SVEDBERGS GROUP

Q3 2026



Svedbergs Group at a glance

Brands

12

5 production facilities and sales in +20 countries

693 employees[1]

Net sales, SEKm[1]

2 602

EBITA, SEKm[1]

362

EBITA-margin[1]

13,9%

Products within bathroom furniture, shower enclosures, bathtubs, brassware, WCs, mirrors and accessories



[1]Proforma SG September 2026 LTM plus UBC 2025

Our development

From a well-established market leader in bathroom products in Sweden

To a well-established market leader in bathroom furniture in Europe

1920 Founded

1962 Launch of first bathroom products

1997 Listing on Nasdaq Stockholm Small Cap

2016 Acquisition of Macro Design

- 1 brand (Svedbergs)
- Net sales 2016: SEK 450 million
- Stable profitability (EBITA-margin 10%)
- Weak growth (average CAGR 1% over the last 5 years)

2020 Acquisition of Cassøe

2021 Acquisition of Roper Rhodes

2023 Acquisition of Thebalux

2026 Acquisition of UBC

- 12 brands
- Net sales proforma: SEK 2 602 million[1]
- High profitability (EBITA 13,9%) [1]
- Strong growth

[1]Proforma SG September 2026 LTM plus UBC 2025

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Our business model:
Cooperation without confusion

Central organisation	Cooperation	Brand segments
Centrally governed	**Joint management and Synergies Opportunities**	**Local responsibility**
• Strategy and business development • Accounting & finance • Communication/IR • Acquisitions • Cyber security	• Purchasing cooperation • Leadership training • Intra-group product sales • Knowledge sharing • Digitalisation • Sustainability	• Branding and Marketing • Customers and sales • Product development • Production • Profit responsibility

Values

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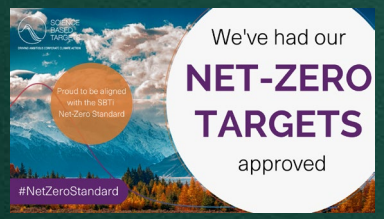
Highlights Q3

- **Strong total growth** — revenue up 16.5%, driven by UBC; organic growth was -1.5%
- **UBC integration largely completed** — focus now shifts to developing the business toward the Group's 15% EBITA margin target
- **EBITA increased** to SEK 83m (80), corresponding to a margin of 13.4% (15.1)
- **Transformation of Svedbergs in Dalstorp** targets a SEK 25m earnings effect; Q3 items affecting comparability were SEK 9.5m

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Sustainability highlights Q3

- **Strategy-led climate focus** — Main footprint: purchased goods & transport – more recycled material, less material, energy efficiency
- **EPDs & supplier requirements** — Clear supplier requirements; Environmental Product Declarations for more products
- **Recycled-plastic cistern** — Roper Rhodes' new cistern saves water, cuts waste, ~20% lower climate impact than virgin plastic
- **Lighter products** — Reducing weight and unnecessary materials, raising recycled content
- **Lower-impact logistics & waste** — More efficient transport and improved waste management
- **People & community** — Cassøe, Macro Design & Roper Rhodes GPTW-certified; ethics training; childhood cancer fundraising





SUSTAINABLE DEVELOPMENT GOALS

Great Place To Work.
Certified
OCT 2026-OCT 2027
DENMARK

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Svedbergs Group's segments

NORDICS



Sweden Norway Finland Denmark

Development, manufacturing, marketing, sales and distribution of bathroom products under the Group's own brands — sold through local organisations and channels adapted to each market. In the Nordics, the Group operates through Svedbergs, Macro Design and Cassøe

CENTRAL EUROPE



Netherlands Czech Republic

Local companies with their own brands, covering product development, manufacturing, marketing, sales and distribution — serving both local and European markets. In Central Europe, the Group operates through Thebalux and UBC.

UNITED KINGDOM



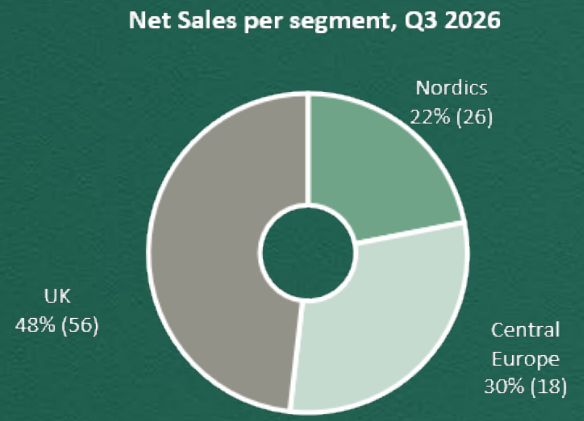
United Kingdom

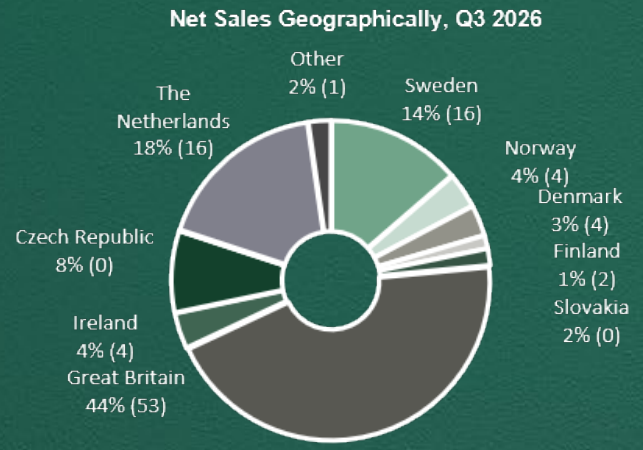
Local company with responsibility for product development, sourcing, marketing, sales and distribution. Several established brands make this one of the Group's largest markets. In the UK, the Group operates through Roper Rhodes.

Brand companies grouped by geographic segment as of 1 April 2026.

Net Sales per segment/geography Q3 2026

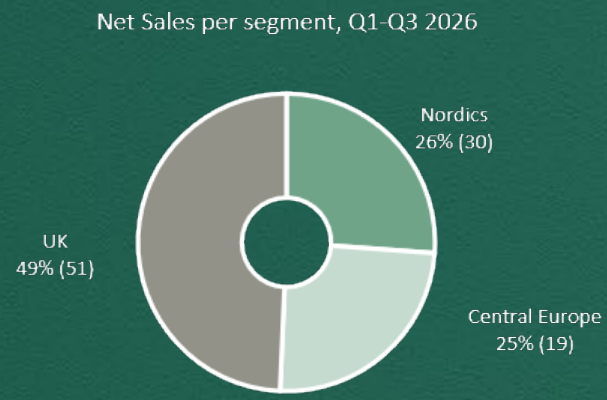
- UK 48%, Nordics 22% and Central Europe 30% of sales
- Czech Republic and Slovakia new markets through UBC
- More brands and geographies provide increased stability and reduced market risk

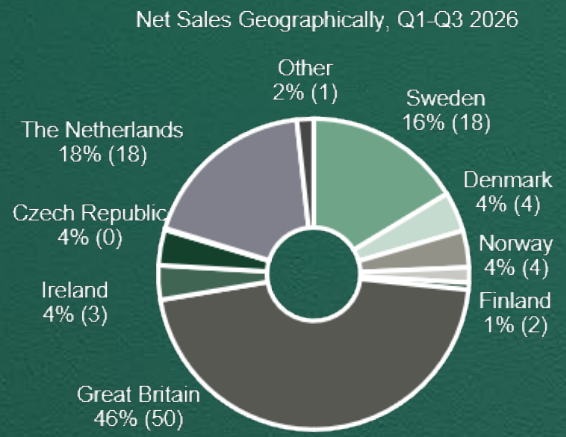




Net Sales per segment/geography YTD 2026

- UK 49%, Nordics 26% and Central Europe 25% of sales
- Czech Republic new markets through UBC



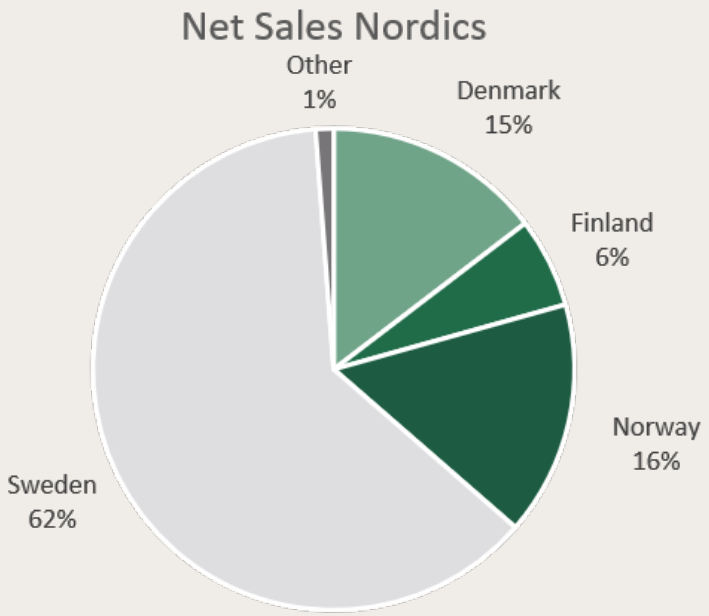




Nordics

- Turnover 2025: MSEK **671**
- FTE [1] : **186**

	Q3-26	Q3-25	Idx	YTD 26	YTD 25	Idx
Ext sales	135	138	98	468	479	98
EBITA	12	12	101	45	44	101
EBITA%	9,1	8,9	103	9,6	9,3	104



[1] Average YTD 2025



Central Europe

Netherlands

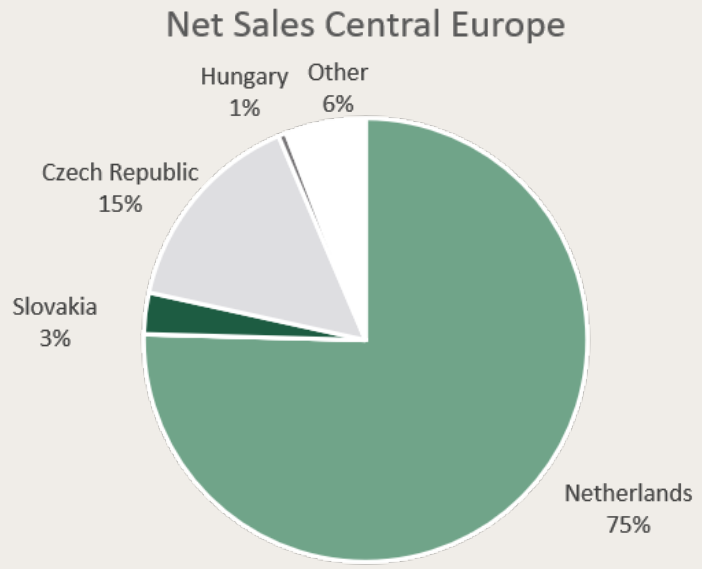
Czech Republic

Thebalux · UBC

Central Europe

- Turnover 2025[1]: MSEK **787**
- FTE[2]: **246**

	Q3-26	Q3-25	Idx	YTD 26	YTD 25	Idx
Ext sales	184	93	199	440	317	139
EBITA	32	20	164	96	76	127
EBITA%	17,5	21,2	83	21,9	23,9	92



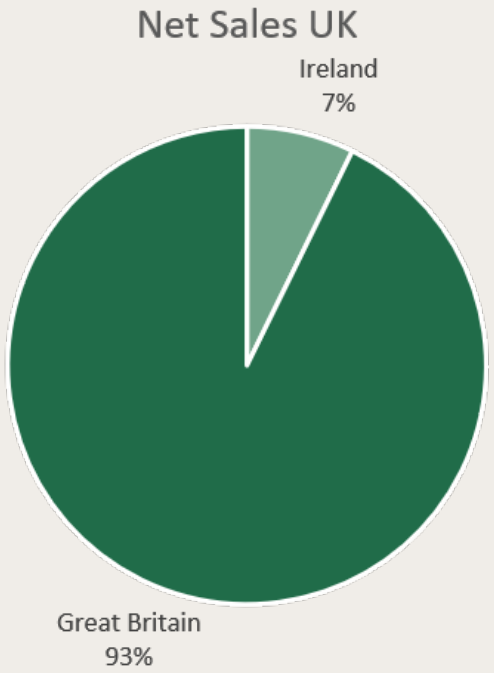
[1] Proforma SG September 2026 LTM plus UBC 2025
[2] Average YTD 2025



UK

- Turnover 2025: MSEK **1 164**
- FTE [1]: **241**

	Q3-26	Q3-25	Idx	YTD 26	YTD 25	Idx
Ext sales	297	298	99	883	899	98
EBITA	48	58	83	147	168	88
EBITA%	16,2	19,5	83	16,6	18,6	89



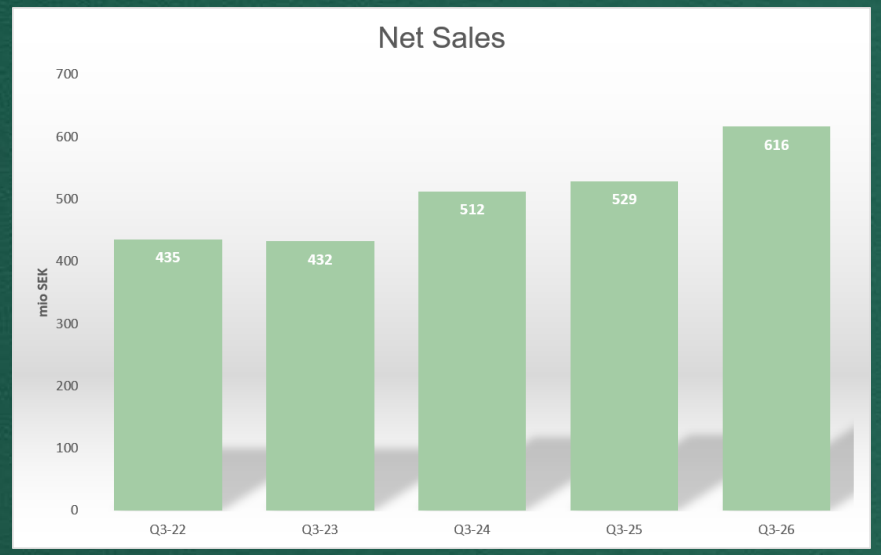
[1] Average YTD 2025

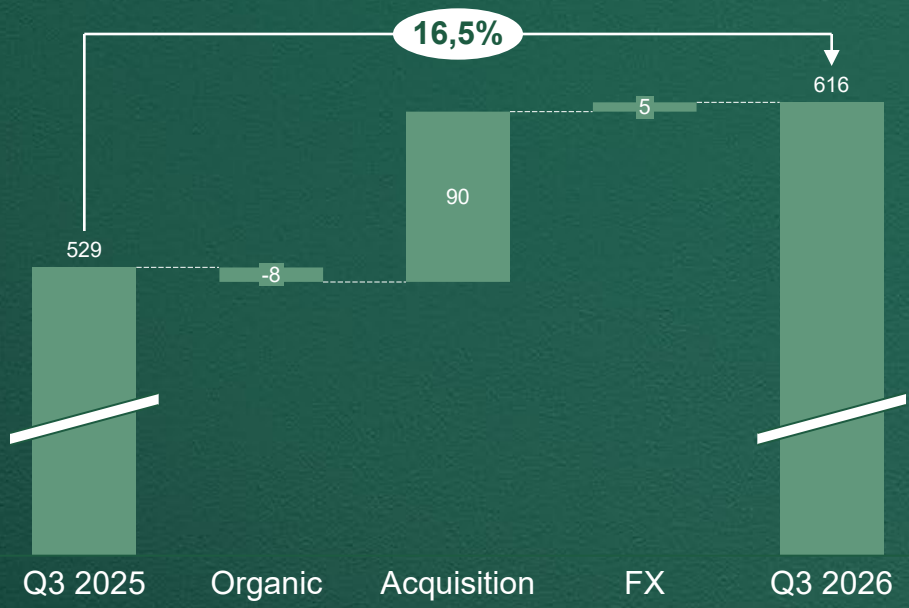


Q3 in numbers

Net Sales development Q3 2026

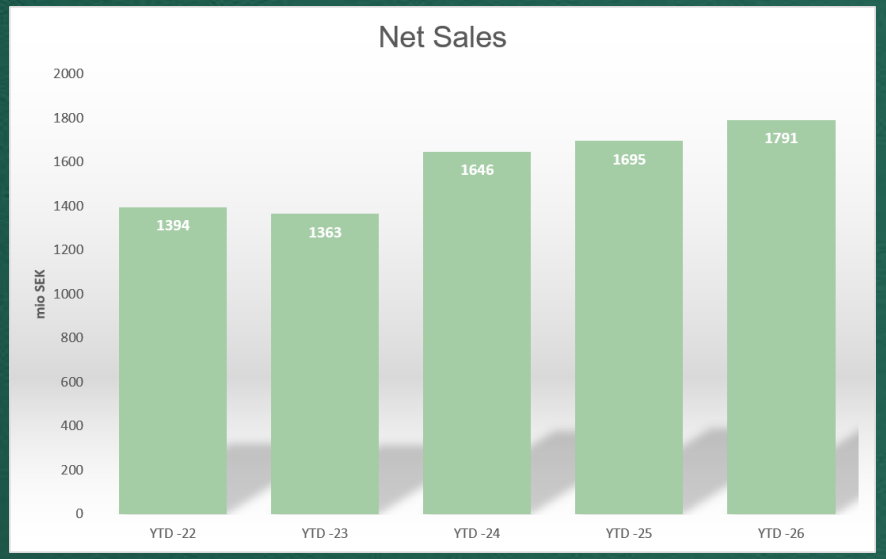
- Net sales for the quarter amounted to SEK 616 million (529), corresponding to an increase of +16.5 percent compared to previous year
- Organic growth -1.5 percent
- Growth from acquisition +17.1 percent
- Currency positive impact on sales by +0.9 percent

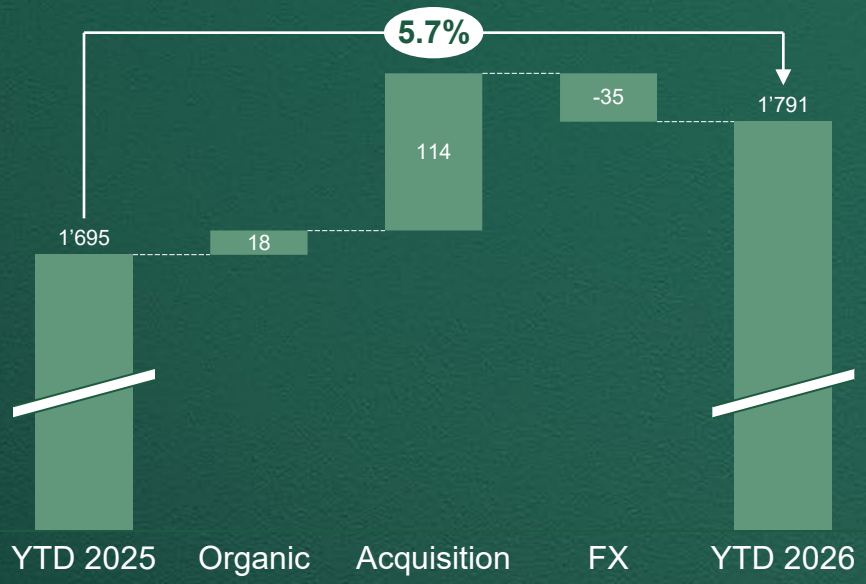




Net Sales development YTD 2026

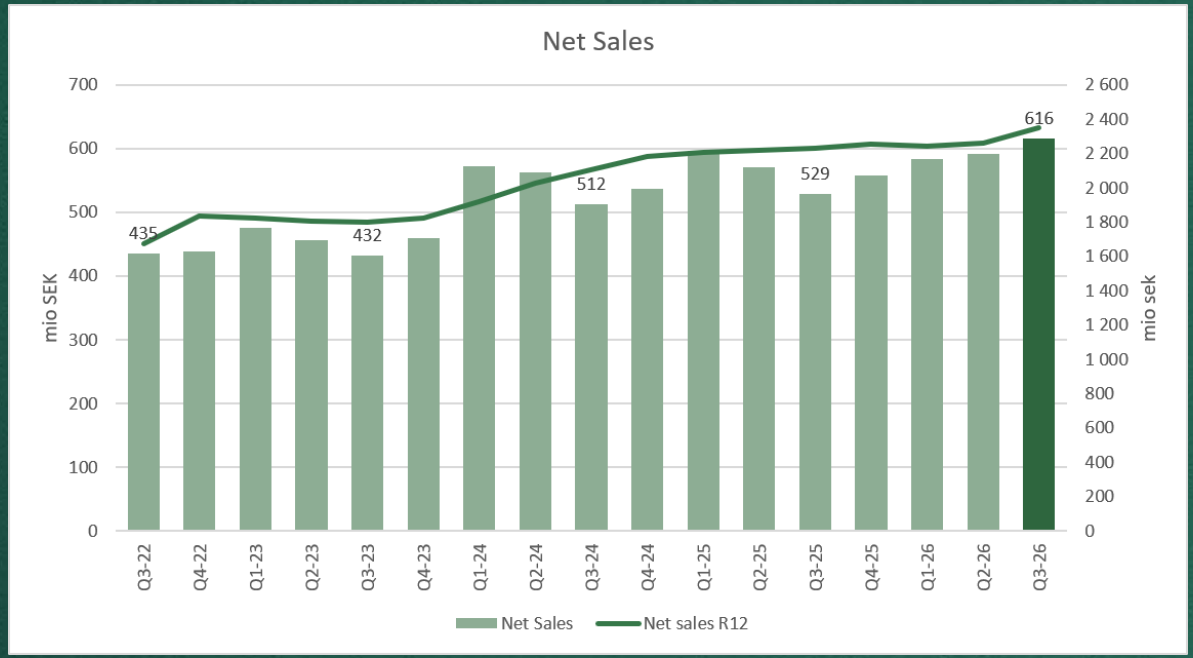
- Net sales for the first nine months amounted to SEK 1 791 million (1 695), corresponding to an increase of +5.7 percent compared to previous year
- Organic growth +1.0 percent
- Growth from acquisition +6.7 percent
- Currency negative impact on sales by -2.1 percent





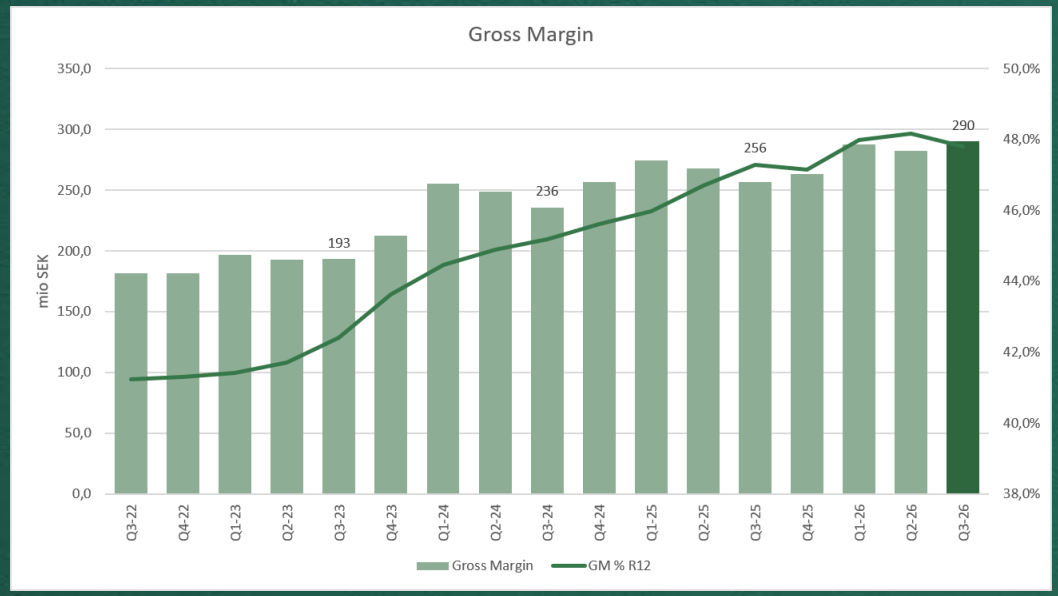
Net Sales development Q3 2026

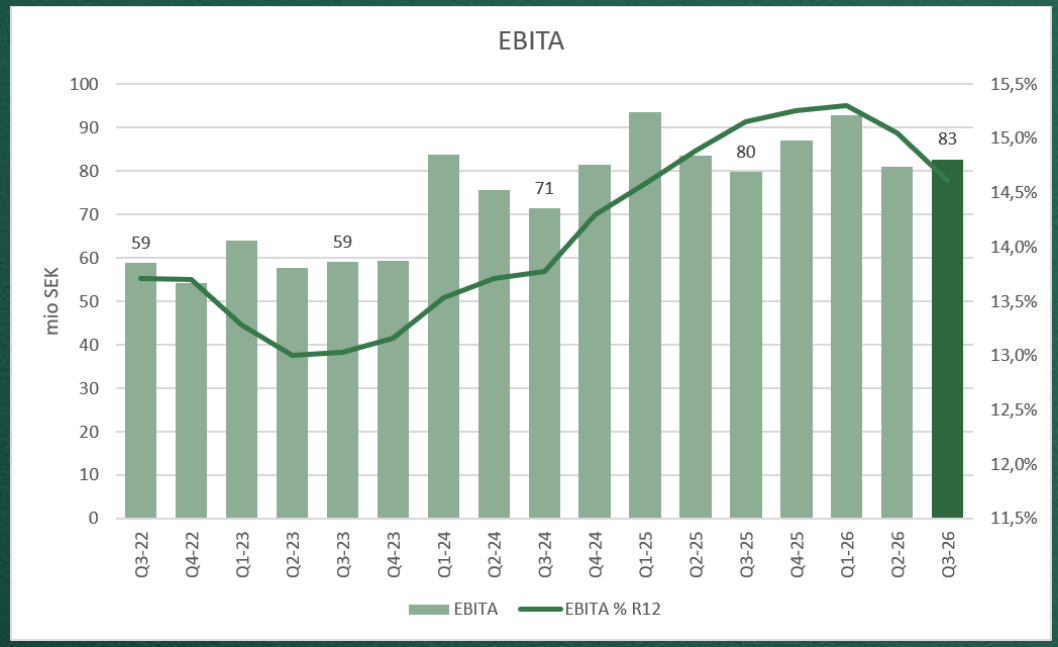
- Net sales R12 SEK 2,3-2,4 billion
- Positive impact by the acquisition of UBC



Profit & Margins Q3/YTD 2026

- Gross Margin impacted by different margin-mix
- EBITA-margin impacted by:
  - increased logistic costs in Roper Rhodes
  - different margin-mix in UBC
- High focus on cost control

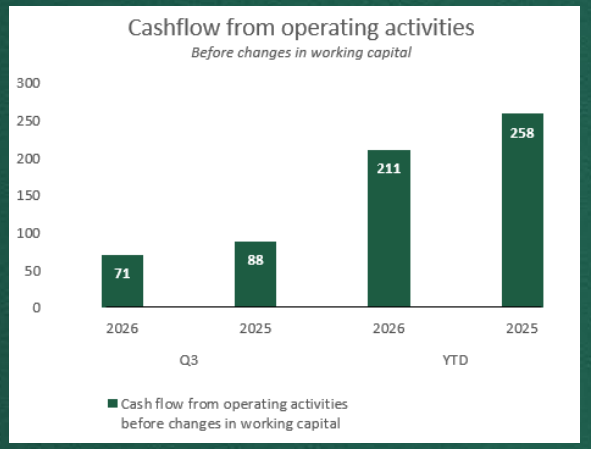


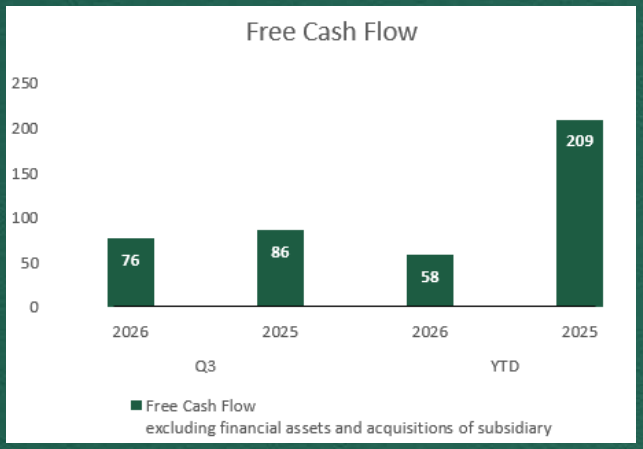


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Cash Flow Highlights Q3/YTD 2026

- Cash flow from operating activities lower vs previous year
- Improved change of working capital in Q3
- Investing activities impacted by:
  - warehouse capacity project in UK
  - amortization of external loans



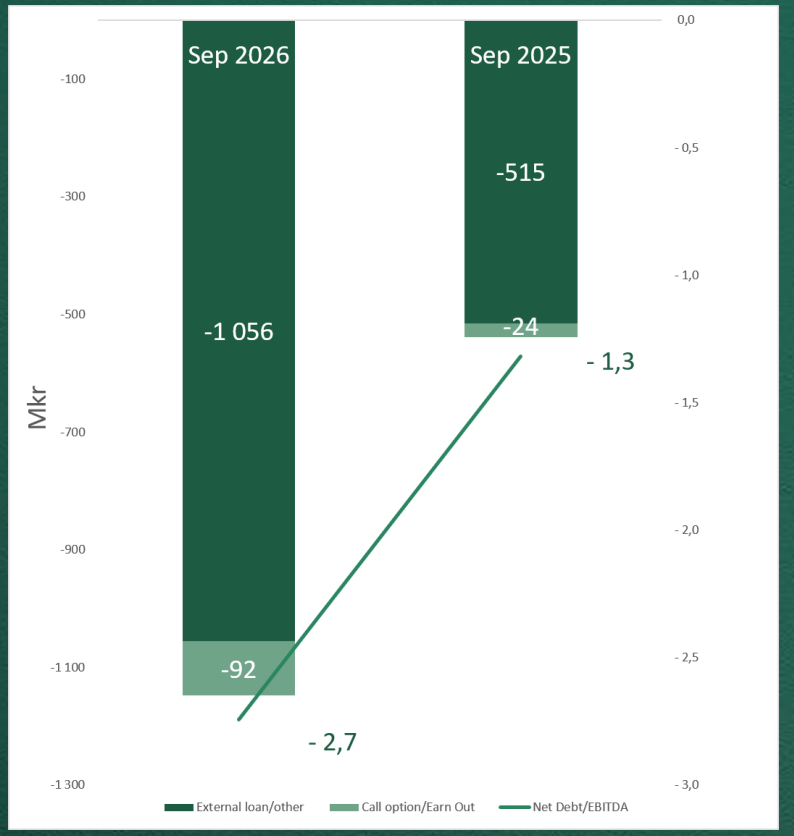


	Q3			YTD		
	2026	2025	Change SEKm	2026	2025	Change SEKm
Cash flow from operating activities *before changes in working capital*	71	88	*-18*	211	258	*-48*
Change in total working capital	25	6	*18*	-92	-29	*-63*
Cash flow from operating activities	**95**	**95**	**0**	**119**	**229**	**-110**
Acquisition related investment	-18	0	*-18*	-285	-188	*-97*
Investments in tangible and intabible assets	-19	-9	*-10*	-60	-20	*-41*
Cashflow from financing activities	-111	-13	*-98*	190	-80	*270*
Cashflow for the period	**-52**	**73**	**-125**	**-37**	**-59**	**22**
Free Cash Flow *excluding financial assets and acquisitions of subsidiary*	**76**	**86**	**-10**	**58**	**209**	**-151**

Net debt and leverage Q3 2026

- Equity ratio 45% (53)
- Net debt including IFRS16:
  - SEK 1 148 million (539)
- Net Debt ratio including IFRS16:
  - 2.7 (1.3)
- Net Det ratio excluding IFRS16:
  - 1.7 (1.1)

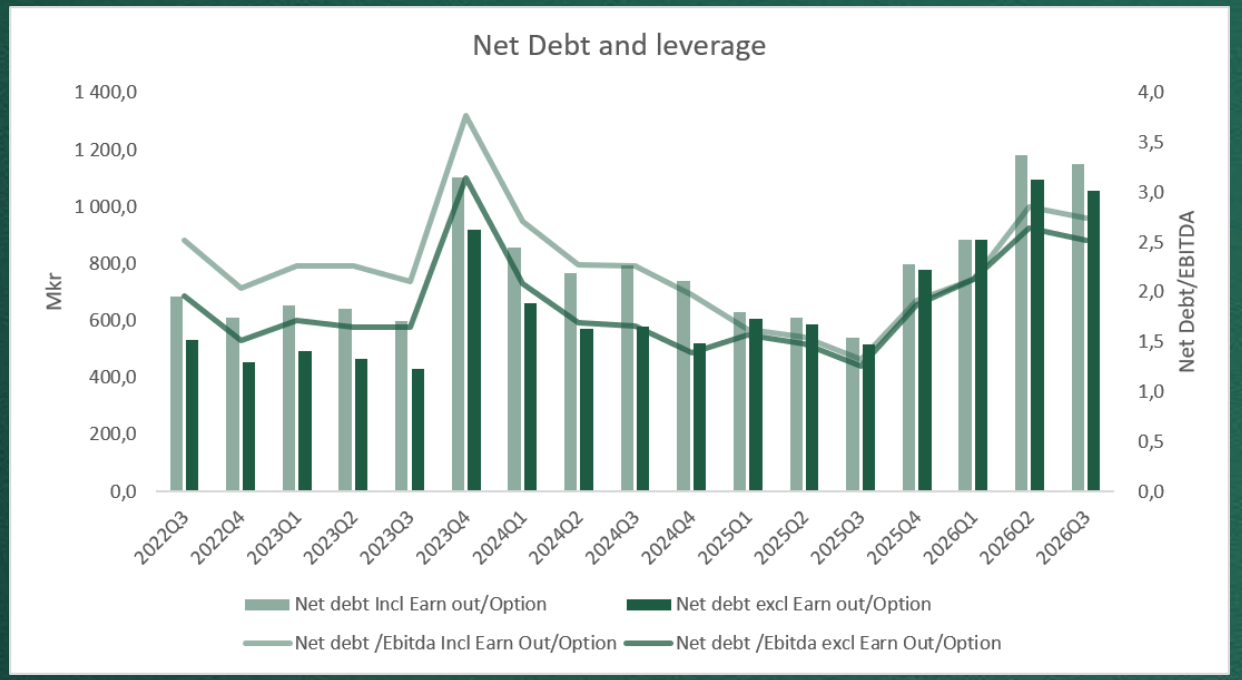
	2026 YTD	2025 YTD	2024 YTD
Net Debt, Mkr	1 148	539	792
Investments, Mkr	60	20	54
Equity Ratio, %	45	53	48
Return on Capital Employed, %	13,0	17,0	14,6
Return on equity, %	12,5	13,3	10,1
Net Debt/EBITDA	2,7	1,3	2,3
EBITDA R12	418	409	351
EPS	*2,67*	*2,87*	*2,31*



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Financial Position

- Acquisition of UBC and UK warehouse project impacting Net Debt
- Stronger earnings and cash generation expected to support leverage



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Outlook and summary

- **Revenue up 16.5%**
- **Central Europe continues to develop well** and represented around 30% of Group sales in Q3, compared with 18% last year
- **Cautiously positive market signals** — recovery remains uneven across markets and segments
- **Strong focus** on regaining our 15% EBITA margin target
- **Continuing meetings with potential acquisitions** that complements the group

Questions

- We will now answer questions live and previously sent to ir@svedbergsgroup.com
- To participate, please follow the link in the press release from 8 October, which you find on www.svedberggroup.com under Media/Press releases



Thank you!

Per-Arne Andersson, CEO
Ann-Sofie Davidsson, CFO

Upcoming events

Financial calendar

Q4 Report 2026	3 February 2027
Q1 Report 2027	21 April 2027
Annual General Meeting	27 April 2027
Q2 Report 2027	15 July 2027
Q3 Report 2027	22 October 2027

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Q&A

Per-Arne Andersson
CEO

Ann-Sofie Davidsson
CFO