



StrongPoint ASA: Second Quarter and First Half 2025

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(Oslo, 11 July 2025) StrongPoint ASA reported revenues of NOK 350 million in the second quarter of 2025, NOK 53 million higher than same quarter in 2024 (297). The EBITDA increased by NOK 16 million to NOK 7 million (-9).

“Whereas the economic climate is still characterised by uncertainty, our customers – predominantly European grocery retailers – appear to be less affected than many other industries. Our second quarter continues to mirror this economic backdrop, whilst we are also benefitting from conscious decisions taken at StrongPoint. Our Q2 revenue was up 18%, driven by strong growth in the UK & Ireland, Sweden and the Baltics. Recurring revenue on a twelve-month rolling basis was up 16%, and EBITDA in Q2 improved by 16 MNOK from last year to 7 MNOK. As in our first quarter, our Nordic and Baltic business units continue to deliver well on profitability, whereas we are still in an investment mode in Spain and the UK,” says Jacob Tveraabak, Chief Executive Officer of StrongPoint.

StrongPoint reported revenues of NOK 350 million (297) in the second quarter of 2025 and an EBITDA of 7 million (-9). The second quarter EBIT was NOK -3 million and EBT was NOK -4 million. The net profit after tax ended at NOK -3 million in the quarter. Cash flow from operating activities was NOK 20 million.

“We continue to build customer intimacy in our core markets. We confirmed our status in the Baltics as the go-to-partner for grocers when it comes to self-checkout, being selected as the self-checkout solution provider for Coop Estonia. Furthermore, we were selected as the partner for AI-scales for a leading Nordic grocery chain to be used by customers in their stores. In addition to building and strengthening our customer depth in our core markets, we have earlier shared high expectations with regards to our e-commerce solutions portfolio within and beyond our core markets. Hence, it was very rewarding to announce another win with our Order Picking solution for e-groceries with a prestigious customer, Carrefour Belgium,” Tveraabak continues.

“While our business performance has improved, the recovery is taking more time than anticipated. However, we will continue to build stronger customer intimacy in our core markets in Scandinavia and the Baltics. In parallel, we are working relentlessly to ensure our other business units – in particular the UK & Ireland and Spain – achieve satisfactory profitability. An important part of this is ensuring clarity on the future for our CashGuard Connect solution. Lastly, we are building on the positive momentum for our e-commerce portfolio, and Order Picking in particular, to win ever more customers globally. Although business performance has improved slower than expected, we are encouraged by the positive trends in our results, the sustained interest in our diverse solution portfolio and our continued trust by customers, making us positive about thriving in the medium and longer term,” Tveraabak concludes.

StrongPoint will host an in-person and streamed presentation of the second quarter results at 07:00 CET followed by a Q&A session at 11:00 CET 11 July 2025. Questions can be submitted online during the Q&A or via email at: investor@strongpoint.com.

The webcast is available at strongpoint.com and can also be accessed by the following links:

Q2 Presentation: https://channel.royalcast.com/hegnarmedia/#!/hegnarmedia/20250711_1

Live Q&A Audiocast: https://channel.royalcast.com/hegnarmedia/#!/hegnarmedia/20250711_2

Disclosure regulation

This information is subject to the disclosure requirements pursuant to Section 5-12 the Norwegian Securities Trading Act.

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About StrongPoint

StrongPoint is a grocery retail technology company that provides solutions to make shops smarter, shopping experiences better, and online grocery shopping more efficient. With approximately 500 employees in Norway, Sweden, the Baltics, Finland, Spain, the UK and Ireland, and together with a wide partner network, StrongPoint supports grocery and retail businesses in more than 20 countries.

StrongPoint provides end-to-end e-commerce solutions, including in-store order picking, automated fulfillment (with AutoStore), click & collect temperature-controlled grocery lockers, and in-store and drive-thru grocery pickup solutions. The

company also delivers a range of in-store technologies, such as electronic shelf labels, AI-powered self-checkouts, and cash management and payment solutions. StrongPoint is headquartered in Norway and is listed on the Oslo Stock Exchange with a revenue of approximately NOK 1.3 billion [ticker: STRO].

Attachments

- [Download announcement as PDF.pdf](#)
- [StrongPoint Q2 2025.pdf](#)
- [StrongPoint Q2 2025 print version.pdf](#)
- [StrongPoint Q2 2025 Presentation.pdf](#)