

## **NOTE's Interim Report January–June 2018**

### **Financial performance April–June**

- Sales increased by 14% to SEK 350.5 (308.4) million.
- Operating profit increased to SEK 23.5 (20.3) million.
- Operating margin expanded by 0.1 percentage points to 6.7% (6.6%).
- Profit after financial items rose to SEK 21.7 (19.3) million.
- Profit after tax increased to SEK 17.0 (11.6) million, corresponding to SEK 0.59 (0.40) per share.
- Cash flow after investments was SEK -17.9 (1.3) million, or SEK -0.62 (0.05) per share.

### **Financial performance January–June**

- Sales increased by 12% to SEK 658.5 (585.5) million.
- Operating profit amounted to SEK 40.3 (50.7) million, and adjusted for non-recurring items in the first quarter of the previous year, operating profit increased to SEK 40.3 (35.0) million.
- Operating margin was 6.1% (8.7%), adjusted for non-recurring items in the first quarter of the previous year, operating margin expanded by 0.1 percentage points to 6.1% (6.0%).
- Profit after financial items was SEK 36.7 (48.4) million.
- Profit after tax was SEK 29.3 (38.5) million, corresponding to SEK 1.01 (1.33) per share.
- Cash flow after investments amounted to SEK -4.6 (79.1) million, or SEK -0.16 (2.74) per share.

### **CEO's comment**

*"NOTE is one of the most competitive electronics manufacturers in the Nordic region. In the first half of the year sales increased by 12%, and during Q2 growth was 14%. We still win new customers' trust and new projects to our already strong customer base, which is showing in our order backlog. The order backlog at the mid-point of the year was up by over 30% on the previous year, which supports continued positive development during the rest of this year. At the same time, it has already led to inventory build-up and affected cash flow negatively.*

*Growth combined with good cost-effectiveness contributed to continued strengthening of profitability. Operating margin for the first six months amounted to 6.1%—during the second quarter it increased to 6.7%. We are financially well equipped for the future, with a strong equity to assets ratio and a low interest-bearing net debt", says Per Ovrén, CEO and President.*

NOTE's Interim Report for January–June is now available in PDF format on the corporate web site, [www.note.eu](http://www.note.eu), and attached to this message. The Interim Report for January–September will be published on 18 October.

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### **About NOTE**

*NOTE is one of northern Europe's leading EMS partners, producing PCBAs, subassemblies and box build products. NOTE's offering covers the complete product lifecycle, from design to after-sales. NOTE has a presence in Sweden, Finland, the UK, Estonia and China. Net sales in the last 12 months were SEK 1,249 million; the group has approximately 950 employees. NOTE is listed on Nasdaq Stockholm. For more information, please go to [www.note.eu](http://www.note.eu).*

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