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Northern wins new contract from U.S. Armed Forces

Northern, a subsidiary of the Attract 40-listed Nocom in Sweden, has been awarded another major contract by the U.S. Armed Forces. The contract, valued at around SEK 650,000, covers the proprietary software *Northern Storage Suite*, for efficient and secure management of enterprise storage resources. The customer is a unit within the U.S. Air Force.

In recent years Northern has delivered its software to several organizations and bases in the U.S. Armed Forces, and the latest order is the largest yet. In April this year a significant contract was signed with *the U.S. Army Accessions Command* at Fort Knox.

"Northern has made a strong name for itself in the North American market. We have been active in the U.S for seven years, during which time we have established long-term customer relationships that are generating new sales," says Thomas Vernersson, President of Northern. "One good example is our close collaboration with different parts of the U.S. Armed Forces. Many orders are a result of direct recommendations – in this case, we have the successful installation at Fort Knox to thank for the new contract."

Accelerating growth in storage volumes is placing increasingly heavy demands capacity management tools. Northern's software products effectively meet enterprise needs and provide automated management of total storage resources. The comprehensive *Northern Storage Suite* helps companies to optimize their storage resource management and reduce storage costs.

"Northern has been highly successful in the USA, which currently accounts for over half of the company's sales. We see considerable growth potential for the company, not only in North America but also in Europe where the sales organization is being reinforced," says Stefan Ström, CEO of Nocom.

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Northern is a world-leading software company specializing in the development of reliable, flexible and easy to use solutions for Windows Server Solutions storage administration. Thousands of organizations in more than 50 different countries are using Northern software solutions and over half of the Global Fortune 100 companies have chosen software from Northern for their enterprise storage solutions. Northern Storage Suite is available through resellers worldwide. In Sweden the solution is sold by the sister company Nocom Software.

Read more at www.northern.net

Nocom AB (publ), a leading provider of IT distribution, software and communication solutions, was founded in 1985 and listed on the Stockholm Stock Exchange in 1999. Nocom's mission is to develop and distribute high quality IT products and services through independent, profitable and growth-oriented subsidiaries. Business is conducted in subsidiaries operating under their own names and business concepts - Nocom Security, Nocom Software, Webcontrol, Network Innovation, Deltaco, IAR Systems, Northern, Nocom Networks and Nocom Drift. The Group has annual sales of around SEK 800 million and a total of 280 employees. Read more at www.nocom.com