

# Presentation of accounting figures Q2 2025



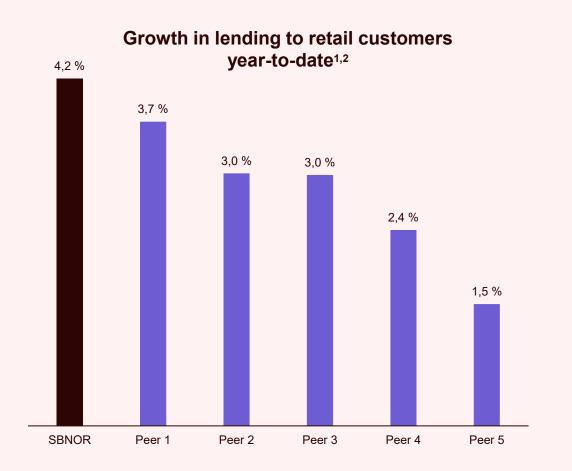
# Questions will be addressed after the presentation.

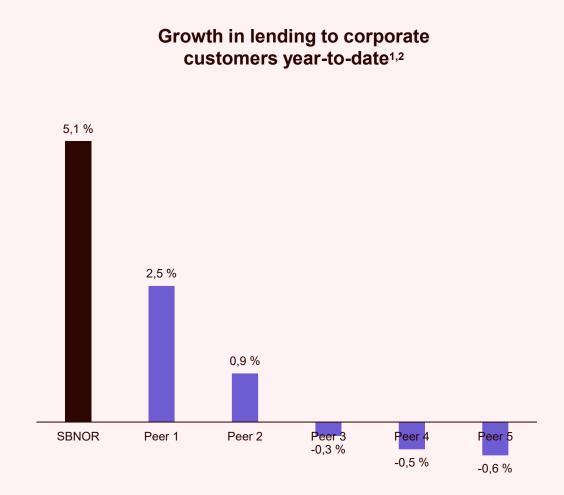
Please send questions to: investorrelations@spv.no



# Rapid and efficient merger process while we simultaneously capture market share







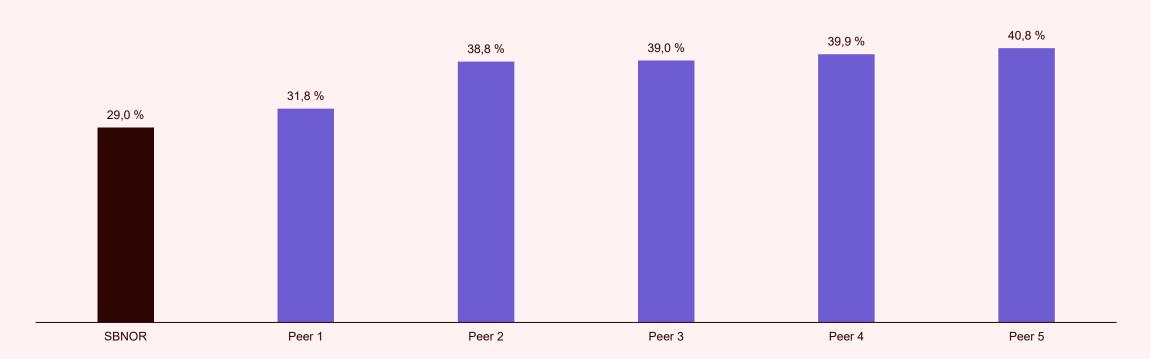
<sup>&</sup>lt;sup>1</sup> Proforma

<sup>&</sup>lt;sup>2</sup> Peers: DNB (Corporate Customers Norway), SB1 Sør-Norge, SB1 Østlandet, SB1 SMN and SB1 SNN

# We maintain a very strong cost position throughout the merger process

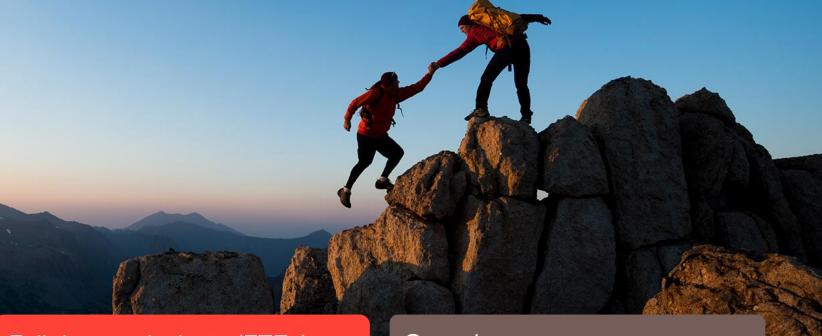


#### Cost-to-income ratio for the group Q2 2025<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Proforma Sparebanken Norge. Peers: DNB, SB1 Sør-Norge, SB1 Østlandet, SB1 SMN og SB1 SNN





Customers

808 500

Full-time equivalents (FTEs)

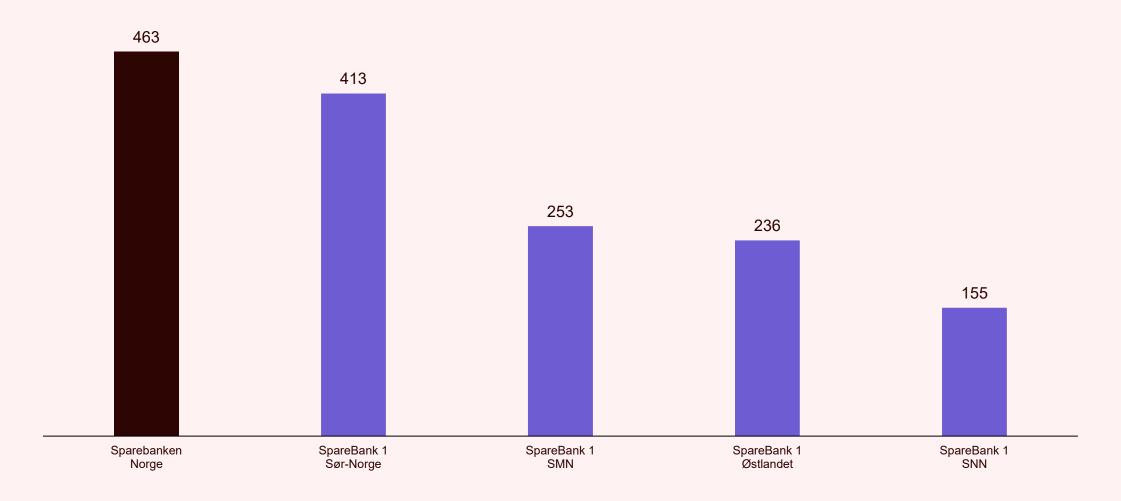
1 621

Gross loans

**463** bn. NOK

# Norway's largest savings bank





### Strong ROE and solid CET1 ratio



4.18

Q2 25

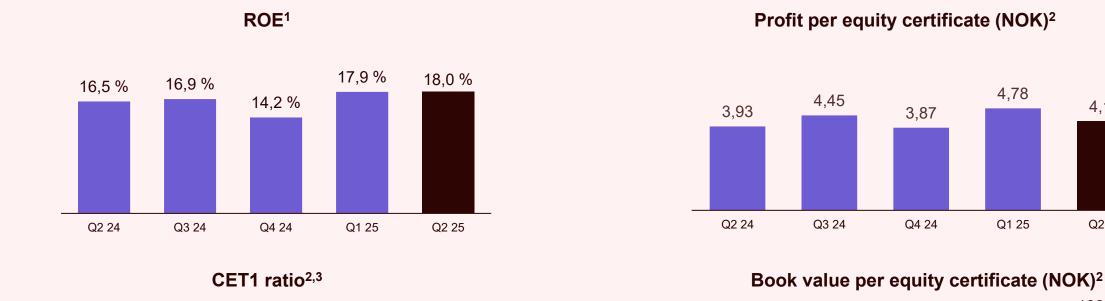
108,1

89,1

84.9

84,9

80.5



18,4 %



Solvency target 16.0 %

Requirement 14.9 %

17,9 %

17,8 %

18,0 %

17.7 %

<sup>&</sup>lt;sup>1</sup> The pro-forma ROE for Q2 25 proforma ROE is calculated excluding goodwill and intangible assetts. Historical figures up to Q1 2025 are reported as ROE in Sparebanken Sør and Sparebanken Vest, weighted by each bank's share of equity and adjusted for the gains in SOR

<sup>&</sup>lt;sup>2</sup> Historical data up to Q1 2025 are based on figures reported by Sparebanken Vest. Result per equity certificate for Q2 2025 are pro forma figures.

<sup>&</sup>lt;sup>3</sup> Common Equity Tier 1 (CET1) capital adequacy at the end of the quarter includes 50% of the year-to-date capital in the line with the dividend policy. CET1 capital adequacy excluding profit accumulation is 17.7 %. In the CET1 ratio excluding profit accumulation, the result for Sparebanken Sør from 1 January up until the merger is included.

### Strong ROE – also after goodwill and intangibles







### Return on equity including goodwill and intangible assets<sup>1</sup>

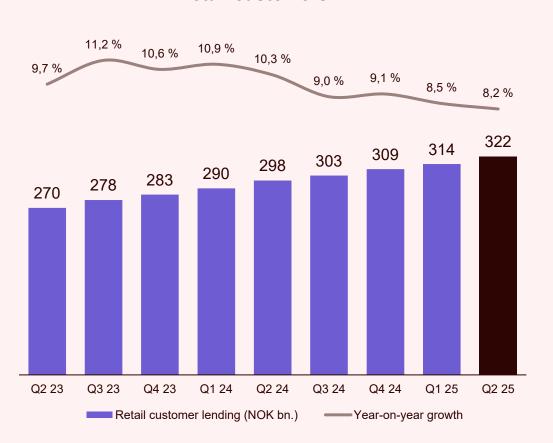


<sup>&</sup>lt;sup>1</sup> The historical figures have been restated to include the nominal amount of NOK 5,378 million for the balance sheet effect of intangible assets and goodwill, as well as quarterly amortisation of intangible assets of NOK 42 million before tax.

# Solid lending growth to both retail and corporate customers







#### Corporate customers<sup>1</sup>



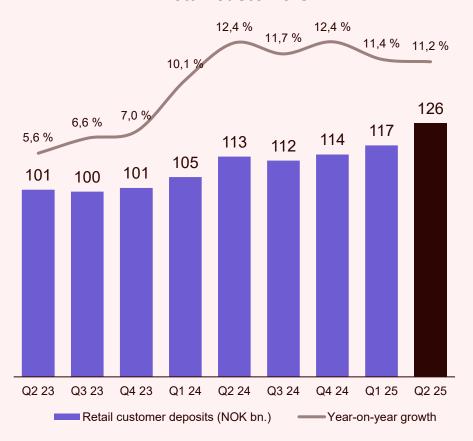
<sup>&</sup>lt;sup>1</sup> Proforma

<sup>&</sup>lt;sup>2</sup> Year-on-year growth in lending excluding Bulder is about 5.1 %.

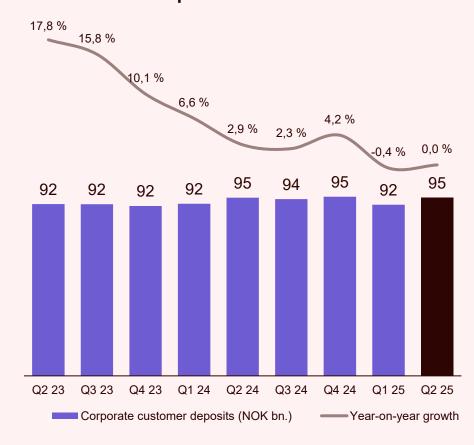
# Good growth in deposits within the retail customer segment







#### Corporate customers<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Proforma

<sup>&</sup>lt;sup>2</sup> Year-on-year growth in deposits from personal customers excluding Bulder is about 6.0 %

# A very active start to Q3 2025 with 4.6 billion NOK in increased mortgage loan volume so far



70.1 bn.

Mortgage loan volume (NOK)

130 000

Total number of customers

43 %

Average loan-to-value

28.1 %

Deposits-to-loans ratio

68 %

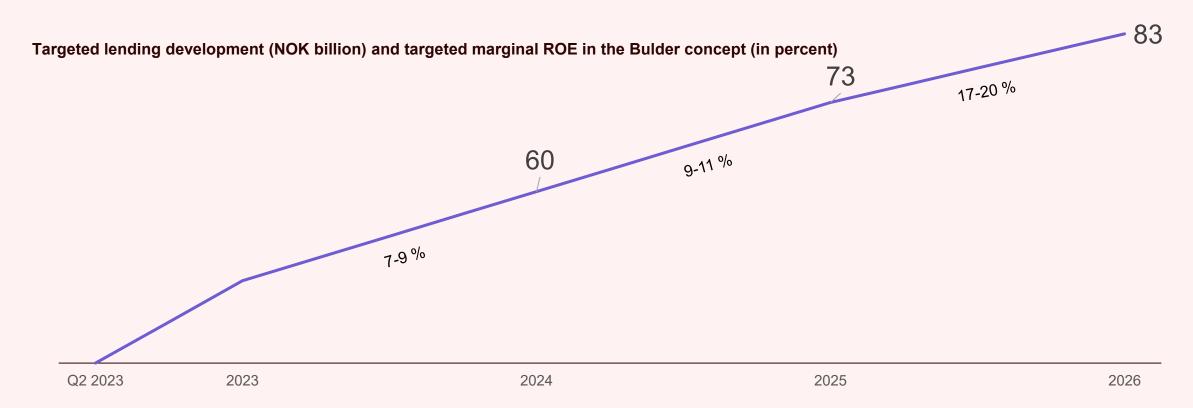
Knowledge of the concept



# Ahead of schedule on an ambitious growth target of 73 bn. NOK combined with improvements in profitability



Marginal ROE is about 13 % in Q2 2025 – compared to a target of 9-11 %





# Good growth increases net interest income



#### Nominal net interest (NOK million) 1)

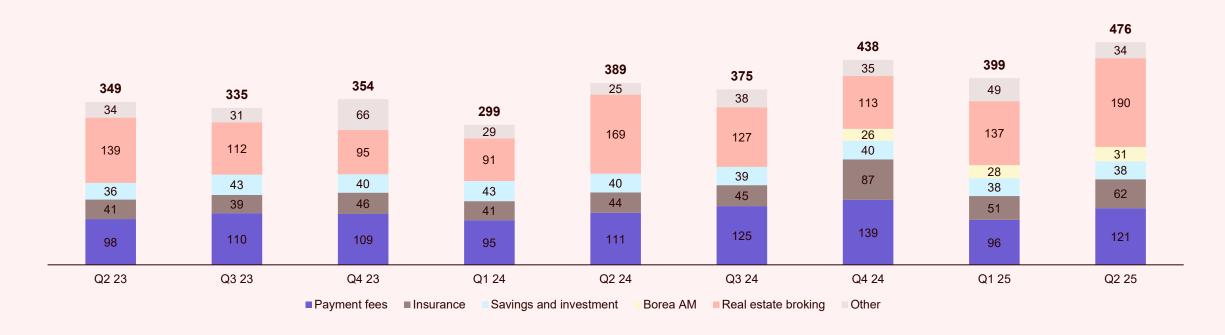


### Solid growth in net commission income



Strong development in brokerage commissions and insurance income, along with the acquisition of Borea Asset Management

#### **Net commission income**<sub>1)</sub>

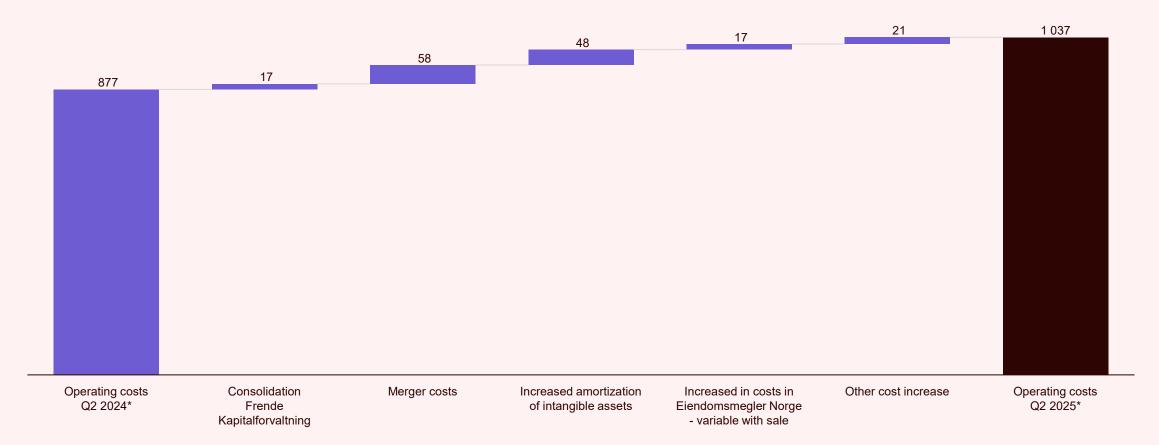


<sup>1)</sup> Pro forma including a reclassification in Sørmegleren that increases commission income relative to previously reports, with a corresponding increase in costs. Historical figures have been restated accordingly.

### Underlying cost growth is approximately 2.3 %



Pro forma cost-to-income ratio in the quarter of 29.0% - 27.4% adjusted for merger costs

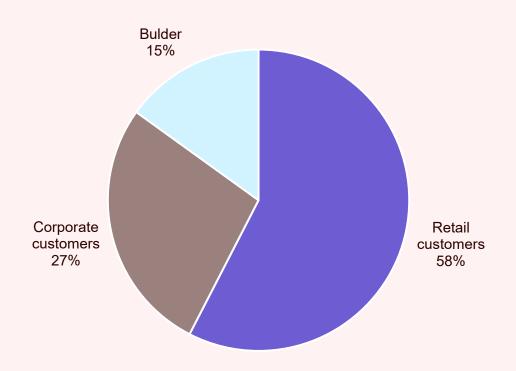


<sup>\*</sup> Pro forma, including a reclassification in Sørmegleren that increases expenses by NOK 18 million in Q2 2024 and Q2 2025, with a corresponding increase in commission income.

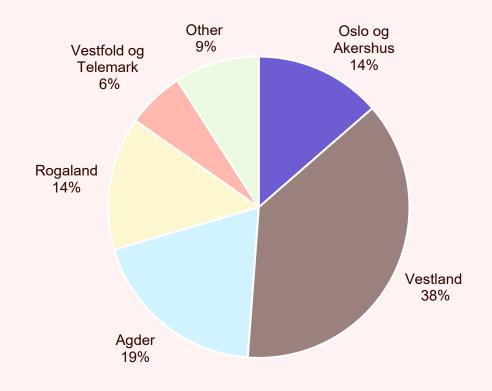
### Conservative loan portfolio dominated by retail customers



### Residential mortgages account for more than 70% of the loan book and more than 99% of the retail customer portfolio<sup>1)</sup>



#### Increased geographical diversification reduces concentration risk

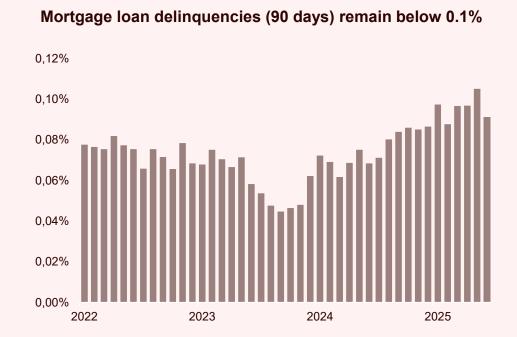


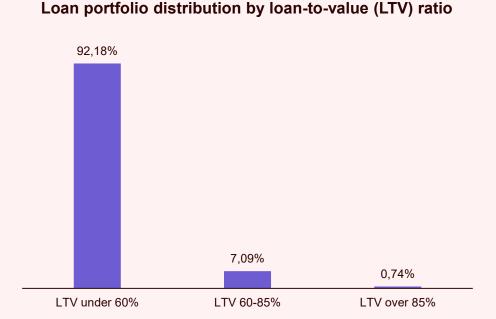
<sup>1)</sup> Gross lending by sector and industry codes, excl. Brage Finans

### Low payment arrears among retail customers



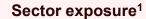
Strong collateral coverage, solid house price growth, and limited use of interest-only loans in the mortgage portfolio contribute to reduced credit risk

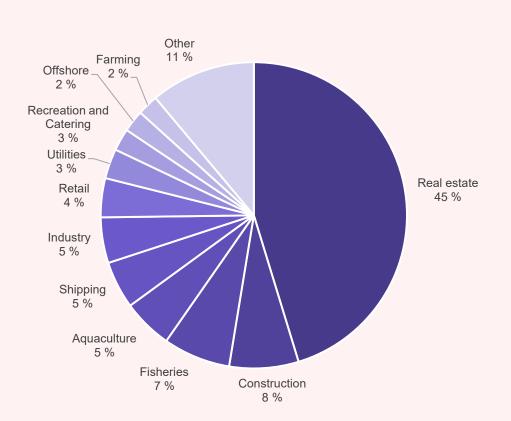




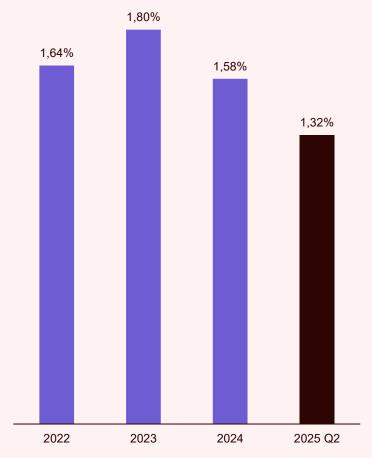
# Well-diversified corporate portfolio with low default levels







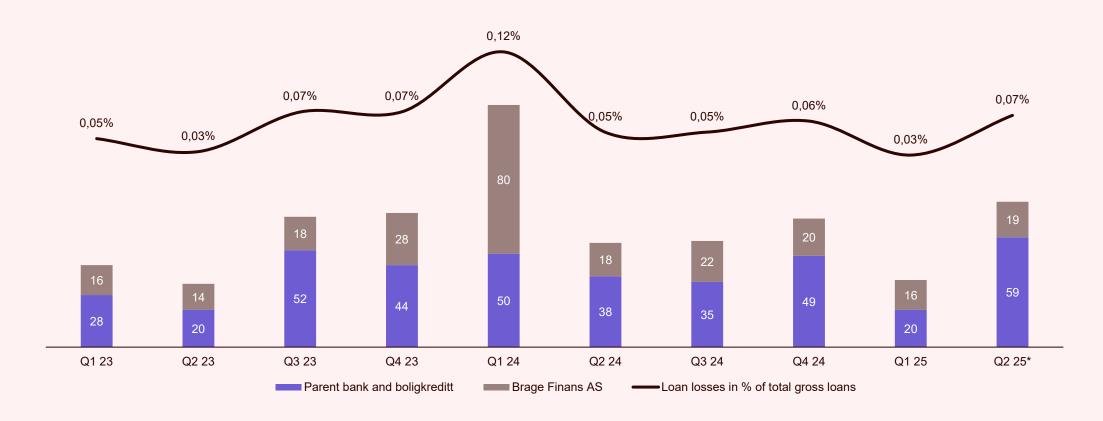
#### Non-performing and impaired loans (Stage 3)



<sup>1)</sup> Sector diversification in the parent bank, excl. Brage Finans AS.

## Consistently low loan losses



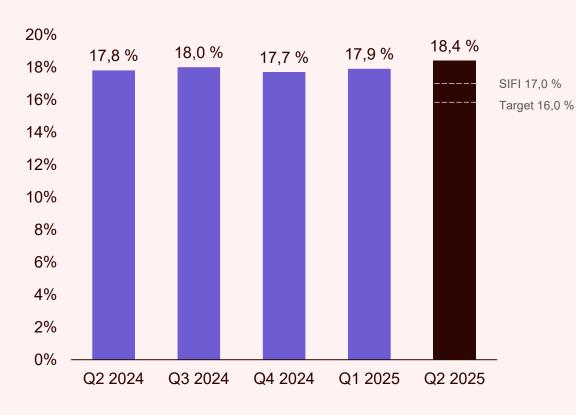


<sup>\*</sup> Pro forma. Q2 2025 is adjusted for a one-off merger-related effect of NOK 114 million



# Solid buffer above regulatory capital requirements

#### Common equity tier 1 (CET1) capital ratio<sup>1</sup>



- The risk-weight floor for IRB banks has been decided to increase from 20% to 25% for the residential mortgage portfolio, effective from 1 July 2025. This will have a negative impact of approximately 0.8 percentage points on the CET1 capital ratio.
- During the quarter, the Financial Supervisory Authority of Norway published its advice to the Ministry of Finance on systemically important institutions, in which Sparebanken Norge is included. Due to the merger, the buffer requirement for Sparebanken Norge will not take effect until some time during 2027.

<sup>1)</sup> Historical data up to and including Q1 2025 are figures reported by Sparebanken Vest. CET1 capital ratio at the end of the second quarter includes 50% of the year-to-date profit, in accordance with the dividend policy. The CET1 capital ratio excluding profit accumulation is 17.7%. In the CET1 capital ratio excluding profit from Sparebanken Sør from 1 January until the merger is included.

# Eiendomsmegler Norge delivering strong results

- Fredrik Giske-Nesslin has been appointed Chief Executive Officer and Øyvind Aasen has been appointed Deputy Chief Executive Officer of Eiendomsmegler Norge.
- Eiendomsmegler Vest and Sørmegleren are planned to be formally merged into Eiendomsmegler Norge in the fourth quarter of 2025.
- In total, the companies within Eiendomsmegler Norge have achieved a year-to-date pre-tax profit of NOK 49 million (NOK 19 million).



# Strong performance in Borea Asset Management

- Borea Asset Management became part of the Group in the fourth quarter of 2024.
- Distribution is continuously expanding through the Frende Group's banks and Norne Securities' savings platform.
- In June 2025, distribution was also made available through Nordnet.
- We expect a pre-tax profit in Borea Asset Management of NOK 25-30 million in 2025.



#### Assets under Management (AuM) - NOK billion





# Strong contribution to results from associated companies

#### **Frende Holding**

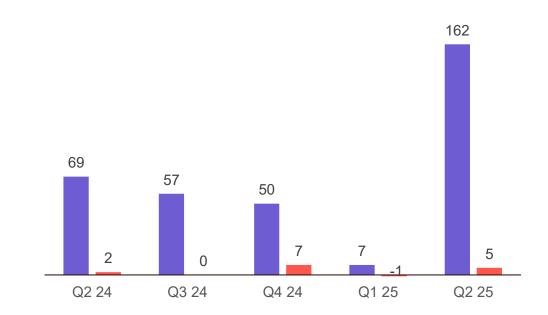
- Annualised ROE in Frende Holding was 23.6% in the first half of 2025.
- The insurance portfolio premium increased by 21% over the past 12 months, driven by the acquisition of Granne Forsikring and price adjustments.

#### **Norne Securities**

- Strong activity among retail customers in equity and mutual fund trading.
- A high level of activity in both the strategically important savings bank sector and other sectors contributed positively to quarterly earnings.

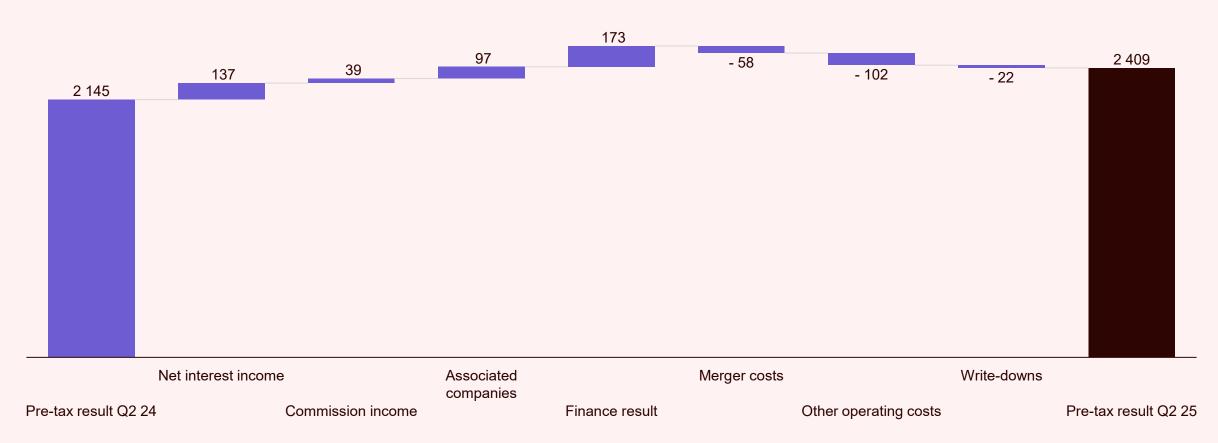


#### Earnings contribution from associated companies (NOK million) 1)



### Improvement across most lines of the income statement





#### Proforma

<sup>\*</sup>Adjusted for a one-off merger-related effect from a gain of NOK 55 million on shares in Brage Finans AS.

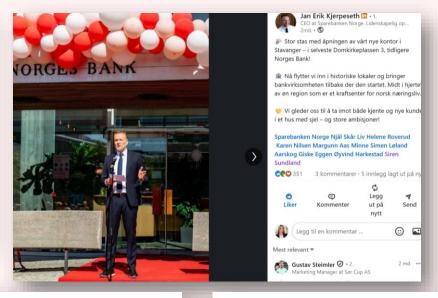
<sup>\*\*</sup> Adjusted for a one-off merger-related effect from a loss of NOK 114 million.

# A strong foundation for building a national savings bank in a sector undergoing transformation













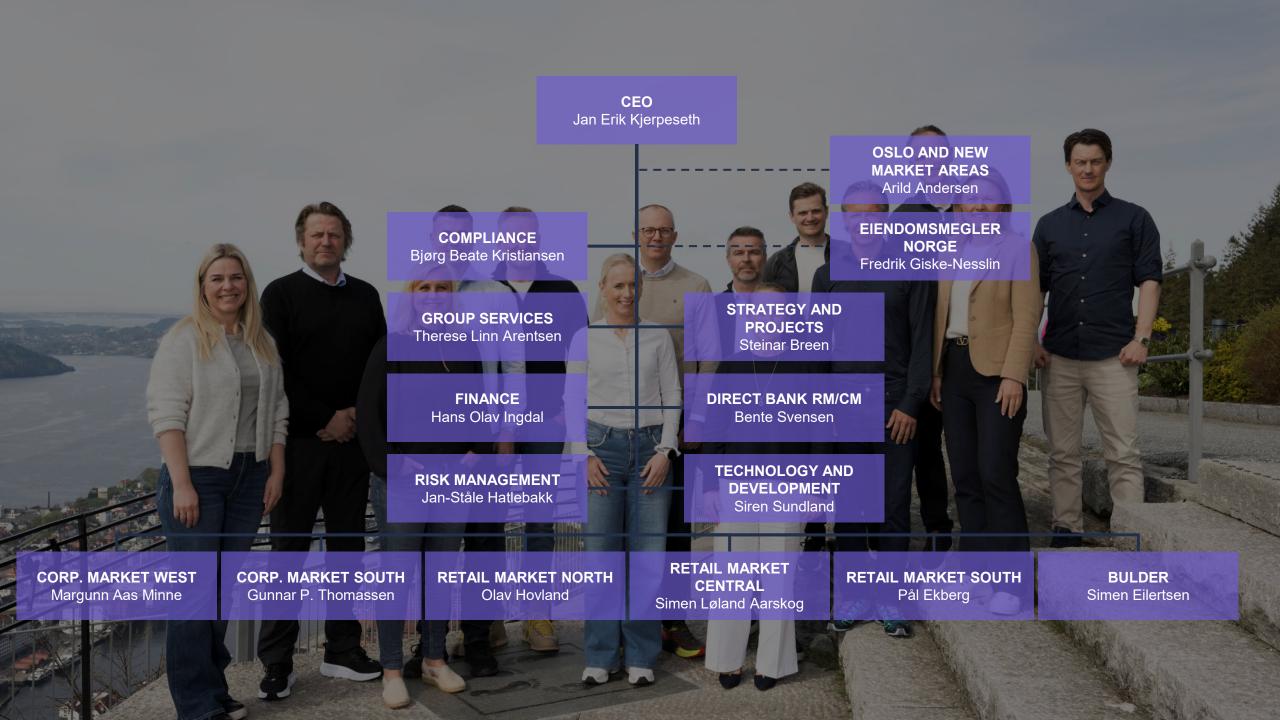




# Merger with Oslofjord Sparebank

- In June 2025, the Supervisory Board of Oslofjord Sparebank and the General Meeting of Sparebanken Norge approved the merger.
- In July 2025, the Norwegian Competition Authority cleared the merger. Approval from the Financial Supervisory Authority of Norway is now the only remaining regulatory approval.
- The target date for legal completion of the merger is around 1 December 2025.



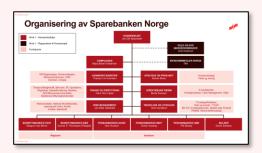


# Rapid and efficient organisation of the bank – final steps remaining before the entire organisation is in place



#### Group Executive Management

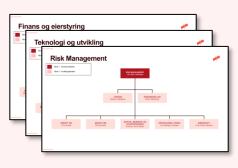
Organisation and composition of the Group Executive Management





#### Level 2 established

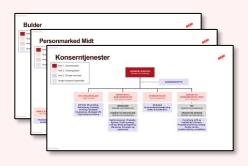
Organisation of divisions, structuring into departments, and placement of managers in Level 2 positions with new job descriptions





# Developed organisational design for the rest of the organisation

Organisation of departments and division into units and areas of expertise for Level 3 and employees





### Placement of remaining employees initiated

Placement of remaining managers and all employees

Placement process initiated



# All employees have been assigned to the new organisational structure as of 1 October 2025



**Organisational** design for the rest of the organisation **Functioning in roles** Formal placement Preparation for placement Feedback and **Basic individual Preliminary** Preparation for placement transition Final placement placement assessment discussions Ongoing communication about the process to the organisation 15.08 22.08 31.08 10.09 18.09 01.10 **August** September June 18 June: 8 August: 26 August: 9 September 18 September Leadermeeting **Group Executive Group Executive** Horisont **Group Executive Group Executive** Management Management Management meeting Leadership Management meeting meeting Meeting Level 2 1. Employees assigned directly and Level 2 2. Employees subject to assessment

Vi ønsker alle velkommen til

# FUSJONSFEST

lørdag 20. september 2025 i Grieghallen i Bergen

Hold av datoen! Vi kommer tilbake med mer informasjon om et spennende program, påmelding og praktisk informasjon om ikke så lenge.

Feststemt hilsen fra festkomiteen i Sparebanken Norge

# Our goal is to build Norway's leading savings bank

- Leading in customer satisfaction
- Low complexity and low risk in the loan portfolio
- A proud performance culture and two strong headquarters
- A national brand built on savings bank values
- Significant donations and customer dividends
- A leader in digital development
- Among the best in return on equity

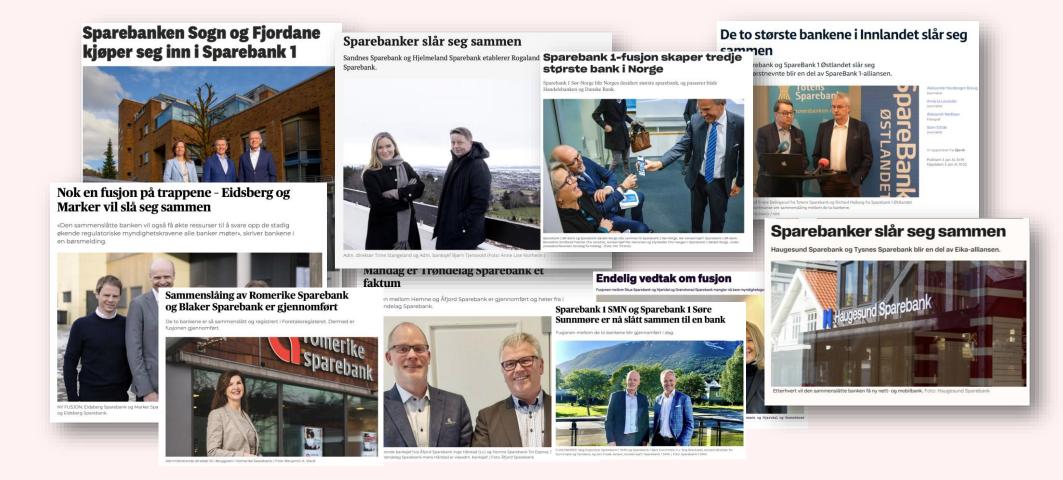


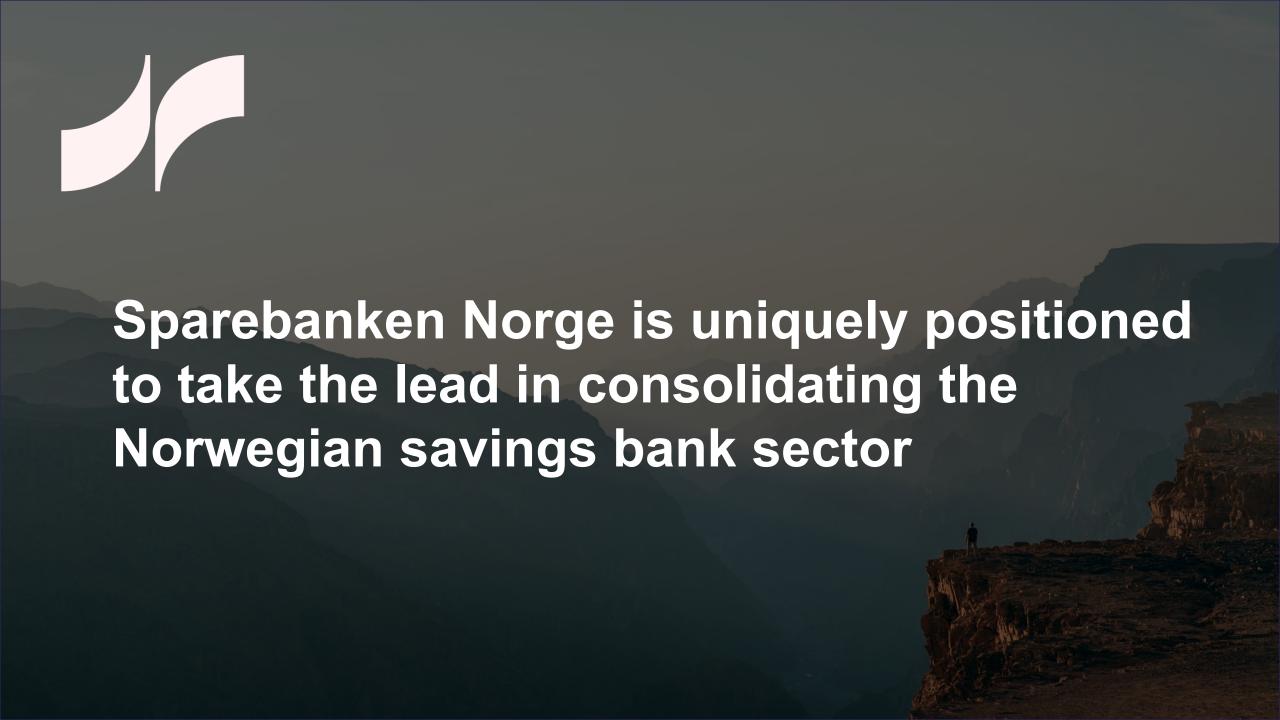


# Strategy and financial targets

# The savings bank sector is in a period of transition, marked by the most significant structural changes in the past 30 years









### **FINANSWATCH**

BANK

FORSIKRING FINTECH KAPITALFORVALTNING PENSJON KARRIERE DEBATT

BANK

# Konkurransetilsynet godkjenner fusjonen

Oslofjord Sparebank og Sparebanken Norge er ett steg nærmere fusjon.





**Sparebanken Norges vision** 



### Norway's best savings bank

Long-term goals

Among the best Norwegian savings banks in terms of banking operations and return on equity

Best customer experiences and customer satisfaction in Norway

Among the most attractive expertise environments in the Norwegian financial industry

Strategic positions next 2-3 years Strong nationwide brand and present in Norway's largest cities Strong and profitable product platform as a basis for long-term alliance independence

An attractive consolidator in the Norwegian savings bank sector built on strong savings bank values

Leading in digital sales and efficient work processes

Low complexity and Norway's most costeffective bank Bulder is profitable and established as Norway's leading digital banking challenger

Strategic priorities 2025 and 2026 Realized cost synergies of > NOK 425 million

Successful technical integration Sør+Vest by Q4 2026 Realized capital synergies of NOK 3.4 billion

Maintain growth and increase retail and corporate market share

Joint performance culture in Sparebanken Norge

Successful establishment in Oslo, Tønsberg, Romsdalen and Tromsø

Realized Norway's most efficient retail/corporate loan processes

Bulder with NOK 83 billion in lending

### Financial targets 2026-2028



Return on equity (ROE)

> 13,0 %

(among the top three best savings banks)

Return on equity adjusted for merger effects (ROTE <sup>1</sup>)

> 15,0 %

(among the top two best savings banks)

< 30 %

Cost/income (excluding merger costs)

**> 16,0 %**<sup>2</sup>

**CET1** capital ratio

~ 50 %

**Dividend policy** 

> 425 MNOK <sup>3</sup>

> 3 400 MNOK

< 380 MNOK <sup>3</sup>

Synergies related to operating costs (from 2027)

Synergies related to capital (from 2028)

Merger costs (2024 - 2027)

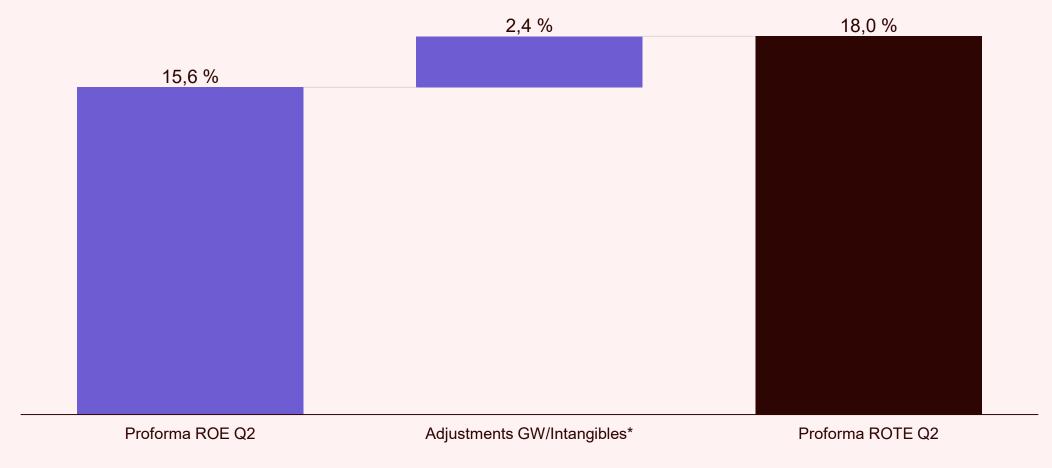
<sup>1)</sup> ROTE = Return on Tangible Equity. In the measurement, both effects on the result and balance sheet related to bank mergers, will be adjusted for.

<sup>2) 16.0%</sup> target is derived from the sum of all minimum, buffer, and Pillar 2 requirements for CET1 capital, plus a 1.1 percentage point capital requirement margin. The target will be adjusted in line with changes to regulatory requirements.

<sup>3)</sup> Applies to both the merger between Sparebanken Vest and Sparebanken Sør - and the merger between Sparebanken Norge and Oslofjord Sparebank

### Strong foundation for delivering on our financial targets





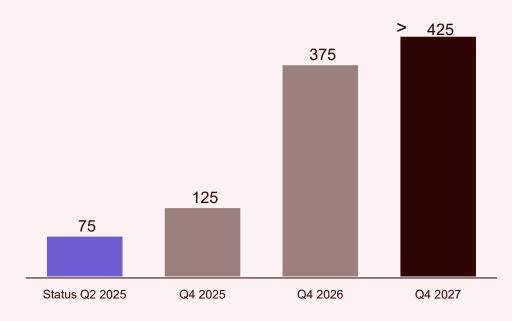
<sup>\*</sup>Adjustment for goodwill and intangible assets related to the merger of approximately NOK 5.4 billion in equity, and proforma amortization of intangible assets related to the merger of NOK 42 million in the quarter.

### Status cost synergies in mergers



- Realization of cost synergies are progressing according to plan
- The estimate is increased to > NOK 425 million and now includes merger with Oslofjord Sparebank
- A significant share of cost synergies are related to technical integration. This is planned at the end of 2026 and will provide a faster synergy pace towards 2027
- Sparebanken Norge will inform the capital market continually every quarter regarding the effect of cost synergies. The bank aim to fully phase in the synergies by the end of 2027

#### **Annual effect / pace cost synergies (NOK million)**

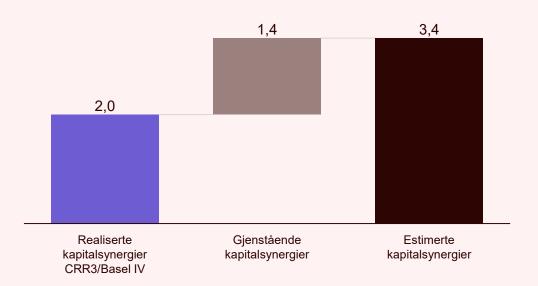


### Status capital synergies



- As a result of the implementation of CRR3/Basel IV, approximately NOK 2.0 billion of communicated capital synergies on previous Sparebanken Sør portfolio, has been realized in Q2 2025
- Remaining capital synergies of approximately NOK 1.4 billion, essentially contains IRB-effects related to the CM portfolio in former Sparebanken Sør, and is net after the increase of buffer requirements on systemically important enterprises
- Sparebanken Norge will inform the capital market every quarter regarding the effect of capital synergies. The bank aim to fully phase in the synergies by the end of 2028, at the latest

#### **Capital synergies (NOK billion)**

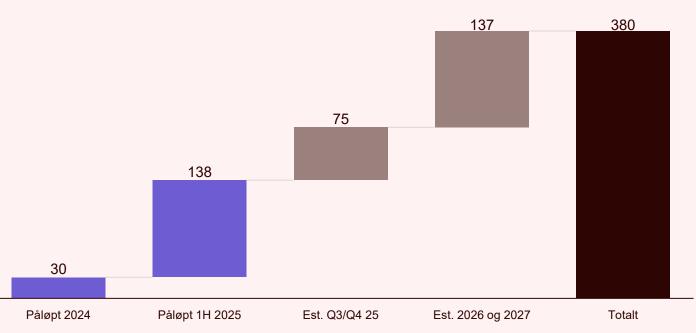


# Total merger costs now estimated at NOK 380 million



- The estimate has been revised and contains the merger with Oslofjord Sparebank
- Estimated costs related to the merger between Sparebanken Vest and Sparebanken Sør, have been adjusted from previously announced range of NOK 250-300 million
- The main part of estimated costs in 2026/2027, will come in 2026 and is related to technical merger between former Sparebanken Vest og Sparebanken Sør





### Ambitious expectations to subsidiaries- and affiliated companies





Share of ownership: 100 %

>13 %

Operating margin



Share of ownership: 70 %

>13 %

ROE (restricted capital)



Share of ownership: 67,18%

>18 %

ROE



Share of ownership: 76,75%

>13 %

**ROE** 



Share of ownership: 49,99%

>25 %

Profit margin

### Financial targets 2026-2028



Return on equity (ROE)

> 13,0 %

(among the top three best savings banks)

Return on equity adjusted for merger effects (ROTE <sup>1</sup>)

> 15,0 %

(among the top two best savings banks)

< 30 %

Cost/income (excluding merger costs)

**> 16,0 %**<sup>2</sup>

**CET1** capital ratio

~ 50 %

**Dividend policy** 

> 425 MNOK<sup>3</sup>

> 3 400 MNOK

< 380 MNOK <sup>3</sup>

Synergies related to operation costs (from 2027)

Synergies related to capital (from 2028)

Merger costs (2024 - 2027)

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### **Disclaimer**



The statements in this presentation may include forward-looking statements, e.g. about expectations of the future. These statements are based on the management's current views and assumptions and involve both known and unknown risks and uncertainties.

Although Sparebanken Norge believes that the expectations reflected in such forward-looking statements are reasonable, we cannot guarantee that they will turn out to be correct.

Actual results, performance and events may deviate significantly from that indicated or suggested in forward-looking statements. Important factors that may lead to such deviations include but are not limited to: (i) the general economic situation, (ii) developments in the financial market, including volatility and liquidity, (iii) scope of credit default, (iv) interest rate levels, (v) exchange rates, (vi) changes in the competition climate, (vii) changes in laws and regulations, (viii) changes in the policy of central banks and/or foreign authorities, or supranational entities.

Sparebanken Norge is not obliged to update forward-looking statements.