



Webstep ASA: Fourth quarter and full year results 2025. Dividend proposal of NOK 1.49 per share

Oslo, 12 February 2026: Webstep ASA today reports revenues of NOK 205.5 million for the fourth quarter of 2025, a decrease of 8.9 per cent from the same period last year. Adjusted EBIT margin ended at 7.3 per cent (8.4 per cent), while reported EBIT margin was 2.9 per cent (6.9 per cent).

For the full year, Webstep ASA reports revenue of NOK 835.2 million (874.1). EBIT for the year ended at NOK 55.9 million (66.7), corresponding to an EBIT margin of 6.7 per cent (7.6). Adjusted EBIT margin ended at 7.8 per cent (8.4 per cent).

The Board of Directors intends to propose a dividend of NOK 1.49 per share. The proposed dividend distribution will be on the agenda for the Company's annual general meeting to be held on 19 May 2026.

The quarter was characterised by reduced headcount, increased hourly rates, modestly lower utilisation, and continued tight cost control.

"2025 was a year of major transition for Webstep, preparing the company for long-term success. As we enter 2026, we have progressed well in the transition. With top-tier industry knowledge and renewed leadership, we are stronger, more customer-centric, more agile in how we work, and better set up to deliver improved commercial results," says CEO Kristine Lund.

Measures taken during the year are central to reinforce Webstep's ability to drive growth, strengthen customer relationships, and integrate industry insight with technology expertise. We are convinced that execution of our strategy will improve results going forward.

Throughout 2025 Webstep signed a range of frame agreements with major private and public organisations. From a sales perspective, the fourth quarter was marked by a high volume of contract extensions, with limited client churn, which builds backlog and sets us up well for 2026. Major customers such as Aker, the Norwegian Armed Forces, Enova, Posten and the Norwegian Courts Administration all extended their contracts.

Webstep is focused on making strong, targeted recruitments to enhance growth and profitability going forward. As previously communicated, the reduction in the number of consultants will have a short-term negative impact on revenue development. The churn is partly linked to organisational changes over time, including the departure of leaders who have chosen to pursue new opportunities and establish their own businesses. We remain confident that we will return to sustainable growth over time.

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Webstep ASA is a provider of consultancy services to the private and public sector, with the IT expertise necessary to deliver the most demanding digitalisation and IT services.

This information is subject to the disclosure requirements pursuant to section 5-12 of the Norwegian Securities Trading Act.