



## **XMReality AB takes first step into APAC through reseller partnership with NTT Solutions**

**XMReality AB (publ) has signed a reseller partnership agreement with Nippon Telegraph and Telephone Solutions, commonly known as NTT. NTT Solutions is one of the top 10 global business and IT service providers and partners with clients to help them develop and implement digitalization software that drives effectiveness. Their focus is on multinational companies in the rapidly growing Asia-Pacific (APAC) market.**

The contract entitles NTT Solutions to market and resell XMReality Remote Guidance™ towards their customers base, both as a standalone or as an integrated part of a larger solution. NTT Solutions is already a reseller of RealWear smart glasses and will also bundle the sales of these smart glasses with XMReality, offering a full remote guidance experience.

“This is an important partnership that once again shows the quality of XMReality Remote Guidance™ where we are able to partner with a global player within digital technology. Moreover, if you would search for a partner for the APAC region, you will find NTT on top of that list. I am looking forward to this.”, says Jörgen Rimmelg, CEO at XMReality.

The partnership agreement will not generate any revenues for XMReality at the time of signing. Revenues are generated when NTT Solutions sells XMReality Remote Guidance to their customers.

### **For more information, please contact:**

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### **About XMReality Remote Guidance™**

XMReality Remote Guidance is an AR-enabled knowledge sharing tool that lets you communicate with gestures, speech, chat and pointers with someone at a completely different place. It includes:

- A unique hands-overlay technology that lets you guide someone else's hands—as if you were there.
- A web portal to manage teams and users, and to measure usage
- Integration through client-side API's (Application Programming Interfaces)

### **About XMReality**

XMReality develops and sells solutions that revolutionizes knowledge sharing through Augmented Reality (AR). The company is a market leader in Remote Guidance, which uses AR to guide onsite staff to enable quick dispositions, resolutions and/or problem prevention. The product is currently used in almost 60 countries. ABB, Nestlé, Electrolux Professional, AB Inbev, Sidel, Hexagon, Bühler and Minibea Intec are some of the more than 80 customers. With operations in Sweden and US, XMReality is listed on Nasdaq First North (ticker: XMR). Further information is available under [www.xmreality.com](http://www.xmreality.com)

### **About NTT**

NTT is a top 10 global business and IT services provider with more than 100,000 professionals in over 50 countries.

NTT partners with clients to navigate and simplify the modern complexities of business and technology, delivering the insights, solutions and outcomes that matter most. We deliver tangible business results by combining deep industry expertise with applied innovations in digital, cloud and automation across a comprehensive portfolio of consulting, applications, infrastructure and business process services. Read more about NTT at [www.global.ntt](http://www.global.ntt)