

Precise Biometrics signs an agreement with Flowscape Technology for visitor management systems in the U.S.

Precise Biometrics has entered into a sales agreement with Flowscape Technology AB ("Flowscape"), a Swedish company that focuses on smart office solutions, on the U.S. market. The agreement is in line with Precise Biometrics' strategy to establish new sales channels and gain market share in the U.S.

The agreement stipulates that Flowscape Technology will market and act as a reseller of Precise Biometrics' visitor management system for office customers as well as for public services in the United States.

Through its American subsidiary Flowscape Inc., Flowscape Technology has an office in San Francisco and an established sales organization, as well as an existing customer base in the country. The target audience consists of companies and businesses that use the company's various technical solutions to optimize office spaces for, among other things, hybrid work.

Precise Biometrics' visitor management system, which is marketed in the Nordics under the name EastCoast Visit, will in connection with this begin to be marketed on the North American market under the name YOUNiQ Visit.

Peter Reigo, CEO of Flowscape, comments:

"Flowscape and Precise Biometrics are two well-established companies in their respective fields. We are happy to have started a collaboration that strengthens our common positions. Through this collaboration, we are proud to be able to offer our customers access to YOUNiQ Visit, Precise Biometrics' high-tech system for visitor management. We are committed to continuing to deliver innovative and high-quality solutions to meet our clients' needs in the ever-changing field of Workplace Management".

Patrick Højjer, CEO of Precise, comments:

"The collaboration with Flowscape Technology means a new sales channel for Precise in the U.S. market, which is in line with our communicated growth strategy. We see the U.S. as a priority market for our offering within Digital Identity where the visitor management system Eastcoast Visit will now be sold under the new name YOUNiQ Visit in connection with this. Through the partnership, we combine our experience from being a leading player in visitor management in the Nordics with Flowscape's expertise in smart office solutions and existing presence in the U.S. Together, we can offer improved safety and convenience at customers' workplaces."

About Flowscape Technology AB

Flowscape is a Prop-Tech company with a world-leading solution for smart offices, optimization of

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office spaces and a more efficient working day. The solution uses the latest sensor technology to create a state-of-the-art SaaS solution for the hybrid way of working. The main function, Flowmap, gives companies an overview of the office and makes it possible to quickly find rooms, desks, office equipment and colleagues, as well as analysis of the use of the spaces. Flowscape has offices in Stockholm (headquarters), Sofia, San Francisco and London.

For more information, visit www.flowscapecolutions.com

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About Us

Precise Biometrics AB (publ) ("Precise") is a global supplier of identification software. The company offers products in various areas of application that enable users – using their own biometrics – to identify themselves in a convenient and secure way. Precise has two business areas; Digital Identity and Algo, and operates out of its offices in Lund, Sweden, Potsdam NY, USA and Shanghai, China. The Precise share is listed at Nasdaq Stockholm (PREC). For more information, please visit www.precisebiometrics.com

Attachments

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