Full Year Report January - December

Q4,2023

FOURTH QUARTER 2023

- Net sales amounted to EUR 51,585 thousand (59,783), a decrease of 13.7% compared with the corresponding period last year. Organic growth amounted to -9.8%.
- Operating earnings (EBIT) amounted to EUR 5,603 thousand (6,537), corresponding to an EBIT margin of 10.9% (10.9).
- Operating earnings before depreciation (EBITDA) amounted to EUR 7,389 thousand (8,020), corresponding to an EBITDA margin of 14.3% (13.4).
- Underlying earnings before depreciation (underlying EBITDA) amounted to EUR 8,563 thousand (8,587), corresponding to an underlying EBITDA margin of 16.6% (14.4).
- Order intake amounted to EUR 41,516 thousand (35,084), an increase of 18.3% compared with the same period last year. Organic growth amounted to 30.6%.
- The intensified efficiency work has now been fully implemented, with reduction of workforce completed according to plan.

JANUARY - DECEMBER 2023

- Net sales amounted to EUR 189,903 thousand (218,440), a decrease of 13.1% compared with the corresponding period last year. Organic growth amounted to -8.6%.
- Operating earnings (EBIT) amounted to EUR 13,162 thousand (16,758), corresponding to an EBIT margin of 6.9% (7.7).
- Operating earnings before depreciation (EBITDA) amounted to EUR 19,763 thousand (22,516), corresponding to an EBITDA margin of 10.4% (10.3).
- Underlying earnings before depreciation (underlying EBITDA) amounted to EUR 23,710 thousand (26,862), corresponding to an underlying EBITDA margin of 12.5% (12.3).
- Order intake amounted to EUR 199,275 thousand (215,767), a decrease of 7.6% compared with the same period last year. Organic growth amounted to -0.1%.
- Operating earnings for the year was negatively impacted by lower sales, mainly due to delays in customers' financing of their projects, especially during the first half of the year. The situation improved during the second half of the year with increased order intake and improved margins.
- As of January 1, 2023, the accounting currency and presentation currency is Euro.

**Constructing connections.
Consciously.**

VIACON

COMMENTS FROM THE CEO

Another strong fourth quarter with improved margins and increased order intake

In the fourth quarter of the year, ViaCon delivered a result (adjusted EBITDA) in line with the fourth quarter of 2022, which was the best fourth quarter for the Group to date. This means that the second half of 2023 shows a clear improvement in earnings compared with the previous year. Volumes have still not returned to 2022 levels, but just like in the third quarter, order intake in Q4 is increasing compared to the previous year. In addition, it is gratifying that order intake has also developed positively at the beginning of 2024. The efficiency work that was intensified during the summer has now been carried out according to plan, which means that ViaCon's margins improved both in the quarter and for the full year 2023.

Sales for the quarter amounted to EUR 51,585 thousand (59,783), a decrease of 13.7% compared to the previous year. Although market activity is high, volumes have been lower in the fourth quarter compared to the previous year as a result of the uncertainty created by high interest rates and inflation levels during the year. Organic growth was -9.8 %, adjusted for exchange rate effects, divestments and acquisitions.

Operating earnings (EBIT) amounted to EUR 5,603 thousand (6,537) , corresponding to an EBIT margin of 10.9% (10.9). Adjusted operating earnings amounted to EUR 6,777 thousand (7,104), corresponding to an adjusted EBIT margin of 13.1% (11.9). Operating earnings have been affected by the lower volumes, but also by the reduced costs from the efficiency work. Cash flow from operating activities for the quarter was positive, mainly driven by operating profit and improved working capital.

There are several infrastructure investments taking place around Europe as there is a great need to renew and expand an aging infrastructure in many countries. Order intake during the quarter was strong and amounted to EUR 41,516 thousand (35,084), corresponding to organic growth of 30.6%. Our expectation is that order intake will remain at a good level in the coming period.

In June, we decided to intensify the efficiency work that was initiated in 2022 with the aim of streamlining the organization for increased agility and efficiency, with the goal of reducing the workforce by approximately 180 positions. The initiative has now been fully implemented and reduction of workforce have been completed according to plan. During the fourth quarter, the initiative has reduced our costs excluding non-recurring costs, compared to the costs we had planned for, by approximately EUR 3.0 million. For the full year 2023, the initiative has contributed to cost savings excluding non-recurring costs of approximately EUR 6.3 million. By the end of the fourth quarter, this means that the initiative will result in sustainable efficiency improvements corresponding to approximately EUR 10 million on an annual basis. The non-recurring costs related to this initiative amount to EUR 3.1 million, of which EUR 1.1 million was charged to earnings in the fourth quarter. These measures will strengthen ViaCon both in the short and long term.

With a continued increase in order intake and with positive cost effects from the efficiency work, we look forward with confidence to a successful 2024.

Stefan Nordström
President and CEO

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Net sales	**51,585**	**59,783**	**189,903**	**218,440**
Earnings before depreciation (EBITDA)	**7,389**	**8,020**	**19,763**	**22,516**
EBITDA margin	**14.3%**	**13.4%**	**10.4%**	**10.3%**
Items excluded from underlying EBITDA	1,174	567	3,947	4,346
Underlying earnings before depreciation (underlying EBITDA)	**8,563**	**8,587**	**23,710**	**26,862**
Underlying EBITDA margin	**16.6%**	**14.4%**	**12.5%**	**12.3%**
Operating earnings EBIT	**5,603**	**6,537**	**13,162**	**16,758**
EBIT margin	**10.9%**	**10.9%**	**6.9%**	**7.7%**
Items excluded from underlying EBIT	1,174	567	3,947	4,346
Underlying operating earnings (underlying EBIT)	**6,777**	**7,104**	**17,109**	**21,104**
Underlying EBIT margin	**13.1%**	**11.9%**	**9.0%**	**9.7%**
Order intake	**41,516**	**35,084**	**199,275**	**215,767**

Comments on the report

NET SALES, EARNINGS AND PROFITABILITY

OCTOBER - DECEMBER

Net sales for the Group amounted to EUR 51,585 thousand (59,783), a decrease of 13.7% compared to the corresponding period last year. ViaCon has chosen to leave and divest non-core business with sales of around EUR 369 thousand in the corresponding period last year. Adjusted for currency effects, divestments and acquisitions, organic growth was -9.8% for the quarter.

The Group's operating earnings amounted to EUR 5,603 thousand (6,537), which equates to an operating margin of 10.9% (10.9). Underlying operating earnings totalled EUR 6,777 thousand (7,104), with an operating margin of 13.1% (11.9). Operating earnings for the quarter was affected by lower volumes in all three business units, as a result of the uncertainty created by high interest rates and inflation levels during the year. The efficiency work had a positive effect on the quarter's costs. Non-recurring items have burdened the quarterly profit and amounted to EUR -1,174 (-567) thousand.

Earnings before depreciation and amortisation amounted to EUR 7,389 thousand (8,020), equating to an EBITDA margin of 14.3% (13.4).

After adjustment of non-recurring items the underlying earnings before depreciation and amortisation amounted to EUR 8,563 thousand (8,587), which resulted in an underlying EBITDA margin of 16.6% (14.4).

The Group's net financial items amounted to EUR -3,008 thousand (-2,092). The net effect of exchange differences amounted to EUR 378 thousand (407) and the interest net amounted to EUR -3,313 thousand (-2,310), of which interest expenses for lease liabilities were EUR -227 thousand (-190).

The Group's profit/loss before tax amounted to EUR 2,594 thousand (4,446) and profit/loss after tax to EUR 1,399 (2,460).

JANUARY – DECEMBER

Net sales for the Group amounted to EUR 189,903 thousand (218,440), a decrease of 13.1% compared to last year. The acquired operation in the Netherlands in 2022 has contributed EUR 725 thousand to net sales for the period. ViaCon has chosen to leave and divest non-core business with sales of around EUR 3,140 thousand in last year. Adjusted for currency effects, divestments and acquisitions, organic growth was -8.6%.

The Group's operating earnings amounted to EUR 13,162 thousand (16,758), which equates to an operating margin of 6.9% (7.7). Underlying operating earnings totalled EUR 17,109 thousand (21,104), with an operating margin of 9.0% (9.7). The operating earnings for the year was negatively impacted by lower sales, mainly due to delays in customers' financing of their projects during the first half of the year. The situation improved during the second half of the year, with increased order intake and high activity in the market. Non-recurring items have burdened the profit for the period and amounted to EUR -3,947 (-4,346) thousand. They are mainly relating to restructuring costs in connection with the intensified efficiency work.

Earnings before depreciation and amortisation amounted to EUR 19,763 thousand (22,516), equating to an EBITDA margin of 10.4% (10.3).

After adjustment of non-recurring items the underlying earnings before depreciation and amortisation amounted to EUR 23,710 thousand (26,862), which resulted in an underlying EBITDA margin of 12.5% (12.3).

The Group's net financial items amounted to EUR -14,390 thousand (-12,027). The net effect of exchange differences amounted to EUR -1,986 thousand (-2,378) and the interest net amounted to EUR -11,980 thousand (-9,170), of which interest expenses for lease liabilities were EUR -783 thousand (-743).

The Group's profit/loss before tax amounted to EUR -1,228 thousand (4,731) and profit/loss after tax to EUR -4,247 thousand (426).

CASH FLOW AND INVESTMENTS

JANUARY – DECEMBER

Cash flow from operating activities for the period was EUR 3,399 thousand (7,900), of which the cash flow effect of the change in working capital amounted to EUR -1,690 thousand (-1,679). Cash flow for the period was mainly affected by lower earnings.

Cash flow from investing activities totalled EUR -3,085 thousand (-7,603), of which investments in intangible and tangible assets amounted to EUR -3,387 thousand (-4,367).

FINANCIAL POSITION

The Group's net debt amounted to EUR 95,236 thousand (91,449). Adjusted net debt excluding lease liabilities amounted to EUR 85,285 thousand (81,392).

Cash and cash equivalents amounted to EUR 19,556 thousand (28,042). In addition, the Group has undrawn revolving credit facilities of EUR 10,000 thousand (5,000), which meant that cash and cash equivalents available to the Group totalled EUR 29,556 thousand (33,042).

INTENSIFIED EFFICIENCY WORK

In June, a decision was made to intensify the efficiency work that began in 2022 with the aim of streamlining the organization for increased agility and efficiency, with the goal of reducing the workforce by approximately 180 positions. The initiative has now been fully implemented and reduction of workforce have been completed according to plan. During the fourth quarter, the initiative has reduced ViaCon's costs excluding non-recurring costs, compared to the planned costs, by approximately EUR 3.0 million. For the full year 2023, the initiative has contributed to cost savings excluding non-recurring costs of approximately EUR 6.3 million. By the end of the fourth quarter, this means that the initiative will result in sustainable efficiency improvements corresponding to approximately EUR 10 million on an annual basis. The non-recurring costs related to this initiative amount to EUR 3.1 million, of which EUR 1.1 million was charged to earnings in the fourth quarter. These measures will strengthen ViaCon both in the short and long term.

MARKET AND OUTLOOK

ViaCon strives to strengthen its market-leading position with strengthened profitability in the European market. Through strategic priorities, ViaCon will grow the business in the Bridges & Culverts Solutions business unit, improve profitability in GeoTechnical Solutions and build up the business in StormWater Solutions.

At the end of 2021 and in 2022, ViaCon has been affected by disruptions in the supply chains, long delivery times and some raw material shortages, as well as record-high price levels from suppliers, but the situation has stabilised in 2023.

Demand for ViaCon's solutions remains good. During the year, high levels of cost inflation and higher interest rates affected lead times for customers' decision-making processes. During the second half of the year, these lead times have returned to a more normal situation, but we are prepared for continued market volatility and geopolitical uncertainty.

A large number of projects are under way in Europe aimed at strengthening the economy and improving infrastructure that is lagging behind, in which innovative and sustainable projects in the strategic infrastructure sectors will play an important role.

Over time, profitability will be strengthened by working in a uniform manner towards the same goals and by continuing to increase internal efficiency. ViaCon can thus become a stronger partner for all actors in society and the company will further strengthen its position in terms of future solutions in each business unit. The market continues to grow in infrastructure throughout Europe and in addition, ViaCon is taking market share from competing solutions.

Business units

The Group operates in three separate business units: Bridges & Culverts Solutions, GeoTechnical Solutions, and StormWater Solutions. Through these, ViaCon offers reliable and long-lasting products and solutions that are applied in various types of infrastructure projects including, amongst others, roads, railways, airports and storm water management systems.

BRIDGES & CULVERTS SOLUTIONS

The Bridges & Culverts Solutions business unit accounts for approximately 42% of the Group's total sales. The business unit offers solutions for construction, reconstruction, and relining of culverts, bridges, viaducts, grade separations, ecological crossings, tunnels etc. that are used for establishing infrastructural connections and crossings.

The business unit has a pronounced seasonal variation, with the second and third quarters normally being the strongest. There are numerous infrastructure investments taking place around Europe as there is a great need to renew and expand an aging infrastructure in many countries.

Order intake in the fourth quarter was high compared to the same period last year. During the first half of the year, the business unit's order intake was affected by high levels of cost inflation and higher interest rates, which resulted in longer lead times for customers' decision-making processes. This had a negative impact on volumes and sales for the quarter. During the second half of the year, the situation improved, which contributed to a high level of order intake.

The quarter's net sales amounted to EUR 27,166 thousand (28,209), a decrease of 3.7%. Organic growth amounted to 4.3%. Earnings before depreciation amounted to EUR 5,864 thousand (5,613), corresponding to an EBITDA margin of 21.6% (19.9). The underlying earnings before depreciation amounted to EUR 6,695 thousand (5,827), corresponding to an underlying EBITDA margin of 24.6% (20.7). Order intake for the quarter amounted to EUR 17,643 thousand (12,382), an increase of 42.5% compared to last year. Organic growth amounted to 78.0%.

Net sales for January to December amounted to EUR 80,097 thousand (82,672), a decrease of 3.1%.

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Net sales	27,166	28,209	80,097	82,672
Underlying earnings before depreciation (underlying EBITDA excl. IFRS 16)	6,695	5,827	13,102	14,764
Underlying EBITDA margin	24.6%	20.7%	16.4%	17.9%
Earnings before depreciation (EBITDA excl. IFRS 16)	5,864	5,613	10,778	12,092
EBITDA margin	21.6%	19.9%	13.5%	14.6%
Order intake	17,643	12,382	84,605	83,235

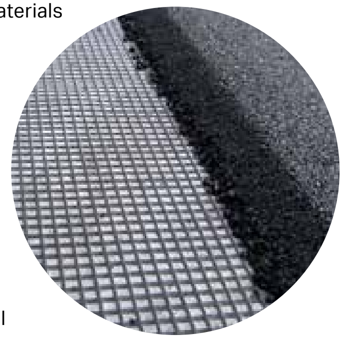
Organic growth amounted to 4.8%. Earnings before depreciation amounted to EUR 10,778 thousand (12,092), corresponding to an EBITDA margin of 13.5% (14.6). The underlying earnings before depreciation amounted to EUR 13,102 thousand (14,764), corresponding to an underlying EBITDA margin of 16.4% (17.9). Order intake for the period amounted to EUR 84,605 thousand (83,235), an increase of 1.6% on the corresponding period last year. Organic growth amounted to 17.3%.

MARKET AND OUTLOOK

The business unit benefits from the increase in the use of ecological crossings in order to combine a high level of traffic safety (roads with fences) and protection of wildlife. In addition, many railway investments are being made as part of the total investments in infrastructure and many new high-speed lines are being built. The earthquake that struck Turkey in February 2023 has led to a major and urgent need for infrastructure reconstruction. ViaCon's solutions are very appropriate in these situations and are now in demand by the parties responsible for the reconstruction.

Renovation of older bridges, especially water bridges, through relining is increasing as the road and rail network in Europe ages (45% of Europe's motorways were built more than 40 years ago). Initiatives such as the EU's green giveaway and the EU's taxonomy are also expected to contribute to increased investment in environmentally friendly solutions. The solutions offered by ViaCon have a clear advantage from a sustainability perspective, compared to alternative materials such as concrete and plastic.

The business unit's direct customers are road and railway contractors who work on behalf of road and railway authorities.



GEOTECHNICAL SOLUTIONS

The GeoTechnical Solutions business unit accounts for approximately 41% of the Group's total sales. The business unit offers customized solutions for soil reinforcement and groundwater protection and technical solutions for different areas of use, such as retaining walls, roads and railways, environmental engineering, as well as solutions with plastic pipes.

Also in this business unit, we can see a seasonal variation where the high season is normally during the second and third quarters. In the previous year, the business unit had very uneven demand and order intake, with strong growth during parts of 2022 driven by the business unit's customers needing to ensure access to materials as a result of Russia's invasion of Ukraine. This year, order intake is of a more normal nature. During the quarter, sales were lower in some individual markets, driven by lower volumes and colder weather in several parts of Europe. The intensified efficiency work contributed to a lower cost level in the quarter.

The quarter's net sales amounted to EUR 17,038 thousand (22,001), a decrease of 22.6%. Organic growth amounted to -22.0%. Earnings before depreciation amounted to EUR 96 thousand (421), corresponding to an

EBITDA margin of 0.6% (1.9). The underlying earnings before depreciation amounted to EUR 287 thousand (712), corresponding to an underlying EBITDA margin of 1.7% (3.2). Order intake for the quarter amounted to EUR 15,194 thousand (15,728), a decrease of 3.4% compared to last year. Organic growth amounted to -6.9%.

Net sales for January to December amounted to EUR 77,170 thousand (101,041), a decrease of 23.6%. Organic growth amounted to -20.9%. Earnings before depreciation amounted to EUR 3,198 thousand (2,381), corresponding to an EBITDA margin of 3.5% (5.4). The underlying earnings before depreciation amounted to EUR 3,703 thousand (6,475), corresponding to an underlying EBITDA margin of 4.8% (6.4). Order intake for the period amounted to EUR 81,841 thousand (96,930), a decrease of 15.6% on the corresponding period last year. Organic growth amounted to -13.1%.

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Net sales	17,038	22,001	77,170	101,041
Underlying earnings before depreciation (underlying EBITDA excl. IFRS 16)	287	712	3,703	6,475
Underlying EBITDA margin	1.7%	3.2%	4.8%	6.4%
Earnings before depreciation (EBITDA excl. IFRS 16)	96	421	2,728	5,457
EBITDA margin	0.6%	1.9%	3.5%	5.4%
Order intake	15,194	15,728	81,841	96,930

MARKET AND OUTLOOK

The business unit benefits from the stable and relatively good investment levels in infrastructure. Also, there is growing need for landfill and other environmental solutions where ViaCon offers competitive and sustainable solutions with decades of experience.

The customers are mainly contractors in the road and construction industry as well as project owners in landfills, mines and industry.

STORMWATER SOLUTIONS

The StormWater Solutions business unit accounts for approximately 17% of the Group's total sales. The business unit designs, manufactures and supports in the installation of retention, infiltration and firewater tanks, as well as oil and sand separators. These products are indispensable in solving increasingly common problems such as floodings caused by increased rainfalls due to climate change. Such tanks are mainly used in commercial areas with large, paved surfaces where water drainage, storage and cleaning solutions are required.

Sales declined during the quarter, mainly due to delays in customers' projects, which postponed orders from customers. The lower sales had a negative impact on earnings. The business unit continues to gain market share in its established markets and has recently expanded into a number of new markets. Order intake in the fourth quarter was good and demand for the business unit's solutions remained high. The strategic initiatives to build up the business within StormWater Solutions are progressing according to plan.

The quarter's net sales amounted to EUR 7,381 thousand (9,573), a decrease of 22.9%. Organic growth amounted to -23.5%. Earnings before depreciation amounted to EUR 535 thousand (1,349), corresponding to an EBITDA margin of 7.3% (14.1). The underlying earnings before depreciation amounted to EUR 687 thousand (1,411), corresponding to an underlying EBITDA margin of 9.3% (14.7). Order intake for the quarter amounted to EUR 8,679 million (6,974), an increase of 24.4% compared to last year. Organic growth amounted to 29.2%.

Net sales for January to December amounted to EUR 32,636 thousand (34,727), a decrease of 6.0%. Organic growth amounted to -5.7%. Earnings before depreciation amounted to EUR 3,198 thousand (2,381), corresponding to an EBITDA margin of 9.8% (6.9). The underlying earnings before depreciation amounted to EUR 3,844 thousand (3,036), corresponding to an underlying EBITDA margin of 11.8% (8.7). Order intake for the period amounted to EUR 32,829 thousand (35,602), a decrease of 7.8% on the corresponding period last year. Organic growth amounted to -6.5%.

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Net sales	7,381	9,573	32,636	34,727
Underlying earnings before depreciation (underlying EBITDA excl. IFRS 16)	687	1,411	3,844	3,036
Underlying EBITDA margin	9.3%	14.7%	11.8%	8.7%
Earnings before depreciation (EBITDA excl. IFRS 16)	535	1,349	3,198	2,381
EBITDA margin	7.3%	14.1%	9.8%	6.9%
Order intake	8,679	6,974	32,829	35,602

MARKET AND OUTLOOK

The business unit benefits from additional government regulations which claim to retain rainwater for irrigation, firefighting and infiltration to avoid floodings. Demand for the business unit's solutions is also driven by the droughts caused by climate change. The solutions offered by ViaCon have a clear advantage from a sustainability perspective, compared to alternative materials such as concrete and plastic.

The end customers are investors of storage, industrial and commercial buildings but also of bigger residential buildings. The main customers are civil engineering contractors.

Other information

EMPLOYEES

The average number of employees (FTE) in the Group from January 1 to December 31, 2023 was 723 (784). On the balance sheet date, the number of employees was 691 (768).

RISK AND UNCERTAINTIES

ViaCon is subject to several operational and financial risks, which may affect parts or all of its activities. Exposure to risk is a natural part of running a business and this is reflected in ViaCon's approach to risk management. It aims to identify risks and prevent risks from occurring or to limit any damage resulting from these risks. Risks to the business can be categorised as industry, market and competitive risks, operational risks, strategic risks, sustainability risks and financial risk.

Through the Group's risk management and internal control framework, ViaCon aims to systematically identify, assess and manage risk throughout the Group. Responsibility for risk management and internal control rests primarily with the operation itself, i.e. with the CEO, managers and employees in the operational units and through the work they carry out in accordance with the roles, instructions and guidelines that apply to each of them.

The most significant risks are the economic impact on demand, access to and price variations on raw materials, risks within IT infrastructure and also geopolitical risks. Currency fluctuations and disruptions on the world's financial markets also constitute significant risks. The war in Ukraine has led to increased uncertainty regarding the Group's risks and uncertainties in general. A more detailed description of the Group's risks is found on the pages 50-52 and 79-81 in the Group's annual report for 2022.

SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

There were no significant events to report after the end of the period.

PARENT COMPANY

As of January 1, 2023, the Parent company has changed accounting currency to Euro.

Operating earnings in the Parent Company for the period amounted to EUR -4,862 thousand (-5,019) and earnings before tax to EUR 139,587 thousand (-13,154). During the fourth quarter, ViaCon Group AB (publ) carried out a sale of the shares in the subsidiary ViaCon Holding AB to ViaCon Investment AB. The sale was group internal and the profit of EUR 156,238 thousand is eliminated in the group. The Parent Company's net debt amounted to EUR 108,700 thousand (104,999) and equity amounted to EUR 153,827 thousand (14,615). Cash and cash equivalents amounted to EUR 144 thousand (69) on the balance sheet date.

OWNERSHIP STRUCTURE AND NUMBER OF SHARES

ViaCon Group AB (publ), is a wholly owned subsidiary of the Norwegian company RI Holding AS with company registration number 923 991 484. ViaCon is part of the Group SRH BridgeCo AS, Oslo, Norway, which prepares consolidated financial statements for the highest level. SRH BridgeCo AS is owned by FSN Capital V. ViaCon's management and other representatives have an indirect ownership in the ViaCon Group by owning 5.0% of the Norwegian parent company RI Holding AS.

The Parent Company's share capital amounts to EUR 45 thousand, divided into 50,100 shares.

SEASONAL VARIATIONS

ViaCon has pronounced seasonal variations during the year, which tie in with the weather conditions and vary from quarter to quarter and from year to year. In addition, the outcome is affected by customers' strategic planning of infrastructure investments over the year. The lowest net sales and operating earnings are usually reflected in the first and fourth quarters.

CHANGE OF PRESENTATION CURRENCY AND PARENT COMPANY'S ACCOUNTING CURRENCY TO EURO

The Extraordinary General Meeting on October 6, 2022, resolved to replace the accounting currency from Swedish kronor to Euro in the Parent Company from January 1, 2023. Furthermore ViaCon has determined to use Euro as the presentation currency in the consolidated financial statements from this date.

The change of accounting currency from Swedish kronor to Euro has reduced the currency exposure in both the income statement and balance sheet as well as in other comprehensive income. It will also allow the Group to better match debt with net assets. The reason for the change is the accelerating globalisation of ViaCon's operations. About 45% of the Group's net assets in subsidiaries are denominated in Euros, as well as all financing in the Parent Company.

Historical values for previously reported periods have been translated at the exchange rates in force at that time. The balance sheet has been translated at the rate on the balance sheet date and the income statement to the average rate. The Group's income statement has been adjusted with previous financial translation differences regarding loans denominated in Euros. These adjustments and the translations effect due to the change of accounting currency in the Parent Company are reported as translation effect from change of presentation currency in the consolidated statement of changes in equity.

AUDIT REVIEW

This report has not been reviewed by ViaCon's auditors.

TRANSLATION

This report is a translation of the Swedish original and in the event of inconsistency or discrepancy between the English and Swedish version of this publication, the Swedish version shall prevail.

All amounts, unless otherwise stated, are rounded to the nearest thousands. The data in parentheses refer to the previous year.

Gothenburg, February 23, 2024
ViaCon Group AB (publ)

Stefan Nordström
President and CEO

ViaCon in brief

ViaCon is a leading player in the European market with focus on production and technical sales of flexible corrugated steel structures and plastic pipes through the business units Bridges & Culverts Solutions, GeoTechnical Solutions and StormWater Solutions.

ViaCon aims at the highest standards when it comes to environmental awareness, health and safety. The solutions are designed to minimise carbon footprint with minimum disruptions of traffic at work site, hence handling negative effects on both environment and society.

ViaCon offers its customers a host of distinct state-of-the-art solutions that are long-lasting and designed to meet the challenges of a changing world. ViaCon's solutions support both its customers and the society in reaching the vital sustainable goals.

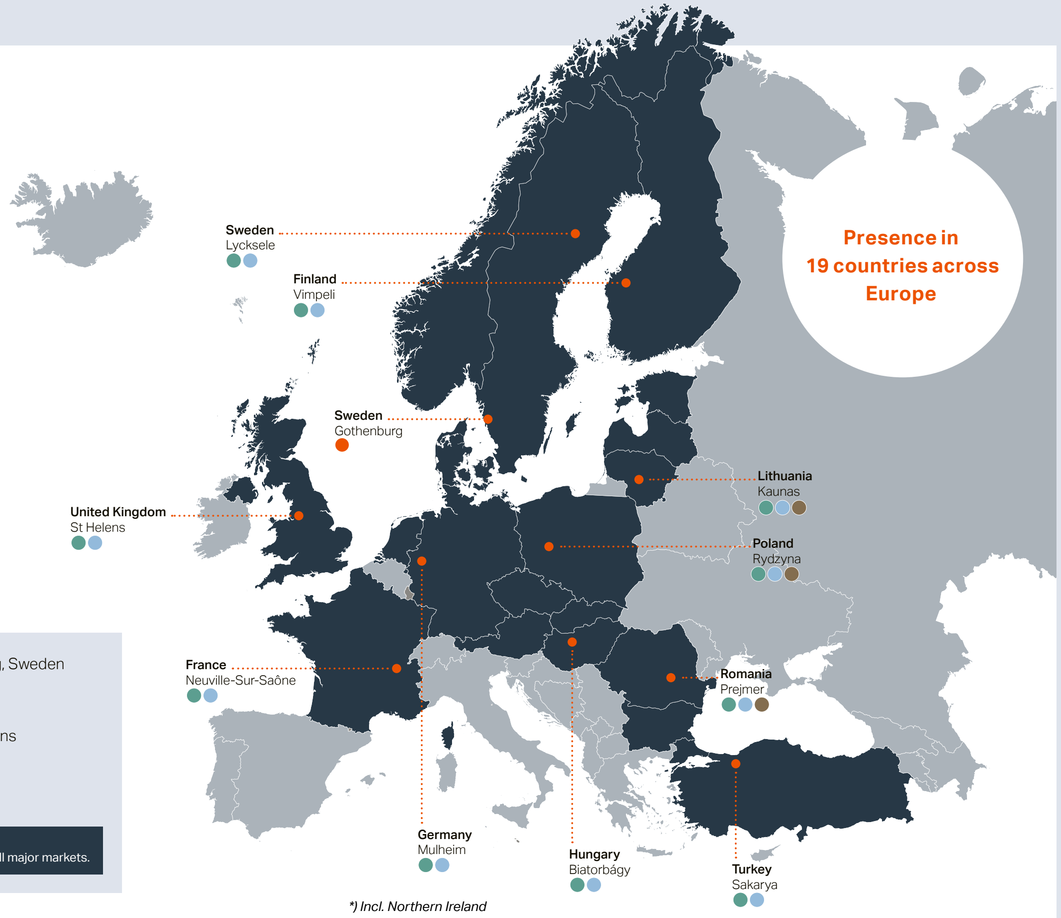
VIACON CONSTRUCTS CONNECTIONS. CONSCIOUSLY.

Headquarters Gothenburg, Sweden

Production Facilities

- Bridges & Culverts Solutions
- GeoTechnical Solutions
- StormWater Solutions

Sales offices
in total, approx 50 sales offices in all major markets.



ViaCon has identified how the Company best can contribute to UN's 17 global Sustainable Development Goals (SDGs). ViaCon can contribute positively above all to the SDGs outlined below.

8 DECENT WORK AND ECONOMIC GROWTH — ViaCon focuses on safe working environments, code of conduct and long-term employment.

9 INDUSTRY, INNOVATION AND INFRASTRUCTURE — ViaCon creates value for our customers by providing them sustainable solutions tailored towards their specific needs.

12 RESPONSIBLE CONSUMPTION AND PRODUCTION — ViaCon is a trusted partner to all our stakeholders with focus on sustainable solutions during all stages of our consumption, production, transport and utilisation.

13 CLIMATE ACTION — ViaCon invests in new and existing plants and facilities to reduce emission from our own operations as well as from the use of our products. We focus on providing sustainable solutions, on recycling and training.

Consolidated income statement

		OCT-DEC		JAN-DEC	
TEUR	Note	2023	2022	2023	2022
Net sales	*2,4*	**51,585**	**59,783**	**189,903**	**218,440**
Other operating income		341	506	1,082	1,657
Raw materials and consumables used	*4*	-27,921	-33,308	-104,117	-127,296
Personnel costs		-10,323	-9,607	-40,883	-37,845
Depreciation, amortisation and impairment		-1,786	-1,483	-6,601	-5,758
Other external expenses		-6,293	-9,355	-26,222	-32,440
Operating earnings		**5,603**	**6,537**	**13,162**	**16,758**
Financial income		968	1,665	5,496	4,376
Financial expenses	*4*	-3,977	-3,757	-19,887	-16,403
Net financial items*)		**-3,008**	**-2,092**	**-14,390**	**-12,027**
Earnings before tax		**2,594**	**4,446**	**-1,228**	**4,731**
Tax on earnings for the year		-1,195	-1,985	-3,018	-4,306
Earnings for the period		**1,399**	**2,460**	**-4,247**	**426**
Earnings for the period attributable to:					
Equity holders of the parent company		1,399	2,460	-4,247	426
		1,399	**2,460**	**-4,247**	**426**
**) of which translation differences in net financial items*		*378*	*407*	*-1,986*	*-2,378*

Consolidated comprehensive income

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Earnings for the period	**1,399**	**2,460**	**-4,247**	**426**
Items that will not be reclassified to income statement in subsequent periods:				
Remeasurements of defined benefit pension plans, net of tax	160	153	160	153
Items to be reclassified to income statement in subsequent periods:				
Remeasurement of hyperinflation, net of tax	-39	463	-3	463
Exchange differences on translation of foreign operations	3,836	-6,002	5,420	-1,627
Other comprehensive income for the period, net of tax	**3,957**	**-5,386**	**5,577**	**-1,011**
Total comprehensive income for the period	**5,356**	**-2,926**	**1,330**	**-585**
Total comprehensive income attributable to:				
Equity holders of the parent company	5,356	-2,926	1,330	-585
	5,356	**-2,926**	**1,330**	**-585**

Consolidated balance sheet

TEUR	Note	31 DEC 2023	31 DEC 2022	1 JAN 2022
ASSETS				
Non-current assets				
Intangible assets		45,154	42,984	40,985
Property, plant and equipment		25,536	26,084	24,854
Right-of-use assets		10,275	9,661	11,835
Financial assets		1,493	986	713
Deferred tax assets		3,403	2,077	2,595
Total non-current assets		**85,861**	**81,792**	**80,982**
Current assets				
Inventories		14,383	18,039	22,243
Accounts receivable	*4*	34,520	31,076	27,017
Other current receivables		13,045	5,009	5,067
Cash and cash equivalents		19,556	28,042	19,476
Total current assets		**81,505**	**82,166**	**73,803**
TOTAL ASSETS		**167,366**	**163,958**	**154,785**
EQUITY AND LIABILITIES				
Equity				
Share capital		45	45	49
Other contributed capital		39,173	39,173	34,364
Other reserves		273	-5,147	-3,520
Retained earnings including earnings for the period		-35,341	-30,847	-35,622
Total equity		**4,150**	**3,225**	**-4,729**
Liabilities				
Non-current liabilities				
Deferred tax liabilities		591	786	1,020
Pension obligations		435	628	812
Other non-current provisions		380	522	769
Bond	*3*	98,362	97,421	96,141
Liabilities to credit institutions		0	48	198
Other non-current interest-bearing liabilities		8,664	8,133	17,000
Total non-current liabilities		**108,432**	**107,539**	**115,941**
Current liabilities				
Current provisions		853	298	0
Liabilities to credit institutions		6,537	12,321	2,753
Accounts payable	*4*	19,952	20,358	19,779
Other current interest-bearing liabilities		2,287	1,925	2,310
Other current liabilities	*4*	25,154	18,292	18,731
Total current liabilities		**54,783**	**53,195**	**43,573**
TOTAL EQUITY AND LIABILITIES		**167,366**	**163,958**	**154,785**

Consolidated statement of changes in equity

TEUR	31 DEC 2023	31 DEC 2022
Opening balance as of beginning of period	**3,225**	**-4,729**
Translation effect from change of presentation currency from SEK to EUR	-	1,036
Comprehensive income		
Earnings for the period	-4,247	426
Other comprehensive income net of tax	5,577	-1,011
Total comprehensive income	**1,330**	**-585**
Transactions with shareholders		
Dividends	-378	-
Shareholders' contribution	-	7,503
Group contributions	-26	-
Total transactions with shareholders	**-404**	**7,503**
Closing balance as of end of period	**4,150**	**3,225**
Attributable to:		
Equity holders of the parent company	4,150	3,225
Closing balance as of end of period	**4,150**	**3,225**

Consolidated net debt composition

TEUR	31 DEC 2023	31 DEC 2022
Non-current interest-bearing liabilities	-107,025	-105,602
Pension obligations	-435	-628
Current interest-bearing liabilities	-8,825	-14,247
Financial interest-bearing receivables	1,493	986
Cash and cash equivalents	19,556	28,042
Net debt (-)	**-95,236**	**-91,449**

Consolidated cash flow statement

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Operating activities				
Earnings after financial items	2,594	4,446	-1,228	4,731
Adjustments for items not included in cash flow*)	1,659	-536	10,991	8,715
Taxes paid	-1,334	-1,301	-4,673	-3,867
Cash flow from operating activities before changes in working capital	**2,919**	**2,609**	**5,089**	**9,580**
Cash flow from changes in working capital				
Increase (-)/ Decrease (+) in inventories	2,991	8,206	3,664	4,415
Increase (-)/ Decrease (+) in accounts receivable	5,668	8,536	-4,058	-4,833
Increase (+)/ Decrease (-) in accounts payables	-2,200	-5,010	533	192
Change in other current receivables and liabilities	-3,136	-2,907	-1,829	-1,453
Cash flow from operating activities	**6,242**	**11,434**	**3,399**	**7,900**
Investing activities				
Acquisition of property, plant and equipment and intangible assets	-724	-1,175	-3,397	-4,367
Acquisition of subsidiaries	-	-	-	-3,700
Disposal of subsidiaries	-	-	-	-346
Divestment of property, plant and equipment	87	156	313	810
Cash flow from investing activities	**-638**	**-1,019**	**-3,085**	**-7,603**
Financing activities				
Proceeds from borrowings	93	186	5,778	18,339
Repayment of borrowings	-4,948	-4,998	-10,843	-8,569
Dividend to Parent Company shareholders	-	-	-378	-
Paid group contributions	-	-	-	-42
Repayment of leases liabilities	-924	-1,107	-3,345	-3,336
Cash flow from financing activities	**-5,779**	**-5,919**	**-8,788**	**6,392**
Net increase/decrease in cash	**-175**	**4,496**	**-8,474**	**6,689**
Reconciliation of cash and cash equivalents				
Cash and cash equivalents as of beginning of the period	17,836	21,432	28,042	19,476
Cash flow for the period	-175	4,496	-8,474	6,689
Translation differences in cash and cash equivalents	1,896	2,114	-12	1,877
Cash and cash equivalents at the end of the period	**19,556**	**28,042**	**19,556**	**28,042**
***) Adjustments for items not included in cash flow**				
Depreciation of non-current assets	1,786	1,483	6,601	5,758
Net currency gains/ losses	795	386	2,957	1,757
Net financial items	-374	-2,148	1,366	936
Loss on sale of subsidiaries	-	-	-	967
Gains and losses on sale of tangible assets etc	-53	-45	-229	-303
Impairment of inventory	-113	49	50	-186
Change in restructuring provisions	-140	-	470	-
Other	-242	-261	-223	-213
Total	**1,659**	**-536**	**10,991**	**8,715**

Alternative Performance Measures (APM)

Earnings before depreciation (EBITDA)

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Net sales	**51,585**	**59,783**	**189,903**	**218,440**
Operating earnings (EBIT)	**5,603**	**6,537**	**13,162**	**16,758**
Depreciation, amortisation and impairment	1,786	1,483	6,601	5,758
Earnings before depreciation (EBITDA)	**7,389**	**8,020**	**19,763**	**22,516**
EBITDA margin	**14.3%**	**13.4%**	**10.4%**	**10.3%**

APMs are used by ViaCon for annual and periodic financial reporting to provide a better understanding of the company's underlying financial performance for the period.

Underlying EBITDA and underlying EBIT are also used by management to drive performance in terms of target setting. These measures are adjusted IFRS measures defined, calculated and used in a consistent and transparent manner over time and across the Group where relevant.

Consolidated adjusted income statement

	OCT-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022
Net sales	**51,585**	**59,783**	**189,903**	**218,440**
Earnings before depreciation (EBITDA)	**7,389**	**8,020**	**19,763**	**22,516**
Items excluded from underlying EBITDA	1,174	567	3,947	4,346
Underlying earnings before depreciation (underlying EBITDA)	**8,563**	**8,587**	**23,710**	**26,862**
Underlying EBITDA margin	**16.6%**	**14.4%**	**12.5%**	**12.3%**
Operating earnings EBIT	**5,603**	**6,537**	**13,162**	**16,758**
Items excluded from underlying EBIT	1,174	567	3,947	4,346
Underlying operating earnings (underlying EBIT)	**6,777**	**7,104**	**17,109**	**21,104**
Underlying EBIT margin	**13.1%**	**11.9%**	**9.0%**	**9.7%**
Non-recurring items				
Implemention new strategy and restructuring	-	440	-	1,725
Capital efficiency	-	84	-	666
Acquisition	-	-2	-	222
Divestment	-	-9	-	959
Restructuring and efficiency program	1,059	-	3,291	-
Other	115	55	656	774
Total non-recurring items	**1,174**	**567**	**3,947**	**4,346**

Alternative Performance Measures (APM) - cont.

Operating working capital

TEUR	31 DEC 2023	31 DEC 2022
Inventories	14,383	18,039
Accounts receivables	34,520	31,076
Contract assets	1,897	1,553
Prepayment to suppliers	1,327	751
Accounts payable	-19,952	-20,358
Contract liabilities	-7,668	-2,055
Operating working capital (OPWC)	**24,508**	**29,006**

Consolidated liquidity

TEUR	31 DEC 2023	31 DEC 2022
Cash and cash equivalents	19,556	28,042
Undrawn credit facilities	10,000	5,000
Total available liquidity	**29,556**	**33,042**

Consolidated adjusted net debt composition

TEUR	31 DEC 2023	31 DEC 2022
Net debt (-)	-95,236	-91,449
Less interest-bearing liabilities attributable to lease liabilities	10,951	10,058
Adjusted net debt (-), excluding leases liabilities	**-84,285**	**-81,392**

Group quarterly overview

	2023				2022				2021			
TEUR	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Income statement												
Net sales	51,585	57,710	50,075	30,534	59,783	62,607	61,091	34,959	46,113	61,659	53,030	31,068
Earnings before depreciation (EBITDA)	7,389	10,246	4,151	-2,023	8,020	7,842	7,898	-1,243	1,509	10,427	7,106	784
EBITDA margin	14.3%	17.8%	8.3%	-6.6%	13.4%	12.5%	12.9%	-3.6%	3.3%	16.9%	13.4%	2.5%
Underlying earnings before depreciation (underlying EBITDA)	8,563	11,492	5,398	-1,742	8,587	8,937	9,209	130	3,172	11,130	8,030	1,254
Underlying EBITDA margin	16.6%	19.9%	10.8%	-5.7%	14.4%	14.3%	15.1%	0.4%	6.9%	18.1%	15.1%	4.0%
Operating earnings EBIT	5,603	8,557	2,603	-3,600	6,537	6,441	6,536	-2,757	170	9,048	5,639	-429
EBIT margin	10.9%	14.8%	5.2%	-11.8%	10.9%	10.3%	10.7%	-7.9%	0.4%	14.7%	10.6%	-1.4%
Underlying operating earnings (underlying EBIT)	6,777	9,802	3,850	-3,320	7,104	7,537	7,848	-1,384	1,833	9,751	6,563	41
Underlying EBIT margin	13.1%	17.0%	7.7%	-10.9%	11.9%	12.0%	12.8%	-4.0%	4.0%	15.8%	12.4%	0.1%
Earnings for the period after tax	1,399	4,764	-4,029	-6,381	2,460	968	2,365	-5,367	-3,452	4,025	4,886	-11,596
Balance sheet												
Non-current assets	85,861	83,372	84,160	82,725	81,792	82,156	83,727	81,112	80,982	69,119	65,426	60,323
Current assets	81,505	81,101	80,865	75,569	82,166	91,764	89,326	85,808	73,803	89,483	93,587	81,809
Equity	4,151	-1,180	-2,373	-2,549	3,225	-1,350	-471	-10,330	-4,729	588	-2,784	-32,209
Non-current liabilities	108,432	108,380	107,971	107,633	107,539	107,524	107,581	115,509	115,941	96,900	99,031	121,062
Current liabilities	54,783	57,273	59,427	53,210	52,897	67,473	65,670	61,468	43,573	61,114	62,766	53,280
Other												
Net debt (-)	-95,236	-101,647	-105,808	-101,494	-91,449	-103,387	-111,694	-108,178	-99,026	-78,813	-86,704	-103,685
Adjusted net debt (-), excluding leases liabilities	-84,285	-91,180	-95,668	-91,284	-81,392	-93,005	-100,852	-97,040	-87,462	-68,800	-79,043	-96,474

Segment reporting

As of January 2021, when a new organisation was implemented, the Group is divided into three different business units: Bridges & Culverts Solutions, GeoTechnical Solutions och StormWater Solutions.These three business units are the segments at which management and the Board carries out follow-ups. The chief operating decision maker in the Group is the President and CEO, who runs the operation together with the other members of the Group mangement

The segments' accounting policies adhere to the same policies as those applied in the preparation of the consolidated financial statements.

Key measures for management and reporting are net sales, underlying earnings before depreciation and underlying operating earnings.

The effect of IFRS 16 is applied at Group level and is not allocated to the different segments.

	Bridges & Culverts Solutions		GeoTechnical Solutions		StormWater Solutions		Not allocated items IFRS16		ViaCon Group	
	OCT-DEC		OCT-DEC		OCT-DEC		OCT-DEC		OCT-DEC	
TEUR	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Net sales	**27,166**	**28,209**	**17,038**	**22,001**	**7,381**	**9,573**	**0**	**0**	**51,585**	**59,783**
Earnings before depreciation (EBITDA)	**5,864**	**5,613**	**96**	**421**	**535**	**1,349**	**894**	**637**	**7,389**	**8,020**
EBITDA margin	**21.6%**	**19.9%**	**0.6%**	**1.9%**	**7.3%**	**14.1%**			**14.3%**	**13.4%**
Non-recurring items excluded from underlying EBITDA	832	214	191	291	151	62	0	0	1,174	567
Underlying earnings before depreciation (underlying EBITDA)	**6,695**	**5,827**	**287**	**712**	**687**	**1,411**	**894**	**637**	**8,563**	**8,587**
Underlying EBITDA margin	**24.6%**	**20.7%**	**1.7%**	**3.2%**	**9.3%**	**14.7%**			**16.6%**	**14.4%**
Depreciation, amortisation and impairment	134	423	493	239	434	283	726	537	1,786	1,483
Operating earnings (EBIT)	**5,730**	**5,190**	**-398**	**181**	**102**	**1,066**	**168**	**99**	**5,603**	**6,537**
EBIT margin	**21.1%**	**18.4%**	**-2.3%**	**0.8%**	**1.4%**	**11.1%**			**10.9%**	**10.9%**
Non-recurring items excluded from underlying EBIT	832	214	191	291	151	62	-	-	1,174	567
Underlying operating earnings (EBIT)	**6,562**	**5,404**	**-206**	**473**	**253**	**1,128**	**168**	**99**	**6,777**	**7,104**
Underlying EBIT margin	**24.2%**	**19.2%**	**-1.2%**	**2.1%**	**3.4%**	**11.8%**			**13.1%**	**11.9%**
Non-recurring items										
Implemention new strategy and restructuring	-	150	-	255	-	34	-	-	-	440
Capital efficiency	-	47	-	17	-	20	-	-	-	84
Acquisition	-	-1	-	-0	-	-0	-	-	-	-2
Divestment	-	-9	-	-	-	-	-	-	-	-9
Restructuring and efficiency program	789	-	139	-	131	-	-	-	1,059	-
Other	43	27	51	20	21	8	-	-	115	55
Total non-recurring items	**832**	**214**	**191**	**291**	**151**	**62**	**-**	**-**	**1,174**	**567**

Segment reporting

	Bridges & Culverts Solutions		GeoTechnical Solutions		StormWater Solutions		Not allocated items IFRS16		ViaCon Group	
	JAN-DEC		JAN-DEC		JAN-DEC		JAN-DEC		JAN-DEC	
TEUR	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Net sales	**80,097**	**82,672**	**77,170**	**101,041**	**32,636**	**34,727**	**0**	**0**	**189,903**	**218,440**
Earnings before depreciation (EBITDA)	**10,778**	**12,092**	**2,728**	**5,457**	**3,198**	**2,381**	**3,060**	**2,587**	**19,763**	**22,516**
EBITDA margin	**13.5%**	**14.6%**	**3.5%**	**5.4%**	**9.8%**	**6.9%**			**10.4%**	**10.3%**
Non-recurring items excluded from underlying EBITDA	2,325	2,672	975	1,018	647	656			3,947	4,346
Underlying earnings before depreciation (underlying EBITDA)	**13,102**	**14,764**	**3,703**	**6,475**	**3,844**	**3,036**	**3,060**	**2,587**	**23,710**	**26,862**
Underlying EBITDA margin	**16.4%**	**17.9%**	**4.8%**	**6.4%**	**11.8%**	**8.7%**			**12.5%**	**12.3%**
Depreciation, amortisation and impairment	1,475	1,615	1,325	811	1,279	1,115	2,522	2,218	6,601	5,758
Operating earnings (EBIT)	**9,302**	**10,477**	**1,403**	**4,646**	**1,919**	**1,266**	**538**	**369**	**13,162**	**16,758**
EBIT margin	**11.6%**	**12.7%**	**1.8%**	**4.6%**	**5.9%**	**3.6%**			**6.9%**	**7.7%**
Non-recurring items excluded from underlying EBIT	2,325	2,672	975	1,018	647	656	-	-	3,947	4,346
Underlying operating earnings (EBIT)	**11,627**	**13,149**	**2,378**	**5,664**	**2,565**	**1,922**	**538**	**369**	**17,109**	**21,104**
Underlying EBIT margin	**14.5%**	**15.9%**	**3.1%**	**5.6%**	**7.9%**	**5.5%**			**9.0%**	**9.7%**
Non-recurring items										
Implemention new strategy and restructuring	-	890	-	504	-	330	-	-	-	1,725
Capital efficiency	-	345	-	176	-	146	-	-	-	666
Acquisition	-	138	-	38	-	46	-	-	-	222
Divestment	-	959	-	0	-	0	-	-	-	959
Restructuring and efficiency program	2,061	-	813	-	417	-	-	-	3,291	-
Other	264	341	162	300	230	133	-	-	656	774
Total non-recurring items	**2,325**	**2,672**	**975**	**1,018**	**647**	**656**	**-**	**-**	**3,947**	**4,346**
Other disclosures										
Operating working capital assets	24,416	20,146	16,836	19,183	10,875	12,090	-	-	52,127	51,419
Operating working capital liabilities	-17,984	-9,032	-6,839	-9,861	-2,797	-3,521	-	-	-27,620	-22,413
Operating working capital (OPWC)	**6,433**	**11,114**	**9,997**	**9,322**	**8,077**	**8,570**	**-**	**-**	**24,508**	**29,006**

Condensed income statement parent company

TEUR	Note	OCT-DEC 2023	OCT-DEC 2022	JAN-DEC 2023	JAN-DEC 2022
Net sales		-	-	-	-
Other operating income		2,243	3,453	8,977	8,112
Total operating income		**2,243**	**3,453**	**8,977**	**8,112**
Personnel costs		-1,644	-874	-6,056	-4,164
Depreciation, amortisation and impairment		-11	-4	-27	-15
Other external expenses		-2,928	-4,474	-7,756	-8,952
Operating earnings		**-2,340**	**-1,900**	**-4,862**	**-5,019**
Dividend		-	9,410	-	9,410
Financial income	*5*	155,426	-118	156,493	49
Financial expenses		-2,240	-7,459	-12,044	-18,629
Net financial items		**153,186**	**1,832**	**144,449**	**-9,170**
Group contribution		-	1,035	-	1,035
Earnings before tax		**150,846**	**968**	**139,587**	**-13,154**
Tax on earnings for the period		-	-	-	-
Earnings for the period		**150,846**	**968**	**139,587**	**-13,154**

Other comprehensive income and net income are consistent since there are no items in other comprehensive income.

Condensed balance sheet parent company

TEUR	Note	30 DEC 2023	31 DEC 2022	1 JAN 2022
ASSETS				
Non-current assets				
Property, plant and equipment		37	46	-
Participations in group companies		266,003	109,758	119,095
Total non-current assets		**266,040**	**109,804**	**119,095**
Current assets				
Current receivables from group companies		2,274	14,700	5,650
Other current receivables		475	1,001	529
Cash and cash equivalents		144	69	-
Total current assets		**2,893**	**15,770**	**6,179**
TOTAL ASSETS		**268,933**	**125,574**	**125,274**
EQUITY AND LIABILITIES				
Equity				
Restricted equity		45	45	49
Non-restricted equity		153,782	14,570	21,305
Total equity		**153,827**	**14,615**	**21,354**
Liabilities				
Non-current liabilities				
Bond	*3*	98,362	97,421	94,457
Non-current liabilities to group companies			-	7,746
Other non-current liabilities		100	47	-
Total non-current liabilities		**98,462**	**97,468**	**102,203**
Current liabilities				
Liabilities to credit institutions		5,000	10,000	-
Current liabilities to group companies		7,135	147	101
Restructuring provision		375	0	0
Other current liabilities and provisions		4,133	3,344	1,616
Total current liabilities		**16,643**	**13,491**	**1,717**
TOTAL EQUITY AND LIABILITIES		**268,933**	**125,574**	**125,274**

NOTE 1
ACCOUNTING PRINCIPLES

This interim report has, for the Group, been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The financial reporting for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and RFR 2 Accounting for legal entities. The accounting policies applied are unchanged compared to those outlined in the 2022 Annual report with the following exception:

As of January 1, 2023, ViaCon has changed the Group's presentation currency from Swedish kronor to Euro, which means that all financial reports will henceforth be presented in Euros. From the same date, the Parent company has also changed the accounting currency to Euros. For reporting comparative values in previously reported periods, IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors is applied.

All amounts in EUR thousand unless otherwise stated. Figures in parentheses refer to the previous year. Some figures are rounded, and amounts might not always appear to match when added up.

NOTE 2
NET SALES BY GEOGRAPHIC REGION

The Group receives most of its income from Eastern and Western Europe. Poland is the Group's single largest market with a share of 24.1% (20,8). There is no single customer in the Group whose revenue exceeds 10% of the Group's net sales.

The table below presents the distribution of the Group's income from external customers based on the geographic market.

	JAN-DEC	
	2023	2022
Sweden	17,271	25,541
Nordic (excl. Sweden)	20,702	28,137
Baltic	23,903	35,985
Eastern Europe (excl. Baltic)	89,107	85,862
Western Europe (excl. Nordic)	35,882	40,479
Other	3,038	2,437
Total	**189,903**	**218,440**

NOTE 3
FINANCIAL INSTRUMENTS

Financial liabilities are recognised at amortised cost. Financial liabilities include senior covered bonds with variable interest, issued on November 4, 2021 and due in 2025, to the value of EUR 100 million. The carrying amount of the bonds on December 31, 2023 amounted to EUR 98,362 thousand (97,421) and the fair value was EUR 92,130 thousand (83,440).

The parent company has in previous periods, up until December 2022, applied hedging of net investments in euros and thus the total bond loan has not been revalued at current exchange rates. Due to the company changing its accounting currency from Swedish kronor to euros as of January 1, 2023, the company no longer applies hedge accounting of net investment as from December 2022 and has thus taken into account the entire revaluation of the corporate bond in the parent company.

NOTE 4
TRANSACTIONS WITH RELATED PARTIES

Related companies refer to companies owned by ViaCon's ultimate parent company SRH BridgeCo AS. It primarily concerns companies within the Saferoad group, a sister group to ViaCon.

	JAN - DEC	
Sales of goods, services and other	2023	2022
Related companies	188	271

	JAN - DEC	
Purchase of goods, services and other	2023	2022
Related companies	-2	-13

	JAN - DEC	
Financial expense	2023	2022
Related companies	-1	-328

	RECEIVABLES		LIABILITIES	
Balance sheet	31 DEC 2023	31 DEC 2022	31 DEC 2023	31 DEC 2022
Related companies	2	6	34	354

NOTE 5
FINANCIAL INCOME

During the fourth quarter, ViaCon Group AB (publ) carried out a sale of the shares in the subsidiary ViaCon Holding AB to ViaCon Investment AB. The sale was group internal and the profit of EUR 156,238 thousand is eliminated in the group. The transaction had no liquidity impact on the company as the receivable that arose from the sale was not liquidated but was left as a shareholder contribution to ViaCon Investment AB. The group is not affected as the companies concerned are wholly owned subsidiaries of ViaCon Group AB (publ).

DEFINITIONS

Average number of employees (FTE)
The total number of hours worked divided by normal annual working hours, expressed as the number of full-time positions.

EBIT margin (operating margin)
Operating earnings after depreciation and amortisation as a percentage of net sales for the year.

EBITDA margin (EBITDA margin)
Earnings before depreciation and amortisation as a percentage of net sales for the year.

Equity
Recognised equity including non-controlling interests.

Liquidity
Liquidity consist of cash and cash equivalents, undrawn credit facilities and marketable securities.

Net cash/net debt
Interest-bearing liabilities less interest-bearing assets, all calculated at year-end.

Organic growth
Change in core business adjusted for currency effects, investments and divestments.

Working capital
Current assets less current non-interest-bearing liabilities.

Operating working capital (OPWC)
Inventories, accounts receivable, and contract assets less prepayment to suppliers, accounts payable, and contract liabilities.

Alternative performance measures (APM)
APMs are used by ViaCon for annual and periodic financial reporting to provide a better understanding of the company's underlying financial performance for the period. Underlying EBITDA is also used by management to drive performance in terms of target setting. These measured are adjusted IFRS measures defined, calculated and used in a consistent and transparent manner over time and across the Group where relevant.

Earnings before depreciation and amortisation (EBITDA)
EBITDA is operating result before depreciation and amortisation of tangible and intangible assets.

Underlying operating earnings (underlying EBIT)
Underlying EBIT is defined as EBIT adjusted for material items which are not regarded as part of underlying business performance for the period, such as costs related to acquisitions and divestments, major restructuring costs and closure costs, gains and losses of disposals of businesses and operating assets as well as other major effects of a special nature.

Underlying earnings before depreciation and amortisation (underlying EBITDA)
Underlying EBITDA is defined as EBITDA adjusted for material items which are not regarded as part of underlying business performance for the period, such as costs related to acquisitions and divestments, major restructuring costs and closure costs, gains and losses of disposals of businesses and operating assets as well as other major effects of a special nature.

Adjusted net cash/debt
Interest-bearing liabilities less interest-bearing assets, less lease liabilities, all calculated at year-end.

Operating working capital
Operating working capital include directly attributable items together with such items that can be reliably allocated to the respective segment. The items consist of inventories, accounts receivable, and contract assets less prepayment to suppliers, accounts payable, and contract liabilities.

Financial calendar

Annual report 2023	April 29, 2024
Interim report, January - March 2024	May 23, 2024
Half year report, January - June 2024	August 29, 2024
Interim report, January - September 2024	November 13, 2024
Full Year report, January - December 2024	February 24, 2025

The reports can be found on ViaCon's website at www.viacongroup.com on their date

Contact

Stefan Nordström, President and CEO
Tel: +46 706 32 13 06, e-mail: stefan.nordstrom@viacongroup.com

Philip Delborn, CFO
Tel: +46 702 12 52 64, e-mail: philip.delborn@viacongroup.com

ViaCon Group AB (publ), Björklundabacken 3, 436 57 Hovås, Sweden, www.viacongroup.com

Presentation of the report

A live presentation of the financial results and development for the period followed by a Q&A session will be held as follows:

Date: February 23, 2024
Time: 11:00-12:00 CET
Presenters: CEO Stefan Nordström and CFO Philip Delborn
Link to webcast: https://www.finwire.tv/webcast/viacon-group/year-end-report-2023/

The session will be recorded and available to watch on-demand via the link above.

This is information that ViaCon Group AB (publ) is obliged to make public pursuant to the o the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 10:00 CET on 23 February 2024.

VIACON