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# Vision

NOTE's vision is to be the natural partner preferably swedish, when it comes to manufacturing of products based on electronics.

# Business ratios for the group

			2000		200	1	2002
Operating margin %			2,9		5,	,3	6,2
Profit margin %			2,3		4,	,2	4,8
Return of capital employ	ed % *)		11,8		19,	,6	12,8
Return of equity *)			40,6		61,	,2	33,6
Solidity %			10,7		14,	,8	20,8
Turnover per employed, S	SEK		1 327		1 38	32	1 498
*) As documentation is used con-					,		
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Personnel numbers 500	Net SEK	o is a little mis	er		<b>Incom</b> mkr	e aft	fin.item
Personnel numbers 500 400	Net SEK 600	o is a little mis	ssleadino	g.	Incom mkr 30	e aft	31,0
Personnel numbers 500 400 300 372	Net SEK 600 500	o is a little mis	er	g.	Incom mkr 30 25	e aft	
Personnel numbers 500 400 300 372 418	Net   SEK   600   500   400	turnove	er	g.	Incom mkr 30 25 20	e aft	31,0
Personnel numbers 500 400 300 372	Net SEK 600 500 400 300	turnove	er	g.	Incom mkr 30 25 20	e aft	31,0
Personnel numbers 500 400 300 372 418	Net SEK 600 500 400 200 100	turnove	er	g.	Incom mkr 30 25 20 15	8,1	31,0

# Comments from the chairman of the board



# Dear shareholder

With the annual general meeting 2003 approaching perhaps it is time to look back somewhat on the journey that many of us has done with NOTE.

In the end of the nineties there was an upturn in the business trend and the increase was even larger at the stock exchange. Anyone who tried to explain the rise in econo-mical terms had a difficult task. That did not matter though - everything was worth investing in. That was the market in those days when EuroSupply bought the majority of the shares in Norrtelje Elektronik. The subscrip-tion price was SEK 200-210 ( I think that for example the Telia share was offered at SEK 85). That gave us the possibility, together with the management of Norrtelje, to start the development of a group of companies.

**2000** we purchased Trientas factory in Torsby, Vermland. The activities did not create any profit in those days, but we believed that the company had a great potential.

The market for electronics had started a rapid decline in Sweden at the same time and we really had to work hard at the same time as we were looking very closely into the future. We invested in rational production with possibilities for production also at the other side of

the Baltic Sea. At the same time we continued in our efforts to create an international network of manufacturers of electronics. We named the network ems-ALLIANCE.

Our focus on management, Globalization and profit started to generate result. The profit of SEK 2 m pro forma had rised to SEK 8 m in the end of the year 2000.

The shareholders appreciated obviously our efforts and at the same time as the stock market was falling drastically (VA-Index), we could see that our shares, that are quoted by Roslagens Sparbank, rised to SEK 500.

2001 we founded Components to ensure a rational handling of the materials. At the same time we found that it was time for a new name for all the companies in the group; NOTE. The group in-creased the turnover to approxi-mately SEK 500 m and the profit to slightly more than SEK 20 m. That was very encouraging results for us in this hard competi-tion. We received our rewards from our shareholders. While the stock market continued to fall and a lot of Swedish engineering industries had to watch their share prices go down with 25-30% our share continued to sellat the same price level as before.

2002 our expansion continued on a shrinking Swedish market. Since we during the year acquired Xperi in Lund to secure our close presence to the important market for electronics in the southern part of Sweden, it is difficult to compare this year with previous years. Xperi was acquired with an issue of 84 000 new shares. I am very pleased, myself, with the profit of SEK 30 m, especially since no upward trend for the Swedish industry were nowhere to be seen.

Our expansion during the year has rendered us to be one of the largest Swedish manufacturer of electronics with activities in many places in Sweden and on the other side of the Baltic Sea. This increase of course the demands on the management, why we reorganized during the autumn and the President for NOTE AB, Erik Stenfors was presented the assignment as President for the

NOTE group of companies to unify and develop the group. At the same time I resigned as CEO for the group and are now working chairman of the board in NOTE AB and chairman of the board in the Swedish manufacturing companies. In view of the above Erik Stenfors will present the activities 2002 in NOTE in more greater details.

We also strengthened the board of directors during the extra general meeting during the autumn with two new external board of directors that came with high recommendations; Ulf Mikaelsson previous Divisional Manager at the Swedish insurance group Skandia and Lennart Svensson previous Financial Director at the Swedish Paper mill group Holmen. We just finished this general meeting when it was time for a new one, where decided to buy Xperi.

#### The Future

How shall the shareholders look upon the future for the NOTE group? We work persistent towards an even more profitable and even larger NOTE and an introduction to the stock exchange no later than year 2005. People say do not trust the companies prophecies. There is unfortunately some truth in that, but regarding budget and results we have so far always fulfilled our promises. I have been too positive regarding the market that I thought would turn in the autumn 2002. That is not yet the case when we now sign spring 2003, but surely production of electronics will be required in Sweden even in the future.

We continue to live by the "there are no bad times, there are only times when you have to do things differently".

I like to take the opportunity to thank the management of the NOTE group for another year with good result.

I look forward to meet you, the shareholders, at the annual general meeting.

Norrtelje in April 2003-04-16

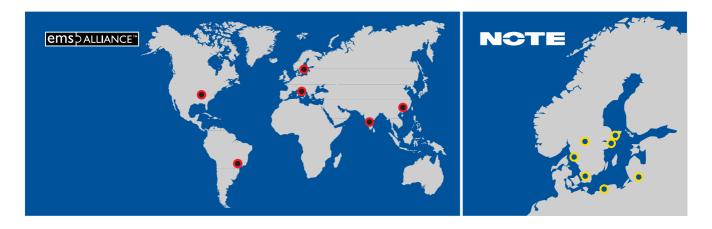
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Sten Dybeck

Chairman of the board NOTE AB

# 2002, a summury

NOTE is one of Sweden's leading EMS-suppliers and we offer our customers a total chain of values – from assistance with design, to distribution and after market services. NOTE also offers production close to the market via ems-ALLIANCE – a global network of manufacturers of electronics with partners in China, Brazil, India, Italy and USA. The group has slightly more than 600 employees. In Sweden we are spread out on three production facilities and two prototype- sales offices. We also have a factory in Lithuania and activities in Central Europe, which is governed from our Central Europe office in Gdansk, Poland. NOTE is an entirely Swedish owned company with approx. 150 share owners.



- The group reports the best result so far, SEK 31 m. before tax, a 43% increase compared to previous year. The net turnover increased with 24% to SEK 636 m.
- > Profit per share increased with 11% to SEK 57,5 (52). The number of shares increased from 300 000 previous period to 384 000 actual period.
- ➤ In January NOTE was approved by the Defence Matériel Administration (FMV) as an educational unit for soft soldering FSD 5115.
- ➤ In May a conference called "the Construction days" were arranged for the second year in a row. During two days seminars and discussions were held regarding the best construction of electronics for efficient production.
- ➤ In May the new office in Gothenburg were opened that will handle sales and some manufacturing for NOTE's customers in the western part of Sweden.
- NOTE advanced to the 4:th place among engineering companies on the Swedish newspaper Svenska Dagbladets list over the fastest growing companies in Sweden, that were published in June.
- The NOTE board of directors were strengthened at an extra general meeting in September: Ulf Mikaelsson previous Divisional Manager in the insurance group Skandia and Lennart Svensson previous Financial Director in the paper mill group Holmen, were elected.
- ➤ October 1, NOTE merged with one of the leading EMS suppliers in the southern part of part of Sweden; Xperi AB, Lund, with subsidiary in Lithuania. New shares were issued for slightly more than 22% NOTE-shares to finance the merger, which was approved at an extra general meeting October 16. The general meeting also elected the President of Xperi, Kjell-Ake Andersson as a member of the board for NOTE AB.
- ➤ The global co-operation alliance, ems-ALLIANCE has continued to expand during the year to meet the clients demands for production close to the market, and also to enclose global competitive agreements for material and to solve production matters with the exchange of technique between the companies.

# The Presidents comments



In my comments to last years annual report I predicted that 2002 should improve compared to previous years. Like many others I estimated that the state of business should turn up during the year, unfortunately that was not the case. With increased efforts we managed to fulfill the forecast; the result increased with 40% from the result 2001 – that was the best result ever for NOTE so far.

# The year that past

The great event was of course the merger with the contract manufacturer Xperi in Lund. With the entrance in EU came a dislocation of the center to the south of Sweden and a presence

in the important county Skane became a necessity for continued growth. That we during the negotiations could agree upon an exchange of shares and that the founder of Xperi remains President for the company and accepts a seat with the board of directors for the holding company, provides continuity and strength for the continued efforts in the south.

Also in the western part of Sweden we strengthened our presence by opening up a new office in Gothenburg in May. The unit provides sale and some manufacturing for clients in the western part of Sweden.

On the east coasts we have a strong position since before with our Norrtelje factory and the office in Kista in the northern part of Stockholm. NOTE are now established close to the three major Swedish cities, with the corresponding geographical orientation in region south, west and east.

# To meet the new challenges the development brings

As an EMS manufacturer NOTE operate in a good, but difficult line of business. Good since it is a market in continuos growth; the volume to produce increases - and will continue to increase. Difficult since the clients constantly set new and higher demands. To "just" produce electronics against contract is no longer enough to be successful in our trade. For the EMS-companies it is even more important, than the growth of the market, that they have the ability to continuously adapt to the development of the clients demands.

Some examples of how NOTE have adjusted:

- The cost of electronic products depends increasingly on the value of the incorporated components. To meet the demands of cost reductions we use our global alliance for common purchases, which naturally results in better terms.
- -To handle fast changing volumes we have built and utilize a flexible Central European network.
- To meet the customers demand of broadening the so called chain of values we have activated the groups new Development Department at Xperi as a resource for the NOTE group of companies.

# **NOTE 2003**

With the globalization the Original Equipment Manufacturers (OEM) has been faced with new challenges. Without thorough knowledge about the terms for manufacturing it is impossible to manufacture competitive products. Cost, quality and time to market (TTM) can only

be optimized with the help of knowledge about the production process. Through the globalization the production unit might not be close though. Perhaps it is not even in the same part of the world. The necessary feed-back of the production knowledge is missing.

To meet this new situation we have developed a concept that we call "NOTE Excellence". The concept will be released in different parts during the year, but the first part, NOTE Lab is at the time for this report already official. NOTE Lab will be real communi-cating prototype laboratories. A unit that does not only deliver the prototypes fast, but also inform the client about which changes that will increase the products ability to compete on the market.

The heart in NOTE Lab is our own developed quality assurance system, called NOTE-QS. The system that sets up rules, routines and demands for the feed-back are built on the quality system ISO/TS16949 that has been developed in the vehicle industries firm rules for process control.

#### Finally

In my opinion NOTE has with the geographical positioning the group have now, with our efficient networks and with our Excellence concept, built a stable ground that will guarantee us a continued good growth – even if we have to wait for the upward economic trend. I therefore look forward to a exciting and successful year 2003!

Erik Stenfors, President

# NOTE Norrtelje contributes to the fast growth of the group

In spite of the recession NOTE
has managed to navigtae to find
the right winds in new lines of
business.
"We have created great
achievements during hard
times",
says President
Mats Hultin.



#### Impressive development

"We have created a service concept where vi can offer the market what it requires. The goal for this year has been to obtain two new large customers. By the end of the year it turned out we had signed agreements with nine new clients in total, with approximately SEK 30 m. in yearly volume per project", says Mats Hultin. NOTE Norrtelje AB had a net-turnover in 2002 of SEK 459 m. – an 11% increase compared to 2001. The forecast for 2003 shows a continued increase. The strong development of Norrtelje has also resulted in that the group for the sixth year in a row now are on the Swedish newspapers Svenska Dagbladets list over Sweden's fastest growing companies.

# Open mind

First part of the year the business area telecom was still large but at midyear a large decline was noted in the trade. "It is at those times it is essential to have an open mind", says Mats Hultin. NOTE Norrtelje handled the telecom crisis by shifting to more industrial customers.

Today a large part of the production are aimed for high technological engineering industry.

"We saw the change coming and adjusted to it. One of NOTEs most important features is the flexibility; We do not work too conventional, instead we are open for changes".

# An eventful year

At the same time as the year was characterized by a turbulent market Norrtelje worked intensively with changes in the organization: One of the objects has been to simplify the flow of material. Furthermore the company has expanded and restructured the production teams. All in purpose of more cost effective production of electronics and to be

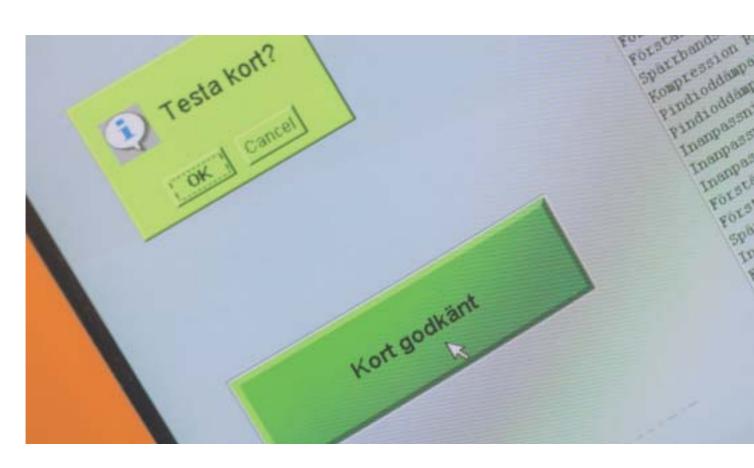
able to be more flexible against our clients.

"Sometimes the situation has been almost chaotic, but in the positive sense of the word. Now afterwards it feels like we together have created great achievements during extremely hard times".

# Visions - not rules

Behind the unique success of Norrtelje stand the flexibility, adaptability and focus on the client. "That our personnel can handle substantial changes smoothly is a very important quality", Mats Hultin emphasize. We work with Visions – not rules. It is a little bit more difficult and demanding, but the result is much better. Besides it is more fun".





## State of the art techonoloy

NOTE Norrtelje invests in state of the art technology. The company use the most advanced production equipment available on the market today. A larger part of the compe-tence are used on more complex series, while more simple productions are transferred to NOTEs subsidiaries in Poland and Lithuania. This enables more easy adjustments to changes on the market while remaining high quality and production level.

#### Client oriented targets

NOTE Norrtelje is the largest company within the group. During the year the cooperation

with the famous Swedish camera manufacturer Victor Hasselblad AB has been intensified. One of the new customers is Assa Abloy AB, Swedens world leading manufacturer of locks. The company has also signed a million contract in Swedish kronor with Trimble AB, one of the worlds leading companies in optical positioning systems that among other things are used in land surveying. To be able to meet the customers and the suppliers demands in the Stockholm

area, NOTE Norrtelje has a sales office combined with prototype workshop in Electrum, Kista in the northern part of Stockholm. The prototype workshop provides tests and construction opportunities of different products together with the clients.

# How would you like the clients to look upon NOTE Norrtelje?

"That they look upon NOTE Norrtelje as a global but yet locally firmly established manufacturer of electronics. Being close person to person is important. Other important features are technical awareness and competence. It is also important that you understand the client and the product. That is the foundation for a good cooperation."

The NOTE-group are scheduled for introduction on the stock exchange year 2005. How will that effect the companies development the coming years?

"It is positive for the company's development. We have already started our work with the information part. It is important that we continue to work with that".

# Hasselblad and NOTE continue their unique co-operation

NOTE produces all circuit boards to Haselblads new camera system H1. Victor Hasselblad AB are known as one of the worlds leading camera manufacturer.



# Facts

Turnover: SEK 459 m. Number of employees: 254 Certificates: ISO 9001:2000, ISO 14001, ISO/TS 16949 och EMAS

# Board of directors

Sten Dybeck, chairman Ronnie Andersson Mats Hultin Kristian Krassman, personnelrepr. Erik Stenfors Peter Jansson, deputy

# Recordyear for NOTE Torsby

"The key to our succes lies with our personnel."



President Gerd
Levin-Nygren has all the reasons to be
satisfied with the past years result.
NOTE Torsby reports the best result
ever and has more than doubled their
turn-over the last two years.
"This feels very good for us, it shows
that we have managed to meet our
clients needs in a satisfactory way."

Our personnel are very pleased to work at NOTE Torsby

During the year NOTE Torsby had a turnover of SEK 120 m. That is an increase with as much as 120 per-cent compared with year 2000.

Gerd Levin-Nygren says that the personnel should be credited for a large part of the good result. "We have a loyal personnel that works very well together which is important part of our success." The low number of days with personnel reported sick

is a proof that the personnel is content and feel well. In spite of a high work load the latest years the level of sick-listed personnel has not exceeded three percent.

# Unique competense

NOTE Torsby has specialized in complete and complex products that requests q high technical level, in small and mid size series, with lacquering, casting and test.

"We feel that we have managed to find our specialty. Now a days we work with the engineering industry in a large scale, especially the vehicle side. That suites us very well."

# New office in Gothenburg

NOTE opened up a new office in Gothenburg May 30. The office is first and foremost a meeting place for clients and prospects. Tests and final assembling are performed in an ESD-protected environment. The new premises were opened with open house for clients and interested parties. NOTE has many clients in the Gothenburg area and the establishment is a strategic choice to fulfill our obligation to be close to the clients.

"The purpose with the establishment is to provide the region with production of electronics. The Gothenburg region is a very active and expansive area not the least within the medical and automotive industry", says Gerd Levin-Nygren that is also President for the office in Gothenburg.

#### **New customers**

During the year important client relations has been strengthened and new assignments for production has been received by for example Saab Bofors Under-water system and Kapsch Trafficom.

NOTE Torsby's largest customeris AT Signal System AB that develope and market security systems, ATC, for trackbound traffic. "We have a well developed co-operation since ten years back. They have placed their entire production of electro-nics with us. Since those are very complex systems you might say that they are as depending of us as we are of them."







#### New demands

There seems to be new demands from the clients. "More and more prefer to do like ATSS; to place the whole production on contract, and we also get more and more assignments for the after market for the products", says Gerd Levi-Nygren and adds: "This of course put higher demands on us when it comes to production technical support and technical knowledge. We must continuously improve our competence and become even more flexible." Simple assemble production and volume products are transferred to NOTEs Central European network. Then we can focus on what we do best an NOTE Torsby; complex and high technological production assignments.

# How would you like the customers to look upon NOTE Torsby?

"I would like to think that the customers look upon NOTE as a company with high competence all the way in the production line. I also believe that the clients thinks we are nice people to do business with."

The NOTE-group are scheduled for introduction on the stock exchange year 2005. How do you think that will effect the company's development the next coming years?

"That will lift our business to a higher level. The demands will increase why it will be even more important to be straight and clear in your information, both internally and externally."

# ATSS place all their production of electronics at NOTE Torsby. "They have the diversification and competence"

The cooperation between NOTE Torsby and AT Signal System AB (ATSS) goes a long way back, but has been intensified the last years. ATSS that is the leading suppliers of custom-made train traffic systems in the Nordic countries, has during the last years placed their entire production of electronics with NOTE Torsby. "NOTE has both the diversification and competence necessary for the assignment", says Jan-Ake Forsell, Manager logistics on ATSS in Stockholm.

"It was expensive for us to have our own production in Stockholm. NOTE had the possibility to take over the whole concept, from manufacturing to final assembly and packaging including service. It is a perfect solution for us. We are very pleased and we do not wish to change anything."

ATSS has grown to be the largest customer of NOTE Torsby. Last year SEK 30 m. of NOTE Torsby's turnover came from the ATSS production.



### Facts

Turnover: 122 mkr Antal anställda: 103 Certificates: ISO 9001, ISO 14001, SS-EN 46001 (for the medical sector) and licenses for manufacturing of UL-marked products

#### **Board of directors**

Sten Dybeck, chairman Erik Stenfors, deputy chairman Peter Jonsson, personnelrepr. Gerd Levin-Nygren Magnus Rylander, personnelrepr. Karl-Axel Tervell Anders Wiss Arne Lind, deputy

# NOTE Xperi makes way for turnover in billion Swedish crowns



"The merger between NOTE and Xperi in October increases not only NOTEs local presence, but also the total turnover for the group to close to a billion Swedish crowns", propethies Kjell Åke Andersson President of NOTE Xperi.

**NOTE** expands

NOTE and Xperi fits very well together and has a very similar business staregy. Xperi AB were founded 1988 with the basic business idea to be able to offer the clients everything from idea to finished product and show high quality on all commitments from the company. The factory has a very long experience of surface and through hole assembly, final assembly and test. Xperi also work in client controlled groups, just like NOTE, where the client has their own production teams. "The companies complete each other very well. The merger enable the NOTE group to expand their coverage of the Swedish market. The geographic presence for the client increases further more",

Kjell-Ake Andersson President of NOTE Xperi AB explains.

# Local precense

Acquisitions that increases the resources to important geographical areas is a part of NOTEs strategy for growth. The merger between NOTE and Xperi creates a number of opportunities for both new and larger assignments of production, believes Kjell-Ake Andersson. One of the purposes with the transaction has been to strengthen NOTEs position as a close, global and complete manufacturer of electronics. Local presence is NOTEs most important commit-ment to their clients. There must not be too long distances between the client and NOTE. As much as 95% of NOTE Xperi's clients are all located in the county Skane in Sweden where NOTE Xperi has their manufacturing plant.

"When the client has contacted us, we can meet them at their premises within 30 minutes. That is an extremely important factor."

# Good growth

Xperi is a profitable company with good growth. Kjell-Ake Andersson is convinced that this development will be strengthened together with NOTE.

"Now we can continue to grow without losing pace", he says.

"During the last years we have had 10-15 percent growth per year. The target for 2003 was a turnover of SEK 250 m. That goal was achieved already 2001", says Kjell-Ake that believe that the merger will also result in a number of rationalization gains, both on short and longer view. Already large advantages can be seen with the integration of the purchases into NOTE.

# Maintained plus figures

In spite of the recession and reduced order volumes from some important clients NOTE Xperi managed to maintain plus figures. "This is positive considering the present turbulence on the market. Considering the circumstances I am satisfied."

## **Economical stability**

Concerning NOTE Xperis economical stability and other success stories, Kjell-Ake Andersson refer to the companies so called "foundation bolts" that are built on:

- Long-range planing-buildingpartnerships
- Flexibility-ability to solve the clients needs and eventual problems.
- Delivery quality technical quality
- Problem solving capacity

NOTE Xperi shall be a nice place to work at and be a nice company to do business with

# Clients

Clients that NOTE Xperi has worked with during the year are: STT Care





AB, Cefar Medical AB, Dresser Wayne AB, that among other things manufacture petrol pumps, Timelox AB that manufacturer locking systems for hotels and Gambro AB that manufacturer medical equipment.

Own development department NOTE Xperi have their own development and construction department. During the year a prototype lab has been opened in Lund. The lab can offer fast service with delivery in just a few hours. NOTE Xperi also has a close cooperation with the university and the science park Idéon.

Besides the 110 employees at NOTE Xperi there is an integrated mounting workshop where 35 employees from Samhall AB works. Samhall AB is the Swedish Institute for Assessment of the Working Capacity of Handicapped People.

"This is a good way for us to keep the flexibility on top, at the same time as we feel it is an important social act. Some of the production assignments has also been transferred to Central Europe where work intensive productions can be carried out cost efficiently."

Kjell-Ake Andersson thinks the future looks very promising and he believes in an upward tendency of the world economy.

"It is difficult to say when, but my guess is that it turns upwards some time at the end of the year." How would you like the clients to look upon NOTE Xperi?

"A company with good service and high quality."

# NOTE Xperi manufacture the next generation sport and fitness stimulator

During the year NOTE Xperi has on assignment of Cefar Medical AB, manufactured en entirely new product for electrical muscle stimulation and relief of pain. The stimulator Cefar Myo are loaded with 595 different sport-fitness-, massage and rehabilitation programs.



The NOTE group of companies are planning for an introduction to the stock exchange year 2005. How will that effect the company's development the next coming years?

"Probably that we must be even more focused on the result. It is also important to be as clear as at all possible in your information towards clients and shareholders."

#### Facts

Turnover: SEK 135 mill. (May-Dec) Number of employees: 112 Certificates ISO 9001, SS-EN 46001 (for the medical sector).

Board of directors Sten Dybeck, chairman Erik Stenfors, deputy chairman Kjell-Åke Andersson Göran Olofsson Åke Zetterström Christian Draganzea, personnelrepr.

# NOTE Gdansk Sp z o.o.

# NOTE Gdansk – valuable resource at peaks of production



"Everything ispossible. Year 2002 is a proof of that", says Ilona Lukaszewicz, President of NOTE Gdansk, Poland. NOTE Gdansk function as a capacity buffer. When we have large peaks of production within the group it is quickly passed on to Poland.

do not have the same vacation tradition like Sweden. In Poland we adjust vacation and time off after the work", says Ilona and adds:

"That we have the possibility to cost-effective place the volume production in Poland during peaks of production is extremely important for the whole group."



# Quick handling of various volmumes

"The whole year has been very intensive. The peak is reached during the vacations, especially July and December", Ilona Lukaszewicz explains for us. When the other NOTE companies slows down NOTE Gdansk are running at top speed. "Our personnel are used to working at high pace. We



# Competent personnel

Ilona Lukaszewicz means that there are several important and unique features behind this years success. More than anything else; an engaged and very competent personnel.

"The personnel cares and are open for changes both for small and large clients."

# High capacity

NOTE Gdansk was founded year 1999. The factory has 13 full-time employees and are adjusted for products with a high manual content and more time consuming production stations, such as lacquering and trimming and for projects where the volumes shift fast. The weekly capacity for the surface assembly is around 13-14 million components and through hole assemblies 8 million components.

The capacity for mechanical assembly stretch out to 49 000 working hours per week.

# Work with quality

The continues work with the quality assurance of the production has given results in Poland. We have seldom any errors in the production today, which results in that the number of deliveries that are sent directly to the end customer from Poland has increased drastically.

Make the deliveries more efficient The factory in Gdansk are responsible for quality control and co-ordination of deliveries and production in Central Europe, Ilona Lukaszewicz has an expectation to be able to reduce the amount of transports and transfer of goods by introducing a central warehouse and a logistic center in Poland. This to further increase the capacity of deliveries to customers in Europe. "In that way we could further secure the production flow", she means.

# How would You like the clients to look upon NOTE Gdansk?

"That we are flexible and good at what we do and that we can meet our clients demands, no matter what. Through our network we are close to the client, not only geographically, but also close to the clients need."

The aim is to introduce The NOTE group to the stock exchange year 2005. How will that effect the company's development the next coming years?

"It is good for the company and the development but it will not effect our work day by day in Gdansk very much."

#### **Board of directors**

Åke Zetterström, chairman Bengt Emesten Ilona Lukaszewicz Piotr Sidorowicz Erik Stenfors

# NOTE Lithuania UAB

# NOTE is important for Lithuania



High motivation from the personnel. Increased quality of the production.

Investment in new advanced production equipment. Merger between NOTE and Xperi. "Those are the factors that has been very important during the past year" says Valentinas Zinkevicius, President of NOTE Lithuania UAB. In the factory in Lithuanian Taurage we find a cost-effective production, relatively stable volumes with high manual work content.

# Job satisfaction

The job satisfaction and the high motivation among the co-workers is of extreme importance for the activities and has some ground in the extreme unemployment rate in Lithuania. As much as 18 percent of the population is out of work. Taurage is a small town where the costs of living overall is very small, which means that also the costs for salaries are on a substantial lower rate than in the larger cities. Hence the possibilities to maintain a cost-effective production.

## Lower tax - new investments

Valentinas Zinkevicius also tells us that it is possible to get the tax reduced with approximately 30% if the company can provide employment for a certain number of people.



"It is important to us. That enable us to invest in machines, further educate personnel and employ more people". One overlapping goal for the year has been to avoid loss but NOTE Lithuania can even boast with a positive result with plus figures.

# Increased turnover

"It has been a very good year", Valentinas Zinkeviciu is satisfied to say. The turnover has increased to LTL 2.5 m. (approximately SEK 6.3 m.) "Our work contribution this year has been of very high quality. We have invested in new machines for assembling which has enabled us to further increase the capacity and the quality the coming years."

That NOTE merged with Xperi is also very important for the factory in Taurage. Zinkevicius believe that an intensified co-operation will come out of that in the future.

"We expect to receive more and larger assignments of this. We have the competence and the resources necessary."

#### Ready for production peaks

The development is that both Torsbyand the Norrtelje factories place more and more assignments with NOTE Lithuania. It is not about moving work from Sweden, merely reallocation of assignments and functions. Every production facility can concentrate on the working moments that the company is most specialized for.

In that way we can be more flexible towards the clients demands and needs.

"We are always ready for production peaks. That is what our organization are built for", Valentinas Zinkevicius underlines.



How would you like the clients to look upon NOTE Lithuania?

"A company with high competence and high job satisfaction."

The NOTE-group of companies are planning the introduction to the stock exchange year 2005. What will that mean for the company's development the coming years?

"It is important for the company's development. We get more known and seen in media. That will hopefully increase the possibilities for new, even larger and more important assignments."

#### **Board of directors**

Åke Zetterström, chairman Bengt Emesten Erik Stenfors Valentinas Zinkevicius

# NOTE Components AB



# Recission – is good times for NOTE Components

NOTE Components is the most anonymous company within the group, smallest in size, but with the best profit per employee. Bengt Emesten, President of NOTE Components tells: "The company does their best businesses in times of recession". Components is NOTEs strategic purchasing company.

Cost-effective production

NOTE Components handles the groups logistic and purchasing. The company work with all producing companies within the NOTE-group of companies. NOTE Components are not as known as the other companies within the group but they have a large knowledge that is of great use for the clients. Well planned co-ordination of the purchases is fundamental for costeffective production. Since the material stands for close to 70 percent of the products final price, it is very important that the NOTE-group can offer their clients competitive prices. Something that NOTE components has managed to realize during the year that has passed.

The recession has been a help on the way. "When the market is down it is easy to find the material we need to a better price", says Bengt Emesten, President of NOTE Components. "Generally speaking you might say that a dip in the market is good for us, provided that we are doing as well as we are now in the rest of the group", he adds.

# Flexible organization

An other reason to the success during the year is that NOTE Components has refined the material flow. For a couple of years ago NOTE Components had close to 100 different suppliers. "The aim has been to drastically reduce the number of suppliers, which we have succeeded in. That gives us better control, fever deliveries, less administration and in total a more flexible organization."

### Good mix of personnel

Competent personnel is of great importance for the operations.

NOTE Components personnel consists of a small working group of six persons. A good mix of the personnel is therefore important, both when in comes to sex and age, is Bengt Emesten's opinion.

"We were short-handed in the beginning of the year but it still feels like we have accomplished a lot. We exceeded our expectations. Today we are fully manned. The personnel is content and complete each other very well."

# Co-opertion with China

NOTE Components purchase products all over the world, mostly from Asia and USA. All suppliers are quality assured. Through emsALLIANCE it is also possible for NOTE to sign mutual, global and favorable purchasing agreements. During the year a more intensive cooperation with China has been started. NOTE has started the manufacturing of a complete product to one of their key clients. This project is of great importance for NOTE Components, Bengt Emesten emphasizes. "This will be the largest single project so far for us through the ems-ALLIANCE."

Simple solutions are the best One other reason that NOTE Components are doing so well is that the company is open for new business ideas and solutions, says Bengt. "You can not just look on your own business area, there are much information to get from other trades regarding material flow and transports etc."

We strive to improve our efficiency all the time in our search for better material and products at as competitive prices as ever possible, in relation to the quality demands.

"The simple solutions are often the best ones, but that can also be the difficult part", Bengt underlines.

How would you like the clients to look upon NOTE Components?

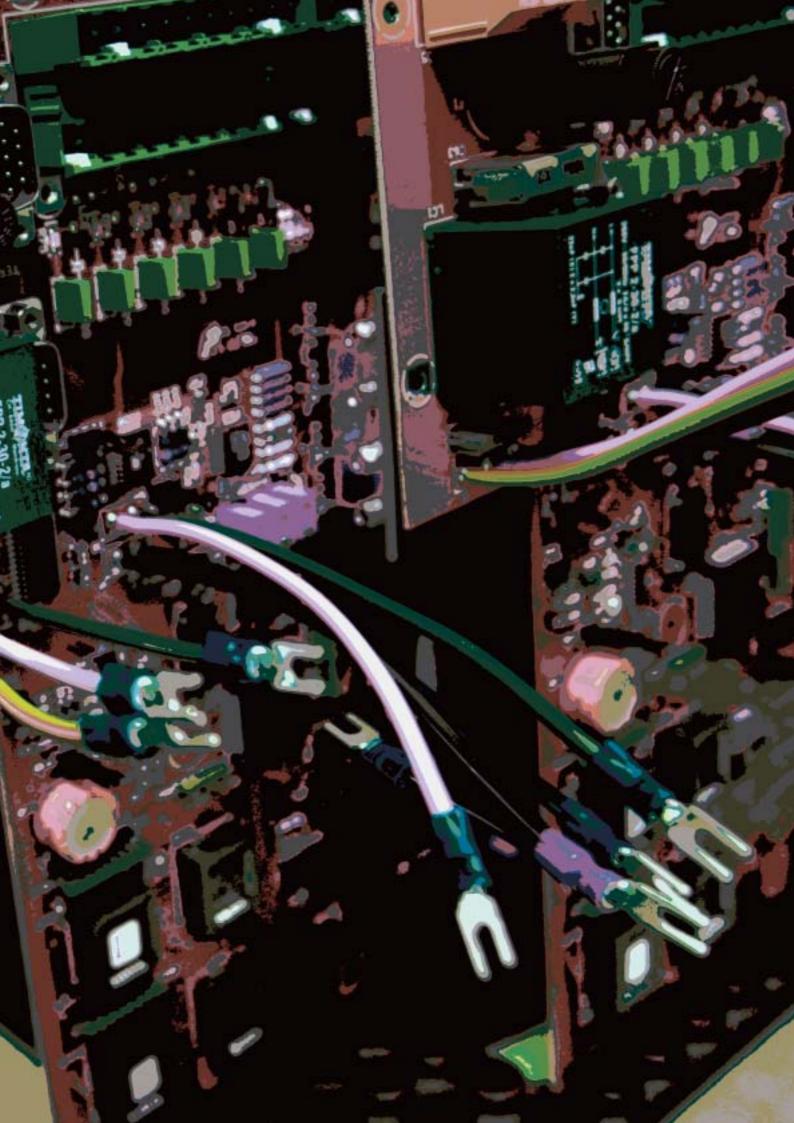
"That we fulfill our own high set demands and also surpass the clients expectations."

The NOTE group are planning for an introduction to the stock exchange in 2005. How will that effect the company's development the next coming years?

"Above all higher demands on reports. Otherwise I do not think it will affect us too much."

#### Board of directors

Mats Hultin, chairman Bengt Emesten Ted Ricksäter



# Administration report

NOTE AB (PUBL) Org.nr. 556408-8770

### About the operations

NOTE is one of Swedens leading suppliers of EMS, Electronics Manufacturing Services. The group has Swedish production units in Lund, Norrtälje and Torsby and foreign production units in Lithuania and Poland, where they also have a cowith independent operation manufacturers. The group has combined sales offices/prototype units in Kista in the northern part of and Gothenburg. Stockholm Furthermore there is a company in the group for materials handling that is located in Norrtelje.

The group offers – as the only Swedish owned EMS – supplier –global production through a worldwide network of manufacturers of electronics, called ems-ALLIANCE, with manufacturing units in Brazil, India, Italy, China and USA. The holding company in the group; NOTE AB are mainly focused on management, coordination and development with reports to the group and information to the share holders.

# Important events during 2002

In October NOTE merged with Xperi, one of the leading EMS groups in the southern part of Sweden with a yearly turnover of approximately SEK 250 m. with production units in Lund (Xperi AB) and Lithuania (Eurotron UAB).

The merger was executed by acquiring 100% of the shares in Xperi Holding AB mainly by settlement with a new floating issue of 84 000 shares in NOTE AB. The total number of shares in NOTE AB now amounts to 384 000.

# Important events after the turn of financial year and prospects for 2003

NOTE Xperi's production facilities in Lund had a fire in February this year. Parts of the production area had to be closed down, while the premises for administration and warehouse were practically undamaged. Sanitation is in progress and the premises are expected to be ready at midyear, at which time the full production capacity can be resumed. The company's insurance's are estimated to cover the cost for the reconstruction's and other costs in connection with the fire. Meanwhile

the production proceed in the unharmed parts of the premises, at the same time as parts of the production also werehanded over to the fellow subsidiary of NOTE Xperi. In that way it has been possible to maintain the deliveries to the clients without any disturbances worth mentioning.

With the acquisition of Xperi the NOTE group is now strategically placed near the three largest cities in Sweden, which is a good ground for increased market shares. The present instability in the world will in a certain degree lead to a change in the demand from different client segments, but as a whole the market are expected to grow during year 2003. All things considered NOTE believe in a continued expansion for the group, especially organic but also more acquisitions can be expected. The groups Profit & Loss after financial items for 2003 are also considered to improve substantially compared with 2002.

# Turnover and income The group

As of October 1 the Xperi group are also included in the groups balance and income sheets.

The groups net turnover increased with 24% to SEK 637 m. (514), whereas Xperi contributes with approximately 9%. The groups ability to adjust the operations to a changing market is one of the explanations to the continued organic growth. Profit & Loss increased with 43% to SEK 39,3 m. (27,5). The result before tax increased with 42% to SEK 30,9 m. (21,7). The merger with Xperi has with an integration program that was executed in accordance with the plan, during the fourth quarter of 2002, so far affected the P & L negatively. On the other hand, as of January2003 Xperi are contributing positively to the result of the group, in spite of the fire.

# The holding company

The earnings of the holding company amounts to SEK 6 280 thousand (660). Profit & Loss amounts to SEK 6 thousand (316). Income after taxes amounts to SEK 636 thousand (-131).

# The work of the board of directors

During the year the holding company's board of directors has been strengthened with three new board members: Ulf Mikaelsson, previously divisional manager in the insurance company Skandia, Lennart Svensson, previously Financial Director in the Swedish paper mill company Holmen and Kjell-Ake Andersson, President of NOTE Xperi AB. The board of directors in NOTE AB thereby consists of six ordinary members.

The board of directors makes the decisions about the general strategy, principal questions and larger investments acquisitions. or Furthermore the board is responsible for the organization and administration in accordance with the Swedish Companies Act. During the financial year 2002 the board had eight meetings. The board has accepted a working order, instructions for the board as well as instructions for the President, that defines the boards work and distribution between the board and the President.

#### Environmental influence

The group runs in two Swedish subsidiaries operations liable to notification in accordance with the code of environmental dangerous activities health protection 1988:899). All the three Swedish factories report yearly to the communities Environmental and health protection office, due to the factories cooling systems for cooling comfort. Two of the mentioned factories are environmental certified in accordance with ISO 14001 and the third are expected to be certified during the first quarter of the year 2004.

Suggested allocation of profit regarding the profit of the holding company The board and the President suggests that profits at disposal SEK 517 056, are disposed as follows:

Balanced into new account, 517
Total 517

The groups free owners' equity amounts to SEK 4 629 thousand as per December 2002. Allocation to restricted funds are suggested with SEK 14 thousand.

Concerning the company's result, and position otherwise we refer to the following result and balance sheets with their respectively comments.

# Income statement

		THE NOTE GR	OUP	THE	HOLDING CC	MPANY
Amount in SEK thousand	Note	2002	2001	Note	2002	2001
Net sales Cost of goods sold	1	636 780 -544 510	514 033 -442 982		6 280	660
Gross profit/loss		92 270	71 051		6 280	660
Selling expenses Administrative expenses Items affecting comparability Other operating income Other operating expenses	3 4 5	-23 515 -28 583 -3 992 4 099 -944	-18 135 -25 340 444 492 -1 052	3	-1 983 -3 771 -511	-344 -
Operating profit/loss	2, 6–7	39 335	27 460	2, 6	6	316
Result from financial items Result from participants in group companies Result from securities and receivables for as fixed assets Other interest income and simular profit/loss items Interest expense and simular profit/loss items	9	- 674 -9 153	82 573 -6 394	8 9	38 - 23 -703	- 329 9 -785
Profit/loss after financial items		30 856	21 721		-636	-131
Appropriations Appropriations, other				10	98	142
Profit/loss before tax		30 856	21 721		-538	11
Tax on profit for the year Minority share of the net profit/loss	11	-9 462	-6 150	11	179	-2
for the year		-36				
Net profit/loss for the year		21 358	15 571		-359	9

# Balance sheet

	THE NOTE GROUP		THE	HOLDING CO	DMPANY	
Amount in SEK thousand	Note	2002-12-31	2001-12-31	Note	2002-12-31	2001-12-31
ASSETS						
Fixed assets Intangible assets Concessions, patents, licences, trademarks and similar rights Goodwill	12 13	232 37 710 37 942	256 11 507 11 763			
Tangible assets Land and buildings Accrued expences in others real estate Plant and machinery Equipment, tools, fixtures and fittings	14 15 16 17	21 402 1 611 13 738 12 930 49 681	841 1 373 5 027 9 232 16 473	17	222	<u>-</u> _
Financial assets Other securities held as fixes assets Other long-term receivables Participations in gruop companies Receivlables from group companies		322	322	18	97 337 7 100 104 437	56 109 7 162 63 271
Total fixed assets		87 947	28 558		104 457	63 271
Current assets Inventories etc. Raw materials and consumables Work in progress		124 770 55 002	50 049 41 072		104 037	03 271
		179 772	91 121			
Current receivables Accounts receivable - trade Receivables from group companies Other receivables		154 076 6 214	113 734 1 700		316 303 123	44 425 –
Prepaid expenses and accrued income	19	10 922	3 280	19	18	
		171 212	118 714		760	469
Cash and bank balances		3 314	1 584 211 419		486 1 246	<u>266</u> 735
Total accepts						
TOTAL ASSETS		442 245	239 977		105 905	64 006

	1	THE NOTE G	ROUP	THE	MPANY	
Amount in SEK thousand	Note	2002-12-31	2001-12-31	Note	2002-12-31	2001-12-31
EQUITY AND LIABILITIES						
Equity	20			20		
Restricted equity Share capital (384 000 shares		3 840	3000		3 840	3 000
Share premium reserve		3 040	3000		34 160	3 000
Revaluation reserve					43 995 61	43 995
Statutory reserve Restricted reserves		83 315	46 961		01	60
		87 155	49 961		82 056	47 055
Non-restricted equity Non-restricted reserves		-16 729	-30 020			
Profit or loss brought forward		21 358	15 571		876 -359	230 9
Profit/loss for the year		4 629	-14 449		517	239
		91 784	35 512		82 573	47 294
Minority interest		722	_			
Provisions						
Provisions for pensions and similar commitments Provisions for deferred taxation	22	4 12 186	- 3 557			
Badwill	23	18 025	3 337			
		30 215	3 557			
Untaxed reserves				21		
Accumulated additional depreciations Tax allocation reserves					36 334	- 468
					370	468
Long-term liabilities						
Bank advances Other liabilities to credit institutions	24, 26 25, 26	88 855 86 549	59 747 37 440	25, 26	6 750	7 750
Liabilities to group companies	25, 26	60 549	37 440	25, 26	5 000	5 000
Other liabilities		4 500	313		4 500	313
		179 904	97 500		16 250	13 063
Current liabilities Liabilities to credit institutions	26	10 424	6 574	26	1 000	2 250
Advances payment from customers		_	330			
Accounts payable - trade Liabilities to group companies		89 499	65 640		1 119 3 115	– 698
Income tax liability		5 692	3 431		63	30
Other liabilities Accrued expenses and deferred income	27	11 740 22 265	12 859 14 574	27	449 966	182 21
Accided expenses and deferred income	21	139 620	103 408	21	6 712	3 181
TOTAL EQUITY AND LIABILITIES		442 245	239 977		105 905	64 006
Pledged assets and contingent liabilities  Amount in SEK thousand		2002-12-31	2001-12-31		2002-12-31	2001-12-31
Pledged assets						
Own liabilities and allocations		44 500				
Property mortgages Chattel mortgages		11 500 184 300	108 300			
Shares in subsidiaries		60 369	41 452		53 100	53 100
Bank account			100 149 852		E2 100	
Total pledged assets Contingent liabilities		256 169	149 852		53 100	53 100
Pension commintments in excess or raised						
among liabilities and allocations		300	300		26.612	26 613
Guarantees in aid for group companies Guarantees, other		60	60		26 613	20013
Contingent liablity, AMFK		35 4 570	35			
The county adminstrative board, terms of loan		1 570	2 260		24 412	24 412
		1 965	2 655		26 613	26 613

# Cash flow analyze

	THE NOTI	E GROUP	THE HOLDIN	COMPANY
Amount in SEK thousand	2002	2001	2002	2001
The current activities Profit/loss after financial items	30 856	21 721	-636	-131
Adjustment for items not included in the cash flow etc.	8 258 39 114	5 980 27 701	<u>-114</u> -750	<del>_</del> -131
Paid tax	-5 178	-1 158	-215	196
Cash flow from the current activity before changes of the operating profit/loss	33 936	26 543	-965	65
Cash flow from changes in working capital Increase(-)/Decrease(+) of stocks Increase(-)/Decrease(+) of operating receivables	-17 180 -6 844	-13 925 -35 661	-229	3 075
Increase(+)/Decrease(-) of operating liabilities  Cash flow from the current activity	<u>-5 674</u> <b>4 238</b>	<u>1 912</u> -21 131	4 435 3 241	270 3 410
Investment operations Aquisition of subsidiaries	-227	_		
Aquisition of intangible fixed assets Aquisition of tangible fixed assets Disposal of tangible fixed assets	-41 -12 393 -	-320 -9 083 280	-6	-
Investment in financial assets Disposal/Decrease of financial assets	-2 		-1 190 	-3 000 
Cash flow from the investment operations	-12 663	-9 041	-1 196	-3 000
Financing operations Raised loans Amortization of loans Reclassified loans	15 297 -5 142	37 900 -6 574	-2 250	-2 249 2 000
Received group contributions			425	105
Cash flow from financing operations	10 155	31 326	-1 825	-144
Cash flow for the year Liquid assets at the beginning of the year	1 730 1 584	1 154 430	220 266	266 –
Liquid assets at the end of the year	3 314	1 584	486	266

# Supplementary disclouse to the cash flow analyze

	THE NOTE GROUP		THE HOLDING COMPAI	
Amount in SEK thousand	2002	2001	2002	2001
Betalda räntor och erhållen utdelning Erhållen ränta Erlagd ränta				338 -750
Justeringar för poster som inte ingår i kassaflödet m m Anteciperad utdelning från dotterföretag Av- och nedskrivningar av tillgångar Orealiserade valutakursdifferenser Rearesultat avyttring av anläggningstillgångar Avsättningar till pensioner Övriga avsättningar	8 555 - - 4 -301	6 005 5 -30 -	-38 43	<u>-</u> -
Ökning av räntefordran Övriga poster			- -119	-4 -
	8 258	5 980	-114	-4
Transaktioner som inte medför betalningar Förvärv av tillgång genom att säljarrevers har utfärdats Förvärv av rörelse genom apportemission	5 000 35 000	- -	5 000 35 000	-
Förvärv av dotterföretag och andra affärsenheter Förvärvade tillgångar och skulder Immateriella anläggningstillgångar Materiella anläggningstillgångar Varulager Rörelsefordringar Likvida medel Summa tillgångar Minoritet Avsättningar Lån Rörelseskulder Summa avsättningar och skulder Köpeskilling Avgår: Apportemission Säljarreverser Utbetald köpeskilling Avgår: Likvida medel i den förvärvade verksamheten Påverkan på likvida medel (minus = ökning)	28 232 27 276 71 471 45 509 962 173 450 675 24 712 71 156 35 718 131 586 41 189 -35 000 -5 000 1 189 -962 227			

# Notes - with accounting pricipals and notes to the financial statement

Amount in SEK if nothing else is stated

#### General accounting principles

The annual report has been set up in accordance with the law for annual reports and the recommendations from the accounting council and Immediate group's statement.

Principals for evaluation etc. Assets, depositions and liabilities has been valued to purchase value if nothing else is stated below.

**Depreciation guidelines for fixed assets**Depreciations in accordance with plan are based on initial purchasing values and estimated time of usage. Depreciation is done at continued decrease in value

	Usage	period	
The following depreciate times are used:  Immaterial fixed assets	The group	Holding co.	
Trademarkes and similar rights Goodwill	5 year 10 year	E T E T	
Material fixed assets Buildings Invested costs in other property Machinery and other techn. equipment Inventories, tools installations	25 year 5 el. 20 year 5 year 4 el. 5 year	E T E T E T 4 el. 5 year	

accounts receivable Accounts receivable has after individual evaluation been valued at the amount estimated to be received in.

#### accounts receivable and liabilities in foreign currency

Account receivable and liabilities in foreign currency has been recalculated to the rate of the day for balance in accordance with the accounting council recommendation no, with exception for long-term monetary relations with independent international operations where costs at acquisition is used. The rate differences on receivable operating accounts and liabilities are included in profit & loss.

The stock has been valued in accordance with the accounting councils recommendation no. 2 to the lowest purchase value inaccordance with the first in first out principle, respectively real value. Thereby the risk for obsolescence has been considered

Tax

The company and the group apply accounting councils recommendation RR 9 Income taxes. The total amount of actual tax and postponed tax. Taxes are accounted for in the profit and loss statement except when the underlying transaction are reported for directly against equity whereas the tax effect caused are reported in equity. Actual tax (previously called paid tax) is tax that shall be paid or obtained concerning actual year. Adjustment of actual tax from earlier periods also belong to this group. Postponed tax are calculated in accordance with the balance sheet method starting off in temporary differences between reported and fiscal values on assets and liabilities. The amount are calculated based on how the temporary differences are expected to be leveled out and with application of the tax rates and tax regulations that are decided or pre advised at the accounting day. Temporary differences are not accounted for in the goodwill for the group of companies, neither differences that can be referred to subsidires and companies of interest that are not expected to be taxed during a foreseeable future. In juridical corporation untaxed reserves include postponed unpaid taxes. In consolidated results of operation on the other hand the untaxed reserves are divided into postponed unpaid tax and equity. Postponed tax claims concerning deductible temporarily differences and shortage deduction are reported as far as it is likely that they will cause lower tax payments in the future. lower tax payments in the future.

*ltems affecting comparability*The accounting councils recommendation no. 4 are applied, which means that the effects of certain events and transactions of essential importance are specified within respectively result conception.

# Consolidated financial statement

The accounting councils recommendation (RR1:00). The consolidated statement Include the companies where the holding company direct or through subsidiary has control of 50% or more of the votes, or in any other way has a decisive influence in accordance with ARL (the law for annual reports) chapter 4§.

## Recalculation of international subsidiaries and other international activities

The recalculation is done in accordance with the recommendations no. 8 of the account council, the daily rate method, which means that all assets and liabilities are recalculated to the rate at the accounting date and that all items in the profit & loss statement are recalculated at average rate. Originated rate differences are transferred to equity.

# Group contribution and shareholders contribution

The company reports group contribution and share holders contribution in accordance with the statement from the accounting councils acute group. The group contribution are reported after economical significance, which is minimizing the total tax for the group. Since the group contribution is not compensation for performances, it is reported directly against balanced profit after deduction of the tax effect.

Information regarding the group of companies
Purchase and sale has not occurred between the holding company and other companies within the group.

#### Related parties

#### Persons closely associated with a decisive influence

The company has a decisive influence of the following share holders: Sten Dybeck (2%), Kjell-Åke Andersson (13%) and Mats Hultin (13%).

Services from the holding company within the group has been invoiced at SEK 6 280 thousand in accordance with the market price level. Interest on long-term loan to the companies within the group has been debited on strictly business lines. Accounting

services has been invoiced from company related party to Kjell-Ake Andersson with SEK 287 thousand on strictly business lines. Besides the relations accounted for above, and in note 2, no transactions between related parties has occured.

Note 1 Net sales per geographic market

	2002-01-01	2001-01-01
	-2002-12-31	-2001-12-31
The group		
Net sales per geographic market		
Sweden	571 101	474 820
Inside EU	37 081	27 858
Outside EU	28 598	11 355
	636 780	514 033

Note 2 Employees, personnel costs and remunaration to the board of directors

arra additiono				
	2002-01-01	of	2001-01-01	of
Average employees	-2002-12-31	men	-2001-12-31	men
Parent company				
Sweden	6	33%	1	100%
Subsidiary				
Sweden	392	65%	362	65%
Poland	10	70%	9	56%
Lithuania	17	41%		0%
Total subsidiaries	419	64%	371	65%
The NOTE group total	425	63%	372	65%

#### Salaries, other remunerations and social costs

	2002-01-01-	-2002-12-31	2001-01-01-	-2001-12-31
	Salaries and	Social	Salaries and	Social
	remunerations	costs	remunerations	costs
Parent company	1 894	740	256	65
(of pension costs)		1) (104)	1) (-)	
Subsidiary	93 635	37 713	88 035	34 131
(of pension costs)		(4 231)		(3 366)
The NOTE group total	95 529	38 453	88 291	34 196
(varav pensionskostnad)		2) (4 335)		2) (3 366)

1) Av moderföretagets pensionskostnader avser 18 TSEK (0) gruppen styrelse och VD. 2) Av koncernens pensionskostnader avser 577 TSEK (602) gruppen styrelse och VD. Utöver premier till pensionsförsäkringar enligt sedvanliga villkor, finns pensionsförpliktelse till VD och styrelsemedlem på 228 (228). Lön till VD, vid uppsägning från företagets sida, utgår under 6 månader.

# Salaries and other remunerations per country and board members

	2002-01-01-2	2002-12-31	2001-01-01-2	2001-12-31
	Board and	Other	Board and	Other
	President	employees	President	employees
Parent company				
Sweden	1 057	837	256	-
Subsidiaries in Sweden	2 863	89 322	2 548	84 651
Subsidiaries abroad				
Poland	249	771	239	597
Lithuania	25	405		
The NOTE group total	4 194	91 335	3 043	85 248

The NOTE group total	4 194	91 335	3 043 85 248
Remuneration and payment o	f costs to au	ditors	
		The group	Parent company
KPMG, Lennart Jakobsson		,	, ,
Audit assignment		401	27
Other assignment		229	111
Note 3 Items affecting comp	arability		
ű ,	,	2002-01-01	2001-01-01
		-2002-12-31	
The group			
Transfer of terms of loan to con	tingency	-	1 025
Adjustment of the stock-value		-865	
Extra costs related to working a	quisition	-3 127	-581
		-3 992	444
Parent company			
Extra costs related to working a	quisition	511	
		-511	_
Note 4 Other operation inco	mes		
		2002-01-01	2001-01-01
		-2002-12-31	
The group			
Received allowances		488	388
Exchange profit		3 308	88

303

4 099

16

492

Note E. Other energting seets			Reconciliation effective tax		2002-01-01 -2002-12-31		2001-01-01 -2001-12-31
Note 5 Other operating costs	2002-01-01	2001-01-01	The group	Per cent	Amount	Per ce	
The group	-2002-12-31	-2001-12-31	Resultat före skatt Skatt enligt gällande skattesats		30 856		21 72
The group Exchange loss on receivables/liabilities of operating nature	-944	-1 052	för moderföretaget Avskrivning av koncernmässig	28,0%	-8 640	28,09	% -6 082
Note / Depresiation of tangible and intensible of	annata.		goodwill	0,9%	-288	0,49	% -9 <sup>-</sup>
Note 6 Depreciation of tangible and intangible a		2001 01 01	Andra icke-avdragsgilla kostnader	0,8%	-255	-0,19	
	2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Skatt hänförlig till tidigare år	0,9%	-266	0,09	% -
	-2002-12-31	-2001-12-31	Skatteeffekter i samband med	0.40/	20	0.00	1/
The group Depreciation according to the plan			förvärv	0,1%	-39	0,09	% -
,	70	0.4	Skatteffekt av uppskjuten skatt på uppskrivning	-0,1%	22	0,09	0/_
Concessions, patents, licences, trademarks Goodwill	-78 -2 013	-64 -1 325	Redovisad effektiv skatt	30,7%	-9 462	28,39	
Land and buildings	-2013	-1 323	Redovisad effektiv skatt	30,7 %	-9 402	20,3	/6 -0 15
Accured expenses on other real estate	-89	-209			2002-01-01		2001-01-0
Plant and machinery	-2 621	-1 868	Reconciliation effective tax		-2002-12-31		-2001-12-3
Equipment, tools, fixtures and fittings	3 427	-2 500	Moderföretaget	Per cent	Amount	Per ce	
	-8 539	-6 004	Resultat före skatt		-538		1
Depreciation according to the plan per function			Skatt enligt gällande skattesats för moderföretaget	28,0%	151	28,09	% -
Cost of goods sold	-7 164	-3 944	Ej avdragsgilla kostnader/ej	20,070	101	20,0	
Selling expenses	-602	-127	skattepliktiga intäkter	5,2%	28	-9,19	%
Administrative expenses	<u>-773</u>	<u>-1 933</u>	Redovisad effektiv skatt	33,3%	179	18,99	
	-8 539	-6 004	modernoud orrentir endit	00,070	***	.0,,	
Parent company Depreciation according to the plan per asset			Note 12 Concessions, patents, lic	ences, tra			
Equipment, tools, fixtures and fittings	43				T	he group I	Parent compan
· ·	-43		Ackumulerade anskaffningsvärden			200	
Depreciation according to the plan per function			Vid årets början Övriga investeringar			320 54	
Selling expenses	-11	_			_		
Administrative expenses	-32	_	Vid årets slut			374	•
	-43		Ackumulerade avskrivningar enligt Vid årets början	plan		-64	
Note 7 Leasing fee regarding operational leasi	ing		Årets avskrivning enligt plan			-78	
3 3 3 1	2002-01-01	2001-01-01	Vid årets slut			-142	
	-2002-12-31	-2001-12-31	Redovisat värde vid periodens s	li it		232	
The group			Redovisat varue viu perioderis s	iut		232	
Assets hold by operationella lease contracts			Note 13 Goodwill				
Leasing fees paid during the financial year	4 75 <u>5</u>	<u>6 107</u>				The group	Parent compan
Total lease costs	4 755	6 107	Förvärvad/internt upparbetad			<u>g</u> p	
The company has considered all entered lease cont	roote as boing oner						
The company has considerd all entered lease conti	racis as being opera	ational lease	Ackumulerade anskaffningsvärden				
contracts.	racts as being opera	ational lease	Vid årets början			14 212	-
	racis as being opera	ational lease				14 212 28 216	
		ational lease	Vid årets början		_		
contracts.		ational lease 2001-01-01	Vid årets början Förvärv av dotterföretag			28 216 42 428	
contracts.	panies		Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början		_	28 216 42 428 -2 705	-
contracts.	panies 2002-01-01	2001-01-01	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan		_	28 216 42 428 -2 705 -2 013	
Contracts.  Note 8 Profit from participations in group com	panies 2002-01-01 –2002-12-31	2001-01-01	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut	plan	_	28 216 42 428 -2 705 -2 013 -4 718	-
Note 8 Profit from participations in group com  Dividend	2002-01-01 -2002-12-31 38 38	2001-01-01 -2001-12-31 	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan	plan	_	28 216 42 428 -2 705 -2 013	
Contracts.  Note 8 Profit from participations in group com	2002-01-01 -2002-12-31 38 38 ceivables which are	2001-01-01 -2001-12-31 - - e fixed assets	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s	plan	_	28 216 42 428 -2 705 -2 013 -4 718	
Note 8 Profit from participations in group com  Dividend	2002-01-01 -2002-12-31 38 38 38 ceivables which are	2001-01-01 -2001-12-31 	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut	plan	=	28 216 42 428 -2 705 -2 013 -4 718 37 710	
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec	2002-01-01 -2002-12-31 38 38 ceivables which are	2001-01-01 -2001-12-31 - - e fixed assets	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark	<i>plan</i> lut	_	28 216 42 428 -2 705 -2 013 -4 718	
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group	2002-01-01 -2002-12-31 38 38 38 ceivables which are	2001-01-01 -2001-12-31 - - e fixed assets 2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark Ackumulerade anskaffningsvärden	<i>plan</i> lut	_	28 216 42 428 -2 705 -2 013 -4 718 37 710	
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group	2002-01-01 -2002-12-31 38 38 38 ceivables which are	2001-01-01 -2001-12-31 - - e fixed assets 2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark Ackumulerade anskaffningsvärden Vid årets början	<i>plan</i> lut	_	28 216 42 428 -2 705 -2 013 -4 718 37 710	
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program	2002-01-01 -2002-12-31 38 38 38 ceivables which are	2001-01-01 -2001-12-31 - - e fixed assets 2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark Ackumulerade anskaffningsvärden	<i>plan</i> lut	_	28 216 42 428 -2 705 -2 013 -4 718 37 710 The group	
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program  Parent company	2002-01-01 -2002-12-31 38 38 38 ceivables which are 2002-01-01	2001-01-01 -2001-12-31 	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag	plan	_	28 216 42 428 -2 705 -2 013 -4 718 37 710 The group 966 16 532	
contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group  Capital gain, option program  Parent company	2002-01-01 -2002-12-31 38 38 38 ceivables which are 2002-01-01	2001-01-01 -2001-12-31 ————————————————————————————————————	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark Ackumulerade anskaffningsvärden Vid årets början	plan	_	28 216 42 428 -2 705 -2 013 -4 718 37 710 The group 966 16 532	
contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group  Capital gain, option program  Parent company	2002-01-01 -2002-12-31 38 38 38 ceivables which are 2002-01-01	2001-01-01 -2001-12-31 	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt	plan	_	28 216 42 428 -2 705 -2 013 -4 718 37 710 The group 966 16 532 17 498	
Contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and recompany  Capital gain, option program  Parent company  Interest incomes, group companies	2002-01-01 -2002-12-31 38 38 38 ceivables which are 2002-01-01	2001-01-01 -2001-12-31 ————————————————————————————————————	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt Vid årets början	plan	_	28 216 42 428 -2 705 -2 013 -4 718 37 710 The group 966 16 532 17 498 -125	
Contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and recompany  Capital gain, option program  Parent company  Interest incomes, group companies	2002-01-01 -2002-12-31 38 38 38 ceivables which an 2002-01-01 -2002-12-31	2001-01-01 -2001-12-31 e fixed assets 2001-01-01 -2001-12-31  82 82 82 329 329	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag  Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag	plan	_	28 216 42 428 -2 705 -2 013 -4 718 37 710 The group 966 16 532 17 498 -125 -3 097	Parent compan
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program	2002-01-01  2002-10-01  2002-10-01  2002-10-01  2002-10-01  2002-10-01	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar	plan	_	28 216 42 428 -2 705 -2 013 -4 718 37 710 The group 966 16 532 17 498 -125 -3 097 -311 -3 533	Parent compan
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other	2002-01-01 -2002-12-31 38 38 38 ceivables which and 2002-01-01 -2002-12-31	2001-01-01 -2001-12-31 e fixed assets 2001-01-01 -2001-12-31  82 82 82 329 329	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag  Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar Förvärv av dotterföretag	plan lut plan	_	28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533 7 600	Parent compan
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and recompany Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other	2002-01-01 -2002-12-31 -2002-12-31 -2002-01-01 -2002-12-31 -2002-01-01 -2002-12-31 -2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar	plan lut plan		28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163	Parent compan
Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to the Equipment, tools, fixtures and fittings	2002-01-01 -2002-12-31 -2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag  Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar Förvärv av dotterföretag	plan lut plan		28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533 7 600	Parent compan
Contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to the Equipment, tools, fixtures and fittings	2002-01-01 -2002-12-31 -2002-12-31 -2002-01-01 -2002-12-31 -2002-01-01 -2002-12-31 -2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag  Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar Förvärv av dotterföretag	plan  plan  plan		28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163	Parent compan
contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to tr  – Equipment, tools, fixtures and fittings Tax allocation reserve, allocation for the year	2002-01-01 -2002-12-31  38 38  38  ceivables which an 2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar Förvärv av dotterföretag Årets avskrivning enligt plan på up Redovisat värde vid perioden slu	plan  plan  pskrivet be	_	28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163 7 437	Parent compan
contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and rec  The group Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to tr  – Equipment, tools, fixtures and fittings Tax allocation reserve, allocation for the year	2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar Förvärv av dotterföretag	plan  plan  pskrivet be	_	28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163 7 437 21 402	Parent compan
Contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and recompany Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to the Equipment, tools, fixtures and fittings Tax allocation reserve, allocation for the year Tax allocation reserve, cancalling for the year	2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag  Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar Förvärv av dotterföretag Årets avskrivning enligt plan Redovisat värde vid perioden slu Note 15 Nedlagda kostnader på	plan  plan  pskrivet be  ut  annans l	_	28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163 7 437	Parent company
Contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and recompany Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to the Equipment, tools, fixtures and fittings Tax allocation reserve, allocation for the year Tax allocation reserve, cancalling for the year  Note 11 Tax on profit for the year	2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan Ackumulerade uppskrivningar Förvärv av dotterföretag Årets avskrivning enligt plan på up Redovisat värde vid perioden slu Note 15 Nedlagda kostnader på	plan  plan  pskrivet be  ut  annans l	_	28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163 7 437 21 402  The group	Parent company
Contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and recompany Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to the Equipment, tools, fixtures and fittings Tax allocation reserve, allocation for the year Tax allocation reserve, cancalling for the year  Note 11 Tax on profit for the year	2002-01-01 -2002-12-31  38 38 38  ceivables which an 2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag  Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan  Ackumulerade uppskrivningar Förvärv av dotterföretag Årets avskrivning enligt plan på up Redovisat värde vid perioden slu Note 15 Nedlagda kostnader på  Ackumulerade anskaffningsvärden Vid årets början	plan  plan  pskrivet be  ut  annans l	_	28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163 7 437 21 402  The group  2 350	Parent company
Contracts.  Note 8 Profit from participations in group com  Dividend  Not 9 Profit from other security papers and recompany Capital gain, option program  Parent company Interest incomes, group companies  Note 10 Appropriations, other  Diff. mellan bokförd avskrivn och avskrivn acc. to the Equipment, tools, fixtures and fittings Tax allocation reserve, allocation for the year	2002-01-01 -2002-12-31	2001-01-01 -2001-12-31	Vid årets början Förvärv av dotterföretag Vid årets slut Ackumulerade avskrivningar enligt Vid årets början Årets avskrivning enligt plan Vid årets slut Redovisat värde vid periodens s Note 14 Byggnader och mark  Ackumulerade anskaffningsvärden Vid årets början Förvärv av dotterföretag Ackumulerade avskrivningar enligt Vid årets början Förvärv av dotterföretag Årets avskrivning enligt plan Ackumulerade uppskrivningar Förvärv av dotterföretag Årets avskrivning enligt plan på up Redovisat värde vid perioden slu Note 15 Nedlagda kostnader på	plan  plan  pskrivet be  ut  annans l	_	28 216 42 428  -2 705 -2 013 -4 718 37 710  The group  966 16 532 17 498  -125 -3 097 -311 -3 533  7 600 -163 -7 437 21 402  The group  2 350 327	Parent compan
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# Notes - with accounting pricipals and notes to the financial statement

Amount in SEK if nothing else is stated

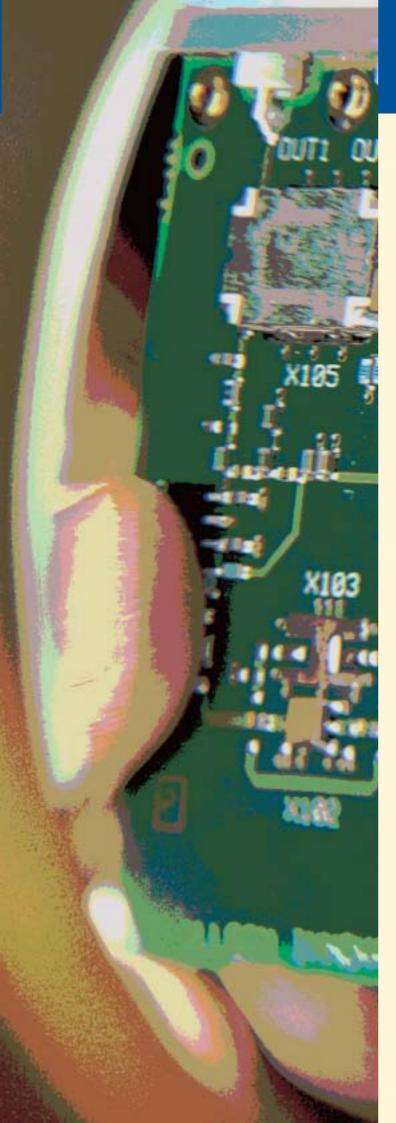
Note 16 Maskiner och andra tekniska anläggning	jar Koncern	Moderföretag	Moderföretaget	Uppskriv- F ningsfond	Reserv- fond	Fritt ege kapita
Ackumulerade anskaffningsvärden	KUIICEIII	iviouerioretay	Vid årets början	43 995	60	23
Vid årets början	12 533	_	Koncernbidrag			88
Nyanskaffningar	7 802	_	Skatteeffekt på koncernbidrag			-24
Főrvärv av dotterföretag	14 284	-	Årets resultat			35
Avyttringar och utrangeringar	2 396		Vid årets slut	43 995	61	51
	32 223	-				
Ackumulerade avskrivningar enligt plan			Note 21 Obeskattade reserver			
Vid årets början	-7 506	-		2002-12-31	2	001-12-3
Förvärv av dotterföretag	-10 703	-	Ackumulerade avskrivningar utöver plan			
Avyttringar och utrangeringar	2 345	-	Maskiner och inventarier	36		
Årets avskrivning enligt plan på anskaffningsvärden	-2 621		Periodiseringsfonder			04
	-18 485		Avsatt vid taxering 1997     Avsatt vid taxering 1998	- 104		21:
Redovisat värde vid periodens slut	13 738	-	<ul><li>Avsatt vid taxering 1998</li><li>Avsatt vid taxering 2002</li></ul>	194 59		19 5
Härutöver disponerar koncernen genom leasing produ	uktionsmaskiner t	ill ett	Avsatt vid taxering 2002     Avsatt vid taxering 2003	81		J
anskaffningsvärde av 28 152 TSEK.			7 Would the textorning 2000	370		46
			Av obeskattade reserver utgör 104 TSEK (131			
Note 17 Inventarier, verktyg och installationer			7. ODOSKARAGO TOGOT VOT GREGOT TO T TOETY (TO T	appondutori onatt.		
	Koncern	Moderföretag	Note 22 Avsättningar för uppskjuten skatt			
Ackumulerade anskaffningsvärden			Uppskjute	n Uppskjuten		
Vid årets början	20 196	-	Koncern – 2002-12-31 skattefordra			Nett
Nyanskaffningar	4 190	6	Byggnader och mark	- 2 082		-2 08
Förvärv av dotterföretag	9 058	_	Uppskjuten skatt på	2 002		-2 002
Overtagit från dotterföretag		393	obeskattade reserver	- 10 104		-10 104
	33 444	399		12 186		-12 18
Ackumulerade avskrivningar enligt plan				12 100		.2 100
Vid årets början	-10 964	_	Note 23 Negativ goodwill			
Förvärv av dotterföretag Övertagit från dotterbolag	-6 123 _	- -134	J	Koncern	Mo	derföreta
Årets avskrivning enligt plan på anskaffningsvärden	-3 427	-43	Ackumulerad negativ goodwill vid förvärv	Koncern	1010	acrioreta
Alots avaktivning offigt plan på anakanningsvarden	-20 514	-177	Tillkommande negativ goodwill	18 025		
Dadaviaat värda vid nariadana alut		222				
Redovisat värde vid periodens slut	12 930	222	Vid årets slut	18 025		
Note 19 Andeler i koncernföretag			Note 24 Checkräkningskradit			
Note 18 Andelar i koncernföretag	2002 12 21	2001 12 21	Note 24 Checkräkningskredit	//	11-	.16 :: 4 -
	2002-12-31	2001-12-31		Koncern	IVIO	derföreta
Ackumulerade anskaffningsvärden	0.444	0.444	Beviljad kreditlimit	100 000		-
Vid årets början Inköp	9 414 41 228	6 414 3 000	Outnyttjad del	-11 145		
шкор			Utnyttjat kreditbelopp	88 855		-
	50 642	9 414	Säkerheter redovisas i not 26 "Ställda säkerhe	ter för skulder till kredi	tinstitut".	
Ackumulerade uppskrivningar	46 695	46 695				
Vid årets början och slut	46 695	46 695	Note 25 Övriga skulder till kreditinstitut, lå	ngfristiga		
Dadaviaat värda vid nariadana alut	97 337	56 109		Koncern	Mo	derföreta
Redovisat värde vid periodens slut			Förfallotidpunkt, 1-5 år från balansdagen	35 745		6 750
Spec av moderföretagets och koncernens innehav	av andelar i ko	ncernföretag	Förfallotidpunkt, senare än fem år från balanso	agen 50 804		-
Dotterföretag / Org nr / Säte Ar	ntal andelar Andel i	% 1) Bokfört värde		86 549		6 750
NOTE Norrtelje AB, 556235-3853, Norrtälje		00,0 50 000				
NOTE Development AB, 556567-6193, Norrtälje		00,0 3 000	Note 26 Ställda säkerheter för skulder till l	reditinstitut		
NOTE Torsby AB, 556597-6114, Torsby		00,0 3 000		Koncern	Mo	derföreta
NOTE Gdansk Sp. z o.o, Gdansk, Polen		00,0 47	Fastighetsinteckningar	11 500		
NOTE Components AB, 556602-2116, Norrtälje		00,0 100	Företagsinteckningar	184 300		7
NOTE Xperi Holding, 556603-3865, Lund Dotterdotterföretaget NOTE Xperi AB (publ), 5563		00,0 41 190	Aktier i dotterföretag	60 369		53 100
Dotterdotterföretaget Eurotron UAB, 1076889, Lita						
Doller doller for etaget Ear of on OND, 1070007, Ena	acri	97 337	Note 27 Upplupna kostnader och förutbeta	ılda intäkter		
1) Ägarandelen av kapitalet avses, vilket även överen	sstämmer			Koncern	Мо	derföreta
med andelen av rösterna för totalt antal aktier.			Upplupna löner och ersättningar	11 691		304
			Upplupna sociala kostnader	5 859		155
Note 19 Förutbetalda kostnader och upplupna in			Övriga poster	4 715		50
	Koncern	Moderföretag		22 265		966
Upplupna intäkter	5 926	_				
Förutbetalda försäkringskostnader	1 223	_	Norrtälje den 8 april 2003			
F: 0 (11 1 : 1 ( 1	417	_	11 , , ,	_ /	1	
Förutbetalda leasingkostnader			14 / /		1	
Förutbetald hyra	492	_		( \ X(1) \ \	(VX V	
Forutbetalda leasingkostnader Förutbetald hyra Övriga poster	2 864	18	MM/MM/K	9/1		
Förutbetald hyra		18 18	MWMMWK	Co Mari	d =	
Förutbetald hyra Övriga poster	2 864		Step Dybeck	Kjell-Åke And	dersson	
Förutbetald hyra Övriga poster	2 864 10 922	18	Step Dybeck Ordförande	Kjell-Åke And	dersson	
Förutbetald hyra Övriga poster Note 20 Eget kapital	2 864 10 922 Aktie- Bu	18  Indna Fritt eget		Kjell-Åke And	dersson	
Förutbetald hyra Övriga poster Note 20 Eget kapital Koncernen	2 864 10 922 Aktie- Bu kapital res	18 Indna Fritt eget Indna kapital		Kjell-Åke And	dersson	e e
Förutbetald hyra Övriga poster Note 20 Eget kapital Koncernen Vid årets början	2 864 10 922 Aktie- Bu kapital res 3 000 46	ndna Fritt eget erver kapital 5 961 -14 449	Ordförande /	mpuic	ha	æ
Förutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen  Vid årets början Nyemission	2 864 10 922 Aktie- Bu kapital res 3 000 46 840 34	ndna Fritt eget eerver kapital 5 961 -14 449 4 160		Kjell-Åke And	ha	ec
Förutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen  Vid årets början  Nyemission Förskjutning mellan bundet och fritt eget kapital	2 864 10 922 Aktie- Bu kapital res 3 000 46 840 34	18  Indina Fritt eget kerver kapital 6 961 -14 449 4 160 2 194 -2 194	Ordförande /	mpuic	ha	ec
Förutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen  Vid årets början Nyemission Förskjutning mellan bundet och fritt eget kapital Årets resultat	2 864 10 922 Aktie- Bu kapital res 3 000 46 840 34	18  Indina Fritt eget kapital 6 961 -14 449 4 160 2 194 -2 194 21 358	Ordförande /	mpuic	ha	ec
Förutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen  Vid årets början Nyemission Förskjutning mellan bundet och fritt eget kapital Årets resultat Årets omräkningsdifferens	2 864 10 922 Aktie- Bu kapital res 3 000 46 840 34	18  Indna Fritt eget kerver kapital 5 961 -14 449 4 160 2 194 -2 194 21 358 - 86	Ordförande /	mpuic	ha	ec)
Förutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen  Vid årets början Nyemission Förskjutning mellan bundet och fritt eget kapital Årets resultat Årets omräkningsdifferens	2 864 10 922 Aktie- Bu kapital res 3 000 46 840 34	18  Indina Fritt eget kapital 6 961 -14 449 4 160 2 194 -2 194 21 358	Mats Hultin	Ulf Mikael	ha sson	ec)
örutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen  Vid årets början  Nyemission  örskjutning mellan bundet och fritt eget kapital Årets resultat Årets områkningsdifferens  Vid årets slut	2 864 10 922  Aktie-kapital res 3 000 46 840 34 2 3 840 83 Aktie-	18  Indna Fritt eget kerver kapital 5 961 -14 449 4 160 2 194 -2 194 21 35886 3 315 4 629  Överkurs	Ordförande /	mpuic	ha sson	ec ) m
örutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen Vid årets början dyemission örskjutning mellan bundet och fritt eget kapital Årets ersultat Årets omräkningsdifferens Vid årets slut  Moderföretaget	Aktie-kapital Rushapital Rushapit	18  Indina Fritt eget kapital 6 961 -14 449 4 160 2 194 -2 194 21 358 -86 3 315 4 629	Mats Hultin  Mats Hultin  Erik Stenfors	Ulf Mikael	ha sson	ec ) um
Förutbetald hyra Övriga poster  Note 20 Eget kapital  Koncernen  Vid årets början	2 864 10 922  Aktie-kapital res 3 000 46 840 34 2 3 840 83 Aktie-	18  Indna Fritt eget kerver kapital 5 961 -14 449 4 160 2 194 -2 194 21 35886 3 315 4 629  Överkurs	Mats Hultin  Mats Hultin  Erik Stenfors	Ulf Mikael	ha sson	ec m

3 840

34 160

Lennart Jakobsson

Nyemission Vid årets slut



# **Auditors** report

To the annual general meeting in NOTE AB (PUBL) Org.nr. 556408-8770

I have examined the annual report, the consolidated group financial statement, the book-keeping and the boards and the Presidents administration of NOTE AB (publ) for the year 2002. It is the board and the President that has the responsibility for the accounting documents and the administration. My responsibility is to make a statement regarding the annual report, the consolidated group financial statement and the administration on basis of my revision.

The revision has been executed in accordance with goodgenerally accepted auditing standard in Sweden. This means that Ihave planned and carried out the revision in the best possible way to assure my self within reasonable doubt that the annual report and the consolidated group financial statement does not contain any essential errors. It is included in a revision to examine a selection of the documents for the amounts and other information in the accounting documents. Also included in a revision is to try the principals for the report and the boards and the Presidents application of the principals, and to evaluate the total information in the annual report and the consolidated group financial statement . As a basis for my statement regarding granted discharge from liability I have examined important decisions, actions and state of affairs within the company to find out whether any member of the board or the President has any obligation to indemnify the company. I have also examined whether any member of the board or the President in any other way has acted controversially against the Swedish Companies Act, the law for annual reports or the corporate by-laws. In my opinion my revision gives me reasonable base for my statements below.

The annual report and the consolidated group financial statement has been set up in accordance with the law for annual reports and gives a correct picture of the company and the groups result and position in accordance with good accounting practice in Sweden.

I recommend that the annual general meeting confirm the profit and loss statement and the financial statement for the holding company and the group, and dispose of the profit in the holding company in accordance with the suggestion in the administration report, and discharge the members of the board and the President from liability for the financial year.

Norrtälje, 8 April, 2003

Lennart Jakobsson Authorized public accountant

# Board of directors

Sten Dybeck
Djursholm
Ordförande
Född 1933.
Ordförande sedan 2000.
Styrelseordförande i
NOTE Norrtelje AB,
NOTE Torsby AB och
NOTE Xperi AB.
Sten Dybeck med bolag innehar
94 060 NOTE-aktier.





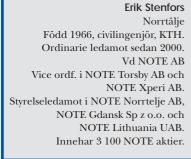
Kjell-Åke Andersson Lund Född 1946, civilingenjör, LTH. Ordinarie ledamot sedan 2002. Vd NOTE Xperi AB Innehar 50 584 NOTE-aktier.

Mats Hultin Norrtälje Född 1961, civilingenjör, KTH. Ordinarie ledamot sedan 2000. Vd NOTE Norrtelje AB Styrelseordförande i NOTE Components AB. Huvudman och ersättare i Roslagens Sparbank. Innehar 50 000 NOTE-aktier.





Ulf Mikaelsson Stockholm Född 1939, pol.mag. Ordinarie ledamot sedan 2002. Styrelseordförande i Svenska Brandförsvarsföreningen och Brandförsvarsföreningens Service AB. Styrelseledamot i Resurskontoret i Stockholm AB och Byggnadsgaranti. Innehar 2 500 NOTE-aktier.

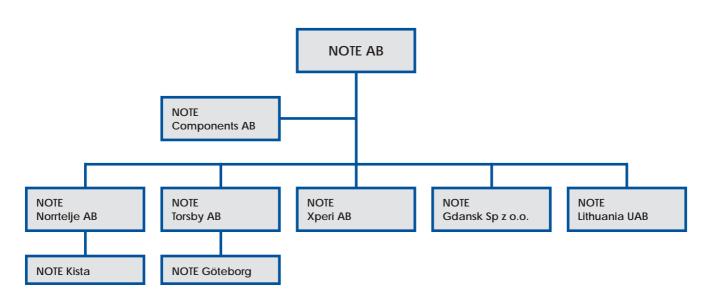






Lennart Svensson Stockholm Född 1945, civilekonom. Ordinarie ledamot sedan 2002. Styrelseledamot i bl. a. Domsjö Fabriker AB, JP Nordiska AB och Handelsbanken/Regionbanken Stockholm City. Innehar 0 NOTE-aktier.

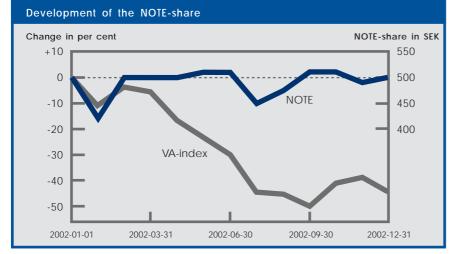
# The NOTE-group



# Share information

#### 2002-12-31 shareholders The largest Shareholder Number of shares %-share Sten Dybeck med bolag 94 060 24,49 Kjell-Åke Andersson 50 584 13,17 Mats Hultin 50 000 13,02 Peter Jansson 50 000 13.02 Åke Zetterström 25 808 6,72 Mårten Lundberg 12 500 3,26 John-Olov Carlsson 10 000 2.60 10 000 Jan Looström 2,60 Hans Jacobsen 7 500 1,95 Viktor Nord 5 000 1,30 Magnus Dybeck 5 000 1.30 Other 63 548 16,55 **Amount** 384 000 100,00

# The biggest share holders utilize over a number of votes of 83,5 %.



# Dates of financial reports 2003

Financial report January-March 6 May Financial report April-June 21 August Financial report July-September 29 October

# General meeting

Annual general meeting is taking place Tuesday May 6, 2003 at 5.00 pm Roslagens Sparbank, Danskes Gränd 2, Norrtälje.

Shareholders who would like to participate shall be reported in the share register latest May 6, as well as reported latest Friday, May 2, noon, in one of following ways:

Post: NOTE AB, P.O. Box 910, SE-761 29 NORRTÄLJE

Fax: +46 176-178 79, Attn. Mette Nyholm

E-mail: info@note.se

Telephone: +46 176–794 45 (Mette Nyholm)

By notification please give name, person- or organizations number, address och telephonnumber and shareholdings. Share holder has the right to bring an assistent to the meeting. Send power of attorney to the address above latest May 2.

#### Dividend

The board suggest the general meeting that no dividend will be for the year 2002.

# Addresses

NOTE AB (publ) P.O.Box 910 SE-761 29 NORRTÄLJE Visit: Stockholmsvägen 59 Tel. +46 176-799 00 Fax. +46 176-178 79

info@note.se www.note.se

## **NOTE Components AB**

P.O.Box 910 SE-761 29 NORRTÄLJE Stockholmsvägen Visit: Tel. +46 176-788 00 Fax. +46 176-178 79

#### **NOTE Norrtelje AB**

P.O.Box 185 SE-761 22 NORRTÄLJE Visit: Gäddvägen 7-9 Tel. +46 176-793 00 Fax. +46 176-198 00

#### **NOTE Torsby AB**

Bergbyvägen 45 **SE-685 29 TORSBY** Tel +46 560-68 93 00 Fax. +46 560-68 93 10

#### **NOTE Xperi AB**

Maskinvägen 3 SE-227 30 LUND Tel. +46 46-286 92 00 Fax. +46 46-286 92 99

### **NOTE Kista**

Electrum 221 Isafjordsgatan 22 SE-164 40 KISTA Tel. +46 8-752 16 50 Fax. +46 8-752 16 59

#### **NOTE Göteborg**

Sisjö Kulle gata 6 SE-421 32 VÄSTRA FRÖLUNDA Tel. +46 31-748 82 40 Fax. +46 31-748 01 60

#### NOTE Gdansk Sp z o.o.

Lipowicza 16 PL-80-809 GDANSK Polen Tel. +48 58 322 51 71 Fax. +48 58 322 51 74

# **NOTE Lithuania UAB**

Pramon'es q. 2A LT-5900 TAURAGE Litauen Tel. +370 446 625 04

Fax. +370 446 615 07

Liljedal Communication AB. Foto: sidorna 1, 3, 5-9, 14, 15, 25 Christer Pöhner, porträtt sidan 10 Gunnar Lilliesköld. Tryck: Affärstryckeriet, Norrtälje 2003. Miljögodkänt papper.





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