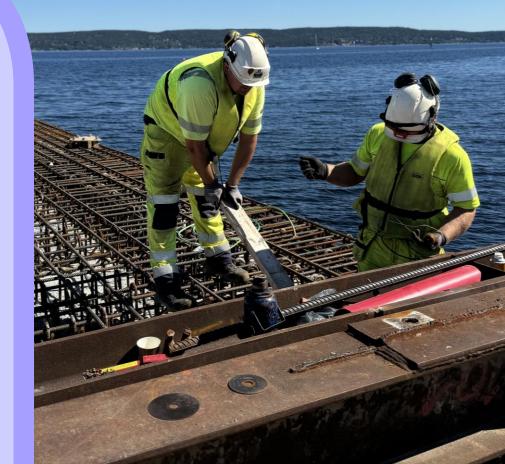


# 4<sup>th</sup> quarter and full year 2024

**CEO** Anders Gustafsson

**CFO** Åsgeir Nord



# Summary from CEO

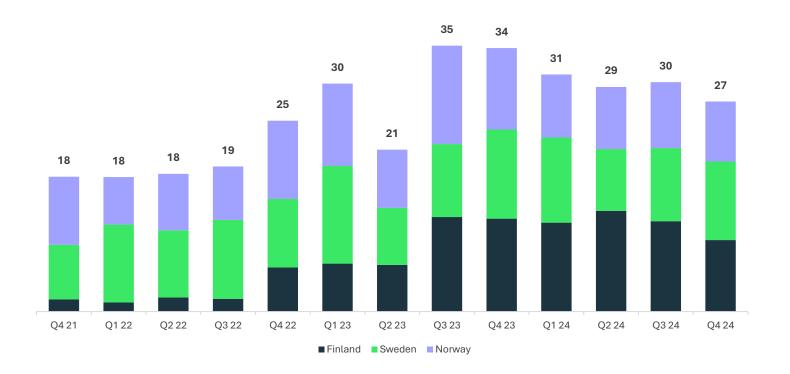
- Year of transformation and restart
- Leadership teams are strengthened
- New strategy launched
- Strong financial position and well equipped to support strategic initiatives and to navigating process with Bane NOR (ETM project)
- No agreement in ETM mediation in February. NRC maintains claims are well founded and will initiate legal proceedings.
- Tender pipeline across all three countries promising
- ► NOK 1 billion increase in order intake in 2024 vs 2023
- Guiding of more than 2.0% EBIT-margin for 2025



# High demand for infrastructure – continued robust tender pipeline

#### NOK 27 billion tender pipeline in Group<sup>1</sup>

#### BNOK value, next 9 months (submission)



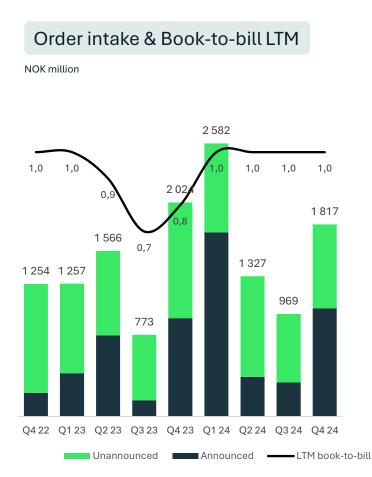
#### Notes

- ► Continued high tender pipeline across all countries
- ► Foundation for future profitable growth for NRC Group
- Governmental support to upgrade and build sustainable infrastructure, presents significant opportunities (10 years National Transportation Plans)
- Increased investments in Norway

# Order backlog at NOK 8 billion

Backlog

N



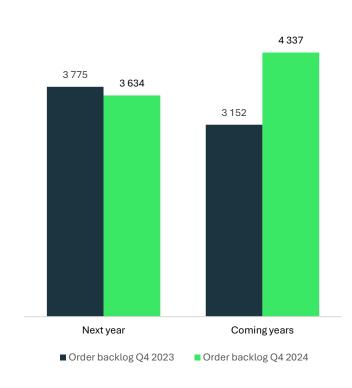
Order backlog (total)<sup>1</sup>

#### NOK million



#### Order backlog execution<sup>1</sup>

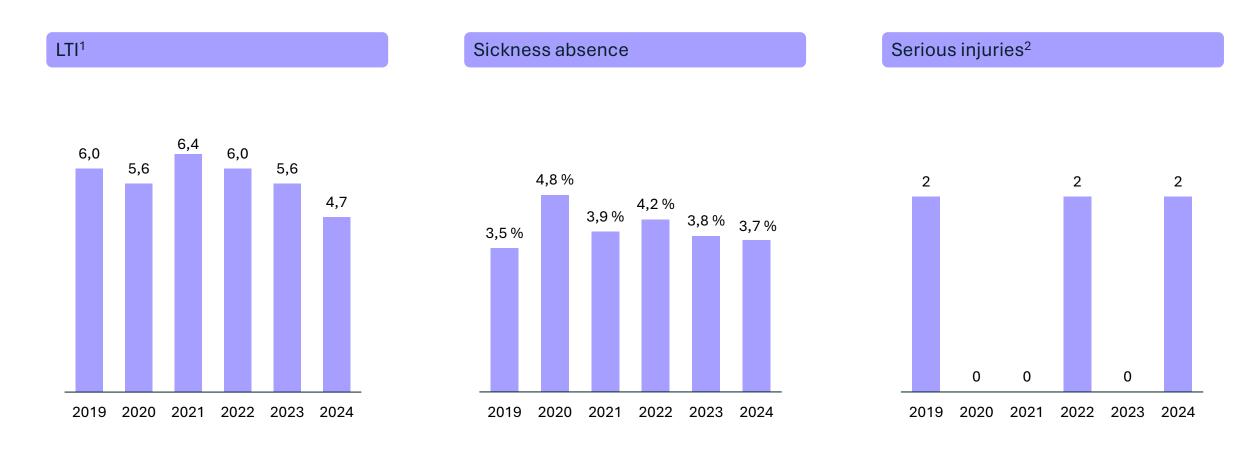
#### NOK million



1. From Q4 2024, order backlog includes a conservative estimate of expected revenue from the Materials division in Finland and Maintenance division in Sweden (based on frame agreements), which amounts to NOK 1,159 million of the order backlog. NOK 737 million related to expected revenue in 2025, and NOK 422 million in 2026, not included in order intake.

# Committed to providing a safe and secure workplace

Health and safety



#### 1. LTI: Injuries resulting in absence at least one full day per million man-hours (incl. subcontractors)

2. Injury that results in prolonged disability

N

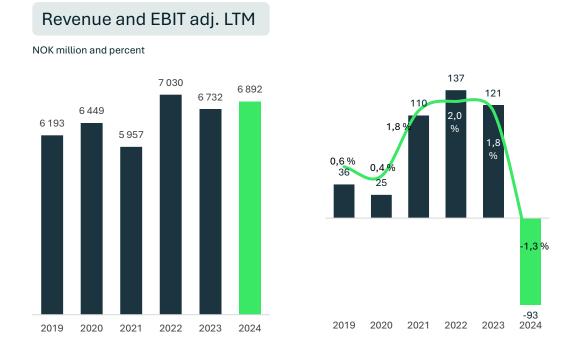
# Quarter according to expectations and previous annual guiding

Key figures Q4 2024



# High activity level, profitability aligned with guiding

Profit & loss



| 1. | Excluding amortisation and impairment from PPA |
|----|--|
| 2. | Adjusting items explained in Appendix          |

| (Amounts in NOK million)                   | Q4 2024 | Q4 2023 | FY 2024 | FY 2023 |
|--|---------|---------|---------|---------|
| Revenue                                    | 1 737   | 1 800   | 6 892   | 6 732   |
| Operating expenses                         | -1 686  | -1 723  | -6 790  | -6 400  |
| Depreciation and amortisation <sup>1</sup> | -52     | -53     | -194    | -211    |
| EBIT adj.                                  | -2      | 24      | -93     | 121     |
| EBIT adj. margin                           | -0.1 %  | 1.4 %   | -1.3 %  | 1.8 %   |
|  |         |         |         |         |
| Adjusting items <sup>2</sup>               | -18     | -7      | -727    | -16     |
| Net financial items                        | -19     | -9      | -81     | -59     |
| Share of loss from associates and JVs      | 0       | -2      | -18     | -2      |
| Taxes                                      | -75     | -12     | -81     | -8      |
| Net profit / loss                          | -113    | -6      | -1 000  | 37      |

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#### Notes

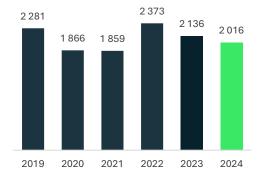
- ▶ NOK 30 million provision related to the ETM project (Norway)
- EBIT adj. LTM profitability dominated by ETM (total write-downs of 155 MNOK in 2024, whereas 92,5 MNOK in Norway and 62,5 MNOK in Sweden) and the other Q2-write downs. Corrected EBIT adj. margin LTM is 1.4%.
- Net loss in 2024 is in addition to the write downs dominated by the GW impairment in Q2 (NOK 650 million), restructuring charges in Finland and Kept (NOK 81 million) and a write down of the deferred tax asset in Norway (NOK 79 million)

# 2024 a turnaround year, will initiate legal proceedings regarding ETM

Operational review NRC Group Norway

#### Revenue and EBIT adj. LTM

#### NOK million and percent





# Order backlog (total)



#### Key figures

| (NOK million)    | Q4 2024 | Q4 2023 |
|------------------|---------|---------|
| Revenue          | 510     | 524     |
| EBIT adj.        | -20     | 16      |
| EBIT adj. margin | -3.9 %  | 3.0 %   |
| Order intake     | 317     | 714     |

#### Notes

- ► No agreement reached in mediation February 2025. Dispute will proceed to litigation. NOK 30 million provisioned in Q4.
- ▶ New managing director of NRC Group Norway, Ingvild Storås, started in January

#### Sweden

# Activity trending upwards, underlying margin recovery

Operational review NRC Group Sweden





# Order backlog (total)<sup>1</sup>

#### NOK million



#### Key figures

| (NOK million)    | Q4 2024 | Q4 2023 |
|------------------|---------|---------|
| Revenue          | 546     | 538     |
| EBIT adj.        | 16      | 4       |
| EBIT adj. margin | 3.0 %   | 0.8 %   |
| Order intake     | 168     | 748     |

#### Notes

- Underlying EBIT adj. LTM margin of 1.4%, adjusted for ETM write downs continuous improvement from 2019
- Secured contract of SEK 267 million, rail contract in Vesterås region, will be included in order intake for Q1
- > Process of establishing presence within the energy, water and defence sectors

1. From Q4 2024, order backlog includes a revised conservative estimate of expected revenue from the Maintenance division in Sweden (based on frame agreements), which amounts to NOK 265 million of the order backlog in 2025. The amount is not included in the order intake.

#### Finland

# Restructuration fuels profit improvement going forward

Operational review NRC Group Finland





## Order backlog (total)<sup>1</sup> NOK million 2 470 1 109 - Coming years - Next year

#### Key figures

| (NOK million)    | Q4 2024 | Q4 2023 |
|------------------|---------|---------|
| Revenue          | 691     | 751     |
| EBIT adj.        | 19      | 14      |
| EBIT adj. margin | 2.7 %   | 1.9 %   |
| Order intake     | 1 332   | 563     |



Q4 2023

Strong order intake after securing Tampere building phase. Currently two lightrail projects in design phase (Turku and Helsinki) and two in building phase.

Q4 2024

- ▶ EBIT adj. LTM margin improved from low-point per Q3
- ► Good progress with restructuring program. Reduction of a total of 85 employees and launch of new organisational structure from January 2025.

1. From Q4 2024, order backlog includes a conservative estimate of expected revenue from the Materials division in Finland (based on frame agreements), which amounts to NOK 894 million of the order backlog. NOK 472 million is related to expected revenue in 2025, and NOK 422 million in 2026. The amounts are not included in the order intake.

# Improved net working capital and cash effect – positive season effect

Cash flow and working capital

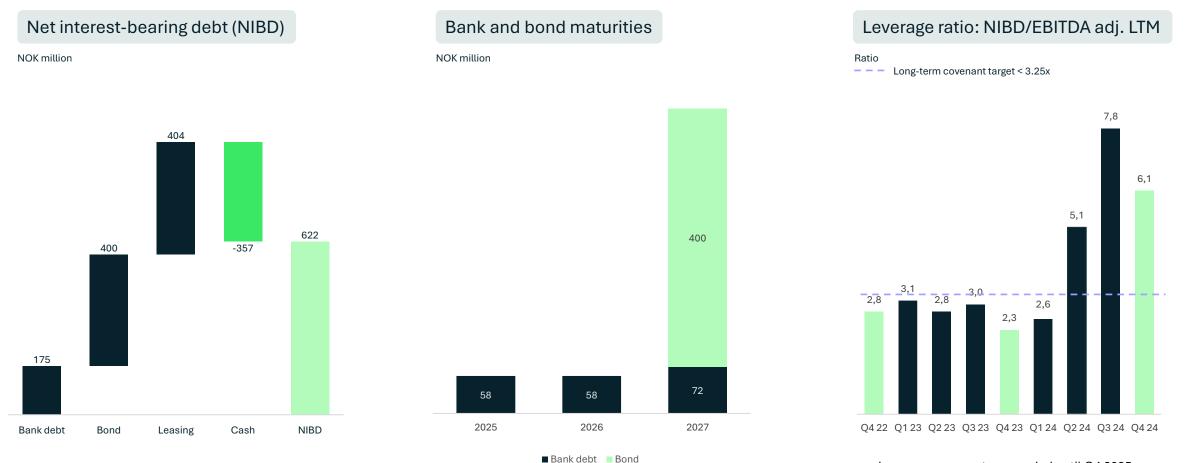


Q422 Q123 Q223 Q323 Q423 Q124 Q224 Q324 Q424

Q422 Q123 Q223 Q323 Q423 Q124 Q224 Q324 Q424

# Net interest-bearing debt, maturity profile and leverage ratio

Financial position



- Leverage covenant suspended until Q4 2025.
- Leverage ratio will drop significantly after Q1 2025.

# 2024 Summary

#### Financials

- ▶ Order intake increased by NOK 1 billion vs. 2023, tender pipeline for 2025 is promising
- Strong financial position and well-equipped to support strategic initiatives and to navigate process with Bane NOR regarding ETM project
- Bank and bond agreements re-negotiated

### Operations

- ▶ New strategy launched, operationalisation is ongoing in countries
- ► Leadership teams are strengthened
- Nordic employee development programs launched
- Improved Nordic tendering and risk assessment processes
- ► Restructuring program in Finland, new organisational structure launched January 2025
- ► Establishing civil in Sweden and Finland
- ► Confirmed leading position for light rail in Finland
- Successful ongoing transformation in Sweden
- ► New Nordic Machine division in place to improve utilisation



# Guiding

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Targets for long-term strategy reaffirmed

| 2025 targets   | 2028 targets    |
|----------------|-----------------|
| NOK ~7 billion | >NOK 10 billion |
| Revenue        | Revenue         |
| > <b>2.0%</b>  | > <b>5.0%</b>   |
| EBIT margin    | EBIT margin     |

→ Linear improvement towards 2028



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