

## Divio signs the first agreement based on the new approach with an existing customer

**Divio Technologies (AB) has signed a cloud consulting agreement with an existing customer. The agreement will increase the ARR by approximately USD 15,000.**

Jon Levin, CEO of Divio: "We are pleased to announce this first commercial agreement based on our new "cloud consulting" offering. As we expand and broaden our offering, we aim to help companies not only with a cost-effective PaaS model, but also with the resources needed for consulting and preparing web applications to move to our platform and the cloud. We believe this is an important first step to improve our offering and to help more customers in line with our new sales strategy. Not only do we now have the right solution for our customers, but we can also offer a way to use the product to take advantage of the benefits, facilitating the sale of our core product."

### Press enquiries

---

For further information about Divio Technologies, please visit [divio.com](https://divio.com) or contact CEO Jon Levin ([ir@divio.com](mailto:ir@divio.com))

The company's Certified Adviser is FNCA Sweden AB.

### About Divio Technologies

---

Divio Technologies AB (Publ) is the PaaS and Cloud Management Software development group behind the Divio platform, which simplifies cloud hosting, deployment and development via a PaaS solution. The platform allows enterprises to reduce costs, time to market and the burden on employees, as well as decreasing dependency on cloud vendors.

### Attachments

---

[Divio signs the first agreement based on the new approach with an existing customer](#)