

VESTUM

Interim report

January– September 2023

Vestum AB (publ)

Q3



Solid demand and strong cash flow

July – September 2023

- Net sales amounted to SEK 1,666 (1,601) million
- Operating profit before depreciation attributable to acquired surplus value (EBITA) amounted to SEK 161 (189) million
- Operating profit (EBIT) amounted to SEK 78 (110) million
- Earnings per share²⁾ before and after dilution amounted to SEK -0.05 (0.21)
- Cash flow from operating activities amounted to SEK 279 (31) million
- The strategic divestment of a portfolio of 20 smaller businesses in the Water segment, was completed in July
- The secured bond of NOK 950 million issued by Vestum's group company Lakers Group AB (publ) has, as earlier announced, been redeemed with funds from the purchase price and bank debt. Due to the divestment, Vestum has updated existing

credit facility agreement with Danske Bank, SEB and Swedbank, including an increase of the facility volume from SEK 900 million to SEK 1,200 million

January – September 2023

- Net sales amounted to SEK 4,773 (4,299) million
- Operating profit before depreciation attributable to acquired surplus value (EBITA) amounted to SEK 420 (454) million
- Operating profit (EBIT) amounted to SEK 173 (233) million
- Earnings per share²⁾ before and after dilution amounted to SEK 0.12 (0.30)
- Cash flow from operating activities amounted to SEK 447 (213) million
- The acquisition of MDT Markvaruhuset AB was completed in January
- The strategic divestment of a portfolio of 20 smaller businesses in the Water segment, was completed in July

Vestum in summary

SEK million (unless otherwise stated)	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Net sales	1,666	1,601	4,773	4,299	6,580	6,106
EBITA	161	189	420	454	626	660
EBITA margin, % ¹⁾	9.7	11.8	8.8	10.6	9.5	10.8
Adjusted EBITA ¹⁾	161	171	417	451	618	651
Adjusted EBITA margin, % ¹⁾	9.7	10.7	8.7	10.5	9.4	10.7
EBITA per share, SEK ¹⁾	0.43	0.51	1.12	1.25	1.68	1.81
Earnings per share, SEK ²⁾	-0.05	0.21	0.12	0.30	0.21	0.39
Operating profit (EBIT)	78	110	173	233	299	359
Cash flow from operating activities	279	31	447	213	657	423
Operating cash flow	315	109	619	441	899	720
Cash conversion, %	140	44	102	73	103	83

1) See pages 24–25 for definitions and reconciliation of alternative performance measures
2) Attributable to remaining operations and Parent company's shareholders

SEK **1,666** million

Net sales, July–Sep 2023

SEK **161** million

EBITA, July–Sep 2023

9.7%

EBITA margin, July–Sep 2023

On July 6 2023, the strategic divestment within the Water segment that Vestum announced on 3 April 2023, was completed. The report's income statement, balance sheet and cash flow statement have been recalculated based on current accounting principles and the company portfolio is reported as divested operations. Comments from the CEO and comments in the interim report focus on the Group's remaining operations.

This report is a translation of the Swedish original. In the event of discrepancies, the Swedish version shall prevail.

Comments from the CEO

Vestum generated stable net sales and profitability in the third quarter, along with improved cash flow. Operating cash flow improved by SEK 206 million compared to the same period last year, which means that the Group's cash conversion on a rolling 12-month basis increased sequentially between the second and third quarter from 77% to 103%. The rolling 12-month operating cash flow totals SEK 899 million. Net sales for the quarter amounted to SEK 1,666 million and EBITA amounted to SEK 161 million, corresponding to an EBITA margin of 9.7%. The quarter showed organic growth of 1%.

Stable demand and profitability along with strong cash flow

Demand for our products and services has generally been solid, with a total net sales growth of 4%, of which 1% organic. Profitability has been stable with an EBITA of SEK 161 million, compared to SEK 189 million in the same period last year. The comparative quarter was positively affected by adjustment items of SEK 18 million driven by the revaluation of contingent considerations.

The Infrastructure segment generated stable volumes while the margin weakened compared to the same period last year. As in the second quarter, certain parts of the segment carried out some individual projects with lower result. However, the segment increased its EBITA margin sequentially between the second and third quarter from 8.3% to 9.4%. Within the Services segment, volumes decreased slightly but we successfully improved the EBITA margin compared to the same period last year to 10.3%. The demand for our services is partly driven by a strong underlying need for investments in energy efficiency improvements, but we also

note that some operations are affected by the challenging macro environment. Within the Water segment, the need for our water products has been strong, not least in the UK. The water infrastructure sector in the UK is underinvested, which creates good conditions for continued positive development. Demand and profitability were at solid levels with an organic sales growth of 5.8%, while the EBITA margin amounted to a strong 18.8%.

Approximately 40% of Vestum's rolling 12-month EBITA is generated by market-leading product companies in growing niches within civic infrastructure. These businesses often have nationwide customer networks with the potential to sell their products internationally, which creates good growth opportunities. Strong market positions lead to pricing power, which leads to high margins. We continuously work to increase cross-selling between our product companies, while our services companies can increase the product market exposure. This leads to positive synergies.

Operating cash flow amounted to SEK 315 million, corresponding to cash conversion of 140%. We are beginning to see the effects of our efforts to improve the levels of tied-up working capital, which is mainly visible in the change in operating receivables. Financial net debt in relation to EBITDA decreased from 2.9x to 2.8x. Vestum's net debt, including contingent considerations, decreased by SEK 209 million during the quarter, of which interest-bearing net debt of SEK 122 million and contingent considerations of SEK 87 million.

The strategic review that we initiated in the previous quarter is ongoing. The aim is to evaluate opportunities to increase shareholder value. As part of this, we have previously communicated that strategic divestments may be an option. Desirable effects include a stronger balance sheet and a stronger operational and financial profile of the remaining Group. Ultimately, it is about



improving margins, strengthening cash flow and reducing operational risks.

Since the end of the quarter, we have successfully issued a bond that proactively addresses upcoming maturities. We have thereby reduced the financial risk in the Group by having reduced the bond volume with the earliest maturity, which is in the fourth quarter of 2024, from SEK 1,500 million to SEK 900 million.

Niche industrial group in a growing market

The increased uncertainty around the economy remains, and the upcoming quarters are difficult to assess. At the same time, we can state that the infrastructure in our main markets is underinvested and outdated, while growing urban areas are characterised by capacity shortages and the green transition. This, combined with continuously increasing demands from clients regarding quality, sustainability and digitalisation will create great growth opportunities over time for Vestum, which maintains a high degree of specialisation.

Simon Göthberg

CEO, Vestum AB (publ)

About Vestum

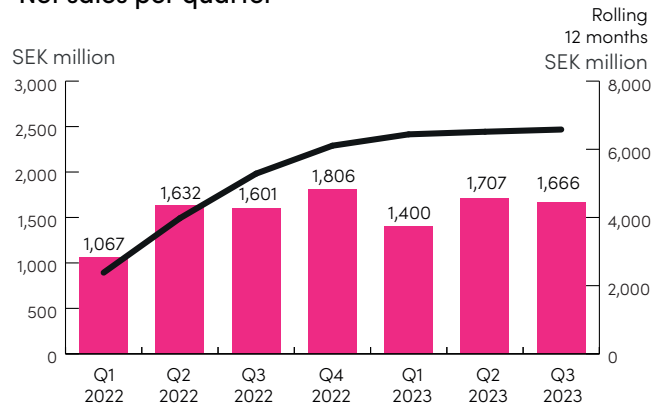
Vestum is an industrial group that provides services and products to civic infrastructure. We have the most prominent specialists on the market with extensive industry experience and strong local presence within our business areas. With 2,000 employees, we are located in Scandinavia and UK.

We develop and acquire entrepreneur-driven specialist companies, with proven business models, sustainable competitive advantages and strong local presence within the segments Water, Services and Infrastructure. Vestum's business model is based on decentralized governance, strong industry and customer focus with entrepreneurial drive. Our ambition is to grow and become the leading Nordic industrial group in specialized services and products for civic infrastructure.

With a strong focus on business development and sustainability as a business driver, we develop and build a climate adapted, more sustainable civic infrastructure, that meets tomorrow's needs. Through a long term commitment and endeavor to act responsibly through the entire value chain, Vestum contributes to a sustainable development and long term value creation.

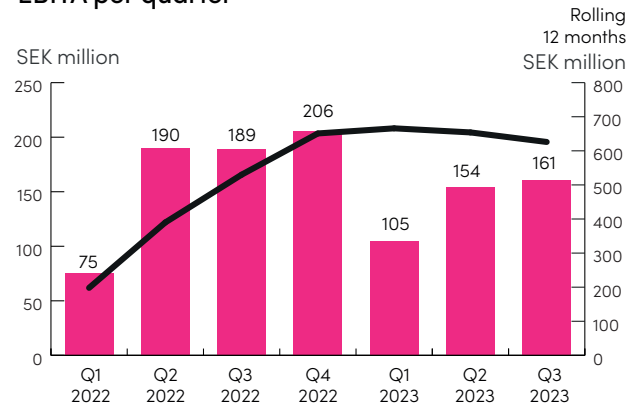
Vestum's share is traded on Nasdaq Stockholm, Mid Cap, with the shortname VESTUM.

Net sales per quarter



■ SEK million — Rolling 12 months SEK million

EBITA per quarter



■ SEK million — Rolling 12 months SEK million

Financial targets

Vestum's overall target is to create long-term profitable growth by acquiring and developing high-quality companies with good cash flows and strong market positions.

Profit Growth

Vestum's target in the medium term is to generate an average annual growth in EBITA per share of at least 15.0 percent.

Profitability

Vestum's target in the medium term is to achieve an EBITA margin of at least 12.0 percent.

Capital structure

The financial net debt in relation to EBITDA shall be maximum 2.5x

Dividend policy

Vestum's dividend policy is that all profits and available cash flows will be reinvested in the business and/or used for new acquisitions

Vestum's sustainability work

Sustainability is a strategically important issue for Vestum and we have made a long-term commitment to contribute to a sustainable society. Vestum's quarterly reports describe selected parts of the work that is being carried out to ensure that Vestum reaches its long-term sustainability targets and provide an overview of the progress Vestum has made.

During the last quarter, Vestum's sustainability work has focused on the implementation of the Corporate Sustainability Reporting Directive (CSRD) in our operations. Our primary focus for the upcoming period is to improve our capacity for sustainability reporting and increase transparency regarding our impact and responsibility. As a listed company, we are subject to the new legal requirements starting from the reporting year 2024.

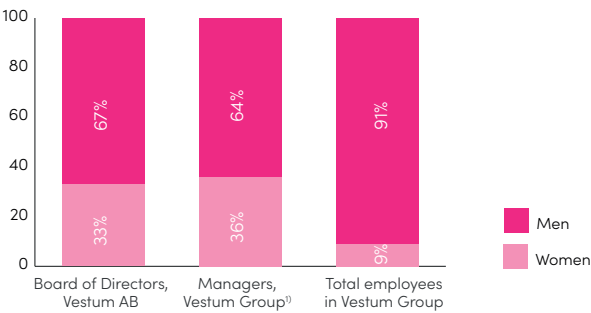
Being part of the first wave of companies covered by the new legal requirements gives Vestum an opportunity to deliver sustainability data in accordance with the new

standards to our customers. This not only strengthens our competitiveness, but also gives us a strategic advantage in shaping our future within an increasingly conscious and responsible business climate as we transition to more sustainable operations.

During the past quarter, Vestum's board has established short-term sustainability targets that extend to 2026. By focusing on these shorter time frames, Vestum can strategically navigate towards the long-term targets.

Gender equality

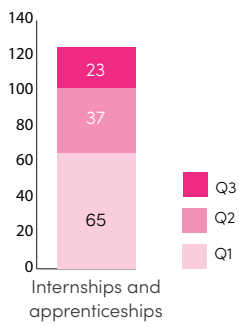
Gender distribution as of September 30 2023



1) Managers in the Vestum Group refers to employees at Group level with personnel or functional responsibilities as well as the CEO and CFO of Vestum's operating companies.
2) A serious accident refers to work-related accidents that lead to at least one day of medical leave
3) LTIFR (Lost Time Injury Frequency Rate) refers to the number of accidents per 200,000 hours worked.

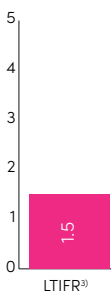
Skills recruitment

Internships and apprenticeships as of September 30 2023 (accumulated 125 Internships and apprenticeships from January 1 2023)



Work environment

Serious accidents during the third quarter 2023 ²⁾ (6 accidents)



Sustainability targets

Climate

- By 2026, Vestum shall reduce CO₂e-emissions by 25%
- By 2040, Vestum shall have net-zero climate impact

Biodiversity

- By 2026, Vestum shall have mapped its impact on biodiversity
- By 2040, Vestum shall reach net zero impact on biodiversity

Work environment

- By 2026, Vestum shall establish a group-wide structure and culture that both ensures accurate reporting of incidents and accidents, and encourages individual employees to speak up if the workplace is perceived as unsafe
- By 2040, Vestum shall eliminate serious work accidents

Gender equality

- By 2026, at least 35% of Vestum managers shall be female and at least 15% of total employees in the Group shall be female
- By 2040, Vestum shall have an even gender distribution

Skills recruitment

- By 2026, Vestum shall have provided at least 400 internship and apprenticeship positions
- By 2040, Vestum shall have provided at least 1,000 internship and apprenticeship positions

The Vestum Group's Development

Comments on the Vestum Group's development refer to the remaining operations unless otherwise is stated.

Net sales

The Group's net sales for the third quarter amounted to SEK 1,666 (1,601) million. The growth from the same period last year consists of acquired net sales of SEK 39 million, organic growth of SEK 18 million, and exchange rate effects of SEK 8 million. The organic growth corresponds to a growth in net sales of 1%.

For the period January - September 2023, the Group's net sales amounted to SEK 4,773 (4,299) million. The growth from the same period last year consists of acquired net sales of SEK 381 million, organic growth of SEK 71 million, and exchange rate effects of SEK 22 million.

Seasonality

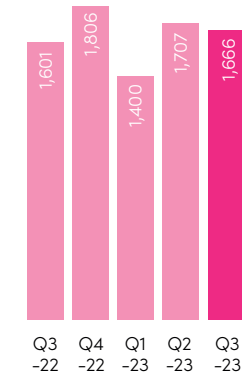
Vestum's activities are affected by seasonality due to weather conditions and number of working days. The Group's diversified structure, regarding both market offering and geographical presence, limits exposure to seasonality to some extent.

Earnings

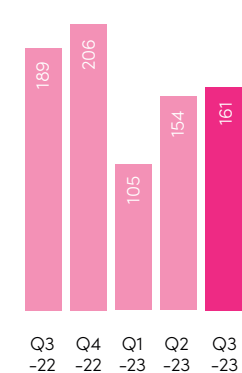
Profit before amortisation and write-downs of acquired surplus value (EBITA) for the third quarter amounted to SEK 161 (189) million which corresponds to an EBITA margin of 9.7% (11.8%). Adjusted EBITA amounted to SEK 161 (171) million and operating profit (EBIT) amounted to SEK 78 (110) million.

Extraordinary items that are adjusted in EBITA affected the quarter by SEK 0 (18) million. Net financials for the third quarter amounted to SEK -103 (-25) million of which interest costs for loans and leasing amounted to SEK 61 (49) million. Other change of net financials is mainly explained by a one-off cost of SEK 40 million refering to the redemption of the secured bond in Lakers Group AB, which was repaid on July 6, 2023, as well as reduced exchange rate gains. The period's profit after tax for the remaining operations amounted to SEK -19 (77) million, which corresponds to a profit per

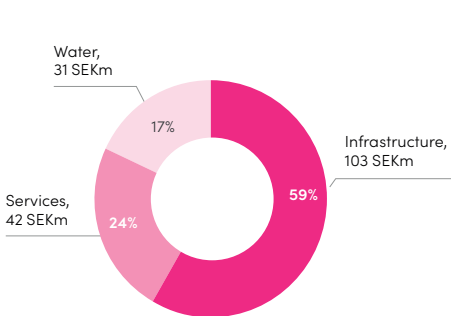
Net sales,
per quarter
SEK million



EBITA
per quarter
SEK million



EBITA
per segment, Q3 2023
Percent



share attributable to the Parent company's shareholders before and after dilution of SEK -0.05 (0.21).

Profit before amortisation and write-downs of acquired surplus value (EBITA) for the remaining operations for January - September 2023 amounted to SEK 420 (454) million, corresponding to an EBITA-margin of 8.8% (10.6%). Adjusted EBITA amounted to SEK 417 (451) million and operating profit (EBIT) amounted to SEK 173 (233) million. Net financials amounted to SEK -114 (-103) million of which interest costs for loan and leasing amounted to SEK 178 (130) million. The period's profit after tax for the remaining operations amounted to SEK 47 (109) million, which corresponds to a profit per share attributable to the Parent company's shareholders before and after dilution of SEK 0.12 (0.30).

Extraordinary items that are adjusted in EBITA affected the period January-September positively by SEK 3 (3) million. These consisted of revaluation of contingent consideration which affects the result positively with SEK 11 million, acquisition transaction costs of 2 million and restructuring costs of SEK 6 million.

Segment development: Water

Within Water, we offer specialised services and products in water technology that focus on improving the water infrastructure. Customers consist partly of public clients in need of pumping water from one place to another in wastewater systems and maintaining the water supply of various infrastructure facilities, partly of property owners and HVAC operators responsible for water distribution and wastewater management in commercial properties, and partly of industrial companies in need of water filters, water pumps and irrigation systems for various applications. A significant part of the segment consists of maintenance, aftermarket services and product sales of water pumps, water filters and irrigation systems.

Demand for the segment's products and services has been stable. However, extreme weather in Denmark has postponed certain investments from clients, which has to some extent impacted the margin. In other areas the development has been positive, particularly in the UK where we see continued positive market signals.

Net sales for the third quarter amounted to SEK 163 (154) million, and for the period January - September 2023 net sales amounted to SEK 556 (459) million.

EBITA for the third quarter amounted to SEK 31 (29) million, corresponding to an EBITA margin of 18.8% (18.8%). EBITA for the period January - September 2023 amounted to SEK 109 (92) million, corresponding to an EBITA margin of 19.7% (20.0%).

Earnings development

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Net sales	163	154	556	459	714	617
EBITA	31	29	109	92	141	124
EBITA-margin	18.8%	18.8%	19.7%	20.0%	19.7%	20.0%

Segment development: Services

Within Services, we offer niche services and products to properties. End customers are primarily property owners in need of improving energy efficiency and making adjustments to meet stricter environmental and accessibility requirements, but also municipal clients in need of installation work. Products and services primarily consist of installation and maintenance within, for example, plumbing, electricity, suspended ceilings, climate control and technical insulation, but also product sales of security doors and glass and aluminium parts.

The demand for the segment's services and products has during the quarter been stable despite some increased competition in the market. Inquiries from condominium associations and the consumer sector have continued to be at a lower level. However, the segment's exposure to new production of housing is limited. The companies in the segment have adapted

their organisations to the market situation, which has led to an improved EBITA margin in the quarter compared to the same period last year. Investments in energy efficiency improvements remain strong, which is expected to have a positive effect on the segment over time.

Net sales for the third quarter amounted to SEK 413 (464) million, and for the period January - September 2023 net sales amounted to SEK 1,450 (1,376) million.

EBITA for the third quarter amounted to SEK 42 (47) million, corresponding to an EBITA margin of 10.3% (10.1%). EBITA for the period January - September 2023 amounted to SEK 129 (142) million, corresponding to an EBITA margin of 8.9% (10.3%)

Earnings development

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Net sales	413	464	1,450	1,376	2,024	1,951
EBITA	42	47	129	142	197	211
EBITA-margin	10.3%	10.1%	8.9%	10.3%	9.7%	10.8%

Segment development: Infrastructure

Within Infrastructure, we offer niche work in land & civil engineering, railways and other infrastructure. Customers are primarily public clients, but also private operators, who invest in and maintain various parts of the infrastructure such as railways, subways, schools, hospitals, perimeter security and water and wastewater systems. The segment is mainly made up of specialists, which include maintenance work on railways, above and below ground work, courtyard renovations, foundation laying, concrete renovation in garages and product sales of moisture protection and sewage treatment systems.

Demand during the quarter has remained strong, especially from public clients who make up the majority of the segment's end customers. Profitability has been impacted by increased competition, which has led to

certain price pressure. Continued weak demand from condominium associations has affected individual companies. However, the general demand for the coming quarters is deemed positive.

Net sales for the third quarter amounted to SEK 1,090 (983) million, and for the period January - September 2023 net sales amounted to SEK 2,768 (2,464) million.

EBITA for the third quarter amounted to SEK 103 (109) million, corresponding to an EBITA margin of 9.4% (11.1%). EBITA for the period January - September 2023 amounted to SEK 223 (259) million, corresponding to an EBITA margin of 8.0% (10.5%).

Earnings development

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Net sales	1,090	983	2,768	2,464	3,842	3,539
EBITA	103	109	223	259	337	374
EBITA-margin	9.4%	11.1%	8.0%	10.5%	8.8%	10.6%

Cash flow

Cash flow from operating activities during the third quarter amounted to SEK 279 (31) million, of which changes in working capital amounted to SEK 108 (-128) million. The improvement in cash flow from changes in working capital in the third quarter, compared to the corresponding quarter last year, was primarily driven by operating receivables but also by changes in operating liabilities and, to a lesser extent, changes in inventory. The operating cash flow amounted to SEK 315 (109) million, which corresponds to a cash conversion of 140% (44%). For the period January - September 2023, cash flow from operating activities amounted to SEK 447 (213) million, changes in working capital amounted to SEK 65 (-147) million and operating cash flow amounted to SEK 619 (441) million, which corresponds to a cash conversion of 102% (73%). The Group's working capital varies over the quarters, mainly due to fluctuations in the items ongoing projects, accounts receivable and accounts payable.

Investments

The Group's investments during the third quarter excluding acquisitions amounted to SEK 17 (8) MSEK, and SEK 54 (19) million for January - September 2023. During the third quarter, regulation of additional purchase prices regarding previous years acquisitions amounted to SEK 87 (9) million. Paid contingent consideration regarding previous years acquisitions amounted to SEK 220 (69) million in January - September 2023. For the period January - September 2023, investments in the form of acquisitions of subsidiaries have been completed and total purchase price for the acquisition amounted to SEK 335 (1,874) million. For more information, see the section Acquisitions.

Financial position and liquidity

Equity at the end of the period amounted to SEK 4,510 (4,377) million. Equity in the Parent company amounted to SEK 4,281 (4,266) million.

The Group's cash and cash equivalents at the end of the period amounted to SEK 617 (608) million. The interest-bearing liabilities, including lease liabilities, amounted to SEK 3,066 (3,378) million at the end of the period. At the end of the period, the Group had a net financial debt, defined as interest-bearing liabilities less cash and cash equivalents, of SEK 2,449 (2,770) MSEK. The net financial debt in relation to EBITDA (not pro forma) was 2,8x.

Total contingent consideration liability amounted to SEK 211 (399) million at the end of the period. The current liability of the total contingent consideration liability

amounted to SEK 148 million, for more information, see the section Acquisitions. Total liabilities amounted to SEK 5,196 (5,573) million as of September 30, 2023.

On 6 July 2023, Vestum completed the strategic divestment of a portfolio of 20 smaller businesses that were previously part of Lakers Group, and in connection with the divestment the secured bond of NOK 950 million that was issued by Vestum's group company Lakers Group AB (publ), has been redeemed with funds from the purchase price and bank debt. Due to the divestment, Vestum has updated existing credit facility agreement with Danske Bank A/S, Denmark, Swedish Branch, Skandinaviska Enskilda Bank AB (publ) and Swedbank AB (publ), including an increase of the facility volume from SEK 900 million to SEK 1,200 million. Of the total facility volume, Vestum had utilized SEK 944 million at the end of the period.

At the end of the quarter, Vestum had an outstanding bond of SEK 1,500 million that matures on October 28, 2024 and has a variable interest rate of 3 months STIBOR plus 415 bps. The bond is reported in the item Long-term interest-bearing liabilities in the balance sheet. Of the total volume of SEK 1,500 million, SEK 600 million has been repurchased after the end of the quarter through the issuance of a new bond with maturity on April 18, 2026 and which carries a variable interest rate of 3 months STIBOR plus 637.5 bps. See also the section Significant events after the end of the period.

Staff

The number of full-time employees for the remaining operations as of September 30, 2023 amounted to 2,017 (2,021) people.

Incentive program

Vestum has two incentive programs corresponding to total of 7,170,193 warrants. The warrant programs are aimed to senior executives and key people in the Group and the portfolio companies. The warrants have been transferred on market terms at a price that was established based on an estimated market value calculated by an independent valuation institute. As of September 30, 2023 the incentive programs do not have a diluting effect on equity.

Outstanding program	Number of options	Corresponding number of shares	Redemption rate per option (SEK)	Redemption period	Maximum increase in share capital (SEK)
2021/2025	3,520,193	3,520,193	70.9	1 Jan 2025 - 31 Mar 2025	1,161,664
2022/2025	3,650,000	3,650,000	31.4	1 Jun 2025 - 31 Aug 2025	1,216,667

Parent company

The Parent company's net sales during the third quarter amounted to SEK 3 (6) million. Operating profit amounted to SEK -17 (12) million. Net financial items amounted to SEK -37 (-21) million and consisted of interest costs of SEK 49 million, which were offset by increased interest income from group companies. Profit for the period amounted to SEK -54 (-9) million and the decreased result was mainly due to increased interest expenses.

For January - September 2023, net sales amounted to SEK 12 (16) million, operating profit amounted to SEK -49 (-18) million and net financial items amounted to SEK -59 (-37) million. Profit for January - September amounted to SEK -110 (-54) million.

The balance sheet total as of September 30, 2023, amounted to SEK 7,587 (6,810) million, of which equity amounted to SEK 4,281 (4,266) million. Cash and cash equivalents in the Parent Company amounted to SEK 367 (443) million.

Significant events after the end of the period

During October, Vestum issued a senior unsecured bond of SEK 600 million under a framework of SEK 1,000 million. The bond have a maturity of 2.5 years and a floating interest rate of 3 months STIBOR plus 637.5 bps. The purpose of the emission was to proactively address upcoming maturities and the amount issued was used in its entirety to buy back existing bonds.

On November 1, an extraordinary general meeting was held at which decisions were made regarding changes to Vestum's board and the establishment of an incentive program through the issue of warrants of series 2023/2026.

The extraordinary general meeting appointed Conny Ryk as chairman of the board. Per Åhlgren, who previously had the role of chairman of the board, remains as a board member, while Olle Nykvist, at his own request, left the board in connection with the extraordinary general meeting. Simon Göthberg also took office as CEO on November 1.

In addition, the extraordinary general meeting established an incentive program under which the company gives up to 95 employees within the Group the option to acquire warrants in the company. The participants will consist of personnel who are employed at the company's head office and key personnel in subsidiaries of the com-

pany who are entitled to be allocated a maximum of 40,000 warrants per person. A maximum of 3,800,000 warrants will be issued to the company itself or a subsidiary designated by the company with a subsequent transfer to the participants in the incentive program. The participants can exercise the warrants to subscribe to shares in the company during the period from December 1, 2026, up to the day that falls 30 calendar days thereafter, at a subscription price corresponding to 150 percent of the calculated average volume-weighted price for the company's share on Nasdaq Stockholm during the period November 20, 2023, through December 1, 2023.

Owners

The ten largest shareholders as of September 30, 2023, according to Monitor

Name	Number of shares	Share of total
Conny Ryk	57,000,000	15%
Anders Rosenqvist	29,908,350	8%
Handelsbanken Fonder	26,740,422	7%
Per-Arne Åhlgren	23,318,516	6%
Swedbank Försäkring	17,864,527	5%
Nordea Fonder	17,636,753	5%
Avanza Pension	14,157,598	4%
Simon Göthberg	13,602,182	4%
Olle Nykvist	13,600,000	4%
Olof Andersson	13,500,000	4%
Total for the 10 largest shareholders based on no. of shares	227,328,348	60%
Total number of shares, other shareholders	148,481,120	40%
Total number of outstanding shares at the end of the period	375,809,468	100%

Related party transactions

During the period, there were no transactions between Vestum and related parties that had a significant impact on the Company's financial position or earnings. For more information on related parties, refer to the Annual report for 2022, note 27.

The Group's consolidated income statement in summary

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Remaining operations						
Net sales	1,666	1,601	4,773	4,299	6,580	6,106
Total operating income	1,666	1,601	4,773	4,299	6,580	6,106
Materials and purchased services	-945	-920	-2,606	-2,367	-3,573	-3,334
Other external costs	-145	-114	-419	-341	-587	-509
Personnel costs	-363	-343	-1,164	-1,004	-1,584	-1,424
Other operating income	12	33	36	47	51	62
Other operating expenses	-1	-12	-12	-28	-16	-32
Total operating expenses and other operating income	-1,441	-1,356	-4,165	-3,693	-5,709	-5,237
EBITDA	225	245	608	606	871	869
Depreciation excl. acquired surplus value	-63	-56	-188	-152	-245	-209
EBITA	161	189	420	454	626	660
Amortisation attributable to acquired surplus value	-83	-80	-247	-221	-327	-301
Operating profit (EBIT)	78	110	173	233	299	359
Financial items net	-103	-25	-114	-103	-192	-182
Earnings before tax	-24	86	60	130	107	177
Income tax	5	-8	-12	-21	-27	-36
Profit/loss for the period from continuing operations	-19	77	47	109	80	141
Profit/loss from operations held for sale	-9	0	-31	4	-43	-7
Profit/loss from divested operations	-13	-3	-2	-8	14	8
Profit/loss for the period	-42	75	14	105	52	142

The income statement has been recalculated for all periods based on current accounting principles for operations held for sale. See page 19 for accounting principles and page 22 for the income statement in summary for the operations held for sale.

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
The profit/loss for the period attributable to:						
Parent company shareholders	-42	75	13	104	51	141
Non-controlling interests	0	0	1	1	1	1
Average number of shares during the period ¹⁾	375,809,468	367,645,024	374,699,092	363,451,674	372,921,080	364,508,628
Number of shares issued at the end of the period	375,809,468	367,645,024	375,809,468	367,645,024	375,809,468	367,645,024
Profit/loss attributable to remaining operations and the Parent company's shareholders per share ¹⁾ . SEK	-0.05	0.21	0.12	0.30	0.21	0.39
Profit/loss attributable to Parent company's shareholders per share ¹⁾ . SEK	-0.11	0.20	0.03	0.28	0.14	0.39

1) Before and after dilution

Consolidated statement of comprehensive income in summary

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Profit/loss for the period	-42	75	14	105	52	142
Other comprehensive income						
Exchange differences on translation of foreign operations	-57	-1	-7	14	21	41
Total comprehensive income for the period	-99	73	7	118	72	183
Total comprehensive income for the period attributable to:						
Parent company's shareholders	-99	73	6	117	71	182
Non-controlling interests	0	0	1	1	2	1
Total comprehensive income attributable to Parent company's shareholders, originated from:						
Remaining operations	-88	72	36	115	111	190
Operations held for sale	-11	2	-29	4	-40	-7

The Group's consolidated balance sheet in summary

SEK million	30 Sep 2023	30 Sep 2022	31 Dec 2022
Assets			
Intangible assets	6,162	6,272	6,276
Property, plant and equipment	273	300	304
Right of use assets	625	663	740
Financial assets	8	8	8
Deferred tax assets	20	41	24
Other non-current assets	1	2	3
Total non-current assets	7,089	7,286	7,354
Inventories	357	397	429
Accounts receivable	1,027	1,141	1,063
Contract assets	318	301	243
Other current assets	79	94	80
Prepaid expenses and accrued income	169	160	120
Cash and cash equivalents	617	581	608
Assets held for sale	49	66	52
Total current assets	2,617	2,740	2,596
Total assets	9,706	10,027	9,950

SEK million	30 Sep 2023	30 Sep 2022	31 Dec 2022
Equity and liabilities			
Equity attributable to owners of the company	4,507	4,310	4,374
Non-controlling interests	3	2	3
Total equity	4,510	4,312	4,377
Non-current provisions	19	9	22
Non-current interest-bearing liabilities	1,491	2,704	2,638
Non-current lease liabilities	462	486	543
Deferred tax liabilities	545	570	575
Other non-current liabilities	62	162	160
Total non-current liabilities	2,578	3,930	3,938
Current provisions	1	4	2
Current interest-bearing liabilities	947	4	3
Current lease liabilities	167	174	194
Accounts payable	615	619	528
Contract liabilities	108	167	119
Other current liabilities	433	482	437
Accrued expenses and deferred income	319	318	340
Liabilities that are directly related to assets held for sale	28	17	11
Total current liabilities	2,617	1,785	1,635
Total liabilities	5,196	5,715	5,573
Total equity and liabilities	9,706	10,027	9,950

The Group's changes in equity in summary

SEK million	Equity attributable to the Parent company's shareholders					Total equity
	Share capital	Share premium reserve	Reserves	Retained earnings incl. profit/loss for the period	Non-controlling interests	
Opening balance as of 1 January 2022	117	3,739	11	-276	1	3,593
Profit/loss for the period	-	-	-	104	1	105
Other comprehensive income for the period	-	-	14	-	-	14
Total comprehensive income	-	-	14	104	1	118
Total transactions with owners	5	596	-	-	-1	601
Closing balance as of 30 September 2022	123	4,335	25	-172	2	4,312
Opening balance as of 1 January 2023	123	4,335	53	-136	3	4,377
Profit/loss for the period	-	-	-	13	1	14
Other comprehensive income for the period	-	-	-7	-	-	-7
Transfer to other reserves	-	-	0	0	-	0
Total comprehensive income	-	-	-7	13	1	7
Total transactions with owners	3	122	-	-	-1	125
Closing balance as of 30 September 2023	125	4,458	46	-122	3	4,510

The Group's cash flow statement in summary

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Earnings before tax	-24	86	60	130	107	177
Adjustment for non-cash items	212	113	415	348	555	488
Income tax paid	-17	-40	-92	-118	-107	-132
Cash flow from operating activities before changes in working capital	171	159	382	360	555	532
Changes in working capital						
Change in inventories	-11	-15	-7	-52	-32	-77
Change in operating receivables	-49	-180	-187	-411	-25	-249
Change in operating liabilities	168	67	259	316	159	216
Cash flow from changes in working capital	108	-128	65	-147	102	-109
Cash flow from operating activities	279	31	447	213	657	423
Purchase and sale of intangible assets	1	-	-2	1	-4	-2
Purchase of property, plant and equipment	-18	-8	-52	-19	-70	-38
Purchase of subsidiaries and activities	-88	-38	-345	-1,186	-347	-1,188
Divestment of subsidiaries and activities	290	-	290	-	290	-
Proceeds from other financial assets net	-	-	-	1	-	1
Cash flow from investing activities	185	-46	-109	-1,204	-131	-1,226
Proceeds from borrowings	595	1	841	204	-310	111
Repayments of borrowings	-1,059	-	-1,059	-	-	-
Repayments of lease liabilities	-46	-40	-133	-104	-175	-146
Proceeds from capital increase	-	8	-	19	-	20
Changes in other non-current liabilities	-1	-2	-	-7	-	-7
Cash flow from financing activities	-510	-32	-351	112	-486	-24
Net cash flow from continuing operations	-46	-47	-12	-879	41	-826

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Net cash flow from operations held for sale	-5	18	7	-4	-7	-18
Net cash flow from divested operations	1	-25	13	-55	-1	-70
Net cash flow for the period	-50	-54	8	-938	33	-914
Cash and cash equivalents at the beginning of the period	671	634	608	1,518	581	1 518
Cash flow for the period	-50	-54	8	-938	33	-914
Exchange rate difference in cash and cash equivalents	-4	1	-	2	3	4
Cash and cash equivalents from operations held for sale	-	-	-	-	-	-
Cash and cash equivalents at the period end	617	581	617	581	617	608
Cash flow regarding interest						
Interest paid	-42	-37	-139	-102	-182	-145
Interest received	4	1	9	1	11	2

The cash flow statement has been recalculated for all periods based on current accounting principle for operations held for sale. See page 19 for accounting principles and page 22 for a summarized cash flow statement for the divested operations.

Segment reporting

Vestum divides its operations into three segments: Infrastructure, Services and Water. Vestum has identified these three segments as complementary, both over a business cycle and seasonally.

The tables below only include the financial outcome for the periods in which each portfolio company was part of the Vestum Group. The Water segment has been recalculated to describe the continuing operations.

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
<i>Net sales per geographic market</i>						
Sweden	1,474	1,404	4,134	3,773	5,735	5,374
Other countries	192	197	639	526	845	732
Total net sales	1,666	1,601	4,773	4,299	6,580	6,106

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
<i>Net sales per segment</i>						
Water	163	154	556	459	714	617
Services	413	464	1,450	1,376	2,024	1,951
Infrastructure	1,090	983	2,768	2,464	3,842	3,539
Total net sales	1,666	1,601	4,773	4,299	6,580	6,106

Cost for Group functions refers to group management, IT, legal, M&A and group finance functions. Costs related to operating group functions have been distributed to each segment.

All segment's have revenue recognition at a point in time, and over time.

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
<i>EBITA per segment</i>						
Water	31	29	109	92	141	124
Services	42	47	129	142	197	211
Infrastructure	103	109	223	259	337	374
Group functions	-14	-14	-43	-41	-59	-56
Adjusted EBITA	161	171	417	451	618	651
Adjustments	-	18	3	3	8	9
EBITA	161	189	420	454	626	660
Amortisation attributable to acquired surplus value	-83	-80	-247	-221	-327	-301
Operating profit (EBIT)	78	110	173	233	299	359
Financial items net	-103	-25	-114	-103	-192	-182
Earnings before tax	-24	86	60	130	107	177

The Parent company's income statement in summary

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Net sales	3	6	12	16	18	23
Total operating income	3	6	12	16	18	23
Other external expenses	-8	-5	-24	-19	-32	-27
Personnel costs	-10	-11	-35	-34	-45	-44
Other operating income	-	25	-	25	-25	-
Other operating expenses	-	-2	-3	-6	-7	-10
Depreciation	-1	-	-2	-	-2	-1
Total operating expenses and other operating income	-19	7	-63	-34	-112	-82
Operating profit/loss	-17	12	-49	-18	-90	-60
Financial items net	-37	-21	-59	-37	-100	-78
Appropriations	-	-	-	-	286	286
Earnings before tax	-54	-9	-110	-54	93	149
Income tax	-	9	-	17	-54	-37
Profit/loss for the period	-54	0	-110	-37	39	112

The Parent company report on comprehensive income in summary

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Profit/loss for the period and total comprehensive income for the period	-54	0	-110	-37	39	112

The Parent company's balance sheet in summary

SEK million	30 Sep 2023	30 Sep 2022	31 Dec 2022
Assets			
Intangible assets	2	-	2
Property, plant and equipment	7	2	8
Financial assets	6,246	5,748	5,712
Deferred tax asset	-	25	-
Non-current intercompany receivables	909	219	155
Total non-current assets	7,163	5,995	5,877
Current intercompany receivables	49	50	476
Other current receivables	4	4	2
Prepaid expenses and accrued income	4	12	12
Cash and cash equivalents	367	414	443
Total current assets	424	480	933
Total assets	7,587	6,475	6,810
Equity and liabilities			
Equity attributable to owners of the company	4,281	4,116	4,266
Total equity	4,281	4,116	4,266
Untaxed reserves	46	-	46
Non-current interest-bearing liabilities	1,489	1,581	1,484
Other non-current liabilities	310	101	111
Total non-current liabilities	1,845	1,682	1,641
Current intercompany liabilities	482	472	677
Current interest-bearing liabilities	841	-	-
Accounts payable	7	8	8
Other current liabilities	90	173	194
Accrued expenses and deferred income	40	23	26
Total current liabilities	1,461	676	904
Total liabilities	3,307	2,358	2,544
Total equity and liabilities	7,587	6,475	6,810

Additional information

Accounting principles

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the interpretations provided by the IFRS Interpretations Committee (IFRIC) that have been adopted by the European Commission for use within the EU. The standards and interpretations applied are those adopted by the EU. The Group's interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and RFR 1, Supplementary Accounting Rules for Groups. The interim report for the Parent Company has been prepared in accordance with the Annual Accounts Act and RFR 2, Accounting for Legal Entities. The interim report uses the same accounting principles and valuation methods as were used in the annual report for 2022.

Amounts in tables and calculations can be rounded, which means the stated total amounts are not always an exact sum of the rounded individual amounts.

From January 1, 2023, other standards, amendments and interpretations of existing standards that have not yet entered into force or been published by the IASB have also not been applied by the Group.

IFRS 5 - Divested operations and operations held for sale

In connection with the change of operations in 2021, it was determined that the business within the WeSC brand shall be divested. The process of divesting WeSC has been delayed, primarily due to a challenging macro economic environment, but the Board's assessment is that a divestment will take place within the coming twelve months. The income statement, cash flow statement and balance sheet for WeSC are reported as discontinued operations in accordance with IFRS 5. Assets and liabilities related to WeSC are presented as assets held for sale and liabilities directly connected with assets held for sale.

In July 2023, the strategic divestment within the Water segment that Vestum announced in April 2023 was completed. The income statement and the cash flow statement for the above operations are reported as divested operations in accordance with IFRS 5. The comparative figures for 2022, for the income statement and cash flow statement have been recalculated.

Risks and uncertainties

Vestum's main risk factors consist of market risks such as changes in the macro economic environment and/or the current competitive situation. In addition, the Group is exposed to operational risks such as project, customer and quality risks. The Group is also exposed to financial risks such as currency, interest rate, counterparty and credit risks.

Vestum continuously monitors the development of the war in Ukraine and its effects on raw material prices, energy prices, and supply chains disruptions.

The inflation has during 2022, and to some extent during the beginning of 2023, increased significantly on the markets where Vestum operates, which has led to higher prices on materials and labour. Vestum compensates for the main part of these cost increases by increasing prices against customers which, however, takes effect with a certain delay.

The Group's interest-bearing liabilities are to some extent exposed to floating interest rates. Increased policy interest rates affect Vestum's floating interest rates. Vestum strives to, at all times, have a structured and efficient management of financial risks in accordance with the Group's finance policy.

The Parent company is affected by the above risks and uncertainties through its function as owner of the Group's subsidiaries. For more information on Vestum's risks and risk management please refer to the Annual report for 2022.

Acquisitions

During the period January–September 2023, one acquisition was completed, where 100 percent of the shares were acquired. Total purchase price for the acquisition of subsidiaries amounted to SEK 335 million including contingent consideration, of which SEK 111 million has been paid with equity shares, and the remaining part has or will be paid with cash and cash equivalents. Equity interests are calculated based on a volume weighted average share price over ten days for the Vestum share. A total of 7,106,274 shares have been issued to settle these commitments.

Acquisitions completed during the period

Closed by the end of the period (SEKm)	Segment	Completed	Annual net sales	Number of employees
MDT Markvaruhuset AB	Infrastructure	January	143	19
Total			143	19

Transaction costs for the acquisitions of SEK 2 million have been charged to the Group's earnings during the period January–September 2023. These are reported under Other operating expenses in the income statement. The goodwill of SEK 216 million that was generated by the acquisitions is attributable to synergy effects, employees and future financial benefits that are not individually identified and reported separately.

Contingent considerations

In accordance with agreements on contingent considerations, the Group must pay cash compensation and/or with the issue of shares linked to future earnings. Equity interests are calculated based on a volume weighted average share price over 10 days for the Vestum share. The maximum non-discounted amount that may be paid to the previous owners amounts to SEK 298 million, of which SEK 100 million refers to acquisitions made during 2023. The likely outcome of the contingent consideration is based on the Group's forecast of future development and earnings in each entity. Total contingent consideration liability amounts to SEK 211 million, of which SEK 75 million refers to acquisitions completed in 2023. During the period January – September 2023, contingent consideration of SEK 220 million was paid. Paid and revalued contingent consideration had a positive net impact of SEK 11 (24) million on the period's result, which is reported in Other operating income and Other operating expenses in the income statement. The current part of the liability amounts to SEK 148

million and the likely timing for settlement of this is the second/third quarter of 2024. The fair value of the contingent consideration is at level 3 in the fair value hierarchy. Contingent consideration payments are reported in Other current liabilities and Other long-term liabilities in the balance sheet.

Change in contingent consideration liability

SEK million	30 Sep 2023	30 Sep 2022	31 Dec 2022
Opening balance	399	465	465
Acquisitions during period	75	104	104
Paid contingent consideration	-220	-143	-143
Revaluation via operating profit	-11	-22	-31
Exchange rate difference	0	2	2
Departs: Operations held for sale	-33	-	-
Closing balance at period end	211	407	399

Effects of acquisitions completed at period-end

The acquisitions made during the period January–September 2023 have had the following effects on the Group's assets and liabilities. The effects are preliminary as the Group has not received final audited information from the acquired companies. Any adjustments in connection with the final PPA are not expected to have a significant impact on the Group's earnings or financial position. Equity interests are calculated based on a volume weighted average share price over 10 days for the Vestum share.

SEK million	Totalt	Impact on cash and cash equivalents
Intangible assets	89	Total purchase price 335
Other non-current assets	1	Conditional purchase price -75
Other current assets	45	Settlement in shares -125
Cash and cash equivalents	9	Cash and cash equivalents in acquired units -9
Non-current liabilities	-0	Impact on cash and cash equivalents 126
Deferred tax liabilities	-18	Paid contingent consideration 220
Current liabilities	-7	Total impact on cash and cash equivalents 345
Non-controlling interests	-	
Net assets and liabilities	119	
Goodwill	216	
Total purchase price	335	

Impact on the income statement, Jan-Sep 2023

Net sales	101
EBITA	20
Operating profit (EBIT)	11
Profit/loss for the period	11

Impact on the income statement if the acquisitions had been part of the Group on January 1, 2023

Net sales	110
EBITA	22
Operating profit (EBIT)	12
Profit/loss for the period	11

Financial assets and liabilities

Contingent consideration that is valued at fair value in the balance sheet amounts to SEK 211 (399) million and is classified in level 3 according to the fair value hierarchy. The section Acquisitions presents how fair value is determined. Revaluation of the contingent consideration recorded in operating profit had a positive effect on the quarter result of SEK 0 (25) million. Financial assets in the form of non-current securities holdings valued at fair value in the balance sheet are classified in level 1 according to the fair value hierarchy. The non-current securities holdings amount to SEK 8 (8) million. For assets and liabilities reported at amortized cost, the carrying value corresponds to its fair value since the interest rate is at par with current market interest rates, or because the item is short-term.

Operations held for sale

Operations held for sale refer to the WeSC brand. See section IFRS 5 under accounting principles, page 18.

Net sales for WeSC during the third quarter amounted to SEK 24 (36) million and the operating profit amounted to SEK -9 (2) million. For the period January - September 2023, net sales amounted to SEK 57 (99) million and the operating profit amounted to SEK -31 (4) million.

Profit attributable to operations held for sale	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Revenue	24	36	57	99	75	118
Costs	-33	-34	-88	-96	-118	-126
Operating profit	-9	2	-31	4	-43	-7
Income tax	-	-	-	-	-	-
Earnings before tax	-9	2	-31	4	-43	-7

Divested operations

On the 6th of July 2023, the sale of 20 smaller businesses within the Water segment was completed for a consideration of SEK 340 million. The sale resulted in a reported realized loss, including transaction costs, of SEK 10 million.

The result and cash flow for the company portfolio for the period January–September 2023, along with comparative figures, are reported as divested operations in accordance to IFRS 5. The results and cash flow in the table below for the divested company portfolio pertain to the period up to the divestment date.

Profit/loss attributable to divested operations	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Revenue	9	196	450	605	669	824
Costs	-13	-202	-439	-615	-637	-813
Earnings before tax	-4	-6	11	-10	31	11
Tax for the period	1	3	-2	2	-7	-3
Profit/loss from divested operations	-2	-3	8	-8	25	8
Gain/loss on sale of operation	-10	0	-10	0	-10	0
Total profit/loss attributable to divested operations	-13	-3	-2	-8	14	8
Attributable to:						
Parent company shareholders	-13	-3	-2	-8	14	8
Earnings per share attributable to Parent company's shareholders	-0,03	-0,01	-0,01	-0,02	0,04	0,02

Cash flow from divested operations	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Cash flow from operating activities	0	3	39	-2	39	-2
Cash flow from investing activities	0	-24	-12	-38	-18	-43
Cash flow from financing activities	0	-4	-14	-16	-22	-24
Total cash flow from divested operations	0	-25	13	-55	-1	-70

Impact of the company portfolio on the balance sheet at the point of divestment

Intangible assets	220
Property, plant and equipment	35
Right of use assets	70
Other non-current assets	4
Current operating assets	293
Cash and cash equivalents	51
Total assets	673
Non-current lease liabilities	-45
Other non-current liabilities	-23
Current lease liabilities	-27
Current operating liabilities	-232
Total liabilities	-327
Net assets	346

Performance measures

SEK million (unless otherwise stated)	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Net sales	1,666	1,601	4,773	4,299	6,580	6,106
EBITDA ¹⁾	225	245	608	606	871	869
EBITA ¹⁾	161	189	420	454	626	660
Operating profit/loss (EBIT)	78	110	173	233	299	359
EBITA margin % ¹⁾	9.7	11.8	8.8	10.6	9.5	10.8
EBIT margin %	4.7	6.9	3.6	5.4	4.5	5.9
Adjusted EBITA ¹⁾	161	171	417	451	618	651
Adjusted EBITA margin % ¹⁾	9.7	10.7	8.7	10.5	9.4	10.7
Financial net debt ¹⁾	2,449	2,786	2,449	2,786	2,449	2,770
Financial net debt in relation to EBITDA ¹⁾	N/A	N/A	N/A	N/A	2.8	N/A
Number of employees at end of period ¹⁾	2,017	2,021	2,017	2,021	2,017	2,015
Average number of shares during the period	375,809,468	367,645,024	374,699,092	363,451,674	372,921,080	364,508,628
EBITA per share, SEK ¹⁾	0.43	0.51	1.12	1.25	1.68	1.81
Adjusted EBITA per share, SEK ¹⁾	0.43	0.47	1.11	1.24	1.66	1.79
Earnings per share attributable to remaining operations and Parent company's shareholders, SEK	-0.05	0.21	0.12	0.30	0.21	0.39
Earnings per share attributable to Parent company's shareholders, SEK	-0.11	0.20	0.03	0.28	0.14	0.39
Operating cash flow ¹⁾	315	109	619	441	899	720
Cash conversion % ¹⁾	140	44	102	73	103	83

1) The alternative performance measure (APM) is an alternative performance measure according to ESMA's guidelines.
For reconciliation of alternative APMs, see page 24

N/A: The performance measure cannot be calculated fairly

Definitions of alternative performance measures

Performance measure	Definition	Purpose
EBITDA	Earnings before taxes, financial items and depreciation of tangible and intangible fixed assets and consolidated surplus value.	EBITDA is used to measure profit/loss from operating activities, independent of depreciation.
EBITA	Operating profit before amortisation of consolidated surplus values.	EBITA is used to measure the underlying operating profit/loss before amortisation of consolidated surplus value from operating activities.
EBITA margin	EBITA as a percentage of net sales.	EBITA margin is used to put the underlying operating profit/loss before amortisation on consolidated surplus value in relation to net sales.
Rolling 12 months	Refers to the last twelve months from period end.	Rolling 12 months is used to evaluate the latest twelve-month period.
Adjustment items	Adjustment items refers to acquisition-related transaction costs, revaluation of contingent consideration, cost related to the change of listing to Nasdaq Stockholm executed 2022, and restructuring costs.	The performance measure is used when calculating adjusted EBITA, adjusted EBITA margin.
Adjusted EBITA	Refers to EBITA adjusted with adjustment items.	Adjusted EBITA is used by management to measure the underlying earnings development.
Adjusted EBITA margin	Adjusted EBITA as a percentage of net sales.	Adjusted EBITA margin is used to put adjusted EBITA in relation to net sales.
EBIT	Operating profit. Profit before tax on income for the period and financial items.	EBIT is used to measure the underlying operating profit/loss from operating activities.

Performance measure	Definition	Purpose
EBIT margin	EBIT as a percentage of net sales.	EBIT margin is used to put the underlying operating profit/loss in relation to net sales.
Financial net debt	Non-current and current interest-bearing liabilities (including lease liabilities) less cash and cash equivalents.	The performance measure is used to show the size of the debt minus current cash (which in theory could be used to repay loans).
Financial net debt in relation to EBITDA	Refers to financial net debt divided by EBITDA.	The performance measure can be used to assess the Group's financial leverage.
Net sales growth	Refers to net sales growth for one period compared to the same period prior year.	The performance measure is used to follow up the development in net sales between two comparable periods.
Organic net sales growth	Refers to net sales growth, excluding exchange rate and acquisition effects, compared to same period prior year. Acquired companies are included in organic growth from the point they have comparison figures for the actual period.	The performance measure illustrates the underlying net sales development.
Operating cash flow	EBITDA reduced by net investment in intangible and tangible fixed assets and change in working capital.	The performance measure shows the cash flow from operations and is used when calculating cash conversion.
Cash conversion	Operating cash flow as a percentage of EBITDA.	Cash conversion is used to monitor cash generation from operations.

Reconciliation of alternative performance measures

Vestum presents a number of performance measures that are not defined in accordance with IFRS. The Company considers these measures to provide valuable supplementary information to investors and the management as they allow an evaluation of trends and performance. As not all companies calculate these measures in

the same way, they are not always comparable with those used by other companies. These measures should therefore not be regarded as replacing measures that are defined in accordance with IFRS. Reconciliation of these measures is presented below. For definitions of performance measures, see previous page.

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Earnings measures						
(A) Net sales	1,666	1,601	4,773	4,299	6,580	6,106
Operating expenses and other operating income	-1,441	-1,356	-4,165	-3,693	-5,709	-5,237
(B) EBITDA	225	245	608	606	871	869
Depreciation excl. acquired surplus values	-63	-56	-188	-152	-245	-209
(C) EBITA	161	189	420	454	626	660
(C/A) EBITA margin	9.7%	11.8%	8.8%	10.6%	9.5%	10.8%
Adjustments items						
Acquisition-related transaction costs	-	-	2	11	2	11
Impact on profit/loss from contingent consideration	-	-25	-11	-24	-20	-33
One-time costs	-	7	6	9	9	13
Total adjustments	-	-18	-3	-3	-8	-9
(D) Adjusted EBITA	161	171	417	451	618	651
(D/A) Adjusted EBITA margin	9.7%	10.7%	8.7%	10.5%	9.4%	10.7%
(E) Average number of shares during the period	375,809,468	367,645,024	374,699,092	363,451,674	372,921,080	364,508,628
(C/E) EBITA per share	0.43	0.51	1.12	1.25	1.68	1.81
Net sales growth						
Organic net sales growth	18	87	71	101	N/A	N/A
Exchange rate effect	8	0	22	0	N/A	N/A
Net sales from acquired companies	39	1,418	381	4,475	N/A	N/A
Net sales growth	65	1,505	474	4,576	E/T	E/T

SEK million	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Rolling 12 months	Jan-Dec 2022
Balance measures						
Non-current interest-bearing liabilities	1,491	2,704	1,491	2,704	1,491	2,638
Current interest-bearing liabilities	947	4	947	4	947	3
Lease liabilities	628	660	628	660	628	737
Cash and cash equivalents	-617	-581	-617	-581	-617	-608
(F) Financial net debt	2,449	2,786	2,449	2,786	2,449	2,770
(B) EBITDA	225	245	608	606	871	869
(G/H) Financial net debt in relation to EBITDA, times	N/A	N/A	N/A	N/A	2.8	N/A
Cash conversion						
(B) EBITDA	225	245	608	606	871	869
Net investment in intangible assets and property, plant and equipment	-17	-8	-54	-19	-74	-39
Change in working capital	108	-128	65	-147	102	-109
(H) Operating cash flow	315	109	619	441	899	720
(H/B) Cash conversion	140%	44%	102%	73%	103%	83%

N/A: The performance measure cannot be calculated fairly

CEO approval

The CEO ensure that the interim report gives a true and fair view of the Parent Company’s and the Group’s operations, position and results and describes the significant risks and uncertainties faced by the Parent Company and the companies that are part of the Group.

2023-11-16

Simon Göthberg
CEO

This report has not been subject to review by the company’s auditors.

This information is information that Vestum AB (publ) is obliged to publish in accordance with the EU Market Abuse Regulation. The information was provided by the contact person below for publication on 16 November 2023.

Auditor’s report

Vestum AB (publ), 556578-2496

Introduction

We have reviewed the condensed interim financial information (interim report) of Vestum AB (publ), and it’s subsidiaries as of 30 September 2023 and the nine-month period then ended. The board of directors and the CEO are responsible for the preparation and presentation of the interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Report Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Stockholm, 16 November 2023
Öhrlings PricewaterhouseCoopers AB

Niklas Renström
Authorised public account

Upcoming reports

Interim report for the fourth quarter 2023 will be published on February 15, 2024

Interim report for the first quarter 2024 will be published on May 3, 2024

The Annual General Meeting 2024 will be held in May 16, 2024

Interim report for the second quarter 2024 will be published on August 15, 2024

Teleconference

On November 16, 2023 at 11:00 AM CET Simon Göthberg, CEO and Olof Andersson, CFO will present the report and answer questions via a webcasted conference call. The presentation is held in English.

Webcasting of the presentation (opportunity for written questions):

<https://ir.financialhearings.com/vestum-q2-2023/register>

Teleconference (opportunity for oral questions):

<https://conference.financialhearings.com/teleconference/?id=5009607>

The presentation slides used will be available during the webcast and will be published on Vestums's website, <https://www.vestum.se/ir/finansiella-rapporter/>, before the start of the presentation.

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Company information

Org nr 556578-2496

Registered office: Stockholm

Vestum's share is traded under the short name VESTUM on Nasdaq Stockholm Main Market

VESTUM