

Eltel Group

Interim report January–September 2026

Stockholm, Sweden, 29 October 2026

July–September 2026

- Net sales EUR 196.2 million (208.2), a decrease of 5.8%. Organic growth¹⁾ was -6.6%
- Gross profit EUR 27.7 million (27.8) and gross margin 14.1% (13.3)
- Adjusted EBITA²⁾ EUR 11.0 million (9.1) and adjusted EBITA margin 5.6% (4.3)
- Items affecting comparability³⁾ EUR -1.0 million (-0.3)
- Operating result (EBIT) EUR 10.1 million (8.8) and EBIT margin 5.1% (4.2)
- Net result EUR 8.7 million (3.0)
- Earnings per share EUR 0.05 (0.02), basic and diluted
- Cash flow from operating activities EUR 0.5 million (-19.1)

January–September 2026

- Net sales EUR 587.0 million (578.8), an increase of 1.4%. Organic growth¹⁾ was 0.2%
- Gross profit EUR 75.3 million (72.5) and gross margin 12.8% (12.5)
- Adjusted EBITA²⁾ EUR 19.7 million (12.4) and adjusted EBITA margin 3.4% (2.2)
- Items affecting comparability³⁾ EUR -2.3 million (-1.3)
- Operating result (EBIT) EUR 17.4 million (11.1) and EBIT margin 3.0% (1.9)
- Net result EUR 6.4 million (-0.4)
- Earnings per share EUR 0.04 (-0.02), basic and diluted
- Cash flow from operating activities EUR -15.2 million (-9.4), including EUR 15.8 million repayment of tax deferral in Sweden
- Net debt EUR 179.0 million (171.6)

Significant events during and after the reporting period

- During the third quarter, Eltel signed new contracts with a combined value, TCV, of EUR 680.7 million (176.2) and the value of the total orderbook⁴⁾ was EUR 1.7 billion (1.2).
- On 26 August, it was announced that Eltel acquired EWII's street lighting business in Denmark, strengthening its market position in Jutland and expanding its offering within public lighting infrastructure.
- On 8 September, it was announced that Eltel Norway had been awarded a long-term partnership agreement with Telenor Norway, as sole supplier of contracting services for network expansion, maintenance and upgrades. The agreement is expected to generate revenue of more than EUR 475 million over the initial five-year term, with a potential total contract value estimated at EUR 1 billion including option years.
- On 11 September, it was announced that Eltel had been awarded a frame agreement with KONSTANT in Denmark valued at EUR 73 million. The agreement strengthens Eltel's position in the Danish power market and covers maintenance and expansion of the electricity distribution network.
- On 13 October, it was announced that Eltel Sweden had signed the framework agreement with Vattenfall Eldistribution announced on 8 June 2026, following the conclusion of the appeal process. The initial four-year period amounts to a contract value of approximately EUR 137.5 million and the total contract value, including the option years, amounts to EUR 275 million.

Key figures

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	196.2	208.2	587.0	578.8	817.8
Net sales growth, %	-5.8%	-1.0%	1.4%	-3.9%	-1.3%
Gross profit	27.7	27.8	75.3	72.5	105.1
Gross margin, %	14.1%	13.3%	12.8%	12.5%	12.9%
Adjusted EBITDA	18.4	16.4	41.5	34.4	50.4
Adjusted EBITA ²⁾	11.0	9.1	19.7	12.4	20.7
Adjusted EBITA margin, %	5.6%	4.3%	3.4%	2.2%	2.5%
Operating result (EBIT)	10.1	8.8	17.4	11.1	19.4
Net working capital	-18.2	-31.0	-18.2	-31.0	-60.4
Net debt	179.0	171.6	179.0	171.6	141.9
Number of employees, average, FTE	3,623	3,869	3,666	3,931	3,894

1) Organic growth is adjusted for currency effects and acquisitions.

2) Eltel follows the profitability of segments with adjusted EBITA, which does not include restructuring costs and other items affecting comparability. Please see pages 24–25 for definitions of the key ratios.

3) See reconciliation of segment results on page 21 for more information.

4) Total orderbook includes the committed order backlog and the best estimate for uncommitted remaining parts of frame agreements until the end of the agreement.

Highest profitability since 2015 and record high orderbook

I am delighted to report a third quarter that clearly demonstrates the consistent progress we are making in building a more profitable Eltel. Our focus on commercial excellence and operational efficiency is delivering results. Adjusted EBITA reached EUR 11.0 million, with an adjusted EBITA margin of 5.6%. Both are our highest quarterly levels since 2015.

At the same time, I would have liked to see a stronger development in net sales, which declined by 5.8% to EUR 196.2 million. Lower fiber rollout volumes and a reduced contribution from major projects continued to affect parts of our business. Meanwhile, cash flow from operating activities improved substantially compared to the same quarter last year.

Since restoring growth remains an important priority, it is a clear sign of strength to see that during the quarter we signed contracts with a combined value of EUR 680.7 million, compared to EUR 176.2 million a year earlier. Our orderbook reached a record high EUR 1.7 billion at the end of the quarter, up from EUR 1.2 billion (in the previous year). The partnership agreement with Telenor in Norway contributed significantly to the positive development of the order book. The strong sales development continued after the quarter with the final signing of the service and maintenance agreement with Vattenfall in Sweden. Approximately 90% of the orderbook increase relates to service and maintenance contracts, which enhances our ability to plan ahead and optimize the organization.

Our task is now to prepare and build capabilities to turn this strong commercial momentum into future profitable delivery and growth. Volumes related to the new contracts will gradually increase from the first quarter next year, but the full net sales effect of the newly signed contracts will only be visible from the third quarter of 2027.

In Finland we continued to demonstrate our ability to improve profitability in a changing market. Although Communication volumes continued to decline, stronger operational efficiency in both Communication and Power lifted the adjusted EBITA margin above 10%. Following the decline in fiber-to-the-home, FTTH, volumes from the peak levels seen in previous years, we are adjusting the organization. This was initiated during the quarter and is expected to be completed before year-end. Alongside this adjustment, we are building our position in data centers, where activity increased and we secured our first major Finnish contract for work inside a data center.

In Sweden we also improved profitability, driven by telecommunications, public infrastructure and defense. These areas continued to develop positively, although they could not fully offset the lower Power volumes following the closure of Smart meter projects.

After the end of the quarter, the conclusion of the appeal process enabled us to sign the agreement with Vattenfall Eldistribution. Valued at approximately EUR 275 million, including option years, this is our largest contract in Sweden to date and marks a significant expansion of our Swedish Power business.

The constraints in the Danish power grid continued and Denmark & Germany has had a challenging quarter, with lower volumes and profitability. Declining Communication activity continued to weigh on performance, despite positive contributions from Smart meters. With the new EUR 73 million agreement with KONSTANT we strengthen our position significantly and are geared up to capture future opportunities in the Danish power market.

In Norway we continued to improve profitability by operational excellence, digitalization and higher utilization. Emerging services grew, driven by Data center solutions, although lower telecommunications volumes continued to put pressure on the revenue. With the new long-term partnership with Telenor Norway we have the orderbook needed for a strong profitable growth. This is our largest contract win ever: Based on expected volumes, the agreement will generate revenue of more than EUR 475 million over the initial five-year period, with a potential total contract value of EUR 1 billion including all option years.

I am very pleased to see this strong customer confidence in Eltel and, looking ahead, the long-term need for our capabilities will only increase. Digitalization and electrification are increasing the demand for connectivity and new power solutions, while geopolitical challenges reinforce the importance of resilient critical infrastructure. In February 2026, I stated that I was confident that we would reach our profitability target of 5% within 12 to 18 months' time and now, with this positive development, I remain confident that we will reach this target.

Håkan Dahlström, President and CEO



About Eltel and the Group strategy

Eltel in brief

Eltel is the leading service provider for critical infrastructure that enables renewable energy and high-performing communication networks. Operations are conducted in the Nordic countries, Germany, Poland (a Shared Services Center) and Lithuania within country-based organizations that have full responsibility for their financial results.

Within business area Communication, Eltel establishes networks and supports the societal need for greater digitalization. We provide design, installations, upgrades and maintenance services mainly to mobile and fixed communication network owners and operators and increasingly to private and public sector.

Within business area Power, Eltel enables the transition to renewable energy and the electrification of society. We provide maintenance and upgrade services to power distribution and transmission, Smart meters and turnkey solutions in e-Mobility, Solar PV, wind energy and energy storage.

With our expertise in both Communication and Power we are well equipped to provide comprehensive solutions for Data Centers, an area which we entered in 2024 and now constitutes an important and growing part of Emerging services.

Our strategy – towards sustainable profitable growth

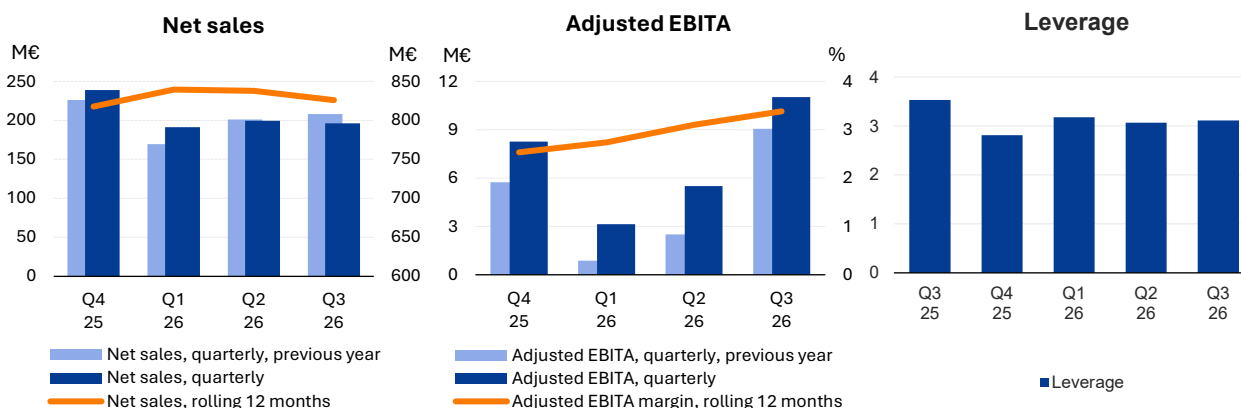
Through our strategy, we build the foundation for sustainable profitable growth. This involves:

- Improved profit margins by operational and commercial excellence
- Customer expansion in our classic service portfolio
- Significant net sales growth in our Emerging services portfolio
- A winning culture that creates engagement and success
- Industry leadership in sustainability throughout the value chain

The strategy will enable Eltel to ensure long-term value creation for our shareholders, customers, employees and society at large.

Eltel's financial targets

Group adjusted EBITA margin	5%
Annual growth	2–4%
Leverage	1.5–2.5x net debt/adjusted EBITDA
Dividend payout	Subject to leverage target



Net sales and earnings Group

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	196.2	208.2	587.0	578.8	817.8
Adjusted EBITDA	18.4	16.4	41.5	34.4	50.4
Adjusted EBITA	11.0	9.1	19.7	12.4	20.7
Items affecting comparability	-1.0	-0.3	-2.3	-1.3	-1.3
EBIT	10.1	8.8	17.4	11.1	19.4
Net result	8.7	3.0	6.4	-0.4	3.2
Key ratios					
Net sales growth, %	-5.8%	-1.0%	1.4%	-3.9%	-1.3%
Organic growth ¹⁾ , %	-6.6%	-1.6%	0.2%	-2.3%	-0.6%
Currency translation effect in net sales, MEUR	1.6	1.3	6.8	3.6	7.4
Effect of acquisitions in net sales, MEUR	0.1	-	0.1	-	-
Adjusted EBITA margin, %	5.6%	4.3%	3.4%	2.2%	2.5%
Tax rate, %	-41.9%	23.4%	-28.3%	132.8%	39.8%
Earnings per share after dilution, EUR	0.05	0.02	0.04	-0.02	0.00

1) Organic growth is adjusted for currency effects and acquisitions.

July–September 2026

Net sales decreased by 5.8% to EUR 196.2 million (208.2). Organic net sales, adjusted for currency effects and acquisitions, decreased by 6.6%. Net sales declined in Finland, Sweden and Denmark & Germany, while Norway had flat net sales.

Adjusted EBITA increased to EUR 11.0 million (9.1) and the adjusted EBITA margin was 5.6% (4.3). Profitability improved in all segments except Denmark & Germany.

Items affecting comparability amounted to EUR -1.0 million (-0.3) including resizing costs in Denmark and Sweden, consisting mainly of personnel related expenses. Q3 2025 included a restructuring charge in Norway, consisting mainly of personnel related expenses.

For further information regarding net sales and adjusted EBITA development, refer to the respective sections on the segments.

EBIT amounted to EUR 10.1 million (8.8).

Net financial expenses amounted to EUR -3.9 million (-4.8).

Taxes amounted to EUR 2.6 million (-0.9). Taxes in July-September 2026 were mainly impacted by recognition of previously non-valuated tax losses.

Net result for the period was EUR 8.7 million (3.0). Earnings per share were EUR 0.05 (0.02).

January–September 2026

Net sales increased by 1.4% to EUR 587.0 million (578.8). Organic net sales, adjusted for currency effects, and acquisitions, increased by 0.2%. Growth in Finland and Norway compensated for lower net sales in Denmark & Germany and Sweden.

Adjusted EBITA increased to EUR 19.7 million (12.4), and the adjusted EBITA margin was 3.4% (2.2). Profitability improvements in Norway, Finland and Sweden mitigated the decreased adjusted EBITA margins in Denmark & Germany.

Items affecting comparability amounted to EUR -2.3 million (-1.3) including resizing costs in Denmark and Sweden, consisting mainly of personnel related expenses. January-September 2025 included a restructuring charge in Norway, consisting mainly of personnel related expenses.

For further information regarding net sales and adjusted EBITA development, refer to the respective sections on the segments.

EBIT amounted to EUR 17.4 million (11.1).

Net financial expenses amounted to EUR -12.3 million (-9.9). The majority of the increase was due to the hybrid bond interests in 2025 (classified as equity) being replaced with the bond interest expenses.

Taxes amounted to EUR 1.4 million (-1.7), representing the net of tax cost in countries with taxable profits as well as recognition of previously non-valuated tax losses. The effective tax rate was -28.3%.

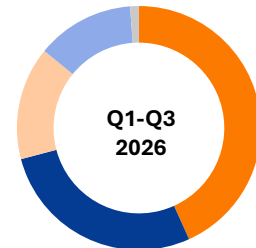
Net result for the period was EUR 6.4 million (-0.4). Earnings per share were EUR 0.04 (-0.02).

Overview of segments

Net sales

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Finland	92.5	101.5	255.6	248.7	351.1
Sweden	50.4	53.0	163.3	164.4	239.2
Denmark & Germany	26.7	28.7	88.6	90.6	125.6
Norway	25.3	24.4	76.6	73.5	100.0
Sum segments	194.9	207.6	584.0	577.2	815.8
Group Support Functions	2.5	2.4	6.9	6.7	9.3
Eliminations	-1.2	-1.9	-3.8	-5.1	-7.4
Total net sales	196.2	208.2	587.0	578.8	817.8
Net sales growth, %	-5.8%	-1.0%	1.4%	-3.9%	-1.3%

Net sales by segment

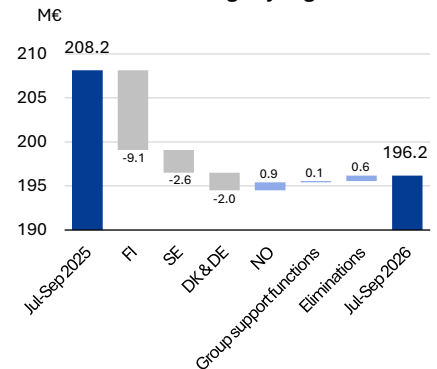


FI SE DK & DE NO Group support functions

Adjusted EBITA

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Finland	9.6	8.8	17.4	13.9	20.3
Sweden	1.8	1.0	5.3	3.8	7.7
Denmark & Germany	0.2	1.1	1.6	5.0	5.9
Norway	1.0	0.4	2.7	-1.8	-1.8
Sum segments	12.6	11.3	27.1	20.9	32.1
Group Support Functions	-1.6	-2.2	-7.4	-8.5	-11.4
Total adjusted EBITA	11.0	9.1	19.7	12.4	20.7

Net sales change by segment



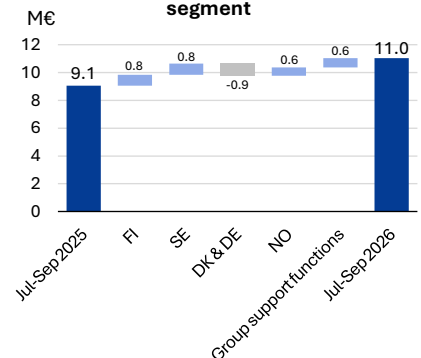
Adjusted EBITA margin

%	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Finland	10.3%	8.7%	6.8%	5.6%	5.8%
Sweden	3.5%	1.8%	3.3%	2.3%	3.2%
Denmark & Germany	0.9%	3.9%	1.9%	5.5%	4.7%
Norway	4.0%	1.7%	3.5%	-2.5%	-1.8%
Sum segments	6.5%	5.4%	4.6%	3.6%	3.9%
Total adjusted EBITA margin, %	5.6%	4.3%	3.4%	2.2%	2.5%

In January-September 2026, the segments represented 99.5% of the net sales. Management follows segment results by adjusted EBITA, which does not include items affecting comparability.

The Group Support Functions include Group Functions and Lithuania as well as closing activities for Power Transmission International. Group Support Functions is not considered a segment.

Adjusted EBITA change by segment



Net sales and adjusted EBITA – Segments

Finland

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	92.5	101.5	255.6	248.7	351.1
Adjusted EBITA	9.6	8.8	17.4	13.9	20.3
Number of employees, average, FTE	1,208	1,302	1,208	1,310	1,301
Key ratios					
Net sales growth, %	-8.9%	0.2%	2.8%	-3.0%	-1.9%
Adjusted EBITA margin, %	10.3%	8.7%	6.8%	5.6%	5.8%

July–September 2026

Net sales decreased by EUR 9.1 million, or 8.9%, to EUR 92.5 million (101.5). The decline was mainly attributed to Communication, due to normalized volumes in fiber-to-the-home, FTTH, after the peak in previous years. Despite high activity in Emerging services, net sales in Power also declined slightly, compared to a strong third quarter in 2025.

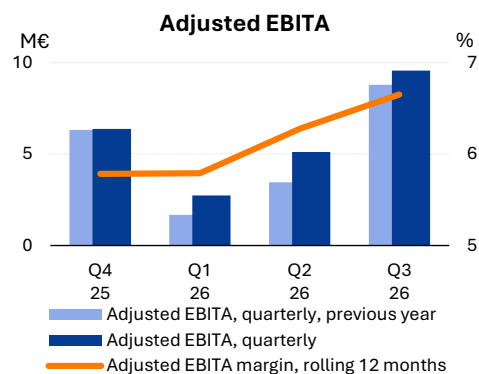
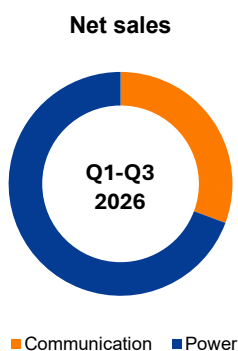
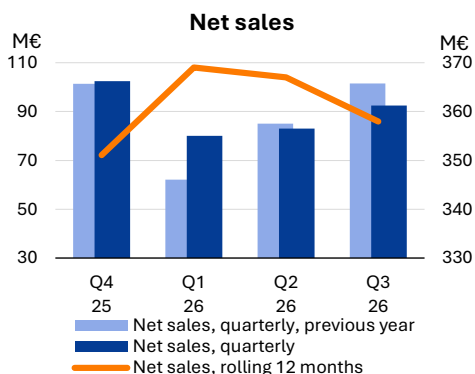
Adjusted EBITA improved by EUR 0.8 million to EUR 9.6 million (8.8). The adjusted EBITA margin was 10.3% (8.7). Especially Communication, but also Power, contributed to improved adjusted EBITA margin, reflecting a continuously strong focus on operational efficiency.

Following the decline in fiber-to-the-home, FTTH, volumes from the peak levels seen in previous years, we are adjusting the organization. This was initiated during the quarter and is expected to be completed before year-end.

January–September 2026

Net sales increased by EUR 6.9 million, or 2.8%, to EUR 255.6 million (248.7). Net sales in Power grew significantly, supported particularly by Emerging services and especially by Solar PV. The growth in Power compensated for the decrease in Communication net sales, driven by lower volumes in fiber-to-the-home, FTTH, as rollout volumes have declined from their peak in previous years.

Adjusted EBITA improved by EUR 3.5 million to EUR 17.4 million (13.9). The adjusted EBITA margin was 6.8% (5.6). Both Communication and Power contributed to improved adjusted EBITA margin, reflecting a tenacious focus on operational efficiency.



Sweden

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	50.4	53.0	163.3	164.4	239.2
Adjusted EBITA	1.8	1.0	5.3	3.8	7.7
Number of employees, average, FTE	889	957	898	964	949
Key ratios					
Net sales growth, %	-4.9%	2.6%	-0.7%	7.9%	12.9%
Organic growth ¹⁾ , %	-4.7%	-0.3%	-2.5%	5.0%	9.1%
Currency translation effect in net sales, MEUR	-0.1	1.5	2.9	4.4	8.1
Adjusted EBITA margin, %	3.5%	1.8%	3.3%	2.3%	3.2%

1) Adjusted for currency effects.

July–September 2026

Net sales decreased by EUR 2.6 million, or 4.9%, to EUR 50.4 million (53.0). In local currency, net sales decreased by 4.7%. Communication grew, due to higher volumes from telecommunications, as well as the public infrastructure and defense sectors. However, this could not fully compensate for the decline in Power, following project closures in Smart meters.

Adjusted EBITA increased to EUR 1.8 million (1.0). The adjusted EBITA margin was 3.5% (1.8). The improved profitability was driven by a continued positive profitability development in Communication, mainly related to telecommunications, as well as the public infrastructure and defense sectors. Lower volumes and margins in Power, following project closures in Smart meters, reduced the positive effect.

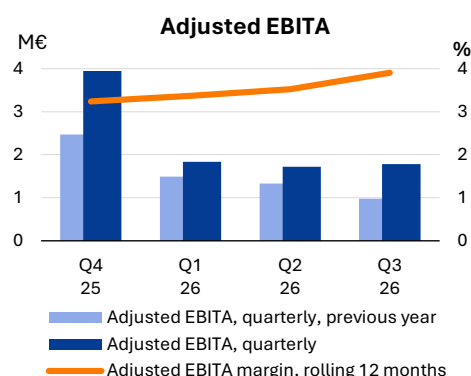
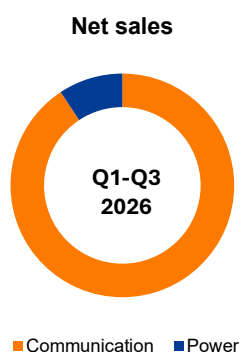
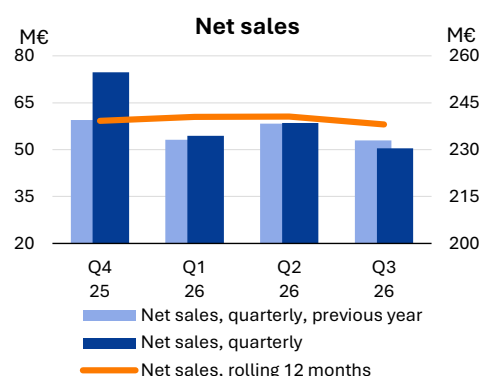
Sweden has a new organization in force from 1 October onwards to better match the future business demands. Rightsizing measures and role adjustments related to the change have been implemented.

On 13 October, it was announced that Eltel Sweden had signed the framework agreement with Vattenfall Eldistribution announced on 8 June 2026, following the conclusion of the appeal process. The initial four-year period amounts to a contract value of approximately EUR 137.5 million and the total contract value, including the option years, amounts to EUR 275 million.

January–September 2026

Net sales decreased by EUR 1.1 million, or 0.7%, to EUR 163.3 million (164.4). In local currency, net sales decreased by 2.5%. Communication grew, driven by continued high volumes in telecommunications, as well as the public infrastructure and defense sectors. However, this was not sufficient to offset decreased net sales in Power, attributed to project closures in Smart meters and Solar PV.

Adjusted EBITA increased to EUR 5.3 million (3.8). The adjusted EBITA margin was 3.3% (2.3). The positive development was attributed to a strong profitability improvement in Communication. Weaker profitability in Power, due to project closures in Smart meters and Solar PV reduced the positive effect.



Denmark & Germany

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	26.7	28.7	88.6	90.6	125.6
Adjusted EBITA	0.2	1.1	1.6	5.0	5.9
Number of employees, average, FTE	736	766	750	774	772
Key ratios					
Net sales growth, %	-7.0%	-0.9%	-2.3%	-3.3%	-3.0%
Organic growth ¹⁾ , %	-7.3%	-0.8%	-2.3%	-3.3%	-3.0%
Currency translation effect in net sales, MEUR	-0.0	-0.0	-0.1	-0.0	-0.1
Effect of acquisitions in net sales, MEUR	0.1	-	0.1	-	-
Adjusted EBITA margin, %	0.9%	3.9%	1.9%	5.5%	4.7%

1) Adjusted for currency effects and acquisitions.

July–September 2026

Net sales decreased by EUR 2.0 million, or 7.0%, to EUR 26.7 million (28.7), mainly due to declining volumes in Communication. In spite of a strong performance, especially in Smart meters and also in public infra, net sales in Power declined, mainly due to power grid constraints impacting the power sector.

Adjusted EBITA was EUR 0.2 million (1.1). The adjusted EBITA margin was 0.9% (3.9). Adjusted EBITA declined both in Communication and Power, despite profitability improvement in the Smart meters business.

On 26 August, it was announced that Eltel acquired EWII's street lighting business in Denmark, strengthening its market position in Jutland and expanding its presence within public lighting infrastructure.

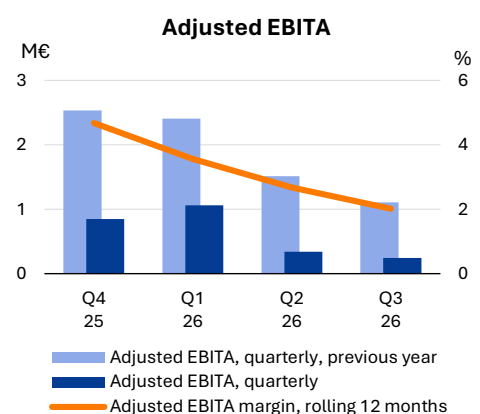
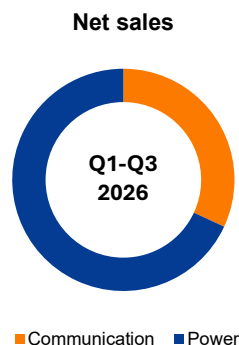
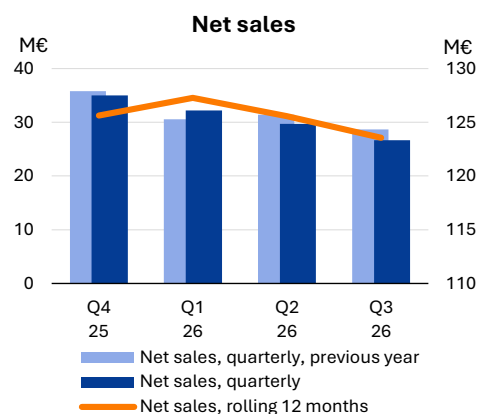
On 11 September, it was announced that Eltel had been awarded a frame agreement with KONSTANT in Denmark valued at EUR 73 million. The agreement strengthens Eltel's position in the Danish power market.

January–September 2026

Net sales decreased by EUR 2.1 million, or 2.3%, to EUR 88.6 million (90.6). Growth in Smart meters could not compensate for the overall decline, mainly attributed to lower volumes in Communication.

Adjusted EBITA was EUR 1.6 million (5.0). The adjusted EBITA margin was 1.9% (5.5). Adjusted EBITA declined in both Communication and Power, despite profitability improvement in the Smart meters business.

To mitigate the effects of expected continued volume decline in Communication, action was taken in April to improve the operations, including rightsizing.



Norway

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	25.3	24.4	76.6	73.5	100.0
Adjusted EBITA ¹⁾	1.0	0.4	2.7	-1.8	-1.8
Number of employees, average, FTE	502	529	510	561	551
Key ratios					
Net sales growth, %	3.7%	-12.0%	4.2%	-13.7%	-13.0%
Organic growth ²⁾ , %	-3.4%	-11.5%	-1.2%	-12.7%	-12.4%
Currency translation effect in net sales, MEUR	1.7	-0.1	4.0	-0.8	-0.7
Adjusted EBITA margin, %	4.0%	1.7%	3.5%	-2.5%	-1.8%

1) Excluding restructuring costs.

2) Adjusted for currency effects.

July–September 2026

Net sales increased by EUR 0.9 million, or 3.7%, to EUR 25.3 million (24.4). Net sales decline in local currency was 3.4%. Growth in Emerging services could not fully compensate for declining net sales in Communication, driven by lower volumes in telecommunications.

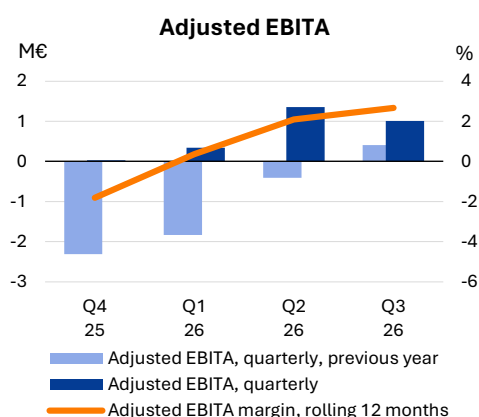
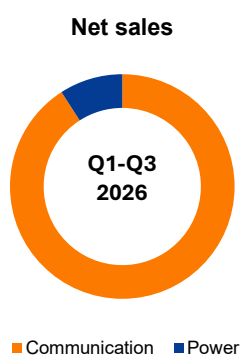
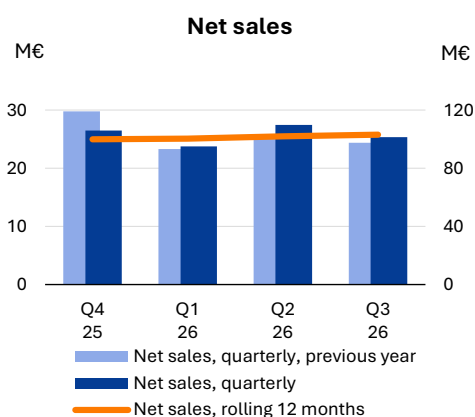
Adjusted EBITA increased by EUR 0.6 million to EUR 1.0 million (0.4). The adjusted EBITA margin was 4.0% (1.7). The improvement was mainly driven by operational excellence measures, including focus on digitalization and utilization.

On 8 September, it was announced that Eltel Norway had been awarded a long-term partnership agreement with Telenor Norway, as sole supplier of contracting services for network expansion, maintenance and upgrades. The agreement is expected to generate revenue of more than EUR 475 million over the initial five-year term, with a potential total contract value estimated at EUR 1 billion including option years.

January–September 2026

Net sales increased by EUR 3.1 million, or 4.2%, to EUR 76.6 million (73.5). Net sales decline in local currency was 1.2%. Growth in Power, attributed to Emerging services, mitigated the impact of lower volumes in Communication.

Adjusted EBITA increased by EUR 4.5 million to EUR 2.7 million (-1.8). The adjusted EBITA margin was 3.5% (-2.5). Significant profitability improvements, especially in Power, but also in Communication contributed to the adjusted EBITA margin increase.



Cash flow

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
EBIT	10.1	8.8	17.4	11.1	19.4
Depreciation and amortization	7.4	7.3	21.8	22.0	29.7
EBITDA	17.5	16.1	39.2	33.1	49.1
Changes in working capital	-12.3	-28.9	-42.0	-32.0	-3.5
Total financial expenses and taxes	-3.9	-5.3	-13.8	-9.7	-14.7
Adjustment for gain/loss on sales of assets and business	0.1	0.0	0.2	-0.1	-0.1
Other	-0.9	-0.9	1.2	-0.7	1.2
Cash flow from operating activities	0.5	-19.1	-15.2	-9.4	32.0
Cash flow from investing activities	-3.7	-1.5	-6.8	-3.6	-5.0
Cash flow from financing activities	-13.5	-84.4	-4.4	5.6	-4.5
Net change in cash and cash equivalents	-16.6	-104.9	-26.4	-7.4	22.6
Cash and cash equivalents at beginning of period	33.8	118.6	43.8	21.3	21.3
Foreign exchange rate effect	-0.0	0.0	-0.2	-0.1	-0.0
Cash and cash equivalents at end of period	17.2	13.8	17.2	13.8	43.8

Condensed consolidated statement of cash flows is presented on page 17.

July–September 2026

Cash flow from operating activities was EUR 0.5 million (-19.1). Main items included EBITDA EUR 17.5 million (16.1), cash flow from change in net working capital EUR -12.3 million (-28.9), financial items EUR -3.8 million (-5.2) and income taxes EUR -0.1 million (-0.1). Cash flow from financial items and income taxes is impacted by timing differences between income statement and payments.

Cash flow has historically displayed a strong seasonal pattern, with weaker cash flow recorded during the period until the end of the third quarter due to higher production activity. Eltel's net working capital level is also impacted by phasing of projects. These projects, and delays in them, might result in continued tie up of working capital and can create volatility in the net working capital also going forward.

Net cash flow from investing activities was EUR -3.7 million (-1.5) from net capital expenditure on machinery and equipment as well as advances paid on intangible assets relating to digitalization.

Cash flow from financing activities was EUR -13.5 million (-84.4). Utilization of short-term financing decreased by EUR 7.0 million (decrease of 59.5 mostly due to repayment of former revolving credit facility) and payments of lease liabilities were EUR 6.4 million (6.7). In Q3 2025 payment of interest for the hybrid bond amounted to EUR 0.2 million and prepayment of term loan amounted to EUR 18.0 million.

January–September 2026

Cash flow from operating activities was EUR -15.2 million (-9.4). Main items included EBITDA EUR 39.2 million (33.1), cash flow from change in net working capital EUR -42.0 million including EUR 15.8 million repayment of tax deferral in Sweden (-32.0), financial items EUR -13.2 million (-8.9) including the paid interest of tax deferral in Sweden and income taxes EUR -0.5 million (-0.8). Cash flow from financial items and income taxes is impacted by timing differences between income statement and payments.

Net cash flow from investing activities was EUR -6.8 million (-3.6) from net capital expenditure on machinery and equipment as well as advances paid on intangible assets relating to digitalization..

Cash flow from financing activities was EUR -4.4 million (5.6). Utilization of short-term financing increased by EUR 15.5 million (decrease of 51.6 mostly due to repayment of former revolving credit facility) and payments of lease liabilities were EUR 19.0 million (20.9). In January-September 2025 net proceeds from issuance of bond amounted to EUR 127.1 million, repurchase of the hybrid bond amounted to EUR 25.3 million, payment of interest for the hybrid bond amounted to EUR 3.3 million and amortization and prepayment of term loans amounted to EUR 20.0 million.

Financial position, cash and cash equivalents

In June 2025, Eltel issued a EUR 130 million senior secured four-year floating rate bond. The net proceeds from the bond were used for the repayment of the remaining term loans, revolving credit facility, and the hybrid bond as well as for general corporate purposes.

Credit facilities

EUR million	30 Sep 2026	Maturity
Senior bond	130.0	Jun 2029
Super senior revolving credit facility	45.0	Dec 2028
Account overdrafts	15.0	Dec 2028
Total committed credit facilities	190.0	
Commercial paper program	150.0	N/A

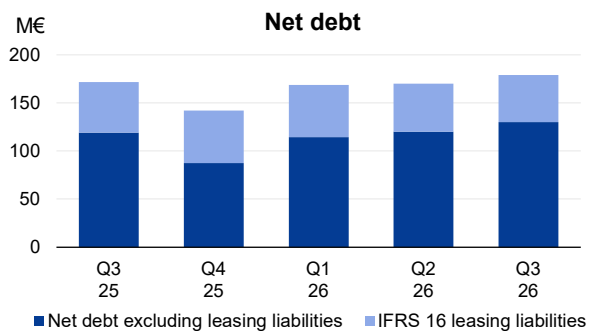
Available liquidity reserves, including the committed revolving credit facility, account overdrafts and cash and cash equivalents, amounted to EUR 77.2 million (73.8) on 30 September 2026. Additional to the committed facilities, the Group also had access to short-term debt capital markets via a commercial paper program of EUR 150 million. On 30 September 2026, EUR 18.0 million (4.5) of the commercial paper program and EUR 0.0 million (0.0) of the revolving credit facility were utilized.

Equity at the end of the period was EUR 177.5 million (162.9) and total assets were EUR 623.9 million (635.8). The equity ratio was 31.9% (29.3).

Interest-bearing liabilities and net debt

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Interest-bearing debt	146.2	131.5	130.1
Leasing liabilities	49.8	53.4	55.6
Allocation of effective interest to periods	0.1	0.5	0.0
Less cash and cash equivalents	-17.2	-13.8	-43.8
Net debt	179.0	171.6	141.9

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Non-current interest-bearing debt	128.0	127.3	127.5
Current interest-bearing debt	18.2	4.2	2.7
Total interest-bearing debt	146.2	131.5	130.1
Non-current leasing liabilities	28.4	31.7	33.6
Current leasing liabilities	21.4	21.7	22.0
Total leasing liabilities	49.8	53.4	55.6



Commercial guarantees

On 30 September 2026, the commercial guarantees issued by the banks and other financial institutions on behalf of the Group amounted to EUR 71.7 million (56.3).

Other information

Risks and uncertainty factors

Current market volatility and the unpredictability of customer investment volumes may have a negative impact on Eltel's net sales development. High dependency on one key customer in Norway may have a significant impact on the net sales, profitability and operations of the Norwegian segment. Global uncertainty may cause delays in investment decisions also in Emerging services where market financing is prevalent.

Eltel performed an impairment test of goodwill showing that there was no impairment in Q4 2025. Eltel follows any triggering events and impairment tests are conducted in case of any indicators of impairment arise.

Materialization of business risks may lead to breach of leverage covenant under the existing financing agreement. Seasonal variation in Eltel's operations and related working capital build-up may also expose the company to liquidity risk.

For additional information regarding risks and uncertainties, please refer to Eltel's 2025 Annual Report which was published on 26 March 2026 and is available on Eltel's website at www.eltelgroup.com.

Large agreements announced during and after the reporting period

- On 26 August, it was announced that Eltel acquired EWII's street lighting business in Denmark, strengthening its market position in Jutland and expanding its offering within public lighting infrastructure.
- On 8 September, it was announced that Eltel Norway had been awarded a long-term partnership agreement with Telenor Norway, as sole supplier of contracting services for network expansion, maintenance and upgrades. The agreement is expected to generate revenue of more than EUR 475 million over the initial five-year term, with a potential total contract value estimated at EUR 1 billion including option years.
- On 11 September, it was announced that Eltel had been awarded a frame agreement with KONSTANT in Denmark valued at EUR 73 million. The agreement covers maintenance and expansion of electricity distribution infrastructure and strengthens Eltel's position in the Danish power market.
- On 13 October, it was announced that Eltel Sweden had signed the framework agreement with Vattenfall Eldistribution announced on 8 June 2026, following the conclusion of the appeal process. The initial four-year period amounts to a contract value of approximately EUR 137.5 million and the total contract value, including the option years, amounts to EUR 275 million.

Related party transactions

During the quarter, no significant transactions took place between Eltel and related parties.

Seasonality

Eltel's businesses are generally characterized by seasonal patterns and cyclicity of the project business that adds volatility to net sales, adjusted EBITA and cash flow. Seasonality is normally driven by a number of factors, including weather conditions, the timing of customer orders and completion of work phases. The Eltel Group has historically reported higher revenues and operating result in the second half of the year. Cash flow has historically displayed a strong seasonal pattern, with weaker cash flow recorded during the period until the end of the third quarter due to higher production activity. At the end of the year, as production volumes decrease as a result of completion of projects, cash flow has normally been stronger. For more details, please refer to quarterly key financial figures for the Group on page 19.

Presentation of the interim report January–September 2026

Investors, analysts and media are invited to participate in the Q3 2026 report briefing on 29 October 2026 at 10:00 AM CET, hosted by Eltel's President and CEO Håkan Dahlström and CFO Tarja Leikas. A combined webcast and teleconference as well as the presentation will be available at www.eltelgroup.com/en/investors/financial-reports/.

For further information, please contact:

Tarja Leikas, CFO
Phone: +358 40 730 77 62, tarja.leikas@eltelnetworks.com

Alexandra Kärnlund, Director, Communications
Phone: +46 70 910 0903, alexandra.karnlund@eltelnetworks.com

This information is information that Eltel is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 08:00 CET on 29 October 2026.

Financial calendar

- Full-year report January–December: 12 February 2027
- Interim report January–March: 29 April 2027
- Half-year report January–June: 22 July 2027
- Interim report January–September: 29 October 2027
- Annual Report 2026: week 12, 2027
- Annual General meeting 2027: 11 May 2027

Signature of the President and CEO

Stockholm, Sweden, 29 October 2026

Eltel AB (publ)

Håkan Dahlström
President and CEO

Review report

To the Board of Directors of Eltel AB (publ)

Corp. id. 556728-6652

Introduction

We have reviewed the condensed interim financial information (interim report) of Eltel AB (publ) as of 30 September 2026 and the nine-month period then ended. The Board of Directors and the Managing Director are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements ISRE 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing practices and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, for the Group in accordance with IAS 34 and the Annual Accounts Act, and for the Parent Company in accordance with the Annual Accounts Act.

Stockholm 29 October 2026

KPMG AB

Fredrik Westin

Authorized Public Accountant

Condensed financial information

Condensed consolidated income statement

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	196.2	208.2	587.0	578.8	817.8
Cost of sales	-168.5	-180.4	-511.7	-506.3	-712.7
Gross profit	27.7	27.8	75.3	72.5	105.1
Other income	0.4	0.9	1.9	2.5	3.5
Selling and administrative expenses	-17.4	-19.1	-57.6	-62.1	-86.8
Other expenses	-0.6	-0.7	-2.3	-1.8	-2.4
Operating result (EBIT)	10.1	8.8	17.4	11.1	19.4
Financial income	0.2	0.1	0.4	0.3	0.7
Financial expenses	-4.1	-5.0	-12.8	-10.2	-14.8
Net financial expenses	-3.9	-4.8	-12.3	-9.9	-14.1
Result before taxes	6.1	3.9	5.0	1.3	5.3
Taxes	2.6	-0.9	1.4	-1.7	-2.1
Net result	8.7	3.0	6.4	-0.4	3.2
Attributable to:					
Equity holders of the parent	8.4	2.6	6.0	-1.1	2.2
Non-controlling interest	0.3	0.4	0.4	0.7	1.0
Earnings per share (EPS)					
Basic, EUR	0.05	0.02	0.04	-0.02	0.00
Diluted, EUR	0.05	0.02	0.04	-0.02	0.00

Condensed consolidated statement of comprehensive income

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net profit for the period	8.7	3.0	6.4	-0.4	3.2
Other comprehensive income:					
Items that will not be reclassified to profit and loss					
Revaluation of defined benefit plans, net of tax	4.9	1.3	2.8	-0.9	0.2
Items that may be subsequently reclassified to profit and loss					
Cash flow hedges, net of tax	1.6	-0.2	2.2	-0.2	0.1
Net investment hedges, net of tax	-	-	-	-	0.1
Currency translation differences	-1.0	1.1	-2.3	3.9	6.5
Total	0.6	0.9	-0.1	3.7	6.7
Other comprehensive income/loss for the period, net of tax	5.5	2.2	2.7	2.8	6.9
Total comprehensive income/loss for the period	14.2	5.2	9.1	2.4	10.0
Total comprehensive income/loss attributable to:					
Equity holders of the parent	13.9	4.8	8.7	1.7	9.1
Non-controlling interest	0.3	0.4	0.4	0.7	1.0

Condensed consolidated balance sheet

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
ASSETS			
Non-current assets			
Goodwill	253.1	252.3	253.7
Intangible assets	35.0	30.8	31.6
Property, plant and equipment	5.3	5.6	5.6
Right-of-use assets	48.1	51.1	53.5
Deferred tax assets	28.8	27.7	27.3
Financial assets	18.1	14.6	15.3
Total non-current assets	388.3	382.1	386.9
Current assets			
Inventories	23.9	28.0	38.3
Trade and other receivables	194.6	212.0	186.6
Cash and cash equivalents	17.2	13.8	43.8
Total current assets	235.6	253.7	268.7
TOTAL ASSETS	623.9	635.8	655.5
EQUITY AND LIABILITIES			
Equity			
Equity attributable to shareholders of the parent	169.6	153.4	160.5
Hybrid bond	-	1.3	-
Non-controlling interest	8.0	8.2	8.5
Total equity	177.5	162.9	168.9
Non-current liabilities			
Interest-bearing debt	128.0	127.3	127.5
Leasing liabilities	28.4	31.7	33.6
Retirement benefit obligations	7.3	6.8	7.3
Deferred tax liabilities	12.3	11.8	12.0
Provisions	5.2	5.3	5.9
Other non-current liabilities ¹⁾	-	16.4	16.9
Total non-current liabilities	181.1	199.4	203.2
Current liabilities			
Interest-bearing debt	18.2	4.2	2.7
Leasing liabilities	21.4	21.7	22.0
Provisions	3.3	2.6	3.1
Advances received	66.9	80.4	82.6
Trade and other payables ¹⁾	155.5	164.6	173.0
Total current liabilities	265.3	273.5	283.4
Total liabilities	446.4	472.9	486.6
TOTAL EQUITY AND LIABILITIES	623.9	635.8	655.5

1) Short-term portion of the tax deferral in Sweden is presented in trade and other payables and the long-term portion in other non-current liabilities.

Condensed consolidated statement of cash flows

EUR million	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Cash flow from operating activities			
Operating result (EBIT)	17.4	11.1	19.4
Adjustments:			
Depreciation and amortization	21.8	22.0	29.7
Gain/loss on sales of assets and business	0.2	-0.1	-0.1
Defined benefit pension plans	1.1	-0.5	1.4
Other non-cash adjustments	0.0	-0.1	-0.2
Cash flow from operations before interests, taxes and changes in working capital	40.6	32.3	50.2
Interest and other financial expenses paid, net	-13.2	-8.9	-12.7
Income taxes received/paid	-0.5	-0.8	-2.0
Total financial expenses and taxes	-13.8	-9.7	-14.7
Changes in working capital:			
Trade and other receivables	-6.5	-45.4	-18.3
Trade and other payables	-49.9	21.9	33.6
Inventories	14.4	-8.5	-18.7
Changes in working capital	-42.0	-32.0	-3.5
Net cash from operating activities	-15.2	-9.4	32.0
Cash flow from investing activities			
Purchases of property, plant and equipment (PPE) and intangible assets	-6.4	-3.7	-5.1
Proceeds from sale of property, plant and equipment (PPE)	-0.0	0.1	0.1
Acquisition of business, net of cash and cash equivalents	-0.4	-	-
Net cash from investing activities	-6.8	-3.6	-5.0
Cash flow from financing activities			
Proceeds from issuance of bond	-	127.1	127.1
Repurchase of hybrid bond	-	-25.3	-26.6
Payments of interests for hybrid bond	-	-3.3	-3.3
Proceeds from share issue	0.1	-	-
Acquisition of own shares	-0.1	-	-
Proceeds from short-term financial liabilities	34.0	19.0	22.0
Payments of short-term financial liabilities	-18.5	-70.6	-75.6
Payments of financial liabilities, term loans	-	-20.0	-20.0
Payments of lease liabilities	-19.0	-20.9	-27.7
Proceeds from equity-settled share-based program	-	0.1	0.1
Dividends to non-controlling interest	-1.0	-0.5	-0.5
Change in non-liquid financial assets	0.1	0.0	0.0
Net cash from financing activities	-4.4	5.6	-4.5
Net change in cash and cash equivalents	-26.4	-7.4	22.6
Cash and cash equivalents at beginning of period	43.8	21.3	21.3
Foreign exchange rate effect	-0.2	-0.1	-0.0
Cash and cash equivalents at end of period	17.2	13.8	43.8

Condensed consolidated statement of changes in equity

EUR million	Equity attributable to shareholders of the parent							Non-controlling interest	Total equity
	Share capital	Other paid-in capital	Accumulated losses	Revaluation of defined benefit plans, net of tax	Hedging reserve	Currency translation	Total		
1 Jan 2026	1.6	647.8	-426.4	-28.6	11.0	-44.9	160.5	8.5	168.9
Total comprehensive income for the period	-	-	6.0	2.8	2.2	-2.3	8.7	0.4	9.1
Transactions with owners:									
Share issue	0.1	-	-	-	-	-	0.1	-	0.1
Purchase of own shares	-	-0.1	-	-	-	-	-0.1	-	-0.1
Equity-settled share-based payment	-	-	0.4	-	-	-	0.4	-	0.4
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-1.0	-1.0
Total transaction with owners	0.1	-0.1	0.4	-	-	-	0.4	-1.0	-0.5
30 Sep 2026	1.7	647.8	-420.0	-25.8	13.2	-47.2	169.6	8.0	177.5

EUR million	Equity attributable to shareholders of the parent							Hybrid bond	Non-controlling interest	Total equity
	Share capital	Other paid-in capital	Accumulated losses	Revaluation of defined benefit plans, net of tax	Hedging reserve	Currency translation	Total			
1 Jan 2025	162.0	487.5	-423.7	-28.8	10.8	-51.5	156.3	25.0	8.0	189.3
Total comprehensive income for the period	-	-	-1.1	-0.9	-0.2	3.9	1.7	-	0.7	2.4
Repurchase of hybrid bond, including premium	-	-	-1.6	-	-	-	-1.6	-23.7	-	-25.3
Interests on hybrid bond	-	-	-3.3	-	-	-	-3.3	-	-	-3.3
Transactions with owners:										
Share capital reduction and reclassification	-160.3	160.3	-	-	-	-	-	-	-	-
Equity-settled share-based payment	-	-	0.2	-	-	-	0.2	-	-	0.2
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	-0.5	-0.5
Total transaction with owners	-160.3	160.3	0.2	-	-	-	0.2	-	-0.5	-0.3
30 Sep 2025	1.6	647.8	-429.5	-29.6	10.6	-47.5	153.4	1.3	8.2	162.9

EUR million	Equity attributable to shareholders of the parent							Hybrid bond	Non-controlling interest	Total equity
	Share capital	Other paid-in capital	Accumulated losses	Revaluation of defined benefit plans, net of tax	Hedging reserve	Currency translation	Total			
1 Jan 2025	162.0	487.5	-423.7	-28.8	10.8	-51.5	156.3	25.0	8.0	189.3
Total comprehensive income for the period	-	-	2.2	0.2	0.2	6.5	9.1	-	1.0	10.0
Repurchase of hybrid bond, including premium	-	-	-1.7	-	-	-	-1.7	-25.0	-	-26.7
Interests on hybrid bond	-	-	-3.3	-	-	-	-3.3	-	-	-3.3
Transactions with owners:										
Share capital reduction and reclassification	-160.3	160.3	-	-	-	-	-	-	-	-
Equity-settled share-based payment	-	-	0.1	-	-	-	0.1	-	-	0.1
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	-0.5	-0.5
Total transaction with owners	-160.3	160.3	0.1	-	-	-	0.1	-	-0.5	-0.4
31 Dec 2025	1.6	647.8	-426.4	-28.6	11.0	-44.9	160.5	-	8.5	168.9

Key figures

Key figures for the period

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025	Rolling 12-mon
Net sales	196.2	208.2	587.0	578.8	817.8	826.0
Net sales growth, %	-5.8	-1.0	1.4	-3.9	-1.3	2.6
Adjusted EBITDA	18.4	16.4	41.5	34.4	50.4	57.5
Adjusted EBITA	11.0	9.1	19.7	12.4	20.7	27.9
Adjusted EBITA margin, %	5.6	4.3	3.4	2.2	2.5	3.4
Items affecting comparability	-1.0	-0.3	-2.3	-1.3	-1.3	-2.3
EBITDA	17.5	16.1	39.2	33.1	49.1	55.2
Operating result (EBIT)	10.1	8.8	17.4	11.1	19.4	25.6
EBIT margin, %	5.1	4.2	3.0	1.9	2.4	3.1
Result before taxes	6.1	3.9	5.0	1.3	5.3	9.0
Net result for the period	8.7	3.0	6.4	-0.4	3.2	10.0
Earnings per share EUR, basic and diluted	0.05	0.02	0.04	-0.02	0.00	0.06
Return on equity (ROE), % ¹⁾	5.9	2.2	5.9	2.2	1.9	5.9
Leverage ratio ¹⁾	3.1	3.5	3.1	3.5	2.8	3.1
Net working capital	-18.2	-31.0	-18.2	-31.0	-60.4	-18.2
Number of personnel, average, FTE	3,623	3,869	3,666	3,931	3,894	3,695

Quarterly key figures

EUR million	Jul-Sep 2026	Apr-Jun 2026	Jan-Mar 2026	Oct-Dec 2025	Jul-Sep 2025	Apr-Jun 2025	Jan-Mar 2025
Net sales	196.2	199.6	191.3	239.0	208.2	201.0	169.6
Net sales growth, %	-5.8	-0.7	12.8	5.7	-1.0	-6.9	-3.8
Adjusted EBITDA	18.4	12.7	10.4	16.0	16.4	10.3	7.8
Adjusted EBITA	11.0	5.5	3.1	8.3	9.1	2.5	0.9
Adjusted EBITA margin, %	5.6	2.8	1.6	3.5	4.3	1.2	0.5
Items affecting comparability	-1.0	-1.4	-	-	-0.3	-0.5	-0.6
EBITDA	17.5	11.4	10.4	16.0	16.1	9.8	7.2
Operating result (EBIT)	10.1	4.2	3.1	8.3	8.8	2.0	0.3
EBIT margin, %	5.1	2.1	1.6	3.5	4.2	1.0	0.2
Result before taxes	6.1	0.2	-1.3	4.0	3.9	-0.6	-2.0
Net result for the period	8.7	-0.5	-1.7	3.6	3.0	-0.8	-2.7
Earnings per share EUR, basic and diluted	0.05	-0.00	-0.01	0.02	0.02	-0.01	-0.02
Return on equity (ROE), % ¹⁾	5.9	2.7	2.4	1.9	2.2	0.4	-0.8
Leverage ratio ¹⁾	3.1	3.1	3.2	2.8	3.5	2.8	2.1
Net working capital	-18.2	-31.5	-36.9	-60.4	-31.0	-59.2	-76.3
Number of personnel, average, FTE	3,623	3,686	3,691	3,781	3,869	3,932	3,992

1) Calculated on a rolling 12-month basis.

Please see pages 24–25 for definitions of the key ratios.

Notes to the condensed consolidated interim financial statements

Accounting principles

This condensed interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and applicable regulations in the Swedish Annual Accounts Act. The accounting principles adopted are the same with those of the Group's and the Parent Company's annual financial statements for the year ended 31 December 2025.

The new IFRS standards and amendments effective for the first time for 2026 financial year did not have any impact on Group's financial statements.

Net sales by segment

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Finland	92.5	101.5	255.6	248.7	351.1
Sweden	50.4	53.0	163.3	164.4	239.2
Denmark & Germany	26.7	28.7	88.6	90.6	125.6
Norway	25.3	24.4	76.6	73.5	100.0
Group Support Functions ¹⁾	2.5	2.4	6.9	6.7	9.3
Eliminations	-1.2	-1.9	-3.8	-5.1	-7.4
Net sales, total	196.2	208.2	587.0	578.8	817.8

1) Group Support Functions includes Group functions and Lithuania as well as closing activities for Power Transmission International. Group Support Functions is not considered a segment.

Net sales by segment and by business

EUR million		Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Finland	Communication	32.8	41.0	78.4	97.1	133.9
	Power	59.7	60.6	177.2	151.7	217.2
Sweden	Communication	46.3	43.3	148.1	131.4	195.1
	Power	4.1	9.6	15.2	33.0	44.0
Denmark & Germany	Communication	8.2	9.7	28.3	33.2	44.2
	Power	18.5	19.0	60.3	57.5	81.4
Norway	Communication	22.9	24.4	69.6	73.3	99.7
	Power	2.5	0.1	7.0	0.2	0.3
Group Support Functions	Communication	2.5	2.4	6.9	6.7	8.7
	Power	-	-	-	-	0.7
Eliminations		-1.2	-1.9	-3.8	-5.1	-7.4
Net sales, total		196.2	208.2	587.0	578.8	817.8

Internal net sales consist mainly of net sales from Communication in Lithuania, reported in Group Support Functions.

There are no material internal net sales in any of the segments.

Net sales by business

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Communication	111.8	119.1	328.7	337.2	475.4
Power	84.6	89.0	259.3	241.6	342.4
Elimination of sales between businesses	-0.2	-	-1.0	-	-
Net sales, total	196.2	208.2	587.0	578.8	817.8

Net sales by service split

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Installation delivery	52.1	59.1	175.7	158.2	225.6
Upgrade services	85.7	90.8	250.9	258.3	371.6
Maintenance	58.4	58.3	160.4	162.3	220.6
Net sales, total	196.2	208.2	587.0	578.8	817.8

Reconciliation of segment results

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Adjusted EBITA by segment					
Finland	9.6	8.8	17.4	13.9	20.3
Sweden	1.8	1.0	5.3	3.8	7.7
Denmark & Germany	0.2	1.1	1.6	5.0	5.9
Norway	1.0	0.4	2.7	-1.8	-1.8
Sum segments	12.6	11.3	27.1	20.9	32.1
Group Support Functions	-1.6	-2.2	-7.4	-8.5	-11.4
Adjusted EBITA, Group	11.0	9.1	19.7	12.4	20.7
Restructuring and resizing	-1.0	-0.3	-2.3	-1.3	-1.3
Total items affecting comparability in EBITA	-1.0	-0.3	-2.3	-1.3	-1.3
Operating result (EBIT)	10.1	8.8	17.4	11.1	19.4
Financial expenses, net	-3.9	-4.8	-12.3	-9.9	-14.1
Result before taxes	6.1	3.9	5.0	1.3	5.3

Items affecting comparability in 2026 includes EUR -2.3 million resizing costs in Denmark and Sweden, of which EUR -2.1 million is recognized in selling and administrative expenses and EUR -0.2 million in other expenses in the income statement. In 2025 items affecting comparability included restructuring charge in Norway, recognized in selling and administrative expenses in the income statement.

Number of employees by segment	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Finland	1,208	1,302	1,208	1,310	1,301
Sweden	889	957	898	964	949
Denmark & Germany	736	766	750	774	772
Norway	502	529	510	561	551
Group Support Functions	287	314	300	322	321
Total number of employees, average, FTE	3,623	3,869	3,666	3,931	3,894
Total number of employees, end of period, FTE	3,606	3,779	3,606	3,779	3,755

Committed order backlog

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Committed order backlog	555.5	477.4	537.4

Committed order backlog in Eltel is defined as the total value of committed purchase orders received but not yet recognized as net sales. It does not include frame agreements unless a binding purchase order has been received. Committed order backlog is therefore the best measure of unsatisfied performance obligations according to IFRS 15 Revenue from contracts with customers. The currency impact in committed order backlog at 30 September 2026 was EUR -0.2 million.

Business combinations

On 26 August 2026, Eltel announced the acquisition of EWII's street lighting business in Jutland, Denmark. As part of the acquisition, nine employees and operating assets from EWII's street lighting business have been transferred to Eltel Denmark. The purchase price was EUR 0.4 million. The acquisition strengthens Eltel's market position in Jutland and expands the offering within public lighting infrastructure in Denmark.

Net working capital and operative capital employed

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Inventories	23.9	28.0	38.3
Trade and other receivables	194.6	212.0	186.6
Provisions	-8.4	-7.7	-8.9
Advances received	-66.9	-80.4	-82.6
Trade and other payables ¹⁾	-155.5	-164.6	-173.0
Other	-5.9	-18.3	-20.8
Net working capital	-18.2	-31.0	-60.4
Intangible assets excluding acquisition-related allocations	8.7	4.3	4.8
Property, plant and equipment	5.3	5.6	5.6
Right-of-use assets	48.1	51.1	53.5
Restructuring provisions	-	-0.3	-0.1
Operative capital employed	43.9	29.7	3.4

1) Includes impact from repayment of the tax deferral in Sweden in Q1 2026.

Provisions

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Non-current provisions	4.8	5.3	5.9
Current provisions	3.3	2.6	3.1
Total provisions	8.1	7.9	9.0

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
1 Jan	9.0	8.9	8.9
Changes:			
Restructuring provisions	-0.1	-0.3	-0.4
Other provisions	-0.8	-0.7	0.5
Balance at the end of reporting period	8.1	7.9	9.0

Contract balances

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Trade receivables	83.5	104.1	87.0
Contract assets	91.0	93.1	81.1
Total assets related to contracts with customers	174.5	197.2	168.2
Advances received from contracts with customers	62.3	75.8	77.9
Total liabilities related to contracts with customers	62.3	75.8	77.9

Trade receivables and contract assets are included in the trade and other receivable line in the above net working capital table. Advances received from contracts with customers represent contract liabilities.

Deferred taxes

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Deferred tax assets	28.8	27.7	27.3
Deferred tax liabilities	-12.3	-11.8	-12.0
Net deferred tax assets	16.5	15.9	15.2

In December 2025, a gross amount of EUR 23.9 million (22.9) deferred tax assets for losses carried forward was recognized, of which EUR 17.8 million (14.9) related to operations in Sweden. Deferred tax assets are recognized for tax loss carry forwards to the extent that the utilization against current year taxable profits and future taxable profits is probable. The future taxable profit estimate is based on current business plans approved by management. During Q3, additional deferred tax assets for previously non-valuated losses were recognized as well as utilization of the losses in countries with taxable profit. At the end of September 2026 the deferred tax asset for losses carried forward amounted to EUR 25.5 million.

Leasing

Right-of-use assets

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Buildings	19.4	18.5	20.9
Machinery and equipment	28.7	32.6	32.6
Total	48.1	51.1	53.5

Changes in the right-of-use assets during the period

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
1 Jan	53.5	53.5	53.5
Additions	15.4	19.0	28.9
Depreciations	-18.6	-17.9	-24.5
Other	-2.2	-3.5	-4.5
Balance at the end of period	48.1	51.1	53.5

Leasing liabilities

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
Non-current	28.4	31.7	33.6
Current	21.4	21.7	22.0
Total	49.8	53.4	55.6

Financial instruments

Derivative financial instruments	30 Sep 2026		30 Sep 2025		31 Dec 2025	
	Nominal values	Net fair values	Nominal values	Net fair values	Nominal values	Net fair values
EUR million						
Interest rate derivatives, hedge accounting	100.0	2.9	100.0	-0.3	100.0	0.1
Foreign exchange rate derivatives	11.2	-0.1	24.4	-0.1	13.8	0.1
Total	111.2	2.8	124.4	-0.3	113.8	0.2

The interest rate risk of the EUR 130 million floating rate bond has been hedged with interest rate swaps for the amount of EUR 100 million, which is in line with the group's finance policy.

The Group applies cash flow hedge accounting to these interest rate swaps which are classified as derivative instruments hedge accounted. The effective portion of gains and losses from the derivative instruments under cash flow hedge accounting is recognized in other comprehensive income under hedging reserve. The cumulative gain or loss is transferred to profit or loss when the hedged items affect profit or loss. The ineffective portion is recognized immediately in profit or loss in other income or expenses. In January-September 2026, EUR 2.2 (-0.2) million was recognized in the hedging reserve.

Financial assets recognized at fair value through profit and loss comprise solely derivatives. Fair values of the derivative instruments are based on market values (level 2 observable input information) at balance sheet date.

Fair value of financial instruments measured at cost

The carrying amount of financial assets and financial liabilities is a reasonable approximation of their fair value. Changes in the market interest rates are reflected in the future interest flows of interest-bearing debt within a short period.

Earnings per share

	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net result attributable to equity holders of the parent	8.4	2.6	6.0	-1.1	2.2
Interest on hybrid bond	-	-0.0	-	-1.7	-1.7
Net result attributable to ordinary shares	8.4	2.6	6.0	-2.8	0.5
Weighted average number of ordinary shares, basic	156,736,781	156,736,781	156,736,781	156,736,781	156,736,781
Weighted average number of ordinary shares, diluted	158,801,873	156,736,781	157,772,171	156,736,781	156,970,069
Earnings per share EUR, basic	0.05	0.02	0.04	-0.02	0.00
Earnings per share EUR, diluted	0.05	0.02	0.04	-0.02	0.00

Definitions and key ratios

Eltel applies ESMA's (European Securities and Markets Authority) guidelines for alternative performance measures (APM). In addition to the financial measures defined in IFRS, certain key figures, which qualify as alternative performance measures (APMs) are presented to reflect the underlying business performance, facilitate analysis of the Group's development as followed by Group Management and enhance comparability from period to period. The definition of these key figures is presented below and relevant information enabling reconciliations to IFRS measures can be found in connection with relevant parts of the report. These APMs should not be considered as a substitute for measures in accordance with IFRS.

IFRS key ratios

Earnings per share (EPS)	<u>Net result attributable to equity holders of the parent - interest on hybrid bond</u> Weighted average number of ordinary shares
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Alternative performance measures (APMs)

Key Figure	Definition and reason for use	Reference
Adjusted EBITA and -margin	Adjusted EBITA and -margin, % are used by management to measure business and segment profitability and exclude items affecting comparability. Income statement line items below adjusted EBITA are not allocated to segments. Adjusted EBITA: Operating result before acquisition-related amortizations and items affecting comparability Adjusted EBITA margin, %: $\frac{\text{Adjusted EBITA} \times 100}{\text{Net sales}}$ Adjusted EBITA and -margin, % for segments represent the sum of segments: Finland, Sweden, Denmark & Germany and Norway.	Reconciliation of segment results
Items affecting comparability	These include capital gains and/or losses and transaction costs related to divestments and acquisitions, restructuring and resizing expenses and other items that according to Eltel's management's assessment are not related to normal business operations.	Reconciliation of segment results
EBITDA and adjusted EBITDA	EBITDA is operating result (EBIT) before depreciations and amortizations. Adjusted EBITDA excludes items affecting comparability. Adjusted EBITDA is used in calculating the leverage ratio.	Cash flow, key figures, quarterly key figures
EBIT margin	Operating result (EBIT) and -margin% are used to measure profitability before interest and taxes. EBIT margin, %: $\frac{\text{EBIT} \times 100}{\text{Net sales}}$	Income statement
Return on equity (ROE), %	Return on equity (ROE), % represents the rate of return that shareholders receive on their investments. Return on equity (ROE), %¹⁾: $\frac{\text{Net result} \times 100}{\text{Total equity (average over the reporting period)}}$	Income statement and balance sheet

1) Calculated on a rolling 12-month basis.

Key figure	Definition and reason for use	Reference
Operative capital employed	Operative capital employed is the amount of net operating assets the business uses in its operations. Operative capital employed: Net working capital + Intangible assets excluding goodwill and acquisition-related allocations + Property, plant and equipment and Right-of-use assets	Net working capital and operative capital employed
Net debt and leverage ratio	Net debt represents Eltel's indebtedness. It is used to monitor capital structure and financial capacity. It is also used in calculating the leverage ratio. Net debt: Interest-bearing debt - cash and cash equivalents Leverage ratio¹⁾: $\frac{\text{Net debt}}{\text{Adjusted EBITDA}}$	Interest-bearing liabilities and net debt
Net working capital	Net working capital is used to follow the amount of capital needed for the business to operate. Used also as a factor to calculate operative capital employed. Net working capital: Net of inventories, trade and other receivables, provisions, advances received and trade and other payables, excluding items in these balance sheet items that are not considered to form part of operative working capital: derivative valuations and income tax liabilities.	Net working capital and operative capital employed
Committed order backlog	Committed order backlog is the total value of committed orders received but not yet recognized as sales. It does not include frame agreements unless a binding purchase order has been received. It is the best measure of unsatisfied performance obligations according to IFRS 15 Revenue from contracts with customer.	

1) Calculated on a rolling 12-month basis.

Parent Company

Eltel AB is the ultimate parent company of Eltel Group. The operational and strategic management functions of Eltel Group are centralized in Eltel AB but it has no operative business activities. Eltel AB owns and governs the shares related to Eltel Group and its risks are mainly attributable to the value and activities of its subsidiaries. The interim report for the parent company is prepared in accordance with the chapter 9, Interim report, in the Swedish Annual Accounts Act.

Parent Company condensed income statement

EUR million	Jul-Sep 2026	Jul-Sep 2025	Jan-Sep 2026	Jan-Sep 2025	Jan-Dec 2025
Net sales	-	-	6.5	4.1	8.7
Administrative expenses	-1.0	-1.4	-5.7	-5.7	-8.5
Operating result	-1.0	-1.4	0.8	-1.6	0.3
Interest income and similar income	6.2	6.2	18.5	16.6	23.7
Interest expenses and similar expenses	-3.1	-3.8	-10.1	-5.6	-9.5
Net financial items	3.1	2.4	8.4	11.0	14.2
Result after financial items	2.1	1.0	9.3	9.4	14.5
Group contributions given	-	-	-	-	-13.0
Net result	2.1	1.0	9.3	9.4	1.5

Parent Company condensed balance sheet

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
ASSETS			
Non-current assets			
Financial assets			
Shares in Group companies	68.3	68.3	68.3
Long-term loans receivable from Group companies	513.1	489.9	495.9
Other financial assets	1.4	1.0	1.5
Intangible assets	8.1	1.6	2.8
Deferred tax assets	-	0.1	-
Non-current assets	591.0	561.0	568.6
Current assets			
Trade and other receivables	3.9	0.8	5.4
Cash pool receivable	14.6	120.1	120.0
Cash and cash equivalents	0.2	0.2	0.2
Current assets	18.6	121.1	125.6
TOTAL ASSETS	609.5	682.0	694.2

EUR million	30 Sep 2026	30 Sep 2025	31 Dec 2025
EQUITY AND LIABILITIES			
Restricted equity			
Share capital	1.7	1.6	1.6
Statutory reserve	0.7	0.7	0.7
Restricted equity	2.4	2.3	2.3
Non-restricted equity			
Retained earnings	437.6	433.8	434.0
Hybrid bond	-	1.3	-
Net result for the period	9.3	9.4	1.5
Non-restricted equity	446.9	444.5	435.5
Total equity	449.3	446.8	437.8
Non-current liabilities			
Debt	128.0	127.3	127.5
Retirement benefit obligation	1.3	1.0	1.3
Provisions	0.3	0.2	0.3
Deferred tax liability	0.6	-	0.0
Non-current liabilities	130.2	128.5	129.1
Current liabilities			
Debt	17.9	4.0	2.5
Liabilities to Group companies	9.5	100.4	122.2
Trade and other payables	2.7	2.4	2.7
Current liabilities	30.1	106.8	127.3
Total liabilities	160.3	235.3	256.4
TOTAL EQUITY AND LIABILITIES	609.5	682.0	694.2

Eltel has secured its debt obligations towards the banks by share and intragroup loan pledges and floating charges over certain assets of the Group, all on customary terms and conditions.

Equity

EUR million	1 Jan 2026	Proceeds from shares issued	Purchase of own shares	Equity-settled share-based payment	Hedging reserve, net of tax	Net result	30 Sep 2026
Share capital	1.6	0.1	-	-	-	-	1.7
Statutory reserve	0.7	-	-	-	-	-	0.7
Non-restricted equity	435.5	-	-0.1	0.0	2.2	9.3	446.9
Total	437.8	0.1	-0.1	0.0	2.2	9.3	449.3

In May 2026, Eltel issued 5,090,500 class C shares, which increased the share capital by EUR 50,905. The issue of class C shares was carried out by virtue of the authorization granted by the 2025 Annual General Meeting. Eltel repurchased the class C shares after the issue. The shares were issued and repurchased in accordance with the authorization regarding the incentive programs LTIP 2024 and LTIP 2025 that the 2025 Annual General Meeting resolved upon.

On 30 September 2026, the total number of registered and outstanding shares of Eltel amounts to 165,676,081, whereof 156,736,781 are ordinary shares and 8,939,300 are class C shares. The number of votes in Eltel amounts to 157,630,711 and the registered share capital amounts to EUR 1,656,761.

Always powered, always connected.

**We make it happen by transforming society
for a sustainable future.**

Eltel AB

Visiting address: Adolfsbergsvägen 13, Bromma
POB 126 23, SE-112 92 Stockholm, SWEDEN
Corp. id no. 556728-6652

tel. +46 8 585 376 00
info@eltelnetworks.com
www.eltelgroup.com
www.eltelnetworks.com