



4C Strategies announces preliminary results for Q3 2023

4C Strategies (4C), a leading software provider and consulting company, announces preliminary results for the third quarter 2023. The company discloses this information as it significantly deviates from general analysts' consensus. The lower result is mainly due to a larger number of software deals being delayed and not converted as expected during the third quarter. This is primarily due to our North American segment.

The Company reports the following preliminary and unaudited result for the third quarter 2023.

MSEK	Q3 2023	Q3 2022	Jan-Sept 2023	Jan-Sept 2022
Net sales	49.1	81.0	224.4	240.3
Software revenue in relation to net sales	53%	72%	62%	65%
Adjusted EBIT	-34.8	13.6	-22.4	34.2
ARR	110.5	99.8	110.5	99.8

The full financial report will be disclosed at 07.50 CET on 31 October 2023. We look forward to welcoming you to our presentation at 09.30 on the same day where we will explain in more detail how we see the market and what measures 4C will take to mitigate the volatility.

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About 4C Strategies

4C Strategies is a leading global provider of organisational readiness and training management solutions for customers in the defence, public and corporate sectors. 4C Strategies provides an integrated offering of organisational readiness and training management solutions in mission-critical environments, consisting of its software platform Exonaut as well as expert services and software-related services. Exonaut complies with the strictest demands on security and data integrity and is accredited by NATO. From its offices in the Nordics, the UK the US and Australia, 4C Strategies serves over 150 customers, including some of the world's most high-profile public institutions, global enterprises and several NATO allied armed forces. 4C Strategies was founded in Sweden in 2000, and is headquartered in Stockholm. 4C Strategies' share is traded on Nasdaq First North Premier Growth Market, under the ticker "4C".

investors.4cstrategies.com



4C STRATEGIES

Press Release

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This information is information that 4C Strategies is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2023-10-10 18:40 CEST.

Attachments

[4C Strategies announces preliminary results for Q3 2023](#)