

Second quarter 2025

David Pagels, CEO

Joakim Wahlquist, CFO

Cavotec – back in Sweden

- Successful change of domicile and relocation of our HQs from Switzerland back to Sweden
- Founded in Sweden 50 years ago
- A leading global cleantech company
- Designs and delivers connections, automation and electrification solutions
- Enables decarbonisation of ports, mines and other industrial applications



An attractive offering in electrification

Ports & Maritime



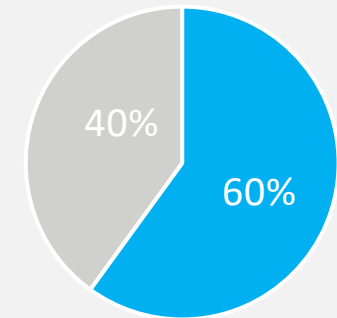
Automated mooring, shore power, crane electrification, and connection and charging systems

Industry



Motorised cable and hose reels, radio remote controls, power connectors, spring driven cables and hose reels

Share of revenue Q225



● Ports & Maritime
● Industry

Services

Systems integration, maintenance, spare parts, inspections, refurbishment, 24/7 service agreements

Strong business drivers

Megatrends



Markets driven by the electrification of society and need to reduce noise

Regulations



Our customers are facing increasing regulations from authorities to reduce emissions and noise

Leading technology and market position



We have leading technology and positions in prioritised market segments

Large installed base



Our large installed base provides an untapped potential for our services offering

Strong order intake in the quarter



Order intake
EUR 44.4 m
10.1%

Revenue
EUR 35.7 m
-16.2%

Adjusted EBIT
EUR -0.4 m (2.4)

Key events in the quarter

- Successful change of domicile to Sweden
- Shore power order signed with leading global shipping company worth EUR 8.1 m
- Shore power order signed for Port of Antwerp-Bruges cruise terminal worth EUR 1.55 m
- Next generation radio remote controls launched and MCS Manual Dispenser
- More product launches planned for second half of 2025



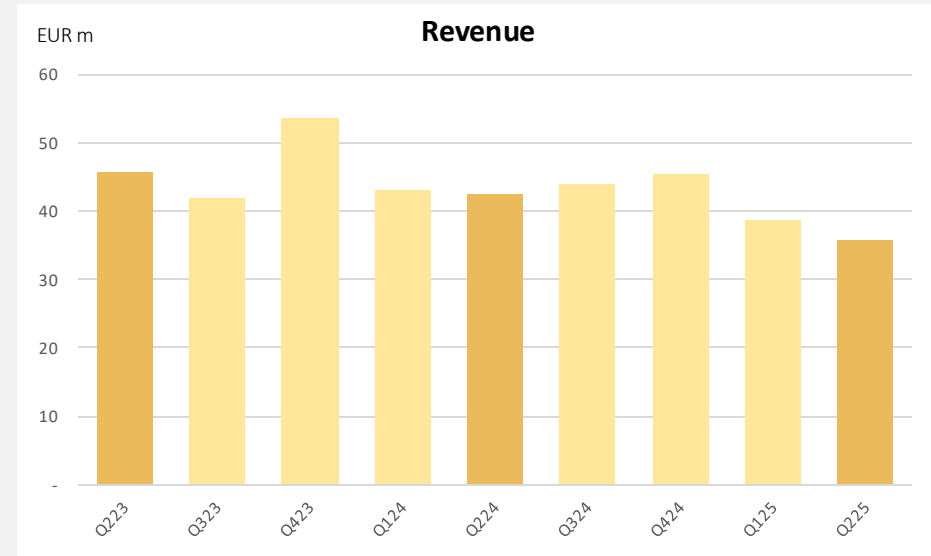
Strong order intake of 10.1%

- Order intake 10.1%, EUR 44.4 m (40.3)
 - Driven by good demand for Ports & Maritime's product and service offerings
- Order backlog 5.5%, EUR 124.9 m (118.3)
 - Order backlog 7.4% from Q125

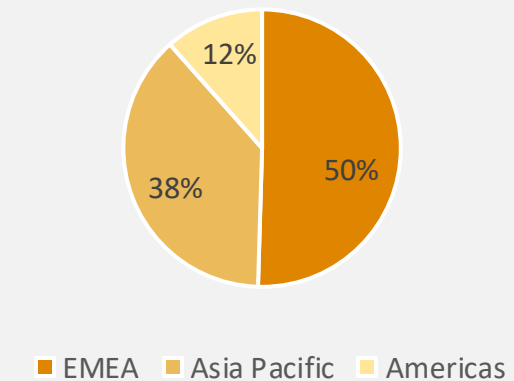


Fluctuating revenues due to our project-driven business

- Revenue -16.2%, EUR 35.7 m (42.6)
 - Currency effects -0.3%
- Underlying markets remain strong despite an uncertain global environment
- Economic uncertainty affecting the purchase of goods and services with shorter delivery times

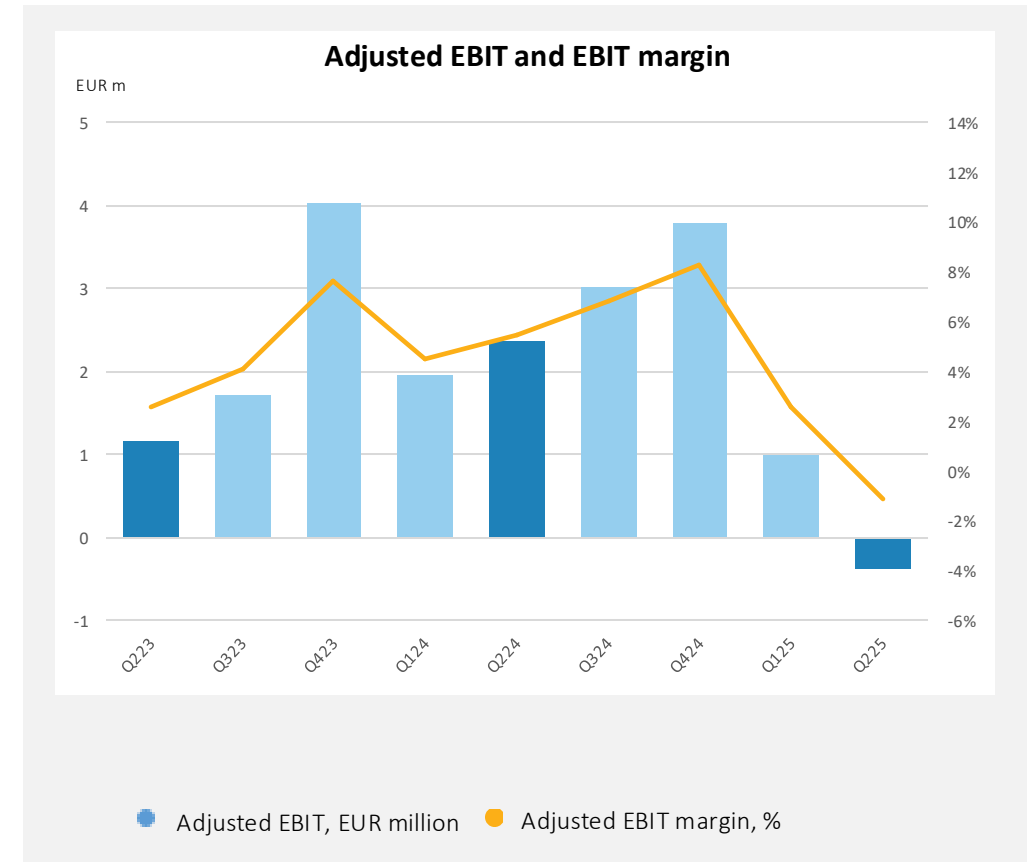


Revenue geographical split H125



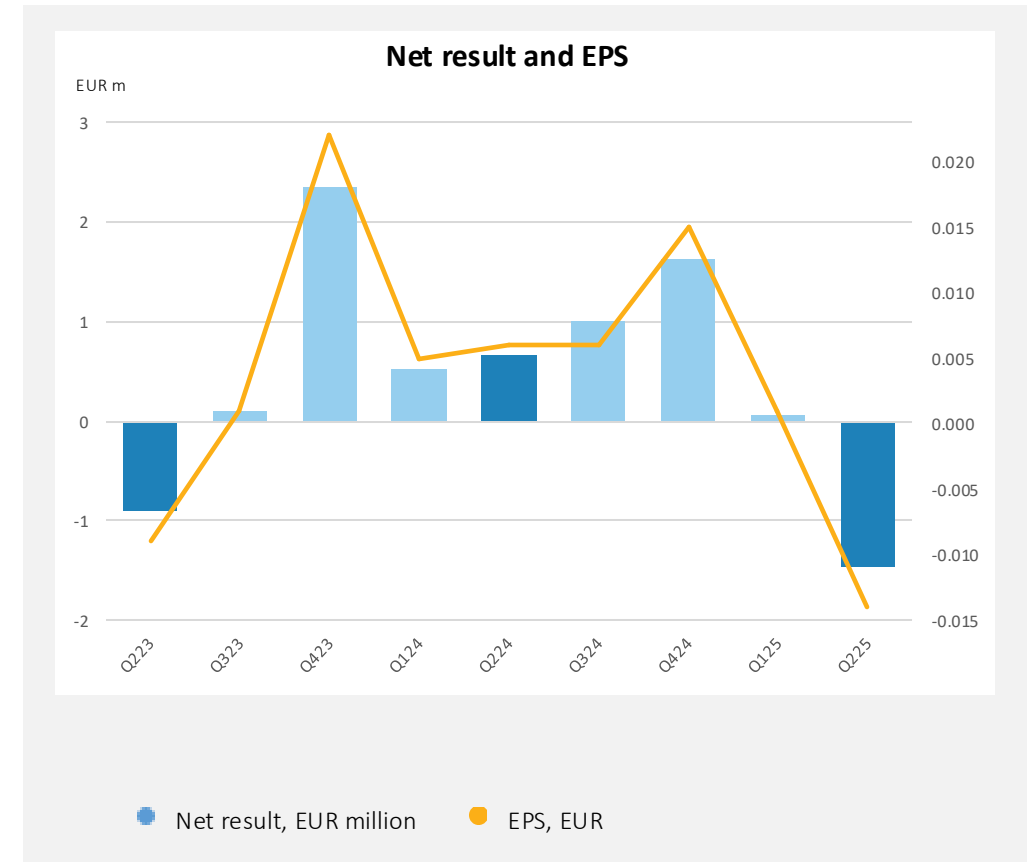
EBIT impacted by the lower revenue in the quarter

- Adjusted EBIT EUR -0.4 m (2.4)
- Adjusted EBIT margin -1.1% (5.5%)
- Adjustments of EUR 0.3 m in Q225 and EUR 0.2 m in Q125 related to the relocation of HQs



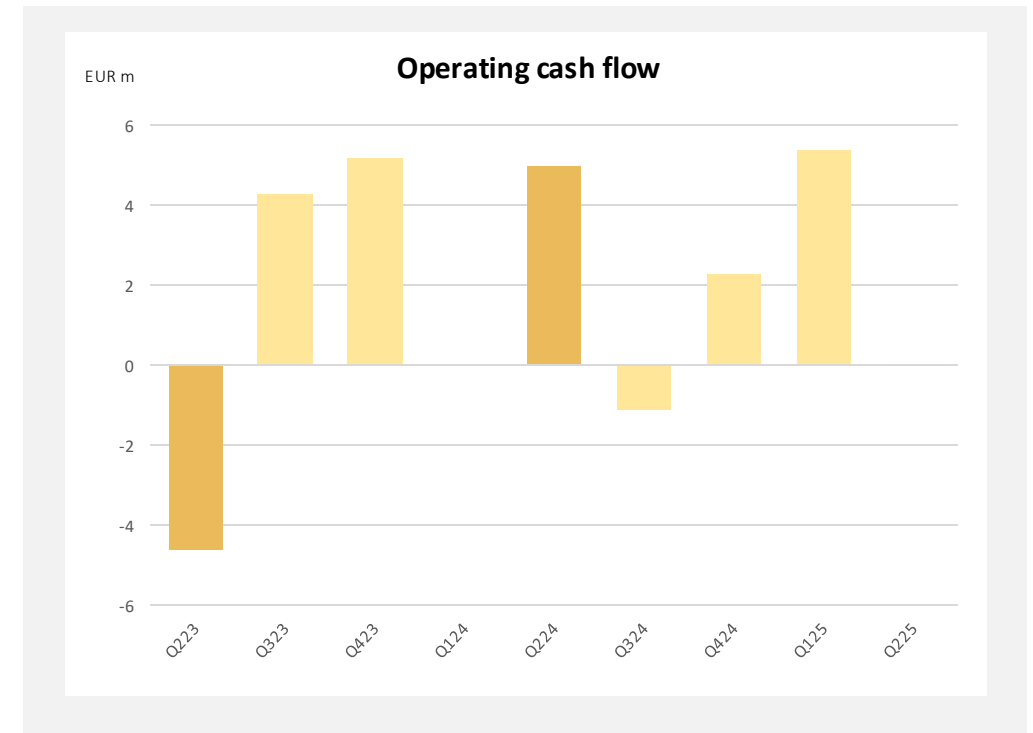
Net profit decreased in the period

- Net profit EUR -1.5 m (0.7)
- Earnings per share, basic and diluted, EUR -0.014 (0.006)



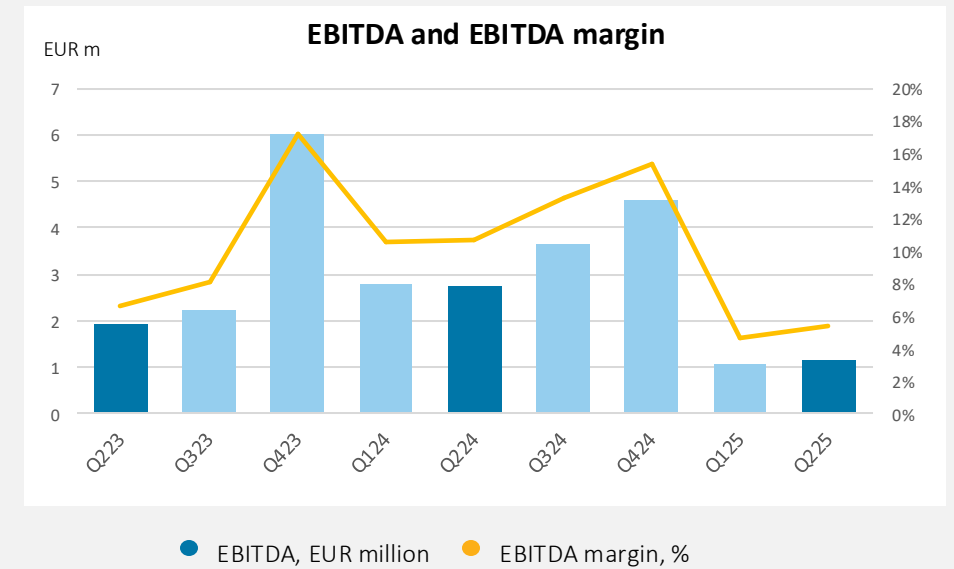
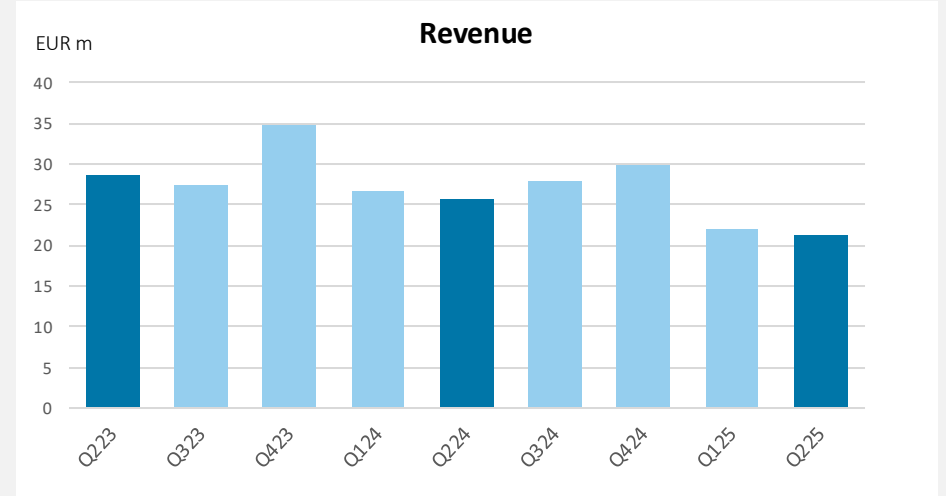
Operating cash flow impacted by lower profit

- Operating cash flow EUR 0.05 m (5.0)
- Net debt EUR -15.6 m (-13.7)
- Leverage ratio 1.23x compared to 0.82x Q224 and 0.74x Q125



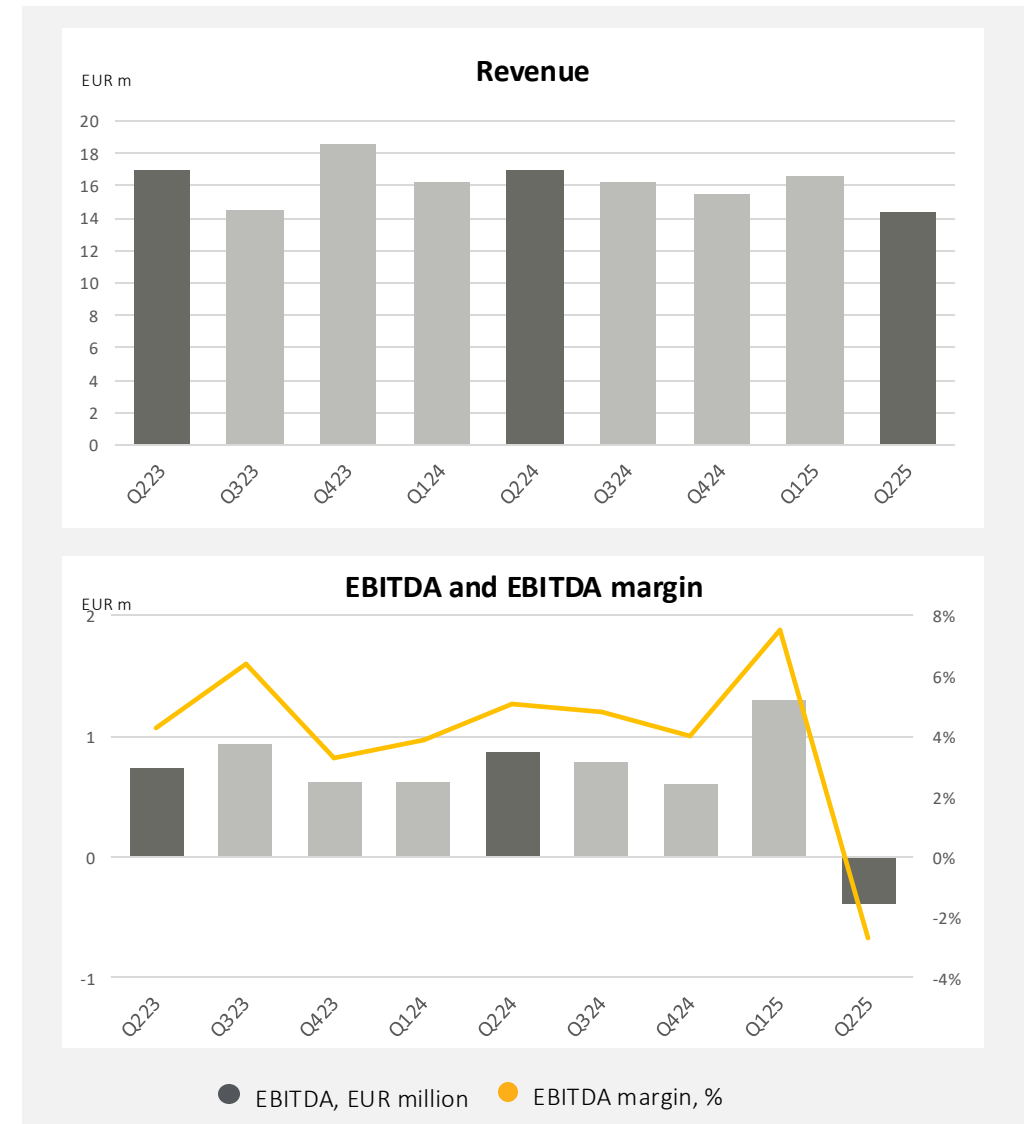
Ports & Maritime – order intake 19.6%

- Order intake 19.6%, EUR 29.3 m (24.5)
- Order backlog 5.0%, EUR 100.1 m (95.3)
- Revenue -16.9%, EUR 21.2 m (25.6)
 - Currency impact of -0.1%
- EBITDA -58.2%, EUR 1.1 m (2.7)
- EBITDA margin 5.4% (10.7%)



Industry – increased order backlog

- Order intake -4.6%, EUR 15.1 m (15.8)
- Order backlog 7.7%, EUR 24.7 m (23.0)
- Revenue -15.1%, EUR 14.4 m (17.0)
 - Currency impact -0.5%
- EBITDA -144%, EUR -0.4 m (0.9)
- EBITDA margin -2.7% (5.1%)



Solid position in strong underlying markets

- Successful relocation of HQs to Sweden
- Increased global uncertainty
- Strong underlying market driven by electrification, reduce noise levels and lower emissions
- Attractive offering and more product launches throughout the year
- Strong momentum in the organisation



Q&A

Third quarter report 7 November