

Uppsala, Sweden, Thursday April 24, 2003

Nocom Signs Expanded Contract for Host Computer Access

Nocom has signed a contract with one of its larger customers for integration between personal computers and host computers, so-called host computer access or terminal emulation. The contract represents an expansion of previous collaboration and encompasses licenses, service and support for WRQ Reflection, now in a server-based solution. This solution lets the customer permit access by external users, such as partners and subcontractors, for use of the company's basic applications via a Citrix solution – all with retained security and improved control of software costs.

The total value of the order is over SEK 4 million.

“The new contract shows that we are well-positioned with our line of products and services. We have the products and the expertise that are in demand in the marketplace, which is still marked by generally weak IT market conditions,” says Stefan Skarin, Nocom's CEO.

“We are noticing increased interest from our customers in server-based solutions with host computer access from thin clients. This reflects the general trend in the IT market, where cost-savings have the highest priority in investment decisions.”

Nocom is Sweden's leader in host computer access and introduced WRQ's software on the Swedish market in 1986. These products are market-leading and help businesses to quickly and effectively reduce their IT costs. Over the years, Nocom has gained considerable expertise and experience in the field. Increasing numbers of businesses are now choosing thin clients and web-based host computer access, which results in immediate cost savings. Installation and administration of software can be centralized, providing significant time-savings when performing upgrades and modifications for existing users, quicker startups for new users and lower maintenance costs.

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Nocom AB (publ) is an innovative IT company with an offering aimed directly at client companies, as well as at partners and resellers. The company is focused on IT solutions for use within integration, infrastructure, analysis, security and development. Our offering encompasses market-leading software with support, maintenance, professional services, and training. Our e-channel center complements our offering with advanced hosting solutions for your critical business systems. The group also includes Travelutions, IT and management consultants with a focus on the travel industry. Clients are found primarily among large and medium size companies in the Scandinavian market. Nocom has about 80 employees and is represented in Sweden, Norway, and Finland. The company was founded in 1985 and has been quoted on the Stockholmsbörsen's O-List (NOCM B) since 1999. Read more at www.nocom.com