# Quarterly presentation 2025

Q1



## A strong challenger in the Norwegian banking market

The integration of SpareBank 1 Sør-Norge is proceeding as planned





SpareBank 1 Sør-Norge is formed

1 October 2024

Day 1 – merger of Forretningspartner and Regnskaphuset

1 April 2025

Merger of real estate brokers

Autumn 2025

Technical integration SpareBank 1 Sør-Norge

September 2025



#### **Financial targets**

Long-term target ROE

> 14%

Cost- and capital effective

Customer growth in South of Norway

Growth in other income

Joint effort in the SpareBank 1 alliance

Diversified portfolio

> 17,6%

CET 1 Capital ratio < 40%

Cost to income

~ 50%

Dividend share

Operational synergies

> NOK 300 million

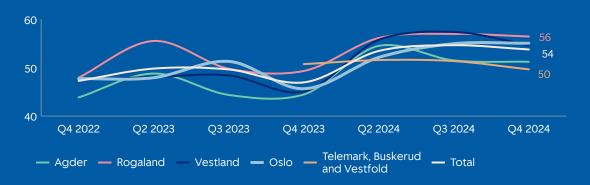


# A solid platform for further growth

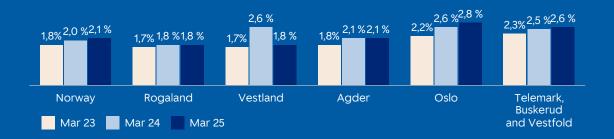
- Strong position in Southern Norway with growth opportunities
- Stable earnings and profitable growth
- Strong prospects for the Group and the region
- Increased uncertainty due to market turbulance

#### Corporates expect growth and more employees in 2025

SpareBank 1 Sør-Norge's business survey



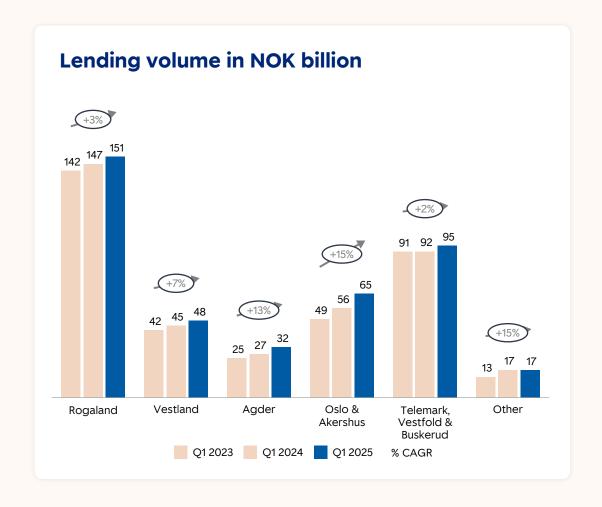
#### **Unemployment remains low**





## SpareBank 1 Sør-Norge

Pro forma







# Strong results from SpareBank 1 Sør-Norge: Solid operations and low loan losses

Result 31 March 2025

13.5%

14.7% excl. one-off effects and GW\* Return on equity after tax

MNOK 2,186
Pre-tax profit

MNOK 23

Impairments on lending and financial commitments

0.03% of gross lending

36.7%

**Cost to income ratio** 

18.3%

**CET 1 capital ratio** 

6.5%

12 months lending growth

Retail market 7.3% Corporate market 1.8% SME and Agriculture 11.6% 2.4%

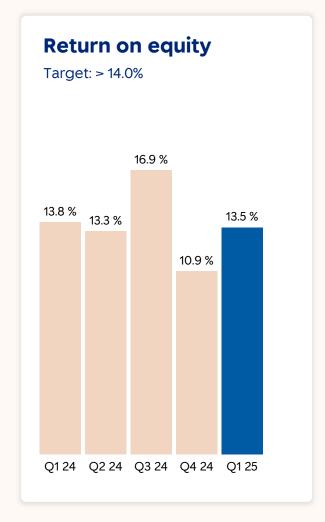
12 months deposit growth

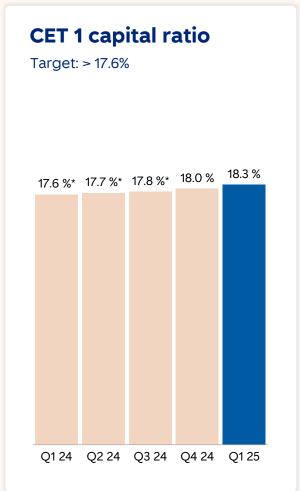
Retail market 7.7% Corporate market 1.1% SME and Agriculture 7.4%

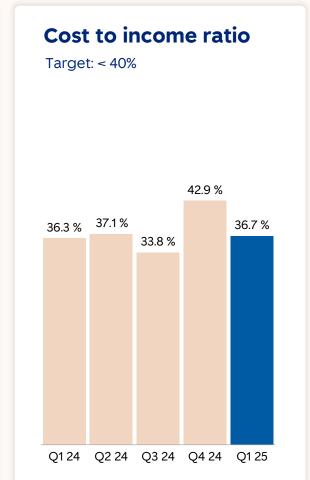


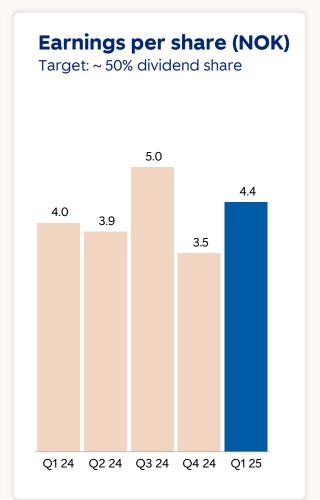


## Key figures – quarterly development









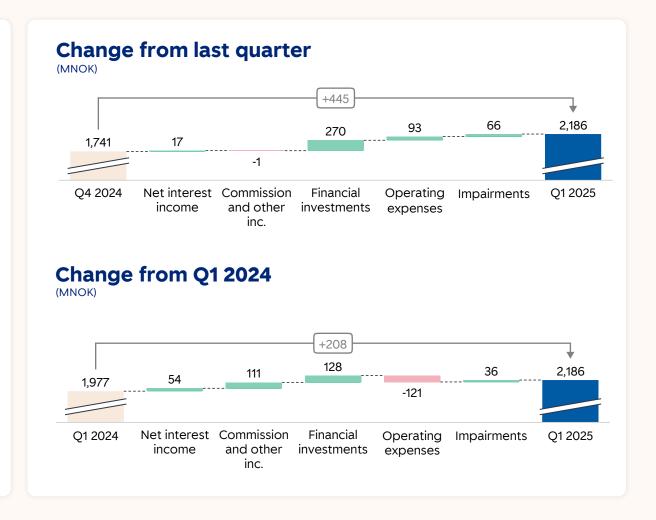


<sup>\*</sup>CET 1 capital ratio for SpareBank 1 SR-Bank ASA.

# Good underlying operations and low loan losses

#### **Group Income statement**

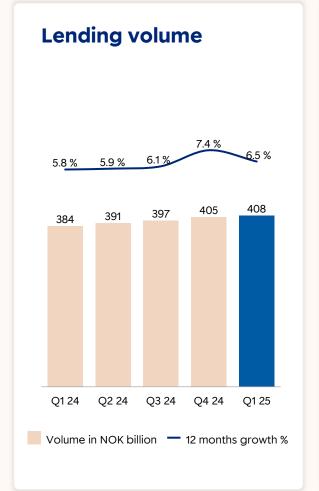
(MNOK)	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Net interest income	2,310	2,293	2,308	2,262	2,256
Net commission and other income	787	789	694	782	676
Net income on financial investments	394	125	743	173	266
Total income	3,492	3,206	3,745	3,217	3,198
Total operating expenses	1,282	1,376	1,268	1,193	1,161
Operating profit before impairments	2,209	1,830	2,478	2,025	2,037
Impairments on loans and financial commitments	23	90	166	98	59
Pre-tax profit	2,186	1,741	2,312	1,927	1,977
Tax expense	449	350	353	417	398
Profit after tax	1,737	1,390	1,959	1,510	1,580

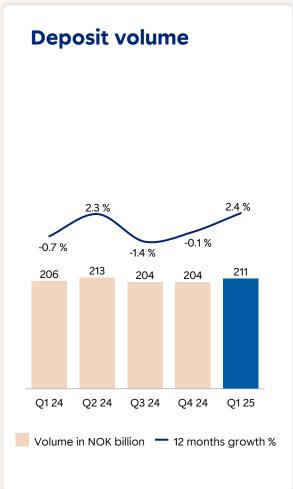


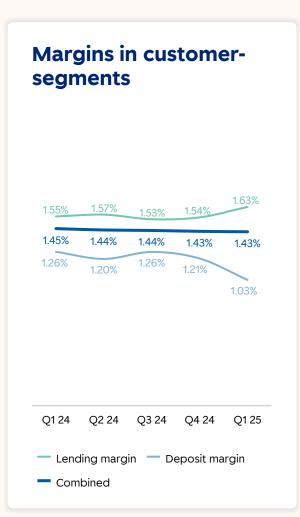


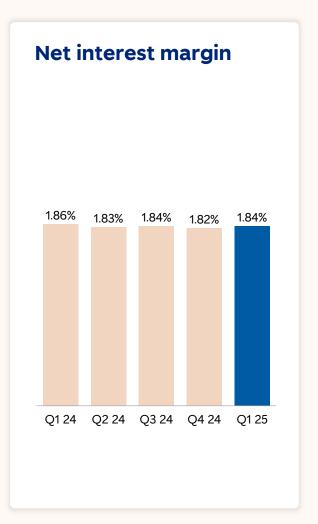
## Group

#### Pro forma







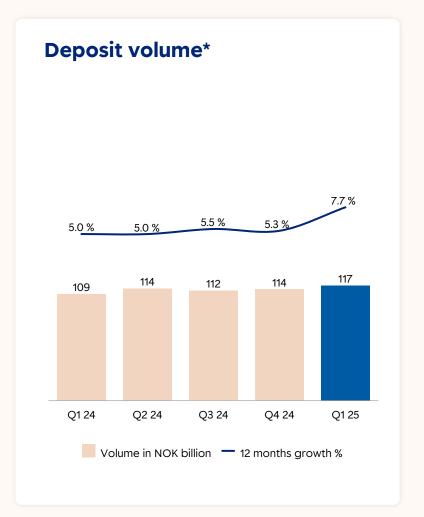


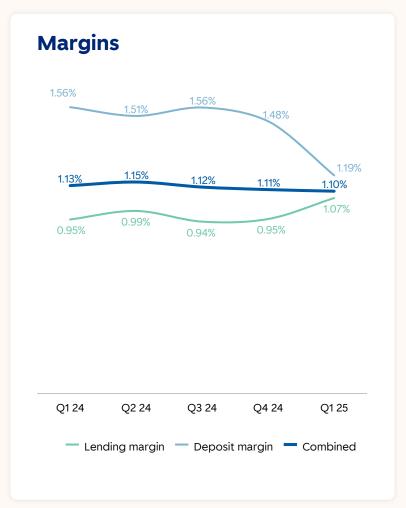


### Retail market

#### Pro forma





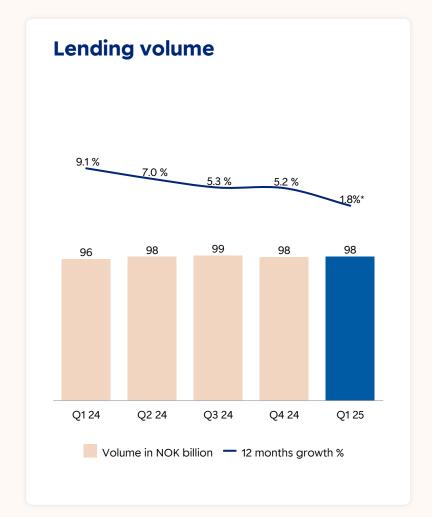




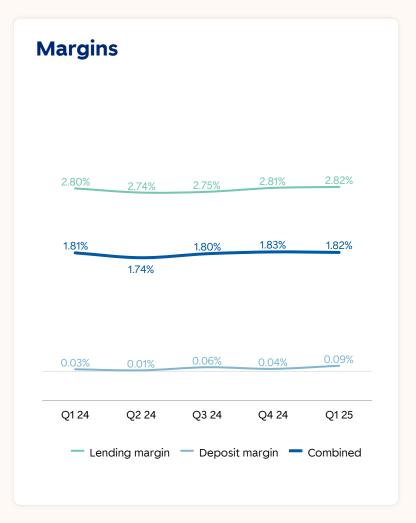


## Corporate market

Pro forma





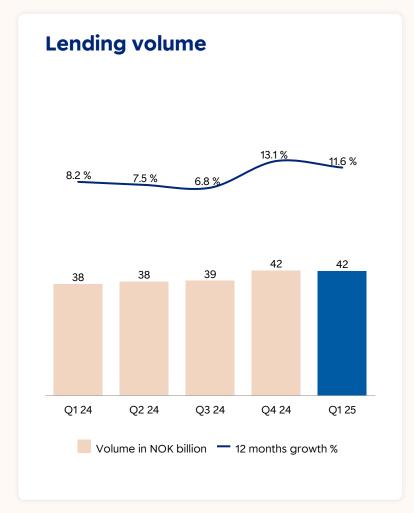


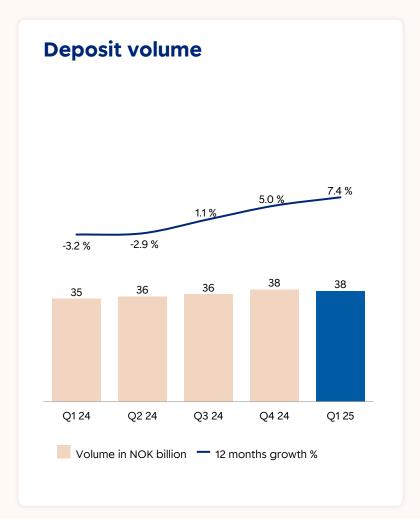


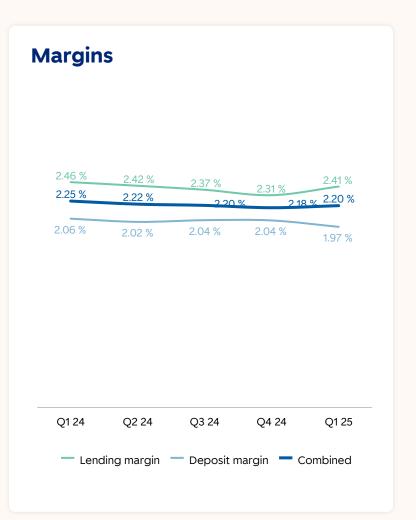
<sup>\*12</sup> months lending growth in Corporate market excluding currency effect is 2.2%.

## SME and Agriculture

Pro forma





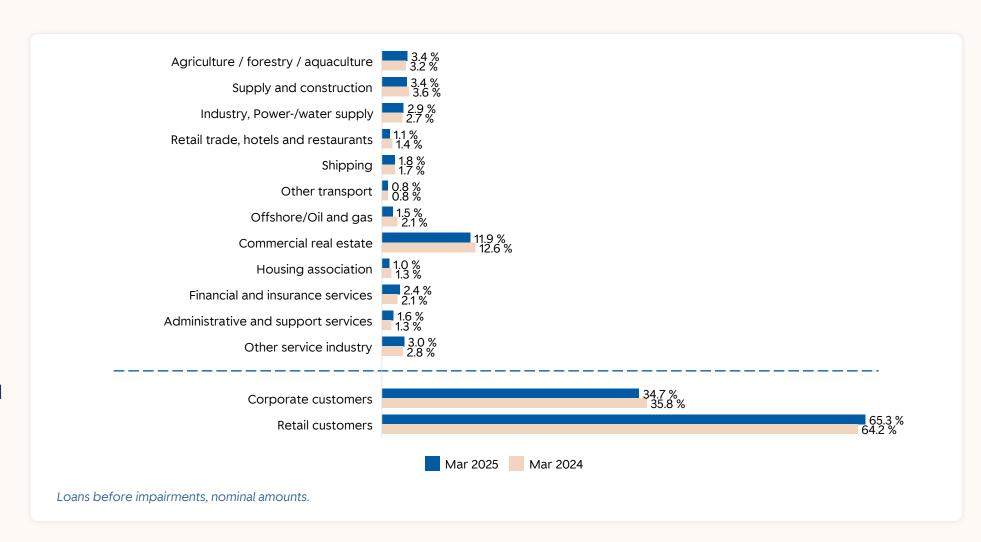




## Well-diversified lending portfolio

Pro forma

- Gross loans increased to NOK 408 billion from NOK 384 billion year over year
- 12 months lending growth is 6.5%
- Low offshore, oil and gas exposure
- Commercial real estate low concentration risk and good credit quality



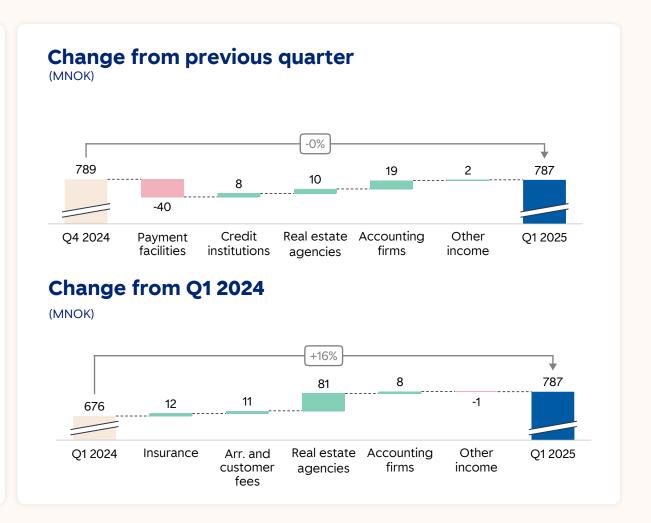


## Net commission and other income

Pro forma

#### Net commission and other income

(MNOK)	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Payment facilities	122	161	153	135	125
Insurance products	109	104	103	99	97
Savings/placements	46	45	37	56	43
Guarantee commission	27	32	32	27	32
Arrangement- and customer fees	66	70	57	63	54
Commission income - Real estate agencies	217	207	171	212	137
Commission income - Accounting firms	147	128	91	142	138
Commission income - Credit institutions	37	29	31	34	32
Other	16	12	19	15	17
Net commission and other income	787	789	694	782	676



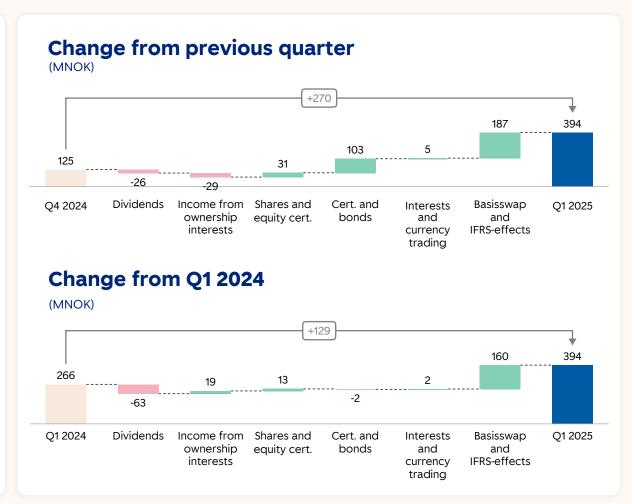


### Net income on financial investments

Pro forma

#### **Net income on financial investments**

(MNOK)	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Dividends	0	26	23	46	63
Income from ownership interests	193	223	242	135	174
Gain merger Eika/Fremtind			577		
Total securities gains/losses	201	-124	-99	-9	29
Shares and equity certificates	47	16	-42	-24	34
· Certificates and bonds	6	-97	-44	24	8
Interests and currency trading	40	35	37	37	38
Basisswap and IFRS-effects	109	-78	-50	-46	-51
Net income on financial investments	394	125	743	172	266



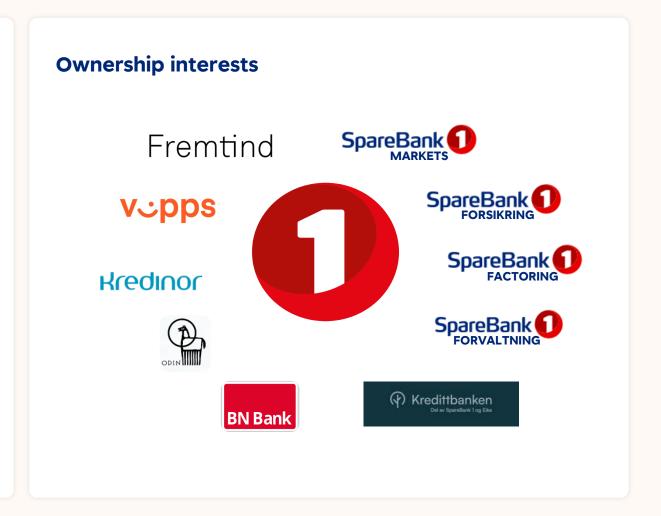
When a basisswap is defined as a hedging instrument, changes in "basis spread" is recognized through other comprehensive income.



## Income from ownership interests

Pro forma

(MNOK)	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024
SpareBank 1 Gruppen AS	59	99	686	1	53
BN Bank AS	89	83	93	89	102
SpareBank 1 Forvaltning AS	27	34	22	22	17
SpareBank 1 Markets AS	17	16	17	22	21
Kredittbanken ASA	-1	-7	-3	1	-3
SpareBank 1 Betaling AS	-5	-5	-1	-2	-10
Others	7	2	4	2	-5
Total income from ownership interests	193	223	819	135	174



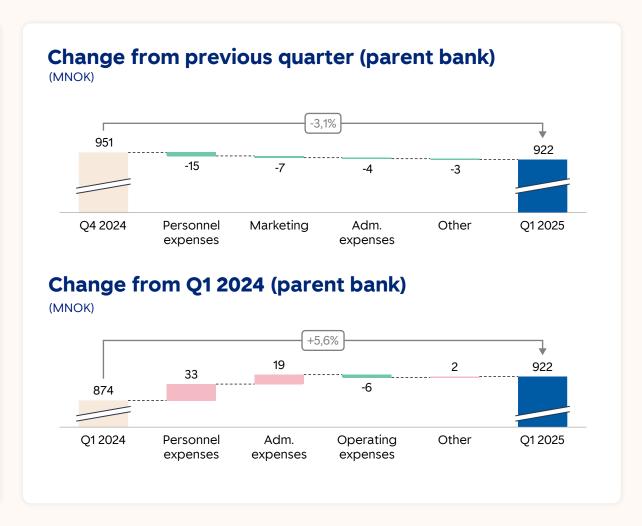


## Operating expenses

Pro forma

#### **Operating expenses**

(MNOK)	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Personnel expenses	531	545	538	496	498
IT expenses	167	164	165	174	166
Marketing	33	41	32	36	35
Administrative expenses	97	101	76	83	78
Operating expenses	46	51	49	63	52
Depreciation and impairments	47	49	47	45	46
Sum operating expenses	922	951	908	895	874
Merger expenses	22	90	97	18	9
Total operating expenses parent bank	944	1,042	1,005	913	882
Total operating expenses group	1,282	1,376	1,268	1,193	1,161





## Synergies

#### **Capital synergies**

The introduction of new capital requirements in 2025 for A-IRB banks has reduced the previously assumed capital synergies from around NOK 2.5 billion to NOK 1.7 billion.

#### **Operational synergies**

The Group is on track in realisation of funding, operations and cost synergies. Total synergies are estimated at NOK 300 million annually by 2027 and will be communicated quarterly.

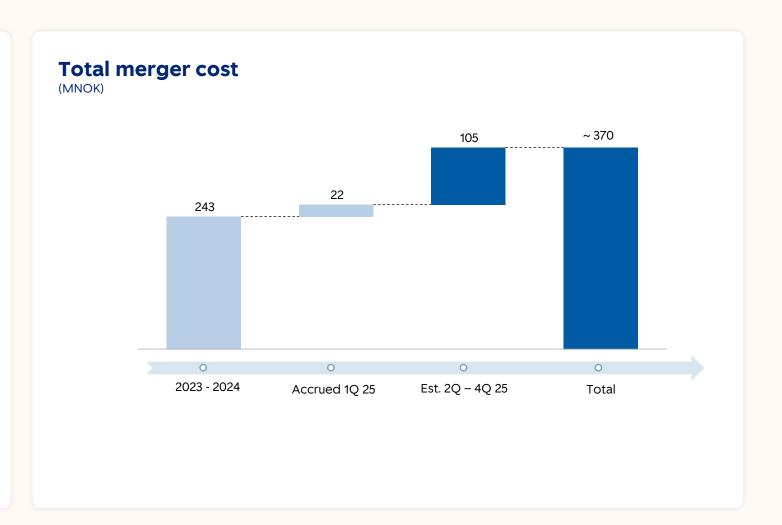




## Merger costs

Pro forma

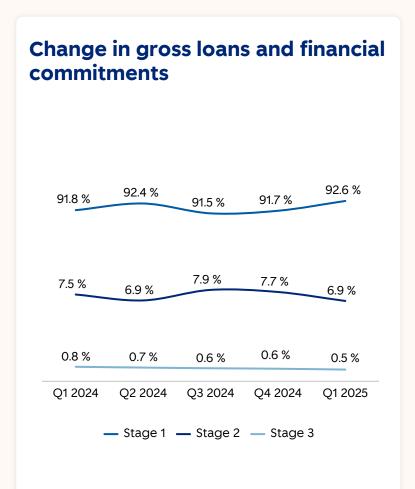
- Estimated total merger costs remain unchanged.
- Low merger costs in the first quarter amounting to NOK 22 million.
- The majority of estimated costs in 2025 will occur in the third quarter in connection with the technical merger.

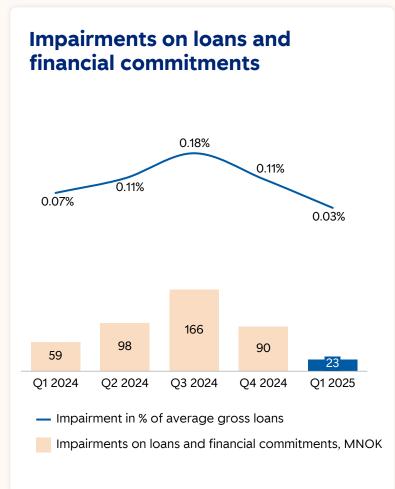


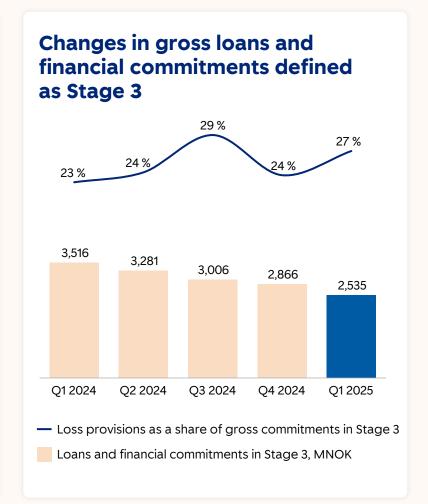


#### Loans and financial commitments

Pro forma





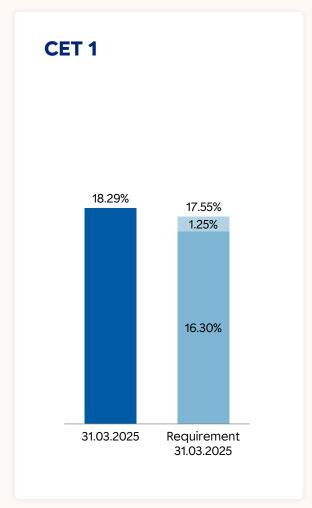


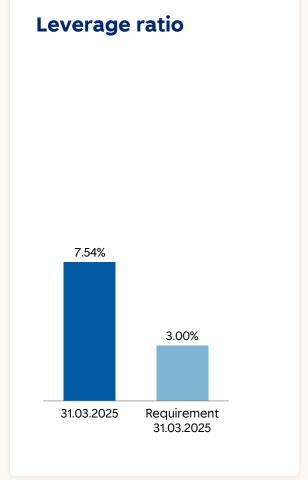


## Capital adequacy

#### **Solid capital ratio**

- The CET 1 capital ratio is 18.29% as of 31 March 2025
- The minimum requirement for the CET 1 capital ratio is 17.55% as of 31 March 2025, including a temporary Pillar 2 requirement of 0.28% and a Pillar 2 guidance requirement of 1.25%
- In March 2025, it was determined that the CRR3 regulations will apply from 1 April 2025 in Norway.
- The Ministry of Finance has decided to increase the IRB risk weight floor for mortgage loans from 20 to 25 percent with effect from 1 July 2025.
- Net effect of these regulatory changes and expected A-IRB approval of the former SpareBank 1 Sørøst-Norge portfolio are estimated to have low impact on the Group's capital adequacy.
- The leverage ratio is 7.54% as of 31 March 2025, well above the minimum requirement at 3.0%





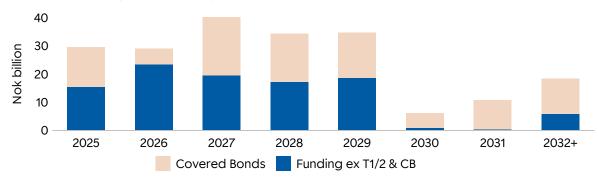


## Strong liquidity

#### **Key figures**

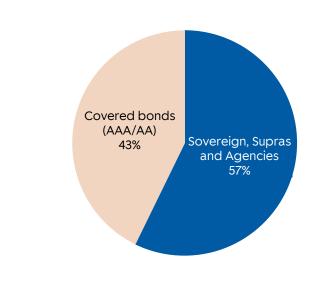
- LCR 163%
- NSFR 134%
- Average duration of funding is 3.5 years
- NOK 27.8 billion net refinancing need over the next 12 months
- Deposit to loan incl. transfers to credit institutions ratio 51.6%
- MREL-requirement 39.2%, MREL-subordination requirement 31.3%
  - As of 31 March 2025, SpareBank 1 Sør-Norge has issued NOK 22.1 billion in senior non-preferred. The requirement is approx. NOK 16 billion.

#### **Annual funding maturity**



#### **Bonds and certificates**

- The average duration of the portfolio is 2 years
- All fixed interest exposure is hedged to floating rate





#### Outlook

- A majority of the companies in Southern
   Norway expect increased activity, although there are large regional differences
- Industry, IT, oil and exports are the most positive sectors
- Expects job growth and low unemployment
- Increased uncertainty due to market turbulance

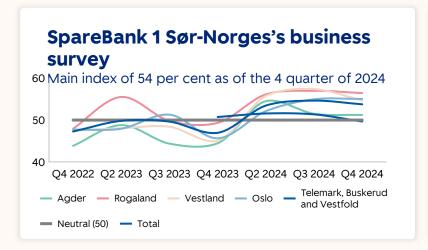


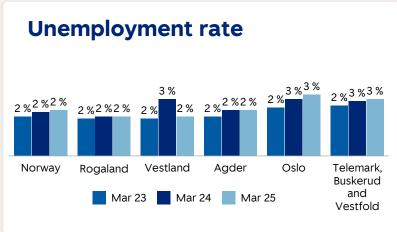
## **APPENDIX**

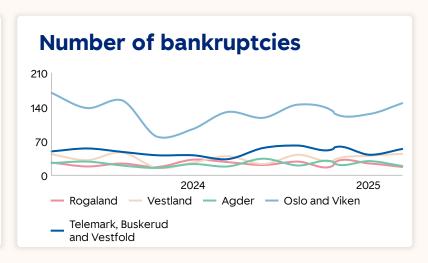
- 1) Macro
- 2) Loan portfolio
- 3) Risk
- 4) SB1NO

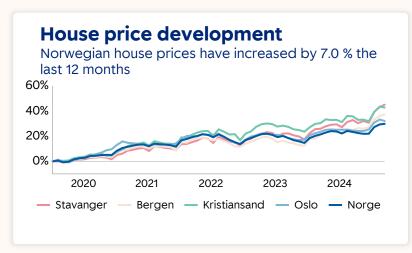


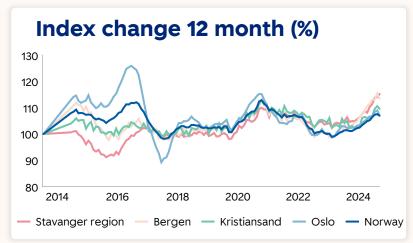
## Macro in Southern Norway

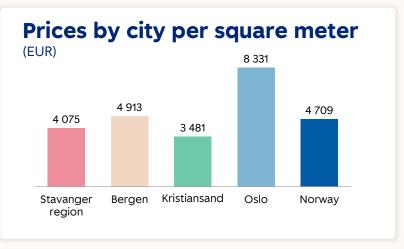












Sources: Eiendom Norge, Eiendomsverdi, NAV, Brønnøysundregisteret, SB1 Sør-Norge Business survey

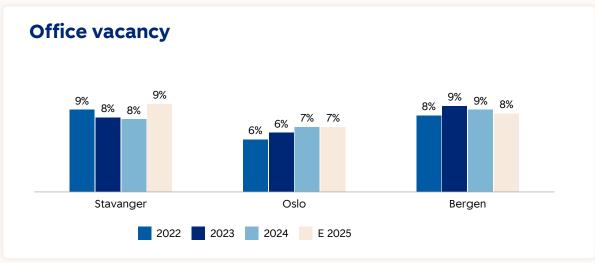


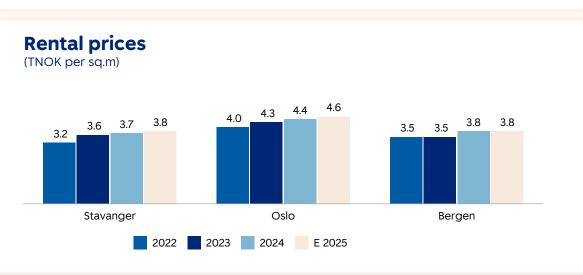
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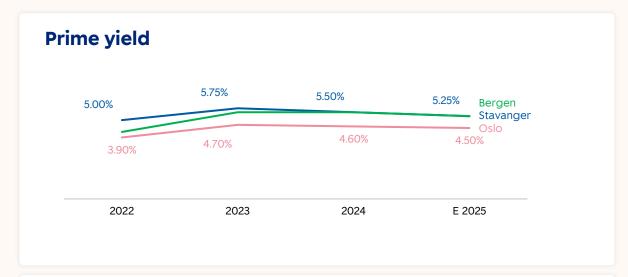
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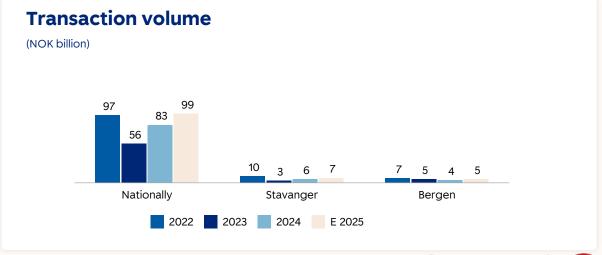


### Market – Commercial real estate











## Lending to commercial real estate

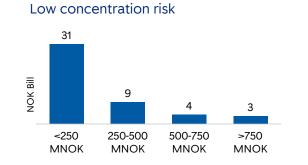
### Commercial real estate portfolio 11.9% of total lending volum

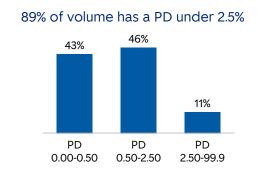


Commercial real estate for sale

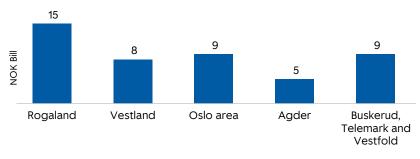
- Lending volume for commercial real estate for lease is NOK 46.8 billion, 11.5% of the bank's total lending volume
- The portfolio is characterized by lending to commercial properties for lease with long-term conctracts and financially solid tenants.

#### Commercial real estate for lease





#### Well differentiated across regions



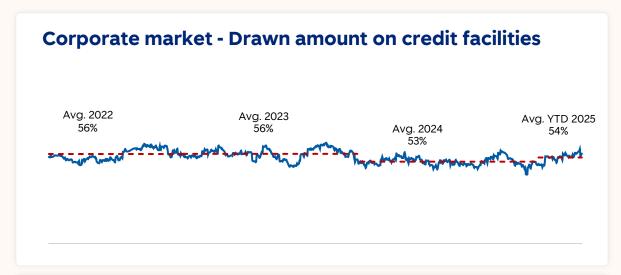


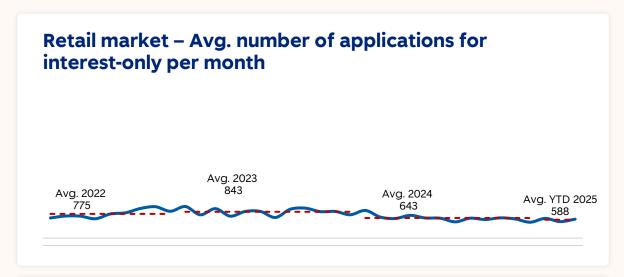
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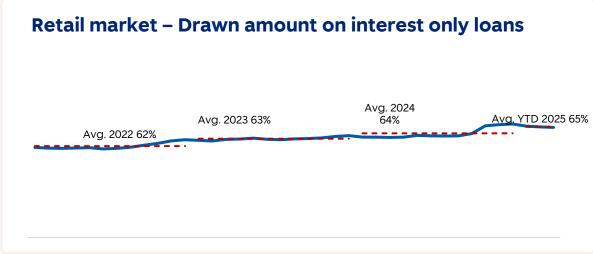
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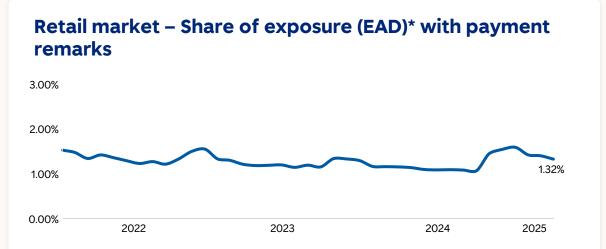


## Our customers are doing well











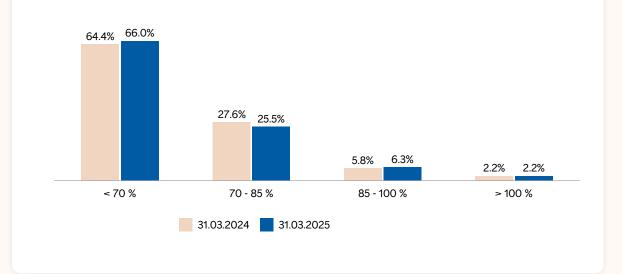


## Loan to value ratio and RWA on home mortgage loans

#### Pro forma

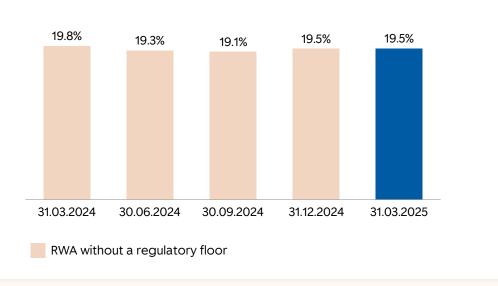
#### Loan to value ratio on home mortgage loans

 The proforma figures for SpareBank 1 Sør-Norge show that 91.5% of the exposure is within 85% of the assessed value of collateral.



#### **Risk weight home mortgages\***

- RWA on home mortgages reflects a solid portfolio with a moderate loan-to-value ratio and low potential loss.
- Risk weights on home mortgage loans are subject to a regulatory floor of 20%.



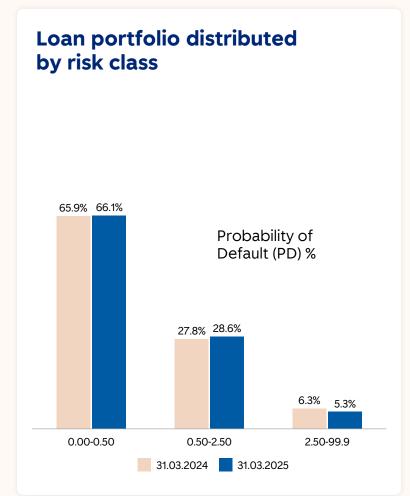


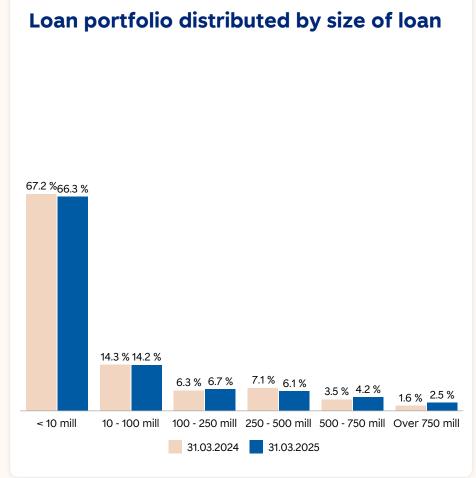


## Profile of the loan portfolio

Pro forma

- SpareBank 1 Sør-Norge has a solid loan portfolio.
- The loan portfolio consists mainly of small and mediumsized loans.



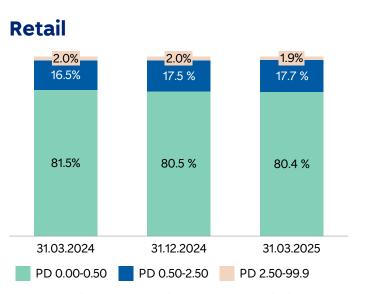




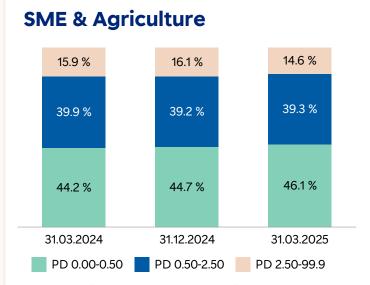
## Risk profile – Loan portfolio

Pro forma

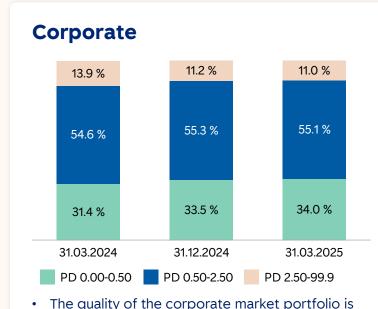
#### - Portfolio distributed by risk class



- The quality of the retail market portfolio is considered to be very good and has low potential losses.
- The low risk profile is achieved through prudent costumer selection and requirements for moderate LTV. Most of the portfolio is secured against a mortgage on real estate, and lending is overall moderate compared to asset value.



- The quality of the SME and Agriculture market portfolio is considered to be good.
- There is a clearly defined framework that sets limits on what is funded and conditions for particular funding purposes. This ensures a robust portfolio.



- good.
- There is a clearly defined framework that sets limits on what is funded and conditions for particular funding purposes. This ensures a robust portfolio.



## Impairments on loans and financial commitments

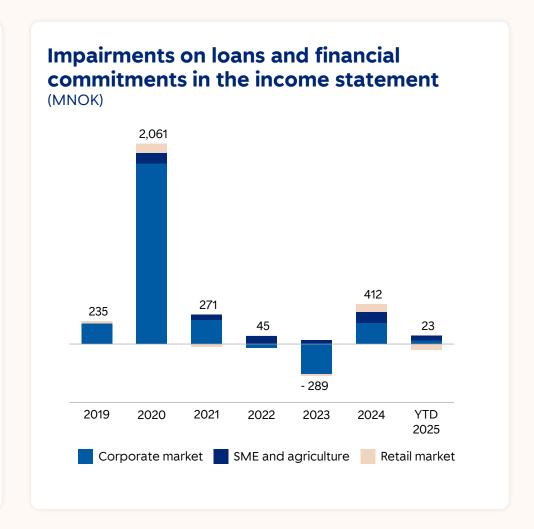
Pro forma

#### Impairments on loans and financial commitments in the income statement

(MNOK)	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Corporate Market	37	85	86	83	- 38
SME and agriculture	48	- 35	85	- 12	78
Retail market	- 62	41	- 5	27	19
Total impairments	23	90	166	98	59

## Impairments on loans and financial commitments in the balance sheet

(MNOK)	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Corporate Market	848	873	923	918	938
SME and agriculture	515	495	503	422	456
Retail market	248	313	254	266	237
Total impairments	1,611	1,681	1,680	1,606	1,630





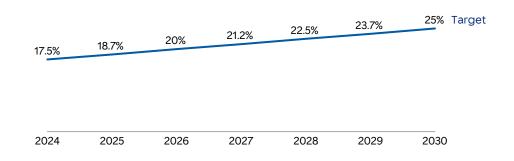
## **APPENDIX**

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## Sustainable financing

Target: Sustainable lending constitutes 25% of the group's total lending volume by the end of 2030\*





#### **Retail market**

- · Green residential buildings
- Green car loans



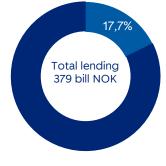
#### **Corporate market**





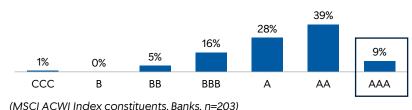
Sustainability-linked lending

# Sustainable lending constitutes 17.7% of total lending volume



#### SpareBank 1 Sør-Norge among top 9 % of banks globally

MSCI has maintained SpareBank 1 Sør-Norge's AAA ESG rating





<sup>\*</sup>Sustainable lending according to the internal sustainable product framework

## SpareBank 1 Sør-Norge ASA

Pro forma

#### **Fully owned companies**

EiendomsMegler 1 SR-Eiendom

Real estate agency

EiendomsMegler 1 Sørøst-Norge

Real estate agency

EiendomsMegler 1 Telemark (51%)

Real estate agency

SpareBank 1 Sør-Norge ForretningsPartner

Accounting and advisory

SpareBank 1 Regnskapshuset Sørøst-Norge

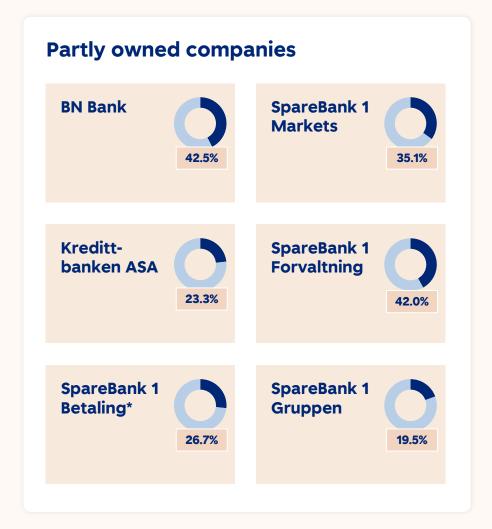
Accounting and advisory

**SR-Boligkreditt** 

**Covered Bond Funding** 

**FinStart Nordic** 

Investmentportfolio FinTec





## Balance sheet

#### Pro forma

Balance sheet (MNOK)	31.03.2025	31.03.2024
Cash and balances with central banks	717	505
Balances with credit institutions	7,492	9,368
Loans to customers	377,814	352,562
Certificates and bonds	68,925	73,258
Financial derivatives	13,385	16,418
Shares, ownership stakes and other securities	2,505	3,204
Investment in associates	8,014	7,639
Other	9,745	6,929
Total assets	488,597	469,882
Balances with credit institutions	888	3,251
Deposits from customers	210,778	205,856
Listed debt securities	180,111	167,746
Financial derivatives	10,776	13,158
Other liabilities	3,664	5,237
Senior non-preferred bonds	22,279	22,184
Subordinated loan capital	5,764	4,400
Total liabilities	434,261	421,832
Total equity	54,336	48,049
Total liabilities and equity	488,597	469,882



#### SB1NO

- International ownership is 16.7% per
  1. quarter 2025
- Total market value at
  1. quarter 2025 is NOK
  63,6 billion

#### **Development in Price/Book**



#### **Relative share price development**



#### **Trading volume development**





## SB1NO

- Number of shares issued 375.46 million
- Trading volume in Q1 2025: 4.9% (2.8%)

SB1NO	31.03.2025	2024	2023	2022	2021
Share price	169.40	146.60	128.90	120.70	133.20
Stock value (MNOK)	63,602	55,042	34,064	30,869	34,066
Book value per share (incl. Dividends) (group)	133.29	128.77	115.07	106.32	99.05
Earnings per share	4.37	13.08	16.27	12.88	12.08
Dividend per share	-	8.50	7.50	7.00	6.00
P/E	9.55	11.21	7.92	9.37	11.03
P/BV	1.27	1.14	1.12	1.14	1.34





## 20 largest shareholders as at 31 March 2025

#### • Ownership interests:

• International: 16.7% (21.4%)

• 10 largest: 54.3% (49.7%)

• 20 largest: 62.6% (57.8%)

Number of shareholders:
 23.696 (18.850)

Employees owning1.5% (1.8%) as at 31 March 2025

Investor	Number	Stake
Sparebankstiftelsen SR-Bank	78,677	21.0%
SpareBank 1 Stiftelsen BV	32,667	8.7%
Sparebankstiftelsen Telemark	25,034	6.7%
Folketrygdfondet	23,433	6.2%
Sparebankstiftelsen Modum	15,624	4.2%
SpareBank 1-stiftinga Kvinnherad	6,527	1.7%
State Street Bank and Trust Co, U.S.A.	6,377	1.7%
Sparebankstiftelsen Nøtterøy-Tønsberg	5,350	1.4%
Sparebankstiftelsen Nome	5,263	1.4%
JPMorgan Chase Bank, N.A., London	4,949	1.3%
J.P.Morgan SE, Luxembourg	3,740	1.0%
Skandinaviska Enskilda Banken AB	3,598	1.0%
Pareto Aksje Norge Verdipapirfond	3,561	0.9%
Verdipapirfond Odin Norge	3,399	0.9%
Verdipapirfondet Alfred Berg Gambak	3,099	0.8%
J.P.Morgan SE, Luxembourg	3,076	0.8%
Brown Brothers Harriman & Co, U.S.A.	2,836	0.8%
Swedbank AB	2,703	0.7%
State Street Bank and Trust Co, U.S.A.	2,685	0.7%
J.P.Morgan SE, Luxembourg	2,591	0.7%
Top 5	175,434	46.7%
Top 10	203,899	54.3%
Top 20	235,188	62.6%



#### Disclaimer

This presentation contains forward looking statements that reflect management's current views with respect to certain future events and potential financial performance.

Although SpareBank 1 Sør-Norge believes that the expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward looking statements as a result of various factors.

Important factors that may cause such a difference for SpareBank 1 Sør-Norge include, but are not limited to: (i) the macroeconomic development, (ii) change in the competitive climate, (iii) change in the regulatory environment and other government actions and (iv) change in interest rate and foreign exchange rate levels.

This presentation does not imply that SpareBank 1 Sør-Norge has undertaken to revise these forward looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.







#### Management



**Inge Reinertsen** CEO

+47 909 95 033 inge.reinertsen@sr-bank.no



**Eirik Børve Monsen** CFO

+47 916 39 831 eirik.monsen@sr-bank.no

#### **Investor Relations**

Morten Forgaard Investor Relations

+47 916 21 425 morten.forgaard@sr-bank.no

Mona Storbrua IR coordinator

+47 916 39 833 mona.storbrua@sb1sornorge.no