# 20

Quarterly presentation

Second quarter 2025



#### 2Q: Strong profitability

- **Return on equity** of 14.9 %. Strong contributions from all income lines and very low loan losses.
- Solid growth in net interest income. Continued high activity in the retail market with intense competition.
   More moderate corporate market activity, but rate cut from Norges Bank is expected to contribute positively.
- Strong growth in **non-interest income**, especially in insurance, with solid sales activity. High revenues also from the merged real estate brokerage operations.
- Significant profit contributions from financial items, including SpareBank 1 Gruppen, as well as share sales and dividends received from Eika
- High cost growth, driven by IT, merger-related expenses, and increased staffing. Some of this is due to one-off effects but also reflects new initiatives and continuous strengthening of business development, regulatory compliance, and quality initiatives.
- Low **impairment charges**, of NOK 1 million. The overall quality of the loan portfolio is solid.







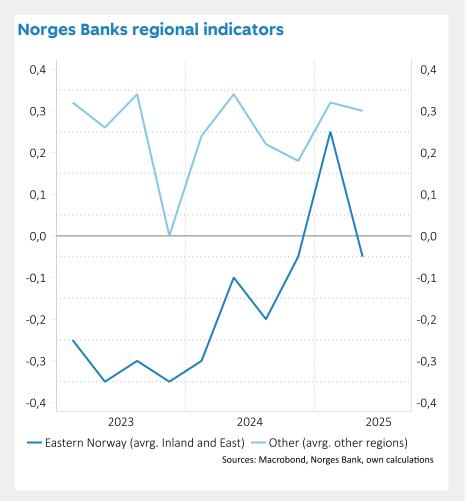
## Financial targets

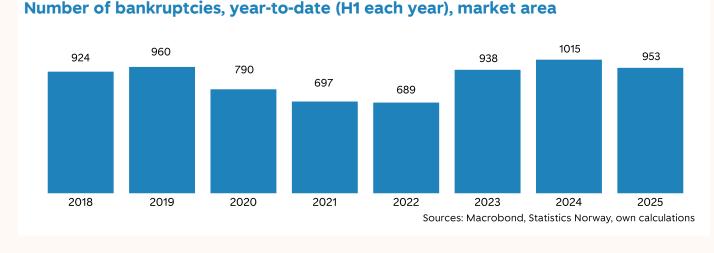


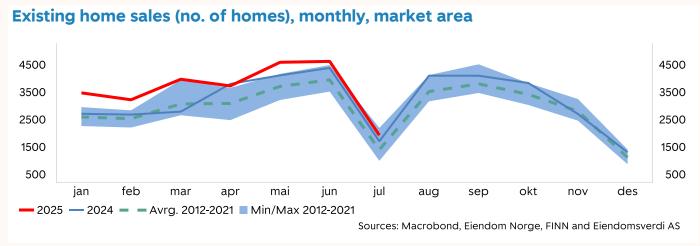


## Global turmoil, but regional signs of improvement

Activity in market area has been lower than elsewhere in Norway, but looks to be recovering. Rate cut from Norges Bank will help rate-sensitive sectors. Activity in housing market is still high.



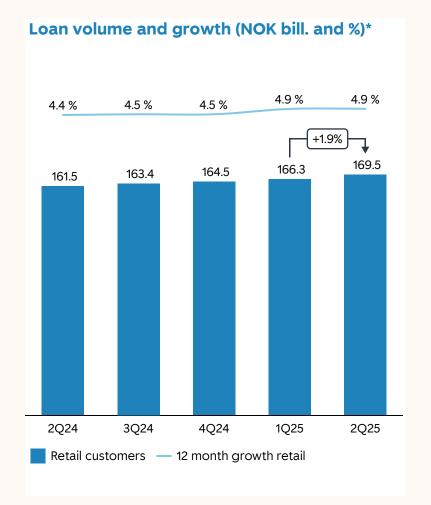


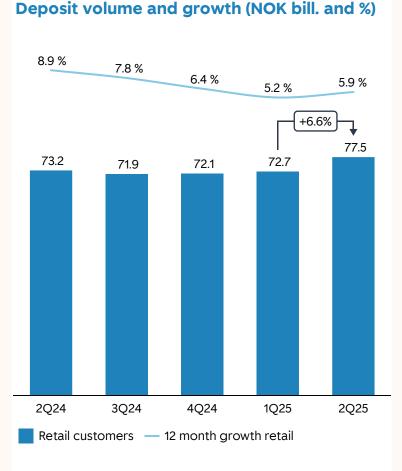


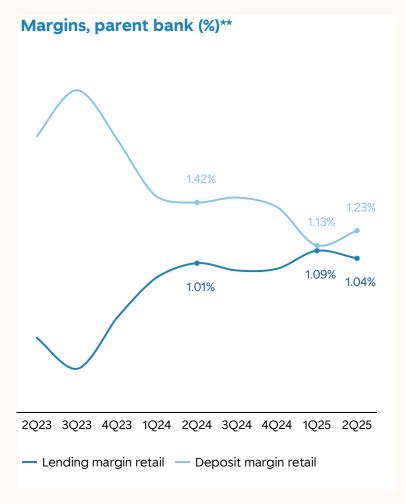


## Retail market: Another strong quarter

High activity with large number of mortgage applications. The best union offers in the market contributes especially positively and market share has increased. Strong non-interest income, especially from insurance sales.





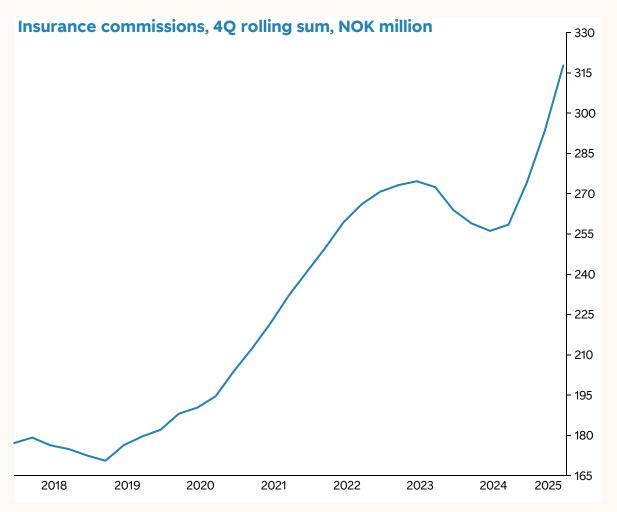


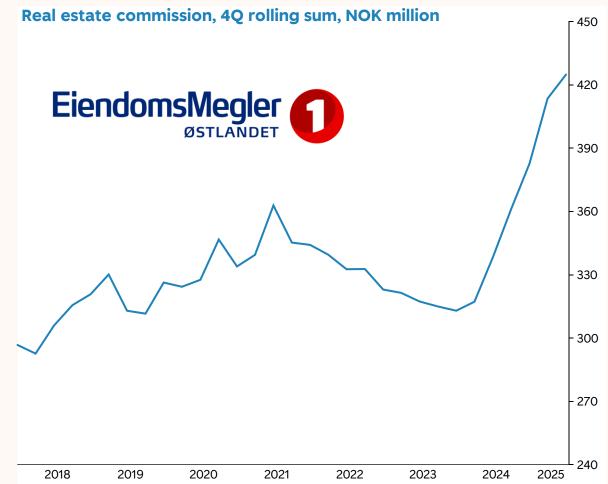
<sup>\*</sup> Includes loans transferred to the covered bond companies. \*\* Based on allocation of customer loans between retail and corporate divisions.



## Lower interest rates sharpens focus on commissions

Bank is leading in insurance sales. Good sales, insurance price adjustments, and low claims contributes positively. Merged real estate company delivers strong first half year, with increasing market shares.

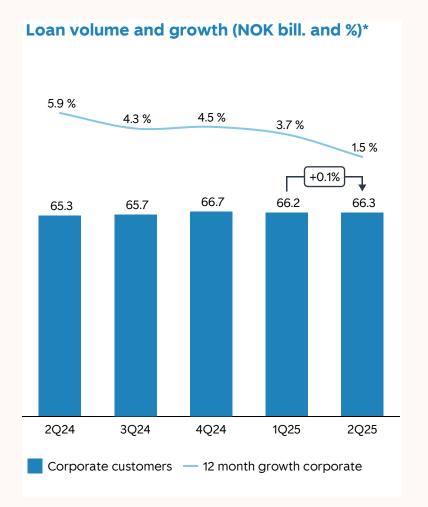


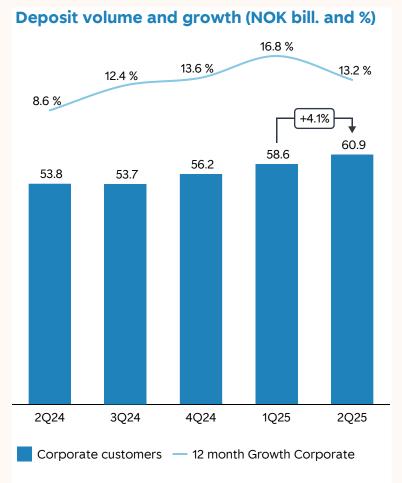


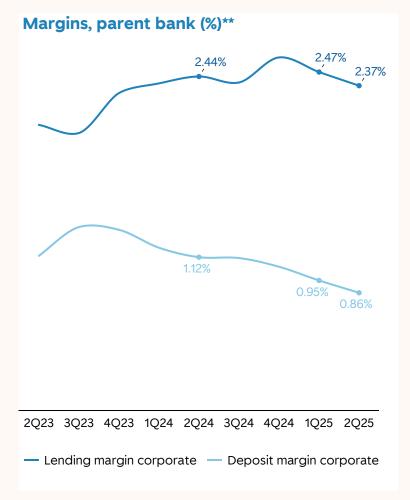


## Corporate market: Moderate activity levels

Moderate growth in market area and the loan portfolio has been stable. Signs of increased investment appetite in interest-sensitive sectors. Very high CM customer satisfaction, which will benefit the bank when the market turns.







<sup>\*</sup> Includes loans transferred to the covered bond companies. \*\* Based on allocation of customer loans between retail and corporate divisions.



## New initiatives and leading customer service



Opening of finance centre in Drammen
New and important market area
Real estate branches being
established



Developing strong finance centre in Gjøvik
Opening of new customer service centre
Important element in growth initiative in
Oppland region



Leading customer service
Ranked top-3 for the
second year in a row
(«KSIndeks»)



## Revised strategic vision and ambition

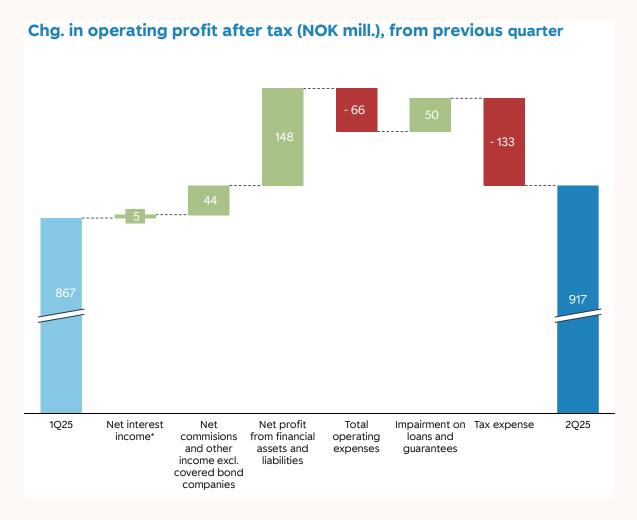
#### **Together we develop Eastern Norway**

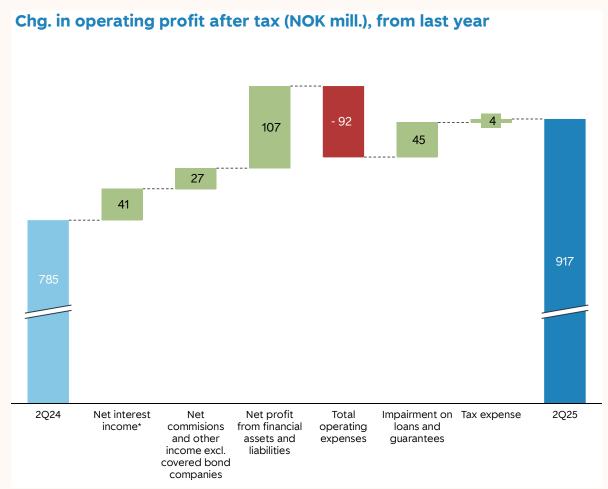






#### Income statement



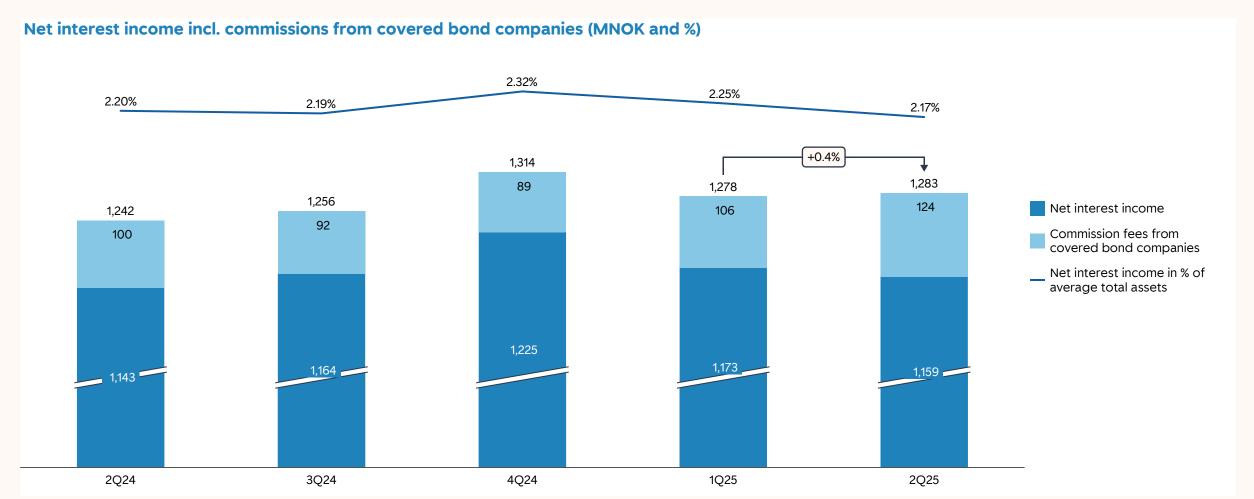




<sup>\*</sup> Net interest income includes commission fees from covered bond companies.

#### Net interest income

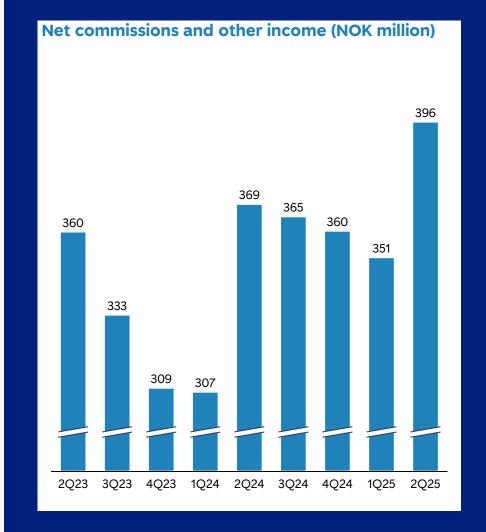
NII incl. commission fees from the covered bond companies rose by 3.2 % from the same period in 2024. New income model in covered bond companies contributed 19 MNOK in increased income in 2Q-25.





### Commission income

(NOK million)	2Q25	1Q25	2Q24
Commission income from credit cards	10.2	9.6	17.3
Payment services	78.5	63.0	78.1
Commissions from insurance	90.2	83.4	71.6
Commissions from savings	13.1	11.7	13.3
Commission from real estate brokerage	127.5	108.3	116.1
Income from accounting services	54.4	51.6	51.7
Other operating income / -commisions	21.7	23.7	20.6
Commission income and other income *	395.7	351.3	368.8

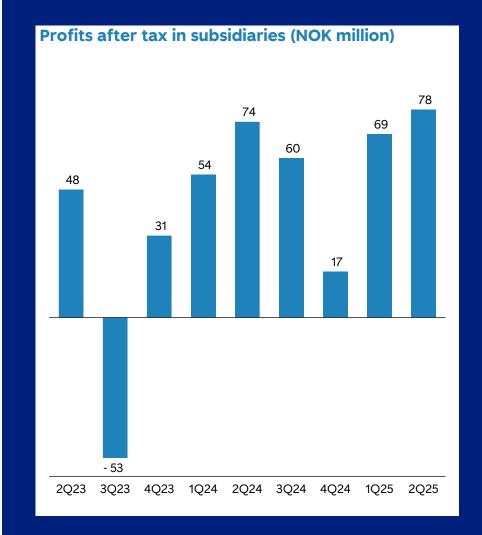


<sup>\*</sup> Excludes commission income from the covered bond companies.

#### Profits in subsidiaries

(NOK million, after taxes)	2Q25	1Q25	2Q24
Sparebank 1 Finans Østlandet AS - Group	58.1	57.7	50.4
Totens Boligkreditt AS	3.2	3.8	5.4
EiendomsMegler 1 Østlandet AS *	11.7	4.7	13.4
SpareBank 1 ForretningsPartner Østlandet AS - Group	5.5	3.2	4.8
Subsidiaries	78.5	69.3	73.9

<sup>\*</sup> EiendomsMegler 1 Oslo Akershus AS, and EiendomsMegler 1 Innlandet AS merged with accounting effect from January 1, 2025. Comparative figures are shown aggregated. 14

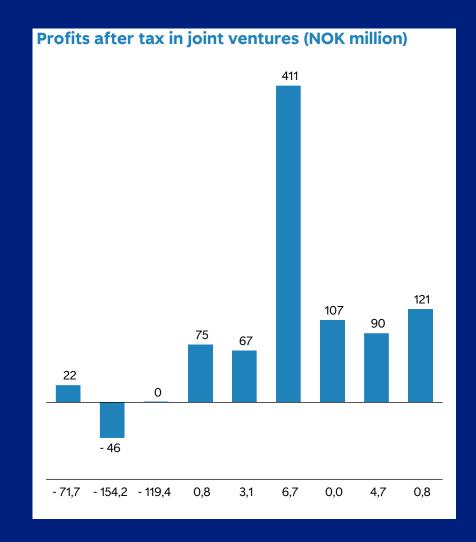




## Profits in joint ventures

Resu	lt s	hare

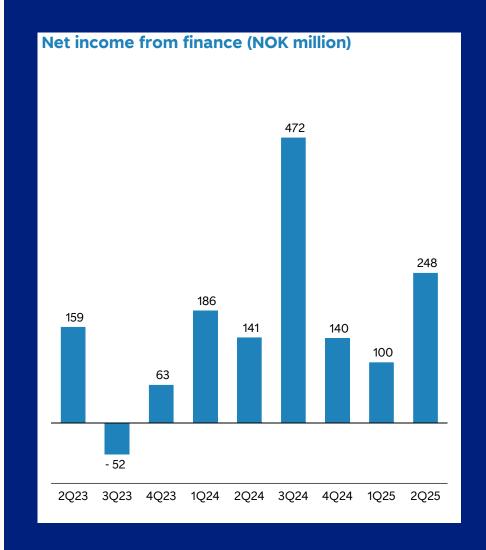
(NOK million, after taxes)	Ownership	2Q25	1Q25	2Q24
SpareBank 1 Gruppen AS - Group	12.4%	72.8	37.3	0.4
SpareBank 1 Forvaltning AS	6.3%	4.4	4.4	3.8
SpareBank 1 Boligkreditt AS	23.2%	17.2	23.7	35.0
SpareBank 1 Næringskreditt AS	10.9%	2.5	2.4	2.9
Kredittbanken ASA	20.5%	3.0	- 0.8	1.1
SpareBank 1 Betaling AS	17.3%	- 3.7	- 3.0	0.1
BN Bank ASA	10.0%	24.4	21.0	20.9
Other ventures		0.8	4.7	3.1
Joint ventures		121.2	89.7	67.3





## Net income from financial assets and liabilities

(NOK million)	2Q25	1Q25	2Q24
Dividends from shares and other equity instruments	48.7	1.4	38.5
Share of profit or loss of associates and joint ventures	121.2	89.7	67.3
Net profit from other financial assets and liabilities	78.0	8.9	35.3
Net profit from financial assets and liabilities	247.8	100.0	141.2

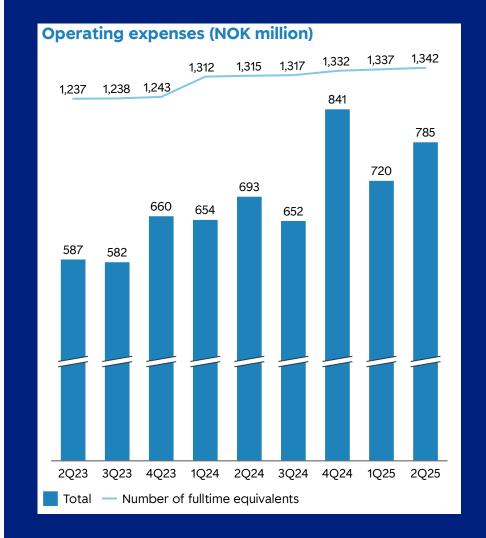




## Operating expenses

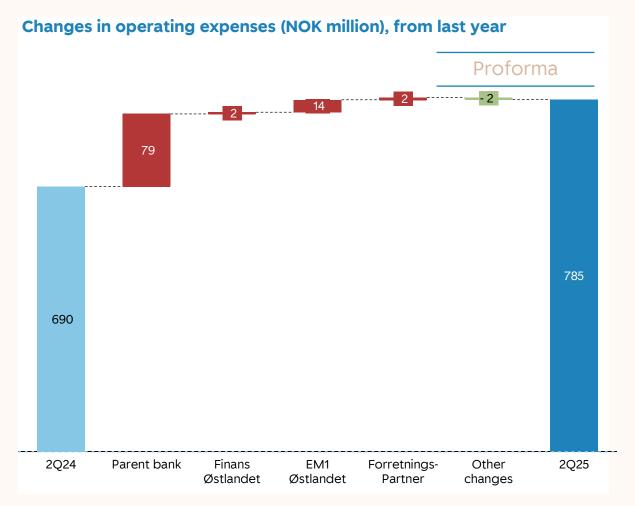
40 MNOK in increased ICT expenses from court ruling in the case b/w SpareBank 1 Utvikling and Tietoevry. In addition, running ICT expenses will increase by about 15 MNOK annually going forward.

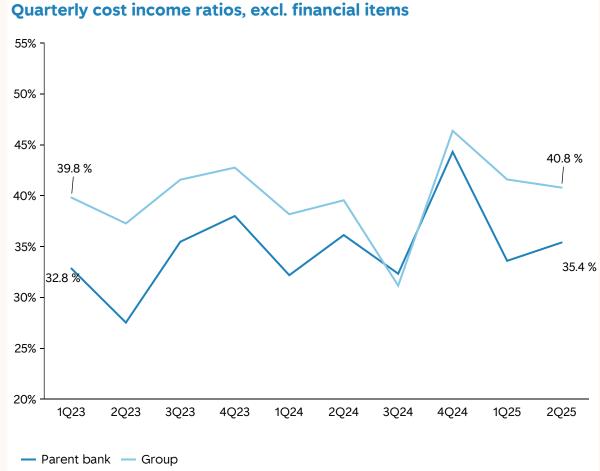
(NOK million)	2Q25	1Q25	2Q24
Personnel expenses	400.2	394.8	368.1
Depreciation/amortisation	39.0	39.5	33.2
ICT expenses	170.8	121.4	113.7
Marketing expenses	29.1	28.1	33.0
Operating expenses real estate	19.8	27.1	19.7
Merger costs	24.8	1.2	1.5
Other expenses	101.7	107.9	123.9
Total	785.4	720.0	693.1





## Operating expenses



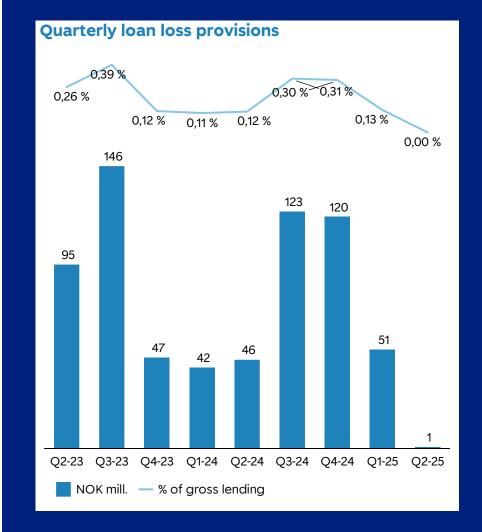




## Loan loss provisions

Loan loss provisions (NOK million)	2Q25	1Q25	2Q24
Retail market	- 4.0	- 1.8	4.0
Corporate market	1.3	46.3	32.9
SpareBank 1 Finans Østlandet	3.4	6.7	9.2
Group	0.8	51.3	46.0

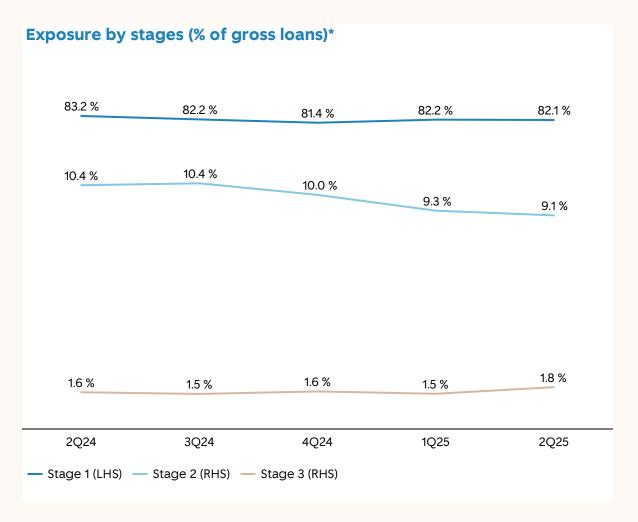
Loan loss provisions (NOK million)	2Q25	1Q25	2Q24
Change in model-based loss provisions	-26.1	-33.0	-30.7
Change individual loss provisions	-40.1	-100.8	48.3
Net write-offs	67.0	185.1	28.4
Group	0.8	51.3	46.0

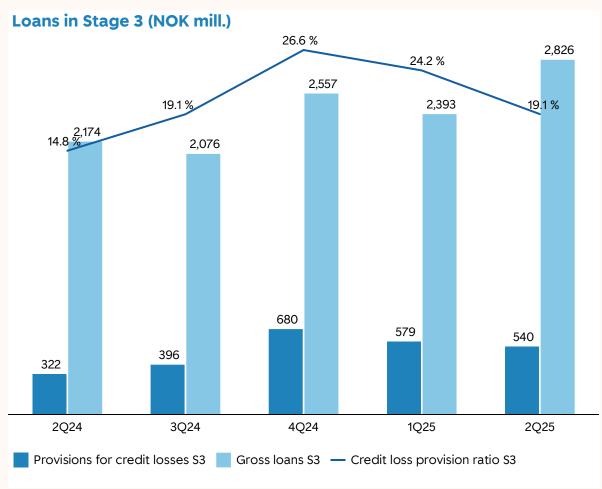




## Exposures per stage and credit loss provision ratio in stage 3

Merger with Totens contributed in isolation to an increase in gross loans in stage 3 loans of just above NOK 650 mill.



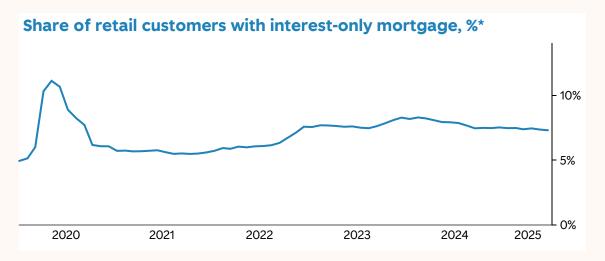


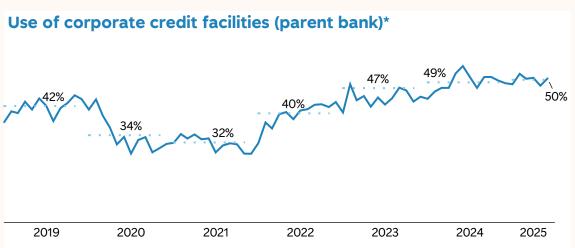
<sup>\*</sup> Excluding loans transferred to covered bond companies. Residual up to 100 per cent is due to loans at fair value over profit.

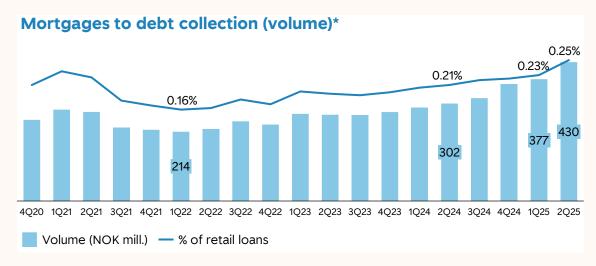


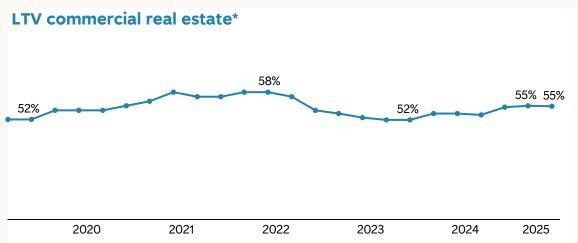
## A solid loan portfolio

Bank closely follows up payment problems, but far fewer customers than expected have problems.









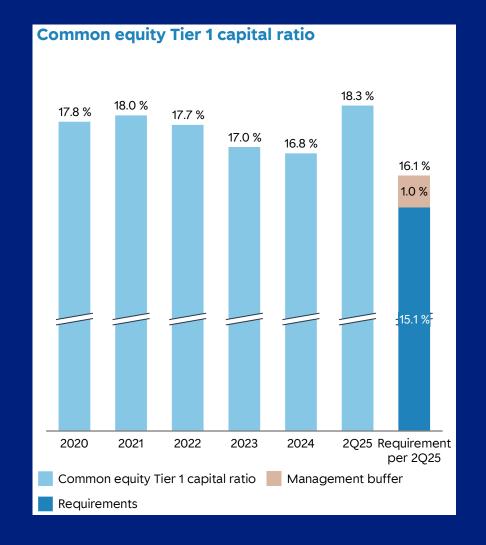


<sup>\*</sup> Based on numbers for parent bank excl. Toten portfolio.

## Capital levels

Larger positive effect from CRR3 on CET-1 than originally estimated, but larger negative effect in 3Q than previously estimated from higher risk weight floor. Net effect of regulatory changes is estimated to be somewhat smaller than previously thought (+0.1 pp. vs. +0.3 pp.)

	2Q25	1Q25	2Q24
CET 1 capital ratio	18.3 %	17.1 %	16.8 %
Tier 1 capital ratio	20.2 %	19.0 %	18.8 %
Capital adequacy ratio	22.7 %	21.3 %	21.2 %
Leverage Ratio	7.2 %	7.5 %	7.1 %







## Together we develop Eastern Norway



## Why invest in SPOL?





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#### Disclaimer

This presentation contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance.

Although SpareBank 1 Østlandet believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors.

Important factors that may cause such a difference for SpareBank 1 Østlandet are, but are not limited to: (i) the macroeconomic development, (ii) change in the competitive climate, (iii) change in the regulatory environment and other government actions and (iv) change in interest rate and foreign exchange rate levels.

This presentation does not imply that SpareBank 1 Østlandet has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.

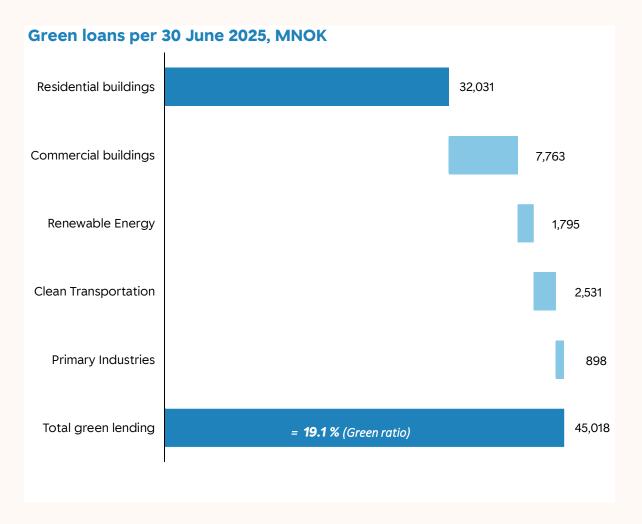


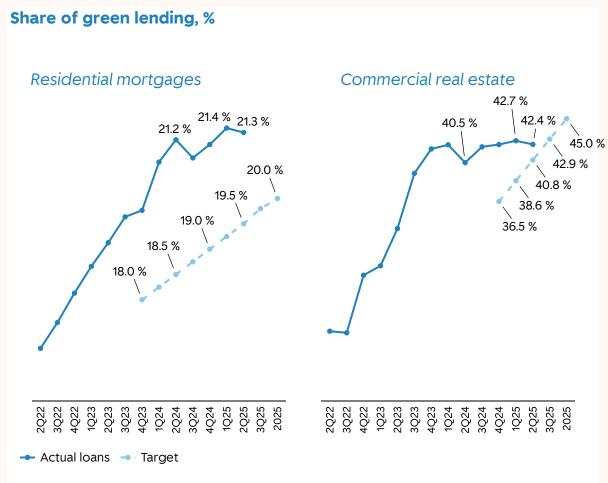
## Appendix



## Green lending

Green share of lending is important to reach our net zero emissions objective.\*







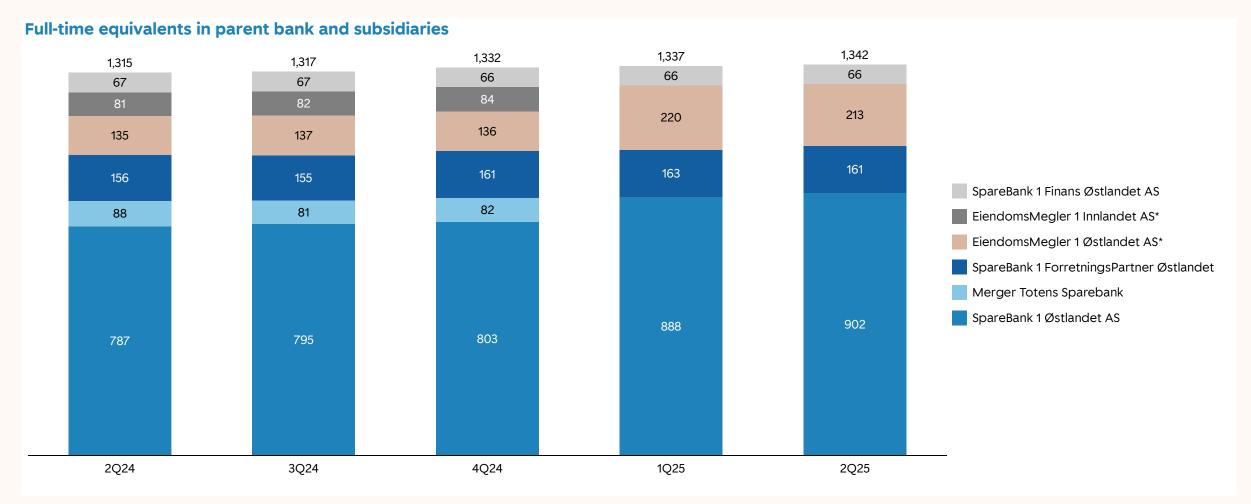
<sup>\*</sup> Green loans are defined on page 122 in 2024 Annual report.

#### Good feedback on our work on CSR

115 199	In brief	Score	Scale	Published
Discloser 2024	Internationally recognised non-profit organisation that evaluates organisations on their environmental transparency and performance (published 2025).	B "Climate" B "Forest" C "Water"	A-F	2025
MSCI ESG RATINGS	In February, 2024, SpareBank 1 Østlandet received a rating of AAA (on a scale of AAA-CCC) in the MSCI ESG Ratings assessment.	AAA	AAA-CCC	2024
SUSTAINALYTICS INDUSTRY ESG TOP RATED	In 2025, SpareBank 1 Østlandet was recognized by Sustainalytics as an ESG Industry Top Rated company. In December, 2024, SpareBank 1 Østlandet received an ESG Risk Rating of 12,0 and was assessed by Sustainalytics to be at low risk of experiencing material financial impacts from ESG factors.	<b>11.9</b> "low risk"	0-100	2024/2025



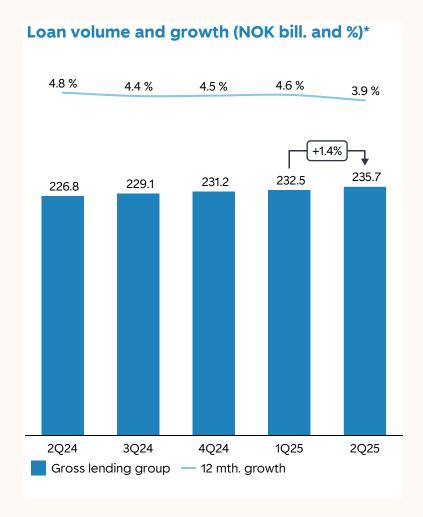
#### Headcount

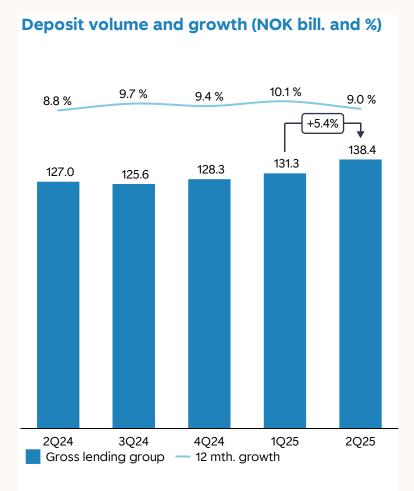


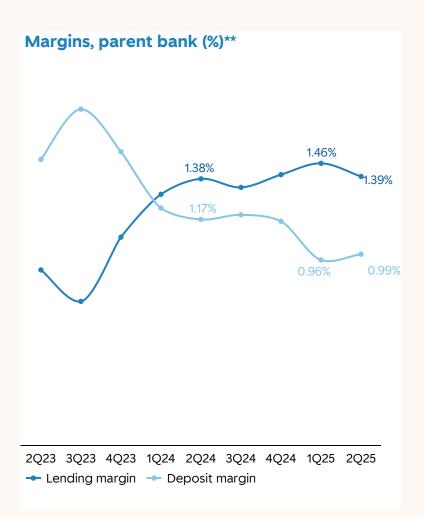
<sup>• \*</sup> EM1 Innlandet and EM1 Oslo/Akershus merged with accounting effect on January 1, 2025. In the figure, EM1 Østlandet corresponds to EM1 Oslo/Akershus 30 before January 1.



## Group volume growth and margin developmen traceins



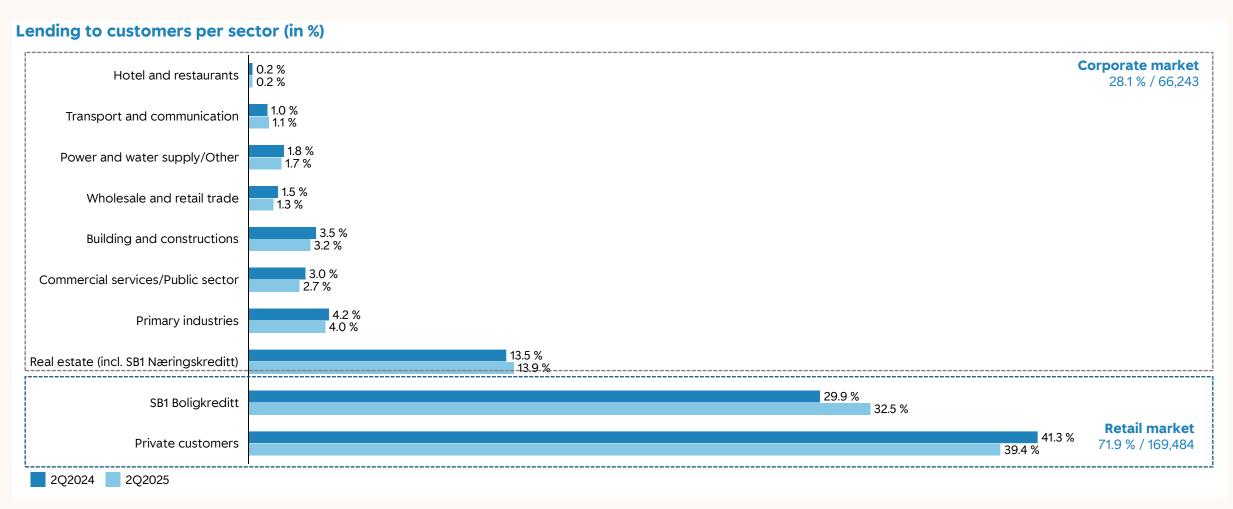




<sup>\*</sup> Includes loans transferred to the covered bond companies. \*\* Based on allocation of customer loans between retail and corporate divisions.

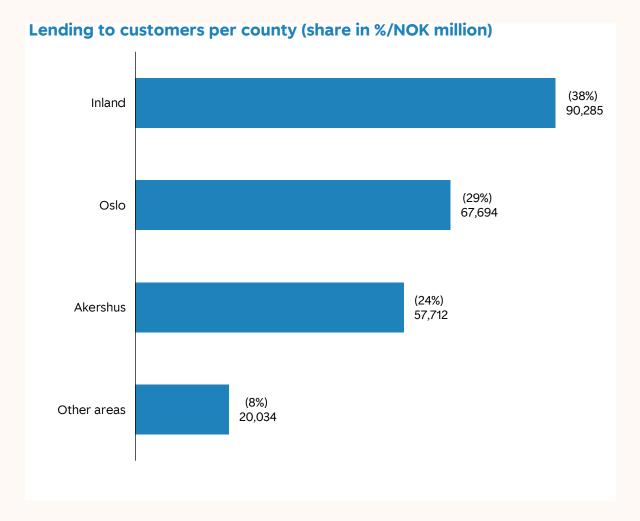


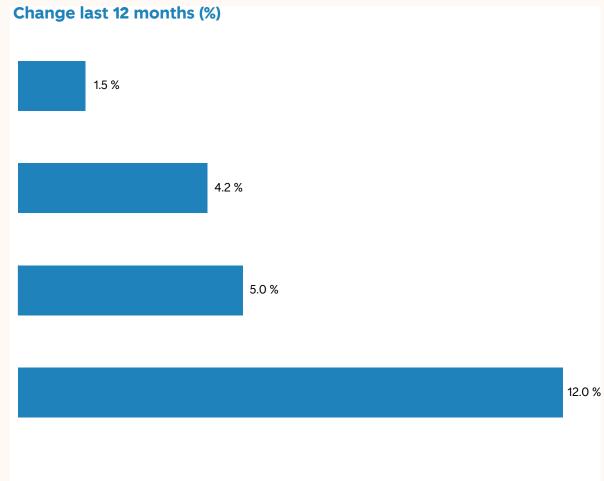
## Well diversified loan portfolio





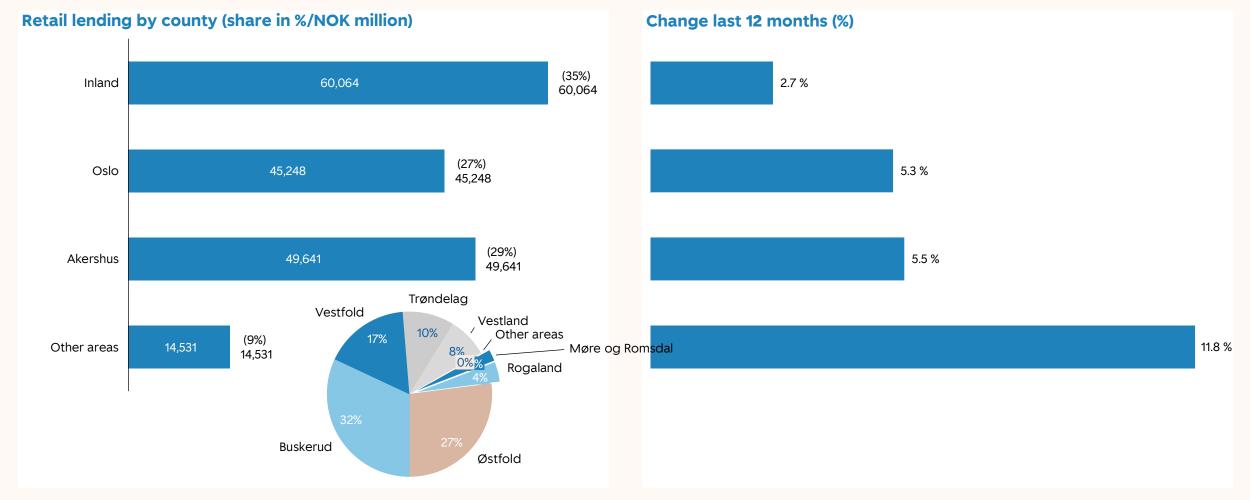
## The Group's lending by geography





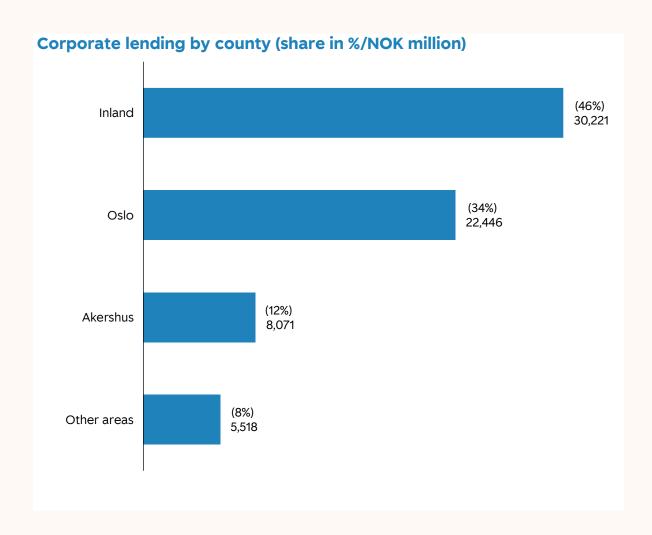


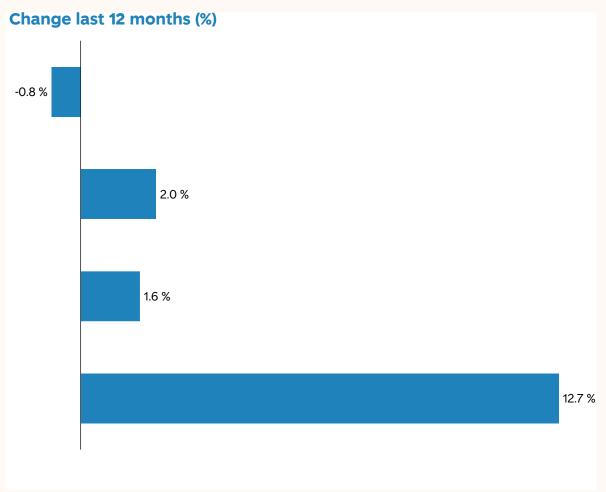
## Mortgage loans by geography





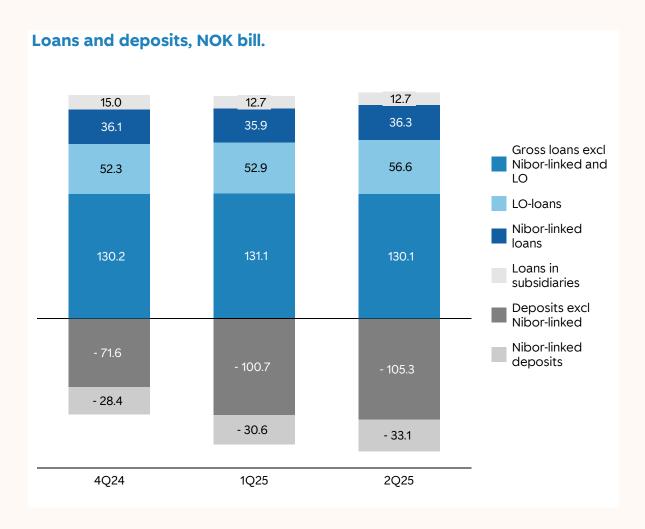
## Corporate market lending by geography

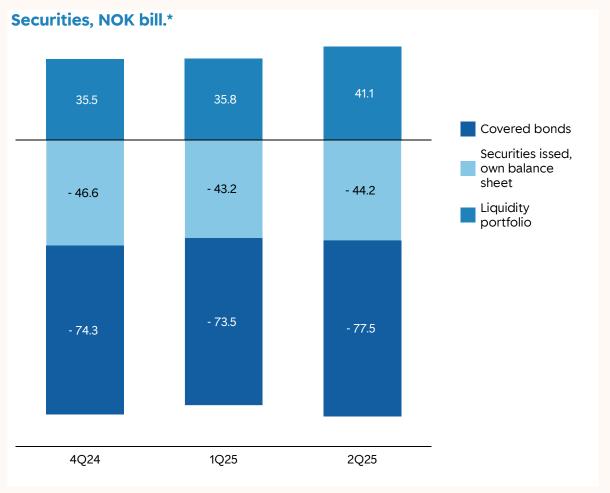






#### Rate sensitive volume

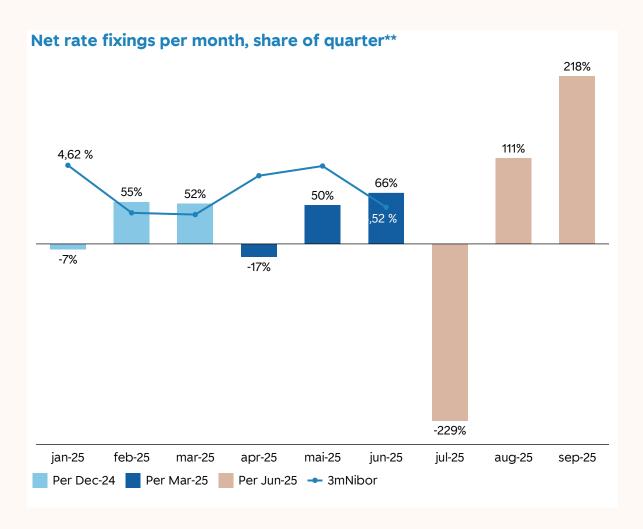


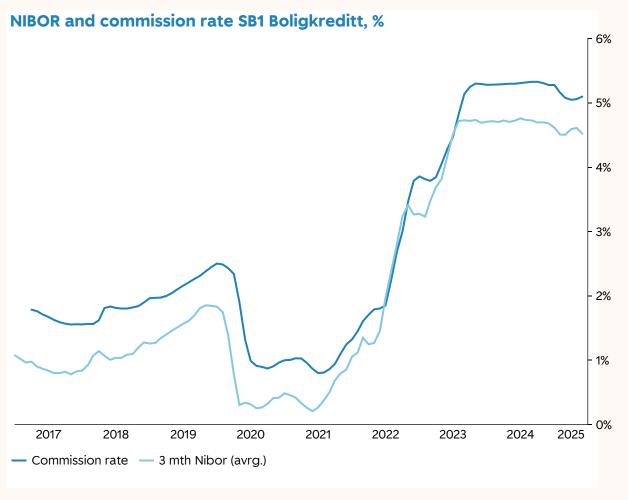




<sup>\*</sup> Covered bonds refer to loans transferred to covered bond companies.

## Rate fixings of funding and security holdings

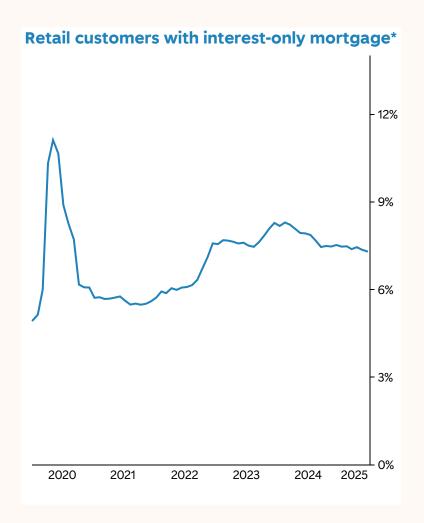


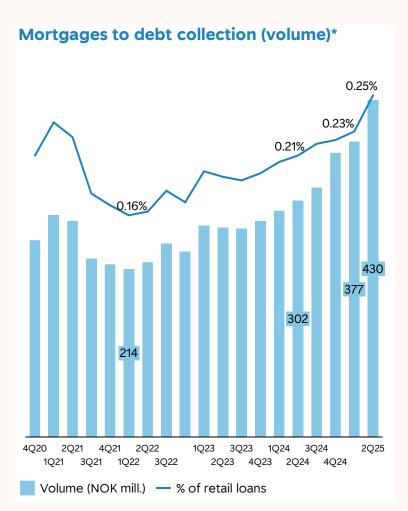


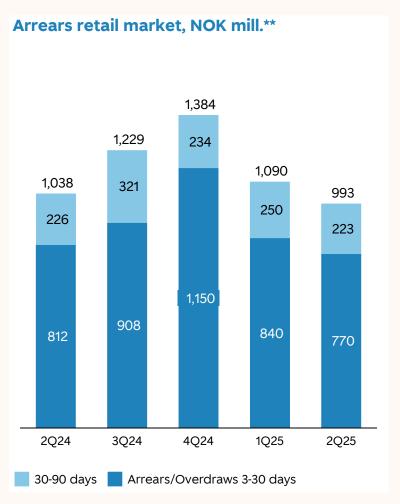
<sup>\*</sup> Includes rate fixings on liquidity portfolio, debt securities issued on own balance, and interest rate/cross currency basis swaps.



## Retail: Indicators of underlying credit quality



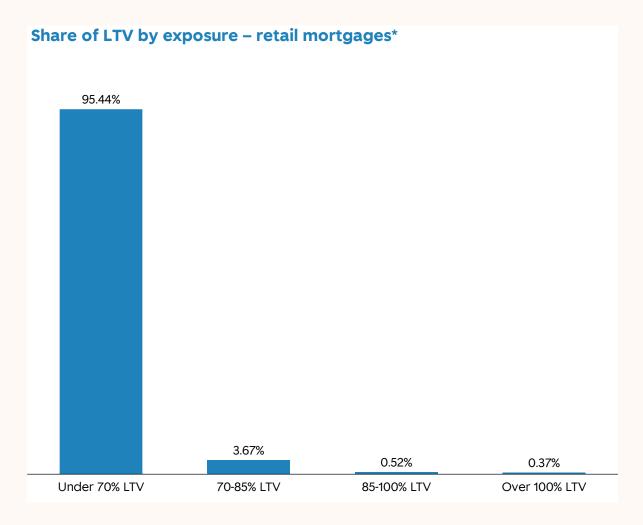


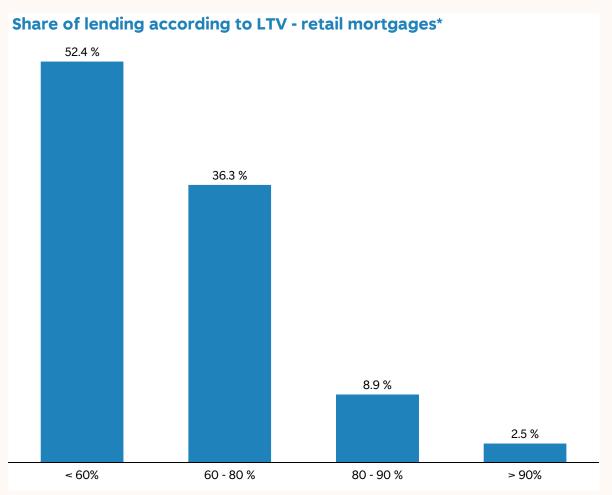




<sup>\*</sup> Based on numbers for parent bank excl. Toten. \*\* Does not include loans transferred to SpareBank 1 Boligkreditt.

## Retail: Mortgage collateral







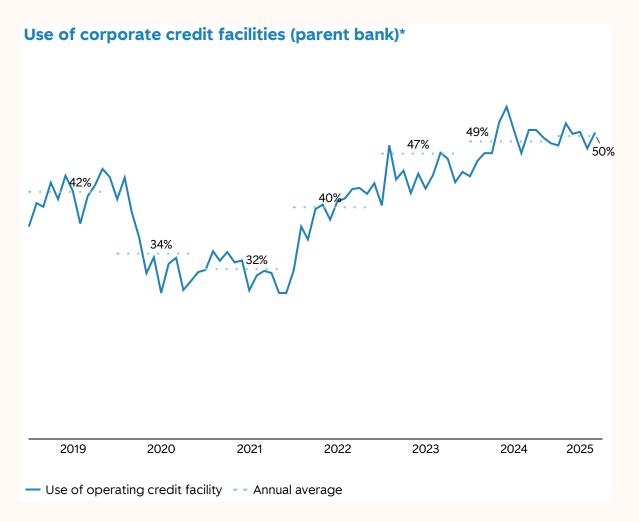
<sup>\*</sup> Including loans transferred to SpareBank 1 Boligkreditt.

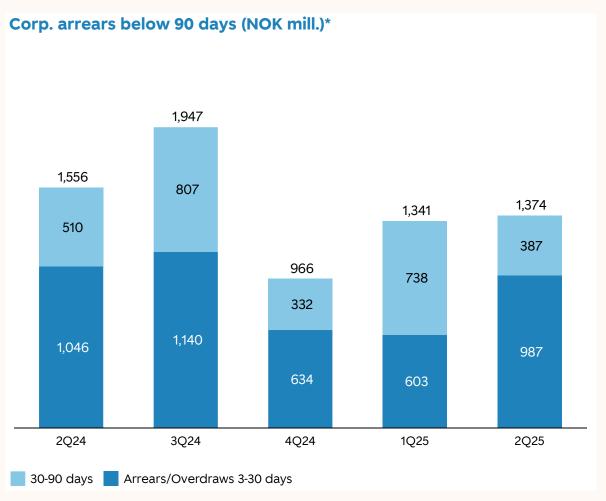
## Stable low LTVs in new mortgage approvals

Share of new mortgage approvals and average LTV per period and county (Inland county divided b/w old Hedmark and Oppland counties) Oslo **Hedmark Akershus Oppland** Other 61% 62% 65% 60% 64% 63% 60% 59% 59% 58% 59% Share of new mortgage approvals (volume) Average LTVat the time of approval 31% 30% 31% 29% 2019 2021 2023 2024 Last 2021 2023 2024 Last



## Corporate: Indicators of underlying credit quality



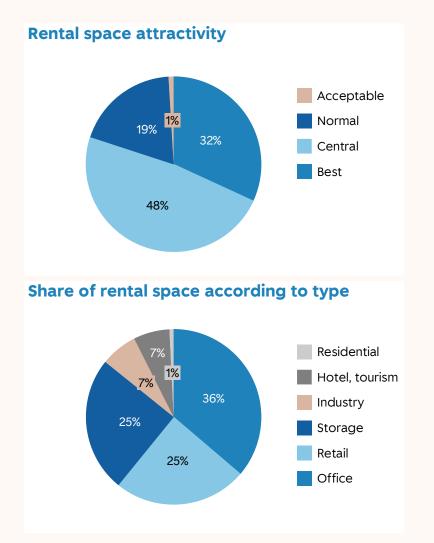


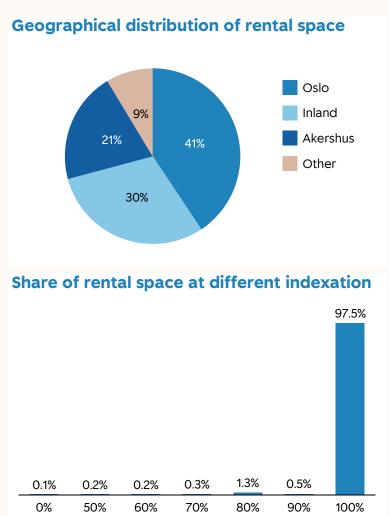
<sup>\*</sup> Based on numbers for parent bank excl. Toten portfolio, with exposures of at least NOK 10 mill.

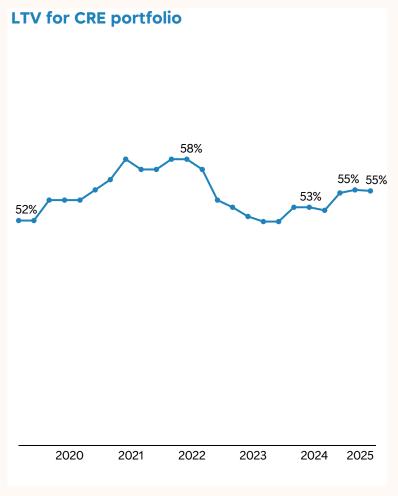


## CRE: Attractive, diversified portfolio

96 % of tenants have contracts that are 100 % indexed (to CPI). \*



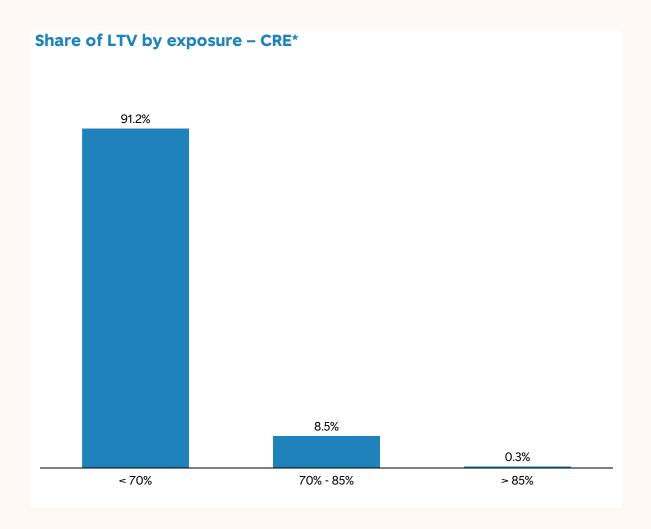


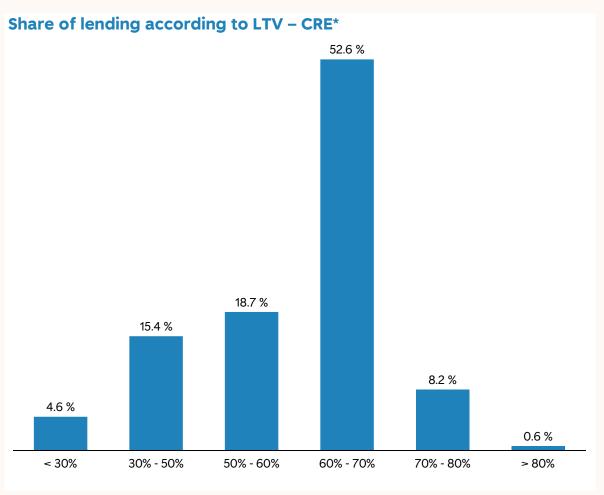




#### **CRE: Solid collateral**

Loan portfolio is well positioned for higher yields in the commercial real estate market.





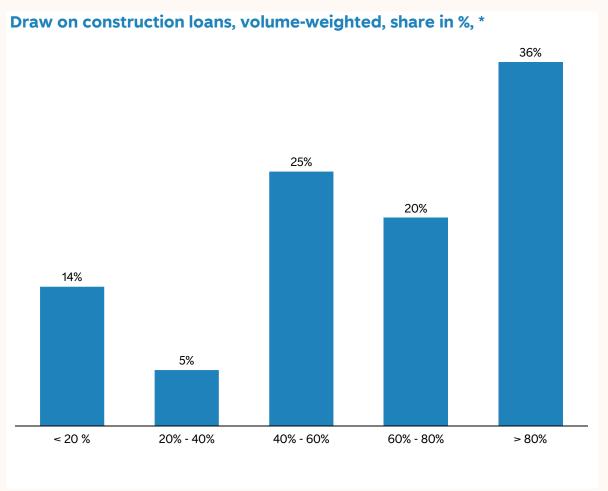
 $<sup>^{\</sup>star}$  Based on numbers for parent bank excl. Toten portfolio, with exposures of at least NOK 10 mill.



## Projects: Low activity for building projects

Required pre-sales normally 60 %, depending for example on equity, experience and complexity.





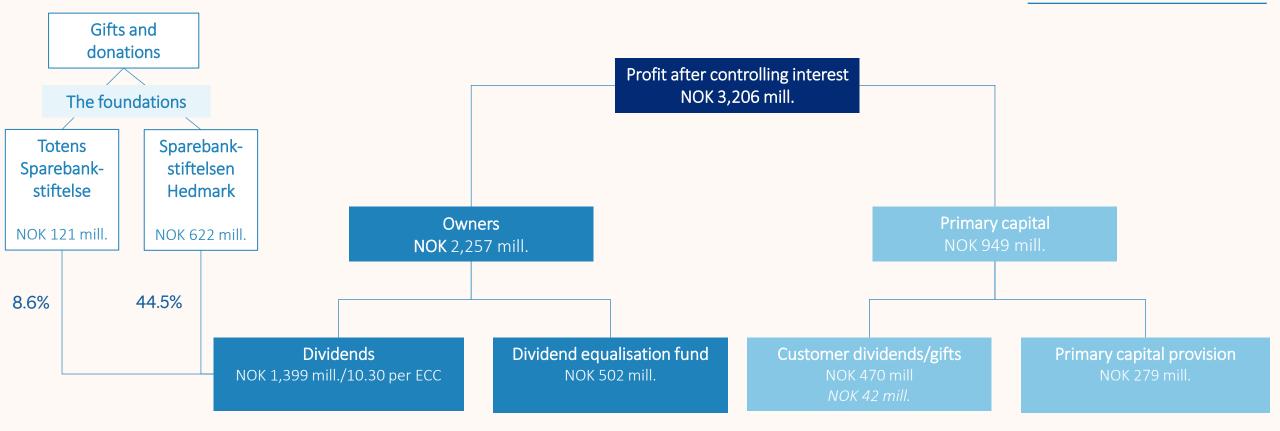


<sup>\*</sup> Based on numbers for parent bank excl. Toten portfolio.

#### Profit allocation for 2024

In line with dividend policy, for owners and society (through primary capital)

**ILLUSTRATION** 



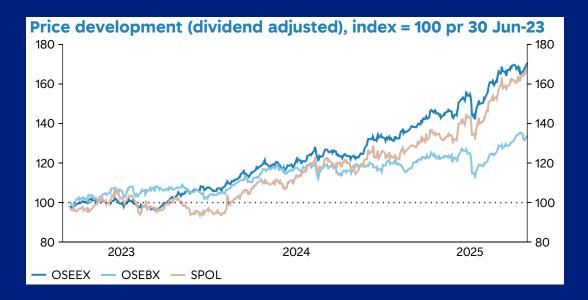
Dividends for the owners and customers equal 60 % of the Group's profit after tax1)

1) The figures in the statement do not add up to 100% because the results in subsidiaries, profit contributions, Bank's donation provisions, fund for unrealised gains and non-controlling interests have been excluded. Moreover, the allocation of profits is based on profit after taxes in the parent bank while the dividend policy regards Group profits after taxes..

#### **SPOL**

	Q2-25	Q1-25	Q2-24
ECC ratio	73.2 %	73.2 %	70.0 %
ECC issued	135,860,724	135,860,724	115,829,789
Market price (NOK)	194.64	164.46	135.74
Market capitalisation (NOK million)	26,444	22,344	15,723
Book equity per ECC 2)	128.95	124.29	117.88
Earnings per ECC, NOK 3)	9.14	4.44	9.13
Price/Earnings per ECC 2)	10.56	9.14	7.40
Price/book equity 2)	1.51	1.32	1.15

<sup>1)</sup> SpareBank 1 Østlandet was listed on 13 June 2017.







<sup>2)</sup> APMs are defined in the quarterly report and the factbook.

Profit after tax for controlling interests x Equity capital certificate ratio\*/ number of ECC's.



## Together we develop Eastern Norway

