



Improving animal health through  
science and technology for  
better lives

## Q2 presentation

July 2026



# Q2 Highlights

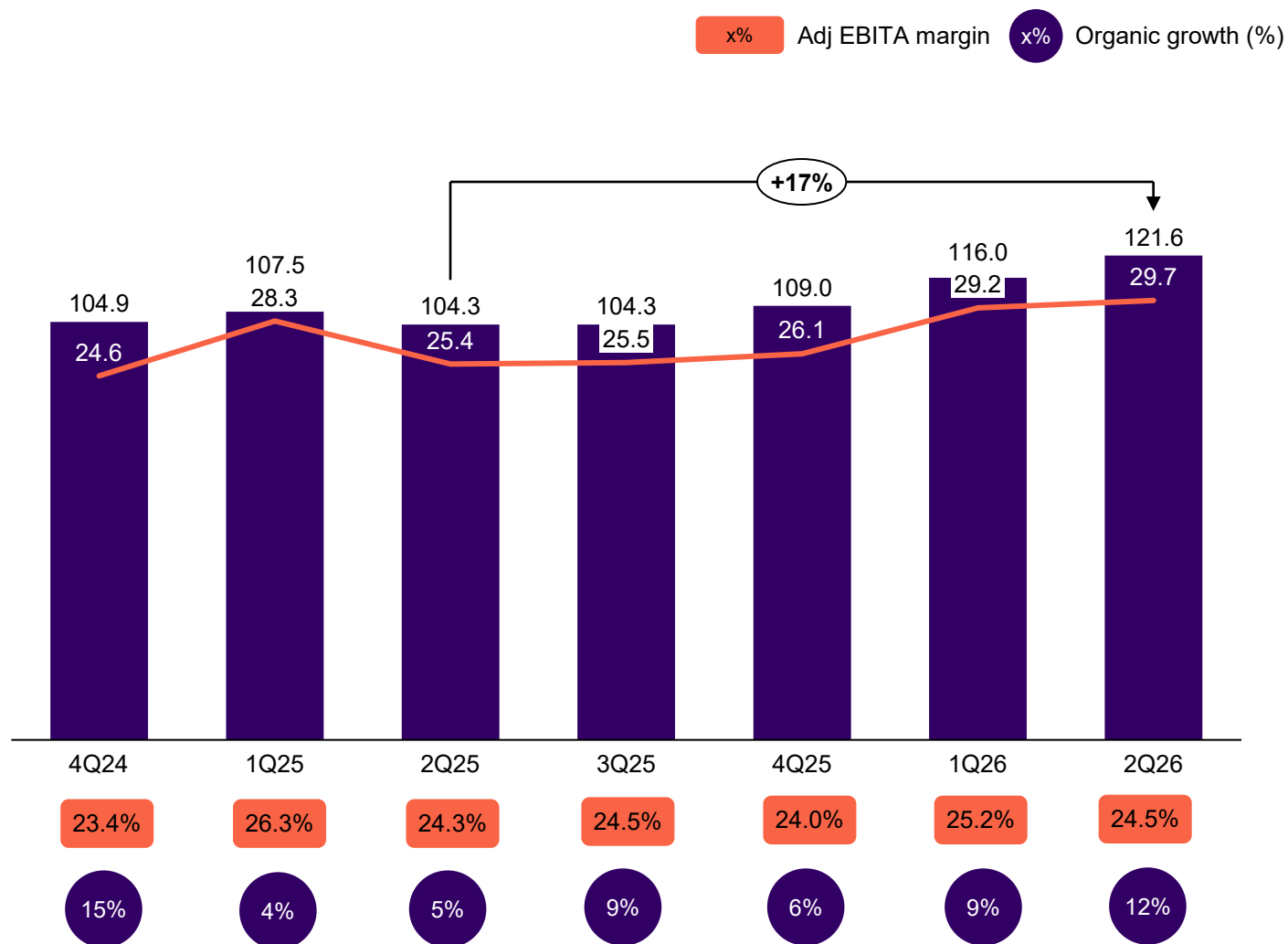
Business momentum well ahead of the market

- / Strong revenue and earnings growth with margin expansion
- / Double-digit organic growth ahead of the market
- / Active M&A pipeline across all segments
- / ESG rating upgraded to highest score 'AAA' with MSCI



# A strong quarter across all segments

## Revenue and Adj. EBITA



## Q2 development

### / Net revenue

/ 17% revenue growth to EUR 121.6m

/ 12% organic growth with double-digit growth in Specialty Pharma, MedTech and Veterinary Services

/ 6% contribution from acquisitions and -1% negative impact from currency movements

### / Adjusted EBITA

/ 17% adjusted EBITA growth to EUR 29.7m

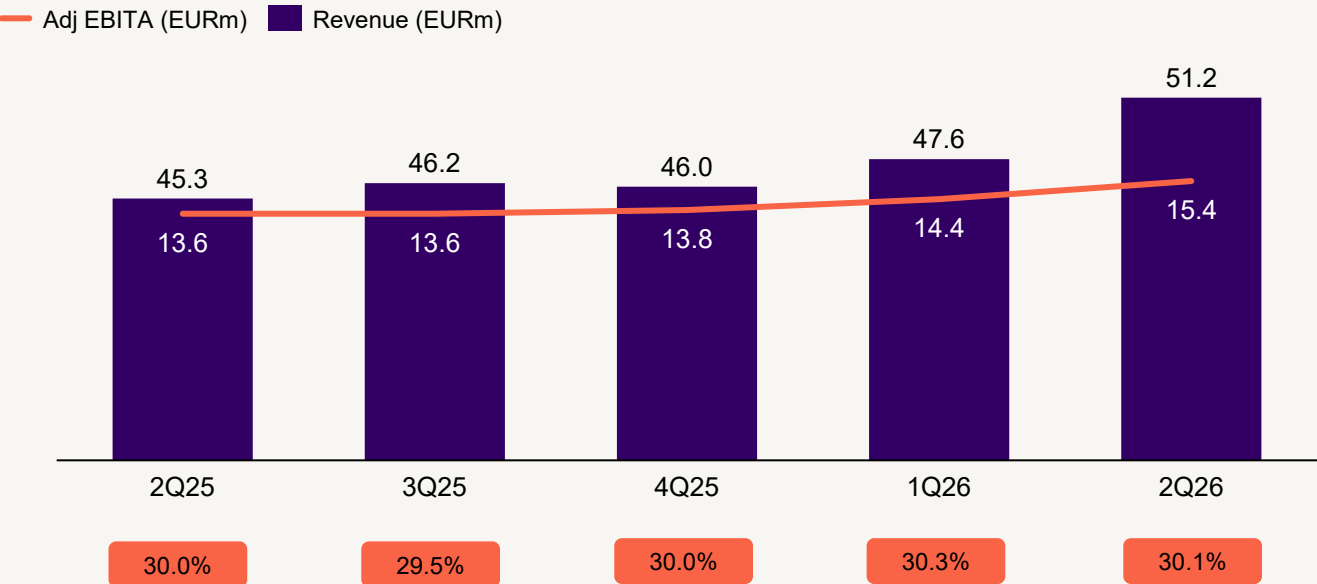
/ Margin at 24.5% driven by improved profitability in MedTech

# Specialty Pharma

Continued strong business momentum

- / 14 per cent organic growth with strong contribution from Specialty Pharmaceuticals and Specialised Nutrition
- / Growth in US Specialised Nutrition supported by national sales campaign
- / Continued strong profitability

## Revenue and Adj. EBITA



+14%

Organic revenue growth

+13%

Adj. EBITA growth

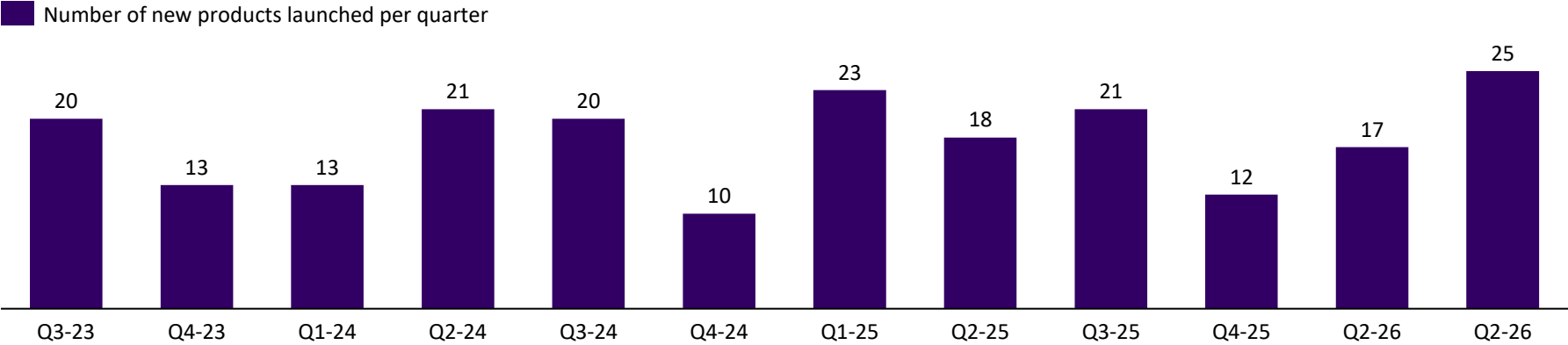


# Specialty Pharma: Innovation at the core of our growth strategy



**75**  
Products launched L12M

**>60**  
Products in pipeline



# Specialty Pharma: Accelerating our pharmaceuticals and diagnostics innovation agenda

## Allergy

Cement position as global #1 in veterinary allergology through unique data driven innovation

## PAX2 – enhancing the world's leading allergy test

- / Added 25 novel allergens identified by Nextmune
- / Commercial launch at specialist show in H2 2026



## Specialty Pharmaceuticals

Continue building a unique and differentiated product offering through internal innovations and partnerships with biotech's and universities

## Nextmune Bio – adding internal biologics capabilities

- / Established a biologics focused production site and R&D team
- / Platform for future Rx innovations across therapeutic areas



# Specialty Pharma: Continuing to launch OTC products within niches with unmet medical needs

## Dermatology

Expand into adjacent therapeutic areas through science backed solutions

## IryLac – expanding into ophthalmology

- / First in-eye ophthalmology OTC product offered by Nextmune
- / Preservative-free eye drop helping to restore and stabilize the tear film and reducing redness and discomfort



## Specialised Nutrition

Grow the supplements portfolio into niche conditions with clear unmet market need

## UNA 10 – advancing gut health

- / Microbiota-focused supplement with 10 billion living microorganisms
- / Supporting microbiota modulation, particularly in chronic enteropathies (gastrointestinal issues)
- / Bilayer tablet with differentiated release

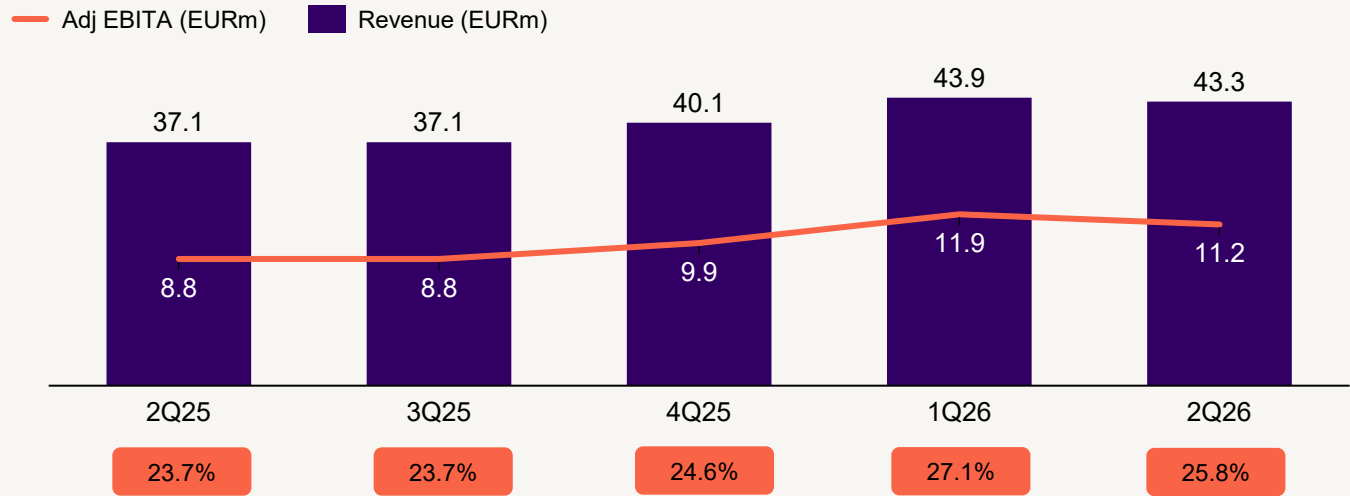


# MedTech

Return to double-digit growth

- / 11 per cent organic growth with double-digit growth in both dental and orthopedics
- / US orthopedics returned to growth on the back of operational improvements
- / Margin uplift driven by bolt-on acquisitions in veterinary dental

## Revenue and Adj. EBITA



**+11%**

Organic revenue growth

**+27%**

Adj. EBITA growth

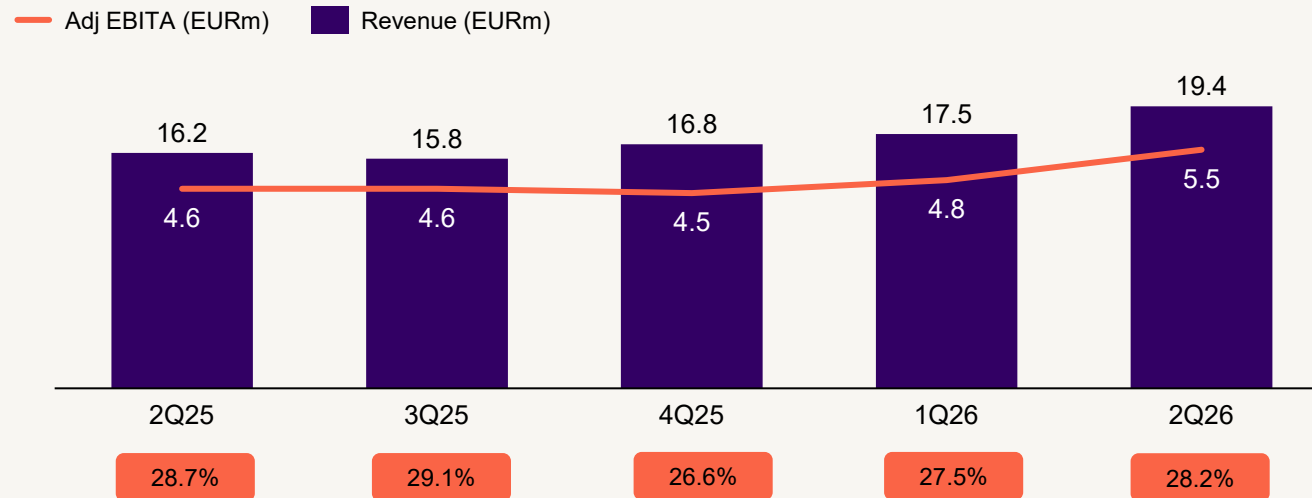


# Veterinary Services

Continued strong growth and expansion ahead

- / 10 per cent organic growth with momentum in member growth and strategic partnerships
- / 11,900 members at the end of Q2
- / Margin reflects mix effects from acquisitions and communicated growth investments

## Revenue and Adj. EBITA



**+10%**

Organic revenue growth

**+18%**

Adj. EBITA growth

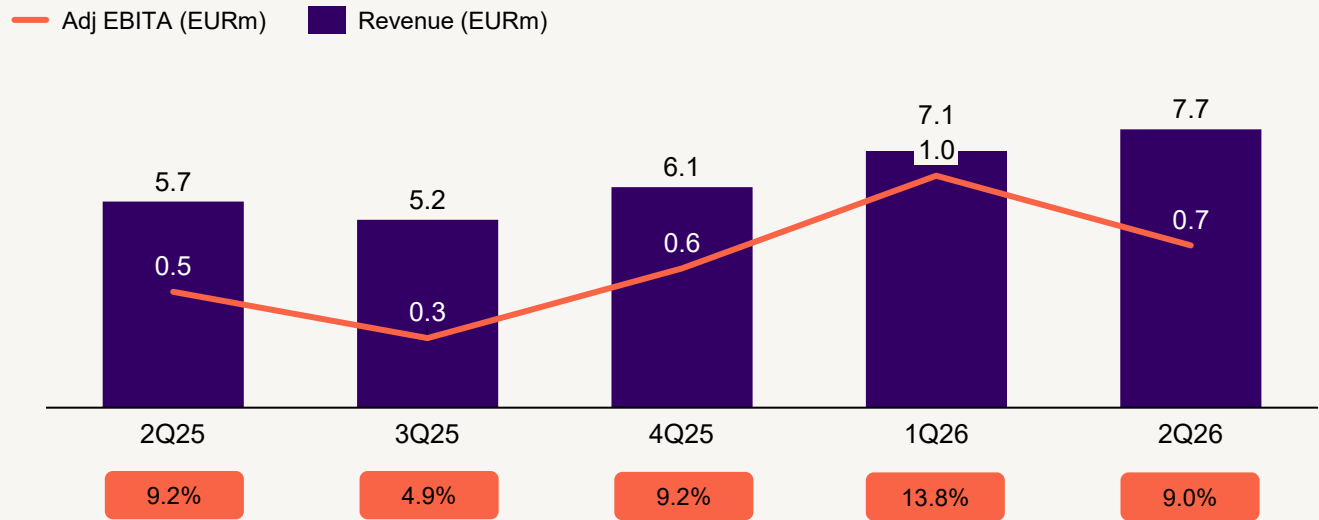


# Diagnostics

Focus on companion animal

- / 7 per cent organic growth
- / Strong growth in I-Vet - continuing to strengthen companion animal offering
- / Margin slightly impacted by product mix with higher levels of extraction sales

## Revenue and Adj. EBITA



**+7%**  
Organic revenue growth

**+32%**  
Adj. EBITA growth



# M&A developments

Four acquisitions year-to-date

| Acquisition                                                                      |            | Segment      | Closing    | Revenues |
|----------------------------------------------------------------------------------|------------|--------------|------------|----------|
|  | I-Vet      | Diagnostics  | March 2026 | EUR 5.6m |
|  | Favna      | Vet Services | March 2026 | EUR 4.3m |
|  | Vetsave    | Vet Services | May 2026   | EUR 1.6m |
|  | Verona Pet | Diagnostics  | July 2026  | EUR 0.4m |



# Creating a sustainable leader in animal health

## Sustainability strategy

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### Animals

We improve animal health through innovation, education, and responsible treatments.

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### People

We create a great place to work in an engaging and inclusive environment.

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### Planet

We minimize our environmental footprint by reducing emissions.

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### Q2 Highlights

/ ESG rating upgraded from 'AA' to '**AAA**' (**leader, top tier**) with MSCI - among top 19% of MSCI-rated peers globally and a leader among 153 Health Care Equipment & Supplies companies

## 2 Second Quarter Financials



| EURm                           | Q2 2026<br>April – June | Q2 2025<br>April – June |
|--------------------------------|-------------------------|-------------------------|
| <b>Net revenue</b>             | <b>121.6</b>            | <b>104.3</b>            |
| <b>Adjusted EBITA</b>          | <b>29.7</b>             | <b>25.4</b>             |
| Adjusted EBITA margin (%)      | 24.5%                   | 24.3%                   |
| Items affecting comparability  | - 0.9                   | - 5.3                   |
| PPA related amortisation       | - 6.5                   | - 5.6                   |
| <b>Operating profit (EBIT)</b> | <b>22.3</b>             | <b>14.5</b>             |
| EBIT margin (%)                | 18.4%                   | 13.9%                   |
| Net financial items            | - 8.0                   | - 1.6                   |
| Profit before tax              | 14.2                    | 12.9                    |
| Tax                            | - 5.5                   | - 4.2                   |
| <b>Profit for the period</b>   | <b>8.8</b>              | <b>8.6</b>              |

## Q2 Income Statement

/ Operating profit (EBIT) grew 54% to EUR 22.3m

/ Items affecting comparability of EUR -0.9m (-5.3)

/ Net financial items of EUR -8.0m (-1.6)

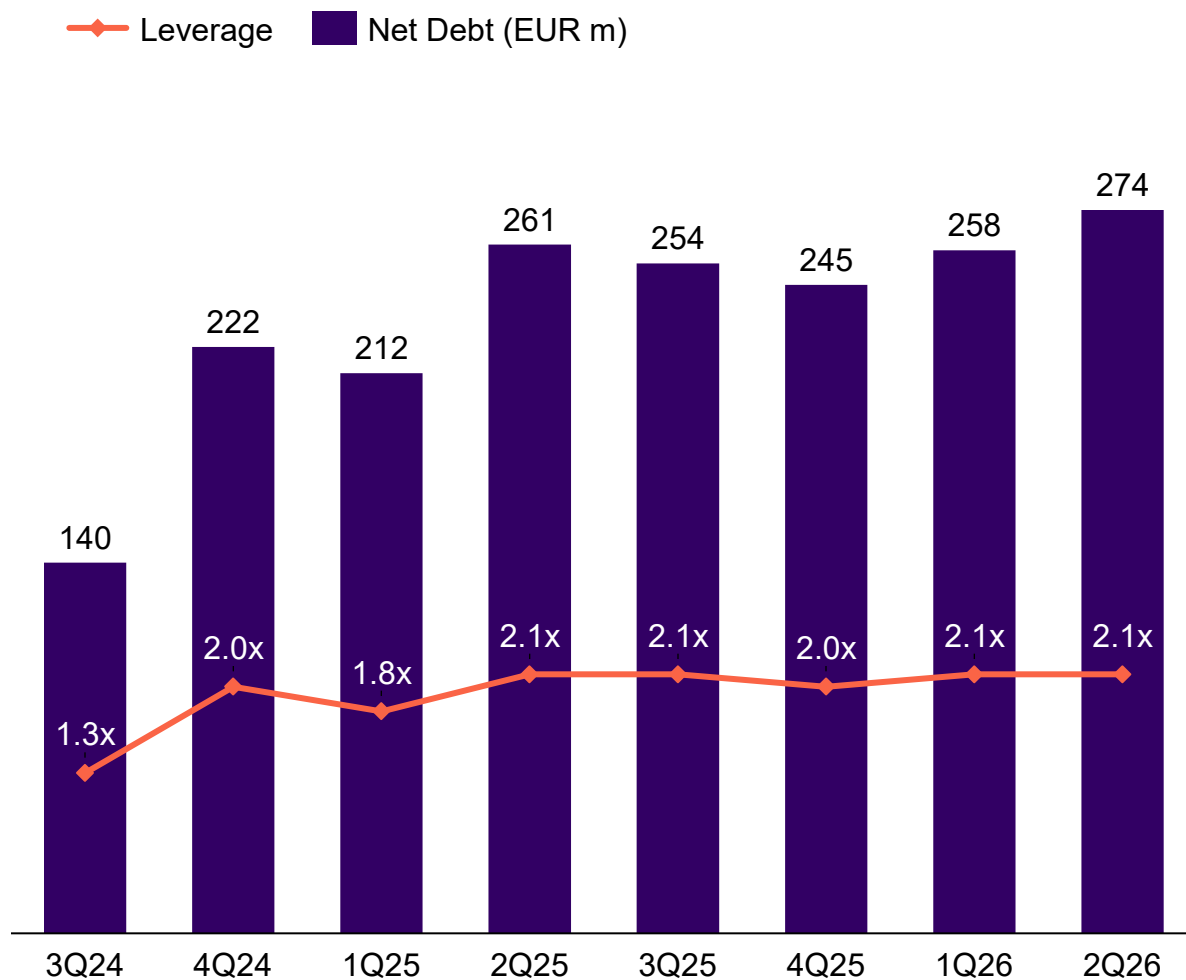
- Finance expense EUR - 3.1m – interest rate 3.9%
- Quarterly discounting impact EUR -1.0m
- Negative impact of EUR -2.5m from probability adjustments
- Negative FX impact EUR -1.6m from revaluation of debt

/ Tax expense EUR – 5.5m (-4.2)

| EURm                                                     | Q2 2026<br>April – June | Q2 2025<br>April – June |
|----------------------------------------------------------|-------------------------|-------------------------|
| <b>EBIT</b>                                              | <b>22.3</b>             | <b>14.5</b>             |
| Cash flow from operating activities before change in NWC | 19.2                    | 30.0                    |
| Change in NWC                                            | - 15.4                  | - 7.9                   |
| <b>Cash flow from operating activities</b>               | <b>3.8</b>              | <b>22.2</b>             |
| Cash flow from investing activities                      | - 22.9                  | - 77.6                  |
| Cash flow from financing activities                      | 20.5                    | 65.4                    |
| <b>Cash flow for the period</b>                          | <b>1.4</b>              | <b>10.0</b>             |
|                                                          |                         |                         |
| <b>Cash and cash equivalents</b>                         | <b>51.6</b>             | <b>67.5</b>             |

## Q2 Cash Flow

- / NWC EUR 114.1m at 26 per cent of revenue per end of June
  - Compared to end of March 2026, net working capital increased by EUR 21.3m
- / Cash flow from operating activities EUR 3.8m (22.2)
- / Cash flow from investing activities EUR -22.9m (-77.6) driven by earn-out payments
- / Cash flow from financing activities EUR 20.5 (65.4)



## Net Debt and Leverage

/ Net debt per 30 June 2026 EUR 273.7m

/ Cash and cash equivalents EUR 51.6m

/ Net Debt / LTM Proforma Adjusted EBITDA 2.1x

# Concluding remarks

- / Successful first half year
- / Strong organic growth ahead of the market
- / Four acquisitions closed year-to-date – highly active M&A pipeline
- / Well-positioned with robust strategy in attractive market





vimian<sup>TM</sup>