



Moreld Group

Third quarter 2024

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Highlights



Q3 Highlights

- **Excellent safety performance** exemplified by Moreld Apply that has delivered 180,550 offshore hours on Gullfaks A without any reportable incidents
- **Strong operational performance** with key milestones reached according to plan on several projects
- **Activity levels** in the M&M-market are stabilizing while marine operation and installation market continues to be strong
- **Successful welcome** of Ocean Installer into the Moreld group, collaboration activities kicked-off
- **Divestment of Capnor closed after quarter-end**, adding another 208 million NOK to the cash balance
- **Solid cash generation** with cash balance end of Q3 sitting at 1.2 billion NOK



Business update



Moreld Apply

- **Continued solid performance** in the large M&M projects combined with increasing activity within onshore operations
- **Two new contract awards** and increased scope on existing contracts, adding approximately 450 million NOK to the order backlog



Ocean Installer

- **Another strong quarter** with high activity and strong profitability, boosted by positive outcome of commercial discussions
- **Key milestones achieved** through successful completion of the Marine XII project and good progress on Balder Future and Johan Castberg



Global Maritime

- **Solid revenue and profits** with continued strong activity within marine warranty and marine operations
- **Further expansion of global footprint** with several key project awards in APAC and Poland



Financial performance – Q3 2024



Q3 Key performance indicators

Revenue

2,594

Excl. Capnor

EBITDA excl. IFRS 16

369

Excl. Capnor

Backlog

10.1 bn

Contracted order
backlog

Cash balance

1,223

Cash excl. unused
credit facilities

Leverage ratio

0.9x

EBITDA /
NIBD*

Net interest- bearing debt

1,141

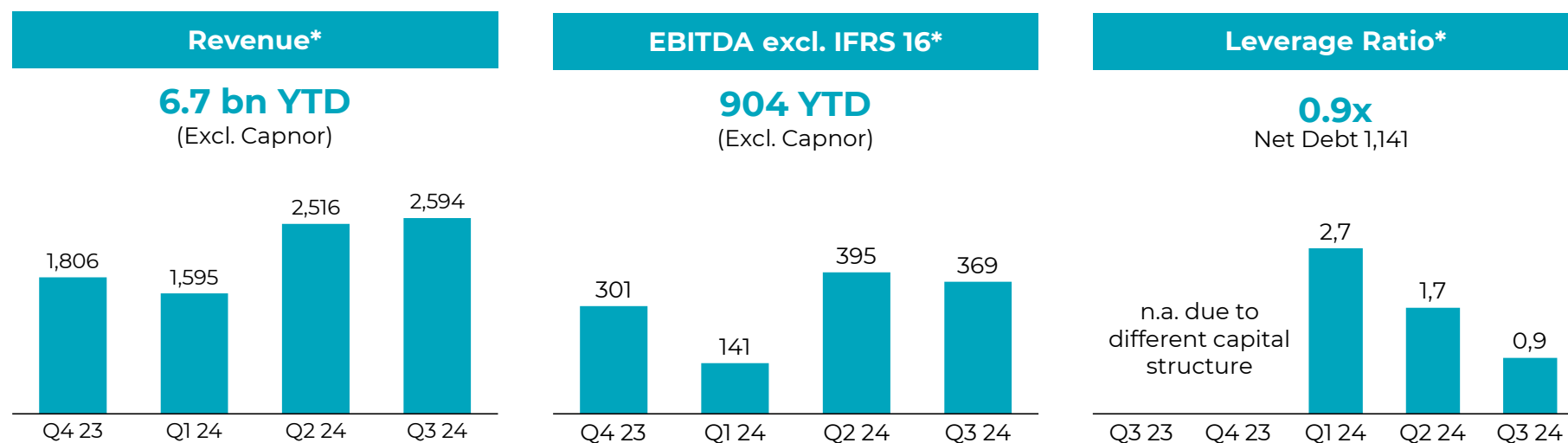
Excl. Lease
liabilities

Q3 Financials in brief

- **Solid financial performance** with strong cash generation
- **Strong cash position** with 1.2 billion NOK in cash. The Group has also 197 million NOK in unused credit facilities at end of Q3
- **Net debt significantly reduced** to 1.1 billion NOK end of Q3, down from 1.6 billion NOK end of Q2

*Leverage ratio = LTM NGAAP EBITDA / NIBD (excl lease liabilities)
All numbers in million NOK

Financial performance last four quarters



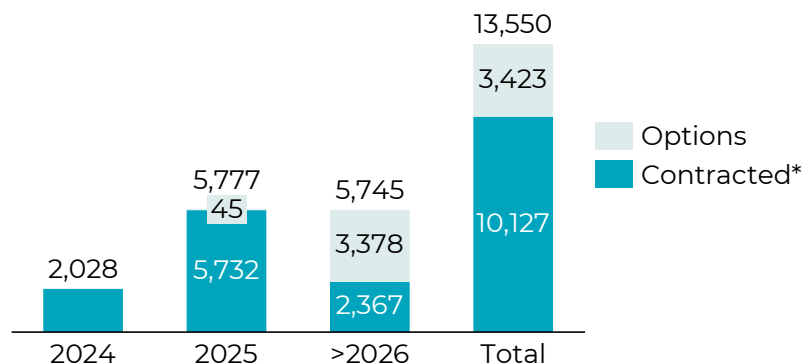
- **Strong margin performance** driven by high utilization in the business
- **Leverage ratio significantly reduced to 0.9x** due to strong cash generation
- **Entering winter season** which by nature is a period of lower offshore activity in the North Sea, but solid order backlog with blue-chip customers provides a good basis for continued growth
- **On track to reach the full-year target range** of proforma EBITDA of 1-1.1 billion NOK excl. IFRS 16

*Ocean Installer included on a proforma basis. The acquisition of Ocean Installer closed June 28th
 Leverage ratio = LTM NGAAP EBITDA / NIBD (excl lease liabilities)
 All numbers in million NOK

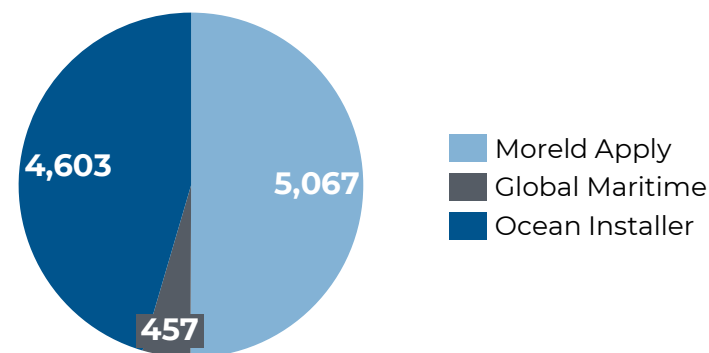
Solid order backlog from blue chip customers



Backlog by year



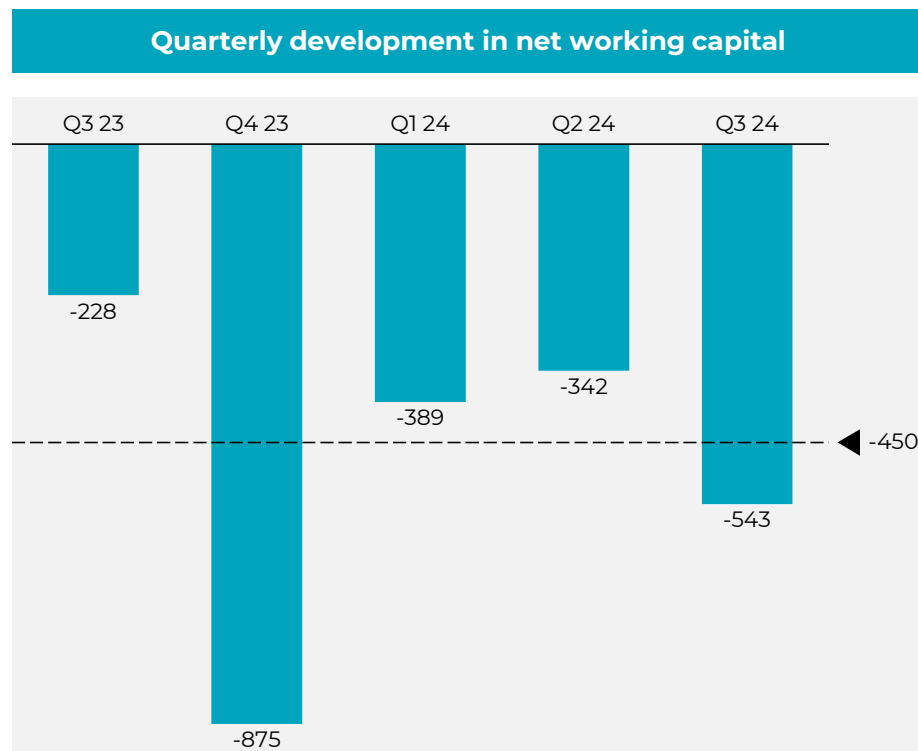
Contracted backlog by company



- **10.1 billion NOK order backlog end of Q3**, with additional 3.4 billion NOK in options
- **Strong tender pipeline** in the subsea segment combined with solid order backlog provides good visibility for the future
- **Major awards in the M&M-market** expected in second half 2025

*Contracted value of M&M-frame agreements are estimated, as the final contract size is based on call-offs
All numbers in million NOK

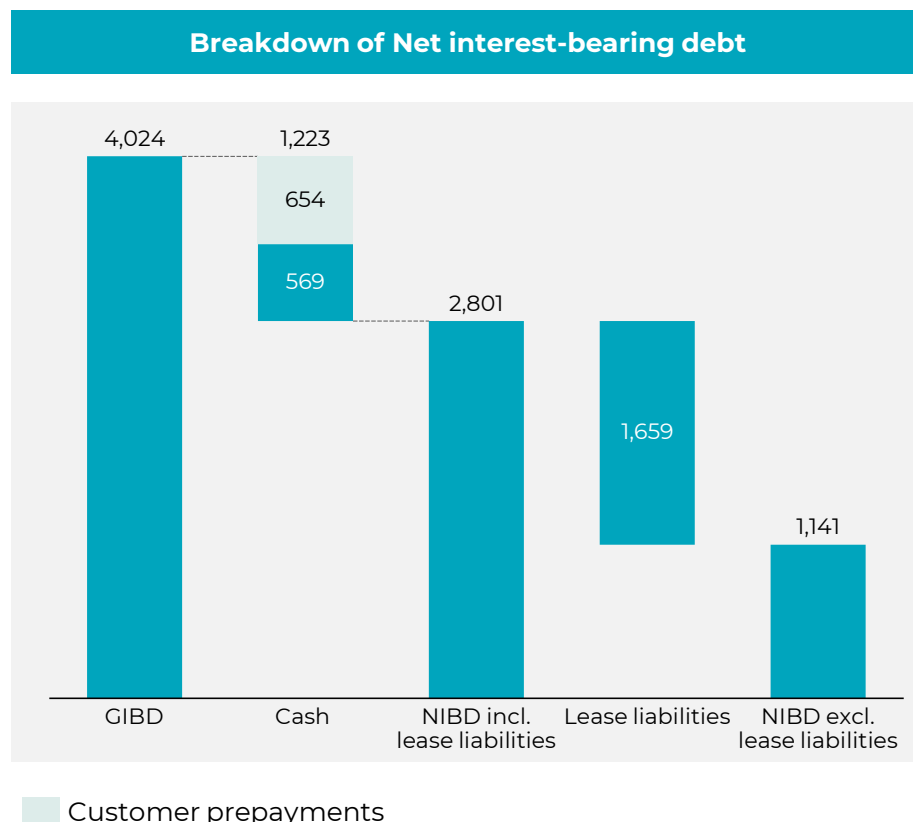
Net working capital



- Comments**
- **Capital efficient operating model** with high share of customer prepayments
 - **Targeting prepayments on all major contracts.** NWC position in Q4'23 driven by several large customer prepayment
 - **Current NWC level in line** with last twelve months average
 - **Normalized net working capital** estimated at around -450 million NOK

All numbers in million NOK

Net interest-bearing debt



Comments
<ul style="list-style-type: none"> Gross interest-bearing debt consists of the 225 million USD Senior Secured Notes issued by Aurora Group Plc and lease liabilities accounted for under IFRS 16 197 million NOK in unused credit facilities on top of the cash balance of 1 223 million NOK Cash balance includes 654 million NOK in customer prepayments NIBD is adjusted for leasing liabilities under IFRS 16. The leasing liabilities relates to vessel chartered by Ocean Installer and office rents

GIBD = Gross interest-bearing debt
 NIBD = Net interest-bearing debt (Gross interest-bearing debt – Cash)
 All numbers in million NOK

Summary and outlook



Strong outlook backed by solid order backlog and favorable market conditions

Summary

- **Strong operational performance** with key milestones reached on several projects
- **Solid financial performance** with strong cash generation
- **Net debt significantly reduced** sitting at 1.1 billion NOK end of Q3, down from 1.6 billion NOK end of Q2
- **Capnor divestment** completed after quarter-end adding another 208 million NOK to the cash balance

Outlook

- **Activity levels** in the M&M market are stabilizing while marine operation and installation market continues to be strong
- **Reduced offshore activity in North Sea during winter months**, partly counter-balanced by subsea contracts in West Africa and Mediterranean
- **Strong tender pipeline** in the subsea segment combined with favorable market outlook
- **On track to reach the full-year target** of proforma EBITDA of 1-1.1 billion NOK excl. IFRS 16





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