

FlexQube receives follow-up order of approximately USD 0.9 million

FlexQube has received a follow-up order of approximately USD 0.9 million from one of the world's largest e-commerce and logistics companies, based in the United States.

The order relates to an expansion of an AMR project that was initiated during the third quarter of 2025 and communicated in a press release on September 17, 2025. The project is separate from the orders placed by the customer during the spring of 2026 and relates to a different use case within the customer's logistics flows. The order includes both project-specific software and hardware for an expanded pilot installation at one of the customer's facilities. Delivery is planned for the middle of the second half of 2026.

The purpose of the pilot is to automate a complex internal material flow, where FlexQube's Navigator AMR is used together with a specially developed load carrier. The solution is based on FlexQube's combination of autonomous robotics technology, modular load carriers, and deep understanding of customer-specific logistics processes.

If the pilot is successful, FlexQube assesses that the use case could be scaled to several hundred robots and load carriers at the customer over the coming years.

CEO Anders Fogelberg comments: *"This order further strengthens our position with one of the world's most advanced logistics players and demonstrates the breadth of our Navigator AMR platform. It is particularly positive that this is a separate project from the orders previously placed during the spring, which shows that the customer continues to explore additional possible use cases for our solution.*

The current flow is both technically and operationally challenging and is not well suited for standardized AMR solutions. It is precisely in these types of complex environments that FlexQube's strength becomes clear, where the robot, load carrier, mechanics, software, and the customer's existing processes must be integrated into a functioning end-to-end solution.

In this project, we are also using, for the first time, a new advanced camera technology in the load carrier that makes it possible to identify which carts are being moved and automatically communicate that information to the customer's business system. This creates the conditions for higher traceability, closer integration with the customer, an increased level of automation, and a more scalable solution.

The order is clear evidence of the commercial potential of the Navigator AMR and shows how FlexQube can grow from individual pilot projects into broader rollouts across several different logistics flows with the same customer."

About FlexQube

FlexQube is a technology company headquartered in Gothenburg, Sweden with subsidiaries in USA, Mexico, Germany and England. FlexQube offers solutions for cart-based material handling using a patented modular concept. FlexQube develops and designs customized solutions for both robotic and mechanical cart logistics. Through the own developed and unique automation concept FlexQube can offer robust and self-driving robotic carts. FlexQube has more than 1300 customers in 40 countries with primary markets being North America and Europe.

FlexQube's customers can be found within the manufacturing industry, distribution- and warehousing. We represent some of the most successful companies in the world with a significant share being represented on the Fortune 500 list. These companies exist within automotive, electric vehicle manufacturing, online retail, heavy-duty trucks, industrial automation and retail logistics.

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This information is information that FlexQube is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2026-06-12 07:30 CEST.

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