



Kambi Group plc

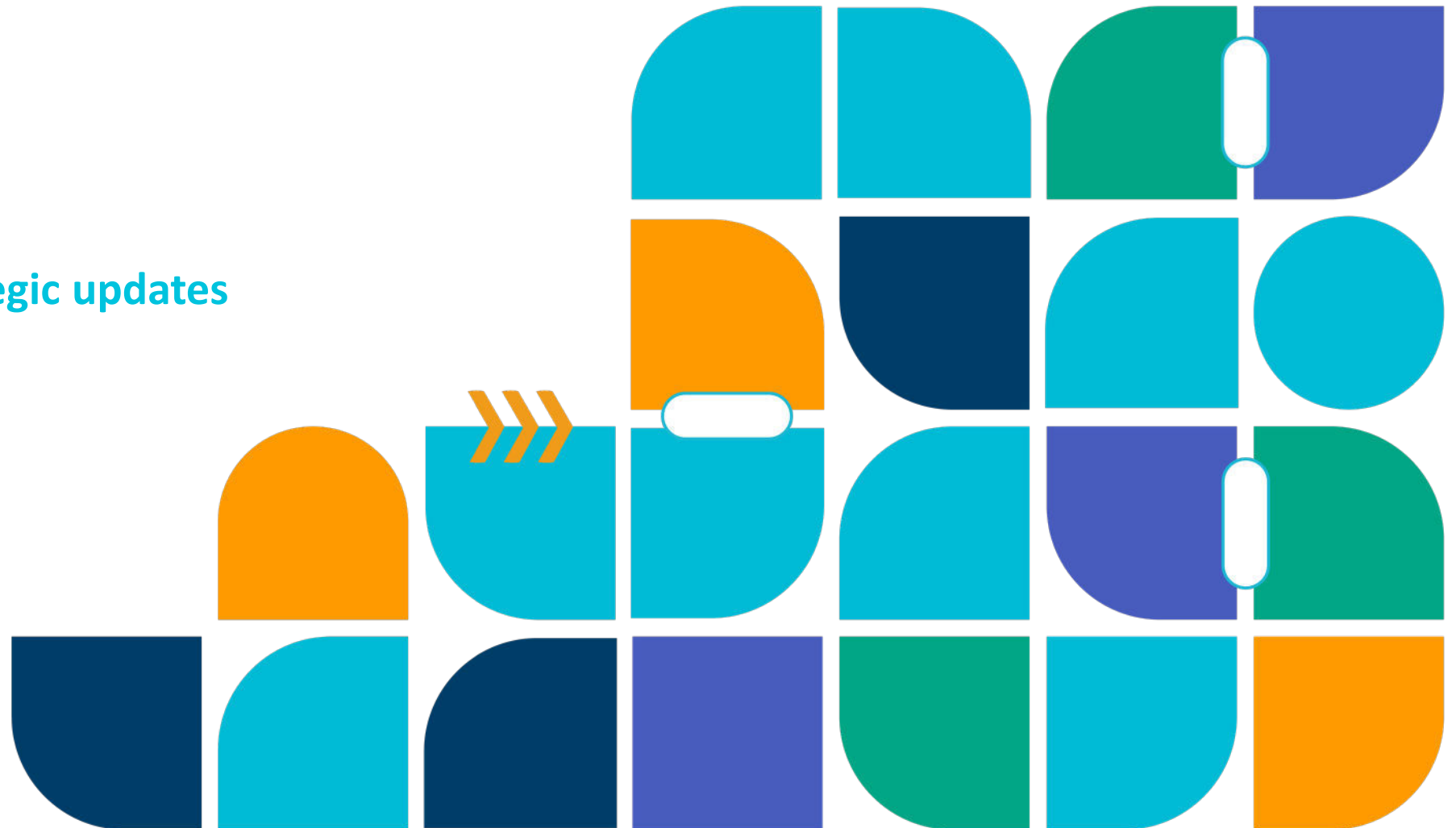
Q2 2024 Report

24 July 2024

Kambi

Agenda

1. Highlights
2. Financial summary
3. Commercial and strategic updates
4. Summary
5. Q&A



Highlights

Kambi

- Growth in operator turnover and GGR boosted by successful Euro 2024 and Copa America
- Signed Choctaw Nation of Oklahoma, one of the largest tribes in the US
- Successful migration of LiveScore Bet in UK and Svenska Spel in Sweden prior to Euros
- Werner Becher appointed Kambi Group CEO from 25 July



Q2 2024 financial summary

Kambi

Revenue

€45.7m

Q2 2023: €42.9m

EBITA (acq)

€7.5m

Q2 2023: €5.0m

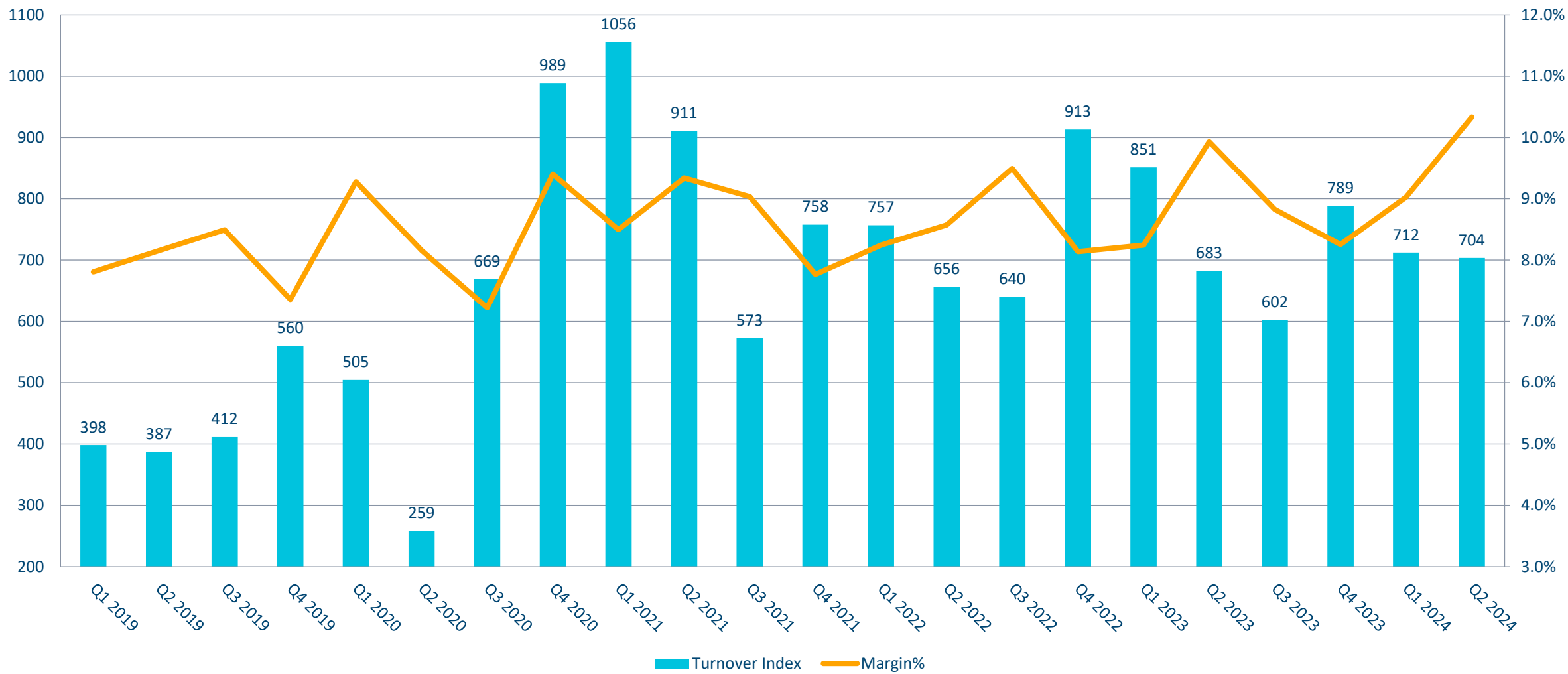
Net cash

€52.7m

Q2 2023: €57.1m

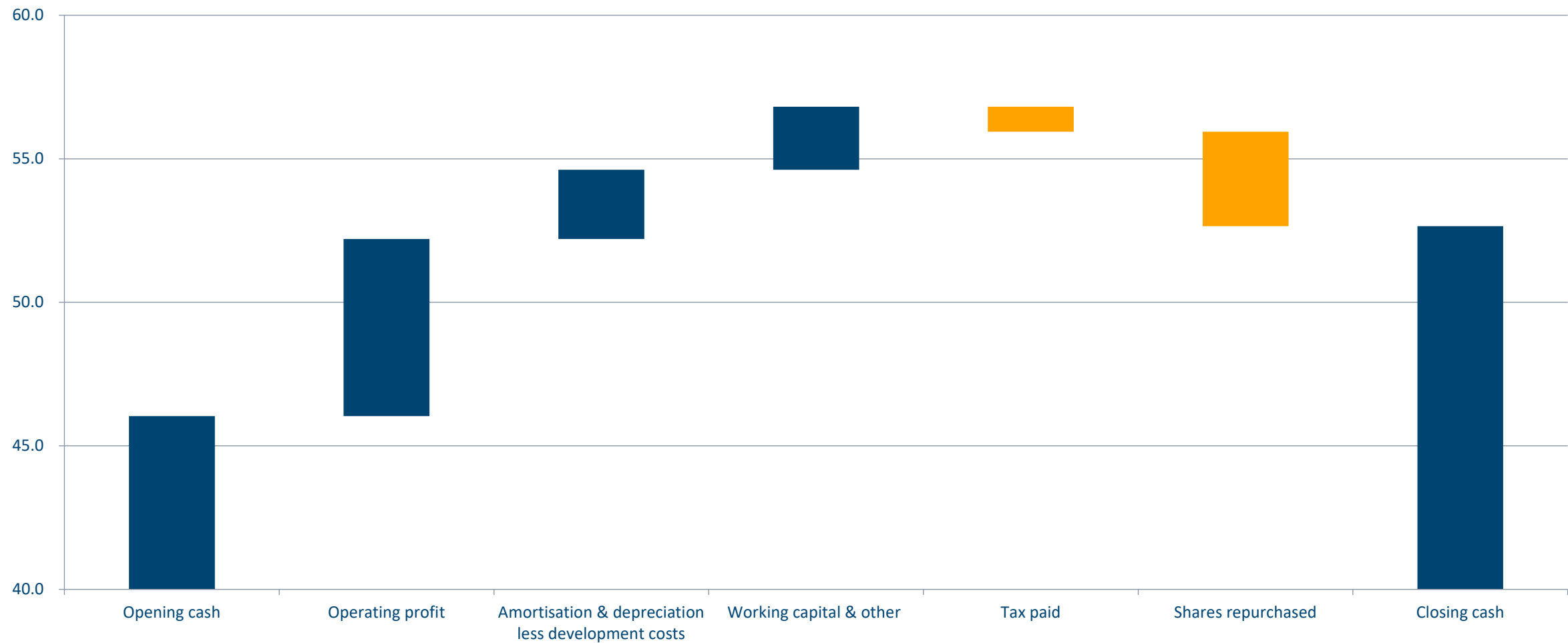
Operator trading analysis

Kambi operators' turnover and trading margin



Cash flow

€m



Share buybacks

Returning value to shareholders

Kambi

€3.3m

392,086 shares repurchased in
Q2 2024

€5.6m

636,086 shares repurchased in
H1 2024

4.4%

of total shares held at 30 June 2024
following buybacks

Long-term capital allocation announced in May: to return capital to shareholders through share buybacks while preserving sufficient capital for the Company's operational requirements

Key commercial milestones

Kambi



Signed Choctaw
Nation of Oklahoma



Launched in UK and Ireland
with LiveScore Bet

Q2



Launched in Sweden under
Svenka Spel's Oddset brand



Tzeract signed and
launched with kwiff



Launched with Virgin Bet
in UK market

Q3 so far



Launched with 711
in Netherlands



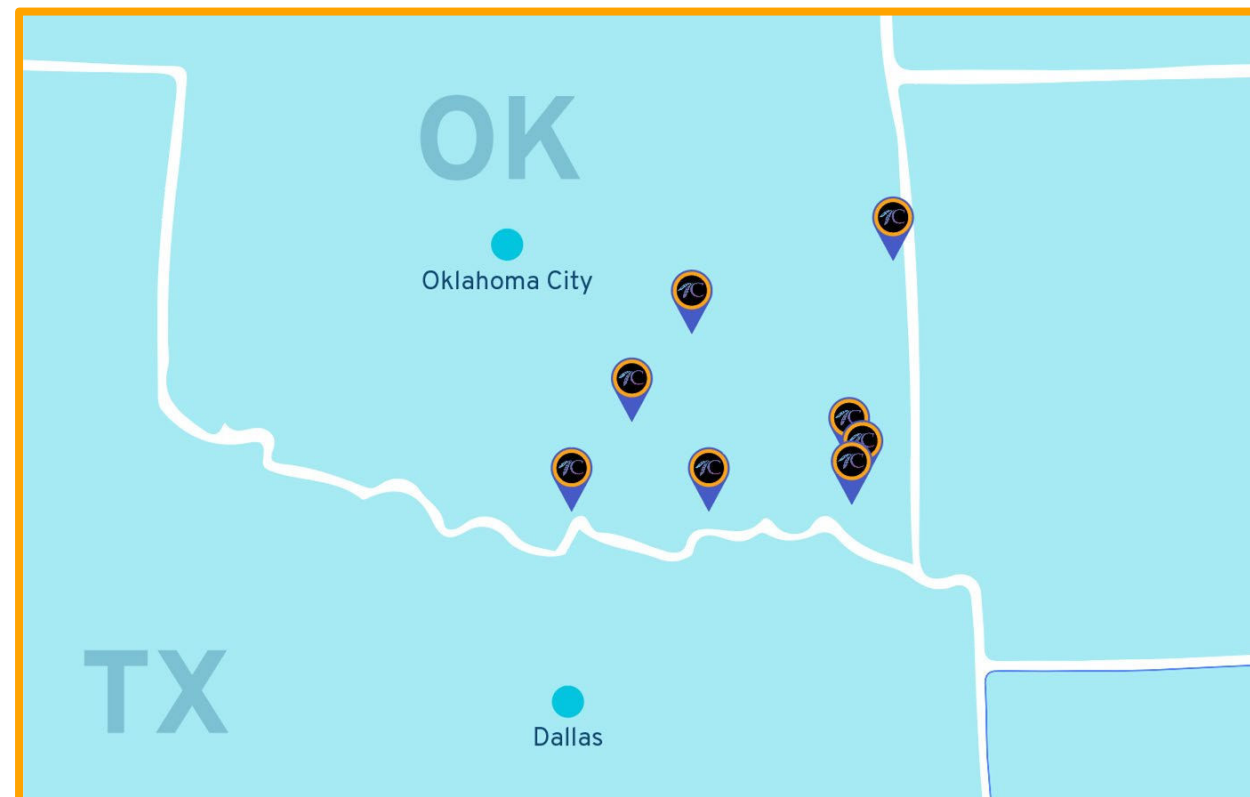
Launched with Bally's
in Massachusetts

Landmark signing with Choctaw Nation of Oklahoma

Kambi

Exclusive nationwide deal with long-term potential

- Long-term sportsbook partnership agreed with one of the largest tribes in the United States
- Choctaw Nation owns casino resorts across southeastern Oklahoma
- Scope of partnership includes expansion into multiple states including Texas
- Choctaw Nation is an official partner of MLB World Series Champion, Texas Rangers

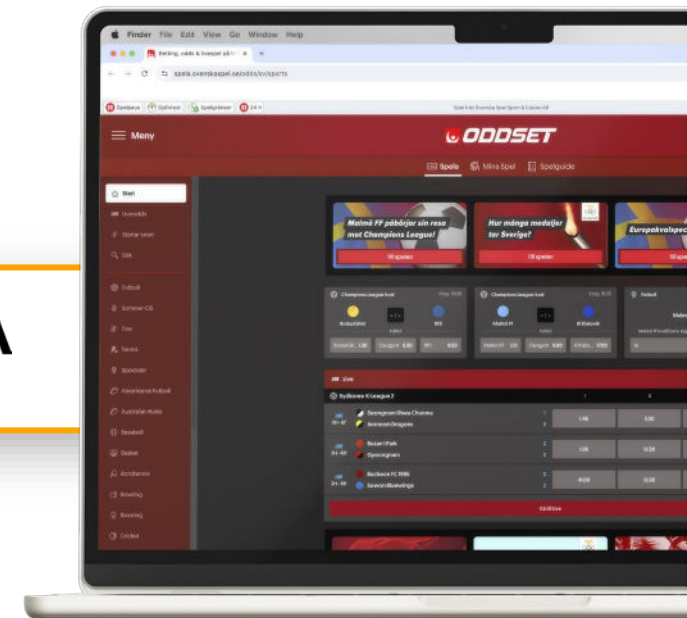


= Choctaw Nation properties

Successful LiveScore UK and Svenska Spel migrations

Both live as planned before the Euros

- Both operators were launched by respective target dates, crucial with busy summer of sport
- Svenska Spel's Oddset migration to Kambi also saw its front end supplied by Kambi's Shape Games
- LiveScore Bet UK and Ireland migration follows on from earlier launches in Nigeria and the Netherlands
- Last week, LiveScore successfully migrated its popular Virgin Bet brand to Kambi in the UK market

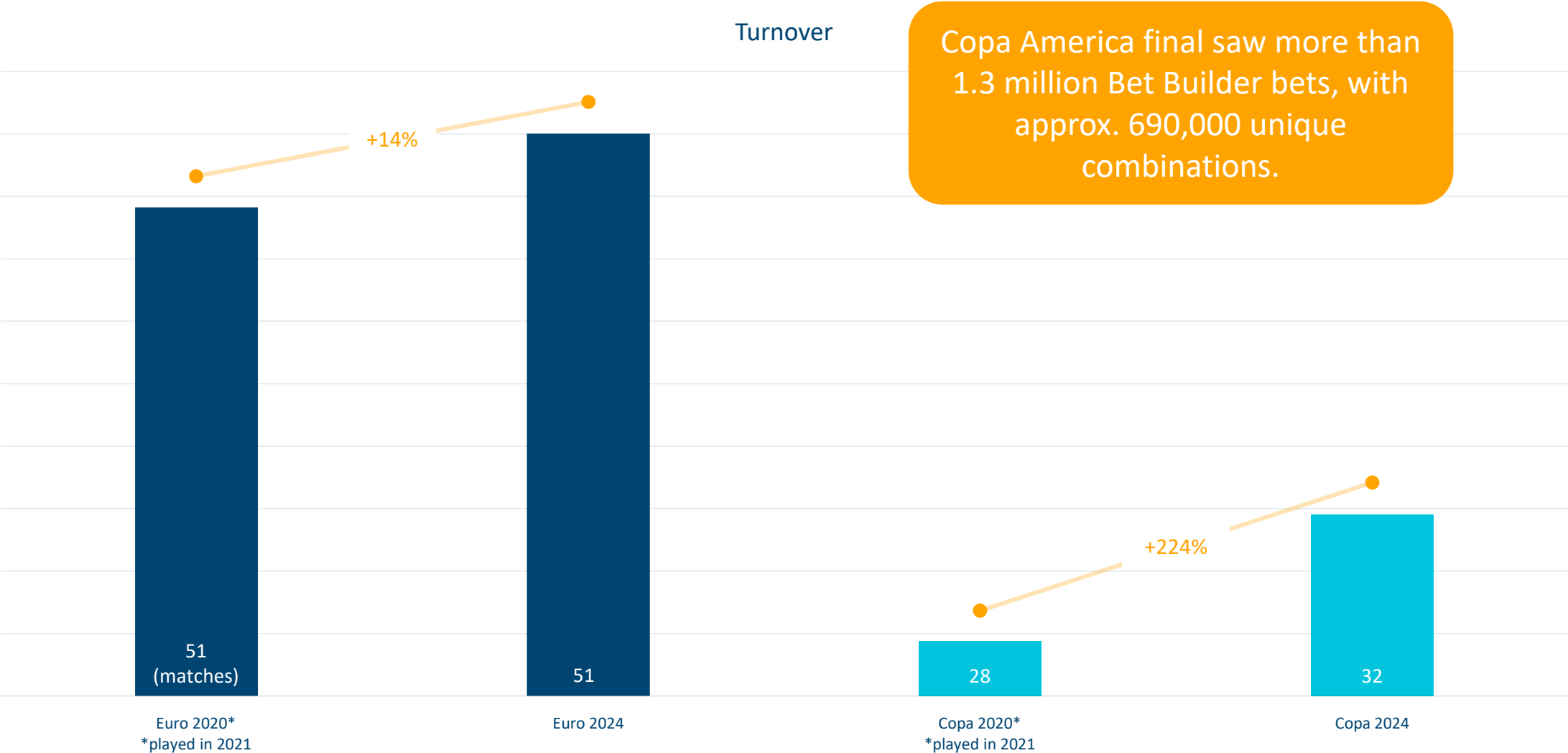


LiveScoreGroup™



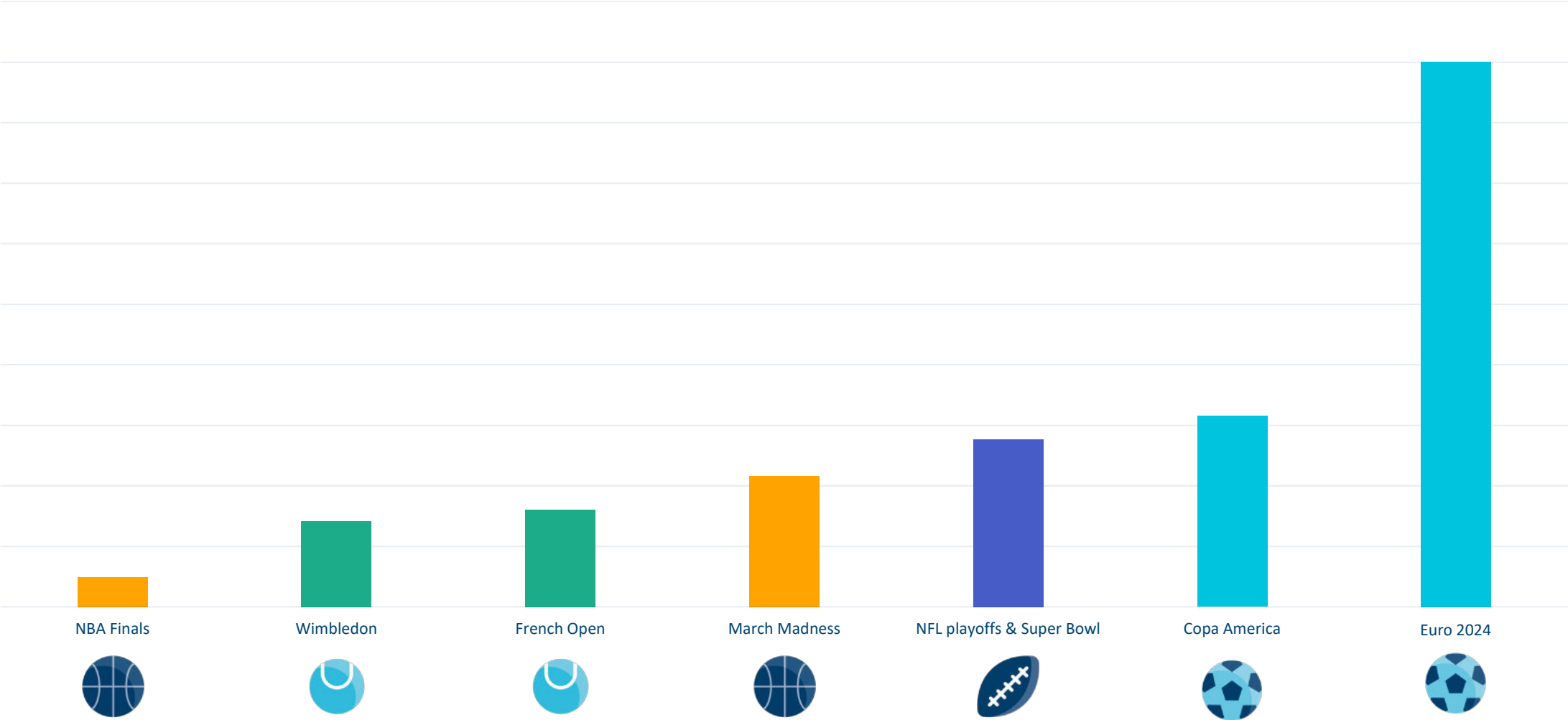
Euros and Copa America

Improved product driving turnover



Euros and Copa lead the way in 2024

Operator turnover per tournament



Werner Becher appointed Kambi Group CEO

Succeeding Kristian Nylén on 25 July

- Selection made following thorough search process with large number of highly talented candidates
- Werner brings industry experience in senior B2C and B2B roles at operator Interwetten and sports data supplier Sportradar
- Background in technology: founded IT company beiT which was then sold to German company, Adesso



beiT, Founder & CEO

2003-2011

Founded IT company beiT,
sold to Adesso in 2009

Interwetten, CEO

2011-2018

Led Austrian gaming operator to
sustained profitability, EBITDA
increased from €200k to €16m

Sportradar, senior exec

2019 – 2022

Played major role in sports
data company's \$8bn Nasdaq IPO
in 2021

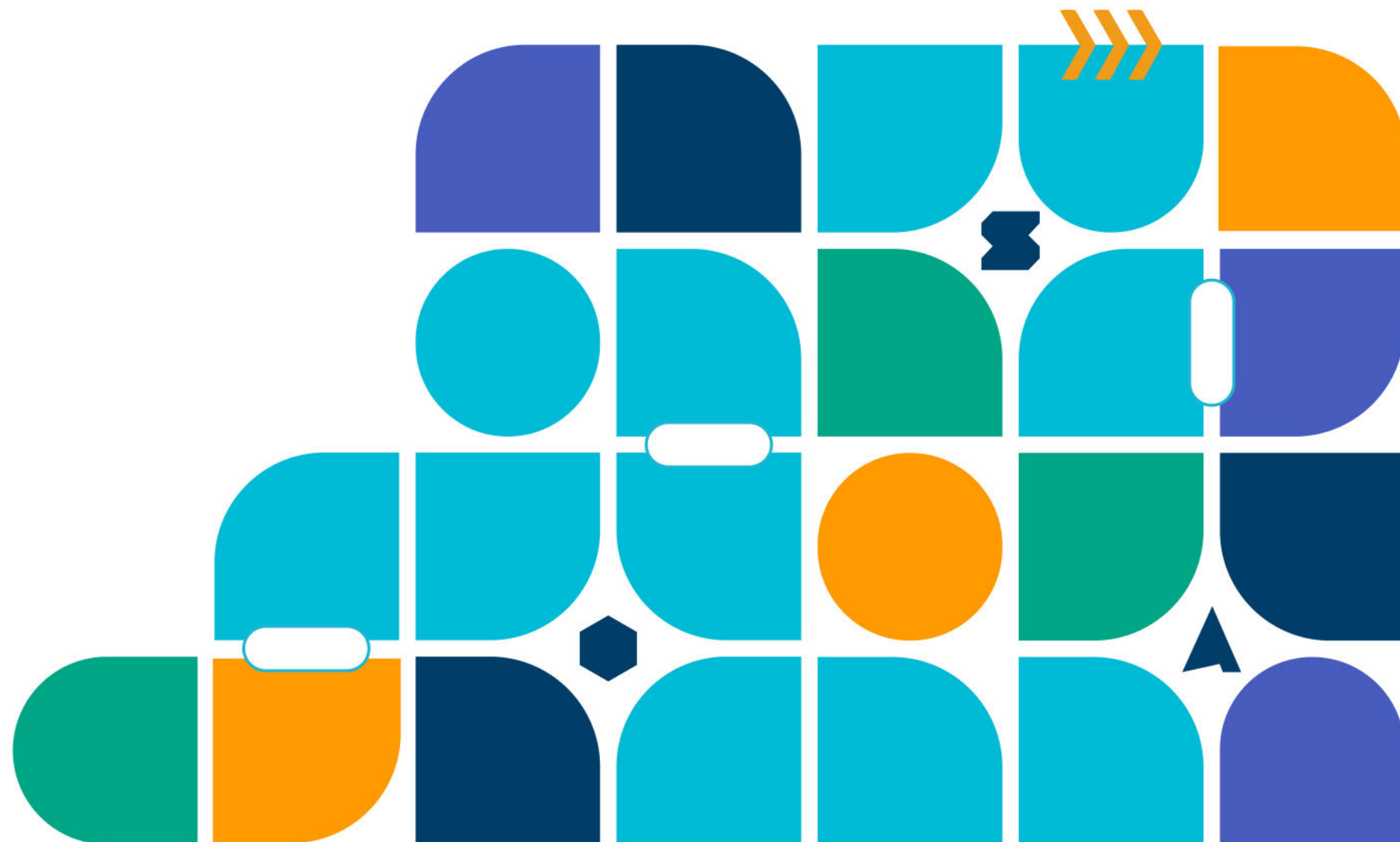


Successful Euro 2024
and Copa America with
leading product

Werner Becher
appointed to lead
Kambi into next phase
of growth

The modular service
portfolio provides
foundation for
future success

Q&A



Thank you

