

Q2 Report

July 13, 2018

Lena Olving

President and CEO

Torbjörn Wingårdh

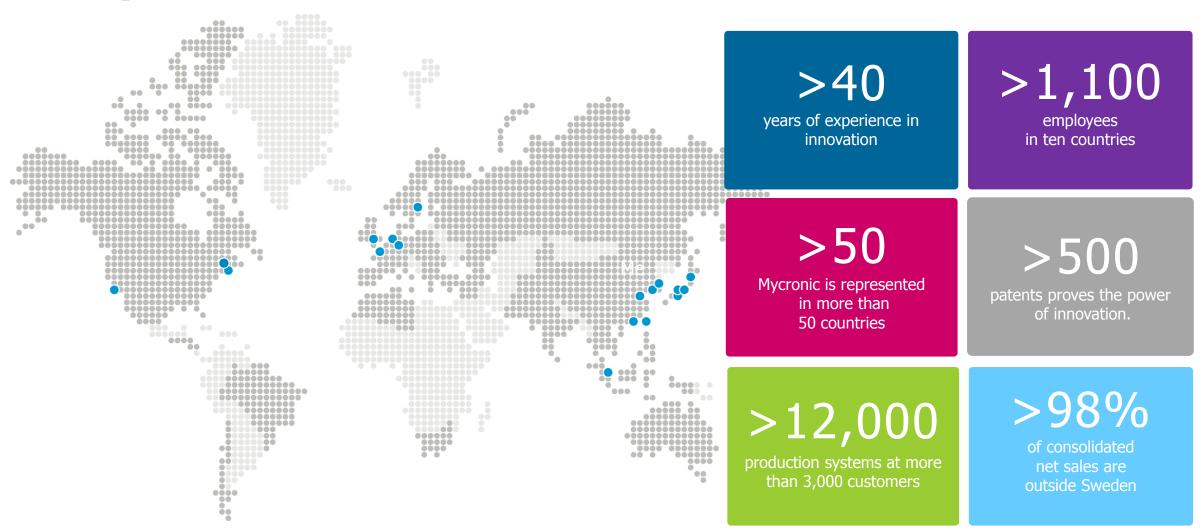
CFO

Thomas Stetter

Sr VP Assembly Solutions



Mycronic in short





Mycronic's Assembly Solutions

Broad product offering for efficient electronics manufacturing









- · Jet printing & dispensing
- Pick-and-place assembly equipment
- Component storage systems
- Advanced software solutions

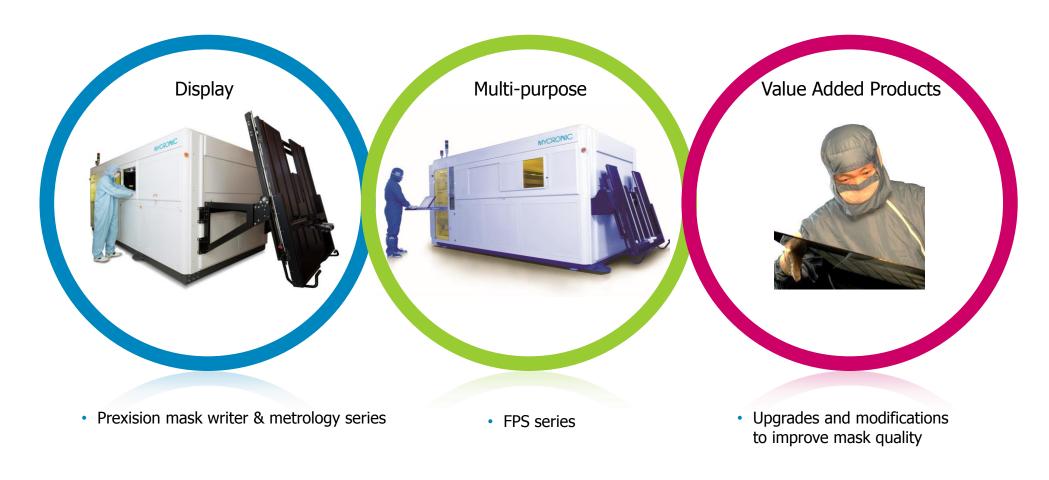
- Solder Paste Inspection (SPI)
- Automated Optical Inspection (AOI)
- Advanced software suite (Sigma)
- Broad range of dispensing and coating systems

- Camera module assembly equipment
- Ultra-high precision die bonding equipment



Mycronic's Pattern Generator solutions

Indispensable for the display industry





Q2: Strong momentum

- Order intake +86% in Q2 (36% YTD)
 - Good development within Assembly Solutions
 - Good performance from acquisitions
 - Prexision-8 replacement
- Net sales at 882 MSEK or -3% (+3% YTD)
 - Solid performance from Assembly Solutions
 - Planned deliveries YTD were 3 compared to 7 last year
- Underlying EBIT 265 MSEK with a margin of 30%
 - Acquisition related costs of 28 MSEK (47 MSEK YTD)
 - Variation between quarters of delivery volumes of mask writers
 - Increased investments in R&D
- Order backlog +112% to 1,935 MSEK
 - Assembly Solutions at record high 545 MSEK or +95%
 - Good base for deliveries
- MRSI: leading provider of ultra-high precision die bonding equipment





Favorable market

Marketplace

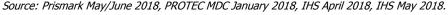
- Continued high growth in global electronics industry expected
- Strong growth in Mycronic's market segments
- Shift from LCD to AMOLED drives photomask area growth
- Market update slides are available at the end of the presentation, pages 29-35

Major Q2 orders, deliveries and launches

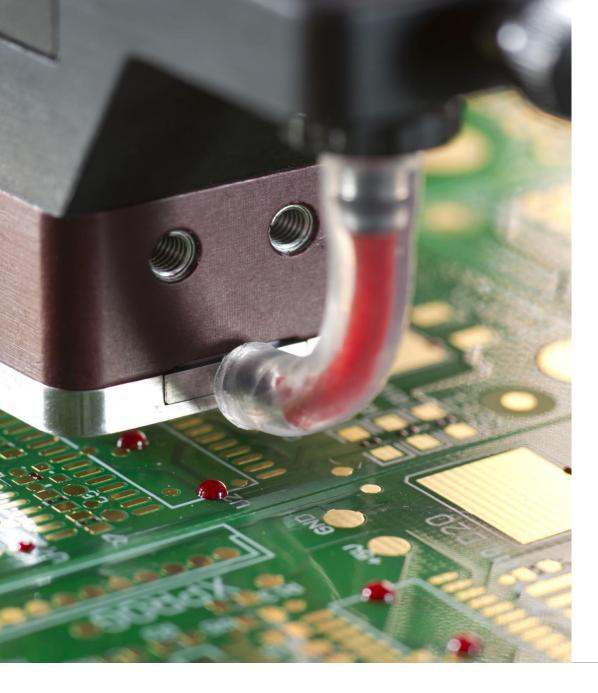
- Order for a replacement system based on Prexision-8
- Launch of FPS8100 mask writer for the multi-purpose segment
- Delivery of two replacement system based on Prexision-8

Executive appointments

- Charlott Samuelsson Sr VP Pattern Generators
- Lena Båvegård Sr VP Operational Excellence
- Anette Mullis Sr VP HR effective August 20







Outlook 2018

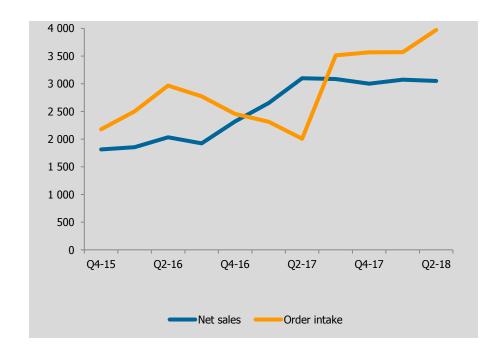
- Confident that we will hit the target
- We are not including MRSI
- Both business areas have well stocked order books

The Board's assessment remains that consolidated net sales will be at the level of 3,500 MSEK in 2018, with the clarification that this excludes acquisitions already made in 2018 as well as possible additional acquisitions during the remainder of 2018.





Order intake and net sales

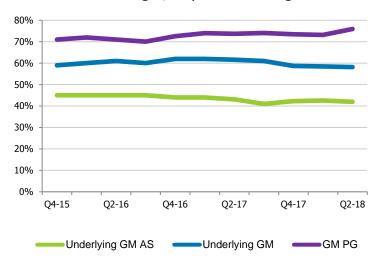


- Q2 order intake increased 86% to 870 MSEK (36% YTD)
 - Assembly Solutions increased 54% to 554 MSEK (+48% YTD)
 - Pattern Generators increased 188% to 317 MSEK (+17% YTD)
- Backlog up 112% to 1 935 MSEK
 - Assembly Solutions backlog record high at 545 MSEK
 - Pattern Generators has 8 systems and 2 larger upgrades in backlog
- Q2 net sales was 882 MSEK, a decrease of 3% (+3% YTD)
 - Assembly Solutions increased 35% to 478 MSEK (+25% YTD)
 - Pattern Generators was 404 MSEK, a decrease of 27% (-14% YTD).
 - 2 mask writers delivered compared to 5 last year (3 YTD compared with 7 last year)
- Currency effects on net sales of +5 MSEK (-37 MSEK YTD)
- MRSI unusual strong net sales in June with 27 MSEK



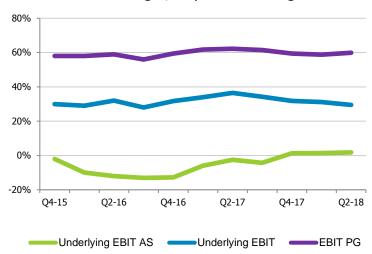
Margins

Gross margin, 4 quarters rolling



- Stable Q2 gross margin at 57% (YTD 57%)
 - Favorable product mix in Pattern Generators improves gross margin to 75% (YTD 75%)
 - Fast growing Assembly Solutions increases its weighting in the total gross margin

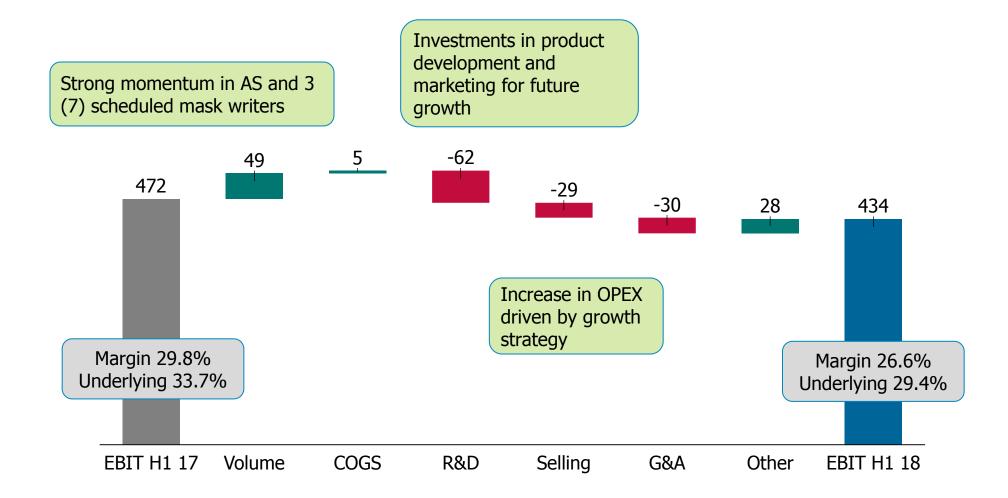
EBIT margin, 4 quarters rolling



- Q2 EBIT amounted to 238 MSEK (YTD 434 MSEK) with a margin of strong 27% (YTD 27%)
 - Pattern Generators affected by 2 (5) mask writer deliveries and higher R&D costs
 - Fast growing Assembly Solutions increases its weighting in the total EBIT
- Q2 Underlying EBIT amounted to 265 MSEK (YTD 481 MSEK) with a margin of 30% (YTD 29%)

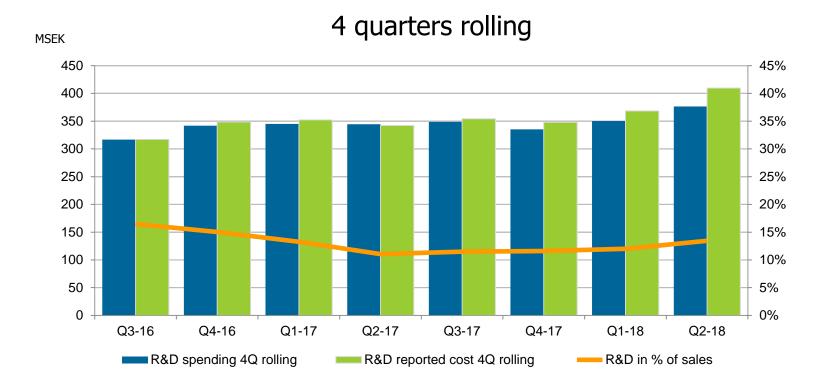


H1 EBIT bridge compared with last year





R&D: Driving innovation



- R&D spending increased 26 MSEK from Q2 2017
 - Next generation mask writers, general product development and acquired companies

- Q2 2018 R&D spending as a percentage of sales was 13%
- Product development will continue in line with growth strategy
- Industry average at ~15%



Summary by business area, Q2 2018

	Q2 2018	Q2 2017
Assembly Solutions	554	359
Pattern Generators	317	110
Order intake (MSEK)	870	469
Assembly Solutions	545	280
Pattern Generators	1,390	634
Order backlog (MSEK)	1,935	914
Assembly Solutions	478	354
Pattern Generators	404	551
Net sales (MSEK)	882	905
Assembly Solutions	41%	42%
Pattern Generators	75%	68%
Gross margin %	57%	58%
Assembly Solutions	-1%	1%
underlying EBIT margin AS	5%	4%
Pattern Generators	60%	57%
EBIT margin %	27%	35%
underlying EBIT margin Group	30%	36%

- Order intake +86% in Q2
- Assembly Solutions backlog record high
- Backlog up 112% to 1 935 MSEK
- Q2 net sales was 882 MSEK, a decrease of 3%

Assembly Solutions at 5% underlying EBIT in Q2



Cash flow YTD

	2018 YTD	2017 YTD
Cash flow from operations	362	431
Change in working capital	-400	-72
Cash flow from operations after changes in working capital	-38	359
Investments in development	0	-21
Other investments, net	-382	-92
Cash flow before financing activities	-419	247
Financing	-104	-193
Cash flow	-523	54
Cash at end of period	306	258

- Working capital change mainly driven by Assembly Solutions growth strategy with increased inventory and receivables
- MRSI acquisition represents 354 MSEK of the total investments in Q2
- In total 245 MSEK was paid as dividend during the quarter





MRSI

Best-in-class automated die bonding systems

- Excellent strategic match
- Fast growing market
- Net sales of USD 31 million (2017)
- Founded 1984 and holds 60 employees
- Close to the AEi and Mycronic facilities in the Boston area
- Price of USD 40.7 million (own funds and bank financing) + max USD 20.2 million earn-out in 2020
- High commitment of former owners to the company



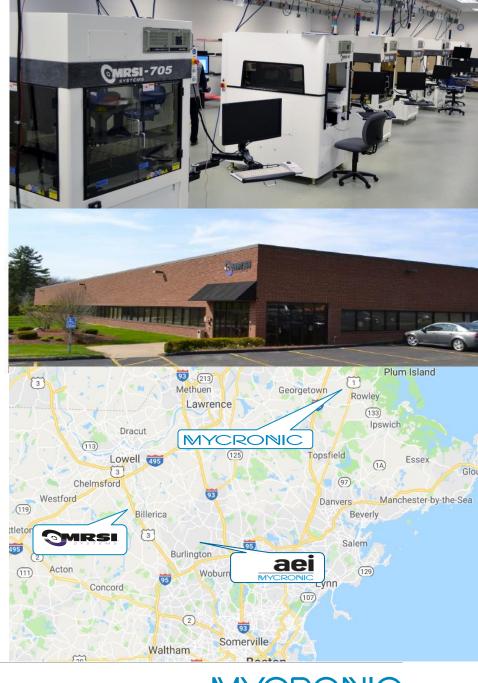
Michael Chalsen
President



Cyriac Devasia VP of Engineering



Michael Gagnon
VP of Operations





Excellent match in fast growing segment

Business Area: Assembly Solutions









Ultra-high precision die bonding





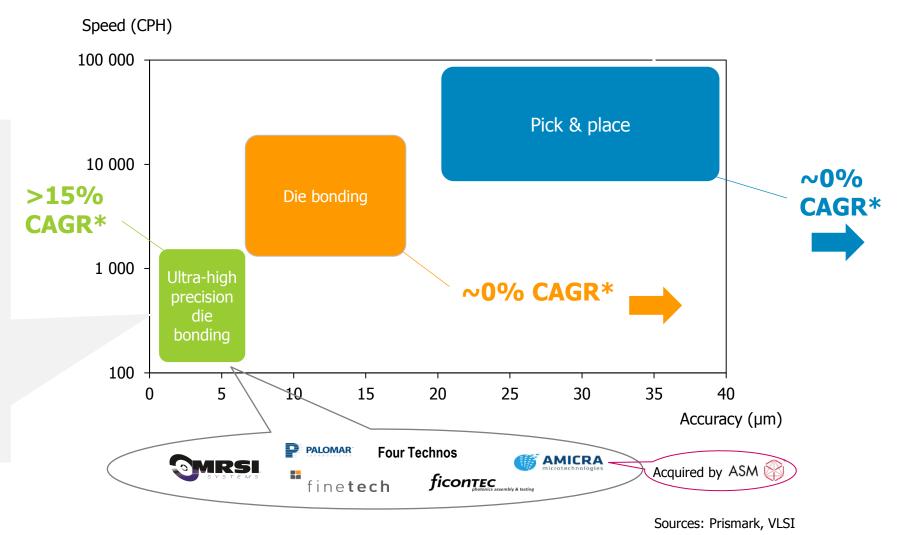


Ultra-high precision die bonding

High growth segment

Well protected niche market:

- Ultra-high precision
 - Not needed in standard die bonding
 - Speed much less critical, while decisive in standard die bonding
- Flexibility (low volume high mix)
 - Less standardization & high variety of applications
 - Similar to our position in SMT and AEi

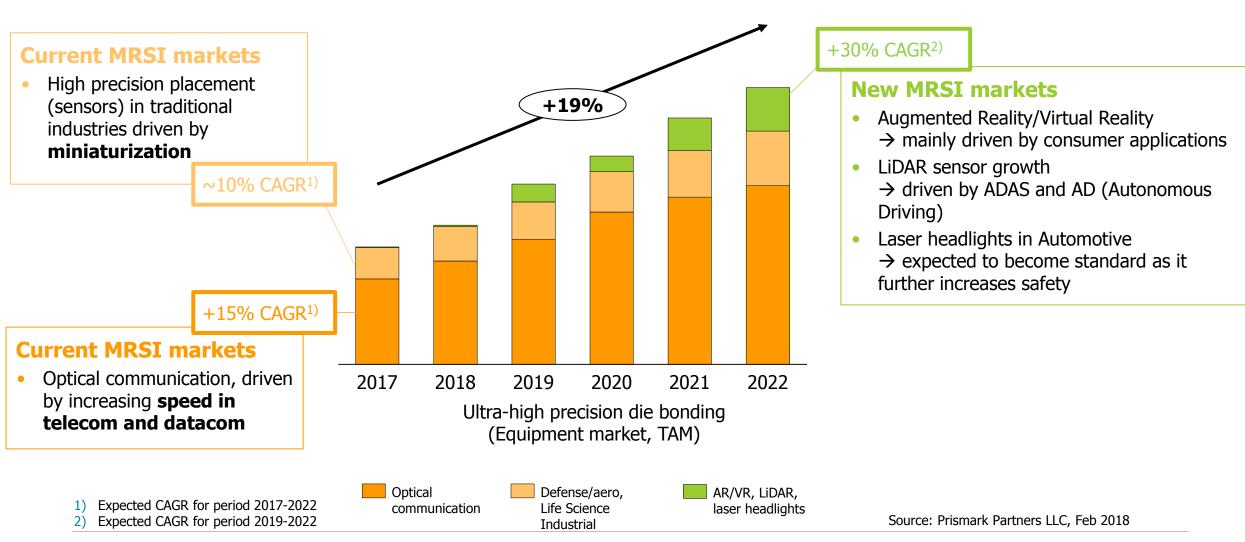




^{*} Expected CAGR for period 2017-2022

MRSI market segments

Strong growth in current markets and further potential in new segments

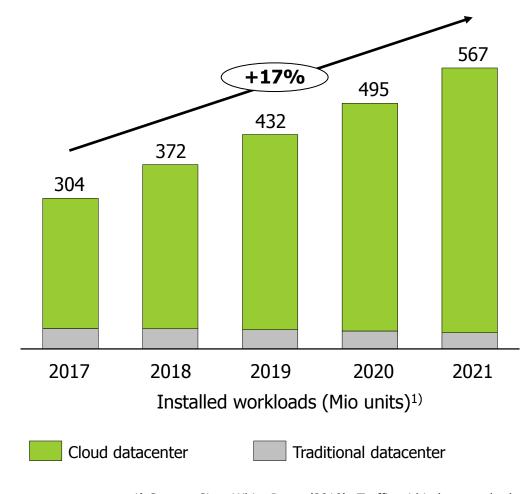






Big data long term trend

Drives high growth in optical communication segment



¹⁾ Source: Cisco White Paper (2018): Traffic within hyperscale data centers will quadruple between 2016 and 2021.



Miniaturization trend

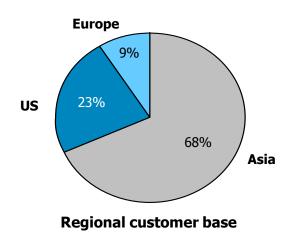
Requires ultra high precision assembly

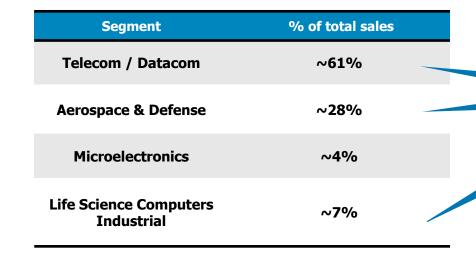




Customers

High stickiness and tangible synergies with rest of AS' business segments





MRSI has a high degree of customer stickiness

• 38% of all system sales the past 4 years have been repeat orders

MRSI has a good track record to win new customers

In 2017 one of three system sales came from new accounts

MRSI has successfully performed a regional shift to Asia

- From 2015 to 2017 the share of business from Asia further increased from 60% to 68%
- High Asia exposure one of the main reasons for former owners to seek partnership

customer synergies

Mycronic

- MRSI & Mycronic have a number of joint accounts in key industries
- Synergies in crossselling and 1st line customer support

Source: Company information, sales & customer data related to period 2014-2017



MRSI as part of Mycronic

MRSI will be a strong contributor to execute on Mycronics strategy

Better utilize Mycronic's Asia presence

 MRSI will even better leverage the already strong establishment of Mycronic in Asia and especially China

Create a strong 'Boston hub'

- MRSI, AEi and Mycronic Inc create a strong hub in the greater Boston area
- Synergies in sharing and optimizing supply base, balancing workload and attracting talent

Leverage MRSI proven technologies for broader Mycronic portfolio

• MRSI has proven solutions which are of use for other Mycronic businesses

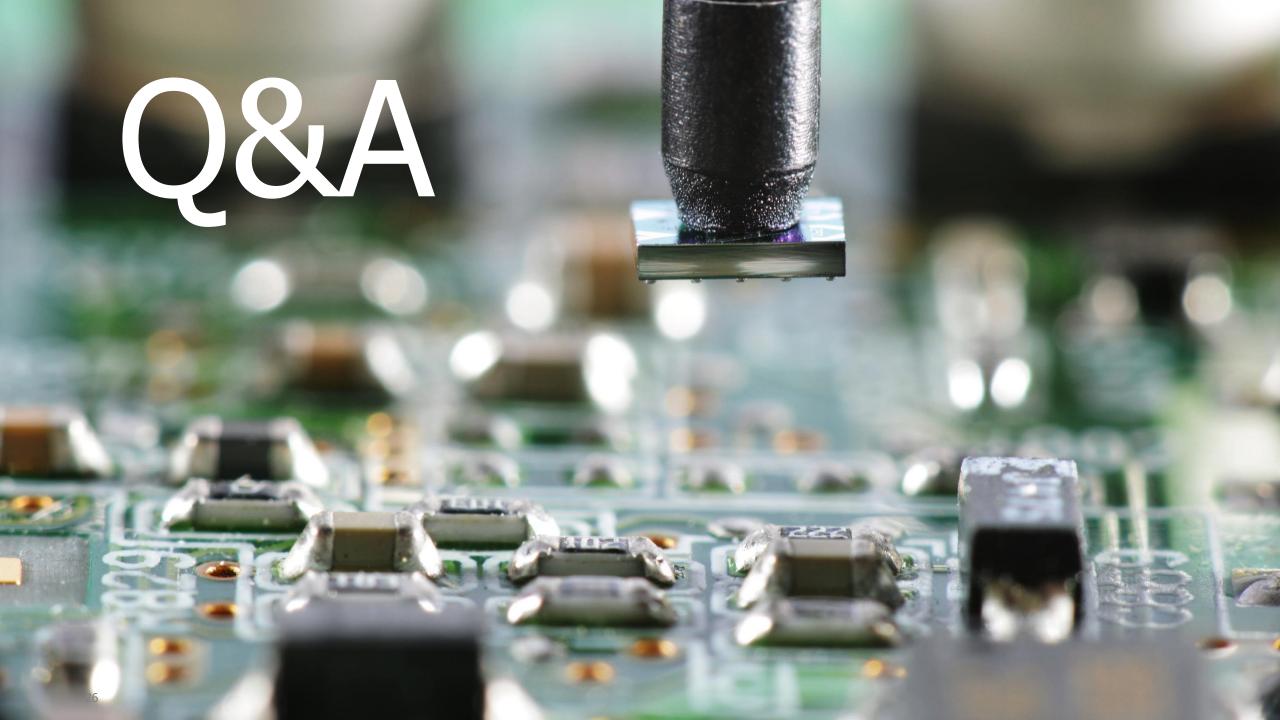
Stronger offering for automotive industry

- Broader offering to the automotive segment when combining MRSI and AEi portfolios
- Joint approach for emerging LiDAR solutions

Main synergies for MRSI:

- Leverage on Mycronic's Asia presence
- Mycronic's software competence and solutions for process control and MES integration
- Systematic aftermarket approach (MYCare) and joint 1st level support







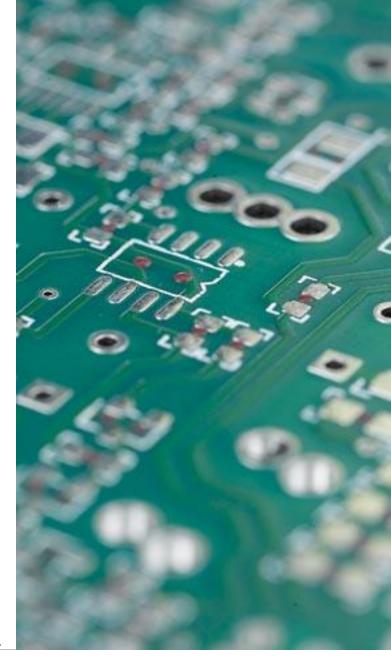


APPENDIXQ2 Market update

Outcome 2017

Market summary and updates

- Global electronics at +6.1% (from +6.2) or 2,004 BnUSD
- Semiconductors +21.7% and reached 412 BnUSD
- SMT assembly equipment +32% to 2,615 MUSD
- Dispensing equipment revised up to 770 MUSD (from 710) or +28%
- Camera modules revised from 161 to 130 million units and +34%
- Display market actuals came in close to expectations, with +19% from 105
 BnUSD to 124 BnUSD
- Display photomasks +14% to around 704 MUSD



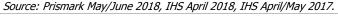


Forecasts 2018

Market summary and updates

- Global electronics forecast revised to 4.1% (from 4.5) or 2,087 BnUSD
 - Long term forecast over 2018 to 2022 indicates a CAGR of +2.6%
- Semiconductor industry forecast revised up to 11.1% (from 7.7) to 458 BnUSD
 - Forecast 2018 to 2022 indicates a CAGR of +0.6%
- Camera modules forecast +19% to 155 million units
 - +18% CAGR 2018-2022 to 300 million units
- Displays expects a decrease to 122 BnUSD (from 124)
- Display photomasks +8% to 762 MUSD
- SMT and Dispensing: Not available

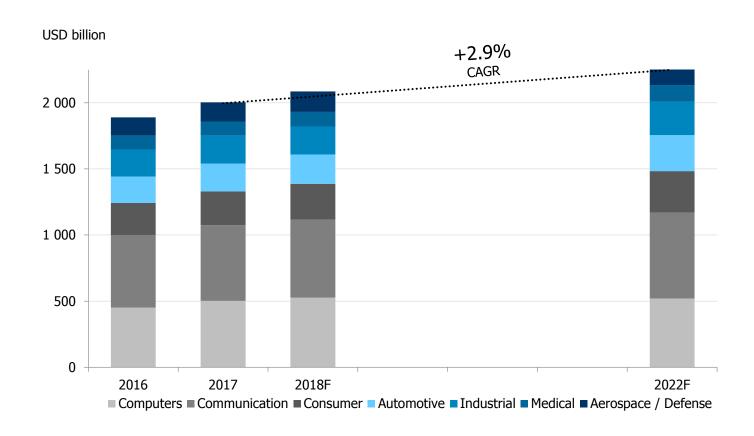






Electronics industry systems

Solid long term growth



- +6.1% in 2017 to 2,004 BnUSD
- Strong segments 2017
 - Computer 11%
 - Automotive 6%
 - Aerospace 5%
- Expected growth of +4.1% in 2018 to 2,087 BnUSD
- +2.9% CAGR expected for 2017-2022

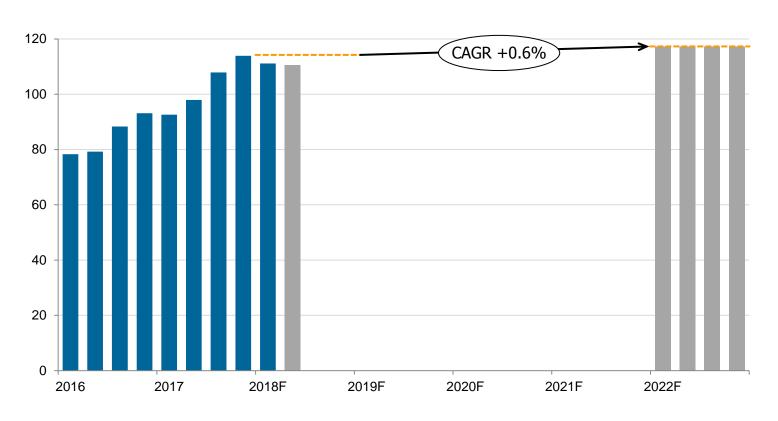
Source: Prismark, June 2018



Semiconductors

Quarterly development

USD billion



- +21.7% 2017
- +11.1% expected 2018
- 2018 2022 CAGR forecasted at +0.6%

Source: Prismark, June 2018



Assembly Solutions

Market update

SMT equipment*

• Q1 2018 saw a positive development for assembly equipment with a growth of 37% compared to Q1 2017. Positive development in all regions except Americas

Dispensing*

- 2017 market estimated at 770 MUSD
- Mycronic within the top 5 largest suppliers of dispensing equipment addressing the major part of the total market

Assembly automation

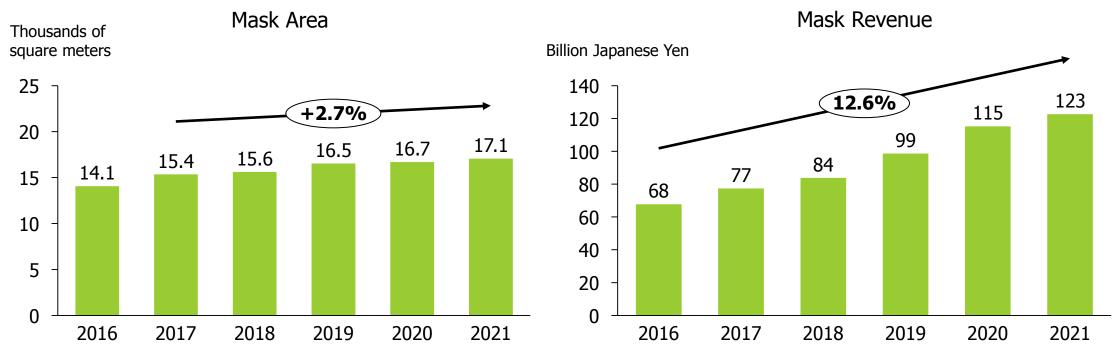
- Automotive is one of the fastest growing segments in the electronics industry.
- Camera modules for ADAS is growing fast
 - Estimated 34% growth or 130 million units produced 2017
 - Expected to grow 19% in 2018 to 155 million units
 - +18% CAGR 2018-2022 to reach 300 million units



Source: PROTEC MDC April 2018, Prismark May 2018, Mycronic

Pattern Generators

Positive display photomask market

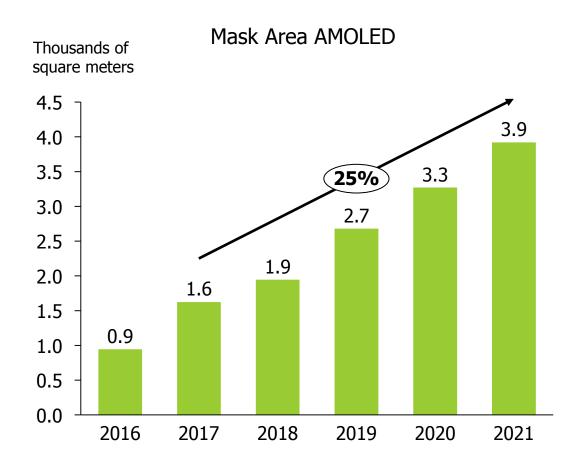


- Forecast for the display mask market is positive for 2018 with a forecasted growth of 8% according to latest forecast from May 2018
- Long term forecast remains positive both for revenue and area growth
 - Increased share of complex and high value masks due to AMOLED transition and transition to displays with higher resolution
 - Increased share of G10 masks to support new G10 fabs ramping up in China



Pattern Generators

Strong growth of photomasks for AMOLED displays



- Technology shift from LCD to AMOLED for mobile displays drives a strong photomask area growth the coming years
- Photomasks for AMOLED is typically more complex than for LCD
 - More complex circuit design in each pixel
 - Requires a higher image quality and tighter specs
- Expected to drive need for P80/P800 capacity on the market



When passion meets innovation