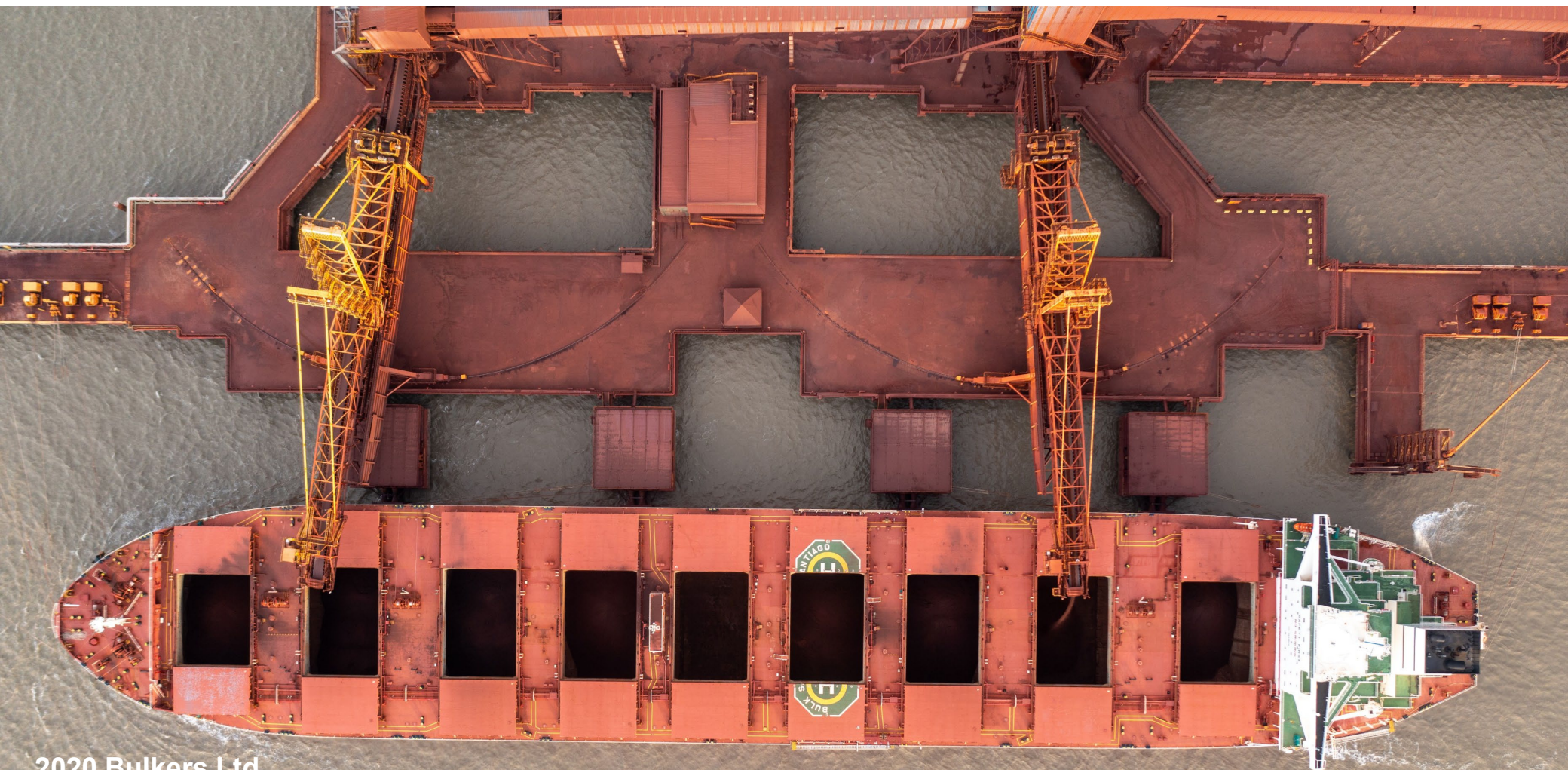


# 2020 BULKERS



2020 Bulkera Ltd.  
Q3 2025 Results presentation  
November 12, 2025

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## **Q3 2025 Highlights:**

- The Company reported net profit of US\$9.8 million and EBITDA of US\$14.2 million for the third quarter of 2025.
- The Company achieved average time charter equivalent earnings of approximately US\$35,100 per day, gross.
- The Company declared total dividends of US\$0.54 per share for the months of July, August and September 2025.
- The Company entered into hedging transactions through FFAs effectively securing an average fixed rate of approximately US\$33,700 per day, gross, for two vessels from August 1 to December 31, 2025.
- The Company signed agreements to sell the vessels Bulk Sandefjord, Bulk Santiago and Bulk Shenzhen for a total consideration of US\$209 million with agreed delivery in Q1 2026.

## **Subsequent events:**

- The Company signed an agreement to sell the vessel Bulk Sao Paulo for a total consideration of US\$72.75 million with agreed delivery in Q1 2026.
- Achieved average time charter equivalent earnings for October 2025 of approximately US\$36,000, per day, gross.
- In November 2025, the Company declared a dividend of US\$0.19 per share for October 2025.

# Key Financials Q3 2025

## Income Statement

| USD million, except per share data         | Q3 2025      |
|--------------------------------------------|--------------|
| <b>Operating Revenues and other income</b> | <b>19.3</b>  |
| Vessel operating expenses                  | (3.7)        |
| Voyage expenses and commission             | (0.2)        |
| General and administrative expenses        | (1.2)        |
| Depreciation and amortization              | (2.5)        |
| <b>Total operating expenses</b>            | <b>(7.6)</b> |
| <b>Operating Profit</b>                    | <b>11.7</b>  |
| Interest expense                           | (1.9)        |
| Other financial income (expense)           | 0.1          |
| <b>Total financial expense, net</b>        | <b>(1.8)</b> |
| <b>Net income before income taxes</b>      | <b>9.9</b>   |
| <b>Tax expense</b>                         | <b>(0.1)</b> |
| <b>Net profit</b>                          | <b>9.8</b>   |
| Earnings per share (USD/share)             | 0.43         |

## Comments

- Net profit of US\$9.8 million
- Operating profit of US\$11.7 million
- EBITDA of US\$14.2 million
- Earnings per share of US\$0.43
- Operating revenues and other income of US\$19.3 million. Average time charter equivalent earnings of approx. US\$35,100 per day, gross.
- Vessel operating expenses of US\$3.7 million. Average operating expenses of approx. US\$6,600 per day per vessel
- G&A was US\$1.2 million. 2020 Bulkera recognized US\$0.5 million in management fees for Q3 included in Operating revenues.
- Interest expense of US\$1.9 million.

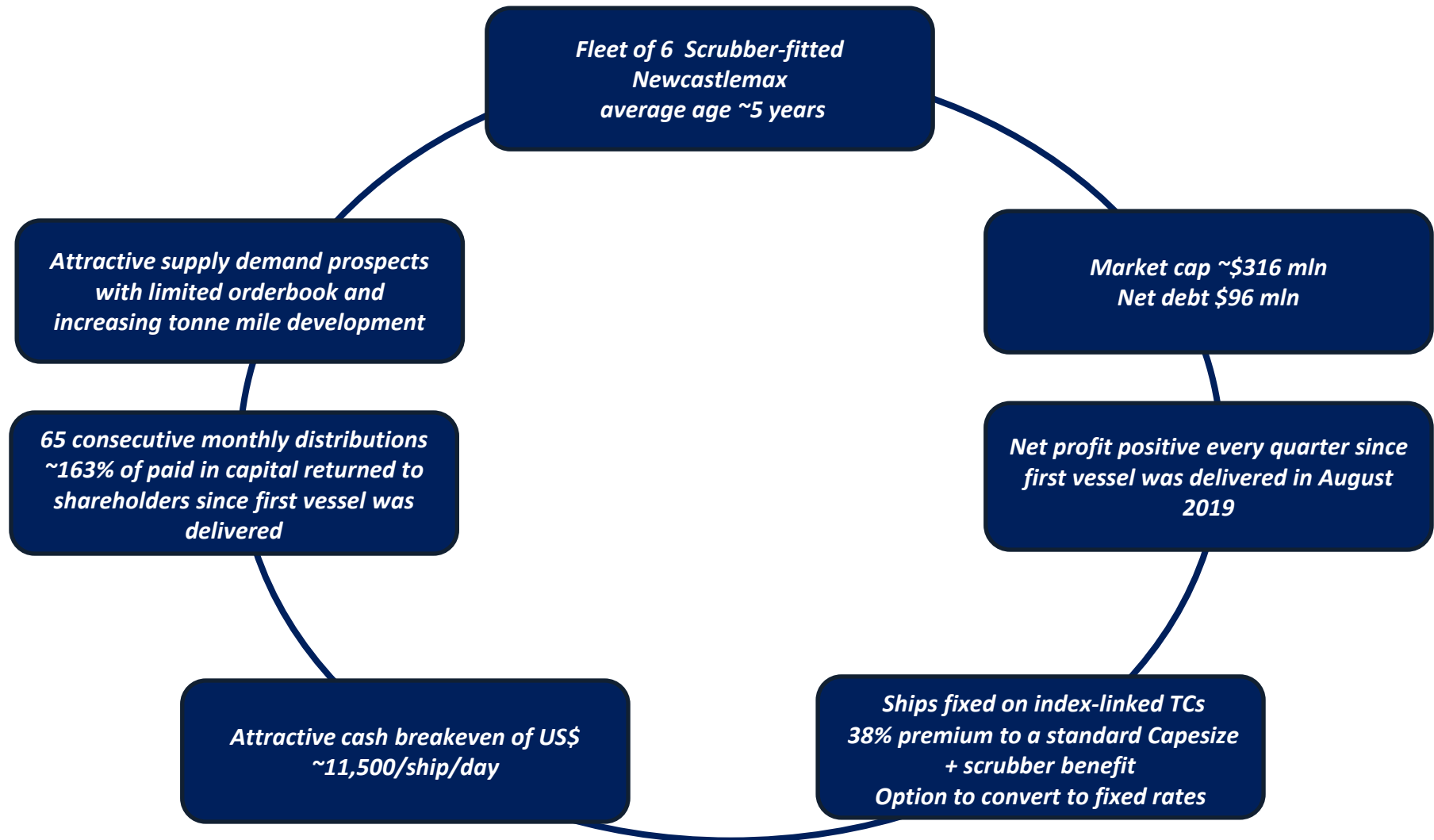
# Key Financials Q3 2025

## Balance Sheet Summary

| USD million               | September 30,<br>2025 |
|---------------------------|-----------------------|
| Total assets              | 263.0                 |
| Equity                    | 148.0                 |
| Cash and cash equivalents | 15.2                  |
| Interest bearing debt     | 112.5                 |

## Comments

- Shareholders' equity of US\$148.0 million
- Interest bearing debt of US\$112.5 million. No amortization until maturity in April 2029.
- Cash flow from operations was US\$12.2 million in Q3 2025
- Dividends in total of US\$0.54 per share declared for the months of July, August and September 2025.
- Solid liquidity position with US\$15.2 million of cash.



## Robust cash breakeven

BCI 5TC vs. 2020 CBE

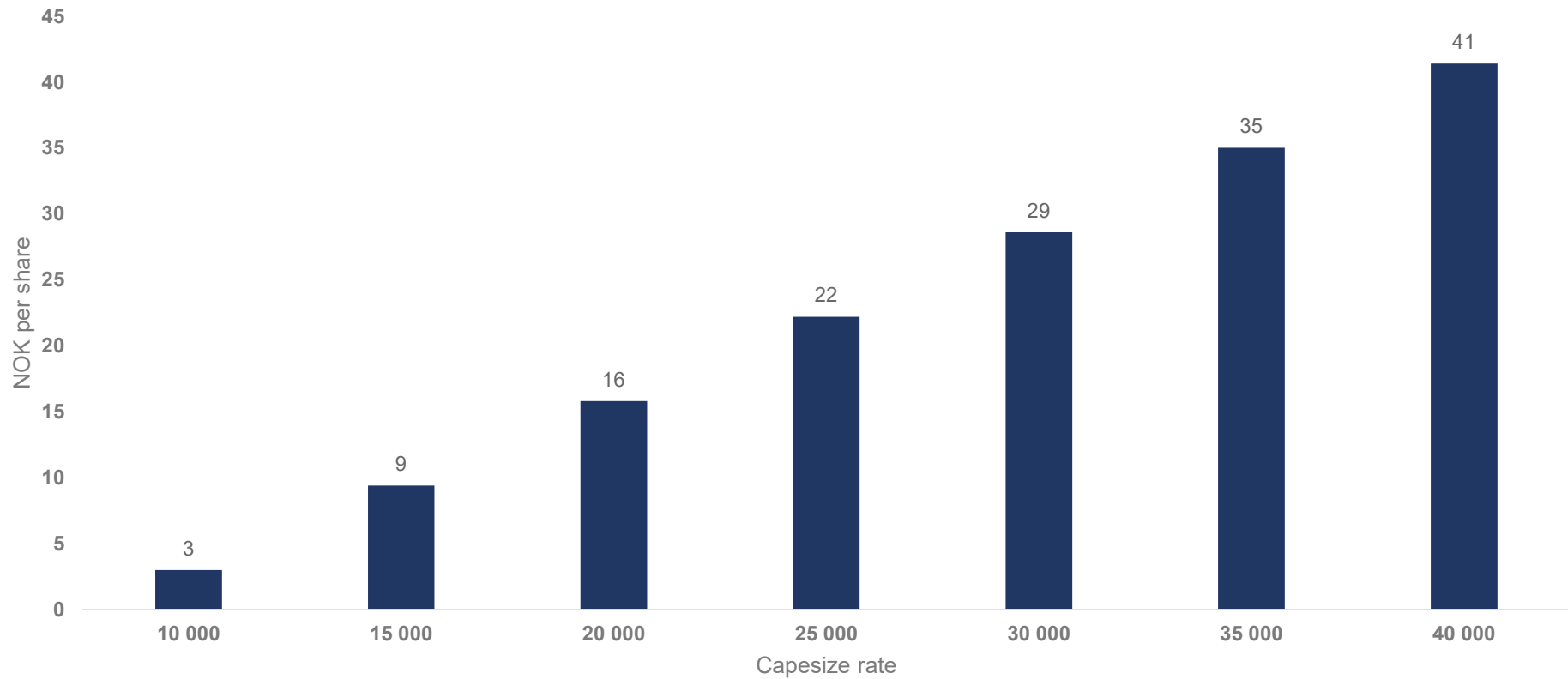


- Cash breakeven of US\$11,500 per day, requires Capesize rates of US\$7,500 per day

Source: Shipping Intelligence Network. Illustrative Capesize equivalent CBE calculated by the Company

## Our dividend potential is significant

Illustrative annualized FCF per share

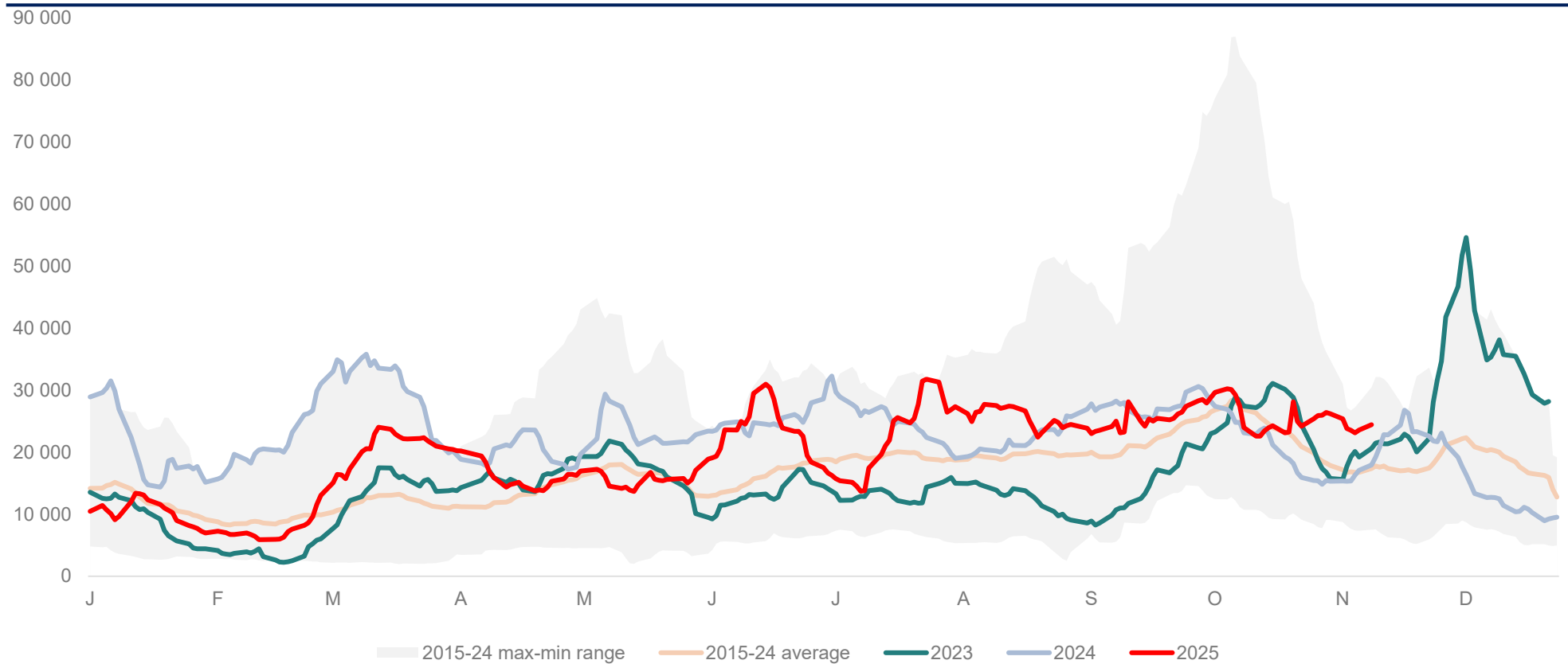


2025 FFA curve is US\$25,500 for a standard Capesize

1) Indicative calculation based on current operating budgets, vessel employment, FX rates and fuel prices. Actual results may deviate.

## Market review Q3 2025

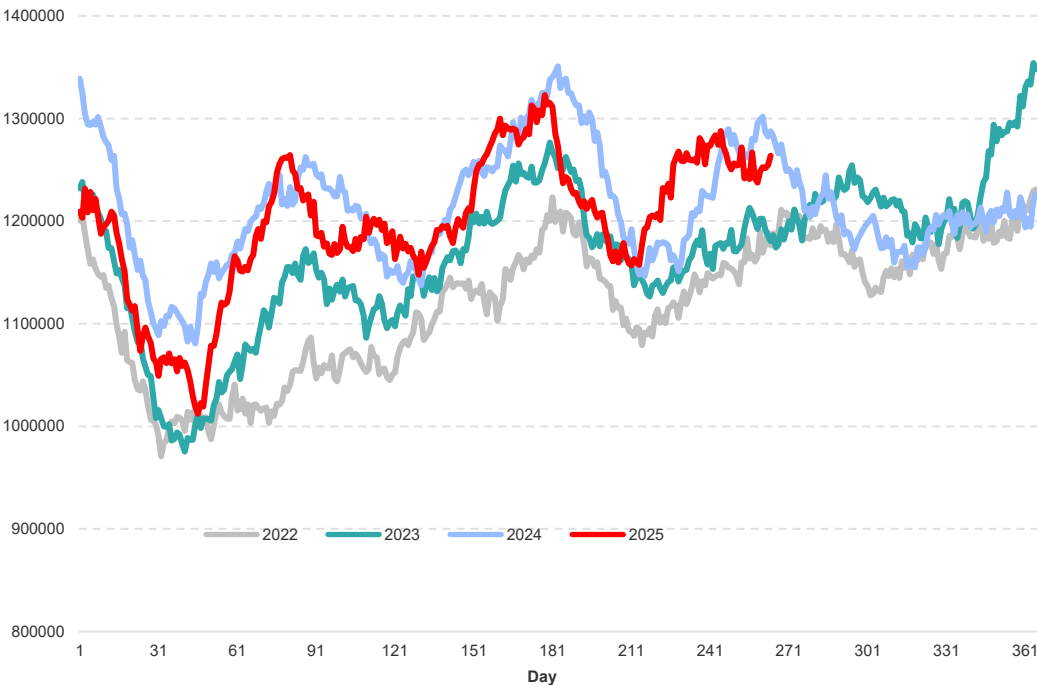
Baltic 5TC Index



- Bauxite tonne-miles grew 15% year on year in q3
- Iron ore tonne-miles grew 3% year on year in q3

Source: Shipping Intelligence Network, Arrow

Capesize Daily Billion Tonne-mile Development



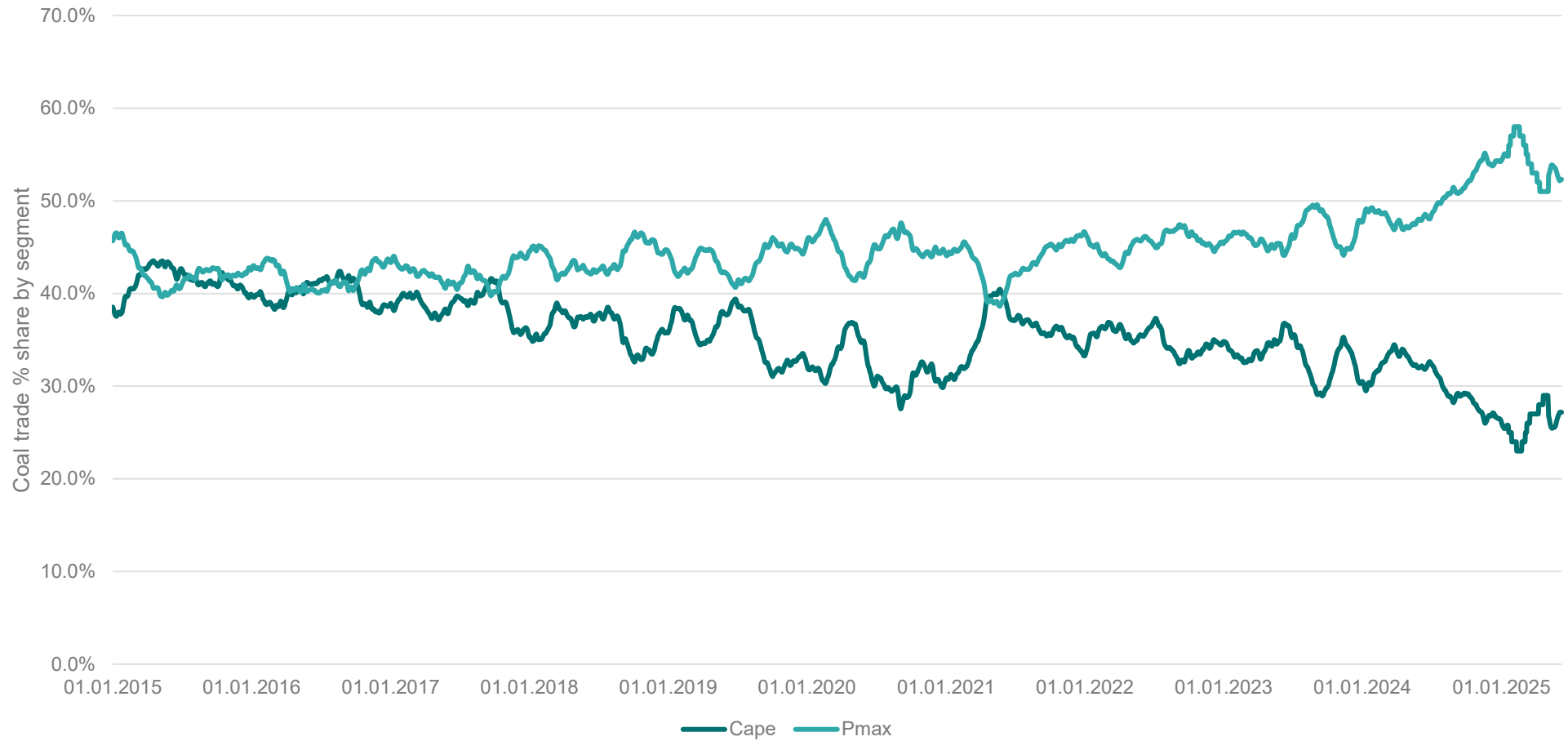
Cape tonne-mile development year on year Q3

- Bauxite +15%
- Iron ore +3%
- Coal -15%
  
- Iron ore exports from Brazil +4% y-o-y
- Iron ore exports from Australia +2% y-o-y
- Bauxite exports YTD +28% y-o-y

| Tonne-mile Growth | Q1 2025 | Q2 2025 | Q3 2025 |
|-------------------|---------|---------|---------|
| Y/Y Capesize      | -3.0%   | -1.2%   | +2%     |

# Coal market share by segment

## Coal moving back to Capesize and Newcastlemax

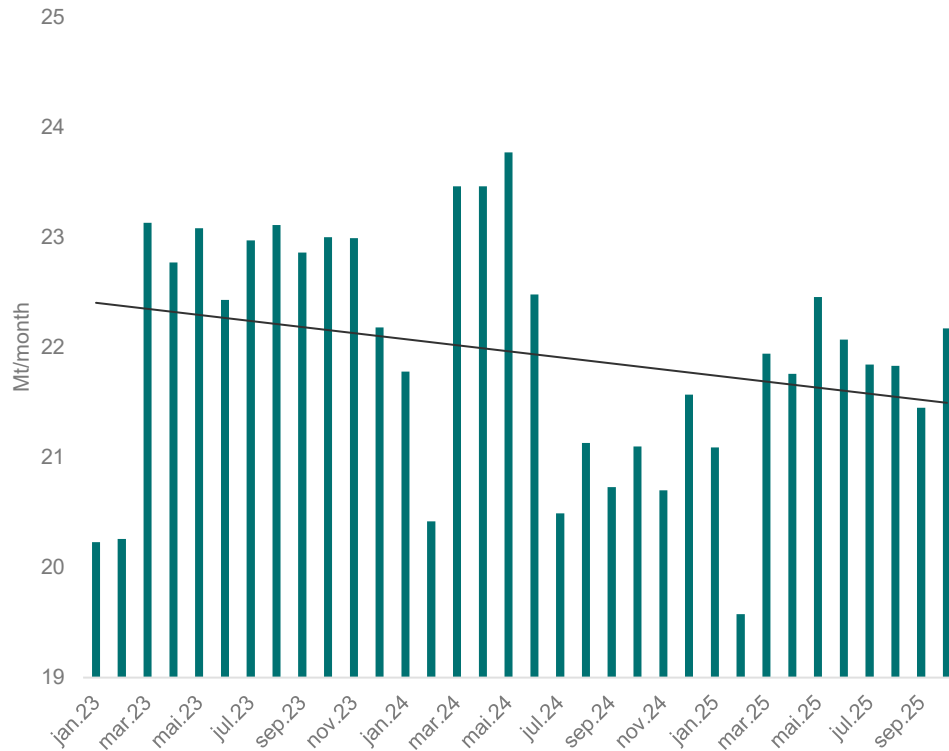


Source: Arrow

# Iron ore demand – Long term

2020 **BULKERS**

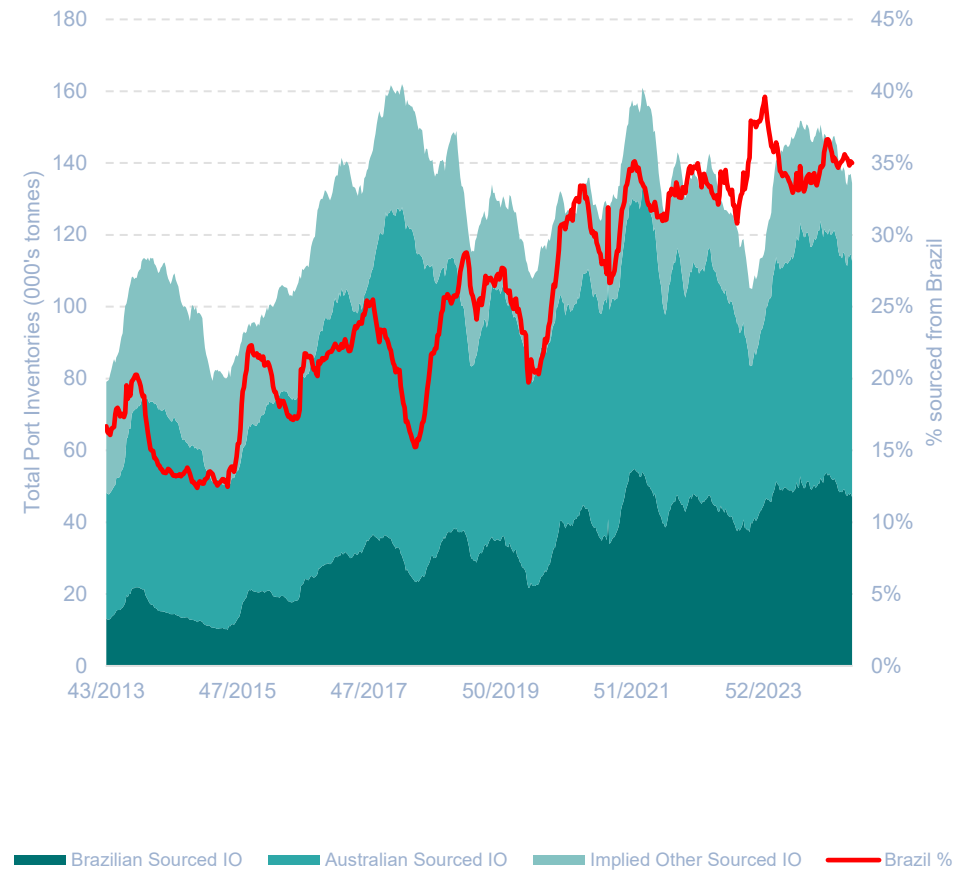
China Domestic Iron Ore Production (~62% fe)



China Domestic IO production down 3% y/y in 2024

China Domestic IO production down 1% y/y in 2025 YTD

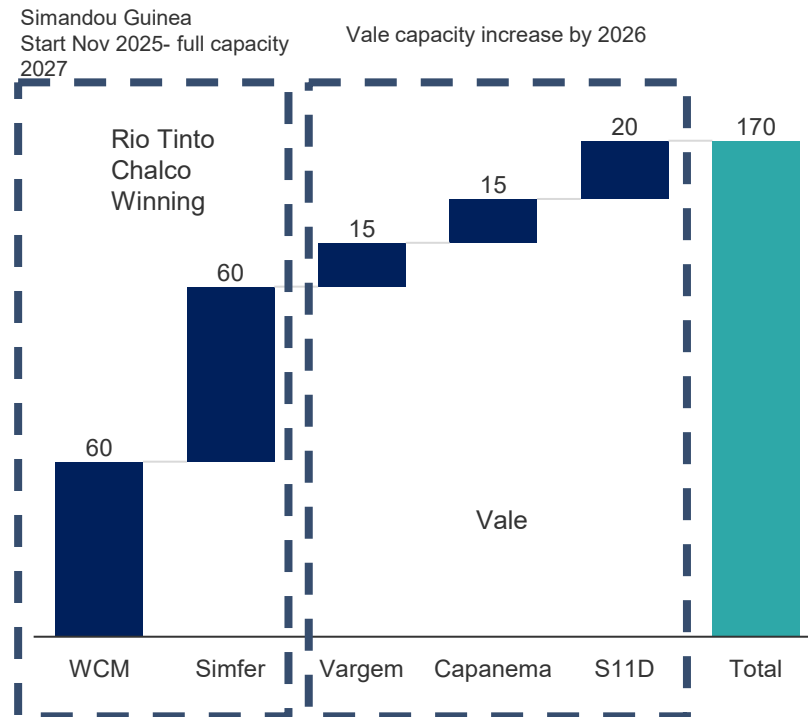
China Imported Inventories – Brazil share and tonne miles rising



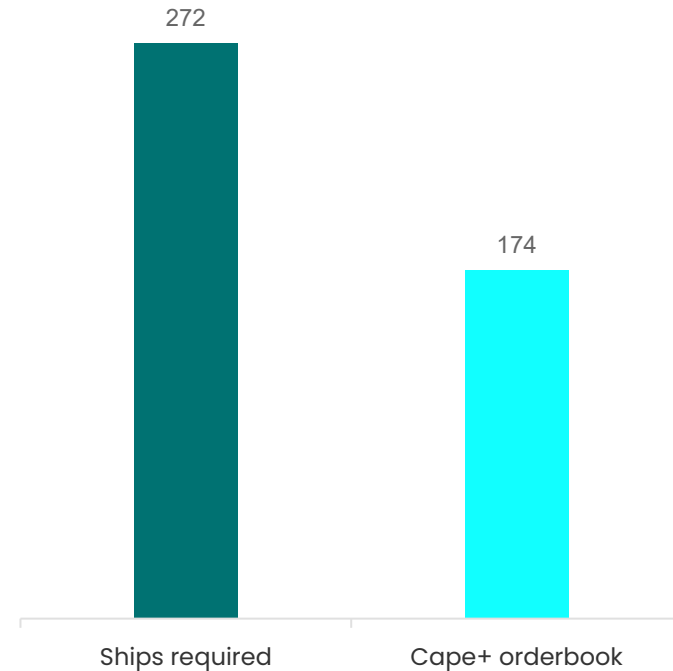
■ Brazilian Sourced IO ■ Australian Sourced IO ■ Implied Other Sourced IO — Brazil %

# Tonne-mile demand from iron ore to increase

## Atlantic volumes increasing



## Volumes representing # ships\* > orderbook

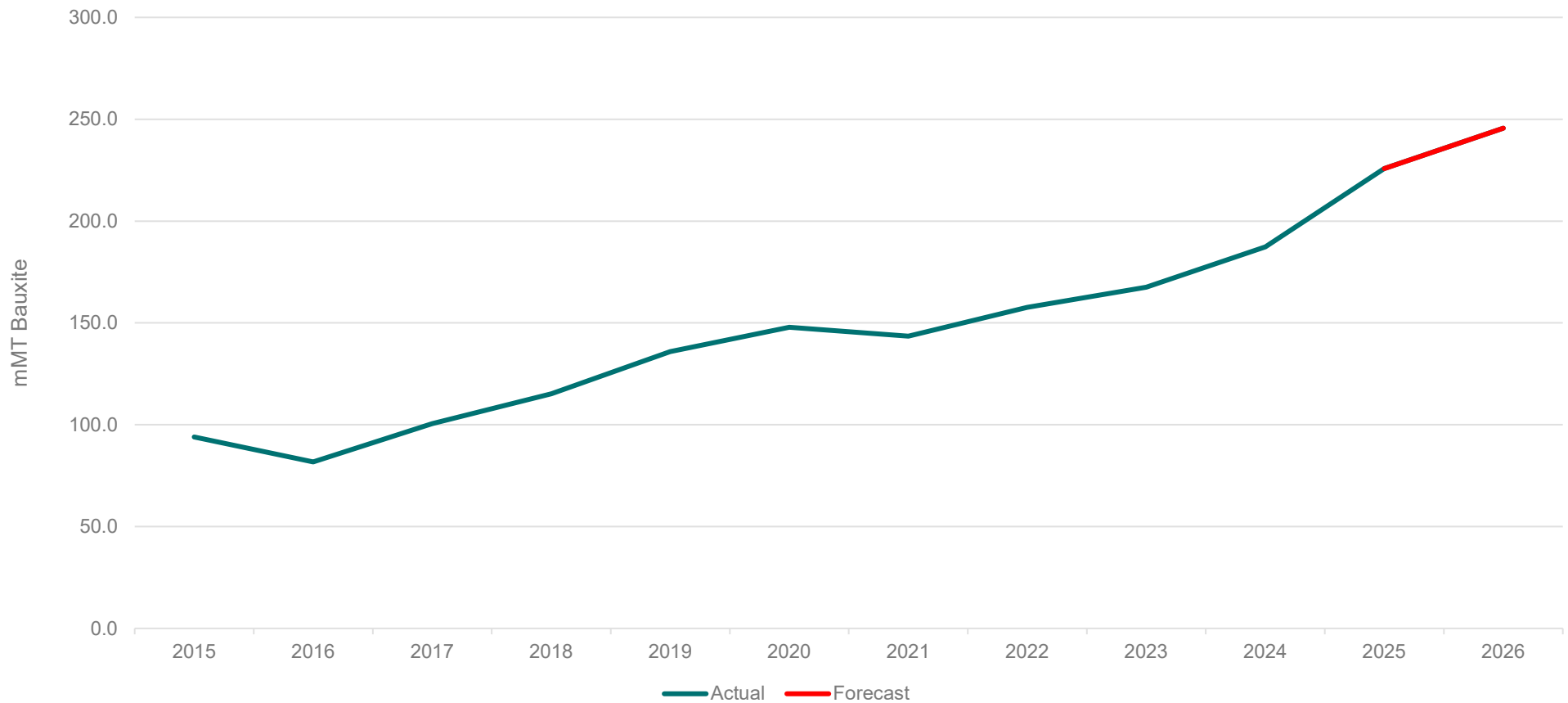


**First shipment of iron ore from Simandou scheduled for November 2025**

Sources: Rio Tinto, Vale, Clarksons. \*) Assumed 170MT per year carried on a 180 DWT Cape (Fully laden). Each ship able to do 3.65 RV's pr year

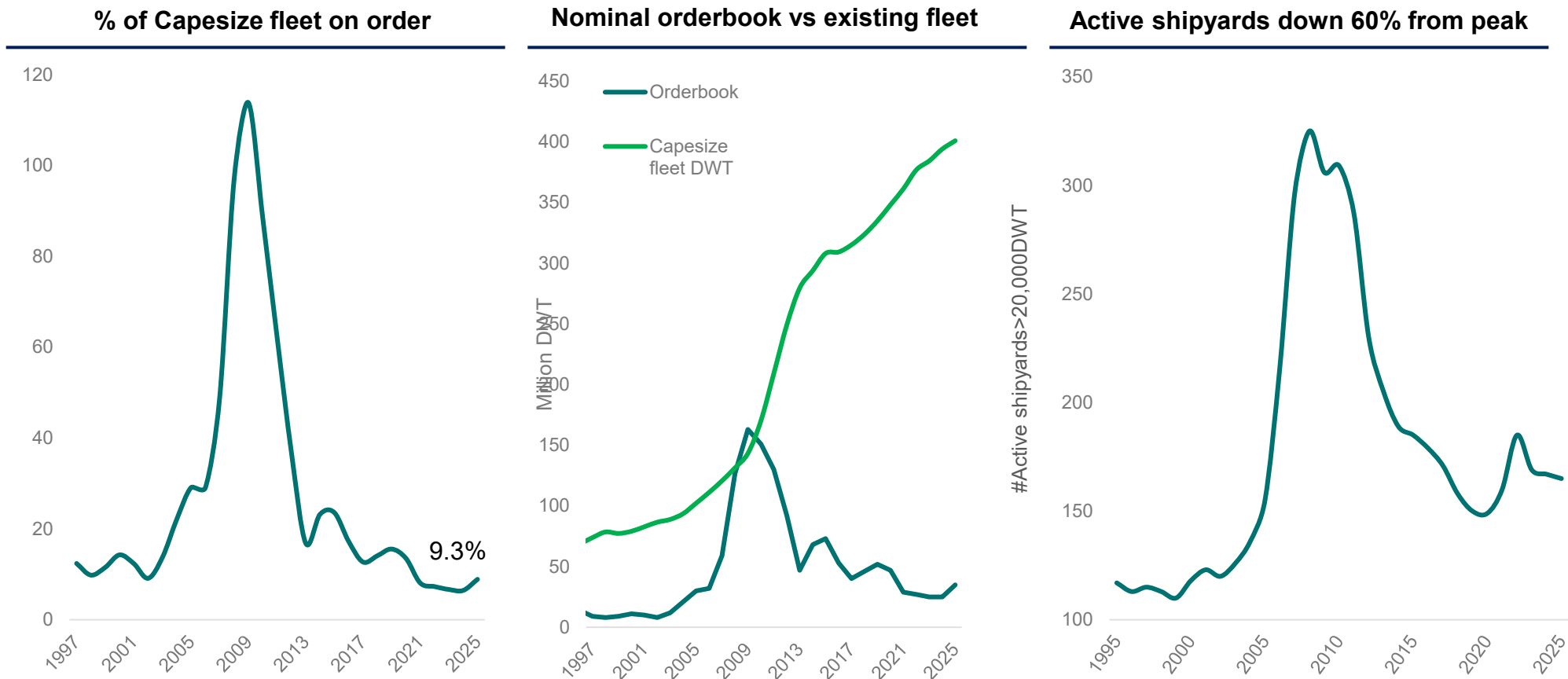
## World Seaborne Bauxite Trade forecast

World seaborne bauxite trade mMT



Source: Clarksons

## Favorable supply dynamics continue



Limited yard capacity before 2028 for Capesize / Newcastlemax  
Pricing about \$75 mill for a Newcastlemax with scrubber

Thank you

