

## **FlexQube receives pilot order for robotics project in the USA**

FlexQube has received a new pilot order regarding the company's Navigator AMR solution from an existing customer in the USA. The order amounts to approximately USD 270 000. The customer is the same one that in August 2025 placed a first pilot order in another project, but this order concerns a different division within the company. The pilot involves a specially adapted load carrier for the customer's existing cart fleet, integrated with FlexQube's Navigator AMR.

The purpose of the pilot is to develop and verify a scalable automation solution tailored to the customer's processes and needs. If successfully implemented, the customer plans for an initial expanded deployment during the first half of 2026 with a potential value of approximately USD 1.5 million. The long-term potential in the event of full rollout to all of the customer's facilities is significant.

CEO Anders Fogelberg comments: *"This pilot is a clear result of our global team's dedicated work on sales and product adaptation. With resources from both Sweden and the USA, we carried out a successful product demonstration at our facility in Duncan, USA, at the end of August. The customer's processes and challenges are fully aligned with our vision for the Navigator AMR platform. This is another example of the parallel projects we are now running together with the customer, and an important milestone for FlexQube's continued growth within automation."*

### **About FlexQube**

FlexQube is a technology company headquartered in Gothenburg, Sweden with subsidiaries in USA, Mexico, Germany and England. FlexQube offers solutions for cart-based material handling using a patented modular concept. FlexQube develops and designs customized solutions for both robotic and mechanical cart logistics. Through the own developed and unique automation concept FlexQube can offer robust and self-driving robotic carts. FlexQube has more than 1200 customers in 40 countries with primary markets being North America and Europe.

FlexQube's customers can be found within the manufacturing industry, distribution- and warehousing. We represent some of the most successful companies in the world with a significant share being represented on the Fortune 500 list. These companies exist within automotive, electric vehicle manufacturing, online retail, heavy-duty trucks, industrial automation and retail logistics.

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