# **elliptic**labs

# **Annual Report** 2023

**AlVirtualSmart**SensorPlatform™



















Seamless

Distance

Gesture

Positioning

Connection Breathing

## **elliptic**labs

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## Letter from the CEO

## Pioneering the Future with AI Virtual Smart Sensors

As we close another chapter in our journey, it is my pleasure to reflect on the progress achievements of Elliptic Labs throughout 2023. The year was defined by significant strategic, technical, and commercial advancements, reinforcing our position as an industry leader that is setting the market standard with our Al Virtual Smart Sensor platform.

## **Strategic and Commercial Milestones**

In 2023, Elliptic Labs continued to shape the future of Al Virtual Smart Sensors, solidifying its leadership across the PC/laptop and smartphone ecosystems. Our AI software platform has been recognized by industry giants such as Microsoft, Intel, Qualcomm, and Cirrus Logic through our pivotal role in the MIPI Alliance, and it is fully aligned with the new industry standards and architectures defined by this industrywide collaboration. Our place in this alliance means Elliptic Labs is setting the future standards for our field.

Our commercial achievements this year include notable expansions in our customer base. We have secured contracts with four of the top-six PC/laptop OEMs and have added three new smartphone OEMs as well. These partnerships testify not only to our technological prowess but also to the trust and value we bring to our customers' entire product portfolios.

## **Technological Leadership**

As the market leader in Al Virtual Smart Sensors, our commitment to innovation has never been stronger.

We have close to two hundred granted and pending patents, and our Al Virtual Human Presence Sensor and technologies for seamless interoperability and contextual awareness are at the forefront of the industry. Our defining role in the MIPI Alliance further ensures that our software platform remains aligned with the latest architectures and components in the ecosystem, enabling us to deliver advanced Al capabilities across a wide range of devices.



Elliptic Labs' 2023 was defined by significant strategic, technical, and commercial advancements, reinforcing our position as an industry leader that is setting the market standard with our AI Virtual Smart Sensor platform.

## **Financial Performance**

There was a delay in laptop revenues at the end of 2023 due to the timing of launches in the market. Despite a challenging market backdrop in consumer technology, our revenue increased by 34% to NOK 70 million in 2023. We attribute this growth both to our expansion in the PC market, which also saw us begin shipping with one of our four major customers, and to our continued success in the smartphone sector. Elliptic Labs launched on 17 different laptop models and 21 smartphone models in 2023. Our expanded commercial position has set the foundation for incremental revenue growth going into 2024. The diversification of our revenue streams and the addition of new OEM partners underscore the health and potential growth of our business.

### **Looking Ahead**

Entering 2024, we find ourselves in an enviable ecosystem position, with a solid commercial foundation and a lean and scalable organization. While the company is already on a clear growth trajectory, we are expecting even higher growth in the years to come due to our strategic partnerships, commercial progress, and funding. We remain on track to reach our revenue target of NOK 500 million by 2025.

## **Future Vision**

Innovation and business development in the global technology space require partnership and collaboration, market understanding, expertise, creativity, determination, and grit. As such, I want to extend my gratitude to our employees, partners, and shareholders for their continued support and belief in our vision — to build the leading Al software platform for all user experiences and to make every device smarter, greener, and more user-friendly. Elliptic Labs' 2023 achievements are our collective success, showcasing our resilience and commitment to innovation. As we look to the future, Elliptic Labs' focus remains on strengthening its market position, expanding its technological leadership, and delivering value to its stakeholders.

Together, we are poised for remarkable achievements in the years to come.

Thank you for your unwavering support!

## **Board of Directors' Report**

In 2023, Elliptic Labs continued its commercial expansion in the laptop sector by equipping its Al Virtual Human Presence Sensor on 17 new Lenovo PC models. It also renewed agreements for more than 20 upcoming PC model launches across four of the world's top-six PC OEMs.

The company further extended its reach in the mobile industry by launching its Al Virtual Proximity Sensor on a total of 21 smartphone models this year across both new and existing customers.

Elliptic Labs has achieved significant accomplishments with its innovative Al Virtual Smart Sensor Platform. This software-based solution has paved the way for adoption in various industries.

## Highlights from 2023:

#### **Strategic Movements:**

- Signed software license contracts with 3 of the top-5 smartphone OEMs
- Established the first Proof of Concept (PoC) for a new operating system (OS) with an
  existing customer in the PC market
- Joined the MIPI-alliance as a key contributor to new architecture and industry standards
- Expanded presence by signing new contracts with leading PC/laptop customers and existing smartphone customers
- New functionalities for AI Virtual Smart Sensor Platform developed to enhance deviceto-device interoperability across systems and devices
- PoCs initiated with top PC OEMs for the AI Virtual Smart Sensor Platform to deliver seamless user experiences, later converted in to license agreement

#### **Technology and Product Launches:**

- Al Virtual Human Presence Sensor technology launched on a total of 17 Lenovo ThinkPad models.
- The AI Virtual Smart Sensor Platform featured in several new smartphone models from various manufacturers:
  - TECNO: 2 models including Phantom V Fold and Phantom V Flip
  - vivo: 2 models including Y78 +, Y100
  - Xiaomi: 4 models including Note 12S, Note 13, Note 13 Pro, and K70e
  - HONOR: 8 models including Honor 90, X50i+, V Purse, 100, and others
  - Oppo: 3 model including Find N3 Flip, \$18 and \$18 Pro
  - Motorola: 2 models including Razr 40 and Razr 40 Ultra.

## **Continued smartphone OEM launches**

In 2016, Elliptic Labs launched its AI Virtual Proximity Sensor to market for the first time on the Xiaomi Mix smartphone. Since then, the company has established a leading market position in the smartphone segment with such proven performance that OEMs now rapidly adopt Elliptic Labs AI Virtual Proximity Sensor.

As of the end of 2023, Elliptic Labs has launched on a total of 96 smartphone models and its software has been deployed on more than 500 million devices. Elliptic Labs is well-placed with high exposure to Asian end-user markets.

End-market demand for smartphones was weak at the end of 2022 with low short-term visibility for 2023, resulting in reduced up-front commitments. This trend continued into 2023, as the global smartphone market declined 4%. Though the market decreased, Elliptic Labs has nonetheless achieved more contracts with more OEMs and launched more products than ever before across its 2 main verticals. There are encouraging signs of market stabilization for 2024<sup>1</sup>.

#### Broad adoption in the laptop market

Elliptic Labs continued to expand into the laptop market in 2023, building on its

https://www.canalys.com/newsroom/worldwide-smartphone-market-2023

several-year cooperation alongside CPU makers. Elliptic Labs has strong partnerships with Intel, AMD, and Qualcomm, ensuring the Company has technological access to significant share of the laptop market.

During 2023, Elliptic Labs launched 17 new laptop models with Lenovo, bringing its total number of Lenovo models launched to 18. Thus far in 2024, an additional 8 models have been launched, increasing the total to 26 as of the publication of this report. These models include the top-of-the-line Lenovo ThinkPad X1 Carbon. This state-of-the-art deployment showcases Elliptic Labs' ability to succeed across both low-end and top-tier computers.

In the laptop market, Elliptic Labs is competing against single-purpose hardware sensors that have a higher price point compared to the hardware sensors being used in smartphones. In addition to its initial AI Virtual Human Presence Sensor, the Company has developed multiple products applicable for adoption in the laptop market. The combination of higher pricing and wide roll-out across multiple products outlines the vast potential for the Company in this market.

To capture this large potential and ensure long-term access to the PC market, Elliptic Labs has signed enterprise license agreements with global OEMs and has continued to improve and innovate its Al Virtual Smart Sensor Platform.

In addition to Elliptic Labs' entry into the laptop vertical and subsequent expansion with new customers and models, Elliptic proof-of-concept secured а leading agreement with а manufacturer, aimed at introducing an innovative product to enhance device interoperability. This was followed by a licensing agreement for this product with the same manufacturer, announced in early October. The partnership aims to facilitate seamless device integration. driven by Elliptic Labs' Al Virtual Smart Sensor Platform, which integrates AI/ machine learning and ultrasound with sensor fusion technologies.

This initiative is expected to redefine user interactions with technology, allowing Elliptic Labs' OEM partners to offer new user experiences and expand their ecosystems. Elliptic Labs is excited to collaborate with its partners to bring this new technology to the market, improving technological integration and convenience across multiple devices.

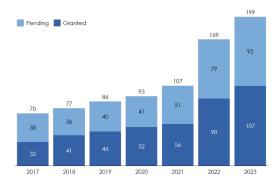
## Positioned for long-term growth

Beyond laptops and smartphones, the IoT and automotive markets represent additional opportunities for Elliptic Labs.

The company sees potential for long-term, sustainable demand in the IoT space and will continue positioning itself to best capture these opportunities. This involves solidifying its world-leading proprietary technology, executing strong commercial craftsmanship, and attracting and retaining talents.

## Research and development

In 2023, the Group had 30 newly granted and pending patents, for a total of 199 granted and pending patents.



Elliptic Labs expects to continue to develop disruptive technology and to enhance its existing offerings. Research and Development ("R&D") is an important part of the Group's business operations and of Elliptic Labs' strategy to reach its financial ambitions and build shareholder value.

Elliptic Labs executes on its long-term vision of being the leading software platform making devices smarter, greener, and more human-friendly.

## Financial review Profit and loss

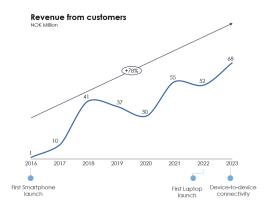
(Figures for 2022 in parentheses)

## Revenue

Total revenue and other operating income for the full year 2023 increased 34% to mNOK 69,6 (52,1).

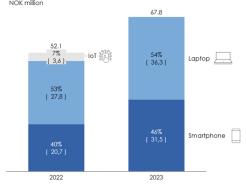
Revenue from contracts with customers represented 98% of the total revenue and other operating income in 2023, compared to 100% in 2022.

Revenues from contracts with customers increased 31% to mNOK 68,3 (52,1). Despite the macroeconomic climate of weaker smartphone and computers sales, the company grew in both segments in 2023.



In 2023, revenue from contracts with customers was diversified and included a 46% (40%) contribution from smartphones, 54% (53%) from PC/Laptops, and 0% (7%) from IoT.

## Revenue breakdown by market



Other operating income was mainly represented by grants and amounted to mNOK 1,3 (0,0) in 2023.

## Operating costs and EBITDA

Total operating expenses amounted to mNOK 103,2 in 2023 (82,9), excluding depreciation and amortization. Employee benefits expenses was the largest cost area, accounting for mNOK 80,6 (62,8), including mNOK 9,8 (12,5) in expenses related to the Group's share option plan. Other operating expenses amounted to mNOK 22,6 (20,1). The increase reflects the Group's expanding activities in general, as well as higher prices on commodities and services such as electricity and heating. The Group also moved offices during the year, which incurred some one-time costs related to the move. Additionally, other operating expenses includes a positive effect of mNOK 6,4 in 2023 related to recoveries of previously written-off receivables in 2018.

The full-year cost increase reflects a significantly higher activity level and increased personnel cost related to new hires. During 2023, the company increased its headcount with 13 (14) full-time

employees (FTEs) for a total of 85 (72) FTEs at year end 2023. Personnel costs were also affected by changes in foreign exchange rates.

EBITDA-loss amounted to mNOK -33,5, compared to a loss of mNOK -30,8 in 2022.

The current cost base reflects an organization ready to take on the projected growth in the company's business plan, as seen in Elliptic Labs' financial targets.

#### Depreciation and amortization

Depreciation and amortization amounted to mNOK 16,2 (11,3) for the full year 2023. The increase mainly reflects higher amortization of patents and capitalized development intangibles. For 2023, amortization of internally developed R&D and patents overall amounted to mNOK 12,2 (8,7) and depreciation of leased assets to mNOK 3,9 (2.7).

## Operating profit (EBIT)

The operating loss for 2023 was mNOK -49,7 (-42,1). The increase reflects higher operating expenses.

#### **Net financials**

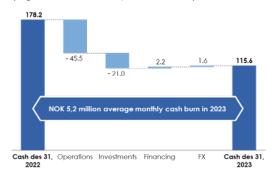
Net financial income was mNOK 2,9 (2,8) for the full year 2023, with financial income representing mNOK 12,2 (17,3) and financial expenses representing mNOK 9,3 (14,5). The primary factors for financial items are agio/disagio, due to currency fluctuation.

## Results

Loss before tax was mNOK -46,9 (-39,3), whereas net loss after tax was mNOK -38,0 (-33,0).

#### Cash flow

(Figures for 2022 in parentheses)



Cash flow from operating activities amounted to mNOK -45,5, compared to mNOK -17,3 in 2022, due mainly to negative operating profit and change in net outstanding account receivable in the period.

Cash flow from investment activities was mNOK -21,0, compared to mNOK -21,1 in 2022. This reflects Capitalized development cost, and the increase reflects new hires in the R&D department.

Cash flow from financing activities was mNOK 2,2 (-2,3).

Cash and cash equivalents at the end of the period were mNOK 115,6 (178,2), sufficient to carry out Elliptic Labs' business plan.

## **Financial position**

(Figures for 2022 in parentheses)

#### **Assets**

Total non-current assets amounted to mNOK 164,3 (123,7). Deferred tax assets accounted for mNOK 77,7 (68,8). Intangible assets accounted for mNOK 57,8 (47,6). Right of use assets accounted for mNOK 19,4 (2,3). The increase is mainly due to the company moving into new offices in Oslo on a long-term lease, which is recognized as a right-to-use asset and a lease liability in accordance with IFRS 16.

Current assets amounted to mNOK 185,6 (225,6). Cash and cash equivalents of mNOK 115,6 (178,2) represented the majority of the current assets.

## **Equity and liabilities**

Total equity amounted to mNOK 307,1 (325,6).

Total liabilities amounted to mNOK 42,8 (23,7). The increase relates to the new lease agreement under IFRS 16. The company continues to repay its debt.

## Parent company results

(Figures for 2022 in parentheses)

The parent company Elliptic Laboratories ASA had a net loss of mNOK -38,9 in 2023 (-33,8) allocated to other equity. At 31 December 2023, the parent company's total assets were mNOK 344,7 (346,8) and total equity was mNOK 300,9 (320,4).

## Going concern

The Board of Directors confirms that the annual financial statements for 2023 have been prepared on the basis of a going-concern assumption, and that this assumption has been made in accordance with section 3-3a of the Norwegian Accounting Act.

## **Corporate Governance**

Elliptic Labs has established principles and procedures for sound Corporate Governance, including risk management and internal controls, rules of procedure for the Board of Directors and management, and equal treatment of shareholders. The company has formalized its framework according to the Norwegian Code of Practice for Corporate Governance.

Elliptic Labs has a Directors and Officers Liability Insurance policy on behalf of the members of the Board of Directors and CEO. The insurance additionally covers any employee acting in a managerial capacity and includes subsidiaries owned with more than 50%. The insurance policy is issued by a reputable, specialized insurer with an appropriate rating. Please see Elliptic Labs' Corporate Governance report for further details

## **Transparency Act**

In June 2021, the Norwegian Parliament passed the Transparency Act with the purpose of promoting companies' respect for fundamental human rights and decent working conditions in connection with the production of goods and services, and to ensure the general public is informed about how companies handle violations of fundamental human rights and decent working conditions.

The act applies to large enterprises that are domiciled in Norway, which offer goods and services inside or outside Norway. The last published Transparency Act Report was published in 2023 for the financial year 2022. and can be found on www.ellipticlabs.com/investors. Once the report for 2023 is finalised the report will be published on our website.

## Risks and uncertainty factors

### Operational risks

The technology in the markets in which the Group operates is rapidly evolving and has been through a series of disruptive changes. The Group firmly believes that its AI Virtual Smart Sensor technology will drive such a shift across several verticals, but it is difficult to predict market trends such as how large the market for the Group's products will be, which sensors will be adopted, and when. If the market for the Group's products does not evolve as the Group anticipates, this could have a materially adverse effect on the Group's business, prospects, financial position, and results of operations.

#### Financial risks

To date, Elliptic Labs has experienced negative cash flow from operations and has not achieved profitability except in certain guarters.

The Group will need to increase its revenues in order to achieve profitability. However, if/when the Group does achieve profitability, it still cannot assure that it will continue to sustain or increase profitability on a quarterly or annual basis. Both the smartphone industry and the PC industry are dominated by a few large producers, meaning that the Group is largely dependent on a few customers.

Elliptic Labs operates in countries with currencies other than the Group's presentation currency NOK and is exposed to changes in foreign currency rates.

The Group has limited exposure to changes in interest rate levels due to its limited long-term borrowings of mNOK 2,0 from Innovation Norway.

Based on the current cash position of mNOK 115,6 and projections for the operating cash flow and capital requirements for the existing business, the Board of Directors sees limited liquidity risk as the Company will have ample liquidity to support its existing business activities agoing forward.

## Geopolitical risks

The war in Ukraine and current conflicts in the middle east currently has no direct impact on Elliptic Labs' current operations. The company continues to monitor the situation

## **Environmental risks**

No material environmental risks have been identified that will have substantial impact on Elliptic Labs' operations.

## Events after the balance sheet date

In early 2024, Elliptic Labs signed a new software license agreement with a Hong Kong-based smartphone OEM to implement its AI Virtual Proximity Sensor INNER BEAUTY® in future smartphone models. The company also expanded an existing contract with Transsion, a top-5 global smartphone OEM, to include the AI Virtual Proximity Sensor in multiple upcoming smartphone deployments.

In February 2024, a change in the Board of directors occurred as Tore Engebretsen resigned from his role as Chairperson of the Board of Directors, with Svenn-Tore Larsen taking over the position until the Annual

meeting 2024. Elliptic Labs participated in the 2024 Intel Client Ecosystem Symposium, indicating its continued strategic relationship with Intel in the PC and laptop sectors.

Later in March, Elliptic Labs secured a new contract with Xiaomi to incorporate its Al Virtual Proximity Sensor INNER BEAUTY® in various future Xiaomi smartphone models, continuing an eight-year partnership that spans over 57 shipped models.

## **Technology Deployment in 2024**

Elliptic Labs' technology was implemented in numerous devices throughout 2024, with the following launches:

Smartphone Launches in 2024 (Total: 17 models):

**January 2024**: HONOR X50 GT, HONOR X50 Pro, Xiaomi Note 13 Pro 4G, Xiaomi POCO X6 Pro, HONOR X8B, TECNO Spark 20 Pro+

**February 2024**: TECNO Camon 30 Pro, TECNO Camon 30 Premiere

March 2024: vivo V30, vivo V30 Pro, Lava Blaze Curve, Infinix Note 40, Infinix Note 40 Pro, Infinix Note 40 Pro 5G, Infinix Note 40 Pro+ 5G, Xiaomi Civi 4 Pro

April 2024: Redmi Turbo 3

Laptop Launches in 2024 (Total: 13 models):

**February 2024**: Lenovo ThinkPad T14 Gen 5 (first launch), Lenovo ThinkPad T14 Gen 5 (second launch), Lenovo ThinkPad T14s Gen 5 (first launch), Lenovo ThinkPad T14s Gen 5 (second launch), Lenovo ThinkPad T16 Gen 3

March 2024: Lenovo ThinkPad X1 Carbon Gen 12, Lenovo ThinkPad X13 Gen 5, Lenovo ThinkPad X13 2-in-1 Gen 5, Lenovo ThinkPad X1 2-in-1 Gen 9 14"

**April 2024**: Lenovo ThinkPad P1 Gen 7, Lenovo ThinkPad P16v i Gen 2, Lenovo ThinkPad P16s i Gen 3, Lenovo ThinkPad P14s i Gen 5.

In late April 2023; A former client failed to meet the agreed-upon payment of \$425.000USD for software delivered in 2022. Elliptic Labs deems the dispute as a breach of contract and has thus decided to pursue the payments through the ICC, International Court of Arbitration, as regulated in the contract. The arbitration court proceeding was held on February 29, 2024, with expected award from ICC before summer 2024.

## Outlook

Elliptic Labs enters 2024 in a stronger position than ever, with a wide customer base across multiple verticals and a broadened product offering. The company will continue to build on the strong momentum it gained from its laptop market entry in 2022, fueled by a strong technology and a healthy cash balance.

Although the company expects a continued variations in quarter-to-quarter revenue recognition in the short term, it expects revenue will ramp up during the year.

Laptops are expected to contribute to the majority of the growth towards Elliptic Labs' target of NOK 500 million in 2025. Achieving

this target will be supported by continued traction in the smartphone market and the exploration of new frontiers in the IoT space.

The company will carefully manage its organization to capture growth opportunities, and its investments in technology development will continue at current levels.

Longer term, Elliptic Labs aims to become the de facto standard for human presence detection in the laptop and broader market, as the company's technology reduces cost and risk while adding functionalities and improving user privacy.

Oslo, 24rd of April 2024 The Board of Directors of Elliptic Laboratories ASA

Svenn-Tore Larsen Edvin Austbø Ingrid Elvira Leisner
Chairman Board Member Board Member

Berit Svendsen Laila B. Danielsen
Board Member CEO

## **Corporate Governance Report**

## Implementation and Reporting on Corporate Governance

Elliptic Laboratories ASA (the "Company" or "Elliptic Labs"; together with its subsidiaries, the "Group") was listed on the Oslo Stock Exchange on 4 March 2022. The Company has adopted and implemented a corporate governance regime, with processes, procedures and tools that follow the Public Limited Liability Companies Act (the "NPLCA"), the Accounting Act, the Auditors Act, the Securities Trading Act, the EU Regulation No 596/2014 on Market Abuse ("MAR"), the Issuer Rules for the Oslo Stock Exchange, as well as the Norwegian Code of Practice for Corporate Governance, last updated 14 October 2021 (the "Code"), available on https://nues.no/. Neither the Company's board of directors (the "Board" or the "Board of Directors") nor the general meeting have adopted any resolutions which are deemed to have a materially adverse effect on the Company's corporate governance regime.

The Board adopted the Company's corporate governance policy on 10 January 2022, as well as inter alia rules of procedure for the Board, instructions for the audit committee, instructions for the remuneration committee, and manuals for the handling of inside information and other disclosure obligations applicable to companies with shares listed on the Oslo Stock Exchange. Furthermore, the extraordinary general meeting held on 18 January 2022 approved the Company's guidelines for the determination of salaries and other remuneration to executive personnel, and the annual general meeting held on 23 May 2022 established a nomination committee and approved instructions for the committee. The Company is reporting in accordance with the NPLCA and the Code.

In the view of the Board, good corporate governance requires an open and trustful cooperation between everyone involved in and with the Group, such as shareholders, the Board, the Company's management, employees, customers, suppliers, public authorities, and the society in general. The Board focuses on ensuring that Elliptic Labs has a sound corporate governance in line with applicable legislation and regulation, stock-exchange rules, and the Code, to support achievement of the Company's core objectives on behalf of its shareholders and to create a strong, sustainable company. Elliptic Labs' compliance with these corporate governance principles are reviewed by the Board on an annual basis.

**Deviations from the Code**: None.

## **Business**

The Company is a global enterprise targeting the smartphone, laptop, IoT, and automotive markets. The Company's patented artificial intelligence (AI) software platform combines ultrasound and sensor-fusion algorithms to deliver intuitive 3D gesture, proximity-, and presence-sensing experiences. Its scalable AI Virtual Smart Sensor Platform™ creates software-only sensors that are sustainable, eco-friendly, and already deployed on hundreds of millions of devices around the world. The Company is headquartered in Norway with presence in the USA, China, South Korea, Taiwan, and Japan.

The Company's objective is defined as follows in the Company's articles of association (the "Articles of Association"):

"The objective of the company is to develop, market and sell solutions and services for interaction, imaging, and information exchange between people and technical devices, and everything related thereto, as well as to participate and invest in other companies."

The Board has defined objectives, strategies, and risk profiles for the Group's business activities, including that the Company creates value for its shareholders in a sustainable manner. The Company's objectives, strategies, and risk profiles are evaluated annually. Furthermore, it is the Board's responsibility from time to time to identify and assess which aspects of sustainability are relevant to the Group's business. The Company has established guidelines and a code of conduct addressing corporate social responsibility, including matters that relate to human rights, employee rights, working environment, discrimination and social matters, the environment and environmental impact and prevention of corruption. These are reviewed on an annual basis and are described in the Company's ESG report included in the annual report as required under the Accounting Act.

The Company's objectives and principal strategies are further described in the Company's annual reports and on the Company's website: https://www.ellipticlabs.com.

## Equity and Dividends

## Equity

The Board is responsible for ensuring that the Group is adequately capitalized relative to the risk and scope of operations and that the capital requirements set forth in laws and regulations are met

The Company shall at all times have an equity capital at a level appropriate to its objectives, strategy, and risk profile. The Board shall continuously monitor the Group's capital situation and shall immediately take adequate steps if the Company's equity or liquidity is less than adequate.

At 31 December 2023, the Company's equity was NOK 307,1 million, which is equivalent to 88% of total assets. The Board considers the Company's equity level to be satisfactory. The Board continuously considers the suitability of the Company's equity level and financial strength, considering its objectives, strategy, and risk profile.

## **Dividend policy**

The Company is in a growth phase and is not able to pay any dividends and has consequently not established any clear dividend policy to date. Beyond the growth phase, it is the Company's ambition to pay dividends to shareholders as soon as it considers itself to be in a position to do so. There can be no assurances that in any given period will be proposed or declared, or if proposed or declared, that the dividend will be as contemplated by the above. The Company may revise its dividend policy from time to time.

Any future proposal by the Board of Directors to declare dividends will be subject to applicable laws and will be dependent on several factors, including the Company's financial condition, results of operations, capital requirements, contractual restrictions, general business conditions, and other factors that the Board of Directors may deem relevant. In addition to legal requirements, the Board of Directors will, when deciding to propose any dividend, take into consideration capital expenditure plans, restrictions under the Group's debt facilities, financing requirements, and maintaining the appropriate strategic flexibility.

The Company has not paid any dividend during the previous financial years, and to date 2024.

## Share capital increases and issuance of shares

Under the NPLCA, the general meeting may authorize the Board of Directors to increase the Company's share capital. Such authorizations should be restricted to defined purposes and not last longer than until the next annual general meeting. An exception may be made for authorizations made in connection with the Company's equity incentive programs, which may be authorized for up to two years.

At the annual general meeting held on 23 May 2023, the Board was granted an authorization to increase the share capital of the Company in one or more rounds, by up to NOK 104,074 in connection with investments within the Company's business area, to offer share subscription to potential strategic investors or partners, and to strengthen the Company's capital. The Board was further granted an authorization to increase the share capital in one or more rounds by up to NOK 104,074 in connection with the Company's share option program and other incentive schemes in the Company.

The authorizations are valid until the annual general meeting in 2024, in all cases expiring on 30 June 2024. The authorizations allow for the shareholders' preemption rights to be set aside (see below).

Following the annual general meeting in 2023, the Board has utilized the authorization in connection with the Company's share option program and other incentive schemes to carry out the following share capital increases:

- On 14 July 2023, the Board resolved to increase the share capital in connection with the exercise of options through the Company's incentive program. The share capital was increased by NOK 4,825.00 through the issuance of 482,500 new shares, each with a par value of NOK 0.01. Following the registration of the share capital increase, the Company's total share capital was NOK 1,045,567.10, divided into 104,556,710 shares, each with a par value of NOK 0.01.
- On 24 November 2023, the Board resolved to increase the share capital in connection
  with the exercise of options through the Company's incentive program. The share
  capital was increased by NOK 2,812.60 through the issuance of 281,260 shares, each
  with a par value of NOK 0.01. Following the registration of the share capital increase,

the Company's total share capital was NOK 1,048,379.70, divided into 104,837,970 shares, each with a par value of NOK 0.01.

Following the two share capital increases, the remaining amount of the above mentioned Board authorization to increase the Company's share capital was NOK 96,436.40. The authorization given in connection with investments within the Company's business area, to offer share subscription to potential strategic investors or partners, and to strengthen the Company's capital has not been used.

When the general meeting is considering proposals for board authorizations to increase the Company's share capital for different purposes, each authorization shall be considered and resolved separately. Board authorizations shall furthermore be limited in time and shall not last longer than until the Company's annual general meeting the following year.

**Deviations from the Code:** None other than as stated above.

## **Equal Treatment of Shareholders**

The Company has one class of shares. Each share in the Company carries one vote, and all shares carry equal rights, including the right to participate in general meetings.

## Preemption rights to subscribe

According to the NPLCA, the Company's shareholders have preemption rights in share offerings against cash contribution. Such pre-emption rights may, however, be set aside, either by the general meeting or by the Board, if the general meeting has granted a board authorization which allows such deviation. The Board is currently authorized to waive the shareholders' pre-emptive rights in connection with share capital increases, and the Board intends to propose that the annual general meeting in 2024 grants similar authorizations (see above). Any resolution to set aside preemption rights must be justifiable when taking into account the common interests of the Company and the shareholders, and such justification will be publicly disclosed through a stock exchange notice by the Company.

Since the annual general meeting in 2023, the Company has waived the shareholders' preemptive rights to subscribe for new shares on two occasions, namely the aforementioned share capital increases resolved by the Board on 14 July and 24 November 2023. The deviations from the shareholders' pre-emptive rights were necessary to attain the purpose of such share capital increases and were considered by the Board to be in the common interest of the Company and its shareholders.

## Trading in own shares

Under the NPLCA, the general meeting may authorize the Board of Directors to repurchase the Company's shares. Such authorizations should not last longer than to the next annual general meeting. An exception may be made for authorizations made in connection with equity incentive programs, which may be authorized for up to two years.

At the annual general meeting held on 23 May 2023, the Board was granted an authorization to acquire the Company's own shares on one or more occasions, with a total par value of up to NOK 52,037. Shares acquired pursuant to this authorization shall either be subsequently cancelled by way of a share capital decrease, included in the Company's incentive program, or used in connection with the Company's investment or as settlement in acquisitions. The purchase price per share shall not be less than NOK 0.01 and not more than NOK 200. The authorization is valid until the Company's annual general meeting in 2024, and will in all cases expire on 30 June 2024.

The Board authorization to acquire its own shares has not been used.

The Board authorization is not limited to a single defined purpose, as the resolution by the general meeting mentions several purposes. The Board however believes that it is in the best interest of the Company, the Company's shareholders and other stakeholders that the Board has flexibility to use the authorization as considered necessary and advantageous at the Board's discretion.

In the event of a future share buy-back program, the Board will aim to ensure that all transactions pursuant to such a program will be carried out either through the trading system at Oslo Børs or at prevailing prices at Oslo Børs and in accordance with MAR. In the event of such program, the Board will take the Company's and shareholders' interests into consideration and aim to maintain transparency and equal treatment of all shareholders. If there is limited liquidity in the Company's shares, the Company shall consider other ways to ensure equal treatment of all shareholders.

**Deviations from the Code:** None other than as stated above.

## **Shares and Negotiability**

The shares of the Company are freely transferable. There are no restrictions on transferability of shares pursuant to the Articles of Association.

**Deviations from the Code:** None.

## **General Meetings**

## **Notification**

The notice for a general meeting, with reference to or attached supporting information on the resolutions to be considered at the meeting, as well as a proxy form, shall be sent to all the Company's shareholders with known addresses, and made available on the Company's website and on NewsWeb, no later than 21 days prior to the date of the general meeting. The Board will seek to ensure that the resolutions and supporting information are sufficiently detailed and comprehensive to allow shareholders to form a view on all matters to be considered at the meeting.

Deadlines for shareholders to give notice of their attendance at general meetings shall be set as close to the date of the relevant general meeting as possible. It is noted that, due to amendments in statutory law which entered into effect 1 July 2023, such notice must have been received by the Company no later than two business days prior to the general meeting for shareholders whose shares are registered on a nominee account. Pursuant to the Articles of Association, the Board may decide that also other shareholders who wish to participate in the general meeting must give the Company prior notice. The Board may, before the notice to general meeting has been sent, set a later deadline for notification of attendance. Furthermore, pursuant to amendments in statutory law, only those who own shares in the Company on the fifth business day before the general meeting (the record date) have the right to attend and to vote for their shares as of the record date.

The Articles of Association have been amended to reflect the amendments in statutory law.

The notice of the Company's annual general meeting held on 23 May 2023 was sent and made available in accordance with the requirements and principles prevailing at such time.

## Participation and execution

The Board of Directors uses its best efforts to schedule and facilitate general meetings in a manner that ensures that all shareholders may exercise their rights to participate in and vote at general meetings, thereby making the general meeting an effective forum for the views of shareholders and the Board of Directors. In accordance with the NPLCA, the Company is required to hold its annual general meeting of shareholders each year on or prior to 30 June.

The general meeting is chaired by the chair of the Board or a person appointed by him. Having the chair of the Board (or such other appointed person) chairing the general meetings simplifies the preparations for the general meetings significantly. This represents a deviation from the Code, which states that the general meetings should be chaired by an independent person. However, it is the Company's opinion and experience that its procedures for the chairing and execution of the general meetings have proven satisfactory.

The Company encourages shareholders to attend the general meeting. It is also the intention to have representatives of the Board and the chair of the nomination committee attend the general meeting. The Company will, however, normally not have the entire Board attend the meeting, as this is considered unnecessary. This represents a deviation from the Code, which states that arrangements shall be made to ensure attendance by all Board members.

The annual general meeting in Elliptic Labs held on 23 May 2023 was held as a digital meeting, in accordance with section 5-8 of the NPLCA. A total of 33.36% of the outstanding shares were represented. In accordance with the Code, shareholders were allowed to vote separately on each candidate proposed for election to the Board.

**Deviations from the Code:** None other than as stated above.

## **Nomination Committee**

The Articles of Association set out that the Company shall have a nomination committee consisting of between two and four members, elected by the general meeting for a term of two years. The nomination committee shall consider and recommend resolutions at the general meeting on the following matters:

- Candidates for election of members to the Board and to the nomination committee; and
- the proposed remuneration of the Board and the members of the nomination committee.

The nomination committee shall propose candidates to the Board and the nomination committee and justify its proposal on an individual basis. Further guidelines for the duties of the nomination committee are set out in the guidelines adopted by the annual general meeting in 2022, including that the nomination committee and the Company shall provide suitable arrangements for shareholders to submit proposals for candidates for election.

The nomination committee currently comprises two members: Einar Greve (chair) and Thomas Raaschou, elected by the annual general meeting in 2022 for the period until the annual general meeting in 2024. Consequently, the composition of the nomination committee will be on the agenda for the annual general meeting in 2024.

None of the nomination committee members are members of the Board or the Company's management. All members of the committee are independent of the Board and the Company's management. The nomination committee is of the opinion that the composition of the committee reflects the common interest of all the Company's shareholders.

The nomination committee's recommendation of candidates for the annual general meeting in 2024, including the reasoning for the recommendation, will be appended to the notice of the meeting as published on the Company's website and on NewsWeb.

In 2023, the nomination committee held 4 meetings.

**Deviations from the Code:** None.

## Board of directors: Composition and independence

Pursuant to the Articles of Association, the Board shall consist of between four and seven members.

The Board's composition shall ensure that it can attend to the common interests of all shareholders in the Company and meet the Company's need for expertise, capacity, and diversity. Attention should be paid to ensure that the Board can function effectively as a collegiate body.

The composition of the Board should ensure that it can operate independently of any particular interests. The majority of the shareholder-elected Board members shall be independent of the Company's management and material business contacts. At least two of the shareholder-elected Board members shall be independent of the Company's main shareholder(s).

The Board shall not comprise members from the Company's management. If the Board does include such persons, the Company shall give an explanation of this and implement consequential adjustments to the organization of the work of the Board, including the use of board committees to help ensure more independent preparation of matters for discussion by the Board.

The chair of the Board shall be elected by the general meeting. Members to the Board shall be elected for a period of one year at a time. The annual report shall specify which members are considered to be independent. The Company encourages Board members to own shares in the Company.

The Board of Directors is comprised of the below listed persons for the period from the annual general meeting in 2023 to the annual general meeting in 2024, apart from Tore Engebretsen who resigned from the Board in February 2024. Save for Tore Engebretsen, all current board members are expected to be proposed re-elected by the nomination committee at the annual general meeting in 2024, for the period until the annual general meeting in 2025, in addition to the proposed election of one new board member. The proposed composition of the Board will be included in the nomination committee's recommendations which will be published in connection with the notice of the Company's annual general meeting.

- Tore Engebretsen (chair) has served since 2010 (resigned from the Board in February 2024)
- Svenn-Tore Larsen (member) has served since 2015 (Interim Chair since February 2024)
- Edvin Austbø (member) has served since 2015
- Berit Svendsen (member) has served since 2019
- Ingrid Leisner (member) has served since 2022

All of the members of the Board are independent of the Company's executive management and material business contacts. Except for Tore Engebretsen, the former chair of the Board, who is not considered independent of Passesta AS, a company holding approximately 12.3% of the Company's shares, all of the Board members are independent of the Company's main shareholders (i.e. shareholders holding 10% or more of the Company's shares). As such, the composition of the Board complies with the Code.

**Deviations from the Code:** None.

## The Work of the Board of Directors Board Instructions

The Board is responsible for the overall management of the Company and shall supervise the Company's business and the Company's activities in general.

The NPLCA regulates the duties and procedures of the Board. In addition, the Board has adopted supplementary rules of procedures providing further details on inter alia the duties of the Board and the chief executive officer (the "CEO"), the division of work between the Board and the CEO, notices of Board proceedings, administrative procedures, minutes, board committees, transactions between the Company and the shareholders and related parties and matters or confidentiality.

The Board shall produce an annual plan for its work, with particular emphasis on objectives, strategy and implementation. The CEO shall at least once a month, by attendance or in writing, inform the Board about the Company's activities, position, and profit trend.

The Board's consideration of material matters in which the chair of the Board is, or has been, personally involved, shall be chaired by another Board member. The Board shall evaluate its performance and expertise annually.

In 2023, the board held 13 Board meetings.

## The audit committee

The Company's audit committee is governed by sections 6-41 to 6-43 of the NPLCA and separate instructions adopted by the Board. The members of the audit committee are appointed by and among the members of the Board. A majority of the members shall be independent of the Company's business, of which at least one member shall have qualifications within accounting or auditing. Board members who are also members of the management (if any) cannot be members of the audit committee.

The purpose of the audit committee is inter alia to ensure:

- he integrity of the Company's financial statements, financial reporting processes, internal controls and risk assessment and risk management policies, and of the compliance system; and
- the performance of the Company's internal control function.

The audit committee reports and makes recommendations to the Board of Directors, but the Board retains responsibility for implementing such recommendations. The audit committee shall comprise of two Board members who are appointed for a two-year term. The appointed members of the audit committee are Ingrid Leisner (chair) and Berit Svendsen (member). Both members are independent of the Company. The composition of the Company's audit committee is fully compliant with the requirements for qualifications and competence in accounting and auditing set out in the NPLCA and the recommendations in the Code.

In 2023, the audit committee held 5 meetings.

## The remuneration committee

The Company shall have a remuneration committee in order to ensure thorough and independent preparation of matters relating to compensation paid to the executive personnel. The remuneration committee's duties shall be governed by separate instructions adopted by the Board. The members of the remuneration committee shall be appointed by and among the Board members and shall be independent of the Company's management.

The remuneration committee shall prepare, subject to approval by the Board and the general meeting as required under applicable law:

- a policy on determination of salaries and other remuneration for executive personnel in accordance with the NPLCA section 6-16 a;
- an annual report on salaries and other remuneration for executive personnel in accordance with the NPLCA section 6-16 b; and
- other matters relating to remuneration and other material employment issues in respect of the executive personnel

The Board of Directors has established a remuneration committee consisting of two members, elected by and among the Board, both of whom have been appointed for a two-year term. The current members of the remuneration committee are Edvin Austbø (chair) and Berit Svendsen (member), who will serve until 2024.

In 2023, the remuneration committee held 4 meetings.

**Deviations from the Code:** None.

## **Risk Management and Internal Control**

Risk management and internal control are given high priority by the Board, which is responsible for ensuring that adequate systems for risk management and internal control are in place. The control system consists of interdependent areas which include risk management, control environment, control activities, information, and communication and monitoring.

The Company's management is responsible for establishing and maintaining sufficient internal control over financial reporting. Company-specific policies, standards and accounting principles have been developed for the annual and quarterly financial reporting of the Group. The CEO and the Chief Financial Officer supervise and oversee the external reporting and the internal reporting processes. This includes assessing financial reporting risks and internal controls over financial reporting of the Group. The Company's consolidated financial statements are prepared in accordance with IFRS® Accounting Standards as adopted by the EU.

The Board shall ensure that the Company has sound internal control and systems for risk management, including compliance with the Company's corporate values, ethical guidelines, and guidelines for corporate social responsibility. The Company's code of conduct describes the Company's ethical commitments and requirements related to business practice and personal conduct. If employees experience situations or matters that may be contrary to rules and regulations or the Company's code of conduct, they are urged to raise their concern with their immediate superior or another manager in the Company.

The Board shall undertake a complete annual review of risks related to the Group's business, with particular focus on the Company's most important areas of exposure to risk, to be carried out together with the review of the annual financial statements. The audit committee shall assist the Board on an ongoing basis in monitoring the Company's system for risk management and internal control. In connection with the quarterly financial statements, the audit committee shall present to the Board reviews and information regarding the Company's current business performance and risks.

## Remuneration of the Board of Directors

The remuneration to the members of the Board shall be decided by the Company's general meeting, and should reflect the Board's responsibility, expertise, time commitment, and the complexity of the Company's activities. The remuneration should not be linked to the Company's performance, and the members of the Board should not be awarded share options.

The annual report shall provide details of all elements of the remuneration and benefits of each member of the Board, which includes a specification of any remuneration in addition to normal fees to the members of the Board.

Members of the Board and/or companies with which they are associated should not take on specific assignments for the Company in addition to their appointment as a member of the Board. If they do nonetheless take on such assignments, this should be disclosed to the full Board. The remuneration for such additional duties should be approved by the Board.

For the period from the annual general meeting in 2023 up to the annual general meeting in 2024, the general meeting resolved, in accordance with the nomination committee's recommendation, that the members and the chair of the Board of Directors each receive NOK 290 000 and NOK 370 000 in remuneration, respectively.

At the annual general meeting in 2023, the Company changed its practice going forward, to resolve remuneration to the members of the Board for the one-year period as of and from the respective annual general meeting. The nomination committee's recommendation for remuneration to the members and the chair of the Board of Directors will be disclosed in connection with the notice of the annual general meeting in 2024, and will be subject to a resolution by the annual general meeting.

Please see Remuneration Report for further details.

**Deviations from the Code:** None.

## Salary and Other Remuneration for Executive Personnel

The total remuneration of the Company's executive personnel consists of a base salary, variable remuneration, other benefits in kind, and pension schemes. Performance-related remuneration of the executive management in the form of bonus programs, share-based incentives, or similar shall be linked to value creation in the Company over time. Such arrangements shall incentivize performance and be based on quantifiable factors that the employee may influence. As recommended in the Code, the performance-related remuneration is subject to an absolute limit. Share-based incentive schemes are limited by a maximum number of shares in the Company that can be allocated.

The Board of Directors has established a remuneration committee (see further details on the composition of the committee above). The primary purpose of the remuneration committee is to assist the Board of Directors in matters relating to remuneration of the executive management of the Group, as well as reviewing recruitment policies, career planning and management development plans, and preparing matters relating to other material employment issues in respect of the executive management.

The remuneration committee shall report and make recommendations to the Board of Directors, but the Board retains responsibility for implementing such recommendations. The Company's guidelines regarding the determination of salaries and other remuneration of executive personnel prepared in accordance with section 6-16 a of the NPLCA were approved by the extraordinary general meeting on 18 January 2022.

Please see Remuneration report for further details on the remuneration of the executive personnel.

**Deviations from the Code:** None.

## Information and Communications

The Board has adopted a separate manual on disclosure of information, which sets forth the Company's disclosure obligations and procedures. The Board will seek to ensure that market participants receive correct, clear, relevant, and up-to-date information in a timely manner, taking into account the requirement for equal treatment of all participants in the securities market.

The Company will each year publish a financial calendar, providing an overview of the dates for major events, such as the Company's annual general meetings and publication of interim reports.

The Company shall have procedures for establishing discussions with main shareholders to enable the Board to develop a balanced understanding of the circumstances and focus of such shareholders. Such discussions shall be done in compliance with the provisions of applicable laws and regulations.

All information distributed to the Company's shareholders will be made available on the Company's website and on NewsWeb no later than at the same time as it is sent to shareholders.

Deviations from the Code: None.

## Take-overs

The Company does not have separate guidelines on how to respond in the event of a takeover bid. This represents a deviation from the Code, which recommends to have such guidelines in place. The Board has not established written guiding principles for how it will act in the event of a takeover bid, as such situations are normally characterized by concrete and one-off situations, which make guidelines challenging to prepare.

In the event the Company becomes the subject of a takeover bid, the Board shall seek to ensure that the Company's shareholders are treated equally and that the Company's business is not unnecessarily interrupted. The Board shall also ensure that the shareholders have sufficient information and time to assess any such offer.

There are no defense mechanisms against takeover bids in the Articles of Association, nor have other measures been implemented to specifically hinder acquisitions of shares in the Company. In the event a takeover were to occur, the Board will consider the relevant recommendations in the Code and whether the concrete situation entails that the recommendations in the Code can be complied with or not.

**Deviations from the Code:** None other than as stated above.

## **Auditor**

The Company's auditor, PricewaterhouseCoopers AS, was appointed in 2017 and is regarded as independent in relation to Elliptic Labs. The Board of Directors receives an annual confirmation from the auditor that the requirements regarding independence and objectivity have been satisfied.

The Board will require the Company's auditor to annually present to the audit committee a review of the Company's internal control procedures (including weaknesses identified by the auditor, if any, and proposals for improvement), as well as the main features of the plan for the audit of the Company.

Furthermore, the Board will require the auditor to participate in meetings of the Board that deal with the annual financial statements, in which the auditor shall report on (i) any material changes in the Company's accounting principles and key aspects of the audit, (ii) any material estimated accounting figures, and (iii) all material matters which have been subject to a disagreement between the auditor and the Company's executive management, if any.

At least one Board meeting with the auditor shall be held each year in which no member of the Company's management is present.

The audit committee shall review and monitor the independence of the Company's auditor, including in particular the extent to which services other than auditing provided by the auditor or the audit firm represents a threat to the independence of the auditor.

The remuneration to the auditor for statutory audit will be approved by the annual general meeting.

**Deviations from the Code:** None.

## SUSTAINABILITY REPORT

## Elliptic Labs and Sustainability

Elliptic Labs develops AI Virtual Smart Sensors™ that use AI, ultrasound, and sensor fusion to detect people and their surroundings. Its mission is to make every device smarter, more human, and environmentally friendly.

## Our sustainability vision

Elliptic Labs' vision is to build the leading software platform for all sensors, making every device smarter and more human- and environmentally friendly. Elliptic Labs' software allows its customers to replace a physical hardware sensor with a virtual one, thereby reducing their environmental footprint due to no production of hardware, no distribution or need for warehousing, nor need for maintenance or service. This is highly attractive to Elliptic Labs' customers, many of whom aim to be carbon negative, or at least carbon neutral. Moreover, Elliptic Labs' Al Virtual Smart Sensor Platform enables devices to reduce power consumption and component waste, further augmenting the positive impact of Elliptic Labs' software on the environment.

## **Business description**

Elliptic Labs is a global enterprise targeting the smartphone, laptop, IoT, and automotive markets. Founded in 2006 as a research spin-off from University of Oslo, the Company's patented artificial intelligence ("AI") software platform combines ultrasound and sensor-fusion algorithms to deliver intuitive 3D gesture-, proximity-, and presence-sensing experiences. Its scalable AI Virtual Smart Sensor Platform creates software-only sensors that are sustainable, eco-friendly, and already deployed in hundreds of millions of devices around the world. Elliptic Labs is the only software company that has delivered detection capabilities using AI software, ultrasound, and sensor fusion deployed at scale.

Elliptic Labs carried out an initial public offering in the Euronext Growth market in October 2020 and transferred to the Oslo Stock Exchange main list in Q1 2022. It is headquartered in Oslo, Norway with presence in the USA, China, South Korea, Taiwan, and Japan. Its technology and intellectual property ("IP") are developed in Norway and solely owned by the Company.

### **Business model**

Elliptic Labs focuses on developing applications from its patented AI platform, which combines ultrasound and sensor-fusion algorithms to deliver intuitive 3D gesture-, proximity-, and presence-sensing experiences.

The Group's Al Virtual Smart Sensor Platform can bring touchless 3D gestures, presence, and vitals detection to any modern device that possesses a microphone and a speaker. The Al Virtual Smart Sensor Platform rapidly and efficiently integrates various combinations of Elliptic Labs' Al Vrtual Smart Sensors into customer products.

The applications of these sensors are found in smartphones, laptops, smart speakers, smart televisions, smart appliances, automotives, and smart hygiene.

Elliptic Labs uses a partnering and collaboration strategy. It leverages its partners' sales organizations to identify and drive sales opportunities and also works with its ecosystem partners to embed its AI Virtual Smart Sensor Platform into their respective platforms. Finally, Elliptic Labs collaborates with these partners to create new standards for ultrasound and AI virtual smart sensors. The platform partners include Intel, Qualcomm, Samsung, Cadence, MediaTek, Knowles, and others. Go-to-market partnerships promote Elliptic Labs' solutions to potential new platform partners and include companies such as Infineon, ARM, AAC Technologies, Cirrus Logic, and Texas Instruments.

## Key sustainability topics for Elliptic Labs

The Group's survival and successful growth depends on its ability to:

a. develop new products and technologies that address the increasingly sophisticated and varied needs of prospective customers

b. respond to technological advances and emerging industry standards and practices on a cost-effective and timely basis by improving existing products and technologies

Since the Group's products are used as components in finished products, the demand, as well as the production of, such products are important.

From a sustainability perspective, therefore, the key risks are centered around:

- a. Raw material costs, which could rise due to physical climate risks or changes related to policies and other regulatory issues. These could indirectly impact the Group through the impact it has on the Group's customers.
- b. The Group must have access to skilled and motivated employees to continue to run its operations successfully and to reach its strategic and operational objectives. The Group's future development is therefore to a large extent dependent on the Group being successful in attracting, developing, and retaining employees with appropriate skills.
- c. Data protection and data security regulations are important, as the Group develops technology that processes personal data related to individuals (and often customers). Moreover, the Group deals with business partners that integrate its technology in their products and services, which exposes the Group to data protection laws and regulations in multiple jurisdictions.
- d. Supply-chain disruptions (e.g., due to physical climate change, regulations, or other transitional changes) could impact the Group's customers and thus indirectly impact Elliptic Labs.

On the other hand, a key driver for Elliptic Labs is its ability to contribute to reducing the environmental footprint of its customers and users. The key opportunities are therefore related to:

- a. An increased focus by customers and other market participants on obtaining solutions that decrease their carbon footprint
- b. A product portfolio that reduces the environmental footprint of its customers through replacing hardware sensors with software, which reduces component waste
- c. Presence-detecting capabilities that assist in decreasing the amount of power consumed by the devices that include the Group's sensors

## **Environment**

Elliptic Labs is a small organization where nearly all employees work in office locations. The environmental footprint is low as office locations are centrally located letting employees easily use public transport, cycle, or walk to the office. We focus on efficient office locations with smart solutions for heating, ventilation, and lighting. The main direct impact the Group has on the environment is through:

- a. Electricity usage
- b. Business travel in connection with sales and marketing
- c. IT equipment and software

The Group has not yet conducted any review to quantify the environmental impact of these activities, primarily since these represent a small proportion of the company's cash costs.

In the summer of 2023, Elliptic Labs moved its headquarters to new office premises in Oslo, Norway, which are certified according to BREEAM NOR Excellent and BREEAM In-Use Excellent standards.

BREEAM (Building Research Establishment Environmental Assessment Method) is an international sustainability assessment method for buildings, infrastructure, and communities. Developed by the Building Research Establishment (BRE), it is one of the world's leading sustainability assessment methods. BREEAM evaluates and scores the environmental performance of a building or community across various categories, such as energy, water, materials, waste, pollution, health and well-being, management, and ecology. The method encourages stakeholders to consider sustainable solutions from a project's inception, fostering innovation in sustainable practices. It also serves as a benchmark that inspires others in the industry to strive for higher environmental standards, contributing to a global movement towards sustainability.

Elliptic Labs aimed to minimize its environmental footprint by investing in an office that utilized natural lighting and which supported recycling efforts. By moving to this new office, it

transitioned to a modern building that has earned Smart Building Certification (<a href="https://smartbuildingcollective.com/building">https://smartbuildingcollective.com/building</a>).

Elliptic Labs is delighted to adopt and implement well-defined sustainable initiatives and measures. These include intelligent management of lighting, heating, waste, recycling, ventilation, and the use of cleaning practices that limit the transmission of infections.

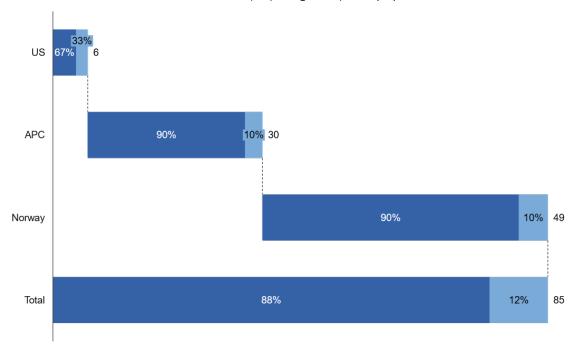
By purchasing all the furniture for the new office second-hand, we made a step towards reducing our carbon footprint, contributing to the circular economy in our own way. This decision helped us avoid the emissions associated with the production and disposal of new furniture, resulting in significant CO<sub>2</sub> savings. It's a practical example of how we, as a company, are making efforts to utilize resources more efficiently and to reduce waste, aligning with the principles of sustainable growth.

#### **People**

Elliptic Labs is a dynamic organization in constant development. Its diverse workforce forms the basis of the Group's success. By constantly securing safe and wholesome working conditions and a positive work environment for its employees, Elliptic Labs aims to preserve and build on healthy, motivated employees and a strengthened internal culture.

Demographics in Elliptic Labs as of end 2023 (figures for 2022 are given in parentheses):

- 85 (72) employees whereas 10 (12) female
- 6 (5) in the USA whereas 2 female
- 30 (25) in APAC whereas 3 female
- 49 (42) in Norway whereas 5 female
- Number of nationalities for all employees globally is 13 (15)



The working environment has been good in 2023. The company elected a Safety representative (Verneombud) in January 2023 and safety controls has been carried out as planned and with focus on moving into a new office location in July 2023. There has not been necessary to implement any specific actions. There have been no injuries or accidents in 2023. Elliptic Labs had 1.3% (1,3%) absence due to sick leave in 2023.

The Group has a female CEO, Laila Danielsen. The Group has 88% (83%) male employees and 12% (17%) female employees as of the end of 2023.

The Executive leadership team consists of 29% (40%) female and 71% (60%) male members.

The Board of Directors consisted of 40% (40%) female and 60% (60%) male members in 2023.

The company is continuously working to improve its gender equality by addressing new initiatives to attract more female candidates for open positions, as well as assessing what it can do to retain female employees and facilitate a great working environment for all.

During 2023, the company has signed an agreement with ADA (at Norwegian University of Science and Technology, Trondheim, Norway) to support and motivate female engineering students within tech to not drop out of their study program. This is an important contribution to ensure a higher number of female engineers.

Elliptic Labs launched in 2023 a new digital HR system (BOB) which provides everyone with an overview of the total workforce, as well as abilities for DEI reporting and attention.

Elliptic Labs has a Code of Conduct for all employees stating that ethical and professional behavior is part of our DNA. The code sets out expectations for the personal conduct and business practice of the Group's employees to develop a company culture that meets its vision, mission, and core values.

The Code specifies zero tolerance for discrimination, harassment, or bullying based on any protected legal category (e.g., age, gender, sexual orientation, disability, race, nationality, political opinions, religion, or ethnic background). These things will not be tolerated in Elliptic Labs in any form — verbal, physical, or visual. Any incidents are encouraged to be reported to relevant supervisor, Human Resources, or both. All incident reports will be treated with the upmost confidentiality in mind and with no reprisal for the notifier. Reminders and awareness around these important areas are addressed frequently in townhall meetings.

Furthermore, the Code specifies that Elliptic Labs employees shall not under any circumstances cause or contribute to the violation of human or labor rights. Rather, they must respect the personal dignity, privacy, and rights of everyone they interact with in the course of their employment at Elliptic Labs.

At Elliptic Labs, employees mostly conduct standard office work, so no major safety initiatives have been deemed necessary other than ensuring that employees have well-equipped office spaces and generally balanced working conditions.

## Governance matters

Elliptic Labs' Code of Conduct has governance sections that deal with matters such as:

- a. Insider information and trading
- b. Sensitive information and confidentiality
- c. Personal data and privacy
- d. Conflicts of interest
- e. Corruption, bribery, and money laundering
- f. Safeguarding of property and assets

There is zero tolerance for all forms of corruption and the company makes active efforts to ensure that it does not occur in its business activities. Elliptic Labs is firmly opposed to all forms of money laundering.

The Group established a Corporate Governance Policy 2022 in line with the Norwegian Corporate Governance Code.

For additional information regarding the corporate governance in Elliptic Labs, we refer to the section covering disclosures pursuant to the Norwegian Corporate Governance Code. The Group has no dedicated governance structure for ESG matters as the organization is small.

## Important governance issues for the Group include:

As a Norwegian public limited company listed on the Oslo Stock Exchange, the Group is subject to the following sustainability legislation:

- a. The Norwegian Accounting Act 3-3c, which requires the company to report on environmental and social impact, working environment, equality, human rights, and anti-corruption.
- b. The Norwegian Equality and Anti-Discrimination Act, which requires the company to investigate, assess, and report on discrimination- and equality risk in the company.

- c. The Norwegian Transparency Act, which requires the company to carry out due diligence in accordance with the OECD Guidelines for Multinational Enterprises and publish an annual account of human rights and decent working conditions across its supply chain (entered into force 1 July 2022).
- d. The EU Taxonomy and the Corporate Sustainability Reporting Directive (CSRD) have been implemented in Norwegian legislation. The Group currently do not meet the thresholds for CSRD Reporting.

The Group deals globally with business partners that integrate the Group's technology in their products and services.

The Group's software does not process any external personal information and thus has limited exposure towards data protection laws and regulations. The company operates in multiple jurisdictions which impose stringent requirements and potentially high penalties for material non-compliance.

The relevant data protection laws and regulations in the jurisdictions where the Group has operations:

- a. In the EU and EEA, the main regulation is the General Data Protection Regulation (EU) 2016/679 ("GDPR") and its local law implementations, including the Norwegian Data Protection Act of 15 June 2018 no. 38.
- b. Japan also has a well-developed data protection legislative framework in the Act No. 57 of 2003 on the Protection of Personal Information ("APPI") as well as an extensive set of sectoral guidelines. The APPI has been amended both in 2015 and 2020, and Japan obtained an adequacy decision from the European Commission in 2018.
- c. In 2021, China adopted a Personal Information Protection Law ("PIPL") which, together with the Chinese Data Security Law from earlier in 2021 and the Cybersecurity Law from 2017, comprise the legal framework for information security and data protection in China.

The laws and regulations mentioned above, as well as several other relevant data protection laws and regulations, impose obligations on data controllers in terms of accountability, transparency, data subject rights such as access and deletion, cross-border transfers of personal data, and information security.

For the Group, this applies to employee information and relevant communication with vendors or suppliers. The Group's software does not collect, monitor, or call back information.

Failure to comply with relevant data protection legislation or privacy-related contractual obligations may result in decreed corrective actions, fines, litigation or public statements directed towards the Group as developers of the technology. Violations of the GDPR could lead to administrative fines up to 4% of the Group's global annual turnover or mEUR 20, whichever is higher.

Any failure to comply with relevant data protection laws could furthermore cause the Group's business partners to lose trust in the Group's technological solutions. Any violations of data protection laws by the Group's business partners may also have an adverse effect on the Group's business, both in terms of direct costs and revenue losses due to reputational damage.

In December 2023, the European Union made a significant advancement regarding the regulation of artificial intelligence. The EU lawmakers reached a political agreement on the draft Artificial Intelligence (AI) Act, marking a pivotal step in establishing the world's first binding horizontal regulation on AI. This draft AI Act aims to create a common framework for the development, deployment, and use of artificial intelligence systems within the EU, including:

- a. Harmonized rules for the placing on the market, the putting into service, and the use of artificial intelligence systems ("Al systems") in the EU.
- b. Prohibitions of certain AI practices considered harmful or posing a high risk to safety or fundamental rights.
- Specific requirements for high-risk AI systems, along with obligations for operators of such systems.
- d. Harmonized transparency rules for AI systems intended to interact with natural persons, emotion-recognition systems, and biometric-categorization systems, as well as AI systems used to generate or manipulate image, audio, or video content. Additionally, it introduces rules on market monitoring and surveillance.

The adoption<sup>2&3</sup> of the AI Act<sup>4</sup> will regulate the development and use of AI systems to ensure their lawfulness, safety, and trustworthiness, significantly impacting how companies operate within the EU. Despite the proposal's potential amendments, the legislative consensus underlines the necessity for intervention. The Company continues to closely monitor developments to understand how the AI Act might affect its operational or legislative business environment following the political agreement.

https://hbr.org/2024/02/the-eus-ai-act-and-how-companies-can-achievecompliance#:~:text=Most%20violations%20of%20the%20act,data%20to%20infer%20private %20information) %20information) https://iapp.org/news/a/eu-countries-vote-unanimously-to-approve-ai-act/

<sup>&</sup>lt;sup>4</sup> https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:52021PC0206

# Consolidated financial statements Consolidated statement of comprehensive income

For the financial period ended 31 December 2023 and 31 December 2022.

(Amounts in 000 NOK)	Notes	2023	2022
Development from a contract with a contage		(0.201	50.070
Revenues from contracts with customers  Other operating income		68 321 1 312	52 062 0
Total revenue and other operating income	2	69 632	52 062
Total revenue and office operating income	2	07 032	32 002
Employee benefits expenses	12	-80 552	-62 802
Other operating expenses	4	-22 599	-20 073
EBITDA	20	-33 519	-30 814
Depreciation and amortization	7, 8, 16	-16 224	-11 317
Operating expenses		-119 375	-94 193
Operating profit		-49 743	-42 131
Financial income	5	12 191	17 317
Financial expenses	5	-9 306	-14 488
Net financial income/(expenses)		2 886	2 829
Profit/(loss) before tax		-46 857	-39 302
Income tax expense	6	8 856	6 303
Profit/(loss)		-38 001	-32 999
Other comprehensive income:			
Foreign currency rate changes, may be reclassified to profit or loss		151	416
Other comprehensive income, net of tax		151	416
Total comprehensive income for the period		-37 850	-32 583
Loss for the period is attributable to:			
Equity holders of the parent company		-37 850	-32 583
Earnings per share outstanding		-0,36	-0,31
Earnings per share fully diluted		-0,36	-0,31

## Consolidated statement of financial position

(Amounts in 000 NOK)	Notes	31/12/2023	31/12/2022
Non-current assets			
Deferred tax assets	6	77 685	68 837
Intangible assets	7	57 814	47 574
Right of use assets	16	19 447	2 256
Property, plant and equipment	8	460	
Other non-current receivables		8 861	5 038
Total non-current assets		164 266	123 704
Current assets			
Current trade receivables	10	60 612	40 495
Other current receivables	10	9 448	6 905
Cash and cash equivalents	11	115 582	178 219
Total current assets		185 642	225 619
Total assets		349 909	349 324
Equity and liabilities			
Share capital	14	1 048	1 041
Other equity		306 060	324 581
Total equity		307 109	325 622
Non-current lease liabilities	16	15 874	523
Non-current borrowings	15	2 000	6 000
Total non-current liabilities		17 874	6 523
Current borrowings	15	4 000	4 000
Trade and other current payables		3 855	1 668
Current tax liabilities		_	_
Current lease liabilities	16	3 990	2 184
Other current liabilities	18	13 080	9 327
Total current liabilities		24 926	17 179
Total equity and liabilities		349 909	349 324

Oslo, 24rd of April 2024 The Board of Directors of Elliptic Laboratories ASA

Svenn-Tore Larsen Edvin Austbø Ingrid Elvira Leisner
Chairman Board Member Board Member

Berit Svendsen Laila B. Danielsen
Board Member CEO

## Consolidated statement of changes in equity

Attributable to owners of Elliptic Laboratories ASA.

2023 (Amounts in 000 NOK)	Share capital	Other paid in capital	Other equity	Translation reserve	Total equity
Shareholders' equity at 01.01.2023	1 041	345 514	-21 109	175	325 622
Profit (loss) for the period	_	_	-38 001	_	-38 001
Other comprehensive income for the period	_	_	_	151	151
Total comprehensive income for the period	_	_	-38 001	151	-37 850
Transactions with owners: Capital increase through issuance of ordinary shares	8	9 488	_	_	9 495
Transactions costs related to issuance of ordinary shares, net of tax	_	_	_	_	_
Employee share schemes	_	_	9 842	_	9 842
Shareholders' equity at 31.12.2023	1 048	355 002	-49 268	326	307 109

For a more detailed description of the most significant transactions in 2023 please see section **Share capital increases and issuance of shares** in the **Corporate Governance report** .

2022 (Amounts in 000 NOK)	Share capital	Other paid in capital	Other equity	Translation reserve	Total equity
Shareholders' equity at 01.01.2022	1 038	342 545	-574	-240	342 769
Profit (loss) for the period Other comprehensive income	_	_	-32 999	_	-32 999
for the period	_	. <u> </u>		416	416
Total comprehensive income for the period	_	_	-32 999	416	-32 583
Transactions with owners: Capital increase through issuance of ordinary shares	2	2 970	_	_	2 972
Transactions costs related to issuance of ordinary shares, net of tax		. <u></u>			_
Employee share schemes		· —	12 464	_	12 464
Shareholders' equity at 31.12.2022	1 041	345 514	-21 109	175	325 622

## Consolidated statement of cash flows

For the financial period ended 31 December 2023 and 2022.

(Amounts in 000 NOK)	Notes	2023	2022
Cash flow from operating activities			
Profit/(loss) before tax		-46 857	-39 302
Adjustment for:			
Taxes paid in the period		9	745
Depreciation and amortization	7, 8, 16	16 224	11 317
Share-based payments	13	9 842	12 464
Net finance items	5	-3 369	-4 290
Items classified as investing or financing activities	3, 6	-1 031	455
Change in current trade receivable		-20 118	-11 469
Change in trade payables		2 187	-1 361
Change in other accruals		-2 396	14 100
Net cash flows from operating activities		-45 509	-17 341
Cash flow from investing activities			
Purchase of property, plant and equipment	8	-514	_
Capitalized development costs	7	-25 099	-23 327
Interest received	5	4 642	2 236
Net cash flows from investing activities		-20 971	-21 091
Cash flow from financing activities			
Payments of lease liabilities, classified as financing activities	16	-5 007	-3 205
Repayments of current borrowings	15	-4 000	-4 000
Proceeds from issuing shares	14	9 495	2 972
Paid interest on loan	5	-589	-571
Paid interest on lease liabilities	5	-1 356	-664
Proceeds from government grants	3	3 663	3 208
Net cash flows from financing activities		2 206	-2 260
Not Observed to Oscillate to Landau		44.074	40.400
Net Change in Cash and Cash Equivalents		-64 274	-40 692
Cash and cash equivalents at the beginning of the period		178 219	218 151
Effect of foreign currency rate changes on cash and cash equivalents		151	416
Exchange rate effects bank		1 486	344
Cash and cash equivalents at the end of period		115 582	178 219

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.

(Amounts in 000 NOK)	2023	2022
Cash and cash equivalents	-115 582	-178 219
Non-current borrowings	2 000	6 000
Current borrowings	4 000	4 000
Lease liabilities	19 865	2 706
Net debt	-89 717	-165 513

Net debt 01.01.	-165 513	-201 009
Net change in cash and cash equivalents	64 274	40 692
Net cash flows related to borrowings	-4 000	-4 000
Net cash flows related to lease liabilities	-5 007	-2 541
Initial recognition of lease liabilities	21 848	1 346
Remeasurement of lease liabilities	317	759
FX effects	-1 637	-760
Net debt	-89 717	-165 513

## 2 Notes to the consolidated financial accounts

## Note 1-Accounting principles

## 1.1 General information

Elliptic Laboratories ASA and its subsidiaries, Elliptic Laboratories Inc and Healthy Pointers AS (together "Elliptic Labs" or the "Group") develop and sell technical solutions, which enable the interaction and information exchanges between individuals and technical devices, based on ultrasound software technology. Such devices are mobile phones, devices within the IoT-market and various other devices that could deploy the Group's software technology to enhance the user experience. Investments in and cooperation with other companies are also part of the Group's purpose.

The domicile of the Group is Oslo, Norway. The Group's head office is at Hausmannsgate 21, 0182 Oslo.

## 1.2 Summary of material accounting principles

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with IFRS® Accounting Standards as adopted by the EU, as required for financial years beginning 1 January 2023.

The consolidated financial statements have been prepared under the historical cost convention, as modified by derivatives at fair value through profit or loss.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

These consolidated financial statements have been prepared under the assumption of a going concern.

## Consolidation

Subsidiaries are all entities over which the Group has control. Control of an entity occurs when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the day on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting principles.

## Foreign currency translation

## a) Functional and presentation currency

Items included in the financial statements of the individual entities within the Group are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Norwegian Kroner (NOK), which is the Group's presentation currency.

## New accounting standards and amendments.

No other standards and amendments had significant effect for the Group.

## New standards and amendments not yet adopted

Certain amendments to accounting standards have been published that are not mandatory for 31 December 2023 reporting periods and have not been early adopted by the group. These amendments are not expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

## Note 2–Total revenue and other operating income

Revenues from contracts with customers have the following distribution as recognized over time or at point in time:

(Amounts in 000 NOK)	2023	2022
Revenue recognised over time	_	_
Revenue recognised at point in time	68 321	52 062
Total revenue	68 321	52 062

Revenues from contracts with customers consists of two significant revenue streams:

License for IP and subsequent royalties are recognized at point in time when the software has been made available to the customer, and then in increments as minimum production thresholds are met if royalty-based revenue exceed the minimum fixed fee if any. For the financial years 2023 and 2022, the majority of the contracts from which revenue was recognized were of the minimum fixed fee character, but a growing share of reported revenue comes from royalty on shipped units, and is expected to increase going forward.

Some contracts include multiple performance obligations, such as an engineering service and the subsequent licensing of IP, which are accounted for as separate performance obligations. In this case, the transaction price will be allocated to each performance obligation based on the stand-alone selling prices. Where these are not directly observable, they are estimated based on expected cost plus margin.

In case of fixed-price contracts, the customer pays the fixed amount based on a payment schedule. If the services rendered by Elliptic Laboratories exceed the payment, a contract asset or a receivable is recognised. If the payments exceed the services rendered, a contract liability is recognised.

Development and testing of software (Proof of concept) is considered as a separate performance obligation and is recognized over time based on the actual services provided to the end of the reporting period as a proportion of the total services to be provided. No such revenue has been recognized in 2022 or 2023.

As at 31.12 all recognized revenues are unconditional as the related performance obligations have been satisfied.

Revenues from contracts with customers have the following distribution between the different market verticals:

(Amounts in 000 NOK)	2023	2022
Smartphones	32 006	20 439
PC/Laptops	36 315	28 097
IoT		3 526
Total revenue	68 321	52 062

Other operating income consists in total of government grants, which are recognized over time on a systematic basis over the periods in which the entity recognizes expenses for the related costs for which the grants are intended to compensate.

In late April 2023; A former client has failed to meet the agreed-upon payment of \$425.000USD for software delivered in 2022. Elliptic Labs deems the dispute as a breach of contract and has thus decided to pursue the payments through the ICC, International Court of Arbitration, as regulated in the contract. The arbitration court proceeding was held on February 29, 2024, with expected award from ICC before summer 2024.

## Note 3-Government grants

The table below sets forth the treatment of government grants.

(Amounts in 000 NOK)	2023	2022
Recognized as income from other sources	1 312	_
Reduction of capitalized patents	_	4
Reduction of capitalized development	3 011	3 659
Recognized as payroll cost reduction	1 291	646
Recognized as other cost reduction	448	441
Total government grants	6 062	4 750

Government grants are recognised when there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grants relate to an expense item, it is normally recognised as a reduction of the expense on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is presented in the statement of financial position by deducting the grant in arriving at the carrying amount of the asset. The grant is recognised in the income statement over the useful life of a depreciable asset as a reduced depreciation expense.

For some projects, government grants are recognised as "other income" on the basis that the expense would have been incurred regardless of the grant.

## Note 4-Other operating expenses

Other operating expenses consists of the following entries:

(Amounts in 000 NOK)	2023	2022
Sales and marketing expenses	8 717	5 385
Short-term lease expenses	1 700	966
Electricity, heating and other property expenses	3 165	1 399
Consultants	5 008	3 527
Auditor	1 312	1 087
Legal	1 759	1 361
Patents	1 144	578
IT/Software	3 515	4 430
Other expenses	3 131	1 782
Recoveries of previously written-off receivables in 2018	-6 404	_
Government grants recognized as other cost reduction	-448	-441
Total other operating expenses	22 599	20 073

## Note 5-Financial income and financial expenses

(Amounts in 000 NOK)	2023	2022
Financial income		
Interest income	4 642	2 236
Foreign Exchange gains	7 550	15 081
Total financial income	12 191	17 317
Financial expenses		
Interest expense on bank loan	589	571
Lease interest expense	1 356	664
Other Financial expenses	483	1 461
Foreign Exchange losses	6 878	11 792
Total financial expenses	9 306	14 488

## Note 6-Tax

(Amounts in 000 NOK)	2023	2022
Current tax liabilities	_	_
Other items	-9	_
Change in deferred tax assets	-8 848	-6 303
Total tax (income)/expense	-8 856	-6 303
Below is a specification of the tax effects of temporary differences and losses carried forward:		
Deferred tax:	2023	2022
Intangible assets	_	_
Receivables	_	_
Other	_	_
Total deferred tax relating to temporary differences	_	_
Carrying value deferred tax liabilities	_	_

Deferred tax assets: Intangible assets Receivables ————————————————————————————————————	(Amounts in 000 NOK)	2023	2022
Receivables — — — — — — — — — — Other — — 92 — 77 — Losses carried forward — 76 908 — 68 322 — 76 908 — 68 322 — 76 908 — 77 685 — 68 837 — 77 685 — 68 837 — 77 685 — 68 837 — 77 685 — 68 837 — — — — — — — — — — — — — — — — — — —	Deferred tax assets:		
Other 92 77 Losses carried forward 76 908 68 322 Total deferred tax assets relating to temporary differences and losses carried forward 77 415 70 208 Non-recognised deferred tax assets relating to losses and precluded interest deductions carried forward -1 731 -1 370 Carrying value deferred tax assets 77 685 68 837  Explanation of the change in the deferred tax: 2023 2022 Carrying value deferred tax at 01.01 Change in deferred tax at 31 December  Explanation of the change in the deferred tax assets: 2023 2022 Carrying value deferred tax at 31 December  Explanation of the change in the deferred tax assets: 2023 2022 Carrying value deferred tax assets at 01.01 68 837 62 534 Change in deferred tax assets 8 848 6 303 Carrying value deferred tax assets at 31 December 77 685 68 837  Losses carried forward as of 31.12 Expiration year n.a n.a n.a Unlimited carry forward period 75 178 66 952  Reconciliation of tax expense 2023 2022 Profit before tax 44 857 -39 302 22% tax in 2023 -10 309 -8 646 Tax effect of: Permanent differences (mainly non-taxable income) 1 292 1 851  Change in prior year estimates -9	Intangible assets	2 416	1 808
Losses carried forward Total deferred tax assets relating to temporary differences and losses carried forward Non-recognised deferred tax assets relating to losses and precluded interest deductions carried forward Totaly value deferred tax assets Total deferred tax assets Total deferred tax assets relating to losses and precluded interest deductions carried forward Totaly value deferred tax assets Total deferred tax at 01.01 Total deferred tax inability Total deferred tax at 31 December Total deferred tax assets Total deferred tax assets at 01.01 Total deferred tax assets Total defer	Receivables	_	_
Total deferred tax assets relating to temporary differences and losses carried forward  Non-recognised deferred tax assets relating to losses and precluded interest deductions carried forward  Carrying value deferred tax assets  Explanation of the change in the deferred tax:  Carrying value deferred tax at 01.01  Change in deferred tax at 31 December  Explanation of the change in the deferred tax assets:  2023  Carrying value deferred tax at 31 December  Explanation of the change in the deferred tax assets:  2023  2022  Carrying value deferred tax at 31 December  Explanation of the change in the deferred tax assets:  2023  2022  Carrying value deferred tax assets at 01.01  68 837  62 534  Change in deferred tax assets at 31 December  77 685  68 837  Losses carried forward as of 31.12  Expiration year  In.a  Unlimited carry forward period  75 178  66 952  Total losses carried forward  75 178  66 952  Reconciliation of tax expense  Profit before tax  -46 857  -39 302  2% tax in 2023  -10 309  -8 646  Tax effect of:  Permanent differences (mainly non-taxable income)  1 292  1 851  Change in prior year estimates	Other	92	77
losses carried forward  Non-recognised deferred tax assets relating to losses and precluded interest deductions carried forward  Carrying value deferred tax assets  Explanation of the change in the deferred tax:  Carrying value deferred tax at 01.01  Change in deferred tax at 31 December  Explanation of the change in the deferred tax assets:  Carrying value deferred tax at 31 December  Explanation of the change in the deferred tax assets:  Carrying value deferred tax assets at 01.01  Explanation of the change in the deferred tax assets:  Carrying value deferred tax assets at 01.01  Change in deferred tax assets at 01.01  Change in deferred tax assets at 31 December  77 685  68 837  Losses carried forward as of 31.12  Expiration year  In.a n.a  Unlimited carry forward period  75 178  66 952  Total losses carried forward  Reconcilitation of tax expense  Profit before tax  -46 857  -39 302  22% tax in 2023  -10 309  -8 646  Tax effect of:  Permanent differences (mainly non-taxable income)  1 292  1 851  Change in prior year estimates	Losses carried forward	76 908	68 322
Precluded interest deductions carried forward         -1 731         -1 370           Carrying value deferred tax assets         77 685         68 837           Explanation of the change in the deferred tax:         2023         2022           Carrying value deferred tax at 01.01         —         —           Change in deferred tax liability         —         —           Carrying value deferred tax at 31 December         —         —           Explanation of the change in the deferred tax assets:         2023         2022           Carrying value deferred tax assets at 01.01         68 837         62 534           Change in deferred tax assets at 31 December         77 685         68 837           Losses carried forward as of 31.12         Expiration year         n.a         n.a           Unlimited carry forward period         75 178         66 952           Total losses carried forward         75 178         66 952           Reconciliation of tax expense         2023         2022           Profit before tax         -46 857         -39 302           2% tax in 2023         -10 309         -8 646           Tax effect of:         Permanent differences (mainly non-taxable income)         1 292         1 851           Change in prior year estimates         -9         —		79 415	70 208
Explanation of the change in the deferred tax:  Carrying value deferred tax at 01.01  Change in deferred tax liability  Carrying value deferred tax at 31 December  Explanation of the change in the deferred tax assets:  Carrying value deferred tax assets at 01.01  Explanation of the change in the deferred tax assets:  Carrying value deferred tax assets at 01.01  Carrying value deferred tax assets at 31 December  Carrying value deferred tax assets  Carrying value deferred tax assets at 31 December  77 685  68 837  Losses carried forward as of 31.12  Expiration year  In.a  Unlimited carry forward period  75 178  66 952  Total losses carried forward  75 178  66 952  Reconciliation of tax expense  Profit before tax  2023  2022  Reconciliation of tax expense  2023  2022  Reconciliation of tax expense  10 309  8 646  Tax effect of:  Permanent differences (mainly non-taxable income)  1 292  1 851		-1 731	-1 370
Carrying value deferred tax at 01.01 Change in deferred tax liability Carrying value deferred tax at 31 December  Explanation of the change in the deferred tax assets:  Carrying value deferred tax assets at 01.01 Change in deferred tax assets at 01.01 Change in deferred tax assets at 01.01 Change in deferred tax assets  8 848 6 303 Carrying value deferred tax assets at 31 December 77 685 68 837  Losses carried forward as of 31.12 Expiration year n.a Unlimited carry forward period 75 178 66 952  Reconciliation of tax expense 2023 Profit before tax 22 % tax in 2023 1 as 2022 Profit before tax 22 % tax in 2023 1 as 2022 Change in prior year estimates  -9	Carrying value deferred tax assets	77 685	68 837
Change in deferred tax liability — — — — — — — — — — — — — — — — — — —	Explanation of the change in the deferred tax:	2023	2022
Carrying value deferred tax at 31 December——Explanation of the change in the deferred tax assets:20232022Carrying value deferred tax assets at 01.0168 83762 534Change in deferred tax assets8 8486 303Carrying value deferred tax assets at 31 December77 68568 837Losses carried forward as of 31.12—n.an.aExpiration yearn.an.an.aUnlimited carry forward period75 17866 952Total losses carried forward75 17866 952Reconciliation of tax expense20232022Profit before tax-46 857-39 30222 % tax in 2023-10 309-8 646Iax effect of:—Permanent differences (mainly non-taxable income)1 2921 851Change in prior year estimates-9—	Carrying value deferred tax at 01.01	_	_
Explanation of the change in the deferred tax assets:  Carrying value deferred tax assets at 01.01  Change in deferred tax assets  Resplanation of the change in the deferred tax assets:  Change in deferred tax assets  Resplanation deferred tax assets  Resplanation deferred tax assets  Resplanation deferred tax assets  Resplanation deferred tax assets at 01.01  Resplanation deferred tax assets at 01.01  Resplanation deferred tax assets at 31 December  Resplanation deferred tax assets at 31 December  Resplanation deferred tax assets at 01.01  Resplanation deferred tax assets at 0	Change in deferred tax liability	_	
Carrying value deferred tax assets at 01.01 68 837 62 534 Change in deferred tax assets 8 8 848 6 303 Carrying value deferred tax assets at 31 December 77 685 68 837  Losses carried forward as of 31.12 Expiration year n.a n.a Unlimited carry forward period 75 178 66 952  Total losses carried forward 75 178 66 952  Reconciliation of tax expense 2023 2022 Profit before tax -46 857 -39 302 22 % tax in 2023 -10 309 -8 646  Tax effect of: Permanent differences (mainly non-taxable income) 1 292 1 851  Change in prior year estimates -9 —	Carrying value deferred tax at 31 December	_	
Carrying value deferred tax assets at 01.01 68 837 62 534 Change in deferred tax assets 8 8 848 6 303 Carrying value deferred tax assets at 31 December 77 685 68 837  Losses carried forward as of 31.12 Expiration year n.a n.a Unlimited carry forward period 75 178 66 952  Total losses carried forward 75 178 66 952  Reconciliation of tax expense 2023 2022 Profit before tax -46 857 -39 302 22 % tax in 2023 -10 309 -8 646  Tax effect of: Permanent differences (mainly non-taxable income) 1 292 1 851  Change in prior year estimates -9 —			
Change in deferred tax assets  Carrying value deferred tax assets at 31 December  77 685  68 837  Losses carried forward as of 31.12  Expiration year  Unlimited carry forward period  75 178  66 952  Total losses carried forward  75 178  66 952  Reconciliation of tax expense  Profit before tax  22 % tax in 2023  22 % tax in 2023  -10 309  -8 646  Tax effect of:  Permanent differences (mainly non-taxable income)  1 292  1 851  Change in prior year estimates	Explanation of the change in the deferred tax assets:	2023	2022
Carrying value deferred tax assets at 31 December 77 685 68 837  Losses carried forward as of 31.12  Expiration year n.a n.a Unlimited carry forward period 75 178 66 952  Total losses carried forward 75 178 66 952  Reconciliation of tax expense 2023 2022  Profit before tax -46 857 -39 302 22 % tax in 2023 -10 309 -8 646  Tax effect of: Permanent differences (mainly non-taxable income) 1 292 1 851  Change in prior year estimates -9 —	, 3	68 837	62 534
Losses carried forward as of 31.12  Expiration year  Unlimited carry forward period  75 178  66 952  Total losses carried forward  Reconciliation of tax expense  Profit before tax  22 % tax in 2023  Tax effect of:  Permanent differences (mainly non-taxable income)  Change in prior year estimates  n.a  n.a  n.a  n.a  n.a  n.a  n.a  n.	Change in deferred tax assets	8 848	6 303
Expiration yearn.an.aUnlimited carry forward period75 17866 952Total losses carried forward75 17866 952Reconciliation of tax expense20232022Profit before tax-46 857-39 30222 % tax in 2023-10 309-8 646Tax effect of:-10 309-10 309Permanent differences (mainly non-taxable income)1 2921 851Change in prior year estimates-9-	Carrying value deferred tax assets at 31 December	77 685	68 837
Unlimited carry forward period75 17866 952Total losses carried forward75 17866 952Reconciliation of tax expense20232022Profit before tax-46 857-39 30222 % tax in 2023-10 309-8 646Tax effect of:-8 646-8 646Permanent differences (mainly non-taxable income)1 2921 851Change in prior year estimates-9-	Losses carried forward as of 31.12		
Total losses carried forward75 17866 952Reconciliation of tax expense20232022Profit before tax-46 857-39 30222 % tax in 2023-10 309-8 646Tax effect of:Permanent differences (mainly non-taxable income)1 2921 851Change in prior year estimates-9—	Expiration year	n.a	n.a
Reconciliation of tax expense  Profit before tax  2023  2022  Profit before tax  -46 857  -39 302  22 % tax in 2023  -10 309  -8 646  Tax effect of:  Permanent differences (mainly non-taxable income)  1 292  1 851  Change in prior year estimates	Unlimited carry forward period	75 178	66 952
Profit before tax  22 % tax in 2023  Tax effect of: Permanent differences (mainly non-taxable income)  Change in prior year estimates  -46 857 -39 302 -10 309 -8 646  1 292 1 851	Total losses carried forward	75 178	66 952
Profit before tax  22 % tax in 2023  Tax effect of: Permanent differences (mainly non-taxable income)  Change in prior year estimates  -46 857 -39 302 -10 309 -8 646  1 292 1 851			
22 % tax in 2023 -10 309 -8 646 Tax effect of: Permanent differences (mainly non-taxable income) 1 292 1 851 Change in prior year estimates -9 —	Reconciliation of tax expense	2023	2022
Tax effect of:  Permanent differences (mainly non-taxable income)  1 292  1 851  Change in prior year estimates  -9  —	Profit before tax	-46 857	-39 302
Permanent differences (mainly non-taxable income) 1 292 1 851  Change in prior year estimates -9 —	22 % tax in 2023	-10 309	-8 646
Change in prior year estimates -9 —	Tax effect of:		
	Permanent differences (mainly non-taxable income)	1 292	1 851
	Change in prior year estimates	-9	_
		169	492
Calculated tax expense/ (Income) -8 856 -6 303	· · · · · · · · · · · · · · · · · · ·	-8 856	-6 303

## Significant estimates

The deferred tax assets include an amount of mNOK 75,2 which relates to carried forward tax losses of Elliptic Laboratories ASA. Elliptic Laboratories ASA has incurred the losses over the last several years mainly due to expenses relating to research and development activities which do not meet the capitalization criteria. An expense of mNOK 9,7 has been recognized in the income statement related to research and development activities in Elliptic Laboratories Group in 2023. The Group has concluded that the deferred tax assets will be recoverable using the estimated future taxable income based on profitability in near-future, its scalable business model, entered into contracts with customers and expectations for future growth of business opportunities based on already established customer relations in several market verticals. Elliptic Laboratories ASA is expected to generate taxable income from 2024 onwards, and the carried forward tax loss is expected to be utilized within a few years. The losses can be carried forward indefinitely and have no expiry date.

At the end of 2022 the Group expected to generate taxable income in 2023. However, slowdown in end-user demand for the Groups customers, economic uncertainties throughout

the year adversely affected demand in the smartphone and PC/laptop market. The challenging market conditions resulted in a lower-than-expected revenue growth rate for 2023.

## Note 7–Intangible assets

(Amounts in 000 NOK)	Patents	Trademark	Capitalized developme	Total intangible assets
Cost at 01.01.2023	19 646	24		77 607
Additions	2 768	_	19 699	22 467
Cost at 31.12.2023	22 413	24	77 636	100 073
Accumulated amortization charges 01.01.2023	11 836	6	18 190	30 032
Amortization charges	639	_	11 587	12 226
Accumulated amortization charges 31.12.2023	12 475	6	29 778	42 258
Net booked value as at 31.12.2023	9 938	18	47 859	57 814
Cost at 01.01.2022	17 213	24	40 705	57 942
Additions	2 432	_	17 232	19 664
Cost at 31.12.2022	19 646	24	57 937	77 607
Accumulated amortization charges 01.01.2022	11 322	6	10 049	21 377
Amortization charges	514	_	8 141	8 655
Accumulated amortization charges 31.12.2022	11 836	6	18 190	30 032
Net booked value as at 31.12.2022	7 810	18	39 747	47 574
Useful life:	5	5	5	
Amortization method:	Straight-line	Straight-line	Straight-line	

The Group has significant development cost relating to intangible assets which do not meet the capitalization criteria. An expense of mNOK 9,7 (6,2) has been recognized in the income statement related to research and development activities in Elliptic Laboratories Group in 2023. Additions has been reduced with mNOK 3,0 (3,7) as a result of government grants.

## Note 8-Property, plant and equipment

(Amounts in 000 NOK)	Furniture and fixtures	Total tangible assets
Cost at 01.01.2023	_	_
Additions	514	514
Disposals	_	_
Cost at 31.12.2023	514	514
Accumulated depreciation charges 01.01.2023	_	_
Current year depreciation	54	54
Accumulated depreciation charges at 31.12.2023	54	54
Net booked value as at 31.12.2023	460	460

Useful life: 5
Amortization method: Straight-line

Cost related to furniture and other fixtures for new HQ in Oslo has been recognized as an asset in Property, plant and equipment in accordance with IAS 16.

## Note 9-Investments in subsidiaries

Subsidiaries	Country	Country Business office		Voting percentage		ership ntage
			2023	2022	2023	2022
Healthy Pointers AS	Norway	Oslo	100 %	100 %	100 %	100 %
Elliptic Laboratories Inc	USA	San Francisco	100 %	100 %	100 %	100 %

## Note 10–Trade receivables and other current receivables

(Amounts in 000 NOK)	2023	2022
Ageing of trade receivable:		
Up to 3 months	55 930	40 495
More than 3 months	4 682	
Total trade receivable	60 612	40 495
Nominal value of trade receivables	60 612	40 495
Impairment of trade receivables	_	<u> </u>
Total trade receivable	60 612	40 495
Other current receivables:		
Prepaid costs	3 086	1 252
Other current receivables	6 362	5 653
Total other current receivables	9 448	6 905

The Group measures the loss allowance for trade receivables at an amount equal to lifetime expected credit losses. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the payment profiles of sales before 31 December 2023 or 1 January 2023 respectively and the corresponding historical credit losses experienced within this period. The

historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the probability of a customer's bankruptcy to be the most relevant factor and accordingly adjusts the historical loss rates appropriately.

The lifetime expected credit losses is immaterial and has not been accounted for.

## Note 11–Cash and cash equivalents

(Amounts in 000 NOK)	2023	2022
Cash and cash equivalents	115 582	178 219
Of which are restricted cash:		
Restricted bank deposits for employee tax withholdings	2812	1 782
Not restricted cash	112 770	176 438

## Note 12-Employee benefits expenses

Employee benefit expenses are set forth in the table below.

(Amounts in 000 NOK)	2023	2022
Salary expenses	80 538	62 120
Social security cost	8 016	5 327
Pension costs	2 930	2 019
Option costs	9 842	12 464
Other costs	3 227	2 410
Government grants	-1 291	-646
Capitalized development	-22 710	-20 891
Total employee benefits expenses	80 552	62 802
Average number of employees	75	68

Option costs are further specified in note 13.

#### Pensions to Norwegian employees

Norwegian companies are required to have occupational pension schemes according to the law on compulsory occupational pension. The Norwegian companies' pension schemes meet the requirements of this act. Total compensation expensed during the year for the CEO and other executives are disclosed in the separate remunerations report.

The average Dollar exchange rates were 10.6 and 9.6 for 2023 and 2022, respectively.

#### Remuneration to the auditor

(Amounts in 000 NOK)	2023	2022
Statutory audit (including technical assistance - annual accounts)	787	570
Other attestation services	293	341
Tax advice (including technical assistance corporate tax papers)	231	_
Other assistance	_	176
Total expensed auditor fees, ex. VAT	1 312	1 087

## Note 13-Share option program

As of 31 December 2023, the Group has option programs that includes a total of 58 employees in parent and subsidiary companies. The employees must work in the Group to be entitled to exercise the options at the time of vesting. The options are expected to be settled in shares.

The purpose of the establishment of the options program is to attract and retain key personnel.

For options that are share settled, the fair value of the options at grant date is measured using the Black-Scholes model and expensed over the vesting period. Because of Elliptic Labs lack of share price history, comparable companies (peers) has been chosen based on industry affiliation. The volatility for each peer is calculated as the annualized standard deviation on the

continuously compounded rates of return on the historic share price equal to the expected lifetime of the Restricted Share Units.

	2023	2022
Granted in (shares)	2 625 000	2 339 547
Contractual life*	4,65	4,83
Strike price*	13,54	22,20
Share price*	11,87	21,65
Expected lifetime*	2,65	2,83
Volatility*	40,76 %	34,07 %
Interest rate*	3,43 %	1,87 %
Dividend*	0,00	0,00
FV per instrument*	2,88	5,15

<sup>\*</sup>Weighted average parameters at grant of instrument

Specifications of options held by the executive management as of 31 December 2023 is disclosed in the Remuneration report.

	2023	Weighted Average Strike Price	2022	Weighted Average Strike Price
Outstanding at the beginning of the period	5 264 574	16,82	3 355 230	12,98
Exercised	-772 130	12,46	-269 260	10,23
Forfeited	-288 530	17,71	-160 943	17,53
Granted	2 625 000	13,54	2 339 547	22,20
Outstanding at the end of the period	6 828 914	16,00	5 264 574	16,82
Vested Closing Balance	3 764 624	16,41	2 537 245	15,35
Option program expensed for the year	9 841 748		12 494 225	

#### Outstanding / vested total options overview

3,	•		
Strike price	Outstanding instruments 31.12.2023	Weighted Average remaining contractual life (yrs)	Vested instruments Vested instruments 31.12.2023
10,00	300 000	1,00	300 000
11,10	815 000	2,11	543 340
12,16	100 000	2,34	66 000
13,32	200 000	4,50	_
13,40	2 225 000	4,00	741 652
15,00	710 210	1,72	541 190
16,76	120 000	4,50	_
17,84	250 000	2,47	166 650
22,00	2 108 704	3,00	1 405 792
	6 828 914		3 764 624

In 2022 the board of directors decided on a new long-term share option program in which upward to 2.5% of outstanding shares may be distributed yearly to the employees.

The employee option plan is regarded as equity settled share-based payments. The fair value of options granted under the share option plan is recognised as an employee benefits expense

with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the options granted.

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the entity revises its estimates of the number of options that are expected to vest based on the non-market vesting and service conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

## Note 14–Share capital and shareholder information

As of 31.12.2023, the share capital amounts to NOK 1 048 379,70, consisting of 104 837 970 shares at a face value of NOK 0,01 per share.

Shares held by the Board of Directors as of 31 December 2023 is disclosed in the Remuneration report.

Overview of the largest shareholders as of 31 December 2023:

Shareholder name	Ordinary shares	Ownership
PASSESTA AS	12 800 480	12,2 %
MP PENSJON PK	8 897 913	8,5 %
ALDEN AS	7 403 330	7,1 %
VERDIPAPIRFONDET DNB SMB	5 683 364	5,4 %
HORNE	5 028 350	4,8 %
Other shareholders (less than 5% ownership)	65 024 533	62,0 %
Total	104 837 970	100,0 %
Shares as of 31.12	2023	2022
Number of issued shares	104 837 970	104 074 210
Number of shares outstanding	104 837 970	104 074 210

2023	Number of shares	Average number of shares	Number of days
Outstanding shares at 01.01	104 074 210	104 074 210	364
Capital increase July	482 500	217 716	162
Capital increase November	281 260	24 694	32
Outstanding shares at 31.12	104 837 970	104 316 620	

2022	Number of shares	Average number of shares	Number of days
Outstanding shares at 01.01	103 841 880	103 841 880	365
Capital increase June	208 990	117 378	205
Capital increase July	23 340	9 912	155
Outstanding shares at 31.12	104 074 210	103 969 170	

(Amounts in 000 NOK)	2023	2022
Profit & loss for the year due to holders of ordinary shares	-38 001	-32 999
Average number of shares - basic	104 317	103 969
EPS – Basic, NOK per share	-0,36	-0,31

## Note 15-Interest-bearing liabilities

Amounts in 000 NOK	2023	2022
Non-current liabilities due > 1 year		
Non-current borrowings	2 062	6 339
Interest expense and fees	-62	-339
Non-current borrowings net of loan costs	2 000	6 000
Non-current liabilities due < 1 year		
Current borrowings	4 367	4 543
Interest expense and fees	-367	-543
Current borrowings net of loan costs	4 000	4 000
Current liability due < 1 Year		
Overdraft credit facility	_	_
Interest expense and fees	_	_
Current liability net of loan costs	_	_

The fair value of the liability is considered to be equal to its book value according to the amortised cost as shown above.

Loan Facility 31.12.2023 (Amount in 000 NOK)	Loan origination date	Principle in local currency	Floating interest loan	Termination date	Carrying value
Innovasjon Norge	27.03.2015	NOK	effective interest	10.06.2025	6 000
Loan Facility 31.12.2022 (Amount in 000 NOK)	Loan origination date	Principle in local currency	Floating interest loan	Termination date	Carrying value
Innovasjon Norge	27.03.2015	NOK	6,59% effective interest	10.06.2025	10 000

The following table shows the undiscounted payment profile of the Group's debt, based on the remaining loan period at the balance sheet date. Payment profile on debts to credit institutions per 31 December 2023:

Amounts in NOK	2024	2025	Total
Innovasjon Norge	4 000	2 000	6 000
Interests	367	62	428
Total installment	4 367	2 062	6 428

Payment profile on debts to credit institutions per 31 December 2022:

Amounts in NOK	2023	2024	2025	Total
Innovasjon Norge	4 000	4 000	2 000	10 000
Interests	543	290	48	882
Total installment	4 543	4 290	2 048	10 882

## Note 16-Leasing

The balance sheet shows the following amounts relating to leases		
(Amounts in 000 NOK)	2023	2022
Right of use assets:		
Property	19 447	2 25
Total	19 447	2 25
Lease liabilities:		
Current	3 990	2 184
Non-current	15 874	523
Total	19 865	2 70
Additions to the lease liabilities and right-of-use assets in 2023 was m	nNOK 1,3 (0).	
Amounts recognised in the statement of profit or loss		
(Amounts in 000 NOK)	2023	2022
Depreciation charge of right of use assets:		
Depreciation charge of right-of-use assets:  Property	3 944	2 662
Total	3 944	2 662

3 944	2 662
1 356	664
1 817	1 392
1 486	621
4 659	2 677
	1 356 1 817 1 486

Net lease payments recognised in profit and loss	3 303	2 013

The following table shows the undiscounted payment profile of the Group's lease liabilities, based on the remaining lease period at the balance sheet date per 31.12.23:

Amounts in 000 NOK	2024	2025	2026	2027	2028	Total
Installments	3 969	3 927	4 412	4 961	2 577	19 846
Interests	1 683	1 368	1 054	685	358	5 147
Total installment	5 652	5 295	5 466	5 645	2 935	24 994

## Note 17-Financial risk factors

#### Overview

Through its activities, the Group will be exposed to different types of financial risks: market risk, credit risk and liquidity risk. This note presents information related to the Group's exposure to such risks, the Group's objectives, policies and procedures for risk management and handling, as well as the Group's management of capital. Additional quantitative information is included in these consolidated financial statements.

The Group's overall risk management plan is to ensure the ongoing liquidity in the Group, defined as being able to meet its obligations at any time. This also includes being able to meet the financial covenants related to the Group's borrowings.

Risk management of the Group is maintained by a central Finance Function in accordance with the guidelines approved by the Board. The Group's Finance Function identifies, measures, mitigates and reports on financial risks in close cooperation with the various operating units. Risk management policies and procedures are reviewed regularly to take into account changes in the market and the Group's activities.

#### Capital management

The Group's main goal is to maximize shareholder value while ensuring the Group's ability to continue operations, as well as to make sure that covenant criteria are met (see note 15 interest-bearing liability re. financial covenant requirements). The Group has a target to maintain a capital structure that gives the Group an optimal capital binding given the current market situation. The Group makes the necessary changes to their capital structure based on an ongoing assessment of the business' financial situation and future prospects in the short and medium term.

#### Financial instruments by category

Financial instruments as of 31 December 2023 (Amounts in 000 NOK)	Financial assets measured at amortised cost	Financial Liabilities measured at amortised cost	Total
Other current receivables	9 448		9 448
Current trade receivables	60 612	_	60 612
Cash and cash equivalents	115 582	_	115 582
Total financial assets	185 642	_	185 642
Borrowings	_	6 000	6 000
Trade and other current payables	_	3 855	3 855
Total financial liabilities	_	9 855	9 855

Financial instruments as of 31 December 2022	Financial assets measured at amortised	Financial Liabilities measured at amortised	
(Amounts in 000 NOK)	cost	cost	Total
Other current receivables	6 905	_	6 905
Current trade receivables	40 495	_	40 495
Cash and cash equivalents	178 219	_	178 219
Total financial assets	225 619	_	225 619
Borrowings	_	10 000	10 000
Trade and other current payables	_	1 668	1 668
Total financial liabilities	_	11 668	11 668

#### a) Market risk

Market risk can be defined as the risk that the Group's income and expenses, future cash flows or fair value of financial instruments will vary as a result of changes in market prices. The market risk is monitored continuously by the Group.

#### Foreign exchange risk

The Group operates internationally and is exposed to changes in foreign currency exchange rates. The Group monitors the risk closely and on a monthly basis. For risk management purposes, the Group has identified three types of currency exposures:

- Exposure to sales of products in different currencies: All of the Groups revenue are in the Parent company, mainly in USD and EUR.
- Exposure to payroll costs and operating expenses in different currencies: The Group's business model is such that the subsidiaries' sales and operating expenses are incurred in local currency, which are mainly US dollars and some Chinese yen.

#### b) Credit risk

Credit risk is managed at the Group level. Credit risk is monitored closely.

#### c) Liquidity risk

The Group's liquidity risk is characterized by a potential risk of not being able to meet obligations to vendors and loan creditors. The ability to service the debt depends on the Group's cash flow from operating activities. The Group regularly monitors the cash flow situation by setting up cash flow forecasts based on the forecasts of the liquidity reserves, including cash equivalents and borrowing facilities.

To be able to maintain a sufficient flexibility in the source of funding, the Group has borrowing facilities of mNOK 6,0 in 2023 (10,0 in 2022). The Group had cash and cash equivalents of mNOK 115,6 in 2023 (178,2 in 2022).

See also note 15 interest-bearing liability information on funding sources and payment profile.

#### Note 18-Other current liabilities

Other current liabilities consist of the following items:

Amounts in 000 NOK	2023	2022
Accrued vacation pay	6 064	4 945
Accrued costs	2 255	1 278
Accrued public taxes	4 760	3 104
Total other current liabilities	13 080	9 327

#### Note 19-Events after the balance sheet date

The 4th of January Elliptic Labs announced it had signed software license contract with new Top-5 Smartphone OEM Customer.

The 26th of January Elliptic Labs announced that it signed Proof of Concept Contract with Existing Laptop Customer for an alternative operating system.

The 27th of February Elliptic Labs announced AI Virtual Human Presence Sensor<sup>™</sup> Launches on ThinkPad<sup>™</sup> X and T Series Laptops

The 1st of March Elliptic Labs Announced First Launch on a Foldable Smartphone Transsion Tecno Phantom V Fold

The 16th of March Elliptic Lab announced signed License Contract with a New Top-5 Smartphone OEM In late April; A former client has failed to meet the agreed-upon payment of \$425.000USD for software delivered in 2022. Elliptic Labs deems the dispute as a breach of contract and has thus decided to pursue the payments through the ICC International Court of Arbitration as regulated in the contract.

## Note 20–Alternative Performance Measures (APMs)

Earnings before interest, taxes, depreciation and amortizations (EBITDA) is defined as an alternative performance measure. EBITDA is a key performance indicator that the Group considers relevant for understanding the generation of profit before investments in fixed assets.

(Amounts in 000 NOK)	2023	2022
Revenues from contracts with customers	68 321	52 062
Other operating income	1 312	_
Total revenue and other operating income	69 632	52 062
Employee benefits expenses	-80 552	-62 802
Other operating expenses	-22 599	-20 073
EBITDA	-33 519	-30 814

Last twelve months (LTM) refers to the timeframe of the immediately preceding 12 months.

	Q4 2023	Q3 2023	Q2 2023	Q1 2023	LTM
(Amounts in 000 NOK)					
Revenues from contracts with customers	9 216	21 874	33 180	4 050	68 321
EBITDA	-18 419	-2 915	8 222	-20 407	-33 519

# Financial statements of the parent company

## **Income statement**

For the financial period ended 31 December.

(Amounts in 000 NOK)	Notes	2023	2022
Revenues from contracts with customers		68 321	52 062
Other operating income		1 312	
Total revenue and other operating income	2	69 632	52 062
Employee benefits expenses	3	-65 750	-51 120
Depreciation, amortisation	4, 5, 6	-16 224	-11 317
Other operating expenses	7	-38 301	-32 482
Total operating expenses		-120 275	-94 919
Operating profit		-50 643	-42 857
Other financial income	8	12 223	17 259
Other financial expense	8	-9 306	-14 488
Net financial income/(expenses)		2 917	2 771
Profit/(loss) before tax		-47 726	-40 086
Income tax expense	9	8 848	6 303
Net profit/(loss) for the year		-38 878	-33 783
Total comprehensive income for the naried		-38 878	22 702
Total comprehensive income for the period		-38 8/8	-33 783
Allocated as follows:			
Other equity		-38 878	-33 783
Total allocated		-38 878	-33 783

## Financial Position at 31 December

ASSETS (Amounts in 000 NOK)	otes	31/12/2023	31/12/2022
Intangible assets	4	57 804	47 564
Deferred tax asset	9	77 685	68 837
Total intangible assets		135 489	116 401
Property, plant and equipment	5	460	_
Right of use assets		19 447	2 256
Total tangible assets		19 907	2 256
Investments in subsidiaries	10	1	1
Other non-current financial assets		8 861	5 038
Total financial non-current assets		8 861	5 038
TOTAL NON-CURRENT ASSETS		164 257	123 695
Current trade receivables	11	60 612	40 495
Other receivables		8 938	6 411
Total receivables		69 550	46 906
Cash and cash equivalents	12	110 941	176 185
TOTAL CURRENT ASSETS		180 492	223 091
TOTAL ASSETS		344 749	346 786

## Financial Position at 31 December

EQUITY AND LIABILITIES (Amounts in 000 NOK)	Notes	31/12/2023	31/12/2022
Share capital	13	1 048	1 041
Share capital	13	1 040	1 041
Other equity		299 834	319 383
TOTAL EQUITY		300 883	320 424
Non-current lease liabilities		15 874	523
Other non-current borrowings	11	2 000	6 000
Other non-current borrowings		17 874	6 523
Liabilities to group companies	14	2 226	4 032
Trade creditors		3 855	1 668
Current tax liabilities	9	_	
Current lease liabilities		3 990	2 184
Other current liabilities		15 921	11 955
Total current liabilities		25 992	19 839
TOTAL LIABILITIES		43 866	26 362
TOTAL EQUITY AND LIABILITIES		344 749	346 786

Oslo, 24rd of April 2024 The Board of Directors of Elliptic Laboratories ASA

Svenn-Tore Larsen Edvin Austbø Ingrid Elvira Leisner
Chairman Board Member Board Member

Berit Svendsen Laila B. Danielsen
Board Member CEO

## **Cash flow statement**

For the financial period ended 31 December 2023 and 2022.

(Amounts in 000 NOK)	Notes	2023	2022
Cash flow from operating activities:			
Profit/(loss) before tax		-47 726	-40 086
Adjustment for:			
Taxes paid in the period		_	_
Depreciation, amortisation	4, 5, 6	16 224	11 317
Share based payments	3	9 842	12 464
Net finance items	8	-3 400	-4 232
Items classified as investing or financing activities	9, 17	-1 031	455
Change in current trade receivables		-20 118	-11 469
Change in trade payables		2 187	-1 361
Change in other accruals		-3 940	18 733
Net cash flow from operating activities		-47 962	-14 179
Cash flow from investing activities:			
Purchase of property, plant and equipment	5	-514	_
Capitalized development costs	4	-25 099	-23 327
Interest received	8	4 639	2 197
Net cash flow from investing activities		-20 974	-21 131
Cash flow from financing activities:			
Repayments of current borrowings	11	-4 000	-4 000
Payments of lease liabilities, classified as financing			
activities	6	-5 007	-3 205
Proceeds from issuing shares	13	9 495	2 972
Paid interest on loan	8	-589	-571
Paid interest on lease liabilities	8	-1 356	-664
Proceeds from government grants	17	3 663	3 208
Net cash flow from financing activities		2 206	-2 260
Not Change in Cook and Cook 5. I also be		, , 700	07.5/0
Net Change in Cash and Cash Equivalents		-66 729	-37 569
Cash and cash equivalents at the beginning of the period		176 185	213 410
Exchange rate effects bank		1 486	344
Cash and cash equivalents at the end of period		110 941	176 185

## Note 1- Accounting principles

#### 1.1 General information

The preparation of financial statements in compliance with the Accounting Act requires the use of estimates. The application of the company's accounting principles also require management to apply assessments. Areas which to a great extent contain such assessments, a high degree of complexity, or areas in which assumptions and estimates are significant for the financial statements, are described in the notes.

The annual accounts have been prepared in accordance with simplified application of international accounting standards according to section 3-9 of the Norwegian Accounting Act.

## 1.2 Summary of significant accounting principles

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Revenues

Revenue from providing services is recognised in the accounting period in which the services are rendered.

Revenue from licenses which give a right to use is recognised at point in time and licenses which give a right to access is recognised over time. Royalty based revenue is recognised as sales occur when exceeding the minimum fixed fee.

For fixed-price contracts, revenue is recognised based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided. This is determined based on the actual cost spent relative to the total cost.

Some contracts include multiple performance obligations, such as an engineering service and the subsequent licensing of IP, which are accounted for as separate performance obligations. In this case, the transaction price will be allocated to each performance obligation based on the stand-alone selling prices. Where these are not directly observable, they are estimated based on expected cost plus margin.

Estimates of revenues, costs or extent of progress toward completion are revised if circumstances change. Any resulting increases or decreases in estimated revenues or costs are reflected in profit or loss in the period in which the circumstances that give rise to the revision become known by management.

In case of fixed-price contracts, the customer pays the fixed amount based on a payment schedule. If the services rendered by Elliptic Laboratories exceed the payment, a contract asset or a receivable is recognised. If the payments exceed the services rendered, a contract liability is recognised.

If the contract includes a royalty for mobile devices sold, revenue is recognised in the amount to which Elliptic Laboratories has a right to invoice.

#### Government grants

Government grants are recognised when there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grants relate to an expense item, it is normally recognised as a reduction of the expense on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is presented in the statement of financial position by deducting the grant in arriving at the carrying amount of the asset. The grant is recognised in the income statement over the useful life of a depreciable asset as a reduced depreciation expense.

#### Classification of balance sheet items

Assets intended for long term ownership or use have been classified as fixed assets. Assets relating to the trading cycle have been classified as current assets. Other receivables are classified as current assets if they are to be repaid within one year after the transaction date. Similar criteria apply to liabilities. First year's instalment on long term liabilities and long-term receivables are, however, not classified as short-term liabilities and current assets.

#### Purchase costs

The purchase cost of assets includes the cost price for the asset, adjusted for bonuses, discounts and other rebates received, and purchase costs (freight, customs fees, public fees which are

non-refundable and any other direct purchase costs). Purchases in foreign currencies are reflected in the balance sheet at the exchange rate at the transaction date.

For fixed assets and intangible assets purchase cost also includes direct expenses to prepare the asset for use, such as expenses for testing of the asset.

#### Intangible assets

"Acquired intangible assets are capitalized on the basis of the costs incurred to acquire and put the asset into use. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Company are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software so that it will be available for use
- management intends to complete the software and use or sell it
- there is an ability to use or sell the software
- it can be demonstrated how the software will generate probable future economic benefits
- adequate technical, financial and other resources to complete the development and to use or sell the software are available, and
- the expenditure attributable to the software during its development can be reliably measured.

Expenses for other intangible assets are reflected in the balance sheet providing a future financial benefit relating to the development of an identifiable intangible asset can be identified and the expenses can be reliably measured. Otherwise such expenses are expensed as and when incurred. R&D expenses in the balance sheet are depreciated on a straight-line basis over the asset's expected useful life."

#### Leases

Contracts may contain both lease and non-lease components. The Company allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the Company under residual value guarantees
- the exercise price of a purchase option if the Company is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the Company exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Company, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Company:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Company, which does not have recent third-party financing, and
- makes adjustments specific to the lease, e.g. term, country, currency and security.

The Company is exposed to potential future increases in variable lease payments based on an index or rate, which are not included in the lease liability until they take effect. When adjustments to lease payments based on an index or rate take effect, the lease liability is reassessed and adjusted against the right-of-use asset. Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Company is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life. While the Company revalues its land and buildings that are presented within property, plant and equipment, it has chosen not to do so for the right-of-use buildings held by the Company.

Payments associated with short-term leases of equipment and vehicles and all leases of low-value assets are recognized on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT equipment and small items of office furniture.

#### Cash and cash equivalents

In the statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three-months or less.

#### Fixed assets

Fixed assets are reflected in the balance sheet and depreciated to residual value over the asset's expected useful life on a straight-line basis. If changes in the depreciation plan occur the effect is distributed over the remaining depreciation period. Direct maintenance of an asset is expensed under operating expenses as and when it is incurred. Additions or improvements are added to the asset's cost price and depreciated together with the asset. The split between maintenance and additions/improvements is calculated in proportion to the asset's condition at the acquisition date. Leased assets are reflected in the balances sheet as assets if the leasing contract is considered a financial lease

#### **Asset impairments**

Impairment tests are carried out if there is indication that the carrying amount of an asset exceeds the estimated recoverable amount. The test is performed on the lowest level of fixed assets at which independent cashflows can be identified. If the carrying amount is higher than both the fair value less cost to sell and recoverable amount (net present value of future use/ownership), the asset is written down to the highest of fair value less cost to sell and the recoverable amount.

Previous impairment charges, except write down of goodwill, are reversed in later periods if the conditions causing the write-down are no longer present.

#### Long term contracts

Work in progress on long term fixed-price contracts is valued according to the percentage of completion method. The degree of completion is calculated as expenses incurred as a percentage of estimated total expense. Total expenses are reviewed on a regular basis. If projects are expected to result in losses, the total estimated loss is recognised immediately.

#### **Debtors**

Trade debtors are recognised in the balance sheet after provision for bad debts. The bad debts provision is made on basis of an individual assessment of each debtor to cover expected losses. Significant financial problems at the customers, the likelihood that the customer will become bankrupt or experience financial restructuring and postponements and insufficient payments, are considered indicators that the debtors should be written down.

Other debtors, both current and long term, are recognised at the lower of nominal and net realisable value. Net realisable value is the present value of estimated future payments. When

the effect of a write down is insignificant for accounting purposes this is, however, not carried out. Provisions for bad debts are valued the same way as for trade debtors.

#### Foreign currencies

Receivables and liabilities in foreign currencies are taken to income at the exchange rate on the balance sheet date.

#### **Liabilities**

Liabilities, except for certain liability provisions, are recognised in the balance sheet at nominal amount.

#### **Pensions**

The company has various pension schemes. The pension schemes are financed through payments to insurance companies, except for the early retirement pension scheme (AFP). The company has a defined contribution plan.

#### Defined contribution plan

With a defined contribution plan the company pays contributions to an insurance company. After the contribution has been made the company has no further commitment to pay. The contribution is recognised as payroll expenses. Prepaid contributions are reflected as an asset (pension fund) to the degree the contribution can be refunded or will reduce future payments.

The early retirement pension scheme (AFP) is an unsecured defined benefit multi-enterprise scheme. Such a scheme is de facto a defined benefit plan, but is for accounting purposes treated as a defined contribution plan as the result of the administrator of the scheme not providing sufficient information to calculate the liability in a reliable manner.

#### Share based payments

Share-based compensation benefits are provided to employees via the share option plan. Information relating to the options scheme is set out in note 15.

**Employee options** 

The employee option plan is regarded as equity settled sharebased payments. The fair value of options granted under the share option plan is recognised as an employee benefits expense with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the options granted.

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the entity revises its estimates of the number of options that are expected to vest based on the non-market vesting and service conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

#### Taxes

The tax charge in the income statement includes both payable taxes for the period and changes in deferred tax. Deferred tax is calculated at relevant tax rates on the basis of the temporary differences which exist between accounting and tax values, and any carryforward losses for tax purposes at the year-end. Tax enhancing or tax reducing temporary differences, which are reversed or may be reversed in the same period, have been eliminated. The disclosure of deferred tax benefits on net tax reducing differences which have not been eliminated, and carryforward losses, is based on estimated future earnings. Deferred tax and tax benefits which may be shown in the balance sheet are presented net.

Deferred tax is reflected at nominal value.

## Note 2-Total revenue and other operating income

Revenues from contracts with customers have the following distribution as recognized over time or at point in time:

(Amounts in 000 NOK)	2023	2022
Revenue recognised over time	_	_
Revenue recognised at point in time	68 321	52 062
Total revenue	68 321	52 062

Revenues from contracts with customers consists of two significant revenue streams:

License for IP and subsequent royalties are recognized at point in time when the software has been made available to the customer, and then in increments as minimum production thresholds are met if royalty-based revenue exceed the minimum fixed fee if any. For the financial years 2023 and 2022, the majority of the contracts from which revenue was recognized were of the minimum fixed fee character, but a growing share of reported revenue comes from royalty on shipped units, and is expected to increase going forward.

Development and testing of software (Proof of concept) is considered as a separate performance obligation and is recognized over time based on the actual services provided to the end of the reporting period as a proportion of the total services to be provided. No such revenue has been recognized in 2022 or 2023.

As at 31.12 all recognized revenues are unconditional as the related performance obligations have been satisfied.

Revenues from contracts with customers have the following distribution between the different market verticals:

(Amounts in 000 NOK)	2023	2022
Smartphones	32 006	20 439
PC/Laptops	36 315	28 097
IoT	_	3 526
Total revenue	68 321	52 062

Other operating income consists in total of government grants, which are recognized over time on a systematic basis over the periods in which the entity recognizes expenses for the related costs for which the grants are intended to compensate.

In late April 2023; A former client has failed to meet the agreed-upon payment of \$425.000USD for software delivered in 2022. Elliptic Labs deems the dispute as a breach of contract and has thus decided to pursue the payments through the ICC, International Court of Arbitration, as regulated in the contract. The arbitration court proceeding was held on February 29, 2024, with expected award from ICC before summer 2024.

# Note 3–Payroll expenses, number of employees, remunerations, loans to employees etc.

Payroll expenses Amounts in 000 NOK	2023	2022
Salary expenses	68 112	52 629
Government grants	-1 291	-646
Social security cost	7 266	4 726
Capitalised development cost	-22 710	-20 891
Pension costs	2 685	1 808
Option costs	9 842	12 464
Other costs	1 846	1 030
Total payroll expense	65 750	51 120

The average number of employees in the accounting year have been 72 (64).

Total compensation expensed during the year for the CEO and other executives are disclosed in the separate remunerations report.

Expensed audit fee Amounts in 000 NOK	2023	2022
Statutory audit (including technical assistance - annual accounts)	787	570
Other attestation services	293	341
Tax advice (including technical assistance corporate tax papers)	231	_
Other assistance	_	176
Total expensed auditor fees, ex. VAT	1 312	1 087

## Note 4–Intangible assets

Amounts in 000 NOK	Patents	Trademark	Capitalized R&D	Total
	10.707	0.4		77.507
Cost at 01.01.	19 636	24	57 937	77 597
Additions	2 768	_	19 699	22 467
Cost at 31.12.	22 403	24	77 636	100 063
Accumulated amortisation 31.12.	12 475	6	29 778	42 258
Net book value per. 31.12.	9 928	18	47 859	57 804
Amortisation in the year	639	_	11 587	12 226
-	5	5	5	
Amortisation method:	Straight-line	Straight-line	Straight-line	

Development expense totaling mNOK 9,7 (6,2) has been recognized in the income statement in 2023. Additions has been reduces with mNOK 3,0 (3,7) as a result of government grants.

The Company expects that future earnings from ongoing research and development activities will offset the expenses incurred over time.

## Note 5-Property, plant and equipment

(Amounts in 000 NOK)	Furniture and fixtures	Total tangible assets
Cost at 01.01.2023	_	_
Additions	514	514
Disposals	_	
Cost at 31.12.2023	514	514
Accumulated depreciation charges 01.01.2023	_	_
Current year depreciation	54	54
Accumulated depreciation charges at 31.12.2023	54	54
Net booked value as at 31.12.2023	460	460
Hart Hitter	_	

Useful life: 5
Amortization method: Straight-line

Cost related to furniture and other fixtures for new HQ in Oslo has been recognized as an asset in Property, plant and equipment in accordance with IAS 16.

## Note 6-Leasing

The balance sheet shows the following amounts relating to leases		
(Amounts in 000 NOK)	2023	2022
Right of use assets:		
Property	19 447	2 256
Total	19 447	2 256
Lease liabilities:		
Current	3 990	2 184
Non-current	15 874	523
Total	19 865	2 706

Additions to the lease liabilities and right-of-use assets in 2023 was mNOK 1,3 (0).

Amounts recognised in the statement of profit or loss		
(Amounts in 000 NOK)	2023	2022
Depreciation charge of right-of-use assets:		
Property	3 944	2 662
Total	3 944	2 662
Lease expenses:		
Interest expense	1 356	664
Expenses relating to short-term leases	1 817	1 392
Expenses relating to leases of low-value	1 486	621
Total	4 659	2 677
Net lease payments recognised in profit and loss	3 303	2 013

The following table shows the undiscounted payment profile of the Company's lease liabilities, based on the remaining lease period at the balance sheet date per 31.12.2023:

Total installment	5 652	5 295	5 466	5 645	2 935	24 994
Interests	1 683	1 368	1 054	685	358	5 147
Installments	3 969	3 927	4 412	4 961	2 577	19 846
Amounts in 000 NOK	2024	2025	2026	2027	2028	Total

## Note 7-Other operating expenses

Other operating expenses consists of the following entries:

(Amounts in 000 NOK)	2023	2022
Sales and marketing expenses	6 693	3 974
Short-term lease expenses	1 700	966
Electricity, heating and other property expenses	3 165	1 388
Consultants	4 483	2 763
Auditor	1 312	998
Legal	1 757	1 288
Patents	1 144	578
IT/Software	2 977	4 131
Other expenses	21 924	16 838
Recoveries of previously written-off receivables in 2018	-6 404	_
Government grants recognized as other cost reduction	-448	-441
Total other operating expenses	38 301	32 482

# Note 8–Specification of financial income and expenses

Amounts in 000 NOK	2023	2022
Financial income		
Interest income	4 639	2 197
Financial income	_	_
Foreign Exchange gains	7 584	15 062
Total financial income	12 223	17 259
Financial expenses		
Interest expense on bank loan	589	571
Lease interest expense	1 356	664
Other Financial expense	483	1 461
Foreign Exchange losses	6 878	11 792
Total financial expenses	9 306	14 488

#### Note 9-Taxes

Calculation of deferred tax/deferred tax benefit:

Amounts in 000 NOK		
Temporary differences	2023	2022
Intangible assets	10 980	8 219
Right to use assets	418	451
Net temporary differences	11 397	8 570
Tax losses carried forward	349 582	310 556
Basis for deferred tax	360 980	319 125
Deferred tax	79 415	70 208
Deferred tax benefit not shown in the balance sheet	(1 731)	(1 370)
Deferred tax in the balance sheet	77 685	68 837
Components of the income tax expense:	2023	2022
Payable tax on this year's result	_	_
Total payable tax	_	_
Change in deferred tax based on original tax rate	-8 848	-6 303
Tax on transaction cost related to issuance of new shares, directly to equity	_	_
Calculated tax expense/(Income)	-8 848	-6 303

#### Significant estimates

The deferred tax assets include an amount of mNOK 75,2 which relates to carried forward tax losses of Elliptic Laboratories ASA. The Company has incurred the losses over the last several years mainly due to development cost relating to immaterial assets which do not meet the capitalization criteria. An expense of mNOK 9,7 has been recognized in the income statement related to research and development activities in Elliptic Laboratories in 2023. The Company has concluded that the deferred assets will be recoverable using the estimated future taxable income based on approved business plans and budgets. The Company is expected to generate taxable income from 2024 onwards, and the carried forward tax loss is expected to be utilized within a few years after this. The losses can be carried forward indefinitely and have no expiry date.

At the end of 2022 the Company expected to generate taxable income in 2023. However, economic uncertainties throughout the year adversely affected demand in the smartphone and PC/laptop market, impacting growth expectations. The challenging market conditions resulted in a lower-than-expected revenue growth rate for 2023. Despite these challenges, management remains optimistic about generating taxable income from 2024 forward

#### Note 10-Subsidiaries

Investments in subsidiaries are booked according to the cost method.

Amounts in 000 NOK

Subsidiaries	Location	Ownership /voting rights	Equity 31.12 (100%)	Result this year (100%)	Balance sheet Value
Healthy Pointer	Oslo, Norway	100 %	484	_	_
Elliptic Labs Inc	San Francisco, USA	100 %	5 743	877	1
Balance sheet value	31.12.				1

## Note 11-Debtors and liabilities

Amounts in 000 NOK	2023	2022
Debtors which fall due within one year	4 000	4 000
Debtors which fall due later than one year	2 000	6 000
Total	6 000	10 000
	2023	2022
Liabilities secured by assets	6 000	10 000
Balance sheet value of assets placed as securities	2023	2022
Current trade receivables	12 518	7 048
Total	12 518	7 048

## Note 12–Restricted cash

(Amounts in 000 NOK)	2023	2022
Restricted bank deposits for employee tax withholdings	2812	1 782
Total	2812	1 782

## Note 13–Shareholder's equity

Equity changes in the year (Amounts in 000 NOK)	Share capital	Other paid in capital	Other equity	Total
Equity at 01.01.	1 041	330 448	-11 064	320 424
Profit for the year	_	_	-38 878	-38 878
Capital increase through issuance of ordinary shares	8	9 488	_	9 495
Transactions costs related to issuance of ordinary shares, net of tax	_	_	_	_
Employee share schemes	_	_	9 842	9 842
Shareholders' equity at 31.12.2023	1 048	339 935	-40 101	300 883

For a more detailed description of the most significant transactions in 2023 please see section **Share capital increases and issuance of shares** in the **Corporate Governance report** .

## Note 14-Balance with group companies etc.

	Trade cred	itors	Other lo liabi	-
Amounts in 000 NOK	2023	2022	2023	2022
Elliptic Laboratories INC	1 751	3 558	_	_
Healthy Pointers AS	_	_	474	474
Total	1 751	3 558	474	474

## Note 15-Share capital and shareholder information

As of 31.12.2023, the share capital amounts to NOK 1 048 379,70, consisting of 104 837 970 shares at a face value of NOK 0,01 per share.

Shares held by the Board of Directors as of 31 December 2023 is disclosed in the Remuneration report.

Overview of the largest shareholders as of 31 December 2023:

Shareholder name	Ordinary shares	Ownership
		Ownership
PASSESTA AS	12 800 480	12,2 %
MP PENSJON PK	8 897 913	8,5 %
ALDEN AS	7 403 330	7,1 %
VERDIPAPIRFONDET DNB SMB	5 683 364	5,4 %
HORNE	5 028 350	4,8 %
Other shareholders (less than 5% ownership)	65 024 533	62,0 %
Total	104 837 970	100,0 %

Share based payment plans is disclosed under Note 13 – Share option program under Group.

#### Note 16-Pensions

Norwegian companies are required to have occupational pension schemes according to the law on compulsory occupational pension. The Norwegian companies' pension schemes meet the requirements of this act.

## Note 17-Government grants

The company has applied for and received governmental grants in 2023 and 2022.

(Amounts in 000 NOK)	2023	2022
Recognized as income from other sources	1 312	_
Reduction of capitalized patents	_	4
Reduction of capitalized development	3 011	3 659
Recognized as payroll cost reduction	1 291	646
Recognized as other cost reduction	448	441
Total government grants	6 062	4 750

## Note 18-Related-party transactions

The table presents the intercompany transactions between Elliptic Labs and its subsidiary, Elliptic Labs Inc. More information on remuneration to CEO and board of directors is disclosed in note 3, and balance with group companies is disclosed in note 14.

#### Related party transactions:

(Amounts in 000 NOK)	2023	2022
a) Sales of goods and services		
Sales of services:	1 224	1 641
b) Purchases of goods and services		
Purchase of services:	19 079	15 166

## Note 19-Events after the balance sheet date

Please see Note 19 under Group for Events after the balance sheet date

## **Directors' Responsibility Statement**

Today, the board of directors and the chief executive officer reviewed and approved the Board of Directors' Report and the consolidated and separate annual financial statements for Elliptic Laboratories ASA as of 31 December 2023 (annual report 2023).

#### To the best of our knowledge, we confirm that:

Berit Svendsen

- the consolidated financial statements have been prepared in accordance with IFRS® Accounting Standards as adopted by the EU and additional Norwegian disclosure requirements in the Norwegian Accounting Act.
- the parent company financial statements have been prepared in accordance with simplified application of international accounting standards according to section 3-9 of the Norwegian Accounting Act.
- the Board of Directors' Report for the Group and the parent company is in accordance with the requirements of the Norwegian Accounting Act and Norwegian accounting standard no. 16.
- the consolidated and parent company annual financial statements gives a true and fair view of the assets, liabilities, financial position and profit or loss for the period as a whole as of 31 December 2023 for the Group and the parent company.
- the Board of Directors' Report gives a fair review of the development and performance of the business, financial position, principal risks and uncertainties faced by the company and the Group.

Oslo, 24rd of April 2024 The Board of Directors of Elliptic Laboratories ASA

Svenn-Tore Larsen Edvin Austbø Ingrid Elvira Leisner Chairman **Board Member Board Member** 

Laila B. Danielsen

**Board Member CEO** 

## **Auditor's report**



To the General Meeting of Elliptic Laboratories ASA

#### Independent Auditor's Report

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of Elliptic Laboratories ASA, which comprise:

- the financial statements of the parent company Elliptic Laboratories ASA (the Company), which
  comprise the financial position as at 31 December 2023, the income statement, and cash flow
  statement for the year then ended, and notes to the financial statements, including a summary of
  significant accounting policies, and
- the consolidated financial statements of Elliptic Laboratories ASA and its subsidiaries (the Group), which comprise the statement of financial position as at 31 December 2023, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information.

In our opinion

- the financial statements comply with applicable statutory requirements,
- the financial statements give a true and fair view of the financial position of the Company as at 31
  December 2023, and its financial performance and its cash flows for the year then ended in
  accordance with simplified application of international accounting standards according to section 39 of the Norwegian Accounting Act, and
- the consolidated financial statements give a true and fair view of the financial position of the Group
  as at 31 December 2023, and its financial performance and its cash flows for the year then ended
  in accordance with IFRS Accounting Standards as adopted by the EU.

Our opinion is consistent with our additional report to the Audit Committee.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company and the Group as required by relevant laws and regulations in Norway and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

To the best of our knowledge and belief, no prohibited non-audit services referred to in the Audit Regulation (537/2014) Article 5.1 have been provided.

We have been the auditor of the Company for 7 years from the election by the general meeting of the shareholders on 19 September 2017 for the accounting year 2017.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The Group's business and operations have been stable in 2023 compared to the prior year. Furthermore, Valuation of deferred tax assets, has the same characteristics and risk as in prior years, and therefore continues to be an area of focus this year.

PricewaterhouseCoopers AS, Dronning Eufemias gate 71, Postboks 748 Sentrum, NO-0106 Oslo T: 02316, org. no.: 987 009 713 MVA, www.pwc.no Statsautoriserte revisorer, medlemmer av Den norske Revisorforening og autorisert regnskapsførerselskap



#### **Key Audit Matters**

How our audit addressed the Key Audit Matter

#### Valuation of deferred tax assets

On 31 December 2023 the Group had recognised a deferred tax asset of NOK 77 685 thousand. The tax asset is mainly related to tax loss carryforwards for Elliptic Laboratories ASA.

Deferred tax asset is recognised to the extent that it is probable that it can be utilised against taxable income in the future. The losses can be carried forward indefinitely and have no expiry date.

We identified valuation of deferred tax assets as a key audit matter due to materiality of the amounts involved, as well as the management judgement required in determining the probability of future utilisation of underlying tax losses, including estimating future operating profitability of operation.

See further information in note 6 to the consolidated financial statements, where management explains the significant estimates involved and the basis for recognition of deferred tax assets.

We obtained an understanding of management's processes related to calculation and valuation of deferred tax assets.

We tested the reliability of estimates and forecasts previously made by management by comparing management's forecasts from prior years to actual results. We compared key input to plans and other assumptions approved by management and tested the mathematical accuracy of calculations. We evaluated the appropriateness of key assumptions used in the forecast. In particular, we focused on assumptions that were significant to future profitability, such as development of net sales and expenses, and the expected timing of the utilisation of the tax losses. We evaluated whether evidence supported the availability of sufficient taxable profit against which tax losses can be utilised. Emphasis was placed on sales contracts and other firm commitments, evidence of business opportunities in new verticals, and the length of the forecasting period. We noted no material errors during the course of our procedures.

Further we also considered and reviewed the appropriateness and adequacy of the provided disclosures and found them to be satisfactory.

#### Other Information

The Board of Directors and the Managing Director (management) are responsible for the information in the Board of Directors' report and the other information accompanying the financial statements. The other information comprises information in the annual report, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the information in the Board of Directors' report nor the other information accompanying the financial statements.

In connection with our audit of the financial statements, our responsibility is to read the Board of Directors' report and the other information accompanying the financial statements. The purpose is to consider if there is material inconsistency between the Board of Directors' report and the other information accompanying the financial statements and the financial statements or our knowledge obtained in the audit, or whether the Board of Directors' report and the other information accompanying the financial statements otherwise appears to be materially misstated. We are required to report if there is a material misstatement in the Board of Directors' report or the other information accompanying the financial statements. We have nothing to report in this regard.

Based on our knowledge obtained in the audit, it is our opinion that the Board of Directors' report

- is consistent with the financial statements and
- contains the information required by applicable statutory requirements.

Our opinion on the Board of Director's report applies correspondingly to the statements on Corporate Governance and Corporate Social Responsibility.

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#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation of financial statements of the Company that give a true and fair view in accordance with simplified application of international accounting standards according to the Norwegian Accounting Act section 3-9, and for the preparation of the consolidated financial statements of the Group that give a true and fair view in accordance with IFRS Accounting Standards as adopted by the EU. Management is responsible for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error. We design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error, as
  fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control
- obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's and the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events
  in a manner that achieves a true and fair view.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

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We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Report on Compliance with Requirement on European Single Electronic Format (ESEF)

#### Opinion

As part of the audit of the financial statements of Elliptic Laboratories ASA, we have performed an assurance engagement to obtain reasonable assurance about whether the financial statements included in the annual report, with the file name Elliptic Labs 2023 ESEF Annual Report.zip, have been prepared, in all material respects, in compliance with the requirements of the Commission Delegated Regulation (EU) 2019/815 on the European Single Electronic Format (ESEF Regulation) and regulation pursuant to Section 5-5 of the Norwegian Securities Trading Act, which includes requirements related to the preparation of the annual report in XHTML format, and iXBRL tagging of the consolidated financial statements.

In our opinion, the financial statements, included in the annual report, have been prepared, in all material respects, in compliance with the ESEF regulation.

#### Management's Responsibilities

Management is responsible for the preparation of the annual report in compliance with the ESEF regulation. This responsibility comprises an adequate process and such internal control as management determines is necessary.

#### Auditor's Responsibilities

For a description of the auditor's responsibilities when performing an assurance engagement of the ESEF reporting, see: https://revisorforeningen.no/revisionsberetninger

Oslo, 24 April 2024 PricewaterhouseCoopers AS

Audun Bakke Andersen State Authorised Public Accountant (This document is signed electronically)



#### Revisjonsberetning

Signers:

Method Date Name BANKID 2024-04-24 17:17 Andersen, Audun Bakke



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#### For further information, please contact:

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