# First quarter 2023



# **CEO & President**

Anders Lindqvist

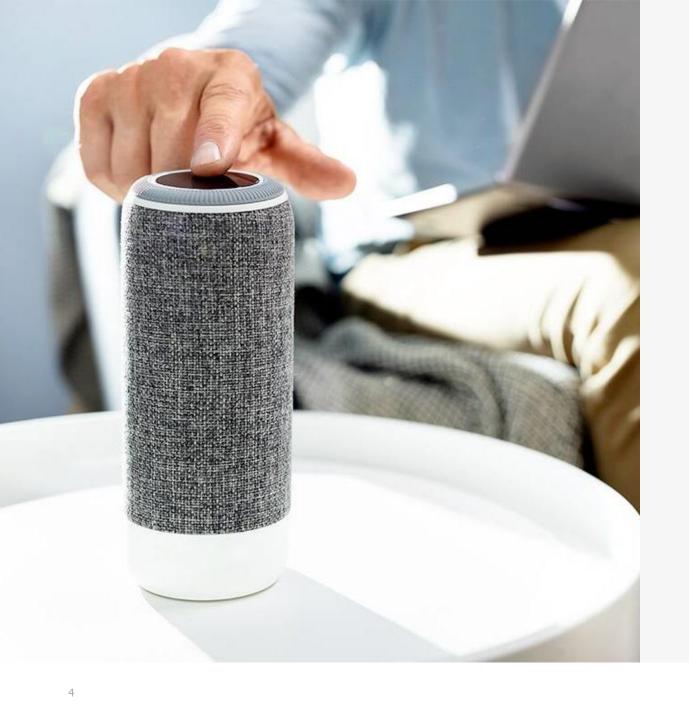


## Agenda

- Q1 in short
- Divisional development
- Financials
- Sustainability
- Q&A
- Appendix Market update



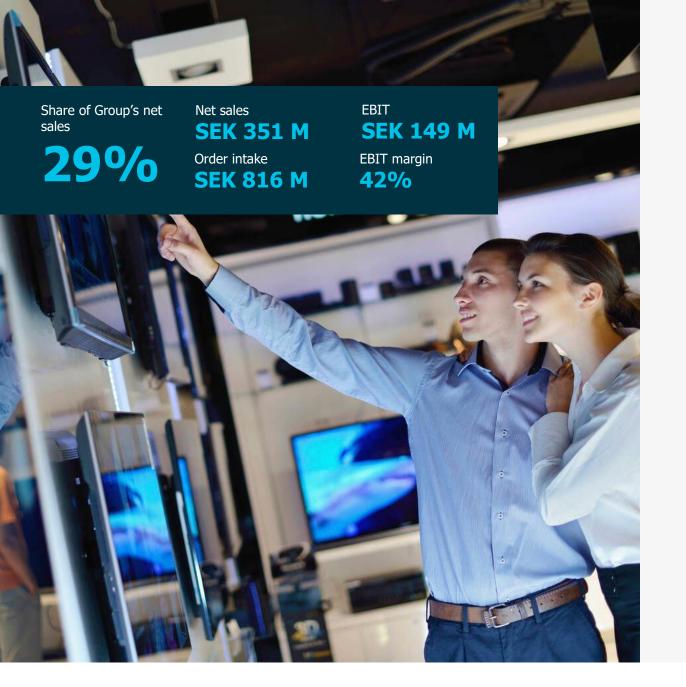




## **Increased order intake**

- Order intake increased 12% to SEK 1,617 (1,441) million
  - Driven by a strong performance in Pattern Generators
- Net sales increased 7% to SEK 1,219 (1,135) million
  - 2% organic growth
- EBIT at SEK 182 (206) million
  - In line with previous year, adjusted for the divestment of AEi
- EBIT margin at 15 (18)%
- Record order backlog at SEK 3,972 (2,217) million
  - Contained 30 systems on March 31
- After the end of Q1, two orders for one SLX mask writer each were received



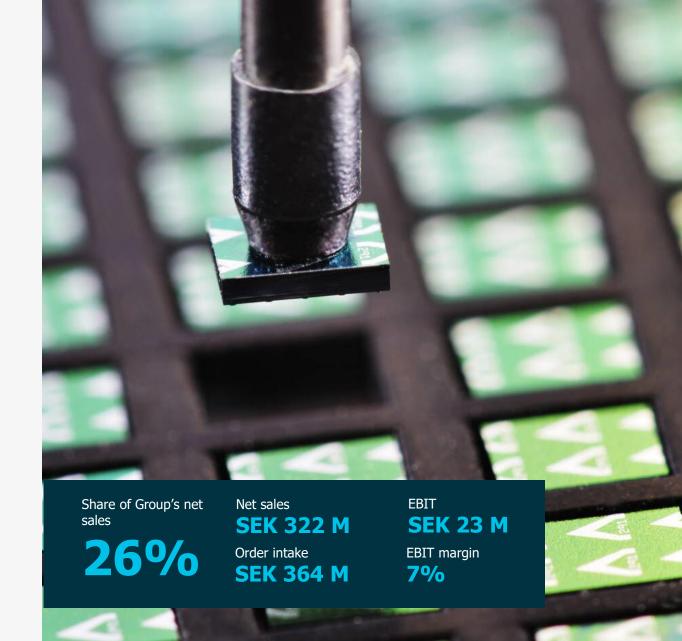


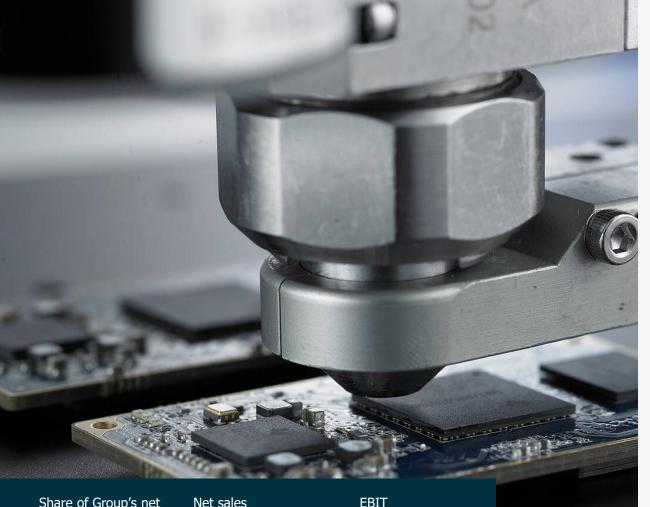
### **Pattern Generators** Sustained SLX momentum

- The photomask market for semiconductors on mature design nodes remained strong
- Strong order intake, with eight systems
  - One Prexision 8 Evo, one FPS6100 and six SLXs
  - Order intake increased 113% to SEK 816 (383) million
- Net sales rose 10% to SEK 351 (320) million
  - One Prexision Lite 8 Evo, one FPS6100 and one SLX delivered
  - The delivery of an SLX was moved from Q1 to Q2 2023
- Gross margin at 62 (59)%
- EBIT at SEK 149 (125) million
- Record order backlog of SEK 2,945 (807) million
  - 30 systems in order backlog on March 31

### **High Flex** Decent start to 2023

- Demand remained healthy in Europe and North America, while it continued at a low level in China
- High level of activity at the APEX trade show in San Diego, an indication of an increased investment interest in the electronics industry in the US and Mexico
- Order intake declined 3%
- Net sales increased 11%
- Gross margin at 40 (39)%
- EBIT at SEK 23 (19) million
- Order backlog at SEK 180 (216) million





Share of Group's net sales

Net salesEBITSEK 367 MSEK 64 MOrder intakeEBIT marginSEK 261 M18%

### **High Volume** Geographic expansion, with China slow

- Investments among consumer electronics manufacturers have not yet recovered after the lifting of covid restrictions in China
- Order intake declined 41%
- EVs continue to be a focus area, as does geographic expansion outside China. An initial order from a foreign production facility belonging to a Chinese manufacturer of electric vehicles was received
- Net sales were flat at SEK 367 (365) million
- Gross margin increased to 42 (36)%
  - Attributable to deliveries with a better margin and efficiency-improvement measures
- EBIT increased to SEK 64 (55) million
  - Negatively impacted by bad debt provisions of SEK 7 million
- Order backlog at SEK 611 (885) million

## **Global Technologies** Slow quarter

- Electrical testing of PCBs and substrates slowed during the quarter, with weak demand related to the consumer electronics industry
- In die bonding, the largest markets data and telecom – remained weak, as did the Chinese market as a whole
- Order intake decreased 27%
  - Order intake excluding the divestment of AEi declined 25%
- Net sales rose 8%
  - Organic net sales increased 1 percent
- Gross margin at 35 (36)%
- EBIT at SEK 3 (31) million
  - The divestment of AEi in February 2022 had a positive EBIT impact of SEK 25 million in Q1 2022
- Order backlog at SEK 236 (308) million



## **Outlook 2023 confirmed**

Net sales **SEK 5.5 billion** 



# **CFO & Sr VP Corporate Development**

Pierre Brorsson



## Group net sales and EBIT margin rolling 12 months



- %
- Net sales R12 amounted to SEK 5,203 million
- EBIT margin R12 at 17%
- Aftermarket revenue R12 increasing quarter-on-quarter since Q1 2021

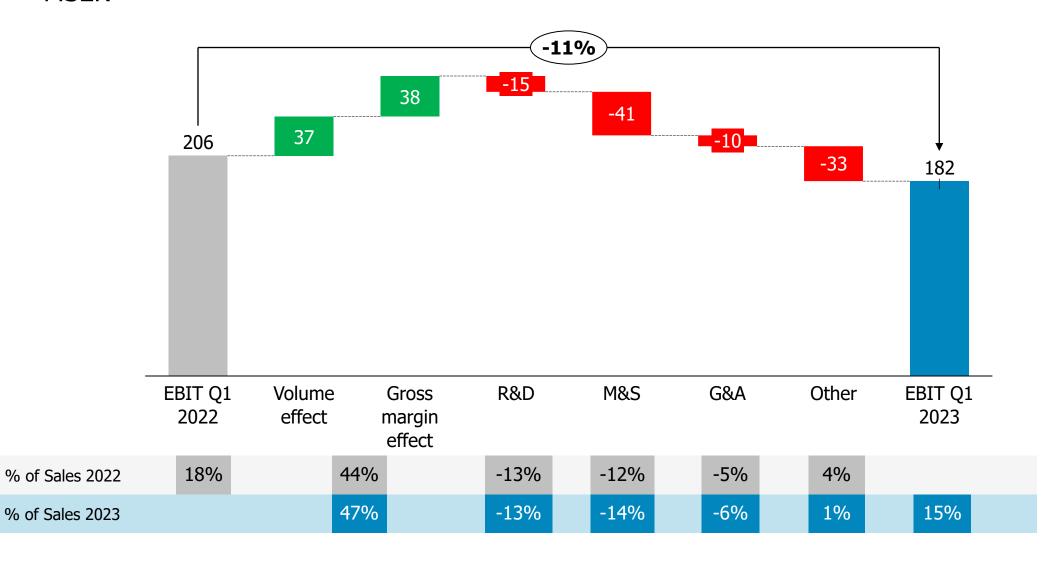
MSEK

## Group net sales and EBIT margin per quarter



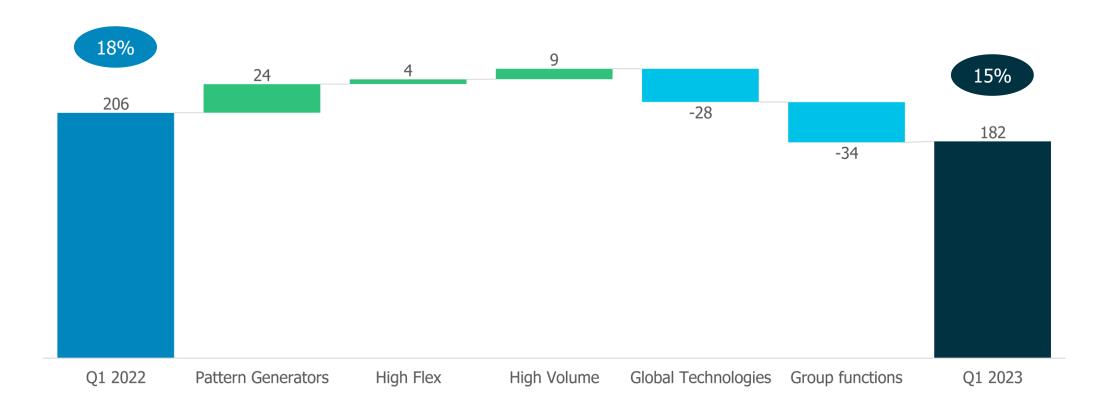
- - Net sales increase of 7% vs Q1 2022 mainly explained by positive currency effects
    - 2% organic growth
  - Weaker EBIT-margin mainly explained by
    - EBIT related to Group functions decreased SEK 34 million, largely related to various business development projects
    - AEi divestment contributed SEK 25 million to Q1 2022
  - EBIT margin at 15%

#### Group Q1 EBIT bridge MSEK





#### **Divisional Q1 EBIT contribution** MSEK





## **Cash flow**

<b>MSEK</b> Cash flow from operations	Q1 2023	Q1 2022
before change in working capital	235	169
Change in working capital	167	-96
Cash flow from operations	402 ←	73
Investing activities	-64	147
Financing activities	-22	-17
Cash flow for the period	316	204
Cash, opening balance*	1,274	692
Exchange difference	0	11
Cash at end of period	1,590	907

- ----- Healthy cash flow from operations
  - The divestment of AEi generated SEK 215 million in cash flow in Q1 2022
  - Strong net cash position of SEK 1,335 million on March 31

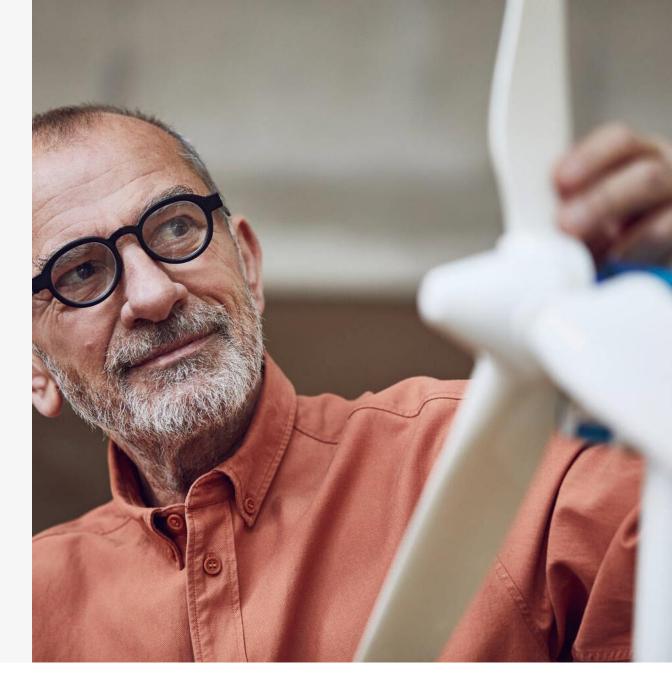
## **CEO & President**

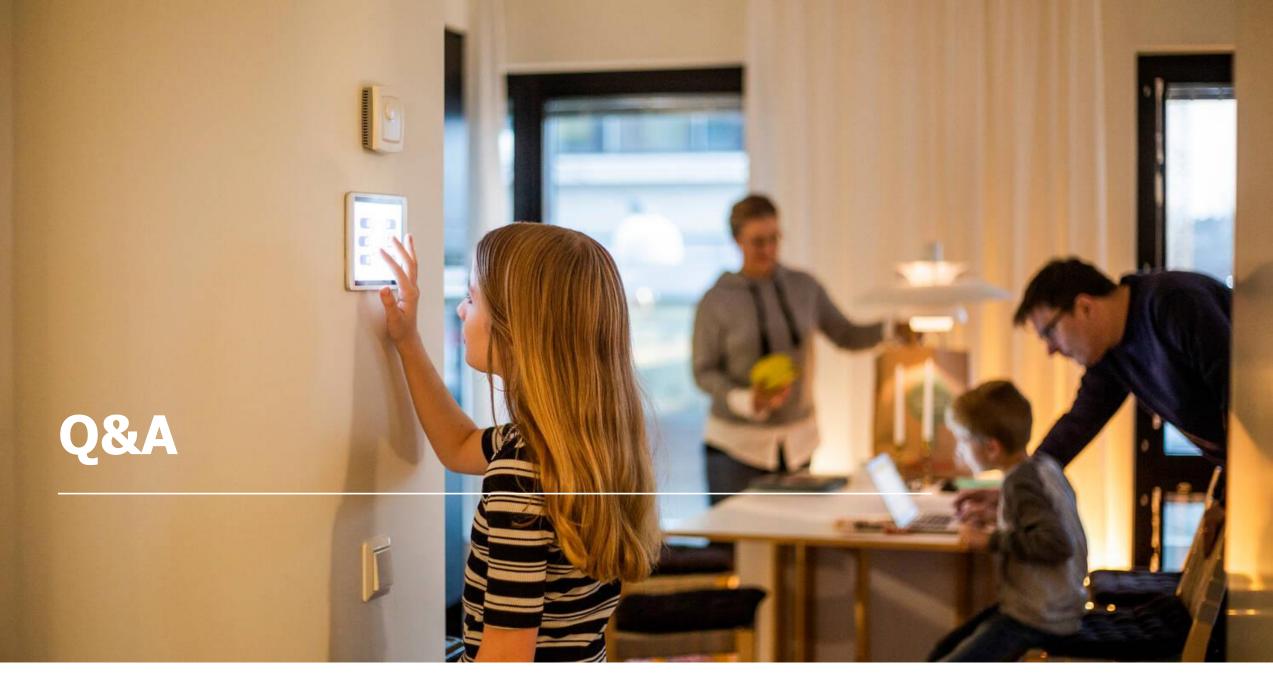
Anders Lindqvist



## **Sustainability**

- Mycronic's divisions established sustainability goals for 2023 and are, in connection with the annual strategy process, working to strengthen their longterm action plans
- A working group was formed with the assignment of preparing proposals for science-based climate targets
- It is deemed that these proposals will be ready to submit for validation by the Science Based Targets initiative no later than the end of the year





## APPENDIX

Q1 2023 Market update



## Preliminary outcome 2022

Market summary and updates

- Global electronics -2.1% to 2,426 BnUSD<sup>1)</sup>
- Semiconductors 3.1% to 573 BnUSD<sup>1)</sup>
- Optical components 14.5% to 13.6 BnUSD<sup>3)</sup>
- Printed circuit boards and substrates 1.0% to 81.7 BnUSD<sup>4</sup>
- Display market -21.9% to 123 BnUSD<sup>5)</sup>
- Display photomasks 9.8% to 869 MUSD<sup>6)</sup>
- Semiconductor photomasks 18.4% to 7.2 BnUSD<sup>7</sup>)
- SMT assembly equipment -17.9% to 3,062 MUSD<sup>2)</sup>
- Dispensing equipment 2.2% to 930 MUSD<sup>8)</sup>



Source: 1) Prismark March 2023, 2) PROTEC MDC January 2023, 3) Lightcounting October 2022, 4) Prismark, February 2023, 5) Omdia April 2023, 6) Omdia July 2022 (annual update), 130 YEN/USD used as conversion rate, 7) TechInsights April 2022 (annual update), 8) Prismark March 2023 (annual update)



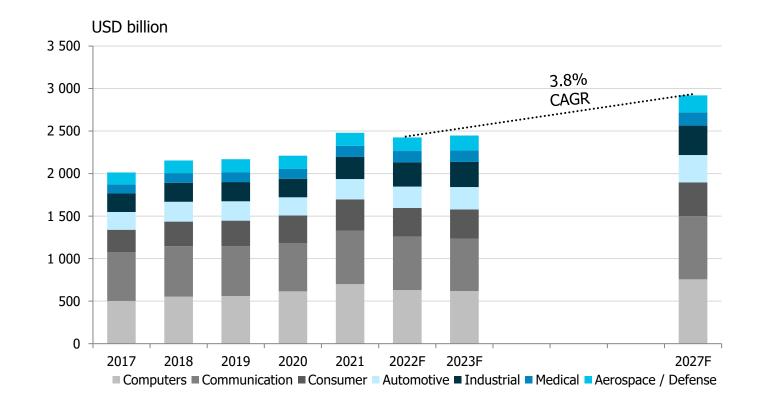
#### Forecasts 2023 Market summary and updates

- Global electronics industry 0.9% to reach 2,447 BnUSD<sup>1)</sup>
- Semiconductor industry -6.6% to reach 535 BnUSD<sup>1)</sup>
- Optical components market 5.1% to reach 14.3 BnUSD<sup>2)</sup>
- Printed circuit boards and substrates market -4.1% to reach 78.4 BnUSD<sup>3</sup>)
- Displays -0.5% to 122 BnUSD<sup>4)</sup>
- Display photomasks 1.6% to 884 MUSD<sup>5, 6)</sup>
- Semiconductor photomasks 5.5% to 7.6 BnUSD<sup>7</sup>)
- SMT assembly equipment: not available
- Dispensing: not available

*Source: 1) Prismark March 2023, 2) Lightcounting October 2022, 3) Prismark, February 2023, 4) Omdia April 2023, 5) Omdia FPD large-area photomask research July 2022. Information is not an endorsement of Mycronic. Any reliance on these results is at the third party's own risk, 6) 130 YEN per USD used for conversion from JPY to USD, 7) TechInsights April 2022* 

## **Electronics industry systems**

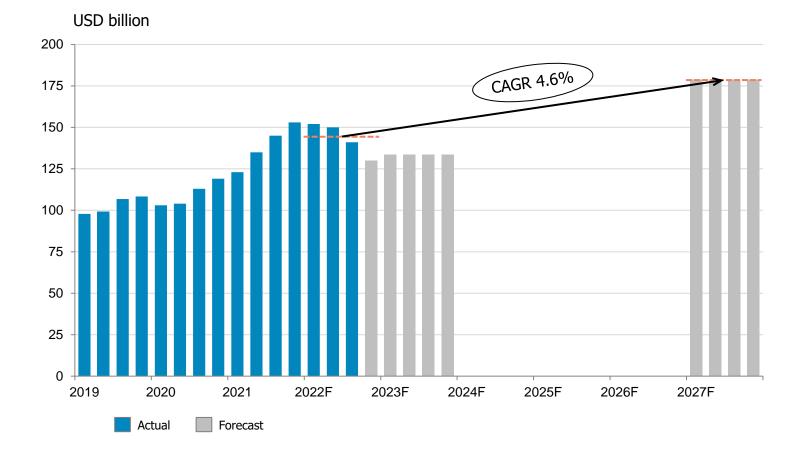
Yearly development by industry segment



- Forecast -2.1% in 2022, to reach 2,426 BnUSD, with strongest development in
  - Industrial 10.9%
  - Automotive 5.0%
  - Aerospace / Defense 4.4%
- Modest growth of 0.9% forecast for 2023, to reach 2,447 BnUSD, with strongest development in
  - Aerospace / Defense 8.1%
  - Automotive 4.4%
  - Industrial 3.5%
- 3.8% CAGR expected for 2022-2027, with strongest development in
  - Automotive 5.0%
  - Aerospace / Defense 4.4%
  - Industrial and Computer 3.7%

## Semiconductors

Quarterly development



- Estimated 3.1% growth in 2022 to reach 573 BnUSD
- Forecast -6.6% in 2023 to reach 535 BnUSD
- 2022 to 2027 CAGR growth forecast at 4.6% to reach 716 BnUSD

Source: Prismark, March 2023



## **SMT and Dispensing**

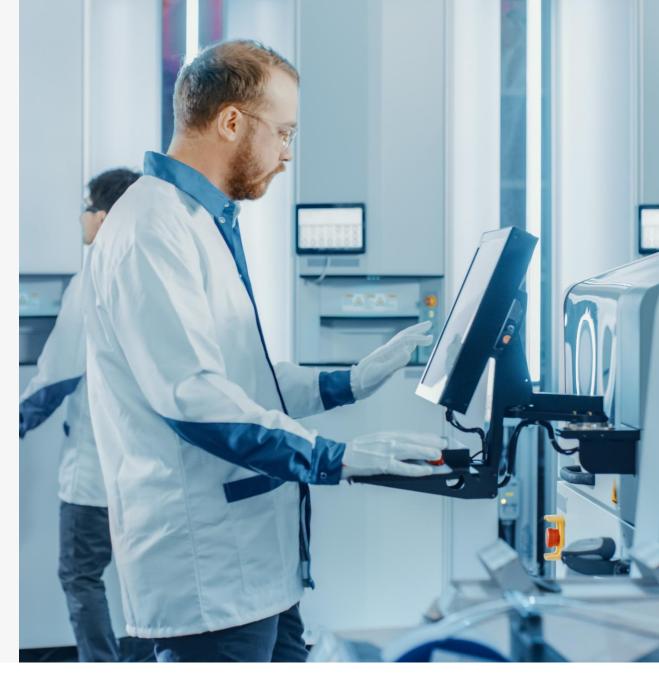
#### Market update

SMT assembly equipment\*

 The segment declined by 17.9 percent in 2022 to USD 3,062 million, although the markets in Europe and North and South America reported growth.<sup>1)</sup>

 $\mathsf{Dispensing}^*$ 

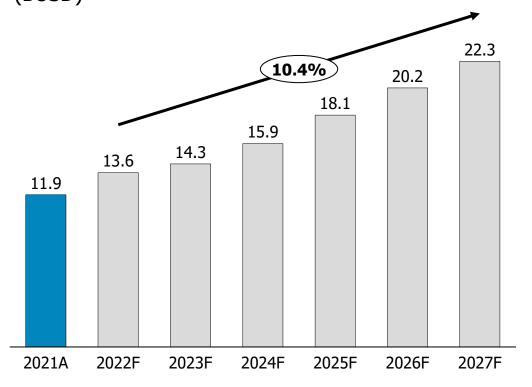
- 2022 market estimated at 930 MUSD<sup>2)</sup>, a growth of 2.2%.
- Mycronic is the number one supplier of dispensing equipment for the electronics industry, addressing the major part of the total market.



## **Optical components for data/telecom**

Long-term growth in key die bonding market driven by mega trends

## **Optical components for data/telecom** (BUSD)



#### Healthy data/telecom long-term growth

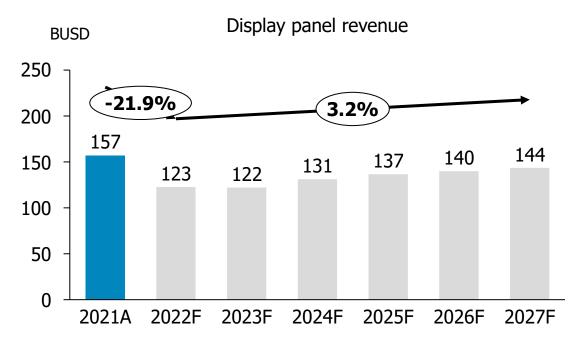
- Optical components production is the main driver for die/lens attach and other adjacent processes.
- Growth driven by mega trends such as hyperscale data centers, 5G/6G, EV, AI, IoT, and global supply chain shifting.
- Recent ChatGPT/AI development supports the higher demand for networking bandwidth with optical components.

Source: Lightcounting, October 2022

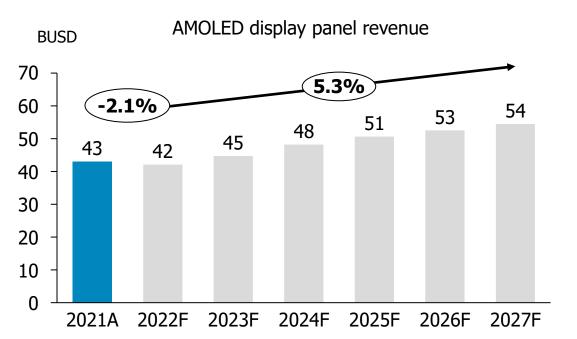


## **Pattern Generators**

Display panel market



- Display market expected to show negative growth of 21.9% in 2022 primary driven by week demand and price decline for LCD displays
- Negative growth of 0.5% is forecast for 2023
  - Positive AMOLED market offset by continued LCD TV/IT price pressure but at a slower pace compared to 2022
- After 2023 a stable market with modest growth is expected

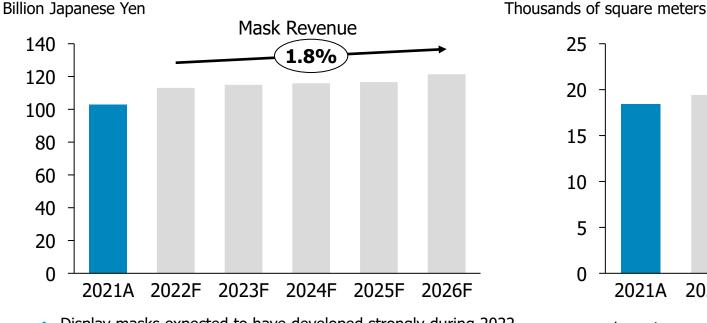


- Shift towards AMOLED continued in 2022 despite an overall declining display market, the AMOLED market size was similar as in 2021
- Technology shift ongoing from LCD to AMOLED for mobile displays, TV and IT segment
  - AMOLED forecast to grow 6.4% in 2023
- AMOLED ratio goes from 34% of total display revenue in 2022 to 38% of total display revenue in 2027

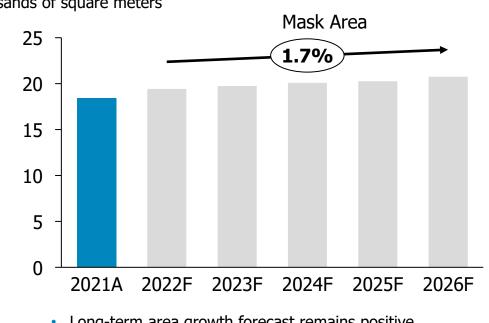


## **Pattern Generators**

Positive photomask market



- Display masks expected to have developed strongly during 2022
  - Market growth during 2022 expected to have been 9.8%. The photomask market has continued to recover, driven by more new development and display models and transition to more advanced and more high value photomasks
- The market is forecast to continue to show growth also in 2023 of 1.6%

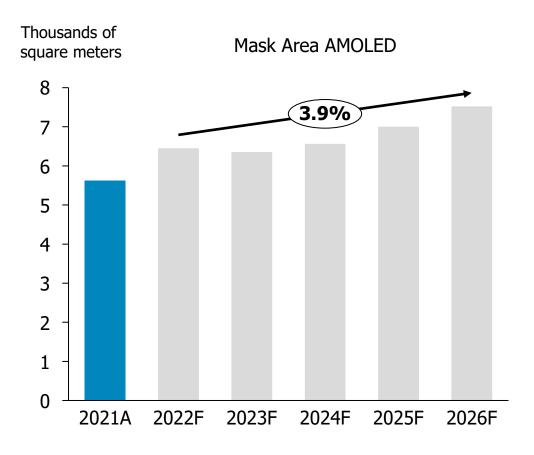


- Long-term area growth forecast remains positive
  - Area development is expected to have continued to show good growth during 2022 of 5.3%
  - Growth 2022-2026 of 1.7% CAGR. Strongest growth seen in segment of complex and high value masks, due to AMOLED transition and transition to displays with higher quality

Source: Omdia, Technology Group, FPD large-area photomask research, July 2022. Information is not an endorsement of Mycronic. Any reliance on these results is at the third party's own risk.

## **Pattern Generators**

Increasing photomasks demand for AMOLED displays



- Technology shift from LCD to AMOLED for mobile and IT displays drives demand for AMOLED photomasks
  - Share of AMOLED photomasks will grow from 33% 2022 to 36% 2026 in relation to the total photomask area
- Photomasks for AMOLED are typically more complex than for LCD
  - More complex circuit design in each pixel
  - Requires a higher image quality and tighter specs
- Expected to drive need for advanced mask writer capacity

Source: Omdia, Technology Group, FPD large-area photomask research, July 2022. Information is not an endorsement of Mycronic. Any reliance on these results is at the third party's own risk.

### Bringing tomorrow's electronics to life

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