Press Release

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Northern wins major contract from US wireless network operator

Northern, a subsidiary of the listed Nocom in Sweden, has been awarded yet another major contract in the North American market. One of the USA's largest wireless network operators has chosen Northern's proprietary software *Northern Storage Suite* to simplify management of storage resources. The contract, valued at close to SEK 1.2 million, covers new licenses, upgrades and a service agreement.

For several years Northern has been a supplier to the customer, which decided in connection with a major fusion to standardize its server environment on Northern's products throughout the U.S. organization. *Northern Storage Sui*te was the software product that best addressed the new group's need for efficient and comprehensive Storage Resource Management.

"The confidence placed in us with this new order from the customer's new and expanded organization is a great honor and responsibility. And the fact that the order is the largest ever received by our U.S. subsidiary is an additional milestone and source of satisfaction," says Thomas Vernersson, President of Northern.

Northern is a leading provider of proprietary software for *Storage Resource Management* for Microsoft Windows Server System. The comprehensive *Northern Storage Suite* offers disk quotas, reporting, charge-back, automation and end-user interaction – all in one easy-to-administer, centralized framework. The solution gives companies and organizations better insight and greater control, and lowers the cost of managing storage resources.

"The new contract marks an additional step forward for Northern in North America, and the US is now the company's largest market. The order will have a positive impact on Northern's fourth quarter earnings," according to Stefan Ström, CEO of Nocom. "With Nocom as our new Nordic distributor and increased sales activities in the EMEA, we see excellent potential for Northern's ongoing development."

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