Press release



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Expanded collaboration between Symantec and Nocom: Nocom distribution of Symantec products expands to Norway

Nocom has signed a resale agreement with Symantec entailing that Nocom has become the valueadded distributor (VAD) for Symantec in the Norwegian market. The agreement is an expansion of previous collaboration encompassing Sweden and Finland. Nocom can therewith provide security solutions and services, such as technical support and training, both to its own distributor network and to Symantec's certified partners and distributors.

"We are very pleased with the collaboration we have had with Nocom in the Swedish and Finnish markets since the spring. It thus felt natural to entrust Nocom with being our distributor in Norway as well. Nocom focuses on the business market, which is in great need of expertise within the field of security," says Lars Olav Gaden, Distribution Manager for Symantec in Scandinavia.

Symantec is world-leading in Internet security and provides a wide spectrum of solutions for content and network security to businesses and private users. Via its distributors, Nocom will provide Norwegian businesses with Symantec's integrated security solutions, firewalls, virtual private networks (VPN), venerability analyses, intrusion detection systems, content filtering and virus protection.

"Nocom has a strong product portfolio in the field of security with complementing software from the market's leading suppliers. With Symantec now in the Norwegian product portfolio, we can offer all our Norwegian customers comprehensive security solutions," says Peter Lämber, Scandinavian Sales Manager, Nocom.

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Nocom AB (publ) is an IT company that sells software and qualified operational support and training to facilitate and increase operating efficiency of companies in Scandinavia. The service range comprises five business areas – integration, security, analysis, development tools and infrastructure. Nocom has 75 employees and subsidiaries in Sweden, Norway and Finland. The company was founded in 1985 and has been listed on the Stockholm Stock Exchange O-list (NOCM-B) since 1999. To learn more, please visit www.nocom.se.

The **Symantec Partner Program** focuses on providing partners oriented to the business market – experts in Internet security, value-added distributors and other channel partners– with the expertise and resources they need to plan, implement and utilize complex security architectures for their customers by using Symantec's security solutions. Symantec offers its partners technical support, sales expertise and fee-based training and certification in using and installing Symantec's solutions within four technical areas that are crucial in today's network environments: virus protection and content filtering, firewall and VPN technology, intrusion detection systems and venerability management. For more information, or to apply to become a Symantec partner, visit: www.symantec.se/region/se/partner/index.html

Symantec is world-leading in Internet security and provides a wide spectrum of solutions for content and network security to private users and businesses. The company is a leading supplier of virus protection, firewalls and virtual private networks, venerability analyses, intrusion protection, filtering of Internet content and e-mail, remote administration, as well as security solutions for businesses all over the world. Symantec's security products for the consumer sector – sold under the Norton trade name – lead the global market in both retail sales and branch distinctions. The company is based in Cupertino, California and conducts operations in 36 countries. More information is available at http://www.symantec.com.