

Q4

INTOI AB (PUBL)

YEAR-END REPORT 2008

	Full	year	3 mths	Oct-Dec
Key ratios	2008	2007	2008	2007
Net sales, total (SEK M)	579.3	693.8	168.8	154.2
Operating profit, total (SEK M)	31.7	40.5	1.9	9.1
Operating margin, total (%)	5	6	1	6
Profit after tax (SEK M)	31.6	59.3	0.4	36.9
Earnings per share (SEK)	2.85	5.10	0.04	3.20
Equity per share (SEK)	53.98	52.90	53.98	52.90
Cash flow from operating activities (SEK M)	22.5	17.2	1.1	9.0

- Net sales in continuing operations for the full year 2008 reached SEK 570.5m (518.9), of which SEK 168.8m (150.7) referred to the fourth quarter. This is equal to organic growth of 10% for the full year and 12% for the fourth quarter.
- Operating profit for the full year 2008 was SEK 31.7m (40.5), of which SEK 1.9m (9.1) referred to the fourth quarter. Total operating margin was 5% (6) for the full year and 1% (6) percent for the fourth quarter.
- Profit for the fourth quarter of 2008 was charged with costs of SEK 7.2 million related to ongoing transactions.
- Profit after tax for the fourth quarter of 2007 was positively affected by deferred tax income of SEK 27.7m.
- Cash flow from operating activities increased during the year and the financial position remains strong, with an equity/assets ratio of 79% (83).
- Shares were repurchased for a total of SEK 6.3m during 2008, all of which took place in the first four months of the year.
- The Board of Directors proposes a dividend of SEK 0.60 per share (2.00).

Key events

- The AGM on May 6, 2008, resolved to change the company's name to Intoi AB (publ). At the same time, the
 company's business focus and profile were changed to the acquisition, active ownership and divestment of IT
 companies. The AGM on May 6, 2008, also resolved on a 1-for-10 reverse share split.
- Nocom Drift was sold on October 1, 2008.

Subsequent events

 Northern has signed an agreement with a customer in the USA for increased uptake of its flagship product, representing Northern's largest contract ever. Revenue from the final implementation will be recognized in the first half of 2009, while support and development revenue is recognized continuously. Overall, the Group's holdings reported stable earnings for the fourth quarter of 2008. We are continuing to expand in certain areas and showed strong growth in the fourth quarter. Development was favorable even in the USA, which has been most severely impacted by the financial crisis.

In 2008 we have been active in a number of corporate transactions. Although these have not yet been completed, as a precautionary measure we have chosen to recognize the costs of these ongoing transactions in profit for the period.

Economic slowing tends to result in greater cost-awareness among our customers, which increases the attractiveness of our offering. We are therefore intensifying the focus on areas with potential for stable and long-term profitability even in weaker market conditions.

The Group has a strong financial position and has shown good sales performance in the first weeks of 2009.

Summary income statements	Full	year	3 mths Oct-De	
SEK M	2008	2007	2008	2007
Net sales, total	579.3	693.8	168.8	154.2
Operating expenses	-519.5	-630.4	-154.6	-139.3
Depreciation of tangible				
assets	-5.1	-5.9	-1.1	-1.2
Profit/loss in holdings	54.7	57.5	13.1	13.7
Central costs, net	-17.9	-12.6	-9.9	-3.4
Amortization of intangible				
assets	-5.1	-4.4	-1.3	-1.2
Operating profit, total	31.7	40.5	1.9	9.1
Net financial items	-2.2	0.9	-1.0	0.1
Profit before tax	29.5	41.4	0.9	9.2
Income tax	2.1	17.9	-0.5	27.7
Profit for the period	31.6	59.3	0.4	36.9
Operating margin, %	5	6	1	6
Earnings per share, SEK	2.85	5.10	0.04	3.20

Balance sheets, SEK M	Dec 31 2008	Dec 31 2007
Intangible assets	337.4	349.9
Tangible assets	83.0	36.8
Financial assets	115.1	111.6
Other current assets	189.7	179.3
Cash and cash equivalents	32.3	39.2
Equity	596.7	592.7
Interest-bearing liabilities	70.7	18.8
Interest-free liabilities	90.1	105.3
Total assets	757.5	716.8
Equity per share, SEK	53.98	52.90

Cash flows	Full	year	3 mths	Oct-Dec
SEK M	2008	2007	2008	2007
Operating activities	22.5	17.2	1.1	9.0
Investing activities	-52.9	-28.4	-3.3	9.2
Financing activities	23.5	-57.7	-6.5	-17.0
Cash flow for the period	-6.9	-68.9	-8.7	1.2

Discontinued operations are included in the above tables until the date of sale.

- Net sales in continuing operations rose by 10% from SEK 519m to SEK 570m for the full year, and by 12% from SEK 151m to SEK 169m for the fourth quarter.
- Total operating profit for the full year was SEK 31.7m (40.5), of which SEK 1.9m (9.1) referred to the fourth quarter.
- The year's weaker average rate for the US dollar had a negative impact of SEK 1.9m on net sales and SEK 1.4m on profit.
- Operating margin was 5%.
- The tax income in 2008 stems from a review decision on tax paid in 2006. In 2007 a deferred tax asset was recognized due to revaluation of loss carryforwards.
- Earnings per share for 2008 were SEK 2.85 (5.10).
- Nocom Drift was sold to QD System AB in October, providing Intoi with cash proceeds of around SEK 6m and the possibility on an additional performance-based payment. The sale of the shares had no effect on earnings during the year.
- Goodwill is reported at SEK 304.5m (313.7).
- Cumulative loss carryforwards amounted to approximately SEK 408m. The capitalized value in the balance sheet was SEK 85.1m.
- Of total tangible assets, SEK 70.3m refers to operating properties in Deltaco.
- Interest-bearing liabilities amounted to SEK 70.7m. of which SEK 45.8m is attributable to financing of an operating property in Deltaco.
- The equity/assets ratio at Dec. 31, 2008, was 79% (83).
- Equity per share was SEK 53.98 (52.90).
- Equity per share excluding intangible assets was 23.46 m (21.30).
- Cash flow from operating activities improved in 2008.
- Most of the year's cash flow from investing activities, SEK 45.5m, refers to Deltaco's investment in a new operating property.
- financing activities utilized net cash of SEK 22.1m for dividends and SEK 6.3m for the repurchase of shares.
- In 2008 Deltaco invested in a new operating property that has been financed through bank loans of SEK 35m.

Overview of holdings JANUARY - DECEMBER 2008

	Net sales Profit			Net sales				
HOLDING	Full year	Full year	Q4	Q4	Full year	Full year	Q4	Q4
SEK M	2008	2007	2008	2007	2008	2007	2008	2007
IAR Systems	160.5	147.0	43.9	40.5	13.0	24.9	3.3	6.7
Northern	33.1	20.9	11.0	4.9	6.8	0.6	1.5	-3.7
Deltaco	335.0	301.0	101.0	91.9	26.3	29.6	6.0	7.1
Nocom Software	41.9	50.0	12.9	13.4	9.2	11.6	2.3	3.3
Nocom Drift	570.5	518.9	168.8	150.7	55.3	66.7	13.1	13.4
Subtotal	8.8	174.9	-	3.5	-0.6	-9.2	-	0.3
Divested holdings	579.3	693.8	168.8	154.2	54.7	57.5	13.1	13.7
Central costs, net	-	-	-	-	-17.9	-12.6	-9.9	-3.4
Amortization of intangible assets	-	-	•	-	-5.1	-4.4	-1.3	-1.2
Total Group	579.3	693.8	168.8	154.2	31.7	40.5	1.9	9.1

IAR Systems - Software and development tools for programming of microprocessors in embedded systems

- The increased cost level reflects the Group's investments in new products and resources for sales and marketing.
- Weakening of the US dollar compared to the previous year had a negative impact of SEK 1.5m on sales and SEK 1.2m on profit for the year.

Northern - Software for Storage Resource Management

- Sales were up by 124% for the fourth guarter and 58% for the full year.
- Northern has been selected as one of nine companies worldwide to be included in the world-leading storage hardware supplier EMC's partner program EMC Select.
- Weakening of the US dollar compared to the previous year had a negative impact of SEK 0.4m on sales and SEK 0.2m on profit for the year.

Deltaco - Supplier and distributor of computer accessories

- Sales increased by 11% compared to the previous year.
- The earnings trend remains stable. Costs for freight and logistics have risen in pace with higher volumes, and had a negative impact on the year's gross margin.
- In June 2008 the company moved into a new office and warehouse complex in Huddinge. The new facilities provide scope for increased volumes and more cost-effective logistics.
- Own-branded products accounted for 26% of total sales during the year.

Nocom Software – Distribution of software

• Sales developed well and profitability remains good. Comparability between years is affected by a major order with a high gross margin received by the company in the first quarter of 2007.

Central costs

Fourth quarter profit was charged costs of SEK 7.2m in connection with ongoing transactions.

Changed holdings

Nocom Security AB and Network Innovation AB were sold on September 30, 2007, and are included in the above overview until this date. Nocom Security posted net sales of SEK 103.0 million in the first nine months of 2007 and reported an operating profit of SEK -9.3 million. Net sales in Network Innovation for the same period amounted to SEK 59.0 million and operating profit was SEK -0.7 million.

Nocom Drift AB was sold on October 1, 2008, and is included in the above table until this date. For the first nine months of 2008 Nocom Drift had net sales of SEK 8.8m and an operating profit of SEK -0.6m. For the full year 2007 Nocom Drift had net sales of SEK 12.9m and an operating profit of SEK 0.8m.

Financial information

Cash flow, cash and cash equivalents

The year's cash flow from operating activities was SEK 22.5m (17.2), of which SEK 1.1m (9.0) referred to the fourth quarter.

Cash flow from investing activities for the full year amounted to SEK -52.9m (-28.4), of which SEK -3.3m (9.2) referred to the fourth quarter. SEK 45.5m was invested in a new operating property for Deltaco during the year.

Cash flow from financing activities was SEK 23.5m (-57.7), of which SEK -6.5m (-17.0) referred to the fourth quarter. In 2008 Intoi paid a dividend of SEK 2.00 per share (3.00), for a total of SEK 22.1m (35.1). During the year Intoi acquired a total of 155,100 treasury shares at an average price of SEK 40.62 each. The combined purchase price was SEK 6.3m. Cash flow was positively affected by new net borrowings of SEK 51.9m.

At December 31, 2008, Intoi had net cash of SEK -38.4m (17.4) in addition to the holding of 634,600 treasury shares.

Cash and cash equivalents at the end of the period totaled SEK 32.3m (39.2) and unutilized bank overdraft facilities amounted to SEK 35.9m (34.8). The Group's total available cash and cash equivalents thus amounted to SEK 68.2m (74.0).

Goodwill

Goodwill represents the excess of the cost of acquisition over the fair value of the Group's share in identifiable net assets of the acquired subsidiary on the acquisition date. Goodwill is tested for impairment yearly and is measured at cost less accumulated impairment losses. Goodwill at December 31, 2008, was SEK 304.5m.

Deferred tax asset

The deferred tax asset attributable to loss carryforwards is recognized only to the extent that it is probable that the loss carryforwards can be utilized against future taxable profits. at December 31, 2008, the Group had cumulative loss carryforwards of around SEK 408m. In the balance sheet, the current estimated value of these losses is SEK 85.1m (85.1). This item consists predominantly of capitalized temporary differences and the assessed value of loss carryforwards.

Investments and financing

Net expenditure on property, plant and equipment for the year reached SEK 53.7m (4.4), and refers mainly to a new operating property in Deltaco. The equity/assets ratio at December 31, 2008, was 79% (83). Pledged assets increased by SEK 58.4m during the year and amounted to SEK 121.3m (62.9) at December 31, 2008. No changes in reported contingent liabilities took place.

Employees

The number of employees in continuing operations at the end of the year was 242 (219). The average number of employees during the year was 233, of which IAR Systems accounted for 122, Northern for 33, Deltaco for 63, Nocom Software for 7, Central for 3 and Nocom Drift (sold on October 1) for 5.

Parent Company

The operations of the Parent Company consist of group management and PR/IR functions. The Parent Company's net sales for the first nine months of the year are reported at SEK 13.5m (9.9). Profit after financial items was SEK -2.9m (52.1).

Central reported an operating profit of SEK -17.9m (-12.6). Net expenditure on property, plant and equipment was SEK 0.2m (-0.7). Cash and cash equivalents at December 31, 2008, totaled SEK 0.0m (1.4) and unutilized overdraft facilities totaled SEK 29.1m (12.2). The Parent Company's available cash and cash equivalents thus amounted to SEK 29.1m (31.4). The number of employees in the Parent Company at the end of 2008 was 3 (4).

Accounting policies

This consolidated interim report has been prepared in accordance with IAS 34. At January 1, 2008, the Group changed its basis for segmentation, segmentation, which according to IAS 8 constitutes a change of accounting standard. Aside from changes within the segments, this has not had any impact on the Group's profit or financial position. Excluding the change of accounting standard, the accounting policies are the same as those applied in the most recent annual report.

The Intoi share

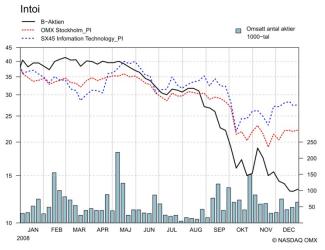
Intoi's class B share is quoted on the Small Cap list of the OMX Nordic Exchange Stockholm. During the period, the share price has varied from a low of SEK 12.95 (38.20) to a high of SEK 41.70 (85.00). The share price at December 31, 2008, was SEK 13.35 (38.20). Intoi's market capitalization on the same date was SEK 148m (428).

The number of stockholders in Intoi at December 31, 2008, was 12,151 (13,706), of whom 697 (750) held more than 1,000 shares each. Foreign stockholders held around 24% (20) of the share capital and 30% (24) of the votes. During the year, Intoi repurchased a total of 155,100 class B shares for a combined value of SEK 6.3m. At December 31, 2008, a total of 634,600 B class B shares had thus been repurchased for a combined value of SEK 30.1m. These shares are not included in the share data at December 31, 2008.

Intoi's share capital at December 31, 2008, amounted to SEK 11,688,561, divided between 11,688,561 shares of which 100,000

are of class A and 11,588,561 are of class B. Following the repurchase, 634,600 of these class B shares are held in treasury by Intoi. This means that the number of class B shares on the market at December 31, 2008, was 10,953,961.

Share price trend, January - December 2008



Warrant series TO3B

The 2006 Annual General Meeting authorized the implementation of a share-based incentive scheme. Each warrant of series TO3B granted the right to subscribe for one new Nocom class B share at a price of SEK 116.60 each during May 2008. The incentive scheme expired during 2008 without any exercise of warrants.

2008 Annual General Meeting

The AGM on May 6, 2008, 6 re-elected Board members Trygve Angell, Lisbeth Gustafsson and Stefan Skarin. Björn Abild was elected as a new Board member. Former Board member Alexander Oker-Blom had declined re-election. The AGM appointed Trygve Angell as Board Chairman.

The AGM resolved to set up a Nominations Committee, whereby the Board Chairman shall call together the Company's three largest stockholders in terms of voting power and each of these shall then have the right to appoint one member to the Nominations Committee. Furthermore, the Board Chairman can be appointed as a member of the Nominations Committee. The AGM also resolved to approve a change in the Company's name to Intoi AB (publ). The AGM approved the proposed stockholder dividend of SEK 0.20 per share (before the reverse share split – see below). The AGM resolved in favor of the Board's proposal for a 1-for-10 reverse share split (consolidation of shares.

The Board was authorized to decide on the repurchase shares whereby the holding of treasury shares may at no time exceed 10 percent of all registered shares in the company. The motive for the authorization is to give the Board greater freedom of action in optimizing the company's capital structure. The AGM approved the sale of Network Innovation N.I. AB.

Proposed dividend in 2009

The Board proposes a dividend of SEK 0.60 per share (2.00).

Significant risks and uncertainties

Changes in the IT industry are often rapid, and future forecasts are therefore associated with a higher degree of uncertainty for a corporate group like Intoi. The risks Intoi is exposed to vary with respect to the activities of the respective subsidiaries. Intoi's significant risks and uncertainties are described in the administration report section of the 2007 annual report under the heading "Business risks" on pages 15-16 and in Note 3 on pages 36-37. No essential changes have arisen since that time.

Subsequent events

Northern has signed a contract for increased uptake of its flagship product from a customer in the USA. Revenue from the final implementation will be recognized in the first half of 2009, while support and development revenue is recognized continuously.

Stockholm, Thursday, 12 February 2009

Stefan Skarin President and CEO of Intoi AB (publ)

Review report

We have reviewed the year-end report for Nocom AB (publ) for the period from January 1 to December 31, 2008. The Board of Directors and CEO are responsible for the preparation and presentation of this interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim financial information based on our review.

We conducted our review in accordance with the Standard on Review Engagements SÖG 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by FAR. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing in Sweden (RS) and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion based on an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion based on an audit.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not, in all material aspects, prepared in accordance with IAS 34 and the Swedish Annual Accounts Act.

Uppsala, 12 February 2009 Öhrlings PricewaterhouseCoopers AB

Lars Kylberg Auditor-in-Chief

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perating profit from discontinued operations after financial items rofit after financial items	()()	0.0	_	0.0
rofit after financial items	-0.6	-9.2	_	0.3
	-0.0	-5.2		0.5
come tax	29.5	41.4	0.9	9.2
	2.1	17.9	-0.5	27.7
rofit for the period	31.6	59.3	0.4	36.9
arnings per share attributable to the Parent Company's stockholders, SEK	2.85	5.10	0.04	3.20
BALANCE SHEETS, GROUP				
SEK M	Dec 31	, 2008	Dec 31	, 2007
SSETS				
xed assets				
oodwill		304.5		313.7
ther intangible assets		32.9		36.2
angible assets		83.0		36.8
nancial assets		115.1		111.6
otal fixed assets		535.5		498.3
urrent assets				
ventories		66.5		76.5
		39.8		26.7
ther current assets				
rade receivables		83.4		76.1
ash and cash equivalents		32.3		39.2
otal current assets OTAL ASSETS		222.0		218.5
STAL AUGLIU		757.5		716.8
QUITY AND LIABILITIES				
otal equity				
OTAL ASSETS		596.7		592.7
ong-term liabilities				
terest-bearing liabilities		41.2		12.5
rovisions		8.6		10.5
otal long-term liabilities		49.8		23.0
urrent liabilities				
rade payables		17.0		36.8
terest-bearing liabilities		29.5		6.3
rovisions		1.0		3.8
ther current liabilities		63.5		54.2
otal current liabilities		111.0		101.1
OTAL COUNTY AND LIADILITIES		757 5		746.0
OTAL EQUITY AND LIABILITIES		757.5		716.8
		121.3		62.9
edged assets ontingent liabilities		53.98		52.90

CHANGES IN EQUITY, GROUP		Fully	/ear	3 mths O	ct-Dec
SEK M		2008	2007	2008	2007
Equity at beginning of period		592.7	592.3	596.0	574.1
Repurchase of shares		-6.3	-23.8	-	-18.0
Exchange rate differences		0.8	0.0	0.3	-0.3
Divid	dends	-22.1	-35.1	-	-
Profit for the period		31.6	59.3	0.4	36.9
Equ	ity at end of period	596.7	592.7	596.7	592.7

CASH FLOWS, GROUP	Ful	ll year	3 mths	Oct-Dec
	2008	2007	2008	2007
Incoming payments from customers	576.0	754.8	162.5	154.1
Outgoing payments to suppliers and employees	-553.6	-731.6	-163.3	-147.1
Interest received	1.2	1.8	0.2	0.5
Interest paid	-3.5	-0.5	-1.3	0.1
Income tax paid	2.4	-7.3	3.0	1.4
Cash flow from operating activities	22.5	17.2	1.1	9.0
•				
Investments in property, plant and equipment	-54.8	-5.4	-2.9	-4.7
Other	1.9	-23.0	-0.4	13.9
Cash flow from investing activities	-52.9	-28.4	-3.3	9.2
Repurchase of shares	-6.3	-23.8	-	-18.0
Dividends	-22.1	-35.1	-	_
Change in financial liabilities	51.9	1.2	-6.5	1.0
Cash flow from financing activities	23.5	-57.7	-6.5	-17.0
Cash flow for the period	-6.9	-68.9	-8.7	1.2
<u> </u>	-0.9	-66.9	-0.7	1.2
Liquid assets at beginning of period	39.2	108.1	41.0	38.0
Liquid assets at end of period	32.3	39.2	32.3	39.2
Unutilized overdraft facilities	35.9	34.8	35.9	34.8
Total available cash and cash equivalents	68.2	74.0	68.2	74.0

KEY RATIOS, GROUP		Fu	II year	year 3 mths	
		2008	2007	2008	2007
Gross margin, total, %		7.2	7.3	2.5	7.5
Operating margin, total, %		5.5	5.8	1.1	5.9
	Profit margin, total, %	5.1	6.0	0.5	6.0
Cash flow, total, %	-	3.9	2.5	0.7	5.8
	Equity/assets ratio, %	78.8	82.7		
Return on equity, %		5.3	10.0	0.1	6.3
	Return on capital employed, %	5.2	7.0	0.3	1.6
Interest coverage ratio, times		9.4	38.0	1.7	19.4
Capital employed, SEK M		667.4	611.5		
Net interest-bearing liabilities, SEK M		38.4	-20.4		
	Net debt/equity ratio	0.06	-0.03		
Number of employees at end of period	d	242	219		
	Average number of employees	233	256	242	219
Net sales per employee, SEK M		2.5	2.7	0.7	0.7

GROUP	Total sales by quarter						Total oper	rating pro	fit by qua	rter
SEK M	QI	Q2	Q3	Q4	Full year	QI	Q2	Q3	Q4	Full year
2006	211.8	178.1	169.4	229.0	788.3	15.4	8.3	11.1	15.9	50.7
2007	203.3	175.1	161.2	154.2	693.8	12.0	9.8	9.6	9.1	40.5
2008	149.1	128.9	132.5	168.8	579.3	14.4	4.8	10.6	1.9	31.7

As a complement to the income statement on page 6 and against the background of Intoi's more clearly defined operating focus, certain key ratios are also provided at the total level so that the reader can more easily monitor the Group's development.

SHARE DATA	Fu	ıll year	3 mths	Oct-Dec
	2008	2007	2008	2007
Equity per share, SEK	53.98	52.90		
Number of shares at end of period, millions	11.05	11.21	11.05	11.21
Average number of shares, millions	11.08	11.60	11.05	11.40
Cash flow from operating activities per share, SEK	2.03	1.50	0.10	0.79
Earnings per share, SEK	2.85	5.10	0.04	3.20

INCOME STATEMENTS, PARENT COMPANY	Full	year
SEK M	2008	2007
Net sales	13.5	9.9
Operating expenses	-13.3	-19.2
Depreciation of tangible assets	-0.6	-0.9
Operating profit/loss	-0.4	-10.2
Result from financial investments	-2.5	62.3
Profit/loss after financial items	-2.9	52.1
Income tax	2.0	31.7
Profit/loss for the year	-0.9	83.8

BALANCE SHEETS, PARENT COMPANY			
SEK M	Dec 31, 2008	Dec 31, 2007	
ASSETS			
Fixed assets			
Shares in subsidiaries	414.4	414.4	
Other financial assets	57.7	56.3	
Total fixed assets	473.9	472.9	
Current assets			
Receivables from subsidiaries	43.6	53.9	
Cash and cash equivalents	0.0	1.4	
TOTAL ASSETS	524.7	531.5	
Total equity	500.0	524.0	
Long-term liabilities			
Provisions	-	1.0	
Total long-term liabilities	-	1.0	
Current liabilities			
Trade payables	0.5	1.3	
Current liabilities	20.9	-	
Liabilities to subsidiaries	1.0	1.0	
Other current liabilities	24.7	6.5	
	524.7	531.5	

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Financial calendar 2009

Interim report January - March 2009 29 April 2009 Interim report January - June 2009 25 August 2009 Interim report January - September 2009 28 October 2009

The Annual General Meeting will be held on May 5, 2009, 6:00 p.m., at IVA, Grev Turegatan 16, in Stockholm. Starting in mid-April, Intoi's complete annual report will be available on the company's website and at the company's office in Kista Science Tower, Kista, Sweden.

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