



Quarterly presentation

Q2 2025

August 13, 2025

Copyright © 2025 Nordic Semiconductor. All rights reserved

Disclaimer

The following presentation is being made only to, and is only directed at, persons to whom such presentation may lawfully be communicated ("relevant persons"). Any person who is not a relevant person should not act or rely on this presentation or any of its contents.

This presentation does not constitute an offering of securities or otherwise constitute an invitation or inducement to any person to underwrite, subscribe for or otherwise acquire securities in Nordic Semiconductor ASA (The Company). The release, publication or distribution of this presentation in certain jurisdictions may be restricted by law, and therefore persons in such jurisdictions into which this presentation is released, published or distributed should inform themselves about, and observe, such restrictions.

This presentation includes and is based, inter alia, on forward-looking information and contains statements regarding the future in connection with The Company's growth initiatives, profit figures, outlook, strategies and objectives. All forward-looking information and statements in this presentation are based on current expectations, estimates and projections about global economic conditions, the economic conditions of the regions and industries that are major markets for The Company. These expectations, estimates and projections are generally identifiable by statements containing words such as "expects", "believes", "estimates" or similar expressions.

Important factors may lead to actual profits, results and developments deviating substantially from what has been expressed or implied in such statements. Although The Company believes that its expectations and the presentation are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in the presentation.

The Company is making no representation or warranty, expressed or implied, as to the accuracy, reliability or completeness of the presentation, and neither The Company nor any of its directors, officers or employees will have any liability to you or any other persons resulting from your use.

This presentation was prepared in connection with the Q2 results released on August 13, 2025. Information contained herein will not be updated. The following slides should also be read and considered in connection with the information given orally during the presentation.

Today's presenters

- Vegard Wollan, CEO
- Pål Elstad, CFO



Revenue growth and margin improvement

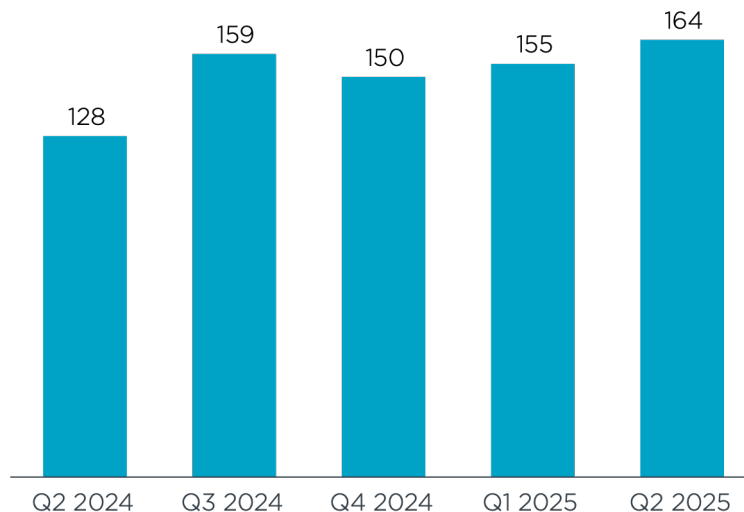
Q2 2025

- Revenue of USD 164 million
- Gross margin of 51%
- EBITDA USD 21 million (13%)

Q3 2025 guidance

- Revenue of USD 165 – 185 million
- Gross margin expected at ~50%

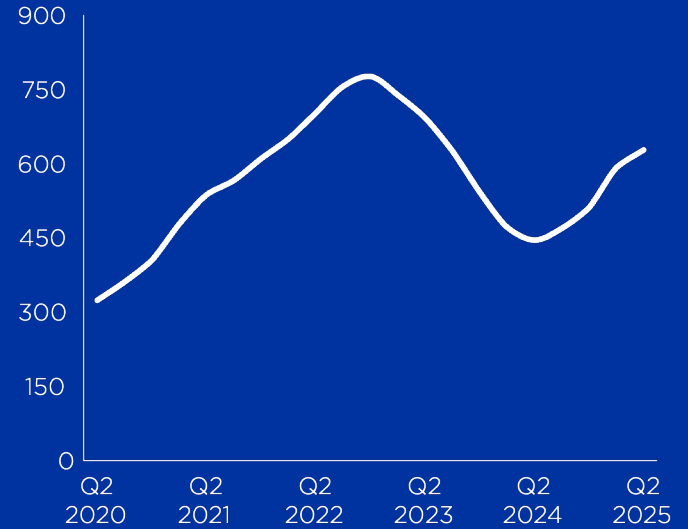
Quarterly revenue development (USDm)



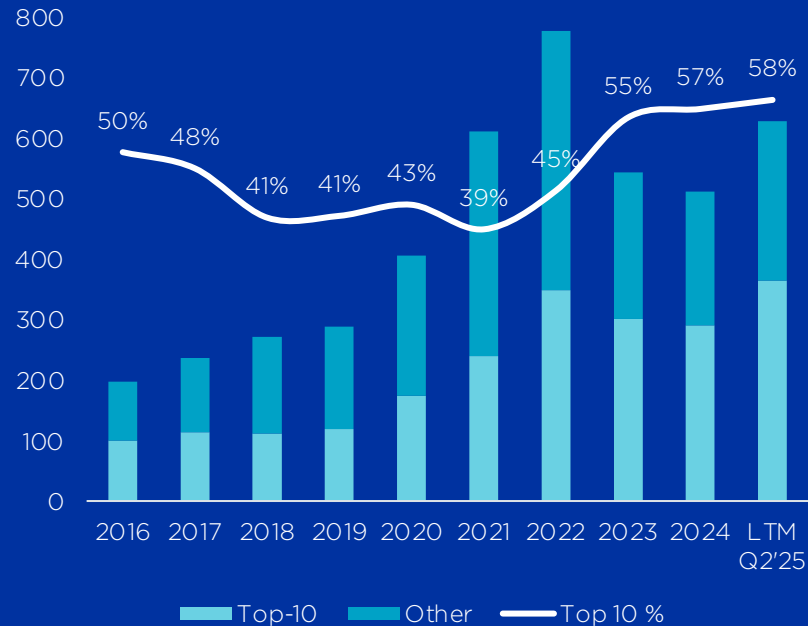
Revenue recovery

- Nordic has capitalized on a gradual market recovery over the past year
- Persisting macroeconomic uncertainty, with trade policy changes and tariffs potentially affecting end-user demand
- Continuing the development of a diversified and resilient supply chain
- Maintaining close collaboration with our customers

Revenue recovery (USDm, last 12 months rolling)



Revenue growth for both top-10 and broad market

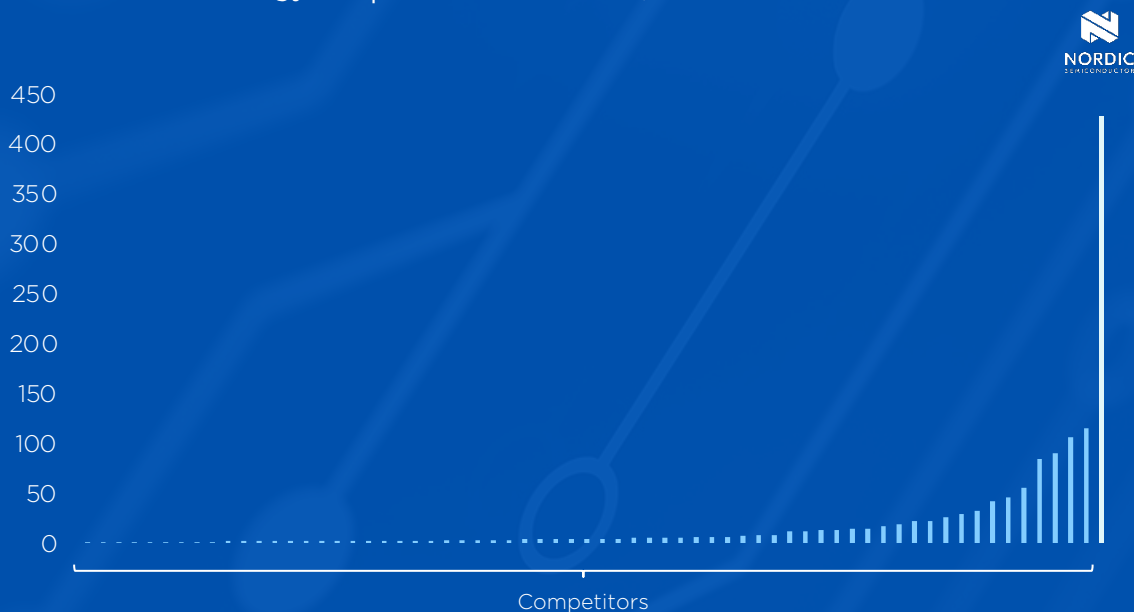


- Strong relationships and close collaboration with key customers
- Regaining traction in the broad market

Clear design win leader – still based on nRF52

32% share of certifications last 12 months, 4x of the runner up

Bluetooth Low Energy end-product certifications, last 12 months



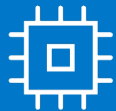
Nordic
end-product
certifications

Q2'25
106 designs
29% share

LTM
427 designs
32% share

New product launches – great customer traction

High design activity



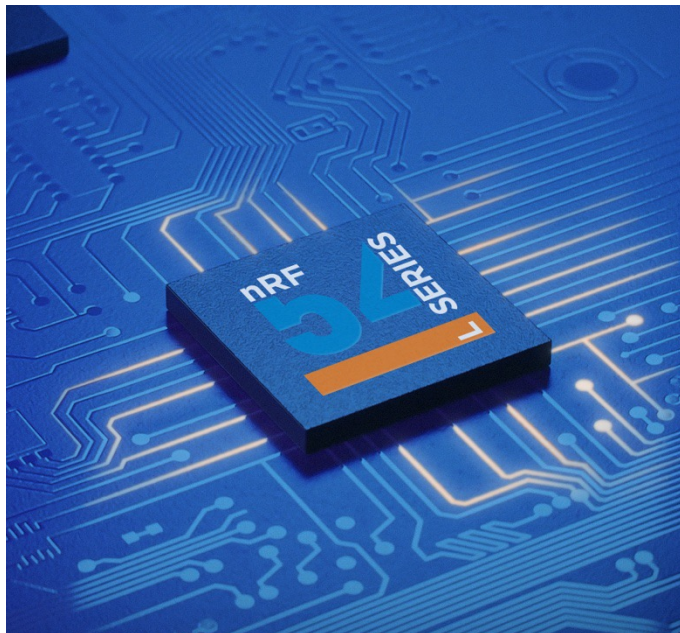
Strong customer design pipeline confirming market leading nRF54L, nRF54H, nRF9151 and new PMIC offering



Multiple new innovative products to be launched within the nRF54 Series in 2H 2025



Limited 2025 revenue effect, accelerating growth from 2026



Product launch: nPM1304 PMIC

Adding to the award-winning nPM1300

- Designed for next-generation, space-constrained applications with ultra-small batteries
- Industry's first ultra-low power, precision fuel gauging for these battery sizes, enabling accurate remaining battery life estimation
- Complements Nordic's growing PMIC portfolio for a wide range of applications and use-cases

Application examples



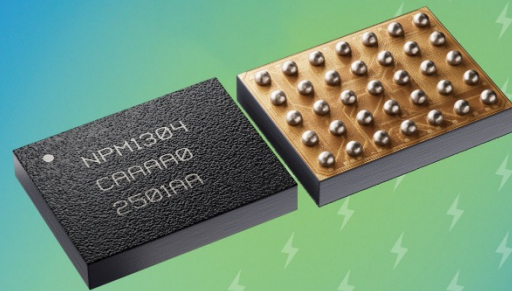
Personal health
monitoring



Consumer
applications



Industrial
sensors

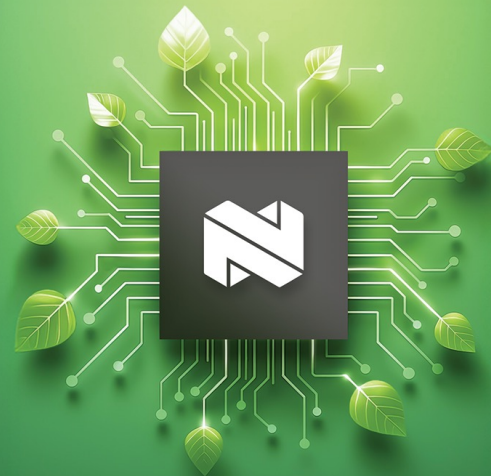


nPM1304 PMIC

Recognized by TIME magazine and Statista

Named one of the "World's Most Sustainable Companies"

Nordic climbs 200 rankings to 121st place in TIME magazine's
"World's Most Sustainable Companies" for 2025

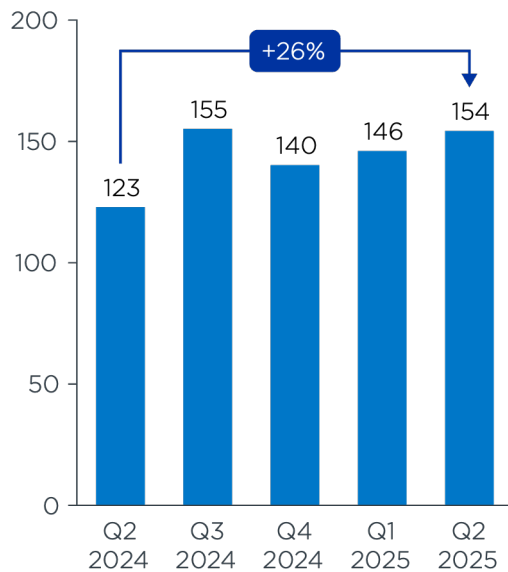


Financials

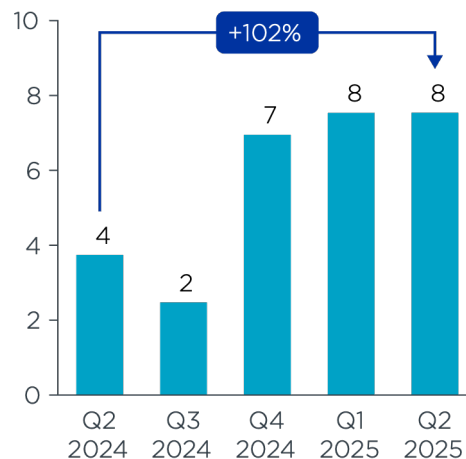
Pål Elstad, CFO

Revenue by technology

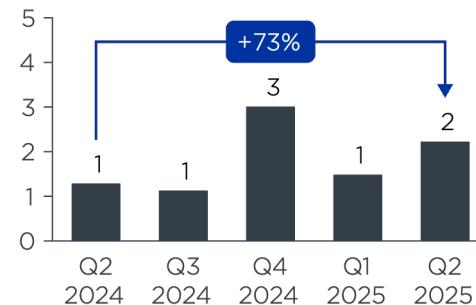
Short-range (USDm)
Quarterly



Long-range (USDm)
Quarterly



Other (USDm)
Quarterly



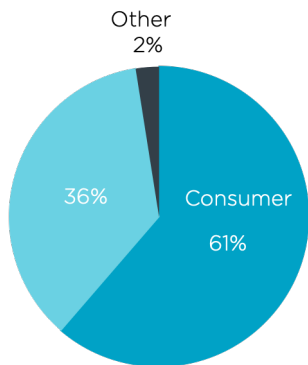
Strong momentum across key markets

Group

164.1 USDm

28%
y-o-y

6%
q-o-q



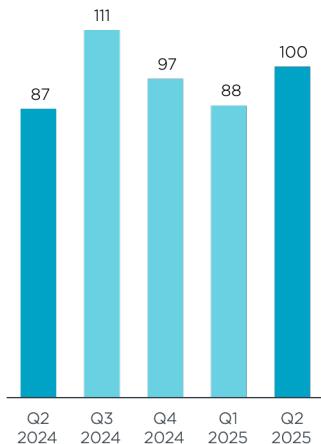
Industrial and
Healthcare

Consumer

100.3 USDm

15%
y-o-y

13%
q-o-q

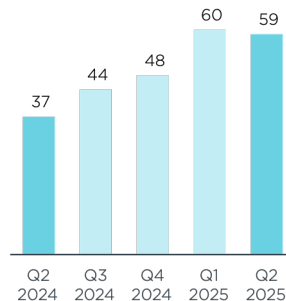


Industrial and Healthcare

59.2 USDm

60%
y-o-y

-2%
q-o-q

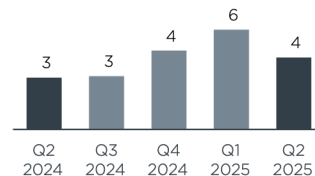


Other

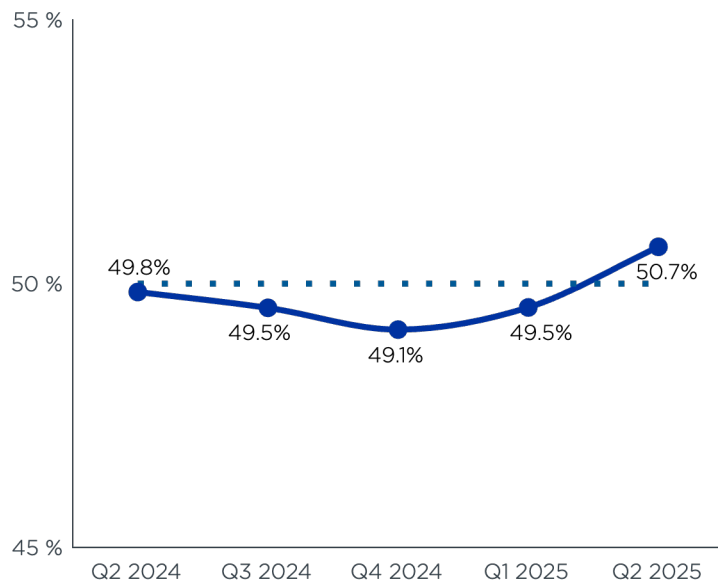
4.1 USDm

39%
y-o-y

-28%
q-o-q



Gross margin



* Note: Gross margin for Q2 2024 excludes a USD 10 million writedown of inventory in Long-range

Copyright © 2025 Nordic Semiconductor. All rights reserved

- Improvement reflecting customer and product mix
- Expecting gross margin around 50% also in Q3 2025
- Reiterating long-term ambition to maintain gross margin >50%

Operating model performance Q2 2025

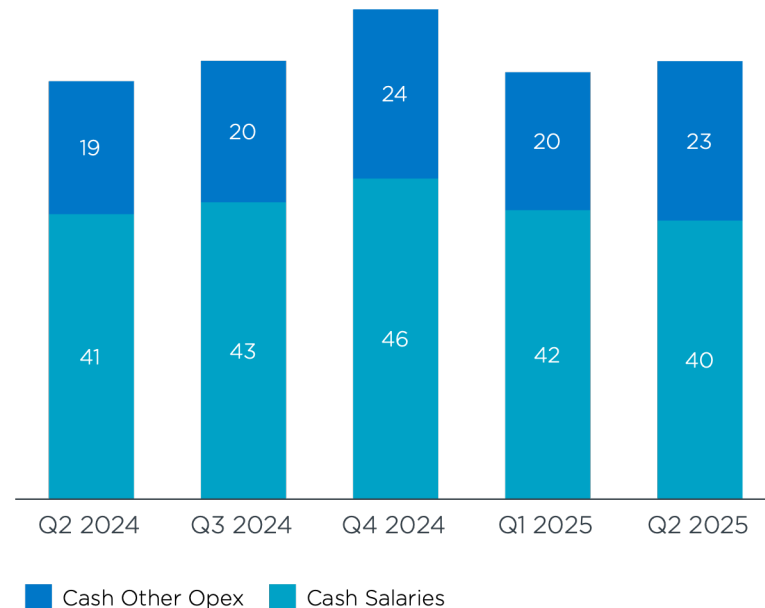
Gross Margin 50.7%		Q2 2025	Q2 2024	Δ		
R&D Short-range	14.6%	Revenue	USD 164.1 m	USD 127.9 m	+28.2 %	Improved demand both from key customers and broad market
		Gross margin	50.7% USD 83.2 m	42.0% USD 53.8 m	+8.7pp	Gross margins on long-term target, Q2'24 affected by write-down
R&D Long-range	5.8%	R&D Short-range	14.6% USD 24.0 m	18.5% USD 23.7 m	-3.9pp	Cost focus and higher capitalization
R&D Wi-Fi	2.1%	R&D Long-range	5.8% USD 9.5 m	9.5% USD 12.1 m	-3.7pp	Effects of reprioritizations
SG&A	15.5%	R&D Wi-Fi	2.1% USD 3.5 m	3.4% USD 4.4 m	-1.3pp	Costs managed closely
		SG&A	15.5% USD 25.4 m	16.3% USD 20.8 m	-0.8pp	High M&A activity and currency effects increasing cost
EBITDA	12.7%	EBITDA	12.7% USD 20.8m	-5.7% USD -7.2m	+18.4pp	Moving towards target operating model
Q2 2025						

Q2 2025

Cash cost development

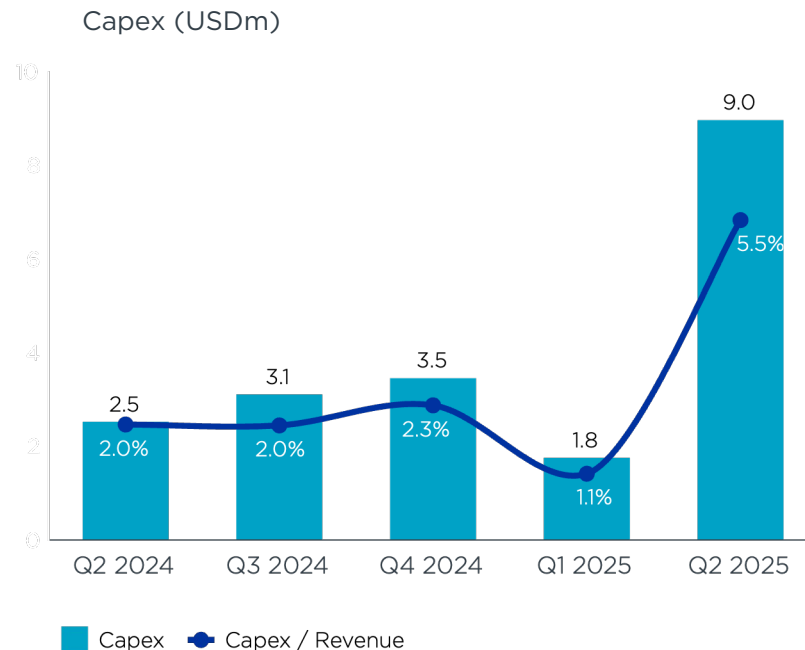
- Flat cash cost y-o-y with cost focus mitigating inflationary and currency pressure
- Headcount down 3% vs. Q4 2024, 5% vs. Q2 2024
- Currency set to affect y-o-y comparisons also going forward
- Acquisitions increasing quarterly OPEX base by ~USD 4 million (from Q3 2025)
- Continuous cost focus to improve margins

Cash OPEX (USDm)



Capex intensity

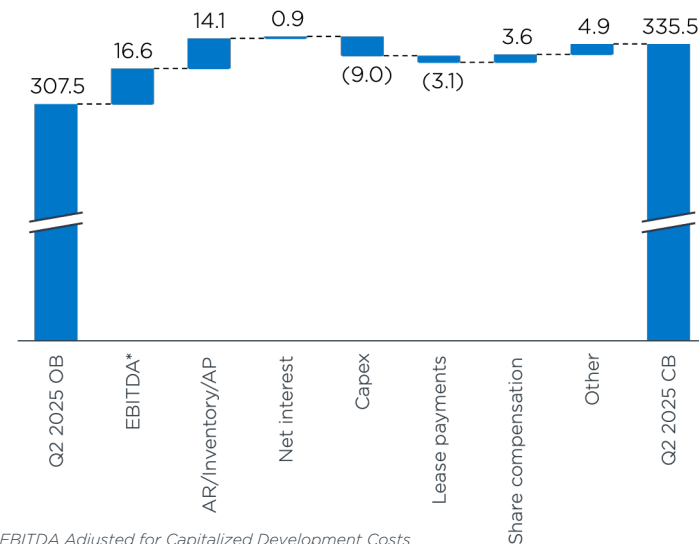
- Temporary uptick in capex in Q2 driven primarily by supply chain capacity expansions, along with IT infrastructure investments
- Capex intensity last 12 months at 2.8% of revenue



Strong cash flow

- Solid cash generation from operations with EBITDA of USD 16.6m including capitalized development costs
- NWC/Revenue (LTM) reduced to 23%, driven by low inventory and high collections
- Not including the acquisitions made after the quarter, which were partially financed by a 12-month bridge loan

Cash position and cash flow Q2 2025 (USDm)



* EBITDA Adjusted for Capitalized Development Costs

Closing remarks

Vegard Wollan, CEO

Strategic acquisitions



+



=



A patented technology offers accurate, energy-efficient, and fast AI for edge applications

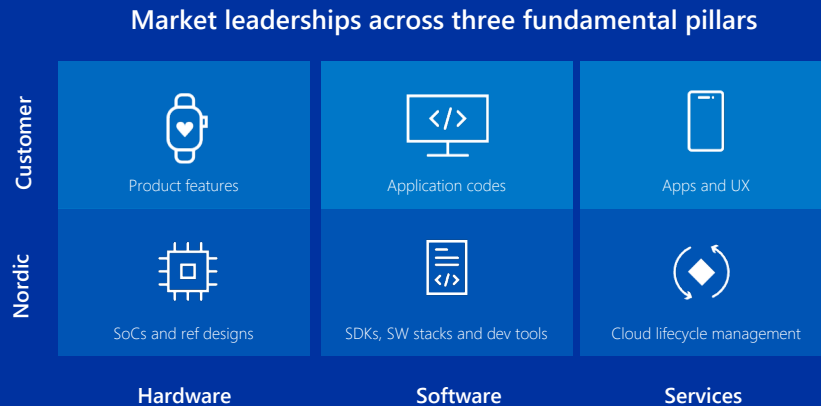
The leading cloud platform provider enabling device management to large-scale deployments of connected products

A complete chip-to-cloud solution provider

A complete solutions provider— from device to cloud

Expanding the strategic scope in alignment with our long-term ambitions

- Executed two strategic acquisitions accelerating Nordic's transition from a HW company to a complete solution partner
- Nordic the first semiconductor company to combine best-in-class hardware, software, edge AI and cloud services
- Building, deploying and upgrading connected products to meet evolving requirements and increasing software complexity



Q3 2025 guidance

Revenue	Gross margin
USDm 165-185m	~50%
+4% to +17% y-o-y	
+1% to +13% q-o-q	

- Customer orders and forecasts indicate continued year-on-year revenue growth in Q3
- Gross margin expected to remain around ~50% in Q3



Q&A