## **Press Release**



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Uppsala, Thursday, 6 April 2006

## Nocom Security to become Nordic and Baltic distributor of Northern's successful storage management solutions

Nocom Security, a subsidiary of the Attract 40-listed Nocom AB, has signed an agreement with Northern Parklife AB (Northern), a leading provider of software solutions for *Storage Resource Management*, for distribution of Northern's solutions and related support services in the Nordic and Baltic countries. In addition, Nocom Security will offer its resellers and their customers training in use of Northern's solutions.

"Northern's product suite is an excellent complement to our information security portfolio," says Anders Vallenfjord, President of Nocom Security. "Companies and organizations are struggling with accelerating growth in information volumes, which is fueling demand for effective capacity management tools. With software from Northern, enterprises can allocate and optimize their storage resources."

Stockholm-based Northern was founded just over ten years ago. The company's proprietary software products are well known in the market as the leading solutions for *Storage Resource Management*. Northern has been honored with a number of international awards, which is a validation of the company's clear technological lead in this area. The comprehensive *Northern Storage Suite* solution helps companies to optimize their storage resource management and reduce their storage costs. Northern Storage Suite consolidates Northern's entire family of storage software products into one universal SRM solution, integrating disk quotas, reporting, charge-back, automation, and end-user interaction.

"Although we are based in Sweden, our focus has traditionally been outside the Nordic market. With the help of Nocom Security and its network of qualified resellers, we expect to quickly and decisively expand our presence in the Nordic and Baltic markets," says Gunnar Bohlin, Director of Marketing at Northern. "Nocom Security already represents several leading IT security vendors and has in-depth expertise in the information security area. Our products are well matched to their offering and we look forward to a fruitful partnership."

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Nocom Security is a value-added distributor of information security solutions with a comprehensive portfolio of products, software and qualified services that enhance productivity and efficiency for enterprises in the Nordic and Baltic countries. Nocom Security is focused on information security and represents world-leading vendors such as Symantec, SonicWALL, Sybari, Utimaco, SurfControl and Vasco. Furthermore, Nocom Security offers customer support, expert assistance, training and certification services. All sales are carried out via partners and resellers. Distribution operations are based in Sweden and are also conducted through subsidiaries in Finland, Norway, the Baltic countries and, Denmark. Nocom Security is part of the Nocom Group, which has been listed on the Stockholm Stock Exchange since 1999. Read more at www.nocomsecurity.se

NORTHERN Parklife AB is an international software company specializing in the development of reliable, flexible, and easy to use storage management solutions for Windows Server Systems. Northern's software solutions are used by more than 28,000 enterprises in 52 different countries, and over half of the Fortune Global 100 companies have chosen Northern Storage Suite for implementation of complete SRM strategies. Read more at www.northern.net