

## Dataproces affected by election year – but experienced the highest sales in November for the past 24 months

**Dataproces has today published its half-year report for the irregular fiscal year 2025/26, which has been characterized by strategic investments, product development, and international expansion.**

For the first six months of the fiscal year, Dataproces achieved revenue of DKK 19.6 million, which is roughly in line with the same period last year, when revenue amounted to DKK 19.3 million. Operating profit measured by EBITDA ended at DKK 3.5 million compared to DKK 8.4 million in the same period last year.

Dataproces has seen stable development in software sales, which have grown by 24% over the past 12 months, but only 7.6% in the past half year. This is not a level the company is satisfied with, but reflects a temporary implementation stop in a municipal market affected by the election year. Dataproces states that they see a strong pipeline, and in November the company delivered its best sales month in the past 24 months. A clear sign that momentum is returning, which is why expectations for the year are maintained. An ARR growth of 20-35%, revenue of DKK 44-50 million, EBITDA of DKK 16-20 million, and EBIT of DKK 7-10 million are expected.

One of the most important initiatives during the period has been the company's strategic collaboration with Index100 on the development of KommuneProfil. The new platform is soon ready for launch and will provide municipalities with better decision-making tools and create new opportunities for growth and customer dialogue. In parallel, the company has spent the first six months preparing the organization for expansion in Germany. Dataproces has, among other things, participated in trade fairs, built relationships, and completed its first sale in Germany since acquiring Boelplan in April 2025. Dataproces has high expectations that in the coming months further progress will be seen – both through product development and via strategic partnerships or acquisitions that can accelerate international presence.

In October, Dataproces also carried out a directed share issue of DKK 18.7 million to a major institutional French investor, Eiffel Investment Group, which puts the company in a strong financial position to realize its growth ambitions – both in Denmark and in new markets.

Recently, the company presented its goal of reaching revenue of DKK 200 million by 2030, and is currently working on defining interim goals and milestones for the coming years, which will form the basis for development towards 2030. These are expected to be adopted at the board's annual strategy seminar in January, after which the company will invite to an investor day where more details about the journey towards 2030 will be shared.

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