



FINANCIAL REPORT

1 April – 30 June 2026

16 July 2026

Magnus Söderlind – CEO
Peter Schön – CFO



HIGHLIGHTS

First Quarter 2026/2027

Market conditions cautious

- ❖ Rising raw material & energy prices as well as increased freight costs
- ❖ The market within construction and industry remained cautious

Continued Earnings, Margin, Return and EPS Improvement

- ❖ Turnover MSEK 1 323 (1 percent organic growth)
- ❖ Adjusted EBITA +9% – 26 consecutive quarters with improved profit
- ❖ Adjusted EBITA margin 10.7% (9.9)
- ❖ Return (P/WC) increased 1 percentage unit to 37%
- ❖ EPS R12 (adjusted) improved to SEK 8.50 (8.20) after dilution

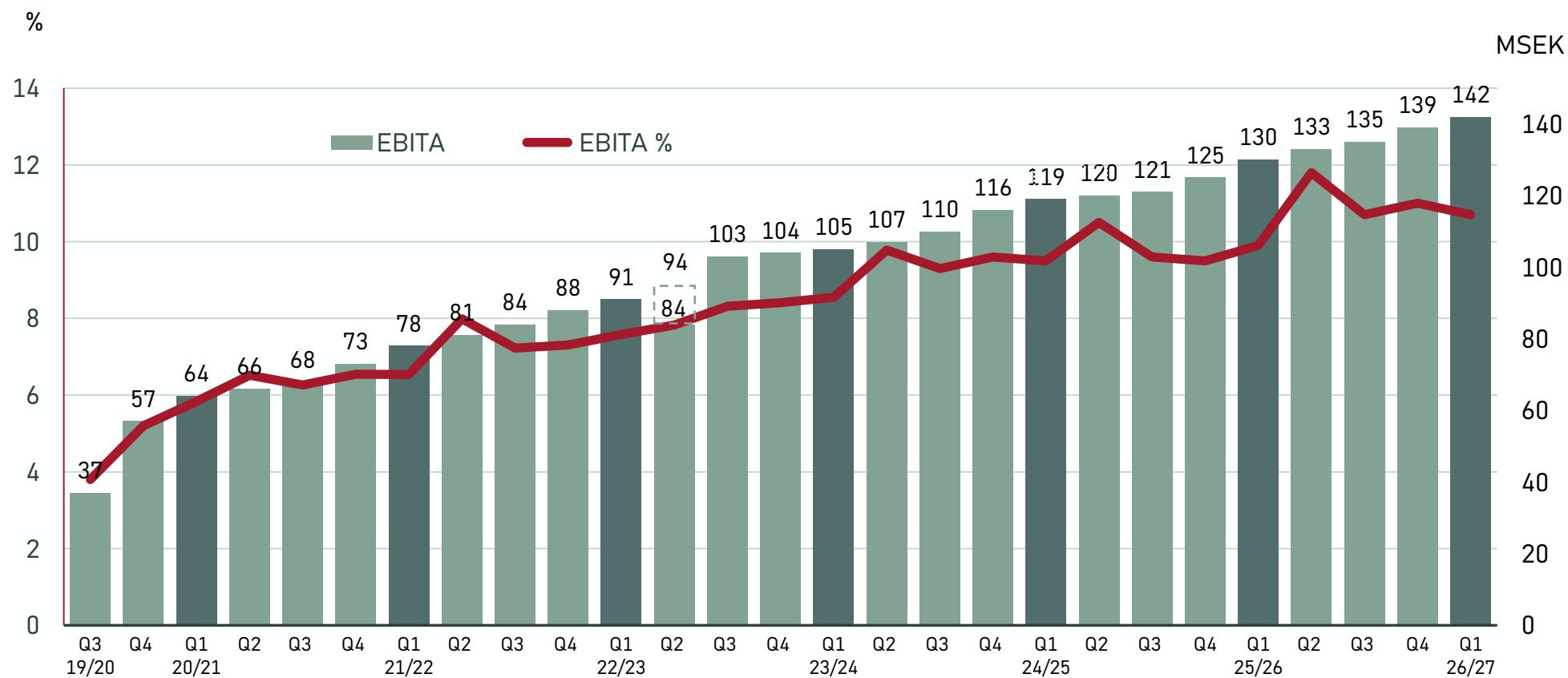


ONE ACQUISTION Q1 2026/2027

		Division	Annual Revenue MSEK	EBITA %	P/WC %
Q2		H C Coils	130	>15	>>45
		Donut Safety Systems*	40	>>>15	>>45
Q3		Modus Gauges	25	>>>15	>45
		DataLase	50	>>15	>>45
Q4		A1S	110	>>>15	>>>45
Q1		All Coating Industrilackering*	25	>>>15	>>>45
Total			380		

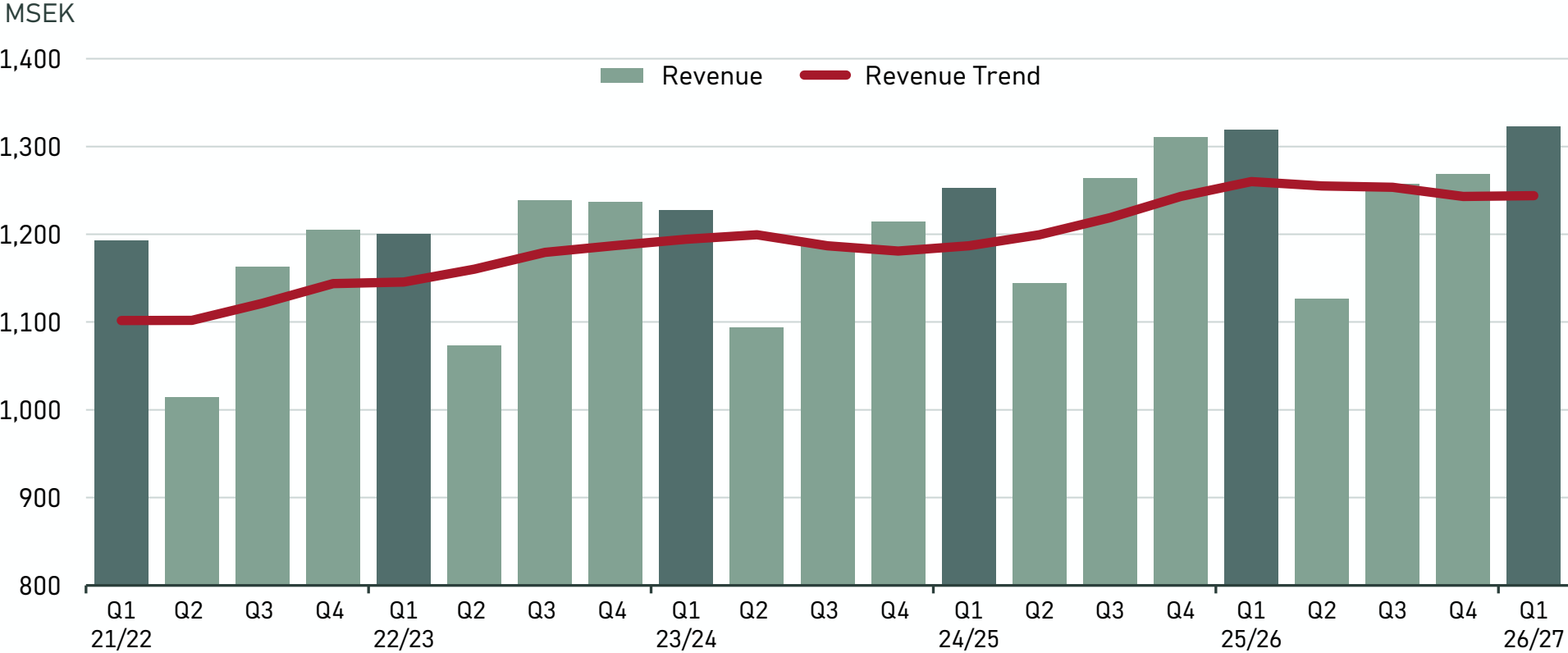
* Add-on acquisition current platform Uveco

26 CONSEQUITIVE QUARTERS WITH INCREASED EBITA



NET SALES - SOME ORGANIC REVENUE GROWTH THREE CONSECUTIVE QUARTERS

Revenue per quarter

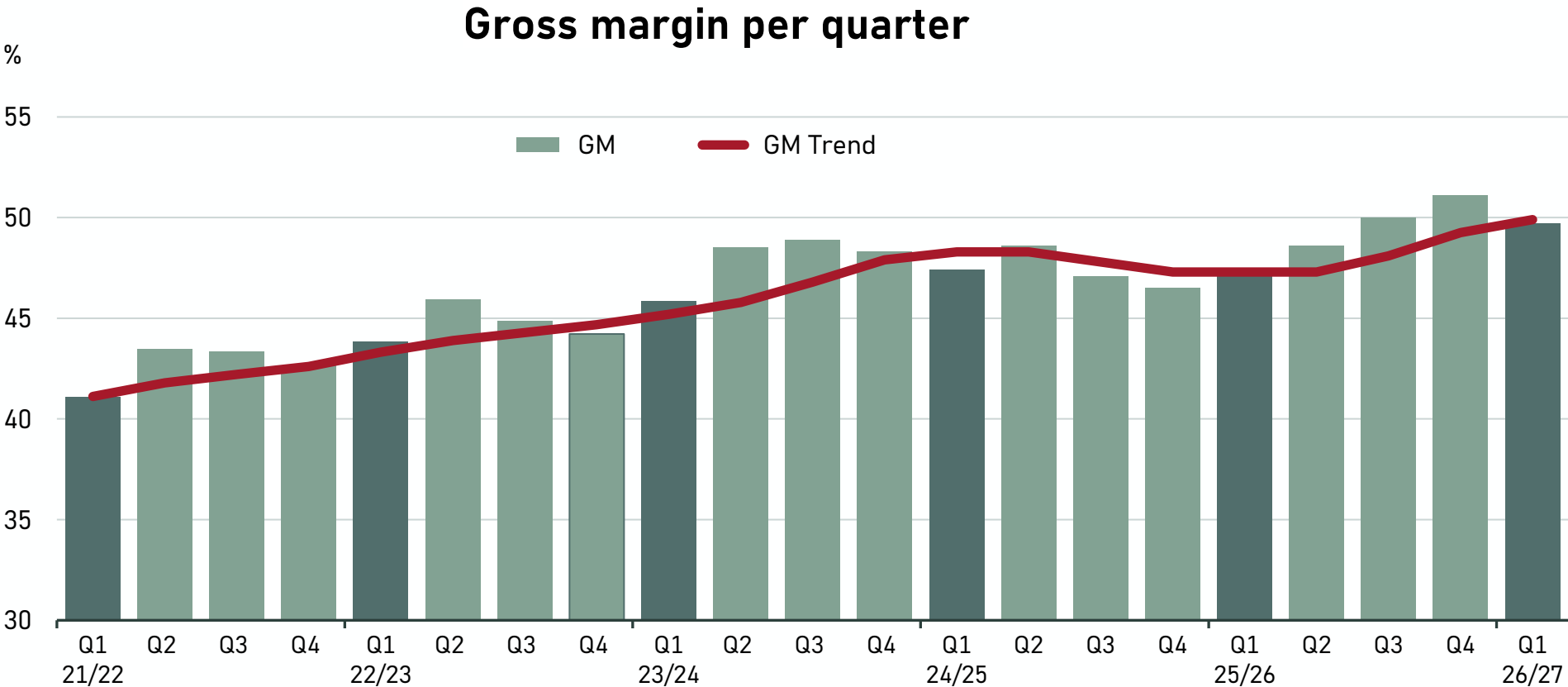


Quarterly Revenue, %

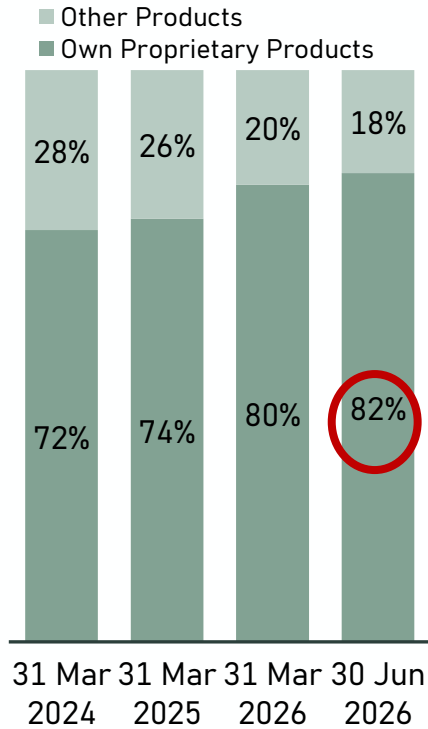


GROSS MARGIN ~50% IN 3 CONSEQUITIVE QUARTERS

DIVESTMENTS, ORGANIC IMPROVEMENTS AND MIX

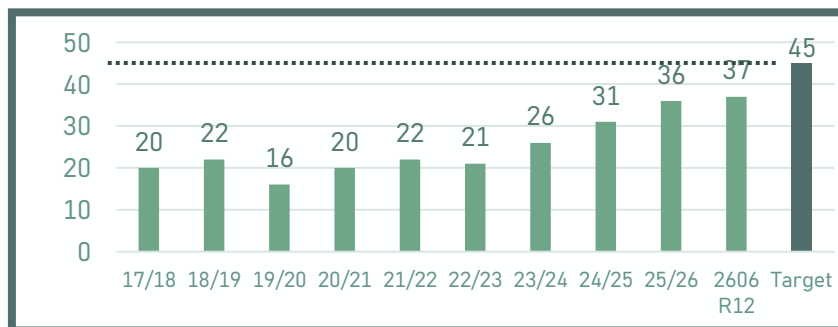


Revenue per type of products
Rolling 12 months



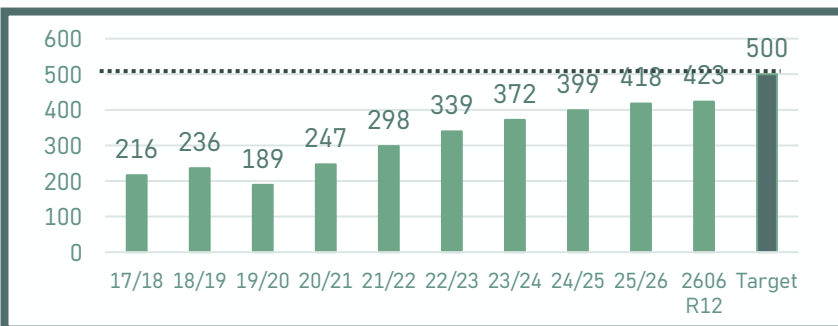
GROUP TARGET AND STATUS

P/WC



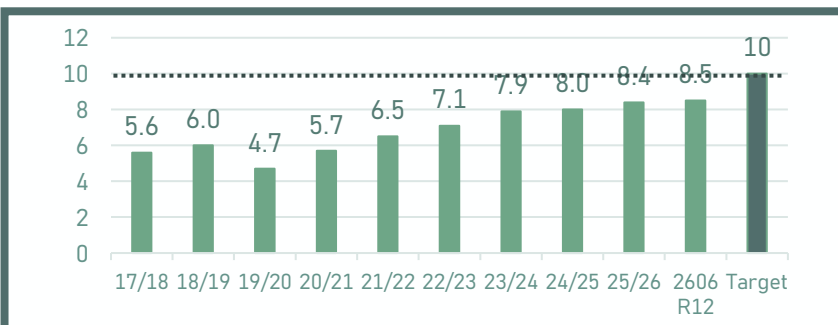
45%

EBIT



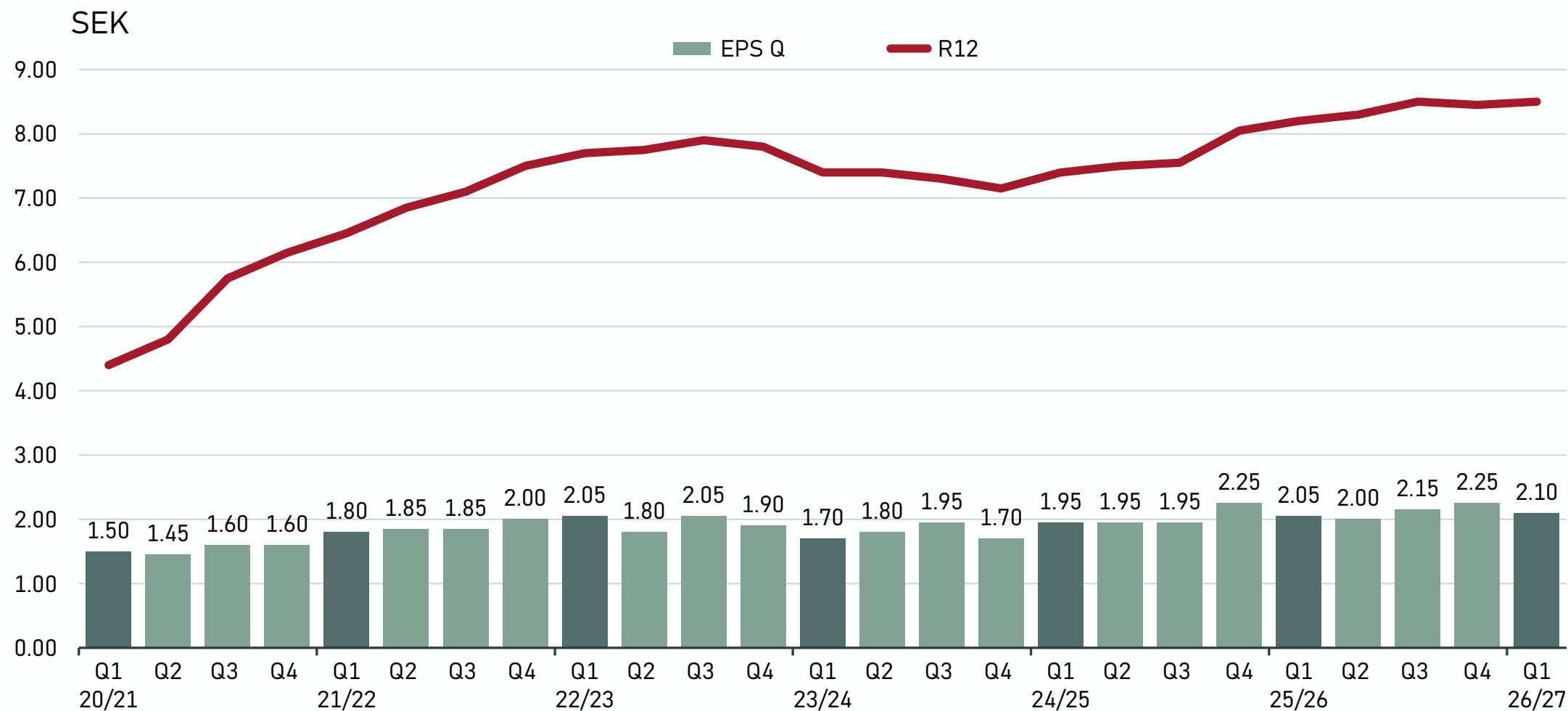
500 MSEK

EBIT-
margin

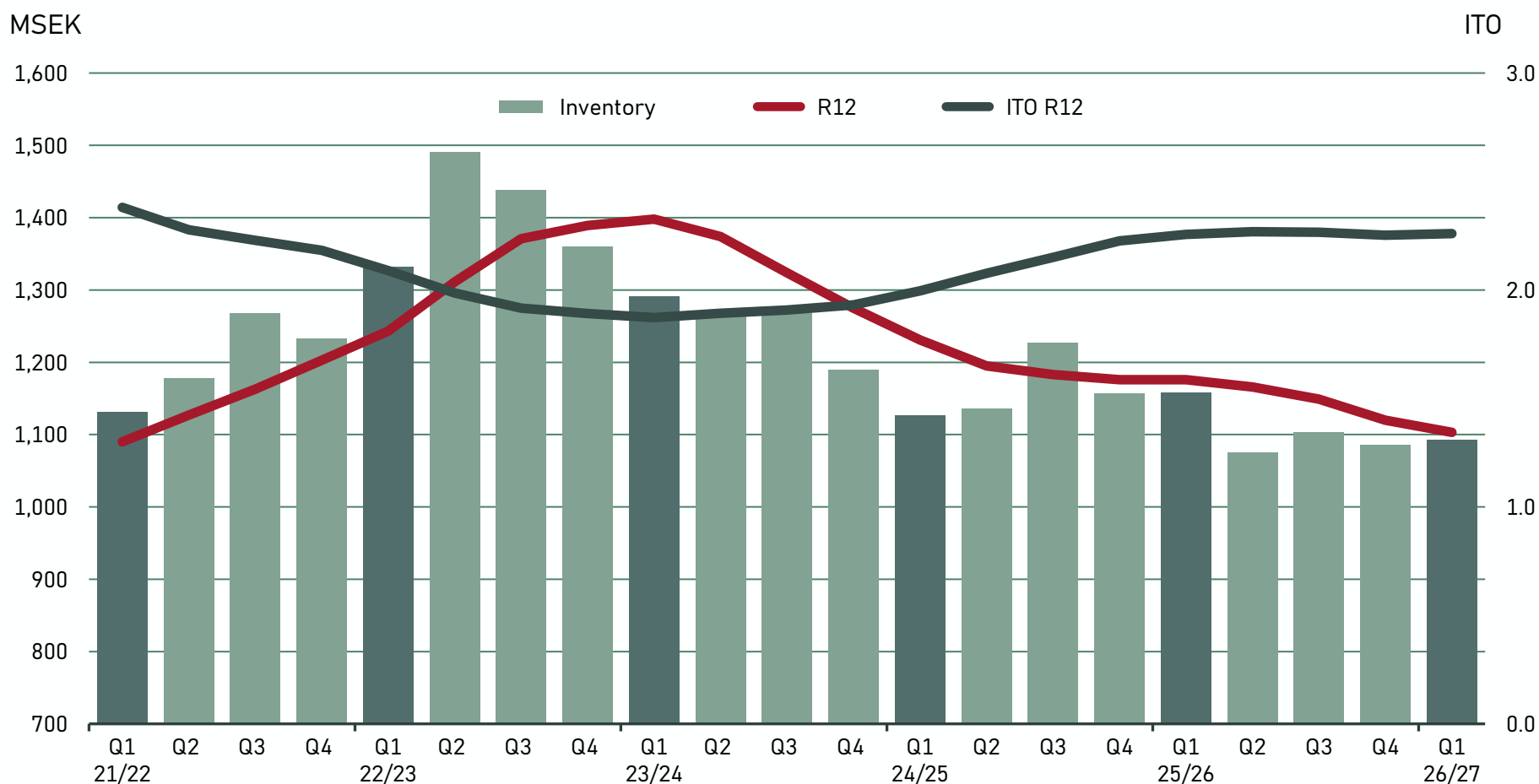


>10%

EPS CONTINUES TO IMPROVE



INVENTORY LEVEL – LOWER ORGANIC REDUCTION

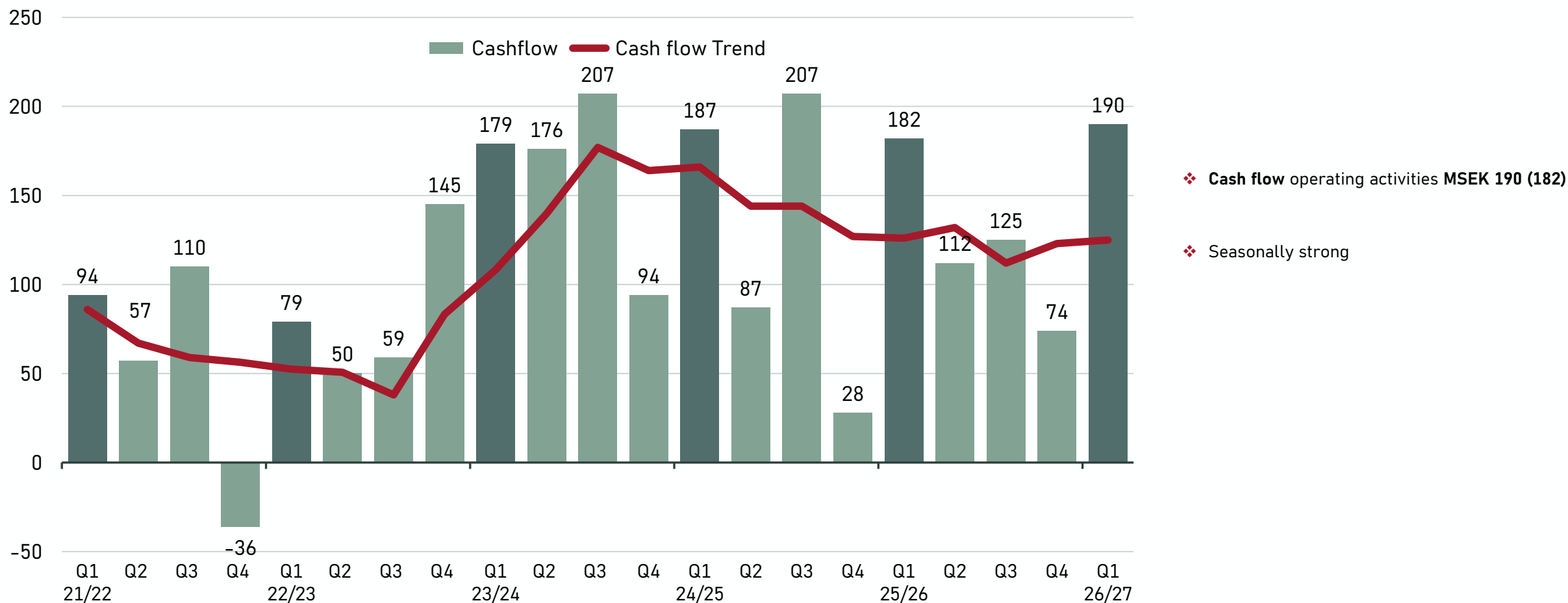


- Inventory amounted to MSEK 1,093 (1,158)
- Organic inventory decreased by 18 MSEK.
- ITO flat, due to negative impact from divestments and increased safety stock.

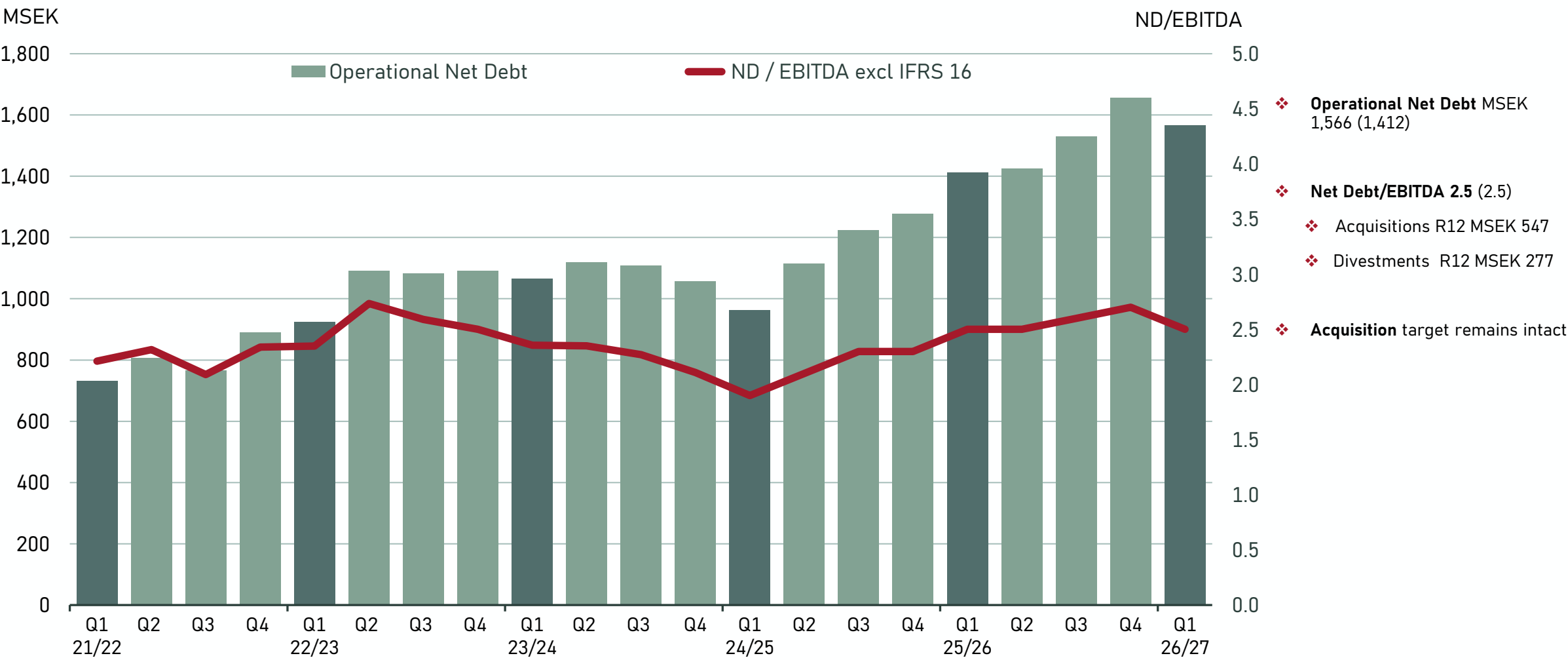
CASH FLOW FROM OPERATING ACTIVITIES – ACCORDING TO PLAN

Cash flow per quarter

MSEK



DECREASED NET DEBT



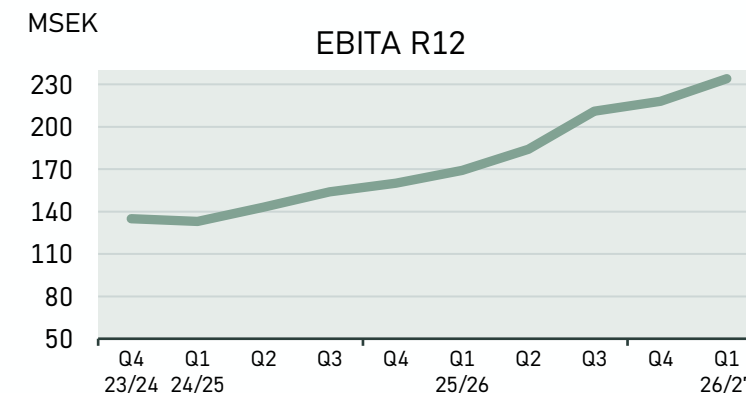
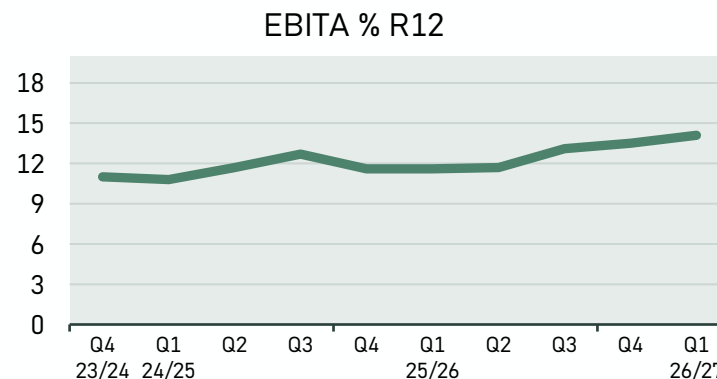
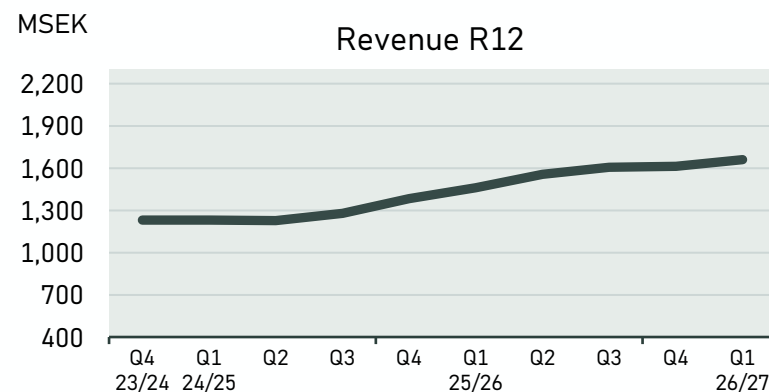
CORE SOLUTIONS

Demand varied across sub-segments where reseller remaining somewhat cautious

- ❖ **Revenue increased 11 percent** to MSEK 470 (422)
 - ❖ ~ 50/50 organic/acquisitions
 - ❖ Public properties and infrastructure continue good demand
 - ❖ Essve some growth
- ❖ **EBITA increased by 30 percent** to MSEK 69 (53)
- ❖ **EBITA margin** increased to 14.7 percent (12.6)



Focus driving organic growth in companies to strengthen margins and returns alongside acquisitions



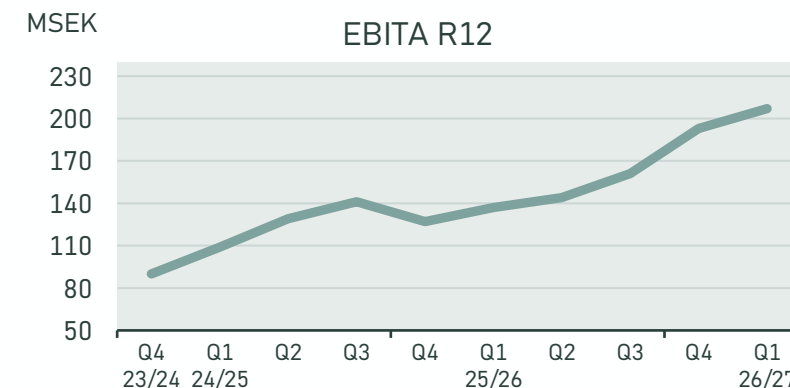
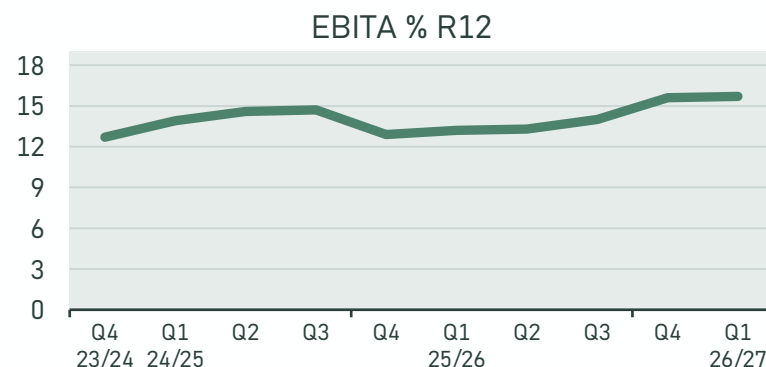
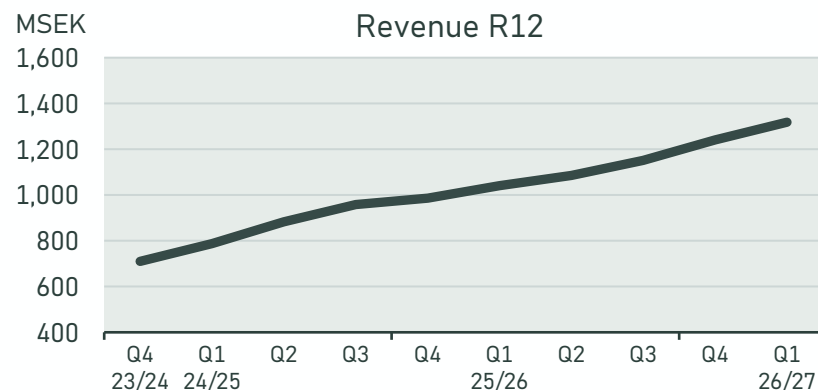
SAFETY TECHNOLOGY

Demand improved somewhat compared with earlier period

- ❖ Revenue increased 27 percent to MSEK 370 (292)
- ❖ Growth across the majority of companies
- ❖ EBITA increased by 29 percent to MSEK 62 (48)
- ❖ Combination of organic growth and successful acquisitions
- ❖ Strong contributions from fire safety, safety signage, & safety equipment
- ❖ EBITA margin increased to 16.8 percent (16.4)



Focus driving organic growth in companies to strengthen margins and returns alongside acquisitions



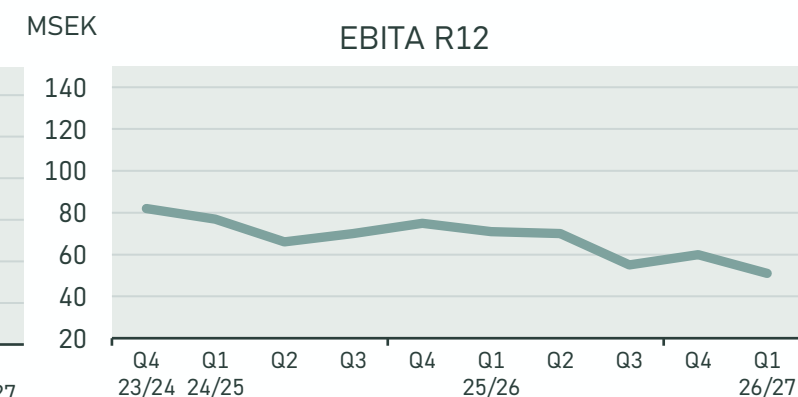
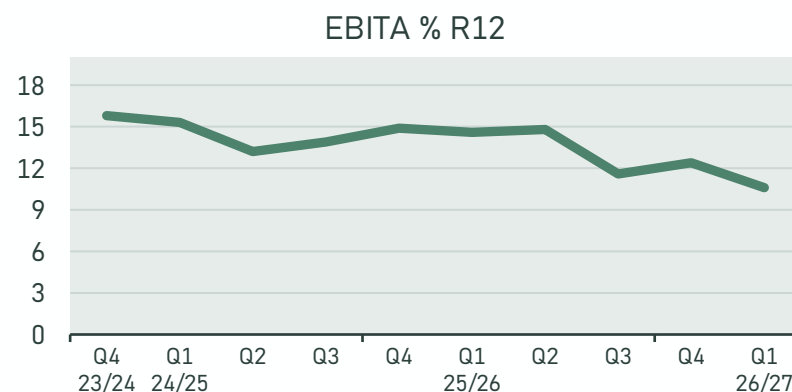
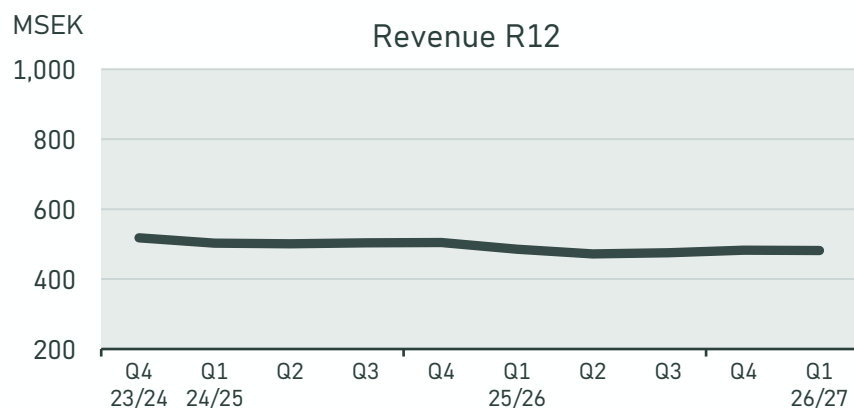
MACHINERY & EQUIPMENT

A disappointment- Expect the division to return to profit growth and improved returns.

- ❖ **Revenue totalled MSEK 120 (121)**
 - ❖ Continued customer caution, dampening investment appetite
 - ❖ Project-oriented business saw lower invoicing compared with the previous quarter, despite continued solid underlying activity
- ❖ **EBITA totalled MSEK 5 (14)**
 - ❖ Less favourable business mix and some one-off costs
- ❖ **EBITA margin totalled 4.2 percent (11.6)**
- ❖ **Uveco acquired All Coating April 1**



Initial focus is to restore and strengthen margins and returns, followed by complementary acquisition



PPE & UTILITIES

Flat revenue and earnings adjusted for divestment

❖ Revenue totalled MSEK 360 (485)– Flat adjusted for divestment

- ❖ Skydda and Luna Baltics SEK 125 million comparison period
- ❖ Luna continued negatively affected by weak demand.
- ❖ Personal protective equipment developed positively

❖ EBITA totalled MSEK 9 (19)

❖ EBITA margin 2.5 percent (3.9)







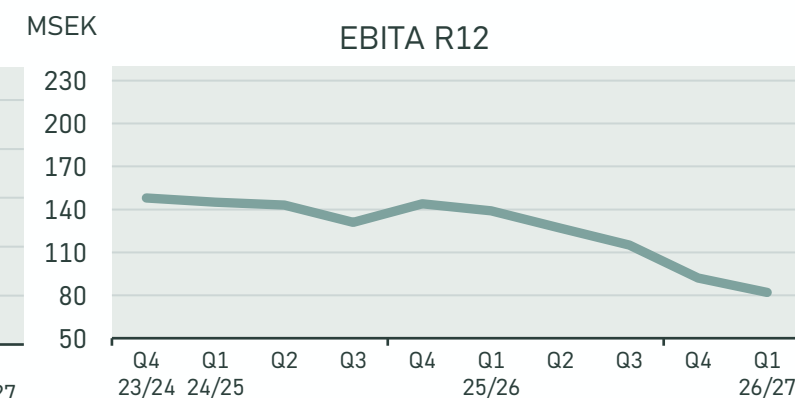
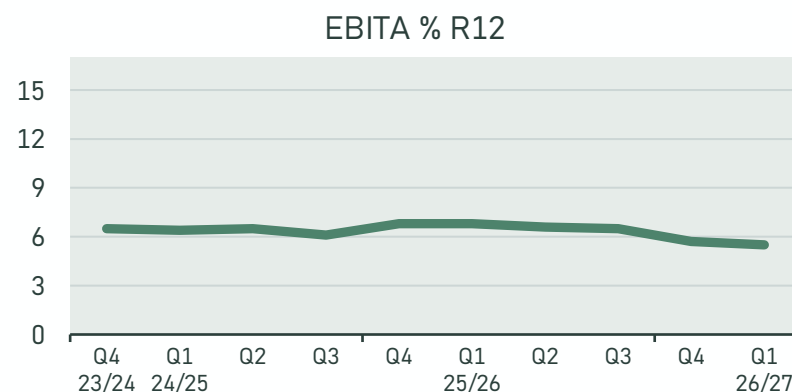
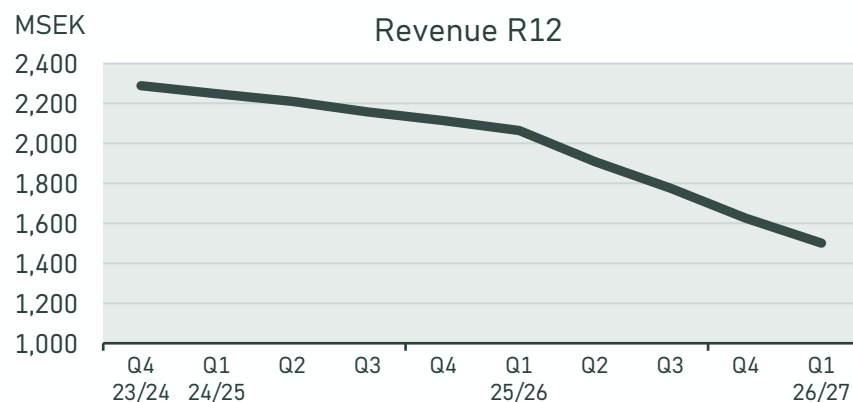







Skomakare sedan 1839

Develop existing companies to improve margins and returns. Acquisitions not near-term priority



TOWARDS THE TARGET 500/TEN/45

ALBEIT WITH SEVERAL QUARTERS OF DELAY

UNDERLYING MARKET

- ❖ Geopolitical **uncertainty** and an **unpredictable** economic environment
- ❖ Indication **emerging cost inflation** – increasing material, production and freight costs

WHAT WE ALWAYS DO

- ❖ **Profit expansion over revenue growth**
- ❖ **B&B Focus Model** guides capital allocation company-by-company
- ❖ Group support – **B&B Tool Box**
- ❖ **Acquisition** of highly profitable B2B companies with leading positions in growing niche markets

CURRENT GROUP THEMES

- ❖ **Inventory (ITO)** back to 'pre-corona' levels & continued **profit expansion**
- ❖ **Gross margin protection incl, price adjustments**
- ❖ **Capitalize** when a **stronger underlying market**

Contact

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Calendar



27 August 2026

Annual General Meeting



21 October 2026

Interim Report 1 April – 30 September 2026



SHAPING GREAT COMPANIES SINCE 1906