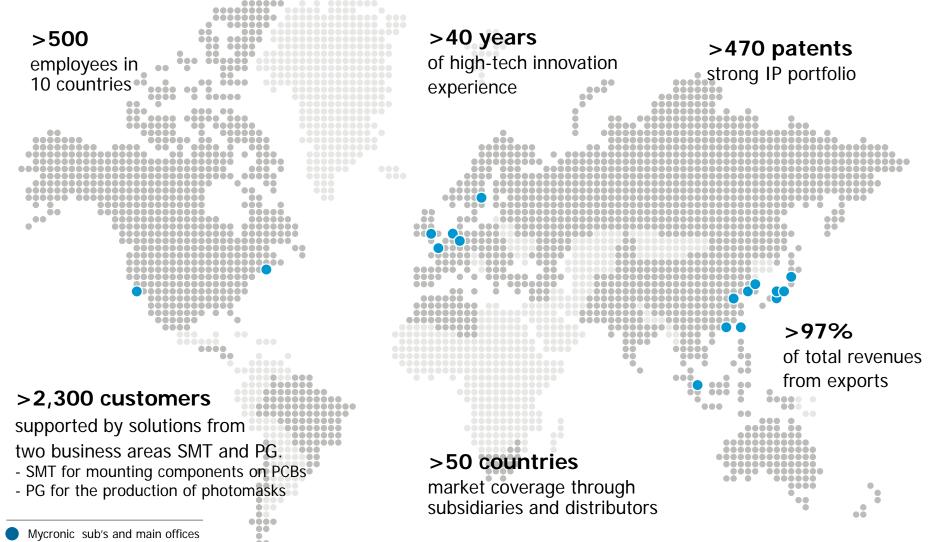


## Mycronic, Q2 2016

Lena Olving, President and CEO Per Ekstedt, CFO

# Mycronic in the electronics industry





### **Key events January-June 2016**

#### Marketplace

- The global SMT market declined 19 percent in 2015
- Continued weak SMT market in Q1, 2016 with 5 percent decline
- Continued positive development of photomask market
- Products
  - introduction of high-speed jet dispensing continues globally
  - launch of Prexision-800 on 6 April at Photomask Japan

#### Order intake/sales

- Order intake of 1,569 MSEK and order backlog of 1,828 MSEK both record high
- Orders received for eight mask writers
  - the first order for a Prexision-MMS
  - two advanced display mask writers Prexision-80 & Prexision-8
  - three replacement systems for display applications
  - two FPS system



### Key events January-June 2016

#### Financial highlights

- Increased sales 37%
- EBIT 137 MSEK, 17%
- Cash at 701 MSEK

#### Corporate

- Acquisition of RoyoTech, provider of SMD Tower
- Second line support within PG moved to Japan 12-18 months
- New Sr VP Operations in place from June 2016
- Winner of the European Business Award as the Best Export Company
- Merger of Mycronic AB and Mycronic Technologies AB concluded
- Täby facility bought back and sold again 10 year lease contract



Mycronic at Productronica in November, 2015



### **Key events January-June 2016**

<u>Winner of the European Business Award –</u> <u>in the category Best export company</u>



#### **Events after end of H1**

- Corporate
  - CFO Per Ekstedt leaves Mycronic and assumes a new position no later than
     1 January, 2017. The process to find a successor has been initiated



## Mycronic outlook

The board's assessment remains, that sales 2016 will be at the level of SEK 1,900 million.



### SMT – market update

#### **General industry update**

- Electronics industry
  - Market declined 0.1 % to USD 1,865 billion in 2015 with weakest development in computers and automotive
  - The latest forecast indicates a decline of 0.4% in 2016.
     The forecast include a growth of 4% in the automotive sector and a decline of 8% and 5% in the markets for personal computer and mobile phones respectively
- Semiconductor market
  - Semiconductor market declined 0.3% in 2015
  - Market decline of 6% in Q1 2016 compared to Q1 2015
  - Current market estimate for FY 2016 is growth of 1%, corresponding to revenue of USD 338 billion

Source: Prismark April 2016



### SMT – market update

#### **SMT** equipment market

- SMT market development
  - 2015 saw a decline of 19% compared to 2014, with decline beginning in Q2
  - Decline in Asian markets, Japan excluded
  - Q1 2016 declined 5% compared to Q1 2015, but with positive developments in China and other Asia
- Mycronic SMT market performance
  - Weak trend from 2015 has had an impact on Mycronic order intake and sales in H1 2016
  - Q2 2016 at equivalent level as Q2 2015
  - Expectations for stronger H2 than H1 2016
  - Mycronic assessment for SMT equipment demand is cautious

Source: PROTEC MDC January 2016



### Display photomask market update

- Positive market situation with production at high level
  - Trend towards more complex and valuable photomasks continues due to increased product development activities
  - Photomask volumes grew 5% to 17,000 units and revenue grew 6% to 610 MUSD in 2015
  - Photomask volumes expected to grow 3% annually 2016-2019.
     Revenue expected to grow 5% annually to reach 750 MUSD 2019.
  - Earthquake in Japan in Q2 has an impact on production capacity for some time
- Mycronic market performance orders for six display mask writers
  - Order for the first Prexision-MMS for quality assurance
  - Orders for one Prexision-80

    in total four P-80s sold
  - Orders for three replacement systems
     – in total six since introduction
    - over time it is difficult to support older systems and guarantee productivity
    - offering secures capacity with a modern mask writer that meets market requirements
  - Order for one down-sized Prexision-8 with possibilities for later upgrade

Source: IHS, April 2016



### Multi-purpose photomask market update

- A broad market with many segments
  - Electronic packaging, touch screens and MEMS (Micro-Electro-Mechanical Systems) among others
  - Positive trends in the more advanced segments which benefit Mycronic's FPS
  - Market estimated at 10-14 MUSD annually
- Mycronic market performance orders for two systems
  - Mycronic has received order for two FPS systems
  - Mycronic assesses that the company is gaining market share

Source: Mycronic



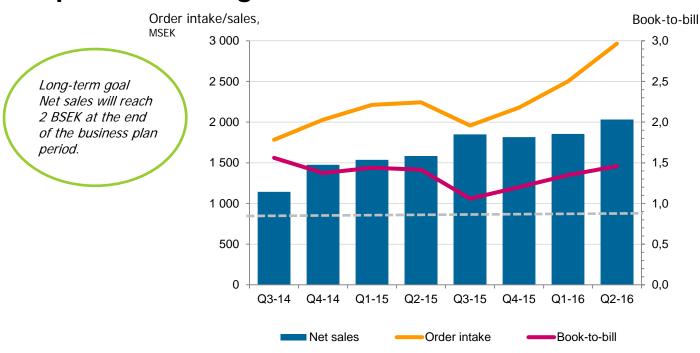
## Mycronic at Photomask Japan

<u>Launch of Prexision-800 on 6 April at Photomask Japan</u>



#### Order intake and net sales

#### 4 quarters rolling



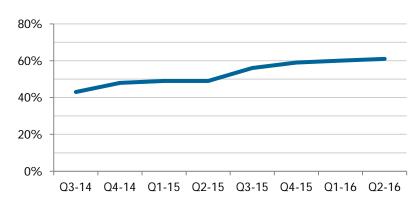
- SMT order intake declined 17 % in H1, Mycronic impacted by global downturn in 2015
- PG order intake includes eight mask writers; first Prexision-MMS, three replacement systems, two advanced display mask writers and two FPSs
- Order backlog once again record high at 1,828 (896) MSEK, including 14 mask writers



### Margins

#### 4 quarters rolling

#### Gross margin



- Gross margin 56% (47%) in H1
- Gross margin rolling 4 quarters at 61%
- Higher sales volumes, as a result of three mask writer deliveries in H1



EBIT margin 17% (5%) in H1

Q1-15

10%

0%

Q3-14

Q4-14

EBIT margin rolling 4 quarters at 32%

Q2-15

Q3-15

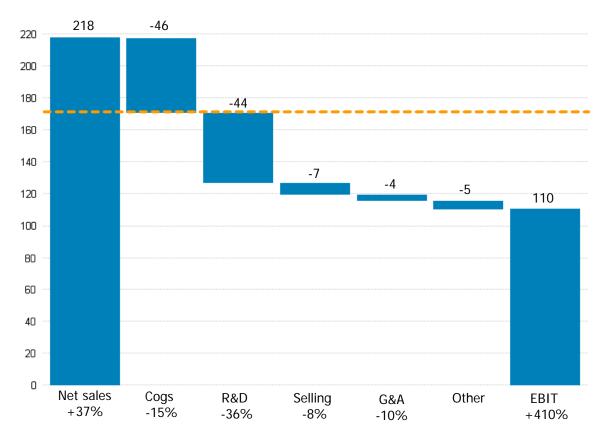
- Product development continues at high pace
- Investments in sales organization and marketing



O4-15 O1-16

Q2-16

## The "bridge" H1 2016 vs H1 2015

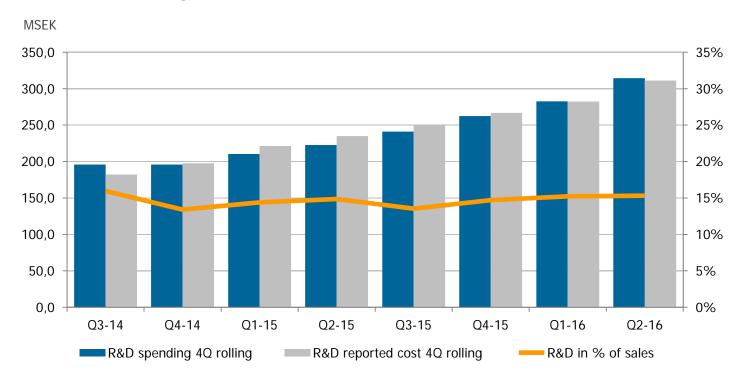


- Investments in growth
- R&D costs 44 MSEK higher, refers mainly to SMT
- Selling costs increase due to investments in organization, G&A higher due to increased M&A activities



#### **R&D** costs

#### 4 quarters rolling



R&D activities continues at high pace in line with strategy



# Summary by segment, Q2

	Q2 2016	Q2 2015
SMT	199	191
PG	575	120
Order intake (MSEK)	775	311
SMT	57	75
PG	1,771	821
Order backlog (MSEK)	1,828	896
SMT	194	194
PG	269	91
Net sales (MSEK)	463	285
SMT	47	46
PG	63	50
Gross margin (%)	56	47
SMT	-11	-5
PG	48	13
EBIT margin (%)	23	0



# Summary by segment, H1

	H1 2016	H1 2015	Rolling 4Q	FY 2015
SMT	351	425	756	829
PG	1,218	358	2,209	1,349
Order intake (MSEK)	1,569	782	2,965	2,179
SMT	57	75	57	52
PG	1,771	821	1,771	1,014
Order backlog (MSEK)	1,828	896	1,828	1,066
SMT	346	416	774	844
PG	460	173	1,259	971
Net sales (MSEK)	807	589	2,033	1,815
SMT	44	45	45	45
PG	64	52	71	71
Gross margin (%)	56	47	61	59
SMT	-21	0	-12	-2
PG	46	16	59	58
EBIT margin (%)	17	5	32	30



### Cash flow, MSEK

	YTD 2016	YTD 2015	Rolling 4Q	FY 2015
Cash flow from operations	144	20	675	550
Change in working capital	101	175	37	111
Cash flow from operations a changes in working capital	after 245	195	712	661
Investments in development	-8	-	-16	-8
Other investments, net	-49	-14	-64	-29
Cash flow before financing activities	188	181	631	624
Financing	-392	-392	-392	-392
Cash flow	-203	-210	240	233
Cash at end of period	701	455	701	898

- Changes in working capital primarily due to customer payments
- Other investments include acquisition of RoyoTech
- Dividend of 392 MSEK was paid out in May (ordinary SEK 1.50 and extra ordinary SEK 2.50)



### Financial summary H1 2016

#### Strong development of order intake, sales and order backlog

- Order backlog record high at 1,828 MSEK
- Improved gross margin
  - Delivery of three mask writers
- EBIT at 137 (27) MSEK or 17% (5%)
  - Higher sales
  - Investments in product development in SMT
- Continued strong financial position
  - Cash 701 MSEK after dividend



When passion meets innovation



