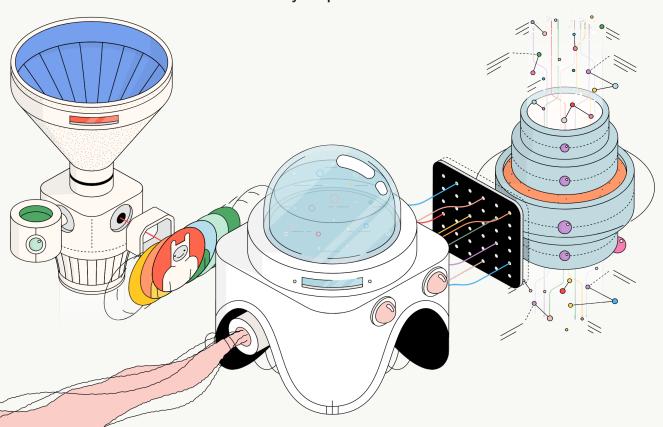


Checkin.com Group AB

Interim report

January - September 2022



Report in brief

July - September 2022 (Compared to the same period previous year)

Net revenue increased to KSEK 17,057 (9,560) which corresponds to a growth of 78 (71)%, of which 52 (56)% was organic.

Gross profit for the period amounted to KSEK 14,446 (7,526) with a margin of 85 (79)%.

EBITDA for the period amounted to KSEK 2,308 (-1,528) with a margin of 14 (-16)%.

Cash flow from operating activities amounted to KSEK 3,212 (-2,983).

Net Revenue Retention LTM amounted to 132 (138)%.

Cash and cash equivalents amounted to KSEK 47,491 (27,883).

CEO letter

I believe the third quarter shows both the strength of our scalable business model and confirms our thesis about great synergies with the technologies we have acquired for the group. We are able to deliver decent turnover figures and greatly improved profitability whilst experiencing a tough head-wind in Germany. New tough regulations hit our partners in this important market, which in turn causes us to lose volumes. Despite this, total revenue was already in September back to our highest month ever. The strong general tailwind and the fact that our customers are generally expanding their use of the software means that the quarter ends with positive momentum. At the time of writing, our run rate is just above MSEK 75 in revenue on an annual basis.

The combination of a scalable business model, a gross margin of 85% and synergies realized from the acquired technologies we integrated into the software means that the EBITDA margin takes proper steps up and lands at +14%, up from 0% the quarter before, and from -16% the same period last year. On the bottom line, profitability also improves significantly as well as cash flow. The positive operating cash flow closes at MSEK +3.2 for the quarter and we are now close to being able to fully finance growth-driving investments with the operating cash flow. I have previously said that we expect profitability to strengthen step by step, an expectation that remains for the coming quarters as well.

In the previous CEO Letter I wrote that "With the exception of the regulated German iGaming market, which is increasingly challenging from a regulatory perspective, the quarter [Q2] showed continued strong demand from all our partner segments." We continue to see strong general demand, but our partners with a majority of their volume from the German iGaming market have during Q3 scaled back their operations even more and in some cases left the market entirely. While the general partner base has grown steadily over time, the Germany-focused partners have decreased by over MSEK 1.4 in revenue in the quarter alone compared to Q2. We usually have tailwind of macro trends and regulation, but in this particular case the harsh German regulation hits our customers, which in turn hits our volumes. At the same time, the rapid shift means that the band-aid is, so to speak, to a large extent removed in terms of revenue, and we are in a good position product-wise and commercially when the market turns. With glimmers of light such as Bet-at-home going live with our software during the quarter and that we continued to receive new forward-looking contracts, even the regulated German iGaming market should be able to turn from a sinker to a motor looking forward.



The remaining key markets have developed all the more positively and we have also taken several steps to seriously add a presence on the long-term important North American market. On the one hand, we have started building a local American sales team with our first local recruitment, and on the other hand, after the end of the quarter, we have gone live with a number of partners. The effort to increase our presence on the North American market will continue step by step and we believe that revenue from this market will contribute in a material way to our growth already next quarter.

Strengthened by the experience from the two acquisitions we carried out and the synergies we have managed to materialize, we are looking at further opportunities, despite a turbulent market. Here we hope for a more stabilized macro situation, as it has continued to be almost impossible to complete a deal when valuations and multiples have moved violently. Further acquisitions should be able to open up more synergies, increase our technological leadership and thereby create clear shareholder values. Acquisitions are also an important leg in reaching our financial target of 86% annual growth including acquisitions, and thus MSEK 500 in net revenue in 2025.

Kristoffer Cassel, CEO and founder Stockholm, November 16, 2022

Interim report January - September 2022

Summary of the third quarter and first nine months

	Jul –	Jul - Sep		Jan - Sep	
	2022	20211	2022	20211	2021
Amount in KSEK					
Net revenue	17,057	9,560	50,436	25,503	38,860
Net revenue LTM	63,793	32,766	63,793	32,766	38,860
Gross profit	14,446	7,526	42,755	21,301	32,481
EBITDA	2,308	-1,528	1,582	-459	-2,661
Operating profit (EBIT)	-737	-4,376	-7,301	-4,796	-6,692
Net result	-884	-4,508	-7,691	-5,021	-6,804
Cash flow from operating activities	3,212	-2,983	-1,402	2,073	810
Cash and cash equivalents	47,491	27,883	47,491	27,883	91,590
Key performance indicators					
Net revenue growth					
Net revenue growth	78%	71%	98%	70%	74%
Net revenue growth, organic	78% 52%	71% 56%	98% 68%	70% 76%	74% 70%
9					
Net revenue growth, organic	52%	56%	68%	76%	70%
Net revenue growth, organic Net revenue growth, per share	52% 67%	56% 39%	68% 71%	76% 50%	70% 50%
Net revenue growth, organic Net revenue growth, per share Net revenue retention LTM	52% 67% 132%	56% 39% 138%	68% 71% 132%	76% 50% 138%	70% 50% 137%
Net revenue growth, organic Net revenue growth, per share Net revenue retention LTM Gross margin	52% 67% 132% 85%	56% 39% 138% 79%	68% 71% 132% 85%	76% 50% 138% 84%	70% 50% 137% 84%
Net revenue growth, organic Net revenue growth, per share Net revenue retention LTM Gross margin EBITDA-margin	52% 67% 132% 85% 14%	56% 39% 138% 79% -16%	68% 71% 132% 85% 3%	76% 50% 138% 84% -2%	70% 50% 137% 84% -7%
Net revenue growth, organic Net revenue growth, per share Net revenue retention LTM Gross margin EBITDA-margin Operating margin	52% 67% 132% 85% 14% -4%	56% 39% 138% 79% -16%	68% 71% 132% 85% 3% -14%	76% 50% 138% 84% -2% -19%	70% 50% 137% 84% -7%

¹Recalculated to IFRS, see note 3.

Financial Target

Organic and through acquisitions

86%

Average annual increase in net revenue until 2025, equivalent to:

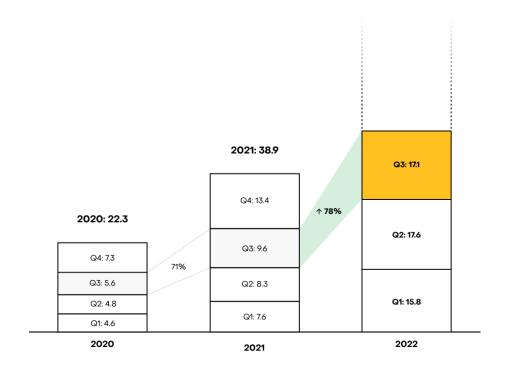
MSEK 500

Net revenue full year 2025

Summary of the period

Net Revenue

(MSEK)

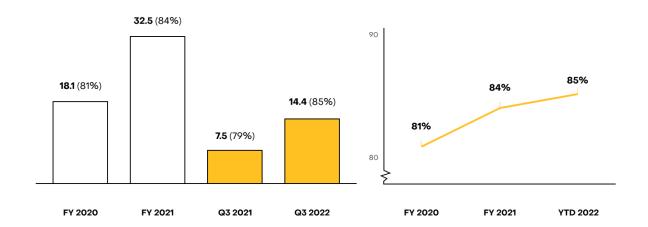


Gross profit and margin

Gross profit

(MSEK)

Gross margin

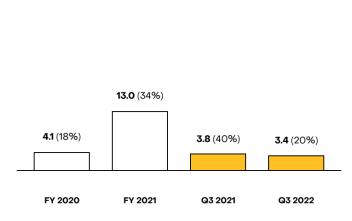


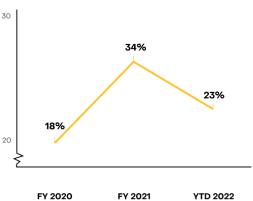
Summary of the period

Sales and markering costs

Sales and marketing costs (MSEK)

% of Net revenue



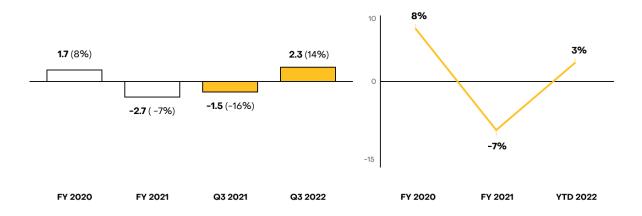


EBITDA

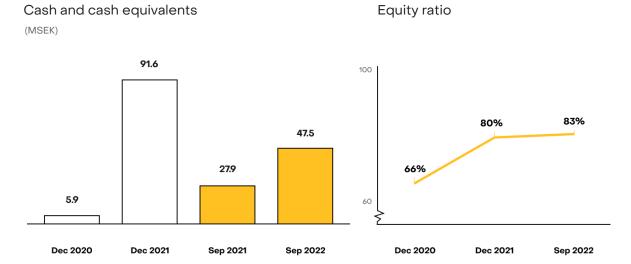
EBITDA

(MSEK)

EBITDA-margin



Cash and cash equivalents and Equity ratio



Financial development

July - September 2022

Net revenue

Net revenue for the third quarter 2022 amounted to KSEK 17,057 (9,560), which corresponds to a growth of 78 (71)% compared to the same period last year. The increase was primarily driven by new customer acquisition, both organic and through acquisition. Existing customers generally also developed positively, although the net revenue from customers with a majority of its end users from Germany decreased with KSEK -1,196 compared to the same period last year, and by KSEK -1,429 compared to the second quarter of this year.

Operating costs

The increased costs are explained by both organic growth and growth through acquisitions. During the quarter, the direct costs for sold products and services amounted to KSEK -2,611 (-2,035), mainly explained by increased volumes.

Other external costs amounted to KSEK -5,289 (-3,807). The Group's investments in sales and marketing amounted to KSEK -3,409 (-3,780), corresponding to 20 (40)% of net revenue during the period. Personnel costs amounted to KSEK -14,130 (-9,345) as a result of an increased number of employees. Other operating expenses amounted to KSEK -68 (-56).

Depreciation of tangible and intangible assets during the period amounted to KSEK -3,045 (-2,848). Depreciation attributable to the application of IFRS 16 amounts to KSEK -649 (-98).

Income tax

The income tax of the Group for the period amounted to KSEK 156 (-) and refers to the change in deferred tax on identified intangible assets from the acquisition of GetID and Datacorp. The Group's tax loss carry forwards are not capitalized in the balance sheet.

Result of the period

Gross profit for the period amounted to KSEK 14,446 (7,526) with a margin of 85 (79)%. Earnings before interest, tax, depreciation and amortization (EBITDA) amounted to KSEK 2,308 (-1,528) which corresponds to a margin of 14 (-16)%. The improved EBITDA margin is mainly driven by realized synergies from the acquisitions of GetID and Datacorp. Operating profit/loss amounted to KSEK -737 (-4,376) and profit for the period amounted to -884 (-4,508) KSEK.

January - September 2022

Net revenue

Net revenue for the first nine months 2022 amounted to KSEK 50,436 (25,503), which corresponds to a growth of 98 (70)% compared to the same period last year. The increase was primarily driven by new customer acquisition, both organic and through acquisition. Existing customers generally also developed positively, although the net revenue from customers with a majority of its end users from Germany decreased by KSEK -955 compared to the same period last year.

Operating costs

The increased costs are explained by both organic growth and growth through acquisitions. During the first nine months, the direct costs for sold products and services amounted to KSEK -7,681 (-4,202), mainly explained by increased volumes.

Other external costs amounted to KSEK -17,925 (-7,730). The Group's investments in sales and marketing amounted to KSEK -11,541 (-7,847), corresponding to 23 (31)% of net revenue during the period. Personnel costs amounted to KSEK -44,393 (-24,032) as a result of an increased number of employees. Other operating expenses amounted to KSEK -484 (-232).

Depreciation of tangible and intangible assets during the period amounted to KSEK -8,883 (-4,337). Depreciation attributable to the application of IFRS 16 amounts to KSEK -2,040 (-294).

Income tax

The income tax of the Group for the period amounted to KSEK 447 (-) and refers to the change in deferred tax on identified intangible assets from the acquisition of GetID and Datacorp. The Group's tax loss carry forwards are not capitalized in the balance sheet.

Result of the period

Gross profit for the period amounted to KSEK 42,755 (21,301) with a margin of 85 (84)%. Earnings before interest, tax, depreciation and amortization (EBITDA) amounted to KSEK 1,582 (-459) with a margin of 3 (-2)%. The improved EBITDA margin is mainly driven by realized synergies from the acquisitions of GetID and Datacorp. Operating profit amounted to KSEK -7,301 (-4,796) and net result amounted to KSEK -7,691 (-5,021).

Financial position

Cash flow

Cash flow from operating activities for the third quarter 2022 amounted to KSEK 3,212 (-2,983). During the period January to September the cashflow from operating activites amounted to KSEK -1,402 (2,073).

Intangible assets

Checkin.com has intangible assets valued at KSEK 177,440 (124,388), of which goodwill amounted to KSEK 105,176 (70,747) and right-of-use assets amounted to KSEK 6,968 (10,081). Goodwill arose in connection to the acquisitions of GetID and Datacorp. See note 2 for more information.

Investments in intangible assets during the first nine months amounted to KSEK 20,623 (12,037). The period's investment was fully related to capitalized development costs for new functionality in the Group's software.

Other intangible assets amounted to KSEK 20,638 (15,621) and consist of intangible assets that were identified upon the acquisition of GetID and Datacorp, as well as domains. See note 2.

Cash and cash equivalents

As per September 30 2022, cash and cash equivalents amounted to KSEK 47,491 (91,590). Net cash, after deducting interest bearing liabilities, amounted to KSEK 28,777 (69,275).

Equity ratio

As per September 30 2022, total equity for the Group amounted to KSEK 198,749 (181,722). Equity ratio for the Group amounted to 83 (80)%.

Employees

At the end of the period, total number of employees, including consultants, was 75 (62) people, of which 49 (34) were employed by the Group.

Stock option program

Checkin.com has issued several stock option programs for key personnel and board members. At the end of the period, a total number of 539,938 options were issued, which corresponds to a total number of 2,198,344 new shares. This corresponds to a maximum dilution of 7%.

Partners

In September, the Group had 165 revenue generating partners. As per September 30, the three largest recurring fixed price customer contracts were with Admiral Markets, Megapixel Entertainment and Casumo.

Significant events during the quarter

In July, an option-based incentive program for employees (swe: personaloptionsbaserat incitamentsprogram) was established in accordance with the authorization of the general meeting on May 30. In total, it comprises 150,000 options and implies a total maximum dilution of 0.5%.

In September, it was announced that one of the company's key employees, Markus Terland, has subscribed for shares through exercise of warrants related to the company's employee stock option program from 2018. This was done by a directed share issue of newly issued shares, which increased the number of shares outstanding with 389,120 to 28,705,725 shares.

Significant events after the quarter

No significant events identified.

Consolidated statement of comprehensive income

Amount in KSEK	in KSEK Jul - Sep		Jan -	Sep	Full year	
	2022	20211	2022	20211	2021	
OPERATING INCOME						
Net revenue	17,057	9,560	50,436	25,503	38,860	
Other operating income	846	40	1,407	132	1,344	
Capitalized work for own account	6,503	4,114	20,222	10,103	16,594	
Total	24,407	13,714	72,065	35,738	56,798	
OPERATING COSTS						
Direct costs	-2,611	-2,035	-7,681	-4,202	-6,379	
Other external costs	-5,289	-3,807	-17,925	-7,730	-14,246	
Personnel costs	-14,130	-9,345	-44,393	-24,032	-36,707	
Depreciation and write-down	-3,045	-2,848	-8,883	-4,337	-4,030	
Other operating costs	-68	-56	-484	-232	-2,128	
Total operating costs	-25,143	-18,090	-79,366	-40,534	-63,490	
Operating profit	-737	-4,376	-7,301	-4,796	-6,692	
PROFIT AFTER FINANCIAL ITEMS						
Financial costs	-303	-132	-838	-226	-267	
Profit after financial costs	-1,039	-4,508	-8,139	-5,021	-6,959	
Income tax	156	-	447	-	155	
NET RESULT	-884	-4,508	-7,691	-5,021	-6,804	
Other comprehensive income						
Items that may be classified to profit or loss						
Translation differences of foreign operations	3,232	-	8,102	-	-45C	
Other comprehensive income for the period	3,232	-	8,102	_	-45C	
Total comprehensive income for the period	2,348	-4,508	410	-5,021	-7,254	
Total comprehensive income for the period is attributable in its entirely to the parent company's shareholders						
Earnings per share before and after dilution, SEK	-0.03	-0.17	-0.27	-0.21	-0.27	

¹Recalculated to IFRS, see note 3.

Consolidated statement of financial position

Amount in KSEK	30 9	Sep	31 Dec	
	2022	20211	2021	
ASSETS				
Non-current assets				
Capitalized development costs	44,659	21,995	27,939	
Goodwill	105,176	80,224	70,747	
Other intangible assets	20,638	2,177	15,621	
Right-of-use assets	6,968	1,269	10,081	
Inventory	1,007	410	920	
Other financial receivables	61	345	251	
Total non-current assets	178,508	106,420	125,559	
Current assets				
Trade receivables	12,264	7,574	8,179	
Other receivables	9	752	1,082	
Prepaid expenses and accrued income	2,514	1,604	2,071	
Cash and cash equivalents	47,491	27,883	91,590	
Total current assets	62,278	37,812	102,922	
TOTAL ASSETS	240,786	144,232	228,481	

EQUITY AND LIABILITIES			
Equity			
Share capital	718	674	699
Other paid-in capital	214,240	145,243	198,74
Translation reserves	7,669	-	-45
Retained earnings, including profit for the period	-23,878	-15,859	-17,27
Total equity attributable for the owners of the Parent company	198,749	130,059	181,72
Non-current liabilities			
Long term interest bearing liabilities	13,963	2,167	17,56
Long term lease liability	4,424	1,223	9,00
Deferred tax liability	3,730	-	2,69
Total non-curremt liabilities	22,117	3,390	29,26
Current liabilities			
Short term interest bearing liabilities	4,751	850	4,75
Short term lease liability	2,606	96	59
Trade payables	6,657	5,025	6,12
Tax liabilities	515	927	64
Other liabilities	2,644	1,358	2,04
Accrued expenses and prepaid income	2,747	2,530	3,33
Total current liabilities	19,921	10,786	17,49
Total liabilities	42,038	14,176	46,75
TOTAL EQUITY AND LIABILITIES	240,786	144,234	228,48

¹Recalculated to IFRS, see note 3.

Consolidated statement of changes in equity Amount in KSEK Attributable to the owners of the parent company Retained earnings incl. profit Trans-**Total equity** Other paid-in Unreg. lation Share share for the resercapital . capital 2021 474 30,597 19,445 Opening balance 1 Jan 2021¹ 67 -11,692 -6,804 -6,804 Profit for the period Other comprehensive income for the period -450 -450 -7,254 Total comprehensive income for the period -450 -6,804 Transactions with shareholders Share-based compensations 1,221 1,221 Issue of shares 632 -474 168,152 168,310 Total transactions with shareholders 632 168,152 1,221 169,531 **CLOSING BALANCE 31 DEC 2021** 699 198,748 -450 -17,275 181,722 Opening balance 1 Jan 2022 -17,275 181,722 699 198,748 -450 Profit for the period -7,691 -7,691 Other comprehensive income for the period 8,102 8,102 Total comprehensive income for the period 8,102 -7,691 410 Transactions with shareholders 17 844 861 Share-based compensations Issue of shares 19 15,492 15,511

19

718

15,492

214,240

17

7,669

Total transactions with shareholders

CLOSING BALANCE 30 SEPTEMBER 2022

Issue of warrants

245

1,089

-23,878

245

16,616

198,749

¹Recalculated to IFRS, see note 3.

Consolidated statement of cash flow

Amount in KSEK	Jul - Sep		Jan -	Sep	Full year		
	2022	20211	2022	20211	2021		
OPERATING ACTIVITIES							
Operating profit	-737	-4,496	-7,301	-4,916	-6,692		
Paid interest	-303	104	-838	11	-267		
Reversal of depreciation	3,075	2,848	8,917	4,337	4,030		
Other items not included in the cash flow	-54	409	418	1,264	1,088		
Cash flow from operating activities before changes in working capital	1,981	-1,135	1,196	696	-1,841		
Cash flow from changes in working capital							
Increase/decrease in operating assets	1,249	-1,366	-1703	-406	-2,365		
Increase/decrease in operating liabilities	-19	-482	-896	1,783	5,015		
Change in working capital	1,230	-1,848	-2,599	1,377	2,650		
Cash flow from operating activities	3,212	-2,983	-1,402	2,073	810		
INVESTING ACTIVITIES							
Investments in intangible assets	-6,761	-4,118	-20,623	-12,037	-18,538		
Investments in tangible assets	-4	-60	-301	-285	-834		
Acquisition of subsidiaries	-	-25,617	-19,947	-25,617	-24,452		
Deposits	-	-	190		-		
Cash flow from investing activities	-6,765	-29,795	-40,681	-37,939	-43,824		
FINANCING ACTIVITIES							
New share issue	1,508	-62	1,258	58,883	111,178		
Issue of warrants	245	-	245	-	-		
New loans	-	-	-	-	19,511		
Amortization of loans	-1,844	-246	-5,621	-738	-1,253		
Cash flow from financing activities	-91	-308	-4,118	58,145	129,436		
CASH FLOW FOR THE PERIOD	-3,645	-33,087	-46,202	22,279	86,423		
Cash and cash equivalents at beginning of period	50,066	61,066	91,590	5,856	5,856		
Exchange rate difference in cash and cash equivalents	1,070	-96	2,103	-252	-689		
Cash and cash equivalents, end of period	47,491	27,883	47,491	27,883	91,590		

 $^{^{\}mbox{\tiny 1}}\mbox{Recalculated}$ to IFRS, see note 3.

Income statement for the parent company

Amount in KSEK	Jul - S	Sep Jan		Sep	Full year	
	20221	2021	20221	2021	2021	
OPERATING INCOME						
Net revenue	-	8,343	-	24,285	34,827	
Other operating income	4,692	40	4,827	132	276	
Capitalized work for own account	-	2,620	-	8,608	11,997	
Total	4,692	11,002	4,827	33,025	47,100	
OPERATING EXPENSES						
Direct costs	-783	-1,169	-1,078	-3,434	-4,696	
Other external costs	-6,194	-2,801	-11,127	-6,843	-11,215	
Personnel costs	-2,838	-7,887	-10,684	-22,574	-32,028	
Depreciation and write-downs	-	-663	-	-1,957	-2,630	
Other operating costs	-47	-54	-71	-231	-502	
Total operating costs	-9,863	-12,574	-22,960	-35,039	-51,071	
Operating profit	-5,171	-1,573	-18,133	-2,014	-3,971	
PROFIT AFTER FINANCIAL ITEMS						
Financial items	297	-111	484	-181	-177	
Profit after financial items	-4,873	-1,684	-17,648	-2,195	-4,148	
Income tax	-	-	-	-	-	
NET PROFIT	-4,873	-1,684	-17,648	-2,195	-4,148	

¹In order to create a more streamlined parent company, most of the parent company's operations were during the first quarter transferred to the wholly owned subsidiary Checkin.com International AB. The parent company then owns three operative subsidiaries; Checkin.com International AB, GetID OÜ (through Vorld OÜ) and Datacorp OÜ.

Balance sheet for the parent company

Amount in KSEK		Sep	31 Dec	
	20221	2021	2021	
ASSETS				
Non-current assets		-		
Capitalized development costs		20,497	23,290	
Other intangible assets	-	1,802	1,754	
Inventory	-	315	456	
Shares in subsidiaries	118,649	82,181	82,869	
Other non-current assets	61	251	251	
Total non-current assets	118,710	105,045	108,620	
Current assets		•		
Trade receivables	275	6,396	6,419	
Trade receivables group companies	55,893	10,201	10,250	
Other receivables	0	699	1,079	
Prepaid expenses and accrued income	699	565	1,998	
Cash and cash equivalents	30,871	20,227	88,272	
Total current assets	87,737	38,089	108,018	
TOTAL ASSETS	206,447	143,134	216,638	

EQUITY AND LIABILITIES			
Equity			
Share capital	718	674	699
Fund for development costs	0	20,497	23,290
Share premium fund	214,240	145,243	198,748
Retained earnings	-14,124	-31,289	-33,716
Profit for the period	-17,648	-2,195	-4,148
Total equity	183,186	132,930	184,873
Non-current liabilities			
Debt to credit institutions	13,963	2,167	17,564
Total non-current liabilities	13,963	2 167	17,564
Current liabilities			
Debt to credit institutions	4,751	850	4,751
Trade payables	2,900	4,005	5,390
Tax liabilities	280	521	642
Other liabilities	-150	764	828
Accrued expenses and prepaid income	1,517	1,897	2,590
Total current liabilities	9,298	8,037	14,201
Total liabilities	23,261	10,204	31,765
TOTAL EQUITY AND LIABILITIES	206,447	143,134	216,638

¹In order to create a more streamlined parent company, most of the parent company's operations were during the first quarter transferred to the wholly owned subsidiary Checkin.com International AB. The parent company then owns three operative subsidiaries; Checkin.com International AB, GetID OÜ (through Vorld OÜ) and Datacorp OÜ.

Additional information

Auditor

Checkin.com Group's auditor is Ludvig Kollberg, certified auditor at Moore KLN AB. This report has not been subject to review.

Certified advisor

Checkin.com Group shares are listed on Nasdaq First North since May 20, 2021. Companies listed on Nasdaq First North are required to have a Certified Adviser which is, among other things, responsible for supervision and compliance. Checkin.com Group's Certified Adviser is Erik Penser Bank AB.

Forward-looking statements

This report contains forward-looking statements. Such statements are subject to risks and uncertainties. Actual developments may differ materially from the expectations expressed, due to various factors, many of which are beyond the control of Checkin.com Group.

Number of shares

The Group has one share class and each share corresponds to one vote at the General Meeting. At the end of the period, total number of shares before dilution, amounted to 28,705,725. Adjusted for dilution, the number of shares amounted to 29,921,773.

Parent Company

In order to create a more streamlined parent company, most of the parent company's operations were during the first quarter transferred to the wholly owned subsidiary Checkin.com International AB. The parent company then owns three operative subsidiaries; Checkin. com International AB, GetID OÜ (through Vorld OÜ) and Datacorp OÜ.

Risks and uncertainties

Checkin.com Group AB is exposed to risks, particularly the dependence on key persons, the ability to manage growth and retain customers, plus the exposure to currency fluctuations. Overall, Covid-19 is considered to have had a limited impact on the company's sales and growth opportunities. A more detailed risk analysis is presented in Checkin.com's latest published Annual Report.

Transactions with related parties

No transactions between the Group and its related parties significantly affected the Group's financial position or earnings during the period.

Presentation of the report

This report was submitted for publication on November 16, 07:30 CET. At the same time, the report is available on Checkin.com's website. On the same day, Checkin.com will present the interim report for investors, analysts and media via a webcasted telephone conference, at 08:30 CET.

This statement has been made in a Swedish and English version. In the event of any discrepancies between the Swedish and English version, the Swedish version shall prevail.

Definitions

Rounding off

Since amounts have been rounded off in KSEK, the tables do not always add up.

Number of shares, after dilution

Average number of shares during the period, adjusted for dilution from issued options where both share price and strike price are taken into account.

Gross profit

Net revenue minus direct costs.

Gross margin

Gross profit as a percentage of net revenue.

Direct costs

Costs driven by increased volumes. This includes for example costs for cloud infrastructure and third party services.

EBITDA

Earnings before interest, taxes, depreciation and amortization.

EBITDA margin

EBITDA as a percentage of net revenues.

Net cash

Cash and bank balances minus interest bearing liabilities.

Net revenue growth, organic

Net revenue compared to the same period last year, for all entities now part of the group.

Net revenue growth, per share

Net revenue divided by the average number of shares during the period, compared to the same period previous year.

Net revenue LTM

Net revenue during the last twelve months.

Net revenue retention (NRR)

Net revenue during the quarter minus net revenue from new customers in the quarter, divided by net revenue during the previous quarter.

Net revenue retention LTM

Average NRR over the last four quarters raised to four.

Equity ratio

Total equity in relation to total assets.

Notes

Note 1 Accounting principles

Checkin.com AB follows the International Financial Reporting Standards (IFRS) and interpretations (IFRIC), as adopted by the EU. This interim report has been prepared according to IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act.

The interim report for the Parent Company has been prepared in accordance with Chapter 9 Interim Reports of the Swedish Annual Accounts Act. The Parent Company applies the Swedish Annual Accounts Act and RFR2 Accounting principles for legal entities. Under RFR2 the parent companyof a legal entity applies all EU approved IFRS principles and interpretations within the framework defined by the Swedish Annual Accounts Act and taking into consideration the connection between accounting and taxation. The accounting principles applied are consistent with those described in Checkin.com's Annual Report for 2021.

Note 2 Business acquisitions

Datacorp

On December 15, 2021, the company announced an acquisition of 100 percent of the share capital in the Estonian technology company Datacorp OÜ, which specializes in developing software within AI and facial recognition. The acquisition was completed and assumed on January 25, 2022. The table below summarizes the purchase price paid for Datacorp OÜ as well as the fair value of acquired assets and assumed liabilities that are reported on the date of acquisition.

Purchase consideration per 25 January 2022 (KSEK)

r drondos sonolaciación por 20 Juniaci y 2022 (NOLK)	
Cash paid	20,942
Shares issued in-kind (352 880 issued shares)	14,253
Total purchase consideration	35,195
Reported amounts on identifiable acquired assets and transferred liabilities per 25 January 20	22 (KSEK)
Cash	995
Customer relations	4,493
Technology	1,832
Trade receivables and other current receivables	606
Deferred tax liability	-1,265
Trade payables and other current payables	-68
Net identifiable assets acquired	6,593
Goodwill	28,602

The fair value of the 352,880 shares issued as part of the purchase price paid for Datacorp amounted to KSEK 14,253 based on the closing share price on January 25, 2022.

The fair value of acquired identified intangible assets (Customer Relations and Technology) amounted to KSEK 6,326.

Goodwill

Goodwill mainly refers to synergies and other intangible assets that do not meet the criteria for separate accounting. No part of goodwill is tax deductible.

Acquisition-related costs

Total acquisition-related costs amounted to KSEK 585, whereof KSEK 396 was included in other operating expenses in the Group's statement of comprehensive income for 2021, and KSEK 189 in this year's. This expense is included in cash flow from operating activities.

Net revenue

For the full year 2021, Datacorp's net revenue amounted to approximately MSEK 3.5.

Purchase consideration - cash outflow related to the acquisition of Datacorp	
Outflow of cash to acquire subsidiary net of cash acquired	
Cash consideration	20,942
Less: Acquired cash and cash equivalents	-995
Net outflow of cash - Investing activities	19,947

Note 3 Transition to IFRS

Reconciliation of previously applied accounting principles and IFRS
In accordance with IFRS 1, the group must present reconciliations of equity and total comprehensive income reported under previously applied accounting principles, and equity and total comprehensive income under IFRS. Below are the transition tables.

Income statement

Income statement		Quarter 3 2019				
KSEK	Notes	According to previous accounting period	Total impact of transition to IFRS	According to IFRS		
Net revenue		3269		3269		
Other operating income		18		18		
Capitalized work for own account		1526		1526		
Total		4814		4814		
Direct coosts		-492		-492		
Other external costs	a)	-995	108	-887		
Personnel costs	b)	-4721	-81	-4802		
Depreciation and write-down	a)	-171	-98	-268		
Other operating costs		-74		-74		
Total operating costs		-6453	-71	-6523		
Operating profit		-1639	-71	-1710		
Financial items	a)	-13	-18	-30		
Profit after financial items		-1652	-88	-1740		
Income tax				0		
Net profit		-1652	-88	-1740		

Quarter 3 2020					
Notes	According to previous accounting period	Total impact of transition to IFRS	According to IFRS		
	5595		5595		
	259		259		
	1633		1633		
	7487		7487		
	-968		-968		
a)	-1067	108	-959		
b)	-4107	-92	-4199		
a)	-482	-98	-580		
	-32		-32		
	-6657	-81	-6738		
	830	-81	749		
a)	-10	-15	-24		
	820	-96	725		
			(
	820	-96	725		

Quarter 3 2021				
Notes	According to Total impact of transition to accounting period		According to IFRS	
	9560		9560	
	40		40	
	4114		4114	
	13714		13714	
	-2035		-2035	
a)	-3915	108	-3807	
b)	-9038	-307	-9345	
a)	-2750	-98	-2848	
	-56		-56	
	-17794	-296	-18090	
	-4079	-296	-4376	
a)	-120	-12	-132	
	-4199	-308	-4508	
			C	
	-4199	-308	-4508	

Balance sheet

Balance sheet		30 September 2019		
KSEK	Notes	According to previous accounting period	Total impact of transition to IFRS	According to IFRS
ASSETS				
Non-current assets				
Capitalized development costs		6662		6662
Goodwill				
Other intangible assets				
Right-of-use assets	a)		2049	2049
Inventory		114		114
Other financial receivables		1051		1051
Total non-current assets		7827	2049	9877
Current assets				
Trade receivables		2903		2903
Other current receivables		228		228
Prepaid expenses and accrued income		612		612
Cash and cash equivalens		14685		14685
Total current assets		18429		18429
TOTAL ASSETS		26256	2049	28305

	30 September 2020				
Notes	According to previous accounting period	Total impact of transition to IFRS	According to IFRS		
	12561		12561		
a)		1659	1659		
	74		74		
	190		190		
	12825	1659	14484		
	4480		4480		
	92		92		
	324		324		
	9605		9605		
	14501		14501		
	27326	1659	28985		

	30 September 2021				
Notes	According to previous accounting period	Total impact of transition to IFRS	According to IFRS		
	21995		21995		
	80224		80224		
	2177		2177		
a)		1269	1269		
	410		410		
	345		345		
	105151	1269	106420		
	7574		7574		
	752		752		
	1604		1604		
	27883		27883		
	37812		37812		
	142964	1269	144232		

Balance sheet		30 September 2019		
KSEK	Notes	According to previous accounting period	Total impact of transition to IFRS	According to IFRS
EQUITY AND LIABILITIES				
Share capital		67		67
Fund for development expenses		5892	-5892	0
Other paid in capital		30715		30715
Retained earnings incl profit or loss for the period		-11584	5870	-5714
Total equity attributable to shareholders of the parent company		25089	-21	25068
Non-current liabilities				
Liabilities to credit institutions		617		617
Lease liabilities	a)		1980	1980
Total non-current liabilities		617	1980	2597
Current liabilities				
Liabilities to credit institutions		200		200
Lease liabilities	a)		91	91
Trade payables		576		576
Current tax liabilities		-2		-2
Other payables		495		495
Acccrued expenses and deferred incoms		-719		-719
Total current liabilities		550	91	640
TOTAL LIABILITIES AND EQUITY		26256	2049	28305

	30 September 2020				
Notes	According to previous accounting period	Total impact of transition to IFRS	According to IFR		
	67		6		
	12561	-12561	(
	30715		3071		
a)	-22712	12519	-1019		
	20631	-41	2059		
	3165		316		
a)		1607	160		
	3165	1607	477		
	200		20		
a)		93	9		
	1361		136		
	131		13		
	382		38		
	1456		145		
	3530	93	362		
	27326	1659	2898		

	30 September 2021			
Notes	According to previous accounting period	Total impact of transition to IFRS		
	674		674	
	21995	-21995	0	
	145243		145243	
a)	-37806	21945	-15861	
	130107	-50	130057	
	2167		2167	
a)		1223	1223	
	2167	1223	3390	
	850		850	
a)		96	96	
	5025		5025	
	927		927	
	1358		1358	
	2530		2530	
	10690	96	10786	
	142964	1269	144232	

Explanation to transition note

a) Leasing

At the time of transition to IFRS, the group recognises a right-of-use asset and a lease liability in the statement of financial position for leasing agreements that, according to previously applied principles, are classified as operating leasing agreements or financial leasing agreements. Thus, the group reverses effects regarding the agreements that under previously applied accounting principles have been reported as financial leasing agreements. As of January 1, 2019, the lease liability has been measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate. The incremental borrowing rate as of January 1, 2019 amounted to 3%. Right-of-use assets are measured at an amount corresponding to the lease liability adjusted for prepaid lease fees related to the lease agreement reported in the statement of financial position immediately before the transition date to IFRS. In the statement of comprehensive income, right-of-use assets are depreciated on a straight-line basis over the length of the leasing agreement and an interest is calculated on the leasing liability with a fixed interest rate for the liability recognised during the respective period. In the statement of comprehensive income, depreciation of right-of-use assets and an interest expense are recognised among financial expenses, instead of leasing fees that were previously reported among other external costs.

b) Other adjustments

During the years 2018-2021, the group issued employee stock options. Upon the transition to IFRS, expenses attributable to the employee stock options have been recognised over the employee stock options' vesting period.

Note 4 Currency exchange rates

January - September

	Average rate		Rate at end-of-	period
	2022	2021	2022	2021
Euro (EUR)	10.5287	10.1515	10.9177	10.2010

The Board of Directors and the CEO confirm that this report provides a fa	ir overview of the company's operations, position and results.
Stockholm, November 16, 2022	
Anders Borg	Kristoffer Cassel
Chairman of the Board	CEO and Board member

Birgitta Hagenfeldt	Wilhelm Risberg
Board member	Board member
Maria McDonald	Michal Stala
Board member	Board member

The Board of Directors' assurance

Checkin.com in short

Checkin.com Group (Checkin.com) was founded 2017 with the idea of establishing a new Internet standard for checkins – similar to how online payment suppliers have created simple, safe, and efficient solutions for online transactions ("checkouts"). Checkin.com has since then been established as a fast growing actor on the global market for how end-users register, identify themselves and log-in online, collectively called checkin. During 2021 Checkin.com Group acquired the rapidly growing Estonian tech company GetID and another Estonian technology company, DataCorp, with closing in January 2022.

Checkin.com Group's software is an end-to-end solution for how users become customers online, and combines multiple UX-systems (user experience), data sources, and identity solutions to instantly configure individually adapted checkin experiences for each end-user. Thanks to Checkin.com's software framework the user conversion for their Partner's increase at the same time as necessary identification and regulatory compliance is ensured. During 2021 the Group's platform handled millions of checkin sessions from more than 165 countries.

Checkin.com Group currently targets primarily three main partner verticals, financial technology (fintech), iGaming and subscription services. The market for each vertical sees strong growth, and Checkin.com sees great potential to grow together with their partners. The Group assesses that the global market for checkins is major, fragmented and unsaturated and the Group sees great opportunity for growth in additional verticals.

Checkin.com Group's share is since May 2021 listed on Nasdaq First North Growth Market under the trading symbol "CHECK".

Vision and business idea

Checkin.com's vision is to change how end-users register, identify themselves and log-in, checkin, with products and brands online. The business idea is to provide complete and individually adapted checkin solutions that increase user conversion for the Group's partners.

Business model

The Group's product is delivered through a cloud based software, Software as a Service, where the partners subscribe to monthly packages. Checkin.com offers various monthly packages at fixed prices, based on volume and additional services. The business model also includes a smaller variable component for volumes above the fixed packages.

Upcoming reports

Year-end report 2022 9 February 2023 Interim report quarter 1 2023 11 May 2023 Interim report quarter 2 2023 10 aug 2023

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