## PRESS RELASE

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## East Capital Group strengthens focus on institutions

Through four new recruitments to the Investor Relations team, East Capital Group is now expanding its presence in several markets, including the Nordic region, while strengthening its focus on institutional clients.

Nikodemus Dahlgren assumed the role as Head of Investor Relations earlier this year and has since led a process to develop the team, aiming to increase East Capital Group's focus on both Swedish and international institutions. The latest additions are senior recruitments Hanna Persson from IPM and Daniel Bergman from Öhman Fonder.

"We are seeing an increased interest from the institutions and are very pleased to welcome Hanna and Daniel to our team. With great commitment, drive and long experience, they will help accelerate our focus on the institutional business," says Nikodemus Dahlgren, Head of Investor Relations at East Capital Group.

Daniel Bergman took up the role on September 20 as Senior Client Relationship Manager, with a focus on institutions in Sweden. Daniel comes most recently from Öhman Fonder where he worked in institutional sales and has a background as an analyst at JP Morgan and Nordea.

Hanna Persson, with a long background from asset management, took on the role as Senior Client Relationship Manager earlier in September and will primarily work with international clients in the UK, the Netherlands and USA as well as investment consultants globally. She most recently comes from Swedish systematic investment manager IPM where she was Senior Director and Head of Consultant and Investor Relations. Hanna has previous experience from Mercer Investment Consulting.

Earlier this year, Massimo Grassotti and Marcus Rågmark also joined East Capital Group. Massimo works primarily with institutions in Italy, France, Luxembourg and Switzerland. Marcus, most recently at research provider Third Bridge Group, works with a focus on the Group's institutional clients in Denmark and Finland.

The reinforcements within Investor Relations are part of a greater transformation within East Capital Group led by CEO Per Elcar.

"The reinforcements within Investor Relations are a key component of our overall transformation where we, among other things, increase the focus on institutions and broaden our product range. One example is Espiria, where we will shortly be rolling out exciting new products that we are confident will attract leading institutions both in the Nordic region and internationally," says Per Elcar, CEO of East Capital Group.

## **Contact information**

Ilze Johnston, Marketing Communications Manager, East Capital Group +46 8 505 88 550, mediaenquiries@eastcapital.com

Lina Björkman

+46 700 440 442, eastcapital@fogelpartners.se

## **About East Capital Group**

East Capital Group is an independent asset management group that comprises several strategies

and specialisations to offer active management solutions in equities, bonds and real estate assets with a clear ESG framework. Founded in Sweden in 1997, East Capital Group manages a total of EUR 5.1 billion for a broad range of international investors including leading institutions, companies and private individuals. The main operations include East Capital – specialising in emerging and frontier market equity investments, East Capital Real Estate – managing commercial real estate investments, Espiria – offering bespoke global and Nordic equities and fixed income strategies, and Adrigo – offering hedge fund strategies targeting absolute returns. East Capital Group also owns 49% of Swedish fund management company Cicero Fonder and has a significant holding in the listed company Eastnine (OM:EAST), which owns, develops and manages sustainable, premium office space in the Baltic region.

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