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Northern wins major contract from US wireless network operator

Northern, a subsidiary of the listed Nocom in Sweden, has been awarded yet another major contract in the North American market. One of the USA's largest wireless network operators has chosen Northern's proprietary software *Northern Storage Suite* to simplify management of storage resources. The contract, valued at close to SEK 1.2 million, covers new licenses, upgrades and a service agreement.

For several years Northern has been a supplier to the customer, which decided in connection with a major fusion to standardize its server environment on Northern's products throughout the U.S. organization. *Northern Storage Suite* was the software product that best addressed the new group's need for efficient and comprehensive Storage Resource Management.

"The confidence placed in us with this new order from the customer's new and expanded organization is a great honor and responsibility. And the fact that the order is the largest ever received by our U.S. subsidiary is an additional milestone and source of satisfaction," says Thomas Vernersson, President of Northern.

Northern is a leading provider of proprietary software for *Storage Resource Management* for Microsoft Windows Server System. The comprehensive *Northern Storage Suite* offers disk quotas, reporting, charge-back, automation and end-user interaction – all in one easy-to-administer, centralized framework. The solution gives companies and organizations better insight and greater control, and lowers the cost of managing storage resources.

"The new contract marks an additional step forward for Northern in North America, and the US is now the company's largest market. The order will have a positive impact on Northern's fourth quarter earnings," according to Stefan Ström, CEO of Nocom. "With Nocom as our new Nordic distributor and increased sales activities in the EMEA, we see excellent potential for Northern's ongoing development."

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Northern is a world-leading software company specializing in the development of reliable, flexible and easy to use solutions for Windows Server Solutions storage administration. Thousands of organizations in more than 50 different countries are using Northern software solutions and over half of the Global Fortune 100 companies have chosen software from Northern for their enterprise storage solutions. Northern Storage Suite is available through resellers worldwide. In Sweden the solution is sold by the sister company Nocom Software. Read more at www.northern.net

Nocom AB (publ), a leading provider of IT distribution, software and communication solutions, was founded in 1985 and listed on the Stockholm Stock Exchange in 1999. The Nocom share is traded on the OMX Nordic Small Cap List. Nocom's mission is to develop and distribute high quality IT products and services through independent, profitable and growth-oriented subsidiaries. Business is conducted in subsidiaries operating under their own names and business. The Group has annual sales of around SEK 800 million and a total of 280 employees. Read more at www.nocom.se