



XMReality continues to increase sales through partners

XMReality AB has had an established partnership with Viveo since February, which now brings in additional sales of licenses. XMReality and Viveo exhibited together at a property fair in Stockholm in March and one of the companies they met there has now signed a three-year contract with Viveo.

Viveo is a Swedish company that packages XMReality as a niche offer for the Swedish property market. The purpose of Viveo's service is to facilitate and streamline the handling of error reports and case management within property management. SG Applications & Management, SGAM, has now signed a three-year contract with Viveo to use their service to provide remote support to their customers.

SGAM offers customized solutions, projects and maintenance measures to utilize the data and information that is already available in the properties. By doing this, they help their customers gain better visibility and understanding of their property holdings. They have their headquarters in Gotland, but the majority of customers are in Stockholm. By using XMReality, they can thus streamline their service and support to customers by offering video support. This way, they can improve their responsiveness while replacing expensive and time-consuming flights to the mainland.

"It is very satisfying to see that we now have several partnerships which in 2023 have generated order intake for the company. In general, we see much better progress with our partnerships and a handful are now continuously delivering licensing revenues," says Andreas Jonsson, CSO at XMReality. "As previously mentioned, we see an increased demand for digital services in the real estate market and here Viveo has developed a competitive offer and positioning of video support via XMReality. Of which this deal with SGAM is a clear example."

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About XMReality Remote Guidance™

XMReality Remote Guidance is an AR-enabled knowledge sharing tool that lets you communicate with gestures, speech, chat and pointers with someone at a completely different place. It includes:

- A unique hands-overlay technology that lets you guide someone else's hands—as if you were there.
- A web portal to manage teams and users, and to measure usage
- Integration through client-side API's (Application Programming Interfaces)

About XMReality

XMReality AB (publ) develops and sells solutions that revolutionize knowledge transfer through so-called Augmented Reality (AR). The company is a market leader in remote guidance where you guide a person on site via AR to solve problems or prevent them from occurring. The product is used globally in more than 60 countries. Nestlé, Electrolux, Sidel, Heineken and Saab are examples of the more than 135 customers. XMReality is based in Linköping and in

the U.S. and is listed on the Nasdaq First North Growth Market (ticker: XMR). For more information, visit: www.xmreality.com

About Viveo

With technology and a new hybrid way of working, Viveo creates efficiencies when it comes to creating tickets, around the clock. They demonstrate the possibility of communicating with your colleague and tenant to quickly remedy errors and situations via video technology, directly on your mobile, without travel time! Viveo collaborates with its sister company Vallmo, which offers real estate-related services 24/7, and is currently used by, among others, SBB, Genova and Neobo. Read more at <http://viveo.se> and <http://www.vallmo.se>

About SGAM

SGAM helps its customers through customized solutions, projects and maintenance measures to take advantage of data and information that is already available in the properties in order to gain better visibility and understanding of their property portfolio. With the help of locally adapted overall solutions where both detailed knowledge and digital trends are used to continue management in the long term, SGAM connects the properties to gain better control and insight. SGAM wants to enable its customers to work data-driven, to be able to make calculated decisions and to refrain from decisions driven by local or individual-specific needs only