



4C STRATEGIES

4C GROUP AB (PUBL)

Q2 INTERIM REPORT 2022

”Continued strong profitable growth as 4C Strategies’ offering is more relevant than ever”

2022 Q2

Net sales MSEK **83.3 (64.8)**

FX adjusted organic net sales growth **22% (67%)**

Software revenue MSEK **51.4 (38.8)**

EBIT MSEK **2.7 (14.6)**

EBIT margin **3% (22%)**

Adjusted EBIT MSEK **12.3 (14.6)**

Adjusted EBIT margin **15% (22%)**

Net income MSEK **5.0 (10.1)**

2022 Q1-Q2

Net sales MSEK **159.3 (101.0)**

FX adjusted organic net sales growth **49% (28%)**

Software revenue MSEK **98.6 (50.0)**

EBIT MSEK **5.8 (6.0)**

EBIT margin **4% (6%)**

Adjusted EBIT MSEK **20.6 (6.0)**

Adjusted EBIT margin **13% (6%)**

Net income MSEK **7.9 (3.2)**

- IPO on Nasdaq First North Premier Growth Market, an important step in our journey
- Strengthened offering after successful launch of Exonaut Next Generation and development of My Exonaut
- A new office in Australia broadens our geographical footprint

	2022	2021	2022	2021	2022	2021
	Q2	Q2	Q1-Q2	Q1-Q2	Q2 RTM	Q1-Q4
Net sales (MSEK)	83.3	64.8	159.3	101.0	319.6	261.2
FX adjusted organic net sales growth (%)	22%	67%	49%	28%	53%	44%
Software revenue (MSEK)	51.4	38.8	98.6	50.0	208.1	159.5
EBIT (MSEK)	2.7	14.6	5.8	6.0	46.9	47.1
EBIT margin (%)	3%	22%	4%	6%	15%	18%
Adjusted EBIT (MSEK)	12.3	14.6	20.6	6.0	64.2	49.6
Adjusted EBIT margin (%)	15%	22%	13%	6%	20%	19%
Net income for the period (MSEK)	5.0	10.1	7.9	3.2	43.7	39.0
Earnings per share before dilution (SEK)	0.16	0.33	0.24	0.10	1.34	1.26
Earnings per share after dilution (SEK)	0.15	0.30	0.23	0.10	1.26	1.17

A Word from the CEO

Continued strong profitable growth as 4C Strategies' offering is more relevant than ever

At the closing of the second quarter of 2022, the offering of 4C Strategies is more relevant than ever, given the turmoil and uncertainties in the world. Our customers are more active in the markets we serve, and we are seeing a continued increase in demand for our software and services. This situation, along with strategic investments, have seen us expand and accelerate our growth and global expansion, one of the key objectives with listing 4C Strategies in 2022.

In North America our operations continue to develop according to expectations, and the progress of the US Army project constitutes a strong foundation for a long-term relationship with the US Department of Defence. We are also pleased to see accelerated growth in both the Nordics and International segments. The second quarter resulted in MSEK 83.3 in net sales, reflecting in 22% FX adjusted organic net sales growth. Our net sales RTM amounted to MSEK 319.6, a steady FX adjusted organic net sales growth of 53%.

Increased software sales

The software sales continue to grow on a quarterly basis. During Q2, this amounted to MSEK 51.4 showing a MSEK 12.6 growth, and on an RTM basis the software sales amounts to MSEK 208.1, a growth of 97%. This is based on a combination of expanding use within existing software customers, and adding new organisations to the Exonaut community. New long-term strategic software contracts were signed with a number of customers, for examples, a Nordic-based defence force and a global humanitarian organisation. This is in line with our strategic direction and meaningful steps considering the current situation in Ukraine and the expansion of NATO.

New office in Australia broadens our geographical footprint in APAC

We signed our first contract with the Australian Defence Forces (ADF) in 2015, and as promised during the listing process, we are excited to announce our physical expansion to Australia. With an office in Brisbane opening this summer, and a strong local core team, we are prepared to expand our close relations with ADF and address new key clients in the APAC region. We expect growth in our defence portfolio, but also see great potential in Australia and the wider APAC region, with all our core offerings. And through local knowledge, we can support our current and future customers even better. The Australia expansion will develop the business within our International segment, and we are well prepared and experienced entering new markets.

Exonaut Next Generation and the development of My Exonaut strengthens our offering

With continued heightened requirements on all types of organizational readiness and with a global focus on ensuring that investments in training, both in the defence and public and corporate domains, are delivered with the highest possible results, the successful launch of Exonaut Next Generation was a very important milestone during the second quarter. As one example, a major global oil and gas company used the new version of the software in a world-wide exercise with great results. This first real world exposure confirmed that our software is effective, secure and that the new user interface and features were well received

by the users. To strengthen our offering even more, a cutting edge solution for tracking individual training has been developed together with two of our most important defence customers in Europe. The solution, called My Exonaut, will be available in full-scale for the global market during 2023 and can be used by both defence, public and corporate organizations. During the year, we have further invested in our product development team with additional developers to support our position as a leading provider of organisational readiness, training and crisis management.

Investments in expansion, sales and software development

Currently our journey is focused on growth. Therefore, the quarter was impacted by increased OPEX related to accelerated development of Exonaut, new sales office in Australia and strengthening of the sales force, investments that short-term have a negative impact on the profitability. In the mid-term, we expect to deliver according to our financial targets; 20% organic net sales growth and 20% adjusted EBIT margin, this will be supported by reaching our target of 70% software revenue. Adjusted EBIT for the quarter amounted to MSEK 12.3 corresponding to an adjusted EBIT-margin of 15%. On an RTM-basis, the adjusted EBIT amounted to MSEK 64.2 corresponding to an adjusted EBIT-margin of 20%.

We remain confident with our ambition

The growing interest among our customers to further develop their readiness through exercise and crisis management continues to strengthen our position as a software company. We are pleased to serve 150+ customers on an RTM basis, including the likes of the US Army, Verizon, NATO allied forces, the British Army, and more. Following the public listing, we are in a stronger financial position which gives us stability to address and expand into new markets such as APAC. With a broader brand awareness, and with our market-leading software, we look forward to becoming an even more attractive partner and contributing to building safer societies around the globe. We have increased our own readiness to grow and continue to expand and scale our software for increased profitability and a better world.

The conflict in Ukraine has raised the importance of defence and resilience activities. As the activity level across our sectors continues to be high moving into the third quarter, I would like to take the opportunity to thank our employees for stepping up the service to all our customers in these difficult times.



Magnus Bergqvist
CEO

4C Strategies' Roadmap

Mission

Our mission is to combine the power of digital innovation with industry expertise to build a safer society.

Vision

Our vision is to always be the preferred provider of solutions to build and maintain organizational readiness.

Strategy

Our strategy is to combine our software platform Exonaut with expert advisory in order to deliver integrated and customized solutions in societally and business critical environments, which in turn creates long-term value for our clients. In order to achieve our financial targets and

profitable growth, 4C Strategies has developed an ambitious growth strategy built on four main pillars: Accelerating organic software growth, further expansion within the private sector, further expansion within the defence sector, and continued growth of our geographical footprint.

Key figures on a rolling twelve-month (RTM) basis:

53% (10%)

FX adjusted organic net sales growth RTM

65% (52%)

Software revenue in relation to net sales RTM

20% (12%)

Adjusted EBIT margin RTM

Financial targets

The overall targets areas for 4C Strategies have been set to: *Growth, Software revenue and Profitability.*

- 4C Strategies aims to exceed an average annual FX adjusted organic net sales growth rate of 20% in the medium term.
- 4C Strategies aims to reach software revenue in relation to net sales exceeding 70% in the medium term.
- 4C Strategies aims to reach an adjusted EBIT margin exceeding 20% in the medium term.

4C Strategies' financial targets should not be viewed as a forecast but rather as the ambition which the Board of Directors and Executive Management believes is a reasonable goal for the company.

4C Strategies in summary

Selected historical financials per quarter and year

	2022	2022	2021	2021	2021	2021	2021	2020	2020	2020	2020	2020
	Q2	Q1	YTD	Q4	Q3	Q2	Q1	YTD	Q4	Q3	Q2	Q1
Net sales (MSEK)	83.3	76.0	261.2	98.0	62.2	64.8	36.2	185.3	48.9	53.4	41.6	41.5
Net sales growth (%)	29%	110%	41%	101%	17%	56%	-13%	4%	-34%	50%	1%	50%
FX adjusted organic net sales growth (%)	22%	97%	44%	99%	20%	67%	-10%	5%	-32%	53%	2%	47%
Software revenue (MSEK)	51.4	47.2	159.5	65.7	43.8	38.8	11.2	86.1	21.8	33.5	13.8	17.0
Software as a percentage of net sales (%)	62%	62%	61%	67%	70%	60%	31%	46%	45%	63%	33%	41%
Recurring revenue (MSEK)	29.7	18.0	107.9	43.1	20.0	22.7	22.2	93.1	23.5	33.1	18.1	18.4
Annual recurring revenue (MSEK)	100.2	97.2	106.6	106.6	99.0	94.3	93.2	93.0	93.0	84.0	80.8	79.6
EBITDA (MSEK)	10.4	10.8	73.2	33.1	20.8	21.1	-1.9	36.8	8.8	22.0	4.1	1.9
EBITDA margin (%)	12%	14%	28%	34%	33%	33%	-5%	20%	18%	41%	10%	5%
EBIT (MSEK)	2.7	3.1	47.1	27.9	13.1	14.6	-8.5	13.1	2.3	16.0	-1.6	-3.6
EBIT margin (%)	3%	4%	18%	29%	21%	22%	-24%	7%	5%	30%	-4%	-9%
Items affecting comparability (MSEK)	9.6	5.2	2.5	2.5	-	-	-	-	-	-	-	-
Adjusted EBITDA (MSEK)	20.0	16.0	75.7	35.6	20.8	21.1	-1.9	36.8	8.8	22.0	4.1	1.9
Adjusted EBITDA margin (%)	24%	21%	29%	36%	33%	33%	-5%	20%	18%	41%	10%	5%
Adjusted EBIT (MSEK)	12.3	8.3	49.6	30.4	13.1	14.6	-8.5	13.1	2.3	16.0	-1.6	-3.6
Adjusted EBIT margin (%)	15%	11%	19%	31%	21%	22%	-24%	7%	5%	30%	-4%	-9%
Net income for the period (MSEK)	5.0	2.8	39.0	23.9	12.0	10.1	-6.9	7.4	0.3	12.1	-1.9	-3.1
Earnings per share before dilution* (SEK)	0.16	0.09	1.26	0.77	0.38	0.33	-0.22	0.24	0.01	0.39	-0.06	-0.10
Earnings per share after dilution* (SEK)	0.15	0.08	1.17	0.71	0.36	0.30	-0.21	0.23	0.01	0.38	-0.06	-0.10
Net working capital (MSEK)	20.3	18.6	21.4	21.4	64.4	36.7	10.8	11.8	11.8	28.0	12.0	21.9
Net debt (MSEK)	-99.3	-11.9	-16.6	-16.6	65.3	48.2	32.5	12.7	12.7	40.3	28.0	32.7

*Number of shares have been recalculated for previous periods. This as a result of the share split that took place Q2 2022.



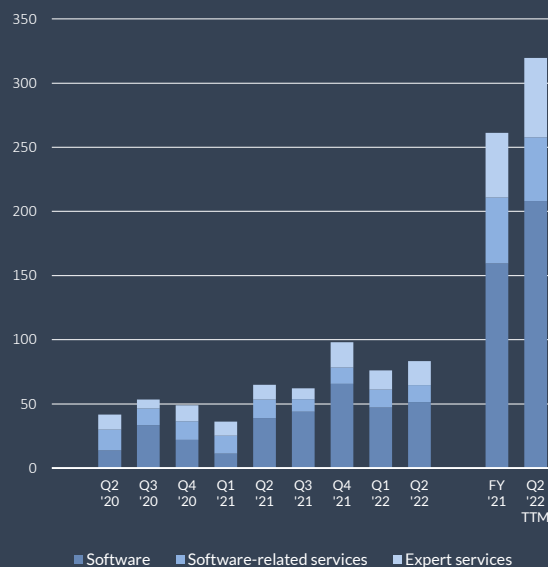
Stockholm, Sweden

Net sales

Net sales in the quarter increased by 29% (56%) compared to same period previous year and amounted to MSEK 83.3 (64.8). In accordance with our strategic direction, sales related to our software Exonaut contributed with a revenue of MSEK 51.4 (38.8) during the quarter which accounted for 62% (60%) of the total net sales.

Net sales for the first six months amounted to MSEK 159.3 (101.0) reflecting in an increase of 58% (22%), compared to same period previous year. Software revenue increased with 97% (63%) which was mainly driven by important software contracts signed in Nordic and International segment and higher activity in ongoing software development projects, especially in North America. This strengthens us as a software company.

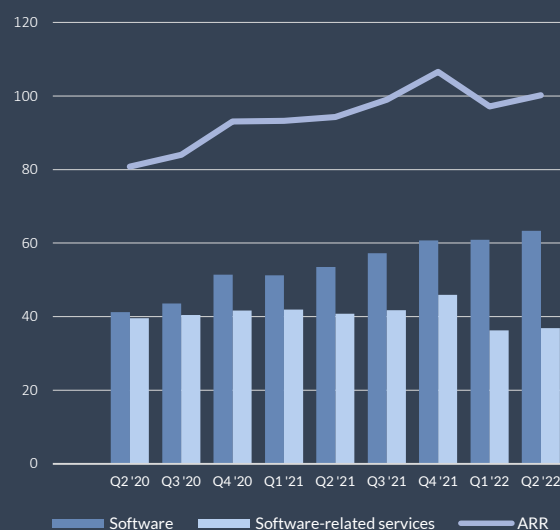
Expert Services continued to contribute with solid figures during the quarter, increasing 64% (4%) compared to the same period previous year. During the first six months, the revenue from expert services accounted for MSEK 33.5 (22.2) corresponding to an increase of 51% (0%).



Annual recurring revenue

The annual rate of recurring revenue (ARR) at the end of the quarter was MSEK 100.2 (94.3). Software accounted for MSEK 63.3 (53.5) which shows that we maintain a continued strong position as a software supplier.

From an annual perspective, we see a positive effect on ARR with an increase of MSEK 5.9 (13.5) and 6% (17%) compared to the same period last year. This indicates that there is a continued stable share of recurring revenue in the pipeline. The annual recurring revenue may vary from quarter to quarter, due to timing of new contracts and expiring date of terminated contracts. Regarding the trend for software-related services during the first half-year can be explained by seasonality. The seasonality depends on the customers' need and activity level of exercises and training.



London, UK

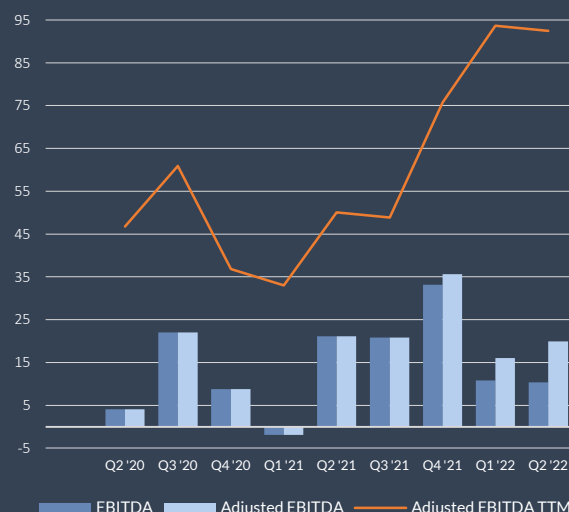


EBITDA

Operating income before depreciation and amortization (EBITDA) amounted to MSEK 10.4 (21.1) rendering an EBITDA margin of 12% (33%) in the quarter. EBITDA has been positively affected by strategic important software sales and solid performance in expert services. The margin is impacted by our increased OPEX connected to expansion. Expenses that are related to the investments of the new sales office in Australia, strengthening of our overall sales force and product development.

During the first six months, the EBITDA increased with 13% (19%) in comparison with the same period previous year. Furthermore, we see that operating costs have increased according to planned growth, also taking into account one-off costs. Despite this, the economies of scale of our Exonaut software enable us to achieve profitability with an MSEK 21.2 (19.2) compared to same period previous year.

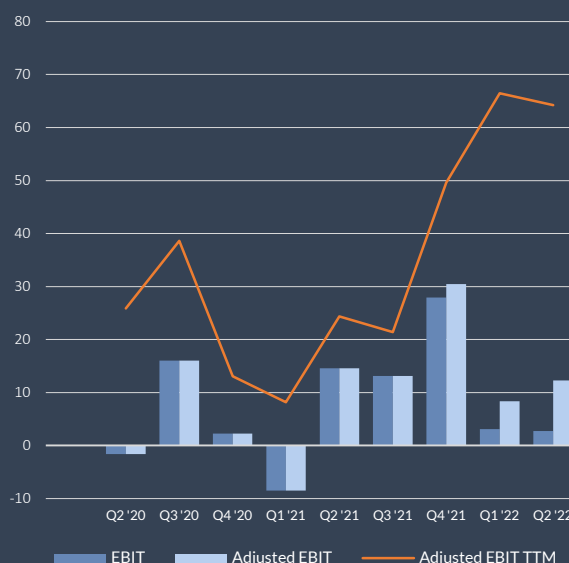
Adjusted EBITDA for the quarter was MSEK 20.0 (21.1) with a margin of 24% (33%). Adjustment of EBITDA corresponds to expenses related to public listing of MSEK 9.6 (0.0). During the first half year, the adjusted EBITDA amounted to MSEK 36.0 (19.2), whereof items affecting comparability accounted for MSEK 14.8 (0.0). Adjusted EBITDA RTM amounts to MSEK 92.5 (50.0) with a margin of 29% (25%).



EBIT

Operating income (EBIT) amounted to MSEK 2.7 (14.5) rendering an EBIT margin of 3% (22%) in the quarter. There are no acquired assets that are subject to depreciation, and therefore EBITDA and EBIT correlate very well. During the first half year, the EBIT amounted to MSEK 5.8 (6.0) corresponding to an EBIT margin of 4% (6%).

As the majority of the expenses related to the public listing occurred during 2022, the adjusted EBIT for the quarter was MSEK 12.3 (14.6) with an adjusted EBIT margin of 15% (22%). During the first half year, the adjusted EBIT amounted to MSEK 20.6 (6.0) corresponding to a margin of 18% (13%). Adjusted EBIT RTM amounts to MSEK 64.2 (24.3) with a margin of 20% (12%), which is in line with our financial targets.



Orlando, USA



Financial position

The equity ratio at the end of period was 64% (36%). Interest-bearing debt amounted to MSEK 44.5 (54.6) at the end of the period whereof MSEK 14.6 (24.1) refers to leasing liabilities. The rest of the interest-bearing debt of MSEK 29.9 (30.5) refers to postponed tax payments due to Covid-19 which has increased our cash and cash equivalent on the asset side. During the second quarter of 2022 the repayment date for MSEK 17.9 of the postponed tax payments has been prolonged with more than one year forward. The amount has been re-classified from a current to a non-current liability.

Cash and cash equivalents amounted to MSEK 143.8 (6.4) at the end of period. The net debt position thereby totalled to MSEK -99.3 (48.2).

Equity amounted to MSEK 210.1 (72.4) corresponding to a SEK 6.2 (2.3) per outstanding share and SEK 5.8 (2.2) per outstanding share after dilution, at the end of period.

Cash flow

- Cash flow from operating activities for the quarter amounted to MSEK -22.8 (-8.9) and during the first six months to MSEK -28.5 (-18.6). The cash flow has mostly been negatively affected by the re-classification of postponed tax payments from operating activities to financing activities. Except a solid sales growth, the expenses for the public listing and an increased organisation decrease the cash flow compared to same period previous year.
- Cash flow from investing activities for the quarter amounted to MSEK -5.4 (-4.6) and during the first six months to MSEK -11.7 (-10.1). The change in cash flow refers to development of Exonaut and is in line with same period previous year.
- Cash flow from financing activities for the quarter amounted to MSEK 109.0 (11.1) and during the first six months to MSEK 112.7 (11.9). The cash flow has been impacted by the capital injection from the new share issue of MSEK 93.4 executed during the public listing. The extension of postponed tax payments reclassified amounted to MSEK 17.9.

Quarter

- Cash and cash equivalents amounted to MSEK 143.8 at the end of period, and MSEK 59.2 at the beginning of the period.

First six months

- Cash and cash equivalents amounted to MSEK 143.8 at the end of period, and MSEK 66.0 at the beginning of the period.

The 4C share

4C Group AB (publ) is listed on Nasdaq First North Premier Growth Market since 24 May 2022.

In relation to the public listing, the annual general meeting resolved on 19 April 2022 on a share split, whereby one share was divided into 20 new shares, resulting to 31,062,000 shares from earlier 1,553,100. Simultaneously an issue of new shares was initiated, which were part of the total offering to the public. Number of new shares issued were 2,857 052 (0) during the period. Total shares at the end of period were 33,919,052 (31,062,000), reflecting the newly executed share split.

In relation to the public listing, an additional warrant program has been issued. The general meeting held on 13th of May resolved to issue 446,250 warrant, these warrants can be utilized for subscription of shares during the period from 15 June 2022 until 30 June 2027. For more information, please see the Prospectus.

Number of employees

Number of employees are presented as an average of full time employees during the last 12-month period considering normal working hours during a year. The number of full-time employees at the end of the period was 179 (140) whereof 46 (34) were women.

The Parent Company

The Parent Company business is primarily focused on product development and Group administration. The financial figures for the Parent Company can be found on page 14-15 in the interim report.

Other significant events during the period

The second quarter of 2022 marked a milestone for the entire 4C Group as we executed a public listing on Nasdaq First North Premier Growth Market.

The Russian invasion of Ukraine has continued to trigger high activity in the defence sector. Since the start of the war, there has been a worrying development of events that has resulted in greater demands, both internally and externally but also deeper dialogue with our customers. 4C Group's Board of Directors and Management team continues to actively follow the situation in Ukraine. Furthermore, internal measures have been taken to ensure that we act and can act in accordance with established guidelines.

No other significant events have occurred after the period.

Annual general meeting (AGM)

AGM 2022

The AGM was held on the 19th of April 2022. The Board of Directors proposed no dividend for the financial year of 2021, which is based on 4C Strategies' financial targets. The strategic objective indicates that generated cash flow is intended to be used for investments and further growth of the company, and no dividend is proposed in the short and medium term. In addition, the following decisions were made (in brief):

- The income and balance statement for the financial year of 2021 were adopted.
- The board members and CEO were discharged of liability for the financial year of 2021.
- Share split of 1:20 of current shares.

Further information can be obtained from the minutes that can be found on our [website](#).

Financial Reporting Information

Financial calendar

Interim Report Q3	Year-End Report Q4	Annual Report 2022	Interim Report Q1	AGM 2023
Nov 15th, 2022	Feb 15th, 2023	May 3rd, 2023	May 12th, 2023	May 31st, 2023



Report information

4C Group AB (publ) has published the report in both English and Swedish. This is an unaudited translation of the Swedish interim report. If any disparities between the Swedish and the English version would exist, the Swedish version shall prevail. This report has not been subject to review by the company's auditor. The information inside this report is information that 4C Group AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation (MAR).

Financial reports and calendar are available on 4C's website, www.investors.4cstrategies.com

Declaration

The Board of Directors and the CEO declares that the interim report provides a fair view of the parent company's and the Group's business, financial position and results of operations.

Stockholm 23rd of August 2022
4C Group AB (publ)

Magnus Bergqvist
CEO

Andreas Hedskog
Chair of the Board

Louise Bagewitz
Board Member

David Lidbetter
Board Member

Lena Ridström
Board Member

Mats Hjerpe
Board Member

Christine Rankin
Board Member

Contact information

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Magnus Bergqvist, CEO



Anders Nordgren, CFO



Malmö, Sweden

Consolidated Income Statement in Summary

	2022	2021	2022	2021	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2	Q1-Q4
Net sales	83,274	64,801	159,308	100,988	261,238
Other revenue	1,042	674	1,534	1,632	2,510
Total revenue	84,316	65,475	160,842	102,620	263,748
Operating expenses					
Other external costs	-24,679	-8,616	-43,776	-15,759	-47,912
Personnel costs	-54,248	-39,761	-106,684	-76,958	-159,114
Capitalized work for own account	5,009	4,873	10,985	10,362	17,946
Other operating expenses	-21	-841	-155	-1,021	-1,458
Total operating expenses	-73,939	-44,346	-139,631	-83,376	-190,538
Operating income before depreciation and amortization	10,378	21,129	21,211	19,245	73,210
Depreciation	-3,884	-3,346	-7,496	-6,605	-13,840
Amortization	-3,770	-3,228	-7,867	-6,590	-12,252
Operating income	2,723	14,555	5,848	6,050	47,118
Financial income and expenses	3,962	-666	4,524	-938	2,540
Income after financial net	6,685	13,889	10,372	5,112	49,658
Taxes	-1,637	-3,779	-2,509	-1,938	-10,669
Net income for the period	5,048	10,111	7,863	3,174	38,989
Income attributable to:					
Parent company's shareholders	5,048	10,111	7,863	3,174	38,989
Other information					
Earnings per share before dilution (SEK)	0.16	0.33	0.24	0.10	1.26
Earnings per share after dilution (SEK)	0.15	0.30	0.23	0.10	1.17

Consolidated Statement of Other Comprehensive Income

	2022	2021	2022	2021	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2	Q1-Q4
Net income for the period	5,048	10,111	7,863	3,174	38,989
Other comprehensive income					
<i>Items which will be reclassified to the income statement (net of tax)</i>					
Translation adjustments	1,155	-1,102	1,269	769	1,336
Other comprehensive income for the period, net of tax	1,155	-1,102	1,269	769	1,336
Total comprehensive income for the period	6,202	9,008	9,132	3,943	40,325

Consolidated Balance Statement in Summary

	2022-06-30	2021-06-30	2021-12-31
KSEK			
ASSETS			
Intangible assets	46,879	46,100	43,762
Tangible assets	2,996	869	2,581
Right-to-use assets	14,789	25,347	19,783
Financial fixed assets	1,053	576	1,015
Contract assets	36,548	16,831	13,132
Deferred tax asset	702	3,707	1,183
Total fixed assets	102,967	93,430	81,456
Accounts receivables	23,726	18,727	43,168
Tax receivables	6,914	3,655	7,113
Contract assets	43,176	74,821	39,477
Other current receivables	9,016	4,890	6,656
Cash and cash equivalents	143,765	6,429	66,026
Total current assets	226,597	108,523	162,440
Total assets	329,564	201,953	243,895
EQUITY AND LIABILITIES			
Equity			
Equity attributable to the parent company's shareholders	210,145	72,404	107,593
Total equity	210,145	72,404	107,593
Interest-bearing non-current liabilities	25,932	-	-
Non-current lease liabilities	4,826	13,744	9,424
Deferred tax liability	11,589	9,496	10,947
Other non-current liabilities	850	-	850
Total non-current liabilities	43,197	23,240	21,221
Interest-bearing current liabilities	3,970	30,482	30,254
Current lease liabilities	9,761	10,391	9,776
Accounts payables	11,673	5,023	7,397
Tax liabilities	7,393	2,221	6,386
Contract liabilities	12,076	9,888	24,519
Other current liabilities	31,349	48,305	36,749
Total current liabilities	76,222	106,309	115,082
Total equity and liabilities	329,564	201,953	243,895

Consolidated Statement of Changes in Equity

KSEK		Share capital	Other contributed capital	Reserves	Profit/loss brought forward	Total equity
Opening balance	1 January 2021	168	52,756	-135	13,767	66,556
Net income for the period		-	-	-	38,989	38,989
Other comprehensive income		-	-	1,337	-	1,337
Total other comprehensive income		0	0	1,337	38,989	40,325
Transaction with owners						
New share issues		1	1,807	-	-	1,808
Payment warrants		-	296	-	-	296
Dividend		-	-	-	-1,393	-1,393
Bonus issue		-	-	-	-	0
Total transaction with owners		1	2,102	0	-1,393	711
Closing balance	31 December 2021	170	54,858	1,202	51,363	107,593
Opening balance	1 January 2022	170	54,858	1,202	51,363	107,593
Net income for the period		-	-	-	7,863	7,863
Other comprehensive income		-	-	1,269	-	1,269
Total other comprehensive income		0	0	1,269	7,863	9,132
Transaction with owners						
New share issues		50	93,371	-	-	93,421
Payment warrants		-	-	-	-	0
Dividend		-	-	-	-	0
Bonus issue		374	-	-	-374	0
Total transaction with owners		424	93,371	0	-374	93,421
Closing balance	30 June 2022	594	148,229	2,470	58,852	210,145

Consolidated Cash Flow Statement

	2022	2021	2022	2021	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2	Q1-Q4
Cash flow from the operating activities					
Operating income	2,724	14,555	5,848	6,050	47,118
Adjustment for non-cash items	7,254	6,741	14,891	12,796	30,350
Interest received	-	-103	-	429	7,387
Interest paid	4,200	-563	4,997	-1,367	-3,524
Income tax paid	-3,893	-364	-109	226	-3,828
Cash flow from operating activities, before changes in working capital	10,285	20,266	25,627	18,134	77,502
Change in operating activities	-33,123	-29,123	-54,082	-36,705	-2,016
Cash flow from operating activities	-22,838	-8,856	-28,455	-18,571	75,486
Cash flow from investing activities					
Acquisition of intangible assets	-4,847	-4,873	-10,985	-10,362	-17,946
Acquisition of tangible assets	-559	293	-707	214	-2,248
Repayment of deposits	-6	-	36	40	-356
Cash flow from investing activities	-5,412	-4,580	-11,656	-10,109	-20,550
Cash flow from financing activities					
New share issues	93,421	-	93,421	297	1,807
Warrant premiums	-	145	-	1,807	297
Dividend paid	-	-	-	-	-1,393
Change in liabilities to credit institutions	-	-	-	-156	-156
Net change of overdraft account	-	15,487	-	18,430	-
Amortization of leasing fees	-3,285	-4,514	-6,639	-8,484	-16,166
Other	18,877	-	25,932	-1	850
Cash flow from financing activities	109,013	11,119	112,714	11,893	-14,761
Cash flow for the period	80,763	-2,318	72,603	-16,786	40,176
Change in cash and cash equivalents					
Cash and cash equivalents at the beginning of the period	59,190	8,947	66,026	22,678	22,678
Exchange rate differences in cash and cash equivalents	3,812	-201	5,137	536	3,172
Cash and cash equivalents at the end of the period	143,765	6,428	143,765	6,428	66,026

Parent Company Income Statement in Summary

	2022	2021	2022	2021	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2	Q1-Q4
Net sales	51,724	48,358	99,544	66,767	156,808
Other revenue	29	665	15	665	-11
Total revenue	51,753	49,023	99,559	67,432	156,797
Operating expenses					
Other external costs	-21,740	-9,141	-41,245	-16,432	-39,896
Personnel costs	-30,559	-20,731	-60,096	-40,041	-78,031
Other operating expenses	-2	0	-2	-3	-
Total operating expenses	-52,302	-29,871	-101,343	-56,476	-117,928
Operating income before depreciation and amortization	-549	19,152	-1,784	10,956	38,869
Depreciation and amortization	-59	-17	-114	-33	-103
Operating income	-608	19,134	-1,898	10,923	38,767
Financial income and expenses	4,826	-490	6,198	152	4,177
Income after financial net	4,217	18,645	4,300	11,075	42,944
Appropriations	-	-	-	-	-8,880
Taxes	-970	-3,899	-998	-2,401	-7,202
Net income for the period	3,248	14,746	3,302	8,674	26,862

Parent Company Balance Statement in Summary

	2022-06-30	2021-06-30	2021-12-31
KSEK			
ASSETS			
Machinery and equipment	929	375	921
Total tangible fixed assets	929	375	921
Shares in subsidiaries	21,487	21,487	21,487
Deferred tax asset	-	-	-
Total financial fixed assets	21,487	21,487	21,487
Total fixed assets	22,415	21,861	22,408
Current intercompany receivables	118,334	63,931	103,966
Other current receivables	3,673	1,928	5,854
Accrued income and prepaid expenses	7,544	6,180	5,851
Cash and cash equivalents	96,242	35	35
Total current assets	225,793	72,073	115,707
Total assets	248,208	93,935	138,114
EQUITY AND LIABILITIES			
Share capital	594	170	170
Total restricted equity	594	170	170
Additional paid in capital	148,229	54,858	54,858
Profit/loss brought forward	14,304	-10,791	-12,184
Net income for the period	3,302	8,674	26,862
Total unrestricted equity	165,836	52,741	69,537
Total equity	166,430	52,910	69,706
Untaxed reserves	9,380	-	9,380
Other non-current liabilities	-	-	-
Total non-current liabilities	0	0	0
Accounts payables	8,687	3,129	4,515
Current intercompany liabilities	28,474	18,916	22,385
Other current liabilities	25,013	11,159	24,256
Accrued expenses and prepaid income	10,224	7,820	7,872
Total current liabilities	72,399	41,024	59,028
Total equity and liabilities	248,208	93,935	138,114

Accounting principles

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts act. The group's financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and the accounting policies which constitute the accounting standard for this interim report, are stated in the most recent annual report. Preparing the financial reports in accordance with IFRS requires the 4C management team to decide on how to apply the accounting policies which may impact the reported figures of assets, liabilities and result.

Alternative performance measures (APM) have been identified, which are believed to enhance management and investors possibility to evaluate the company's performance. The APMs presented in the report may differ from equivalently named measures used by other companies, thereby a definition of each measure can be found under the section Key Ratios. The APMs should be seen as a supplement to the key ratios defined by IFRS.

The Parent Company prepares its financial statements in accordance with the Swedish Annual Accounts Act and RFR 2 Accounting for Legal Entities. The same accounting policies have been applied in the interim report.

Note that rounding in the financial tables may incur differences of maximally 1 KSEK in column subtotals or totals.

Risks and uncertainties

4C Strategies is exposed to risks in its operations, both business and financial, and these are described together with other risks in the latest published report, the Prospectus. During the second quarter, we are still seeing the ongoing Russian invasion in Ukraine. 4C Strategies has implemented measure for securing that risks that emerge and actualize can be handled. There have been no other changes to risk and uncertainty factors during the period.

Currency translations

The Group operates in different countries and currently the following currencies are managed: Swedish Krona (SEK), Sterling Pound (GBP) and US Dollar (USD). Assets and liabilities in foreign exchange are translated at the closing rate on the date of the balance statement.

Transaction differences of operational balance items due to translation are recognized as 'Other Revenue' and 'Other Operating Expenses'. The differences of other balance sheet items in foreign currency, such as 'Cash and cash equivalents', are recognized within financial items. Differences that occur from translating net sales and operating expenses in foreign currency are recognized under respective revenue and cost item.

Transactions with related parties

There have not occurred transactions with related parties during the period.

Taxes

The tax expense has been based on the earnings in each subsidiary and the current tax situation in each domestic area.

Earnings per share

The calculation of Earnings per share is based on the period's earnings in the Group attributable to the parent company's owners and on the weighted average number of shares outstanding during the period. When calculating Earnings per share after dilution, the average number of shares is adjusted to take into account the effects of issued options.

Financial instruments

The Group's financial instruments are valued at accrued acquisition value. The carrying amount of all the Group's financial instruments is considered to be a good approximation of the fair value.

Segment summary

The Group's operating segments are divided into the Nordics, International, North America and Group Common. The evaluation of the business performance is divided into three geographical regions. These operating segments have the same business model, i.e. sales and delivery, except the fourth segment Group Common which focuses on product development and administration.

The operating segments are reported in compliance with the internal reporting structure as provided to the chief operating decision maker for the Group (CODM). The CODM is the function responsible for allocation of resources and assessment of the operating segments' profit or loss. In the Group, this function is identified as the Chief Executive Officer.

Operating segments are assessed based on net sales and EBITDA. The evaluation excludes the management of assets and liabilities, which instead are managed centrally by group management. To provide a more accurate view of each segment's performance, the line internal costs consists of both intercompany revenue and costs and is thereby netted out on Group level. Internal transactions between the segments refer to cost allocation due to the use of resources.

Segment reporting

Q2 2022						
KSEK	Nordics	International	North America	Total Segment	Group Common	Group
Software	12,177	19,083	20,109	51,369	-	51,369
Software-related services	4,005	7,223	2,125	13,354	-	13,354
Expert services	17,972	579	-	18,551	-	18,551
Other revenue	11	1,003	-	1,014	29	1,042
Total revenue	34,165	27,888	22,235	84,288	29	84,316
External costs	-14,901	-16,588	-10,097	-41,586	-32,352	-73,939
Internal costs	-3,739	4,118	6,073	6,452	-6,452	0
Total cost	-18,640	-12,470	-4,025	-35,135	-38,804	-73,939
EBITDA	15,525	15,418	18,210	49,153	-38,775	10,378
Amortization	-	-	-	0	-3,770	-3,770
Depreciation	-	-	-	0	-3,884	-3,884
Financial income and expenses	-	-	-	0	3,962	3,962
Income after financial items (EBT)	15,525	15,418	18,210	49,153	-42,468	6,685
Items affecting comparability	-	-	-	0	9,582	9,582
Adjusted EBT	15,525	15,418	18,210	49,153	-32,886	16,267

Q1-Q2 2022						
KSEK	Nordics	International	North America	Total Segment	Group Common	Group
Software	16,929	25,417	56,235	98,581	-	98,581
Software-related services	7,773	15,700	3,801	27,274	-	27,274
Expert services	31,715	1,738	-	33,454	-	33,454
Other revenue	107	1,412	-	1,519	15	1,534
Total revenue	56,524	44,266	60,036	160,827	15	160,842
External costs	-30,341	-31,513	-18,661	-80,515	-59,117	-139,631
Internal costs	-4,890	8,140	10,912	14,162	-14,162	0
Total cost	-35,232	-23,372	-7,749	-66,353	-73,279	-139,631
EBITDA	21,293	20,894	52,288	94,475	-73,264	21,211
Amortization	-	-	-	0	-7,867	-7,867
Depreciation	-	-	-	0	-7,496	-7,496
Financial income and expenses	-	-	-	0	4,524	4,524
Income after financial items (EBT)	21,293	20,894	52,288	94,475	-84,102	10,372
Items affecting comparability	-	-	-	0	14,795	14,795
Adjusted EBT	21,293	20,894	52,288	94,475	-69,307	25,167

Q2 2021						
KSEK	Nordics	International	North America	Total Segment	Group Common	Group
Software	2,924	8,725	27,157	38,807	-	38,807
Software-related services	5,203	7,755	1,738	14,696	-	14,696
Expert services	10,328	969	-	11,298	-	11,298
Other revenue	-10	684	-	674	0	674
Total revenue	18,446	18,134	28,895	65,475	0	65,475
External costs	-13,544	-11,781	-3,315	-28,641	-15,705	-44,346
Internal costs	-1,553	1,872	1,571	1,891	-1,891	0
Total cost	-15,097	-9,909	-1,744	-26,750	-17,596	-44,346
EBITDA	3,349	8,225	27,152	38,725	-17,596	21,129
Amortization	-	-	-	0	-3,228	-3,228
Depreciation	-	-	-	0	-3,346	-3,346
Financial income and expenses	-	-	-	0	-666	-666
Income after financial items (EBT)	3,349	8,225	27,152	38,725	-24,836	13,889
Items affecting comparability	-	-	0	0	-	0
Adjusted EBT	3,349	8,225	27,152	38,725	-24,836	13,889

Q1-Q2 2021						
KSEK	Nordics	International	North America	Total Segment	Group Common	Group
Software	8,995	13,695	27,354	50,044	-	50,044
Software-related services	9,456	17,224	2,082	28,762	-	28,762
Expert services	20,510	1,672	-	22,182	-	22,182
Other revenue	94	1,541	-	1,635	-3	1,632
Total revenue	39,055	34,132	29,436	102,623	-3	102,620
External costs	-26,106	-21,631	-6,038	-53,774	-29,601	-83,376
Internal costs	-2,907	3,537	2,336	2,966	-2,966	0
Total cost	-29,013	-18,094	-3,701	-50,809	-32,567	-83,376
EBITDA	10,042	16,038	25,734	51,815	-32,570	19,245
Amortization	-	-	-	0	-6,590	-6,590
Depreciation	-	-	-	0	-6,605	-6,605
Financial income and expenses	-	-	-	0	-938	-938
Income after financial items (EBT)	10,042	16,038	25,734	51,815	-46,703	5,112
Items affecting comparability	-	-	-	0	-	0
Adjusted EBT	10,042	16,038	25,734	51,815	-46,703	5,112

Net sales by customer group

The Group finds their customers in three different sectors which are named Defence, Public and Corporate. In the Defence sector, most of the customers can be found in the world's leading armed forces. In the Public and Corporate sector, the majority of the customer originates from government institutions and large international corporations. Net sales by income stream is presented to describe how the Group's revenue is divided depending on what type of market the customers are operating in.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Defence	44,908	49,057	99,866	67,590
Public	18,992	10,645	32,105	21,002
Corporate	19,373	5,099	27,337	12,397
Net sales	83,274	64,801	159,308	100,988

Net sales by income stream

The Group's income streams are Software, Software-related services and Expert services. Software consists of revenue from our Exonaut software which can be divided into licenses, software development and service and support agreements (SSA). Software-related services refers to software consultancy related to Exonaut. Software consultancy involves both implementation and integration of software, as well as Managed services. Expert services incorporate our advisory and consulting services which refer to building risk, business continuity and crisis management capability of organizations.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Software	51,369	38,807	98,581	50,044
Software-related services	13,354	14,696	27,274	28,762
Expert services	18,551	11,298	33,454	22,182
Net sales	83,274	64,801	159,308	100,988



Key Ratios

The Group's key ratios are presented in this section. Alternative Performance Measures (APM) have been identified to enhance the evaluation of 4C Strategies' performance as a company. The APMs should be seen as a supplement to the existing measures defined by IFRS.

FX adjusted organic net sales growth

FX adjusted organic net sales growth consists of organic net sales growth adjusted for foreign exchange effects. The measure neutralizes the effects of currency effects on the net sales growth and indicates what the real growth is. This is a key ratio for 4C.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Software	51,369	38,807	98,581	50,044
Software-related services	13,354	14,696	27,274	28,762
Expert services	18,551	11,298	33,454	22,182
Net sales	83,274	64,801	159,308	100,988
Net sales growth (%)	29%	56%	58%	22%
FX adjusted organic net sales growth (%)	22%	67%	49%	28%

The currency translation effect on net sales during the quarter amounted to 7% (-11%).

FX adjusted organic net sales growth on a rolling twelve months (RTM) basis refers to figures over the latest 12-months. The measure neutralizes the effects of seasonality and indicates the growth on an annualized basis.

	2022	2021
KSEK	Q2 RTM	Q2 RTM
Software	208,057	105,407
Software-related services	49,779	56,303
Expert services	61,722	41,530
Net sales RTM	319,558	203,241
Net sales RTM growth (%)	57%	5%
FX adjusted organic net sales growth RTM (%)	53%	10%

The currency translation effect on net sales during the last twelve months amounted to 4% (-5%).

Software revenue

Software revenue consists of revenue from our Exonaut software. Software as percentage of net sales indicates the share of total sales that is derived from Exonaut sales. This is a key ratio for 4C.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Software	51,369	38,807	98,581	50,044
Software-related services	13,354	14,696	27,274	28,762
Expert services	18,551	11,298	33,454	22,182
Net sales	83,274	64,801	159,308	100,988
Software as a percentage of net sales (%)	62%	60%	62%	50%

Recurring revenue

Revenue of an annually recurring nature such as software and software-related services related income. The measure obtains the amount of revenue that are of recurring nature of the total revenue during the period.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Software	21,984	11,139	31,968	21,717
Software-related services	7,717	11,572	15,737	23,156
Recurring revenue	29,701	22,711	47,705	44,873
Recurring revenue growth (%)	31%	25%	6%	23%

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Recurring revenue	29,701	22,711	47,705	44,873
Net sales	83,274	64,801	159,308	100,988
Recurring revenue, as percentage of net sales (%)	36%	35%	30%	44%

Annual recurring revenue (ARR)

Recurring revenue at the last month of the quarter, re-calculated to a 12-month period. The measure indicates the recognized recurring revenue over the coming 12-months at the last day of the reporting period. The total recognized recurring revenue is affected by contract initiation date and especially, by the initiation date of contract extensions.

	2022	2021
KSEK	Q2	Q2
Software	63,323	53,486
Software-related services	36,844	40,785
Annual recurring revenue	100,167	94,271
Annual recurring revenue growth (%)	6%	17%

EBITDA

Earnings before depreciation and amortization on fixed assets. The measure indicates the performance of the operational activities.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Operating income	2,723	14,555	5,848	6,050
Depreciation	-3,884	-3,346	-7,496	-6,605
Amortization	-3,770	-3,228	-7,867	-6,590
EBITDA	10,378	21,129	21,211	19,245
Net sales	83,274	64,801	159,308	100,988
EBITDA %	12%	33%	13%	19%

EBIT

Earnings before interest and tax. The measure indicates the performance of the operational activities including the cost of capital investments and assess the company's earning ability.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Operating income	2,723	14,555	5,848	6,050
EBIT	2,723	14,555	5,848	6,050
Net sales	83,274	64,801	159,308	100,988
EBIT %	3%	22%	4%	6%

Items affecting comparability

Items affecting comparability refers to one-off items that are reported separately since they affect comparability and are considered to be divergent to the company's ordinary operations. Examples are expenses related to public listing, restructuring and acquisition-related expenses, which are defined in the table below.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
Expenses related to public listing	9,582	-	14,795	-
Items affecting comparability	9,582	0	14,795	0

Adjusted EBITDA

EBITDA before one-off items. The measure is a supplement to EBITDA adjusted for one-off items affecting comparability and enables the comparison with other periods.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
EBITDA	10,378	21,129	21,211	19,245
Items affecting comparability	9,582	-	14,795	-
Adjusted EBITDA	19,959	21,129	36,006	19,245
Net sales	83,274	64,801	159,308	100,988
Adjusted EBITDA %	24%	33%	23%	19%

Adjusted EBITDA rolling twelve months (RTM) over the latest 12-months. The measure neutralizes the effect of seasonality and indicates the result on annualized basis.

	2022	2021
KSEK	Q2 RTM	Q2 RTM
EBITDA RTM	75,177	50,048
Items affecting comparability RTM	17,298	-
Adjusted EBITDA RTM	92,474	50,048
Net sales RTM	319,558	203,241
Adjusted EBITDA RTM (%)	29%	25%

Adjusted EBIT

EBIT before one-off items. The measure is a supplement to EBIT adjusted for one-off items affecting comparability and enables comparison with other periods. The measure is a key ratio for 4C.

	2022	2021	2022	2021
KSEK	Q2	Q2	Q1-Q2	Q1-Q2
EBIT	2,723	14,555	5,848	6,050
Items affecting comparability	9,582	-	14,795	-
Adjusted EBIT	12,305	14,555	20,643	6,050
Net sales	83,274	64,801	159,308	100,988
Adjusted EBIT %	15%	22%	13%	6%

Adjusted EBIT rolling twelve months (RTM) over the latest 12-months. The measure neutralizes the effect of seasonality and indicates the result on annualized basis.

	2022	2021
KSEK	Q2 RTM	Q2 RTM
EBIT RTM	46,916	24,335
Items affecting comparability RTM	17,298	-
Adjusted EBIT RTM	64,214	24,335
Net sales RTM	319,558	203,241
Adjusted EBIT RTM (%)	20%	12%

Net working capital

Net of current assets excluding cash and cash equivalents, and current liabilities excluding interest-bearing items. The purpose is to show the business' short term liquidity and operational efficiency.

	2022-06-30	2021-06-30	2021-12-31
KSEK			
Current assets excl cash and cash equivalents	82,832	102,094	96,414
Current liabilities excl interest-bearing items	62,491	65,437	75,051
Net working capital	20,341	36,657	21,363

Net debt

Net of cash and cash equivalents and interest-bearing liabilities. Net debt ratio calculated as a percentage of adjusted EBITDA RTM. The measure shows the real level of debt and indicates the ability to fulfil financial commitments.

	2022-06-30	2021-06-30	2021-12-31
KSEK			
Interest-bearing non-current liabilities	30,758	13,744	9,424
Interest-bearing current liabilities	13,730	40,873	40,030
Cash and cash equivalents	143,765	6,429	66,026
Net debt	-99,277	48,188	-16,571
EBITDA RTM	75,177	50,048	73,210
Net debt ratio	-1.07	0.96	-0.22

Earnings per share

Earnings per share and Earnings per share after dilution are defined in accordance to IFRS.

	2022	2021	2022	2021
	Q2	Q2	Q1-Q2	Q1-Q2
Weighted average number of shares	32,490,526	31,062,000	32,490,526	31,062,000
Weighted average number of dilutive shares	2,310,000	2,310,000	2,310,000	2,310,000
Weighted average number of shares after dilution	34,800,526	33,372,000	34,800,526	33,372,000

Number of shares have been recalculated for previous periods. This as a result of the share split that took place Q2 2022.

	2022	2021	2022	2021
	Q2	Q2	Q1-Q2	Q1-Q2
Net income for the period (KSEK)	5,048	10,111	7,863	3,174
Income attributable to Parent company's shareholders (KSEK)	5,048	10,111	7,863	3,174
Weighted average number of shares	32,490,526	31,062,000	32,490,526	31,062,000
Earnings per share before dilution (SEK)	0.16	0.33	0.24	0.10
Weighted average number of shares after dilution	34,800,526	33,372,000	34,800,526	33,372,000
Earnings per share after dilution (SEK)	0.15	0.30	0.23	0.10

Definitions

SEK

The currency Swedish Krona.

KSEK

The currency Swedish Krona in thousands.

MSEK

The currency Swedish Krona in millions.

RTM

Rolling twelve months, the past 12 consecutive months.

Software (revenue)

The total revenue from our Exonaut software which can be divided into licenses and software development, as well as income from service and support agreement (SSA).

Software-related services

The total revenue of our software consultancy services, which include both implementation and integration of software, as well as income from managed services.

Expert services

The total revenue of advisory and consulting related income.

Net sales

The total revenue of software, software-related services and expert services.

Other revenue

The total revenue of FX-effects and items that cannot be defined into one of the other categories.

Recurring revenue

Revenue of an annually recurring nature such as software and software-related services related income.

Annual recurring revenue

Recurring revenue at the last month of the quarter, recalculated to a 12-month period.

FX adjusted organic net sales growth

Organic growth in net sales adjusted for foreign exchange effects.

Items affecting comparability

Items affecting comparability refers to one-off items that are reported separately since they affect comparability and are considered to be divergent to the company's ordinary operations.

EBITDA

Operating income before depreciation and amortization.

Adjusted EBITDA

Operating income before depreciation, amortization and one-off items affecting comparability.

EBITDA margin

EBITDA as a percentage of net sales.

EBIT

Operating income before financial income and expenses, and taxes.

Adjusted EBIT

Operating income before financial income and expenses, taxes and one-off items affecting comparability.

EBIT margin

EBIT as a percentage of net sales.

EBT

Income before taxes, after financial income and expenses.

Adjusted EBT

Income before taxes and one-off items affecting comparability, after financial income and expenses.

Net income

Net profit after tax.

Earnings per share before dilution

Net income divided by the average number of shares during the period.

Earnings per share after dilution

Net income divided by the average number of shares after dilution during the period.

Net working capital

Net of current assets excluding cash and cash equivalents, and current liabilities excluding interest-bearing items.

Equity ratio

Total equity as a percentage of total assets.

Net debt

Net of cash and cash equivalents and interest-bearing liabilities.

Net debt ratio

Net debt as a percentage of adjusted EBITDA RTM.

Number of employees

Number of employees are presented as an average of full time employees during the last 12-month period considering normal working hours during a year.



4C Strategies

4C Strategies was founded in 2000 and is a leading global provider of software solutions and expert services for organisational readiness, training, and crisis management. Through the Exonaut® software platform, 4C Strategies offers a complete platform for building organisational readiness. Exonaut enables effective, secure, and seamless management of incidents, crises, risks, and compliance assurance. Exonaut also supports the sustainment and continuity of operations affected by disruptions and crises and provides a software solution for both military and civilian customers in training management and capability development.

In addition to Exonaut, 4C also provides software-related services and expert services. We provide our solutions primarily to customers in mission-critical environments such as defence forces, public organisations, and companies in the corporate sector that have a need of managing risks and training for sudden and critical events. 4C Strategies has its headquarter in Sweden and has a global presence with offices in the Nordics, UK and US.

Sustainability

4C Strategies recognises that its business activities have direct and indirect environmental and social impacts, which the company believes it has an obligation to manage to the best of its abilities. Therefore, 4C Strategies has since 2005 been a member of the UN Global Compact, an initiative designed to encourage companies to adopt sustainable and socially responsible policies and to report on their implementation to bring about positive change in human rights, labour, the environment, and corruption.

For more examples of our sustainability work, please visit our website: www.investors.4cstrategies.com.



Our Offerings

Exonaut® Software

Resilience platform

Exonaut® is a market-leading resilience software platform featured in Gartner's 2021 hype cycle for Business Continuity and IT Resilience and the 2020 Market Guide for Crisis/Emergency Management (C/E M) Solutions. The powerful solution is used by the public sector and across industries – ranging from logistics and manufacturing to critical infrastructure, pharma and finance.

Training & exercise management platform

Exonaut is a highly scalable and configurable data-driven platform for planning, managing, mapping and evaluating training and exercises. It has been developed to support readiness. The Exonaut® platform is used by NATO and the Swedish, US, British and Australian armed forces, among others.

Consultancy Services

Software consultancy

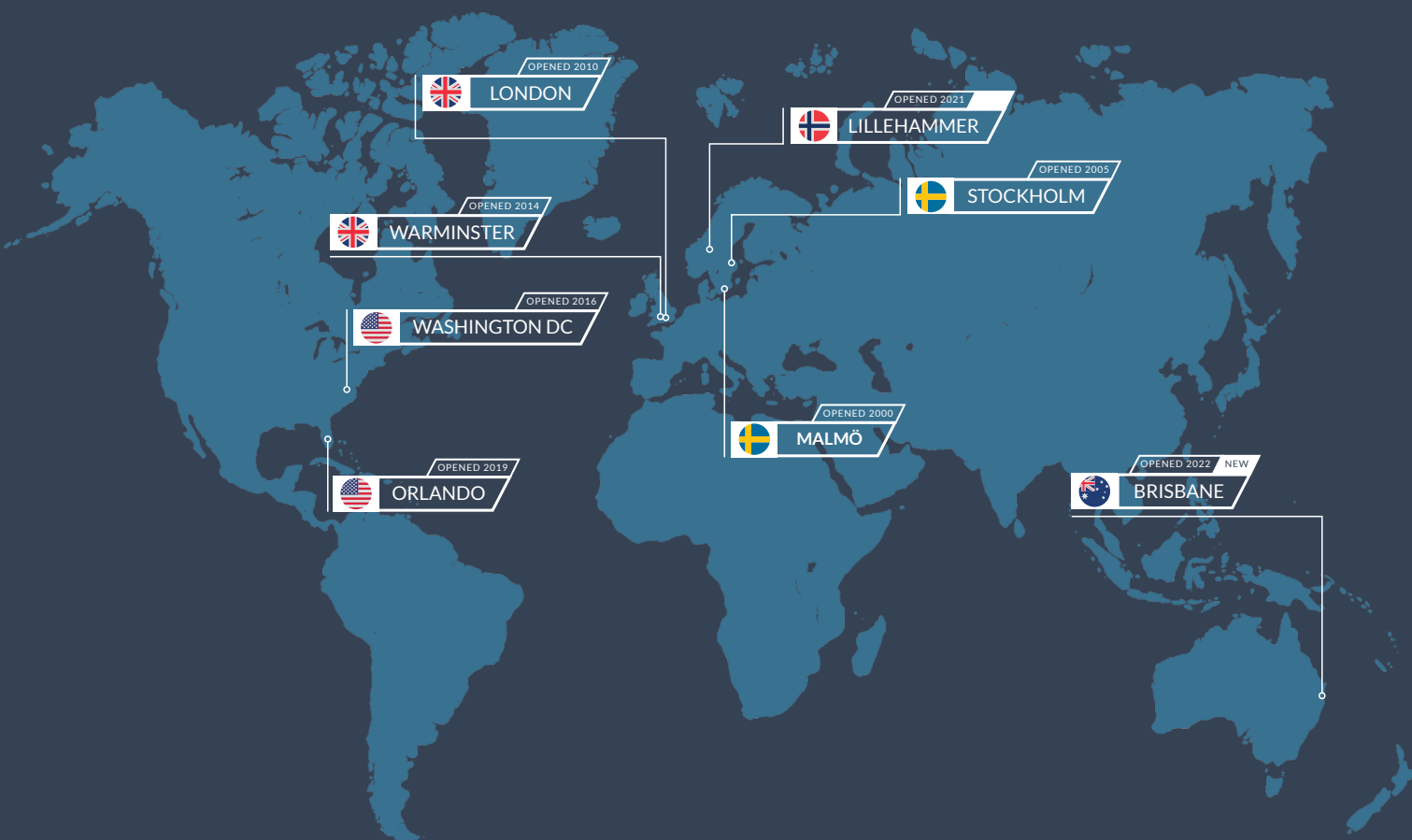
Our software consultants provide wide-ranging support for clients. At an early stage – scoping, deployment and implementation of Exonaut. Once in use, onsite support large scale exercises are available, with follow-up reports based on the exercise data. Various service desk support is available for Exonaut customers depending on clients' needs and service delivery model, i.e. inhouse or cloud-based.

Expert services

Our consultants provide expert advisory services to the public and private sectors. They ensure organizations are prepared for potential threats to business continuity and have the necessary capabilities to assess risks and handle incidents and crises. Services range from identifying key threats or risks and increasing resilience capabilities to holding crisis training and exercises, to supporting organizations during an ongoing crisis.



4C STRATEGIES



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