INTO.I



INTERIM REPORT JANUARY – SEPTEMBER 2010

| | 9 mths Jan-Sept | | 3 mths | Full year | |
|--|-----------------|-------|--------|-----------|-------|
| Key ratios | 2010 | 2009 | 2010 | 2009 | 2009 |
| Net sales, SEK M | 449.8 | 439.4 | 143.9 | 137.9 | 603.0 |
| Profit from holdings, SEK M | 40.7 | 42.3 | 14.1 | 12.5 | 52.0 |
| Operating profit, SEK M | 26.3 | 26.1 | 9.2 | 6.5 | 5.5 |
| Operating margin, % | 6 | 6 | 6 | 5 | 1 |
| Profit after tax, SEK M | 24.4 | 23.6 | 8.5 | 5.2 | 1.9 |
| Earnings per share, SEK | 2.21 | 2.14 | 0.77 | 0.47 | 0.17 |
| Equity per share, SEK | 54.48 | 55.50 | 54.48 | 55.50 | 53.57 |
| Cash flow from operating activities, SEK M | -4.2 | 30.6 | -2.0 | 6.5 | 51.7 |

Success in Intoi's two largest holdings boosted the Group's operating profit by 42% to SEK 9.2m.

Operating profit in IAR Systems rose to SEK 6.8m, which is the second highest ever for a single quarter.

This success is due to the combined effects of the new sales strategy and the scalability of the business model. Net sales increased by 7% to SEK 44.2m. In local currency, net sales were up by 22% in the USA, 15% in Europe and 43% in Japan. The company is continuing to fine-tune its offering and the new technology for energy-efficient programming was well received by the market during the quarter.

Deltaco reported its highest operating profit of all time for a single quarter at SEK 8.7m. The company maintained its stable growth and increased its net sales by 5% to SEK 87.9m. At the same time, operating profit improved by 19% and operating margin rose to 10% (9). As part of an effort to take its offering to a new level, the management has been reinforced and the product range widened, the latter of which has led to higher inventories. In addition, the wholly owned logistics facility is being enlarged in order to expand delivery capacity.

Northern reported an operating profit that remains unsatisfactory. In September the software's technical edge was confirmed when Gartner named Northern one of four Industry Challengers alongside HP, Symantec and SolarWinds. After the integration with Nocom Software, the company has extended its sales reach and is working to fully leverage its technology.

Activities in Deltaco and IAR Systems affected the Group's cash flow for the quarter. The Group has a strong financial position, with equity per share of SEK 54.58 (equity per share excluding intangible assets is SEK 25.18), an equity/assets ratio of 82% (80), cash and cash equivalents of SEK 44.5m and an unutilized bank overdraft facility of SEK 43.5m.

We have previously communicated our goal for the Group to post an operating profit for 2010 that exceeds the level in 2008 (SEK 32.3m). Given the positive development and strong market positions of our holdings, we are confident that this target will be met.

Stefan Skarin

Group

JANUARY – SEPTEMBER 2010

| Summary income statements | 9 mths J | an-Sept | 3 mths . | Jul-Sept | Full year |
|--------------------------------------|----------|---------|----------|----------|-----------|
| SEK M | 2010 | 2009 | 2010 | 2009 | 2009 |
| Net sales, total | 449.8 | 439.4 | 143.9 | 137.9 | 603.0 |
| Operating expenses | -406.1 | -393.5 | -128.8 | -124.3 | -546.2 |
| Depreciation of tangible assets | -3.0 | -3.6 | -1.0 | -1.1 | |
| Profit from holdings | 40.7 | 42.3 | 14.1 | 12.5 | 52.0 |
| Central costs, net | -10.6 | -12.0 | -3.5 | -4.6 | -22.3 |
| Amortization of intangible assets | -3.8 | -4.2 | -1.4 | -1.4 | -5.5 |
| Impairment loss on intangible assets | - | - | - | - | -18.7 |
| Operating profit | 26.3 | 26.1 | 9.2 | 6.5 | 5.5 |
| Net financial items | -1.9 | -2.5 | -0.7 | -1.3 | -3.6 |
| Profit before tax | 24.4 | 23.6 | 8.5 | 5.2 | 1.9 |
| Income tax | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit for the period | 24.4 | 23.6 | 8.5 | 5.2 | 1.9 |
| Operating margin, % | 6 | 6 | 6 | 5 | 1 |
| Earnings per share, SEK | 2.21 | 2.14 | 0.77 | 0.47 | 0.17 |

| Balance sheets, SEK M | Sept 30, 2010 | Sept 30, 2009 | Dec 31, 2009 |
|------------------------------|---------------|---------------|--------------|
| Intangible assets | 323.8 | 336.5 | 319.0 |
| Tangible assets | 54.3 | 79.3 | 54.3 |
| Financial assets | 107.7 | 105.4 | 107.3 |
| Other current assets | 204.4 | 195.6 | 197.2 |
| Cash and cash equivalents | 44.5 | 47.5 | 60.6 |
| | | | |
| Equity | 602.0 | 613.3 | 591.9 |
| Interest-bearing liabilities | 45.7 | 56.1 | 32.4 |
| Interest-free liabilities | 87.0 | 94.9 | 114.1 |
| Total assets | 734.7 | 764.3 | 738.4 |
| Equity per share, SEK | 54.48 | 55.50 | 53.57 |

| | 9 mths Jan-Sept | | 3 mths | Full year | |
|--------------------------|-----------------|-------|--------|-----------|-------|
| Cash flows, SEK M | 2010 | 2009 | 2010 | 2009 | 2009 |
| Operating activities | -4.2 | 30.6 | -2.0 | 6.5 | 51.7 |
| Investing activities | -11.4 | 5.4 | -2.5 | 8.1 | 21.5 |
| Financing activities | -0.5 | -20.8 | 3.7 | -3.3 | -44.9 |
| Cash flow for the period | -16.1 | 15.2 | -0.8 | 11.3 | 28.3 |

Income statements

- Net sales rose by 2% for the nine-month period and 4% for the quarter.
- Profit from the Group's holdings was SEK 40.7m (42.3).
- Operating profit was SEK 26.3m (26.1) for the nine-month period and SEK 9.2m (6.5) for the quarter.
- Net financial items totaled SEK -1.9m (-2.5).
- No tax is expected to be payable as a result of the Group's cumulative loss carryforwards.
- Earnings per share amounted to SEK 2.21 (2.14).
- A stronger Swedish krona had a negative impact of SEK 12.2m on net sales and SEK 0.7m on operating profit compared to the same period of last year.

Balance sheets

- Goodwill amounted to SEK 288.4m (304.5).
- Cumulative loss carryforwards totaled approximately SEK 362m. The capitalized value in the balance sheet was SEK 90.2m.
 - Inventories rose to SEK 91.0m (66.1) in connection with Deltaco's widened product offering and increased delivery capacity.
 - The wholly owned operating property in Deltaco has been financed with an interestbearing liability of SEK 27.8m.
- The equity/assets ratio was 82% (80).
- Equity per share was SEK 54.48 (55.50).
- Equity per share excluding intangible assets was SEK 25.18.

Cash flows

- Net cash amounted to SEK -1.2m (-8.6).
- Cash flow from operating activities for the period was burdened by increased inventories to improve delivery capacity in Deltaco.
- The bulk of investments during the quarter refer to investments in IAR Systems.
- Stockholder dividends of SEK 13.8m were paid in the second quarter.

Overview of holdings

JANUARY – SEPTEMBER 2010

| | Net sales | 5 | Operating profit | | | | | | | |
|----------------|-----------|-------|------------------|-------|-----------|------|------|------|------|-----------|
| HOLDINGS | Q1-3 | Q1-3 | Q3 | Q3 | Full year | Q1-3 | Q1-3 | Q3 | Q3 | Full year |
| SEK M | 2010 | 2009 | 2010 | 2009 | 2009 | 2010 | 2009 | 2010 | 2009 | 2009 |
| Deltaco | 272.0 | 250.6 | 87.9 | 83.9 | 351.7 | 24.4 | 23.4 | 8.7 | 7.3 | 31.9 |
| IAR Systems | 129.9 | 127.5 | 44.2 | 41.4 | 168.6 | 16.3 | 12.7 | 6.8 | 6.7 | 17.9 |
| Northern | 47.9 | 61.3 | 11.8 | 12.6 | 82.7 | 0.0 | 6.2 | -1.4 | -1.5 | 2.2 |
| Total holdings | 449.8 | 439.4 | 143.9 | 137.9 | 603.0 | 40.7 | 42.3 | 14.1 | 12.5 | 52.0 |

Deltaco – Supplier and distributor of computer accessories

- Net sales rose by 9% for the nine-month period and 5% for the quarter.
- Operating profit rose by 4% for the nine-month period and 19% for the quarter, reaching an all-time quarterly high.
- Operating margin was stable at 9% (9) for the nine-month period and increased to 10% (9) for the quarter.
- Deltaco is working to take its offering to a new level and as part of this effort has reinforced its management team with Ali Motazedi as the new President, Siamak Alian as Purchasing Manager and Claes Eriksson as Vice President.
- Deltaco is increasing its inventories in order to widen the product offering and boost capacity in its wholly owned logistics facility, which is being enlarged from 7,000 sq. m. to 7,660 sq. m. to create room for an additional 1,000 pallets. The property can be expanded by a further 4,300 sq. m.

Since Intoi acquired Deltaco in 2005, the company has invested in logistics as a means for expanding its offering to over 6,000 products. The company's logistics center and business system are now in full operation and enable delivery the same day the order is placed. Furthermore, Deltaco has established and built up its own brand, which accounted for 29% of total sales in the third quarter. Intoi's strategy for Deltaco is to achieve greater efficiency in purchasing and logistics, widen the offering of products under the Deltaco brand and expand the scope of sales, for example outside the traditional IT sector.

IAR Systems – Software and development tools for programming of microprocessors in embedded systems

- Net sales in local currency for the quarter were up by 22% in the USA, 15% in Europe and 43% in Japan.
- Operating profit rose by 28% for the nine-month period and 1% for the quarter to its second best level ever.
- Operating margin improved by 13% (10) for the nine-month period and by 15% (16) for the quarter.
- A stronger Swedish krona had a negative year-on-year impact of SEK 2.8m on net sales and SEK 1.4m on operating profit for the quarter and of SEK 10.9m on net sales and SEK 5.9m on operating profit for the nine-month period.
- License and maintenance revenue (SUA) accounted for 84% of total revenue. This share will rise in pace with a stronger focus on license revenue and decreased revenue from development contracts and third-party products.
- The company has successfully launched sales of a new technology for energy-efficient programming and introduced support for additional ARM-based chips (ARM is a global standard for advanced microprocessors).
- In order to boost sales, IAR Systems opened an office in Paris during the quarter.

Since Intoi acquired IAR Systems in 2005, the company has increased the scalability of its business model and enhanced its offering. The share of license and maintenance revenue has risen to 84%. At the same time, the offering has been shifted towards the most advanced embedded systems, typically based on ARM technology, which now account for over 50% of sales. Intoi's strategy for IAR Systems is to strengthen the offering in the most advanced systems, expand the product portfolio, raise the share of license and maintenance revenue and boost sales.

Northern – Software for Storage Resource Management

- Net sales fell slightly in the third quarter. Compared to the same period of last year, net sales for the first nine months declined due to two major contracts with a combined value of SEK 16m in the first quarter of 2009.
- Profit improved somewhat for the quarter but remains unsatisfactory. Profit for the quarter was affected by salesrelated expenses, such as the new office in Boston.
- In September Gartner presented a report in which Northern was named one of four Industry Challengers alongside HP, Symantec and SolarWinds.
- The company has extended its sales reach through the addition of resources from Nocom Software, the opening of the new office in Boston and through its partners, such as EMC Select.

Since Intoi acquired Northern in 2006 the company has developed its software, which has won widespread international recognition. Its technical edge has also been confirmed by a number of prestigious customers that include the US Navy, IKEA, Boeing and Nike. Intoi's strategy for Northern is to broaden the product portfolio and develop new ways of packaging the software, leverage the new sales resources and partner program and develop the relationship with end-users through new functions and professional services.

Financial information

Cash flow, cash and cash equivalents

Cash flow from operating activities for the nine-month period totaled SEK -4.2m (30.6), of which SEK -2.0m (6.5) refers to third quarter. Inventories increased by SEK 17.5m to SEK 91.0m in connection with Deltaco's initiatives to widen of its product offering and increase delivery capacity.

The period's cash flow from investing activities was SEK -11.4m (5.4), of which SEK -2.5m (8.1) refers to the third quarter. The investments are attributable partly to activities in IAR Systems and partly to the enlargement of Deltaco's logistics facility in Huddinge.

Cash flow from financing activities for the period amounted to SEK -0.5m (-20.8), of which SEK 3.7m (-3.3) refers to the third quarter. The cash flow consists of increased interest-bearing liabilities of SEK 13.3m and stockholder dividends of SEK 13.8m.

At September 30, 2010, Intoi had net cash of SEK -1.2m (-8.6) in addition to its holding of 634,600 treasury shares, which had a market value of SEK 16.5m at September 30, 2010. Cash and cash equivalents at the end of the period totaled SEK 44.5m (47.5) and unutilized bank overdraft facilities amounted to SEK 43.5m (47.3). The Group's total available cash and cash equivalents thus amounted to SEK 88.0m (94.8).

Goodwill

Goodwill represents the excess of the cost of acquisition over the fair value of the Group's share in identifiable net assets of the acquired subsidiary on the acquisition date. Goodwill is tested for impairment yearly and is measured at cost less accumulated impairment.

Goodwill at September 30, 2010, amounted to SEK 288.4m.

Deferred tax asset

The deferred tax asset attributable to loss carryforwards is recognized only to the extent that it is probable that the loss carryforwards can be utilized against future taxable profits. At September 30, 2010, the Group had cumulative loss carryforwards of around SEK 362m. In the balance sheet, the current estimated value of these losses is reported at SEK 90.2m (87.3).

Investments and financing

Net expenditure on property, plant and equipment for the period amounted to SEK 3.m (-0.1) MSEK. The equity/assets ratio at September 30, 2010, was 82% (80). Pledged assets decreased by SEK 0.4m during the period and amounted to SEK 102.8m (120.6) at September 30, 2010. No changes in the reported contingent liabilities took place.

Employees

The number of employees at the end of the period was 241 (242). The average number of employees during the period was

238 (242), of which 127 in IAR Systems (125), 40 in Northern (44), 68 in Deltaco (69) and 3 in Central (4).

Parent Company

The operations of the Parent Company consist of group management and IR/PR functions. The Parent Company's net sales for the first nine months amounted to SEK 9.6m (11.6). Profit after net financial items was SEK -0.9m (-3.5). Central reported an operating profit of SEK -10.6m (-12.0) for the period. Net expenditure on property, plant and equipment totaled SEK 0.0m (-0.2). Cash and cash equivalents at September 30, 2010, amounted to SEK 0.3m (0.3) and unutilized overdraft facilities totaled SEK 33.5m (37.3). The Parent Company's total available cash and cash equivalents thus amounted to SEK 33.8m (37.6). The number of employees in the Parent Company at the end of the period was 3 (4).

Accounting policies

The consolidated financial statements are prepared in compliance with International Financial Reporting Standards (IFRS) and the interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) as endorsed by the European Commission for application in the EU. In addition, the Swedish Financial Reporting Board's recommendation RFR 1.3, Supplementary Accounting Rules for Groups, has been applied. This consolidated interim report has been prepared in accordance with the Swedish Annual Accounts Act (ÅRL) and IAS 34, Interim Financial Reporting. The accounts of the Parent Company are presented in accordance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2.3, Accounting for Legal Entities.

The new or changed IFRSs effective January 1, 2010, have not had any impact on the consolidated financial statements during the period. The revised IFRS 3, Operating Segments, and IAS 27, Consolidated and Separate Financial Statements, are mandatory for accounting periods starting on or after July 1, 2009. With regard to IFRS 3, the changes will apply only to business combinations carried out on or after the effective date, i.e. January 1, 2010. No acquisitions or divestitures were carried out in the Group during the first nine months of 010 but the new standards will be applied in the event of future acquisitions or divestitures. In all other respects, the Group's accounting policies are the same as those applied in the previous year.

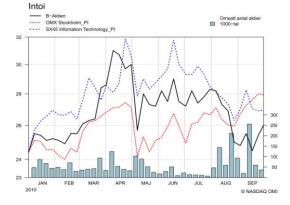
The Intoi share

Intoi's class B share is quoted on the Small Cap list of the NASDAQ OMX Nordic Exchange Stockholm. During the period, the share price varied from a low of SEK 23.70 (14.40) to a high of SEK 31.00 (28.70). The share price at September 30, 2010, was SEK 26.00 (26.70). Intoi's market capitalization on the

same date was SEK 287m (295).

The number of stockholders in Intoi at September 30, 2010, was 10,557 (11,617), of whom 613 (682) held more than 1,000 shares each. Foreign stockholders held approximately 22% (19) of the share capital and 28% (25) of the votes. Intoi repurchased no shares during the period. However, a total of 634,600 class B shares for total value of SEK 30.1m had been repurchased at September 30, 2010. These shares are not included in the share data at September 30, 2010. Intoi's share capital at September 30, 2010, amounted to SEK 116,885,614, divided between 11,688,561 shares of which 100,000 are of class A and 11,588,561 are of class B. Following buybacks, 634,600 B of these class B shares are held in treasury by Intoi. This means that the number of class B shares on the market at September 30, was 10,953,961.

Share price trend, January – September 2010



Annual General Meeting 2010

The Annual General Meeting (AGM) re-elected sitting Board members Björn Abild and Stefan Skarin and elected Peter Larsson, Karin Moberg and Jonas Mårtensson as new Board members. The AGM appointed Peter Larsson as Board Chairman.

The AGM also resolved that Board fees would be paid in an annual amount of SEK 300,000 to the Board Chairman and SEK 125,000 to each of the other Board members not employed in the company.

The AGM resolved to appoint a Nominations Committee in which the Board Chairman shall call together the company's three largest stockholders in terms of voting power, each of which shall then have the right to appoint one member to the Nominations Committee. Furthermore, the Board Chairman may be appointed as a member of the Nominations Committee. The AGM resolved that the stockholders would receive a dividend of SEK 1.25 per share.

The Board was authorized to decide on the repurchase of a maximum number of class B shares whereby the company's holding of treasury shares at no time exceeds 10 per cent of all registered shares in the company. The motive for the authorization is to give the Board greater freedom of action in optimizing the company's capital structure. In addition, the

Board was authorized to decide on the sale of treasury shares as payment for the acquisition of companies or operations.

Nominating Committee

In accordance with the decision of the AGM on May 4, 2010, the Nominating Committee was appointed and consists of Ulf Strömsten (Catella), Tedde Jeansson (Tamt AB) and Stefan Skarin. Ulf Strömsten was appointed as chairman of the Nominating Committee.

Significant risks and uncertainties

Because changes in the IT industry are often rapid, future forecasts are associated with greater uncertainty for a corporate group like Intoi. The risks that Intoi is exposed to vary with respect to the activities of the different subsidiaries. Intoi's significant risks and uncertainties are described in the administration report section of the 2009 annual report under the "Business risks" on pages 16-17 and in Note 2 on pages 33-35. No essential changes have taken place since that time.

Future outlook

The market for Intoi's products is showing stable demand and growth. Intoi's top priority in 2010 will be to continue developing our existing operations. In light of the market situation and the potential of our existing operations, we will focus on the possible acquisition of companies that can be integrated with our existing units.

We have previously communicated our goal for the Group's operating profit for 2010 to exceed the level in 2008 (SEK 32.3m). Given the positive development and strong market positions of our holdings, we believe this target will be met.

Stockholm, Wednesday, October 20, 2010

Stefan Skarin President and CEO

Review report

This report has not been examined by the company's auditors.

Financial calendar 2010

Year-end report 2010, February 10, 2011 Interim report January-March 2011, May 3, 2011 Annual General meeting, May 3, 2011 Interim report January-June 2011, August 24, 2011 Interim report January-September 2011, October 25, 2011

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| INCOME STATEMENTS, GROUP | 9 mths | Jan-Sept | 3 mths Ju | Full year | |
|--|--------|----------|-----------|------------|--------|
| SEK M | 2010 | 2009 | 2010 | 2009 | 2009 |
| Continuing operations | | | | | |
| Net sales | 449.8 | 439.4 | 143.9 | 137.9 | 603.0 |
| Operating expenses | -416.7 | -405.5 | -132.3 | - 128.9 | -563.3 |
| Depreciation of tangible assets | -3.0 | -3.6 | -1.0 | -1.1 | -4.8 |
| Amortization of intangible assets | -3.8 | -4.2 | -1.4 | -1.4 | -5.5 |
| Impairment losses on intangible assets | - | - | - | - | -18.7 |
| Other operating expenses | - | - | - | - | -5.2 |
| Operating profit from continuing operations | 26.3 | 26.1 | 9.2 | 6.5 | 5.5 |
| Result from financial investments in continuing operations | -1.9 | -2.5 | -0.7 | -1.3 | -3.0 |
| Profit after financial items from continuing operations | 24.4 | 23.6 | 8.5 | 5.2 | 2.5 |
| Discontinued operations | | | | | |
| Net sales | - | - | - | - | - |
| Operating expenses | - | - | - | - | - |
| Depreciation of tangible assets | - | - | - | - | - |
| Amortization of intangible assets | - | - | - | - | - |
| Operating profit from discontinued operations | - | - | - | - | - |
| Result from financial investments in discontinued operations | - | - | - | - | -0.6 |
| Profit after financial items from discontinued operations | - | - | - | - | -0.6 |
| Profit after financial items | 24.4 | 23.6 | 8.5 | 5.2 | 1.9 |
| Income tax | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit for the period | 24.4 | 23.6 | 8.5 | 5.2 | 1.9 |
| Earnings per share for the period, basic and diluted, SEK | 2.21 | 2.14 | 0.77 | 0.47 | 0.17 |

| STATEMENT OF COMPREHENSIVE INCOME | 9 mths | 9 mths Jan-Sept | | | Full year |
|--|--------|-----------------|------|------|-----------|
| SEK M | 2010 | 2009 | 2010 | 2009 | 2009 |
| Profit for the period | 24.4 | 23.6 | 8.5 | 5.2 | 1.9 |
| Other comprehensive income | | | | | |
| Foreign exchange gains/losses | -0.5 | -0.4 | -1.1 | -0.4 | -0.1 |
| Total other comprehensive income | -0.5 | -0.4 | -1.1 | -0.4 | -0.1 |
| Comprehensive income for the period Comprehensive income for the period attributable to | 23.9 | 23.2 | 7.4 | 4.8 | 1.8 |
| owners of the Parent Company | 23.9 | 23.2 | 7.4 | 4.8 | 1.8 |

| CASH FLOWS, GROUP | 9 mths | Jan-Sept | 3 mths Ju | I-Sept | Full year |
|--|--------|----------|-----------|------------|-----------|
| SEK M | 2010 | 2009 | 2010 | 2009 | 2009 |
| Incoming payments from customers | 460.9 | 432.4 | 143.6 | 122.1 | 593.8 |
| Outgoing payments to suppliers and employees | -464.7 | -398.3 | -147.3 | - 114.5 | -536.4 |
| Interest received | 0.1 | 0.2 | 0.0 | 0.1 | 0.2 |
| Interest paid | -2.0 | -2.7 | -0.7 | -1.4 | -3.8 |
| Income tax paid | 1.5 | -1.0 | 2.4 | 0.2 | -2.1 |
| Cash flow from operating activities | -4.2 | 30.6 | -2.0 | 6.5 | 51.7 |
| Investments in property, plant and equipment | -2.9 | -2.4 | -0.8 | -1.0 | 12.7 |
| Other | -8.5 | 7.8 | -1.7 | 9.1 | 8.8 |
| Cash flow from investing activities | -11.4 | 5.4 | -2.5 | 8.1 | 21.5 |
| Repurchase of shares | - | - | - | - | - |
| Dividends | -13.8 | -6.6 | - | - | -6.6 |
| Change in financial liabilities | 13.3 | -14.2 | 3.7 | -3.3 | -38.3 |
| Cash flow from financing activities | -0.5 | -20.8 | 3.7 | -3.3 | -44.9 |
| Cash flow for the period | -16.1 | 15.2 | -0.8 | 11.3 | 28.3 |
| Cash and cash equivalents at beginning of period | 60.6 | 32.3 | 45.3 | 36.2 | 32.3 |
| Cash and cash equivalents at end of period | 44.5 | 47.5 | 44.5 | 47.5 | 60.6 |
| Unutilized overdraft facilities | 43.5 | 47.3 | 43.5 | 47.3 | 60.0 |
| Total available cash and cash equivalents | 88.0 | 94.8 | 88.0 | 94.8 | 120.6 |

| BALANCE SHEETS, GROUP | | | |
|-------------------------------|----------------|----------------|--------------|
| SEK M | Sept. 30, 2010 | Sept. 30, 2009 | Dec 31, 2009 |
| ASSETS | | | |
| Non-current assets | | | |
| Goodwill | 288.4 | 304.5 | 288.7 |
| Other intangible assets | 35.4 | 32.0 | 30.3 |
| Tangible assets | 54.3 | 79.3 | 54.3 |
| Financial assets | 107.7 | 105.4 | 107.3 |
| Total non-current assets | 485.8 | 521.2 | 480.6 |
| Current assets | | | |
| Inventories | 91.0 | 66.1 | 73.5 |
| Other current assets | 25.2 | 39.1 | 33.2 |
| Trade receivables | 88.2 | 90.4 | 90.5 |
| Cash and cash equivalents | 44.5 | 47.5 | 60.6 |
| Total current assets | 248.9 | 243.1 | 257.8 |
| TOTAL ASSETS | 734.7 | 764.3 | 738.4 |
| EQUITY AND LIABILITIES | | | |
| Total equity | 602.0 | 613.3 | 591.9 |
| Non-current liabilities | | | |
| Interest-bearing liabilities | 24.4 | 38.4 | 27.4 |
| Provisions | 7.3 | 7.7 | 7.6 |
| Total non-current liabilities | 31.7 | 46.1 | 35.0 |
| Current liabilities | | | |
| Trade payables | 23.2 | 23.3 | 35.9 |
| Interest-bearing liabilities | 21.3 | 17.7 | 5.0 |
| Other current liabilities | 56.5 | 63.9 | 70.6 |
| Total current liabilities | 101.0 | 104.9 | 111.5 |
| TOTAL EQUITY AND LIABILITIES | 734.7 | 764.3 | 738.4 |
| Pledged assets | 102.8 | 120.6 | 103.2 |
| Contingent liabilities | - | - | - |

| CHANGES IN EQUITY, GROUP | 9 mths | 9 mths Jan-Sept | | 3 mths Jul-Sept | | |
|-------------------------------------|--------|-----------------|-------|-----------------|-------|--|
| SEK M | 2010 | 2009 | 2010 | 2009 | 2009 | |
| Equity at beginning of period | 591.9 | 596.7 | 594.6 | 608.5 | 596.7 | |
| Repurchase of shares | | - | - | - | - | |
| Dividends | -13.8 | -6.6 | - | - | -6.6 | |
| Comprehensive income for the period | 23.9 | 23.2 | 7.4 | 4.8 | 1.8 | |
| Equity at end of period | 602.0 | 613.3 | 602.0 | 613.3 | 591.9 | |

| KEY RATIOS, GROUP 9 | | Jan-Sept | 3 mths Jul | -Sept | Full year | |
|---|-------|----------|------------|-------|-----------|--|
| | 2010 | 2009 | 2010 | 2009 | 2009 | |
| Gross margin, % | 7.4 | 7.7 | 8.1 | 6.5 | 5.7 | |
| Operating margin, % | 5.8 | 5.9 | 6.4 | 4.7 | 0.9 | |
| Profit margin, % | 5.4 | 5.4 | 5.9 | 3.8 | 0.3 | |
| Cash flow, % | -0.9 | 7.0 | -1.4 | 4.7 | 8.6 | |
| Equity/assets ratio, % | 81.9 | 80.2 | | | 80.2 | |
| Return on equity, % | 4.1 | 3.9 | 1.4 | 0.9 | 0.3 | |
| Return on capital employed, % | 4.2 | 3.9 | 1.4 | 1.0 | 0.9 | |
| Interest coverage ratio, times | 12.1 | 9.4 | 11.6 | 4.7 | 1.5 | |
| Capital employed, SEK M | 647.7 | 669.4 | 647.7 | | 624.3 | |
| Net interest-bearing liabilities, SEK M | 1.2 | 8.6 | 1.2 | | -28.2 | |
| Net debt/equity ratio, times | 0.00 | 0.01 | 0.00 | | -0.05 | |
| Number of employees at end of period | 241 | 242 | | | 242 | |
| Average number of employees | 238 | 242 | 239 | 242 | 242 | |
| Net sales per employee, SEK M | 1.9 | 1.8 | 0.6 | 0.6 | 2.5 | |

| SHARE DATA | 9 mths | 9 mths Jan-Sept | | 3 mths Jul-Sept | | |
|--|--------|-----------------|-------|-----------------|-------|--|
| | 2010 | 2009 | 2010 | 2009 | 2009 | |
| Equity per share, SEK | 54.48 | 55.50 | | | 53.57 | |
| Number of shares at end of period, millions | 11.05 | 11.05 | | | 11.05 | |
| Average number of shares, millions | 11.05 | 11.05 | 11.05 | 11.05 | 11.05 | |
| Cash flow from operating activities per share, SEK | -0.38 | 2.77 | -0.18 | 0.59 | 4.68 | |
| Earnings per share, SEK | 2.21 | 2.14 | 0.77 | 0.47 | 0.17 | |

| GROUP | Total sales by quarter | | | Total operating profit by quarter | | | | | | |
|-------|------------------------|-------|-------|-----------------------------------|-----------|------|-----|------|-------|-----------|
| SEK M | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| 2008 | 149.1 | 128.9 | 132.5 | 168.8 | 579.3 | 14.4 | 4.8 | 10.6 | 1.9 | 31.7 |
| 2009 | 168.5 | 133.0 | 137.9 | 163.6 | 603.0 | 14.4 | 5.2 | 6.5 | -20.6 | 5.5 |
| 2010 | 158.9 | 147.4 | 143.9 | | | 10.1 | 6.9 | 9.2 | | |

| INCOME STATEMENTS, PARENT COMPANY | 9 mth | 9 mths Jan-Sept | | |
|-----------------------------------|-------|-----------------|-------|--|
| SEK M | 2010 | 2009 | 2009 | |
| Net sales | 9.6 | 11.6 | 12.8 | |
| Operating expenses | -10.5 | -14.0 | -18.9 | |
| Depreciation of tangible assets | -0.1 | -0.8 | -0.9 | |
| Operating profit/loss | -1.0 | -3.2 | -7.0 | |
| Result from financial investments | 0.1 | -0.3 | -1.8 | |
| Profit/loss after financial items | -0.9 | -3.5 | -8.8 | |
| Income tax | 0.0 | 0.0 | 13.9 | |
| Profit/loss for the period | -0.9 | -3.5 | 5.1 | |

| SEK M | Sept. 30, 2010 | Sept. 30, 2009 | Dec 31, 2009 |
|-------------------------------|----------------|----------------|--------------|
| ASSETS | | | |
| Non-current assets | | | |
| Tangible assets | 0.4 | 0.6 | 0.5 |
| Shares in subsidiaries | 414.3 | 414.3 | 414.3 |
| Other financial assets | 70.4 | 57.7 | 70.4 |
| Total non-current assets | 485.1 | 472.6 | 485.2 |
| Current assets | | | |
| Receivables from subsidiaries | 8.0 | 25.8 | 4.7 |
| Other current assets | 10.8 | 8.3 | 8.1 |
| Cash and cash equivalents | 0.3 | 0.3 | 5.2 |
| Total current assets | 19.1 | 34.4 | 18.0 |
| TOTAL ASSETS | 504.2 | 507.0 | 503.2 |
| EQUITY AND LIABILITIES | | | |
| Total equity | 485.1 | 489.5 | 500.3 |
| Current liabilities | | | |
| Trade payables | 1.0 | 1.7 | 1.0 |
| Interest-bearing liabilities | 16.5 | 14.4 | - |
| Liabilities to subsidiaries | 0.0 | - | 0.0 |
| Other current liabilities | 1.6 | 1.4 | 1.9 |
| Total current liabilities | 19.1 | 17.5 | 2.9 |
| TOTAL EQUITY AND LIABILITIES | 504.2 | 507.0 | 503.2 |