

# Ecca Wind

Quarterly presentation, Q4 2024

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### Agenda



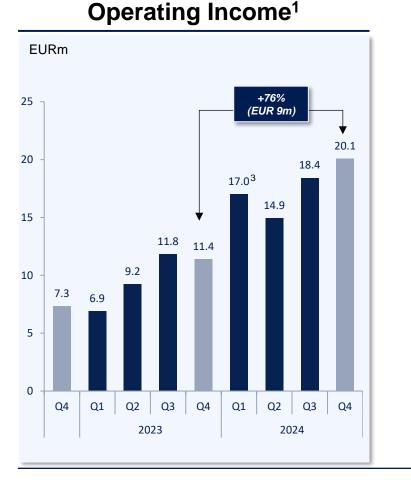
### Q4 2024 key events

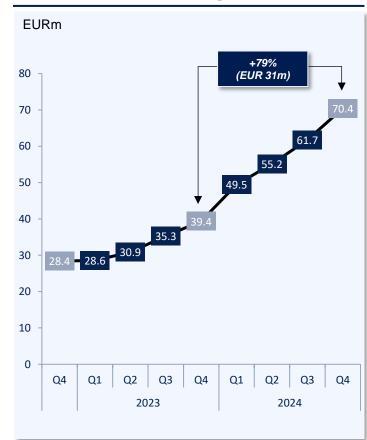
#### **Revenue growth and vessel takeover**

- Revenue of EUR 20.1 million (EUR 8.7 million above Q4 2023)
- EBITDA of EUR 5.9 million (EUR 7.0 million above Q4 2023)
- Delivery of Vestri Enabler and contract commencement
- Vessel management takeover completed
- Insights from 2024 establish new standards for 2025



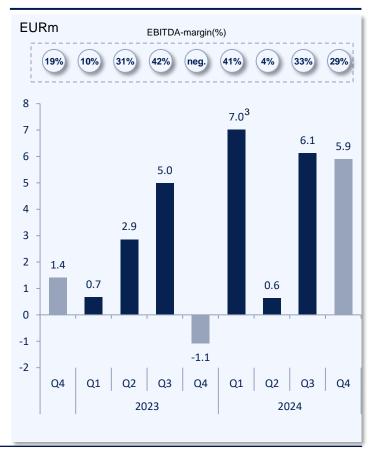
# Q4 2024: Continued revenue growth following additional vessel delivery in late Q4





LTM Operating Income

#### EBITDA<sup>2</sup>



1) Operating Income includes gain on vessel sales

2) EBITDA (earnings before interest, tax, depreciation and amortisation) is defined as operating revenue and gain/loss on sale of assets less operating expenses. Operating revenue is adjusted for amortisation of late delivery penalties. 5

3) Q1 2024 includes effect from vessel sale (EUR 6.5m in Q1 2024)

### Vestri Enabler delivered from yard in November and commencement operation for NNG in December

- Delivery of Vestri Enabler from Gondan Shipbuilders on 14<sup>th</sup> November, followed by naming ceremony the next day
- Vestri Enabler is of Salt 0217 design and the third vessel in the series of four sisters from Gondan<sup>1</sup>
- Following yard delivery, Vestri Enabler went straight onto contract with NNG with firm period until end March
  - Options expected to be declared into mid May



1) Following Nordri Enabler and Sudri Enabler, delivered in 2023 and 2024 respectively. Austri Enabler expected to be delivered in Q2 2025





# Vessel management takeover completed

#### Economics of scale, in-housing and further efficiency drive economics

Edda Wind has completed vessel management takeover which adds flexibility and optimisation ability

Organisation has been strengthened with highly experienced operational employees to manage the vessels, including vessel managers and gangway specialists

Building a lean and profitability-driven organisation with expected scale benefits as the vessels are commencing operations

Strengthening administrative functions to do all vessel and organisational management, including management and newbuilding supervision

Successful vessel management takeover – Edda Wind is already seeing benefits of in-house vessel management

# Brint Enabler – September Goelo Enabler – October Boreas Enabler – October Nordri Enabler – October Nordri Enabler – October Sudri Enabler – November Vestri Enabler – November Mistral Enabler – November Breeze Enabler – November



Mgmt take over

### Insights from 2024 establish new standards for 2025



- Five vessels at the start of the year, mostly longer term charters
- Delivery of three vessels (8 vessels YE)
- Contracts secured moving vessels directly from yard and into operation
- Measures taken to improve utilisation and gangway reliability – significant improvements during the year
- Ramp up of organisation and moving vessel management in-house
- Fully financed during the year

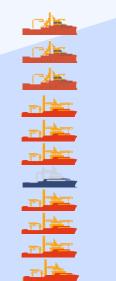


- Eight vessels at the start of the year, more exposure to an attractive spot market
- Delivery of four vessels (12 vessels YE)
- 81% of 2025 capacity booked at attractive rates, including geographical expansion

2024

- Utilisation remain high and high focus on operability and increased reaction time – newbuild testing procedures improved
- Cost improvement measures initiated and benefits of scale expected
- Focus on value creation and accretive opportunities, including consolidation





2025

Strong ownership constellation with coherent view on growth strategy and positioning

Strong platform for value creation with an attractive asset base and financial capacity

Source: Company information

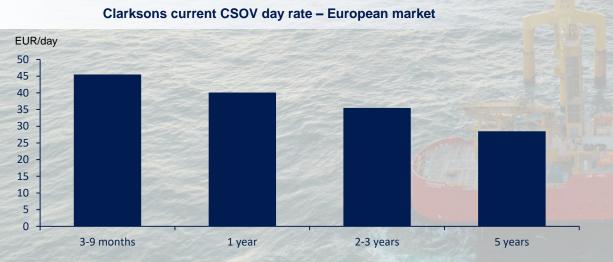
2018 - 2022

2023

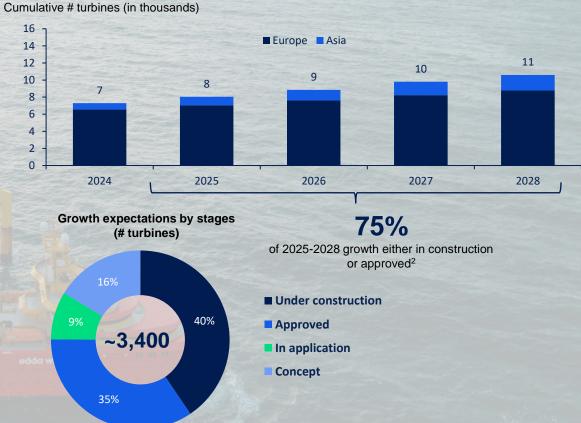


### **Market fundamentals remain favourable**

- Market fundamentals remain strong and Edda Wind is experiencing increased tendering activity with several tenders requiring immediate or close to immediate start up
- According to shipbrokers, the pricing discipline of owners has also continued into the winter season of 2025
- Day rates for shorter term contracts in 2025 appear similar to average seasonal rate in 2024, with rates pending between EUR 40k/d and EUR 50k/d
- Further pricing divergence between short term (<1 year) and long term tenders observed



#### Positive outlook supported by positive growth projections<sup>1</sup>



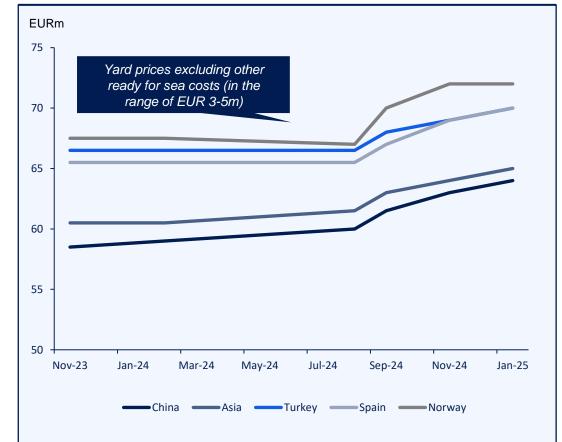
Source: Rystad Energy; Clarksons Offshore & Renewables. Note that years indicate start up year of the turbines 1) Figures displayed for Europe, Asia (ex.China) and South America 2) ("Turbines under construction", "Approved")/ forecasted growth

# Increasing newbuilding prices observed during 2024

- Increasing newbuilding prices observed during 2024
- Approx. 20 Tier 1 offshore wind vessels ordered during 2024, with delivery stretching into 2028. The majority of the orders were ordered in the first half of 2024
- 1/3 of the orders are expected to go onto long term contracts
- Limited yard availability for deliveries prior to 2028
- Consolidation expected to take place within the offshore wind W2W



#### Newbuilding yard prices increased during 2024<sup>1</sup>



Source: Clarksons Research (RIN), Clarksons Offshore Renewables 1) CSOV class (LOA 85-90m / DP2 / POB 90-120 / Integrated MCG with height adjustability / MCC 5t 3D). APAC: India/Vietnam/Sri Lanka. Spain prices including Spanish Tax Lease. Note that other ready for sea costs (supervision, financing, training etc are not included. Estimated in the range of EUR 3-5m

# Solid 2025 coverage following contract announcements – some open capacity for selected summer campaigns

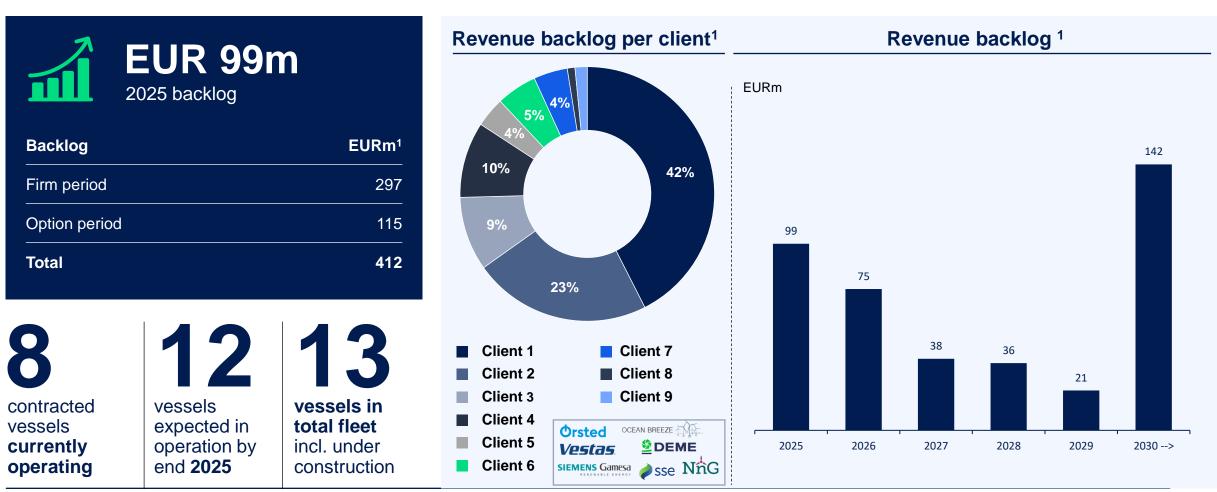
Vessel		Туре	Client	Start <sup>1</sup>	End	Option	Location	<b>'25</b>	<b>'26</b>	<b>'27</b>
Mistral Enabler		SOV	Orsted	Q3-18	Q3-25	3x1 year	Hornsea One wind farm, UK			•
Brint Enabler		SOV	Vestas.	Q1-23	Q2-37	~2 years	Seagreen wind farm, UK			•
Goelo Enabler		SOV	SIEMENS Gamesa	Q4-23	Q3-28	1/2 year	Saint-Brieuc, wind farm, France			•
Breeze Enabler		CSOV		Q2-21	Q2-32	~3 years	BARD Offshore 1 wind farm, Germany			<b>•</b>
Boreas Enabler		CSOV	e sse	Q3-23	Q2-25	1 year	Dogger Bank wind farms, UK			
Nordri Enabler <sup>2</sup>		CSOV	Vestas	Q1-24	Q1-26	1/2 year	Northern Europe			
Sudri Enabler	FI T	CSOV	≌deme/ Vestas	Q3-24	Q1-26	< 1 year	UK / Northern Europe			
Vestri Enabler		CSOV	NnG	Q4-24	Q1-25	< 1/2 year	UK			
C504		CSOV	Tier 1	Q3-25	Q3-26	< 1/2 year	UK			
NB965	C.	CSOV		Q2-25						
NB966		CSOV		Q2-25						
NB967	C.	CSOV	Tier 1	Q2-25	Q4-25	< 1/2 year	Taiwan			
NB968	rde.	CSOV		Q1-26						
							Under constructio	n F	irm contract	Option period
							Internal substitute	,2	_	-

Source: Company information. Contracts subjects to internal changes

1) Planned delivery for vessels under construction or start of contract 2) Nordri Enabler currently working as a substitute for Goelo Enabler for approx. 2 months during Q1-25

# Strong and attractive backlog with solid counterparties

Total backlog of EUR 412m in place (firm backlog of EUR 297m)<sup>1</sup>



1) The total revenue backlog comprises firm contracts as well as contractual options. Revenue post 2025 is escalated by 2.5% unless the charter party explicitly states escalation. The «firm» backlog are contracts which have been entered into with customers, and these contracts can be cancelled by customers under given circumstances and are in general subject to certain terms and conditions. "Options" are options to extend firms contracts, and such options can be extended at the discretion of the respective customer. As such, the "option" backlog is subject to such extensions. The backlog includes the contribution from vessel day rates as well as victualling revenue for certain additional services onboard. This definition applies to all references to backlog in this presentation. Numbers as of Q4 2024. Start date for future contracts is estimated by management and are subject to change.

# No open capacity prior to 2025 summer campaign – well timed to take advantage of attractive market fundamentals

1,196 1,145 1,104 1,090 1.075 276 276 429 301 735 751 106 207 630 142 324 37 303 185 708 622 621 572 450 413 276 Q1 Q2 Q3 Q4 Q1 Q2 Q3

Options

Open days

Note: Start date for future contracts are estimated by management and are subject to change.

2025

Contracted

# days

1,196

805

115

276

Q4

2026



60

8

8.6 t

### Key financials – income statement

EUR thousand (unaudited)	Q4 2024	Q4 2023	Full year 2024	Full year 2023
Freight income	20,002	10,844	62,612	36,955
Other operating income	86	556	1,336	2,413
Gain on sale of asset	0	0	6,478	
Total operating income	20,088	11,400	70,426	39,368
Payroll and remuneration	-8,845	-5,219	-27,717	-16,325
Other operating expenses	-5,482	-7,405	-23,594	-16,023
Total operating expenses	-14,326	-12,624	-51,311	-32,348
Operating profit before depreciation	5,762	-1,224	19,115	7,020
Depreciation	-3,703	-2,349	-12,301	-7,210
Operating profit	2,058	-3,573	6,814	-190
Financial income/(expense)	-2,693	23	-3,039	1,177
Profit/(loss) before tax	-634	-3,550	3,776	987
Profit/(loss) for the period	-634	-3,550	3,776	987



#### 1) EBITDA (earnings before interest, tax, depreciation and amortisation) is defined as operating revenue and gain/loss on sale of assets less operating expenses. Operating revenue is adjusted for amortisation of late delivery penalties.

2) Gain related to the sale of Edda Passat of EUR 6.5m in Q1 2024

#### Comments Q4 2024

- Operating income for the quarter up ~ EUR 9m y-o-y
- Full year 2024 operating income of EUR 70m, up from EUR 39m in 2023 (+79%)<sup>2</sup>
- Q4 2024 EBITDA of EUR 5.9m (up from negative EUR 1.1m in Q4 2023) and full year 2024 EBITDA of EUR 19.7m (up from EUR 7.4m in 2023)<sup>1</sup>
- Operating expenses include approx. EUR 0.5m in one-off costs related to vessel management takeover
- Net financial result for 2024 YE is positively affected by an adjustment of capitalised interest of EUR 8m due to a new interpretation of IAS 23 borrowing cost. 2023 figures have been restated. The adjustment has no cash effect.

# **Key financials – balance sheet**

ASSETS (EUR thousand)	31.12.2024	31.12.2023 (restated)
Non-current assets		
Vessels	395,427	272,970
Newbuildings	245,697	247,401
Other non-current assets	7,105	8,976
Total non current assets	648,229	529,347
Current assets		
Account receivables	18,276	10,650
Other current receivables	3,415	14,198
Cash and cash equivalents	33,369	32,918
Total current assets	55,060	57,766
Total assets	703,289	587,113

EQUITY AND LIABILITIES (EUR thousand)	31.12.2024	31.12.2023 (restated)
Equity		
Total equity	330,280	289,737
Non-current liabilities		
Non-current interest-bearing debt	309,278	257,101
Total non current liabilities	309,376	257,101
Current liabilities		
Account payables	3,023	5,488
Current interest-bearing debt	48,523	27,729
Other current liabilities	12,088	7,058
Total current liabilities	63,634	40,275
Total equity and liabilities	703,289	587,113

#### Comments Q4 2024

- Value of vessels, including newbuildings up to EUR 641m – in line with newbuilding programme (adjusted for the IAS 23 adjustment)
- Vessels and newbuildings affected by an adjustment of capitalised interest due to a new interpretation of IAS 23 borrowing cost. 2023 figures have been restated. The adjustment has no cash effect.
- Cash position of EUR 33m
- Gross interest bearing debt of EUR 358m and NIBD of EUR 324m
- Equity ratio of 47%<sup>1</sup>

# Fully financed fleet and a large portion of fixed interest

#### Key debt financing information

#### EUR 110m Senior Secured Term Loan Facility

- Pre-and post delivery financing of Goelo Enabler, Boreas Enabler, Mistral Enabler and C504
- Revolving credit facility of up to EUR 20m

#### EUR 120m green loan facility

- Pre-and post delivery financing of Nordri Enabler, Sudri Enabler and C503
- Contract tranche of up to EUR 20m

#### EUR 161m green term loan facility

Pre-and post delivery financing of NB965, NB966, NB967 and NB968

#### EUR 38m Private Placement

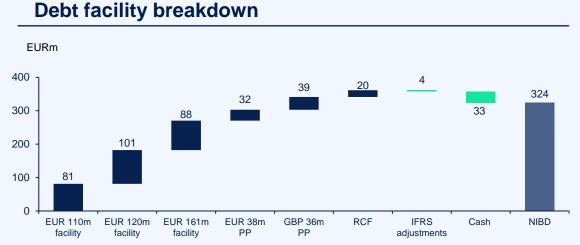
- Financing of Breeze Enabler
- Semi-annual amortization based on annuity style profile with balloon payment at maturity in Sep '31

#### **GBP 36m Private Placement**

- Financing of Brint Enabler
- Quarterly amortization based on annuity style profile with balloon payment at maturity in Apr '37

#### Interest

Blend of fixed (~50%) and floating interest rate (~50%)



#### Debt maturity (balloons)



# Summary

### Vessel growth is continuing into 2025



# Thank you

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Photo: Astilleros Gondán

# Investor Relations

#### Questions & comments to:

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