

Enersize receives order for equipment from Korean partner

Enersize Advanced Research AB (“Enersize” or the “Company”) has received an order from its new South Korean partner Das Korea ##### (“Das Korea”) for equipment to be used with Enersize’s Software-as-a-Service (“SaaS”) platform Compressed Air Services for energy optimization of industrial compressed air. The order value amounts to EUR 13,000 and the order is one of the initial steps a new partner of Enersize needs to take during the onboarding process.

Enersize has developed a partner onboarding process, and one of the initial steps is for the partner to order essential hardware to be able to use the Compressed Air Services. On July 22, Enersize reported that it had [signed a Partnership Agreement with Das Korea](#). As expected, Das Korea adheres to the onboarding process and orders a first set of equipment to get started. Das Korea is thus creating the conditions for Enersize to perform training for Das Korea’s personnel, which is a pre-condition for coming pilot customer projects.

Last year, [Das Korea](#) had a turnover corresponding to SEK 300 million and they have a trained staff of field service technicians. Das Korea will get new revenue streams by using Enersize’s online services and customers in South Korea will lower their energy consumption, CO2 emissions and cost, while Enersize increase its revenue from Compressed Air Services.

“The partner onboarding process guides the way and increases the speed and quality of onboarding, which is essential as Enersize is primarily growing through its new partner model”, says Anders Sjögren, CEO of Enersize

About Das Korea

Das Korea was established in 2001 as a franchise to Schneider Electric, and has grown through franchising with several other international leading businesses, such as Weidmüller, Pizzato, Wohnner, Pils, and has grown turnover steadily since the start. In 2016 the company started an important business with Samsung SDI. Das Korea is ISO 9001 and 14001 certified and aims to become a one-stop solution provider for Smart Factories.

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The English text is an in-house translation of the original Swedish text. Should there be any disparities between the Swedish and the English text, the Swedish text shall prevail.

About Enersize

Enersize develops and delivers smart software, tools, and services to enable energy optimisation of industrial compressed air systems. The industry expertise of our people and solutions, together with a commitment to become the global leader in compressed air efficiency software, has made Enersize a recognised leader for customers around the world. Enersize is a merger of multiple Nordic companies with experience from more than 7,000 customer projects.

The company is listed on Nasdaq Stockholm First North Growth Market under the ticker: ENERS. For more information visit <https://enersize.com>

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Attachments

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