

## Amazon (AWS) and Divio takes next step in partnership

**With reference to the press release from December 2022, Divio Technologies AB (publ) has today taken the next step in the collaboration with Amazon (AWS). The partnership is now activated and joint customer dialogues will begin within shortly. We expect positive sales results already in the coming quarter.**

Jon Levin, CEO of Divio: "Today we have taken the next step in the partnership with Amazon (AWS). It not only ensures our compliance with Amazon's standards, but is also a technical description of Divio's service offering that can be used by anyone in Amazon's sales force. Now we will start the first fruitful sales dialogues together. For us, this is one step closer to jointly accessing a growing market with a complementary offering together with a dominant player in the industry. We have planned campaigns together with AWS, one of the first will start in August. A campaign means that AWS will do outreach campaigns together where AWS will introduce customers to Divios service. This also means that from now on Divio will get an extra kick back on all customers that we bring to AWS. We expect concrete customer discussions to start in Q3 and positive sales results during the fall of 2023."

### Press enquiries

---

For further information about Divio Technologies, please visit [divio.com](https://divio.com) or contact CEO Jon Levin ([ir@divio.com](mailto:ir@divio.com))

The company's Certified Adviser is FNCA Sweden AB.

### About Divio Technologies

---

Divio Technologies AB (Publ) is the PaaS and Cloud Management Software development group behind the Divio platform, which simplifies cloud hosting, deployment and development via a PaaS solution. The platform allows enterprises to reduce costs, time to market and the burden on employees, as well as decreasing dependency on cloud vendors.

### Attachments

---

[Amazon \(AWS\) and Divio takes next step in partnership](#)