

# **SeaBird Exploration PLC**

## **"SBX"**

Fourth Quarter 2011

29<sup>th</sup> February 2012 0800 CET

Thon Hotel Vika Atrium, Oslo



# Highlights Q4 2011

- **8<sup>th</sup> December 2011, the divestment of the OBN-business to Fugro was completed and incorporates;**
  - The sale transaction;
  - Two SeaBird vessels (Munin Explorer and Harrier Explorer) on time charter to Fugro; one for 3 years firm and one for 1 year firm, both with a 1 year option;
  - An OBN transition service agreement for a period of 6 months with an option for another 6 months;
  - A maritime management agreement for 2 years with a 2 year automatic extension for the Hugin Explorer.
- **In conjunction with the OBN-business divestment, a financial restructuring of SeaBird took place;**
  - Repayment of secured creditors (Standard Chartered Bank and Sparebanken 1 SMN/Glitnir) in full;
  - A partial redemption to unsecured creditors; SBX01, SBX02, PGS and Perestroika;
  - A consolidation of the remaining bond holdings in SBX01, SBX02 and PGS CLA into a new bond (SBX03).

# Q4 OBN vessel ONGC survey

## ➤ The ONGC survey

- The survey was completed with 2,352 nodes deployed and recovered in two swaths, with a node efficiency ratio of 99.5%.
- Gain on sale of the OBN business amounts to approx. USD 46.6 million

# Highlights Q4

- **An Extraordinary General Meeting was held on 9<sup>th</sup> December 2011:**
  - Five Directors were honourably discharged and three new Directors were appointed. The Board now consists of five members. The EGM additionally resolved to authorise increase of the share capital up to USD 5 million representing 500 million shares.
  - Resolved to issue 139,363,892 new shares through a private placement which were subscribed for at a price of NOK 0.25 per share, totaling gross proceeds of NOK 34.8 million. Current total amount of shares outstanding are 314,259,723.

# Fleet Update

## ➤ **Aquila Explorer;**

- (40%) Worked in Indonesian market on survey until mid October 2011, followed by an idle period and then commenced end November 2011, a Multi Client survey. In January 2012, she suffered damage to her streamer to a great extent insured.
- The vessel is now due for periodical dry docking.

## ➤ **Osprey Explorer;**

- (68%) Idle October 2011 until early November 2011 when she was employed in South America until late December 2011.
- In mid January 2012 she commenced a Multi Client survey in the Caribbean scheduled to be completed early March 2012.
- She will then transit to North Europe to commence a contract survey until end Q3-12.

## ➤ **Northern Explorer;**

- (86%) Completed her survey in Namibia end December 2011 and after a one week maintenance work she immediately commenced a survey under the Frame Agreement with Spectrum ASA.
- Firm to early to mid May 2012, with potential extension to end Q3, 2012.

# Fleet update cont'd

## ➤ **Hawk Explorer;**

- (73%) Completed survey in West Africa mid December 2011 and has commenced a survey in Brazil under the Framework Agreement with Spectrum ASA through to early March 2012.
- To be followed by a series of planned surveys to be declared through to Q3, 2012.

## ➤ **Voyager Explorer;**

- (71%) Completed her first survey in mid October, then rigged further to 4 streamer configuration.
- Fixed on oil company contracts through Q2 2012.

# Fleet update cont'd

➤ **Harrier Explorer;**

- (33%) Long term charter for PGS ended October 2011.
- Idle period of ten weeks, utilised to dock her for scheduled maintenance work.
- She was then contracted as a source vessel in North Sea and on completion she will commence the one year charter with Fugro as a 2D vessel.

➤ **Kondor Explorer;**

- In stacked mode maintaining class.

➤ **Geo Mariner;**

- Is de-rigged and laid up pending sale prospects.

➤ **GGs Atlantic:**

- Warm stacked in North Norway. Bidding for the North Sea-season work.

# Multi-Client

- SeaBird has performed about 12 vessel-months of Multi Client contracts in 2010, and just over 11 vessel months in 2011.
- Financial reporting of Multi Client is in accordance with industry standard.
- End of Q4-11, SeaBird has a book value of USD 16.6 million of capitalised Multi Client work against USD 14.1 million in Q3 2011. This is based on the lowest of cost or expected sales value for the various MC projects (year end 2010 was USD 6.0 million). Amortisation period: 3 years.

## Multiclient Sales:

Sales	USD
FY 2010	7.2 mill
Q1 2011	1.0 mill
Q2 2011	2.9 mill
Q3 2011	0.7 mill
Q4 2011	5.2 mill

## Multi Client Book Value:

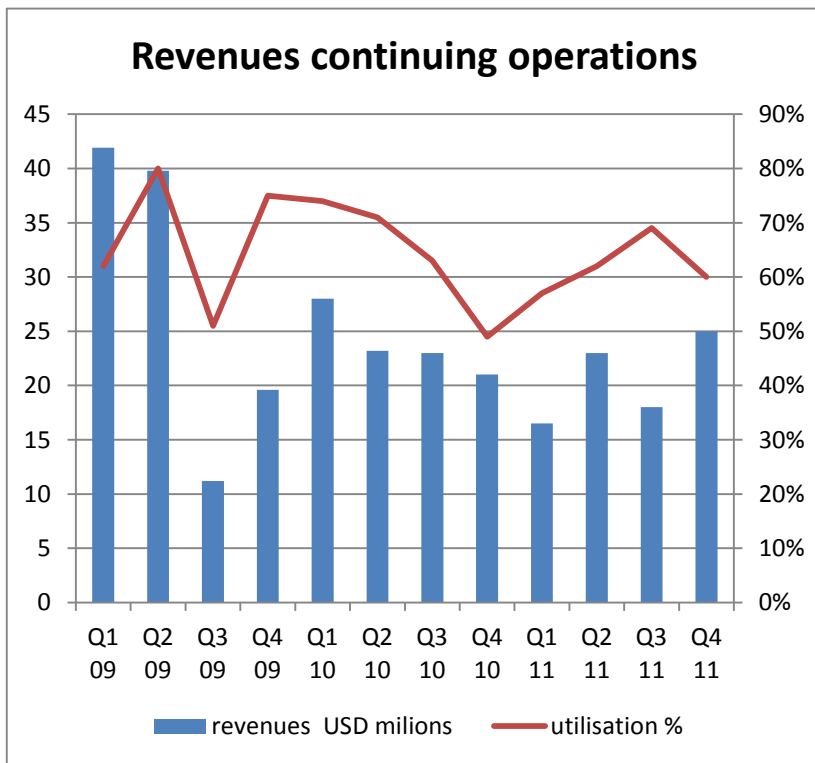
Q4 2011 figures	USD million
Beginning balance Q4 2011	14.1
Capitalised cost	4.5
Capitalised depreciation	-
Amortisation	(2.0)
Book value	16.6



# Financials Q4 2011



# Continued operations



- Increased revenue Q4-11 to USD 24.4 mill, from USD 18.0 mill in Q3-11
  - Utilisation Q4-11 down to 60% from 69% in Q3-11
  - Multiclient sales were USD 5.2 million in Q4-11 compared to USD 0.7 in Q3-11.
- Operating expenses increased mainly due to a USD 4.0 million write-off for bad debts.
- Depreciation decreased due to impairment of vessels and equipment in Q3-11 giving lower base for depreciation in Q4-11.
- Amortisation decreased due to lower multiclient sales amortisation.
- Other financial items, net income, refer to gain on extinguishment of debt related to restructuring of the debt.

# Consolidated Income Statement

	Quarter ended 31 Dec		Year ended 31 Dec	
<i>All figures in USD 1,000</i>	2011	2010	2011	2010
	(Unaudited)	(Unaudited)	Unaudited)	(Unaudited)
Revenues	24,444	20,467	81,722	93,643
Charter hire and operating expenses	(22,900)	(18,336)	(68,345)	(71,402)
Selling, general and admin expenses	(8,405)	(7,051)	(21,200)	(19,000)
Other income (expenses), net	614	(16)	1,021	1,260
<b>Earnings before interest, tax, depreciation and amortisation (EBITDA)</b>	<b>(6,247)</b>	<b>(4,936)</b>	<b>(6,802)</b>	<b>4,501</b>
Depreciation and amortisation	(7,433)	(11,961)	(33,553)	(42,571)
Impairment	-	(10,506)	(54,315)	(10,506)
<b>Earnings before interest and taxes (EBIT)</b>	<b>(13,680)</b>	<b>(27,403)</b>	<b>(94,670)</b>	<b>(48,576)</b>
Interest expense	(4,670)	(2,308)	(18,475)	(10,807)
Other financial items, net	6,156	(1,416)	(1,546)	(2,178)
Change in fair value of conversion rights	-	(2,761)	(3,014)	(1,805)
<b>Profit (loss) before income tax</b>	<b>(12,194)</b>	<b>(33,888)</b>	<b>(117,705)</b>	<b>(63,366)</b>
Income tax	(1,490)	(512)	(2,600)	(4,659)
<b>Profit/(loss) continuing operations</b>	<b>(13,684)</b>	<b>(34,400)</b>	<b>(120,305)</b>	<b>(68,025)</b>
<b>Discontinued operations</b>				
Net profit discontinued operations (note 1)	46,858	(8,802)	28,662	12,089
<b>Profit/(loss) for the period</b>	<b>33,174</b>	<b>(43,202)</b>	<b>(91,643)</b>	<b>(55,936)</b>
<b>Profit/(loss) attributable to:</b>				
Shareholders of the parent	33,174	(43,202)	(91,643)	(55,936)

# Consolidated Balance Sheet

*All figures in USD 1,000*

	As of 31 Dec	
	2011	2010
	(Unaudited)	Audited
Non-current Tangible assets	153,610	283,622
Non-current Intangible assets	1,267	26,568
Other current assets	51,108	47,652
Cash and Cash Equivalents	13,300	1,135
<b>Total Assets</b>	<b>219,285</b>	<b>358,977</b>
Equity	49,302	132,937
Non-current liabilities	100,724	144,704
Current portion of long-term liabilities	21,465	35,922
Other current liabilities	47,794	45,414
<b>Total equity and liabilities</b>	<b>219,285</b>	<b>358,977</b>
Net interest bearing debt	107,732	172,067
Equity ratio %	22%	37%

# Consolidated Cash Flow

	Quarter ended 31 Dec		Year ended 31 Dec	
All figures in USD 1,000	2011	2010	2011	2010
	<i>(Unaudited)</i>	<i>(Unaudited)</i>	<i>(Unaudited)</i>	<i>(Unaudited)</i>
Net cash from operating activities	(47,331)	(12,956)	(68,334)	1,068
Capital expenditures	(3,379)	(1,808)	(12,024)	(7,308)
Net cash from other investing activities	125,000	-	125,000	-
Borrowings	(71,376)	(9,324)	(54,521)	(5,745)
Net cash from other financing activities	3,643	(539)	22,070	(1,551)
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>6,557</b>	<b>(24,627)</b>	<b>12,191</b>	<b>(13,536)</b>
<b>Cash and cash equivalents - beginning of period</b>	<b>6,613</b>	<b>25,607</b>	<b>979</b>	<b>14,515</b>
<b>Cash and cash equivalents from discontinued operations</b>	<b>130</b>	<b>155</b>	<b>130</b>	<b>156</b>
<b>Cash and cash equivalents - end of period</b>	<b>13,300</b>	<b>1,135</b>	<b>13,300</b>	<b>1,135</b>

# Debt structure

<b>Facilities</b>	<b>Interest</b>	<b>Outstanding (USDm)</b>	<b>Maturity</b>	<b>Security</b>
Bond loan	6%	89.9	19 Dec 2015	1st pri: Osprey, Harrier, Northern, Aquila
Perestroika CB	1% PIK	14.9	22 Sep 2014	Senior unsecured
Fugro credit facility	6%	18.0	31 Dec 2012	ONGC receivables
Sum		122.8		

Note: Financial lease obligations on the Hawk Explorer not included in the table

<b>Bond loan maturity</b>	<b>Amount (USDm)</b>
19 Dec 2012	2.0
19 Jun 2013	2.0
19 Dec 2013	2.0
19 Jun 2014	2.0
19 Dec 2014	2.0
19 Jun 2015	2.0
19 Dec 2015	The outstanding bonds

# Outlook

## ➤ **The general market in source, 2D and 3D;**

- SeaBird has maintained a good contract utilisation for its fleet with opportunistic participation in Multi/Client projects
- The 3D 4-streamer market is strengthening, with a better balance between demand and availability of capacity.
- On 13 February 2012, Multi Client sales of USD 6.3 million were announced, partly from late sales and partly from the financial realisation of non core assets.
- The Voyager Explorer has been continuously employed (apart from rigging) since delivery, and is fixed through Q2 2012. SeaBird sees a good interest in this sector with many leads and bids.
- SeaBird has a contract backlog in excess of USD 120 Mill.

# Outlook

## ➤ **Management changes;**

- On 6 February 2012 a change was announced whereby Tim Isden was replaced as CEO by Mr. Dag Reynolds, who is expected to assume the position by latest on 1 May 2012.
- As an interim measure, Mr. Jan-Eivind Fondal has taken the position of CEO.
- A cost-cutting program has started;
  - Short term (2-4 months) direct cost cuts at approx. USD 1 million is being implemented.
  - Medium term (4-8 months) increased organizational efficiency at a value of approx. USD 1 million is identified and will be implemented.
  - There will be certain one-off costs incurred in any termination procedures, however standard SG&A and vessel operational costs thereafter are reduced.
  - The cost cutting initiatives will be implemented keeping a sharp eye on HSSEQ, efficiency and client satisfaction.



For further questions contact:

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