



Quarterly presentation

Q4 2025

February 5, 2026

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This presentation was prepared in connection with the Q4 results released on February 5th, 2026. Information contained herein will not be updated. The following slides should also be read and considered in connection with the information given orally during the presentation.

Today's presenters

- Vegard Wollan, CEO
- Pål Elstad, CFO

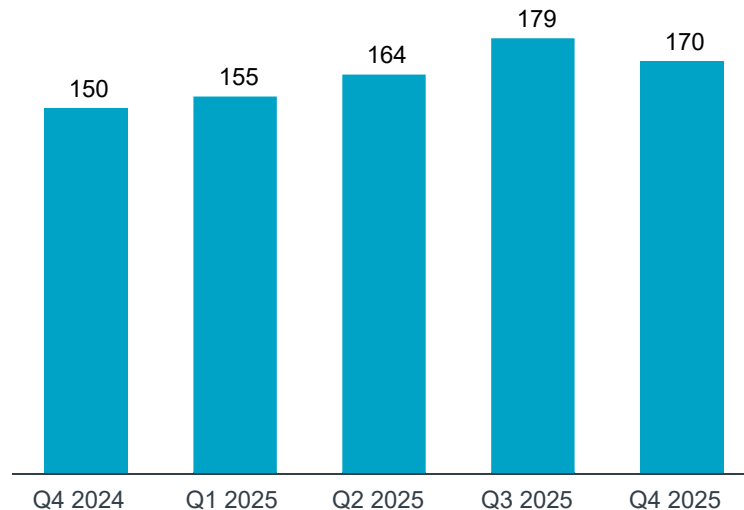


Revenue growth and margin improvement

Q4 2025

- Revenue of USD 170 million
- Gross margin of 55% and 52% adjusted for reversal of inventory write-down
- Reported EBITDA USD 15 million (8.9%) and adjusted EBITDA USD 13 million (7.5%)

Quarterly revenue development (USDm)



Revenue growth for both top-10 and broad market

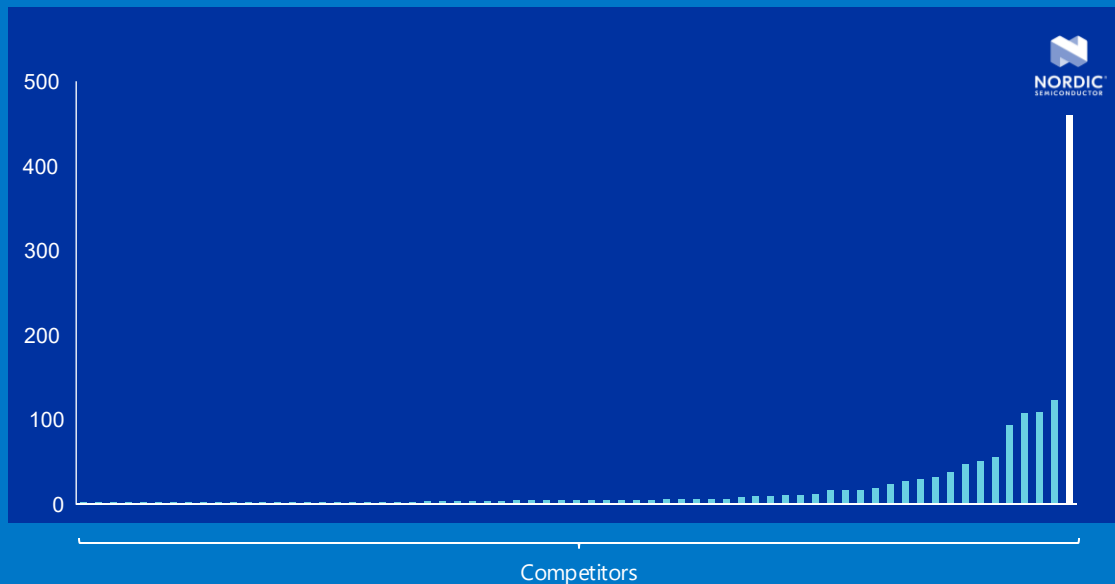


- Top-10 revenue reflecting strong relationships and close collaboration with key customers
- Broad market continuing regaining traction

Clear design win leader – increasing nRF54 traction

32% share of certifications last 12 months, 3-4x of closest competitors

Bluetooth Low Energy end-product certifications, last 12 months



Nordic
end-product
certifications

Q4'25
103 designs
32% share

LTM
460 designs
32% share



nRF54LV10A

For next-generation healthcare wearables

Targeting large and growing markets including biosensors and continuous glucose monitors (CGMs)

- Ultra-compact design
- Single silver-oxide coin cell
- Advanced security features
- 30–50% lower power consumption vs. previous generation

World's first Bluetooth LE SoC combining low-voltage operation with Bluetooth Channel Sounding for positioning and presence detection

Ultra-low-power edge AI solution

AI for the smallest battery-powered IoT devices

- **nRF54LM20B:** New ultra-low-power, large-memory wireless SoC with integrated Axon NPU
- **Axon NPU:** AI accelerator with up to 7x faster performance and 8x better energy efficiency than the competition
- **Neuton models:** Ultra-tiny edge AI software models – 10 x smaller, faster, and more efficient than the competition – ideal for running edge AI on any Nordic chip
- **Nordic Edge AI Lab:** Development tool to simplify and accelerate ultra-low-power edge AI development – supporting all Nordic SoCs and long-range modules



Accelerating space-enabled IoT connectivity

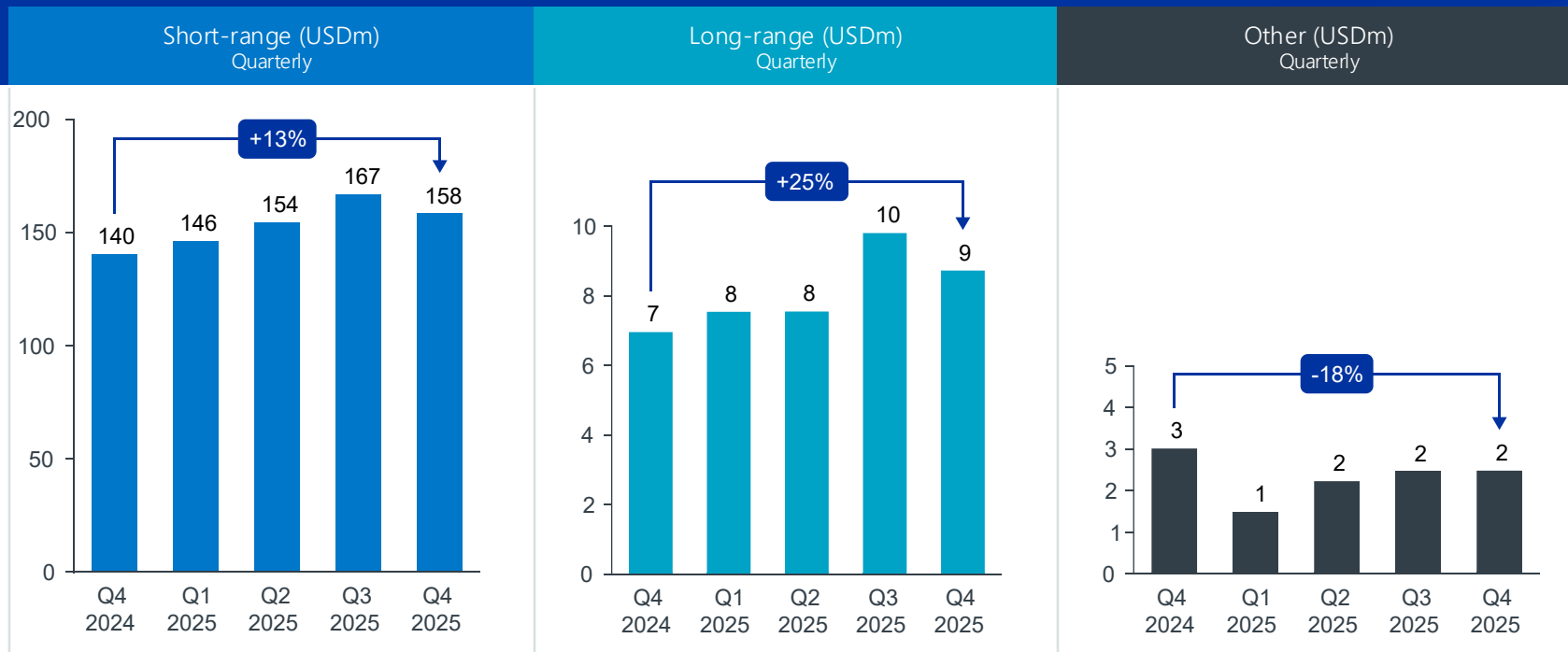


- nRF9151 module **certified for Skylo's** GEO satellite network
- Enabled connectivity across several leading satellite operators, including **Iridium, Myriota, Sateliot, Skylo and OQ Technology**
- Seamless cellular and satellite coverage enables **true global IoT connectivity**
- These certifications **lower the barrier** for customers targeting global IoT at scale

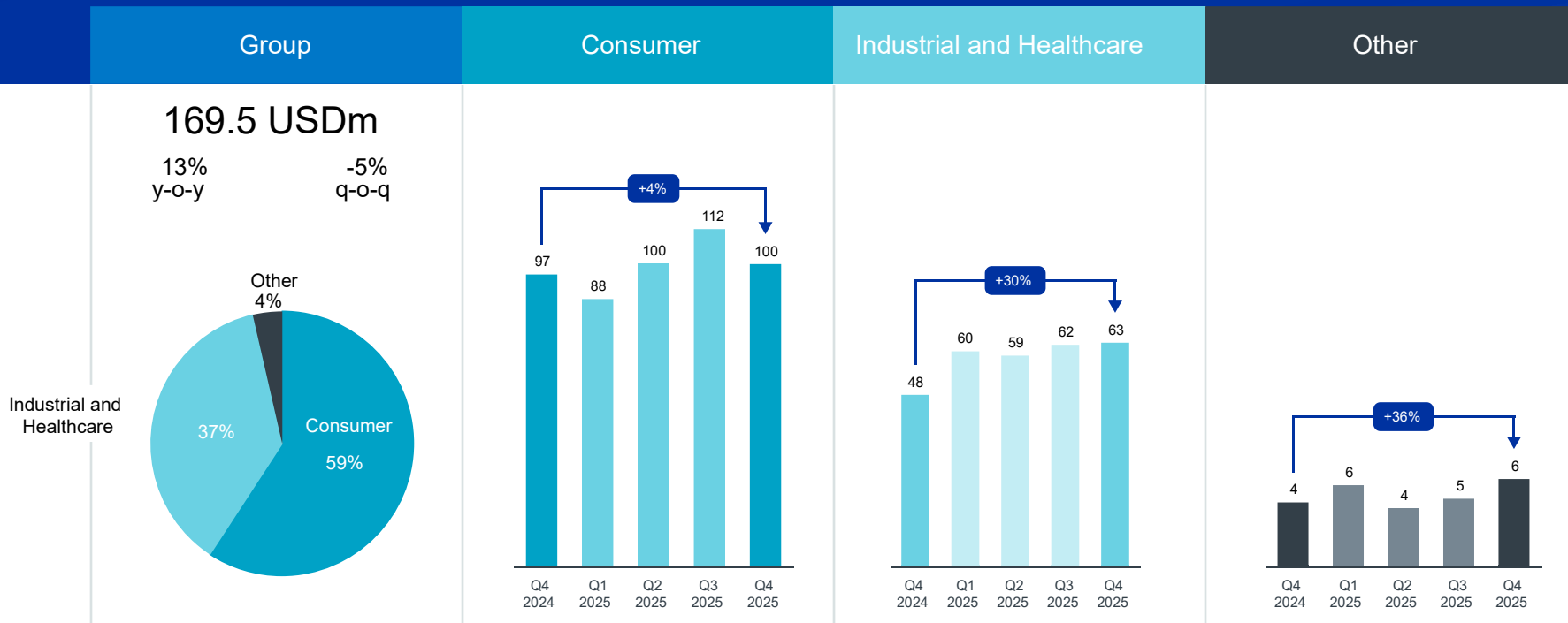
Financials

Pål Elstad, CFO

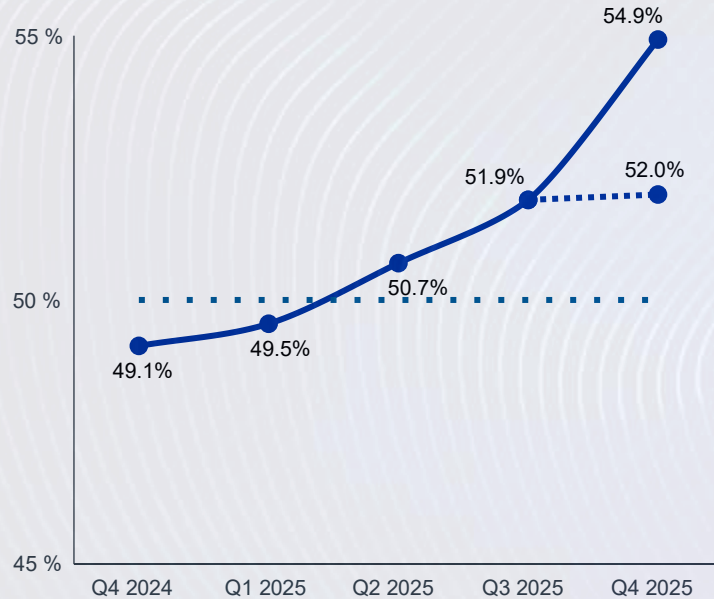
Revenue by technology



Revenue by markets



Gross margin



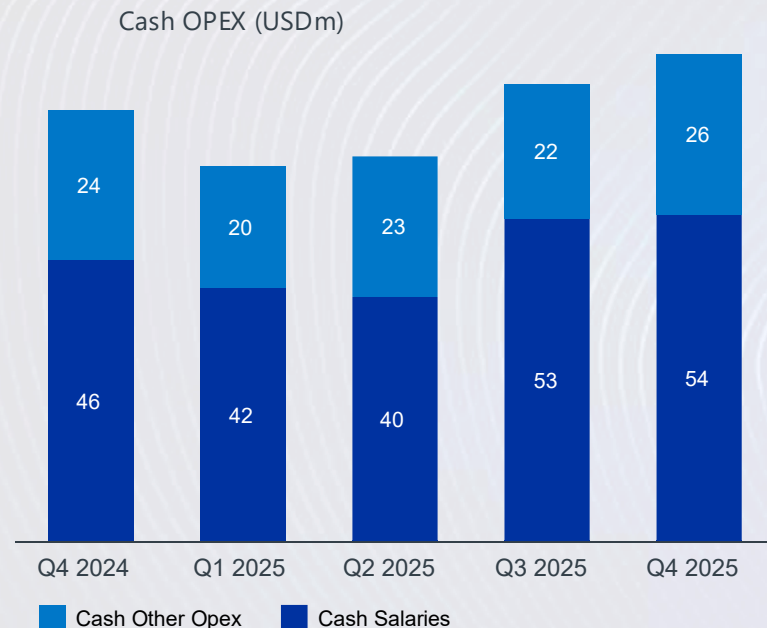
- Reversal of write-down of Long-range components of USD 5 million
- Improvement reflects customer and product mix, improvement in broad market and positive contribution from Cloud services
- Expecting gross margin above 50% also in Q1 2026
- Reiterating long-term ambition to maintain gross margin >50%

Operating model performance Q4 2025

Adjusted gross margin		Q4 2025	Q4 2024	Δ		
R&D Short-range	52.0%	USD	USD			
	17.9%	Revenue	169.5m	150.2 m	+12.9 %	Improved demand both from key customers and broad market
		Adjusted Gross margin	52.0%	49.1%	+2.9pp	Customer and product mix, plus contribution from acquired services
			USD 88.2 m	USD 73.8 m		
R&D Long-range	9.5%	R&D Short-range	17.9%	15.2%	+2.7pp	
			USD 30.3 m	USD 22.9 m		
R&D Wi-Fi	2.0%	R&D Long-range	9.5%	8.8%	+0.7pp	Continued renewal of the product portfolio and increased activity to deliver on our long-term ambitions
			USD 16.1 m	USD 13.3 m		
SG&A	15.1%	R&D Wi-Fi	2.0%	2.7%	-0.7pp	
			USD 3.4 m	USD 4.0 m		
		SG&A	15.1%	14.5%	+0.6pp	Higher bonus accruals
Adjusted EBITDA	7.5%		USD 25.6 m	USD 21.7 m		
		Adjusted EBITDA	7.5%	7.9%		Reflecting high R&D activity and cost increases
			USD 12.7m	USD 11.9m		
Q4 2025						

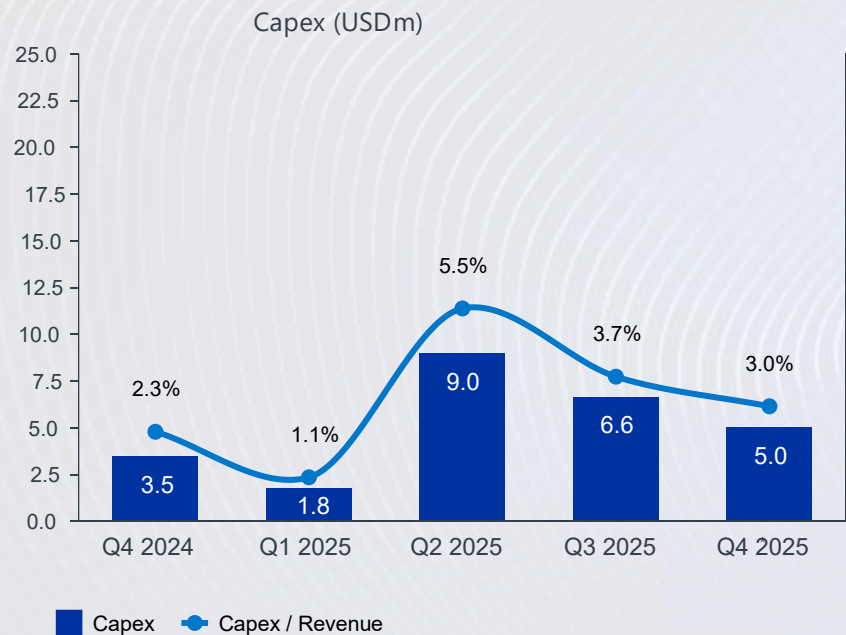
Cash cost development

- Number of employees increased to 1,431 at the end of Q4 2025, including 59 employees joining from Neuton and Memfault
- Software, hardware and sales activities increase other opex in Q4 2025
- Negatively impacted by FX ~ USD 3.7 million



Capex intensity

- Capital expenditures mainly reflect supply chain capacity expansion and lab equipment
- Capex intensity last 12 months at 3.4 % of revenue

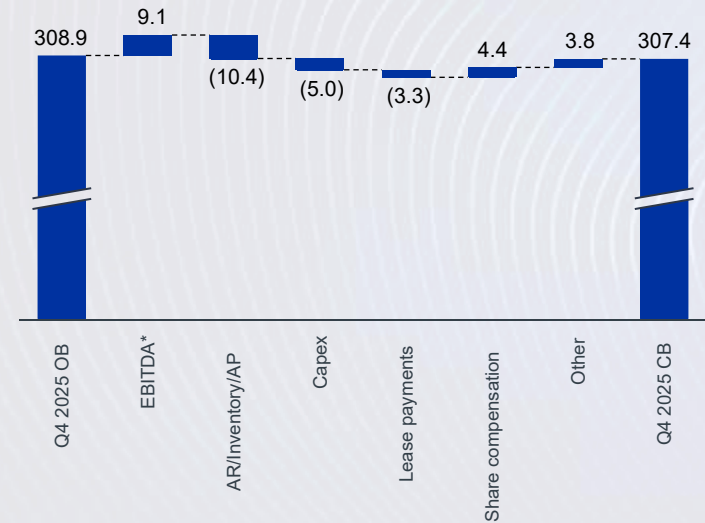


*Q3 2025 capex values excludes assets acquired from Memfault and Neutron

Cash flow

- Continued positive cash generation from operations, with EBITDA of USD 9.1m including capitalized development costs
- Net working capital increased mainly because of higher inventories

Cash position and cash flow Q4 2025 (USDm)



Q1 2026 guidance



- Customer orders and forecasts indicate continued year-on-year revenue growth in Q1
- Gross margin expected above 50%

Closing remarks

Vegard Wollan, CEO

Progressing the product portfolio renewal

Short-range

Announced 7 different nRF54 products since the first launch in late 2024 → continuing roll-outs in 2026

Long-range

Broadened the market with nRF9151 and satellite support → soon launching nRF92 on 22nm

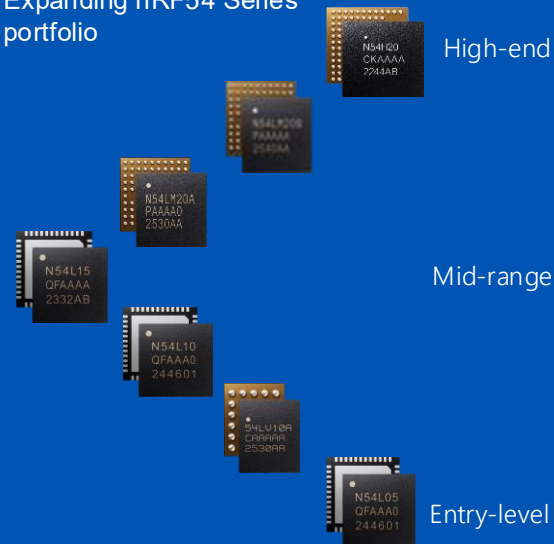
PMIC

Added two new PMICs to the portfolio in 2025 → similar cadence expected 2026

Wi-Fi

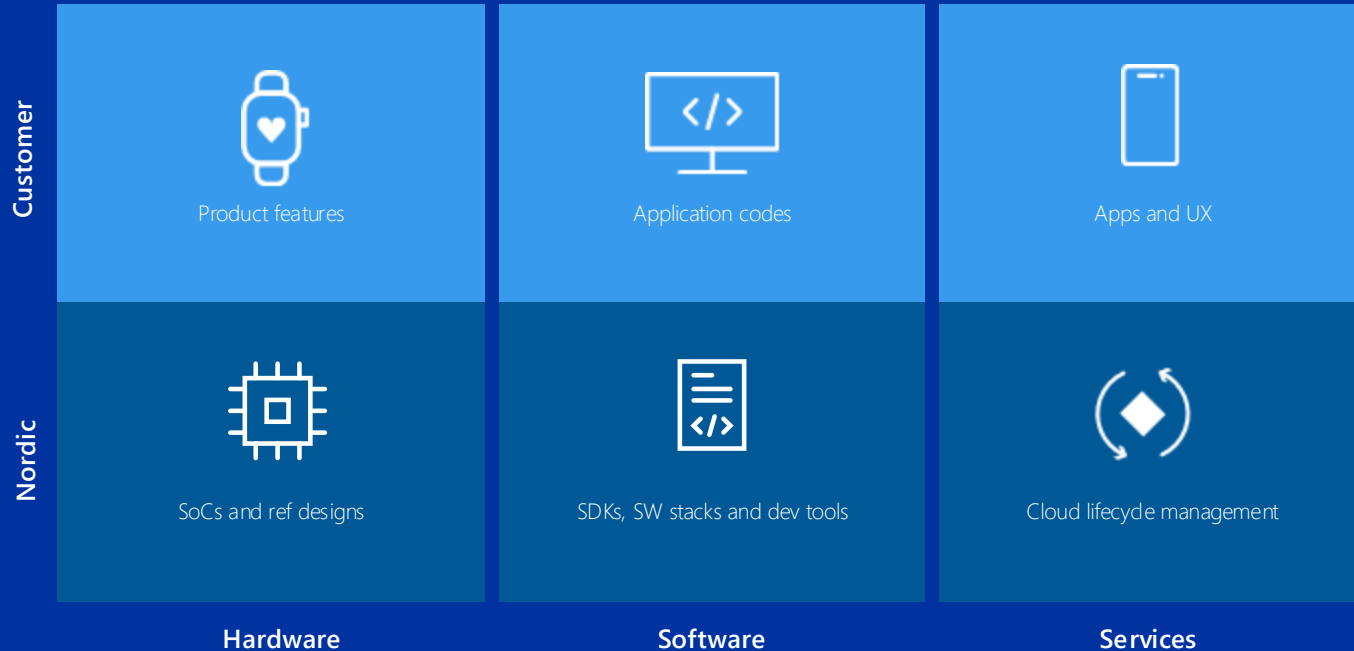
Limited offering with nRF70 Series → launch of new nRF71 on 22nm expected by end of 2026

Expanding nRF54 Series portfolio



Complete solutions provider from chip to cloud

Leadership across hardware, software, and services – accelerated by strategic acquisitions



On track towards our long-term ambitions



Facsimile: Slide from Nordic Capital Markets Day, September 2024

- Stronger than expected revenue growth of 31% in 2025
- Increased gross margin and improved EBITDA
- On track to meet our financial Group targets to grow revenue by >20% on average in 2024-30 and move towards 25% EBITDA-margin



Q&A