

SeaBird Exploration

First Quarter Presentation
15 May 2020

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Forward-looking statements

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Agenda

- Highlights
- Strategy update
- Market and operational review
- Financial review
- Outlook
- Q&A

Highlights



Q1-20 Highlights

Key financial & operational figures

- Revenues of \$25.3 million (\$12.3 million Q1 2019)
- EBITDA of \$1.8 million (\$2.7 million Q1 2019)
- 44% fleet utilization
- Improved productivity
- Equity ratio of 57%

Major events

- Signed loan agreement for \$16 million credit facility
- Contingency plan for further cost reduction in place
- Capex plans have been postponed
- Covid-19 impact
- Geo Barents added to fleet, Osprey decommissioned

Strategy update



Strategy update

Restructuring program

- Relocation to Bergen completed
- Full effect of cost reduction from Q3 2020
- Further measures to align cost with reduced activity resulting from COVID-19 and OPEC+ breakdown
 - Very low vessel cost when idle
 - Reduced SG&A – positioning for minimum onshore organization
 - Abt USD 400k per month fixed cost (SG&A + idle OPEX)
 - Maintaining capability for two simultaneous vessel operations

Fleet renewal

- Outfitting of Fulmar postponed due to current market conditions
- Osprey decommissioned
- Prepared for Geo Barents rigging

Flexible fleet – niche streamer and source

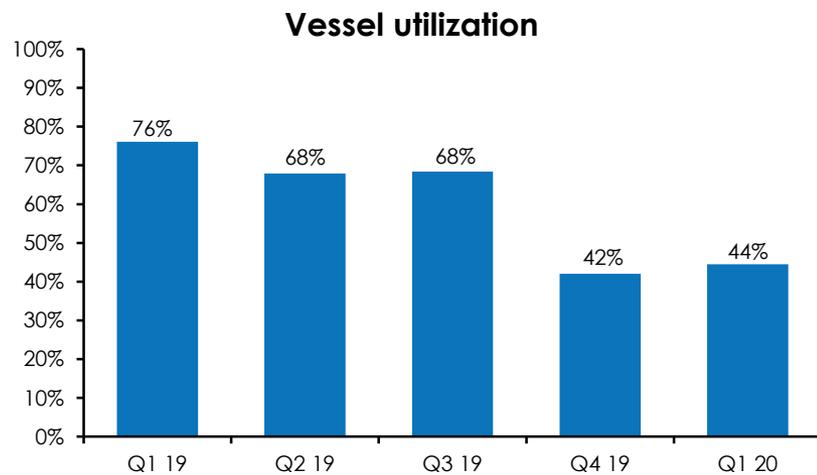
5 – 7 vessels capable of niche streamer and source operations

							
	EAGLE EXPLORER	FULMAR EXPLORER	PETREL EXPLORER	GEO BARENTS	VOYAGER EXPLORER	NORDIC EXPLORER	HARRIER EXPLORER
<i>Status</i>	Owned	Owned	Owned	Flex TC	Flex BB	Flex TC	Owned
<i>Source</i>	Yes	Yes	NA	Yes	Yes	Yes	Yes
<i>2D</i>	Yes	Yes	NA	Yes	Yes	Yes	Yes
<i>3D</i>	Yes	No	NA	Yes	Yes	Yes	No
<i>Streamer</i>	Sentinel	Sentinel	NA	Sentinel	Sentinel	DigiStreamer	DigiStreamer

Market and operational review

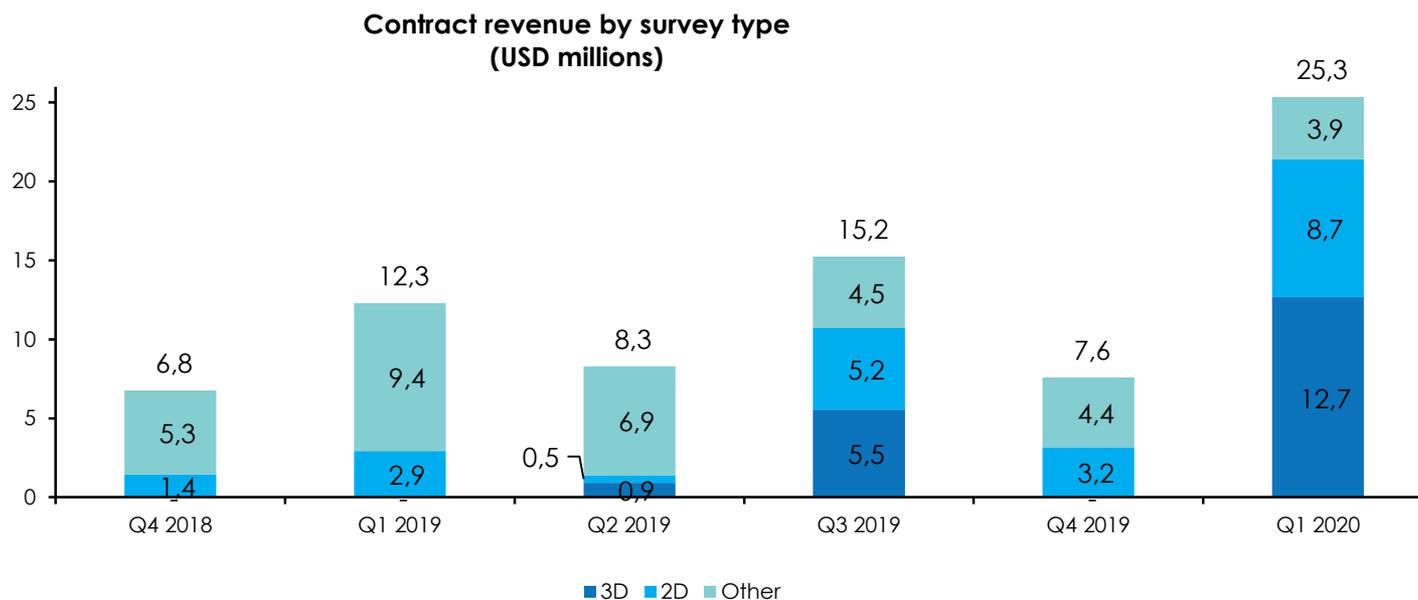


Vessel utilization



- Q1 utilization of 44% for whole fleet
- No yard stays during the quarter

Segment operating activity



- 3D survey in Q1 2020 has been subcontracted to a third party

Operational update

Four vessels in operation during the quarter

Voyager Explorer (Asia Pacific)

- Completed OBN source project in Asia Pacific

Harrier Explorer (NSA)

- Idle – transited to Norway for low cost layup

Eagle Explorer (WAF)

- Mobilized for OBN source project in West-Africa (subsequently cancelled)

Petrel Explorer (North Sea)

- Operating on contract with EMGS

Nordic Explorer (Asia Pacific)

- Started 2D project in Australia



Market trends

The seismic market has been negatively impacted by COVID-19 and OPEC+ breakdown

- In the short-term, operational effects by COVID-19 has led to surveys being delayed and contracts cancelled
- Also effects on demand driven by COVID-19 and OPEC+ breakdown effects on oil price
- However, the company still receives new tenders and projects are still being awarded
- Difficult to estimate the long term impact of COVID-19, but no immediate upturn following relaxation of restrictions is expected

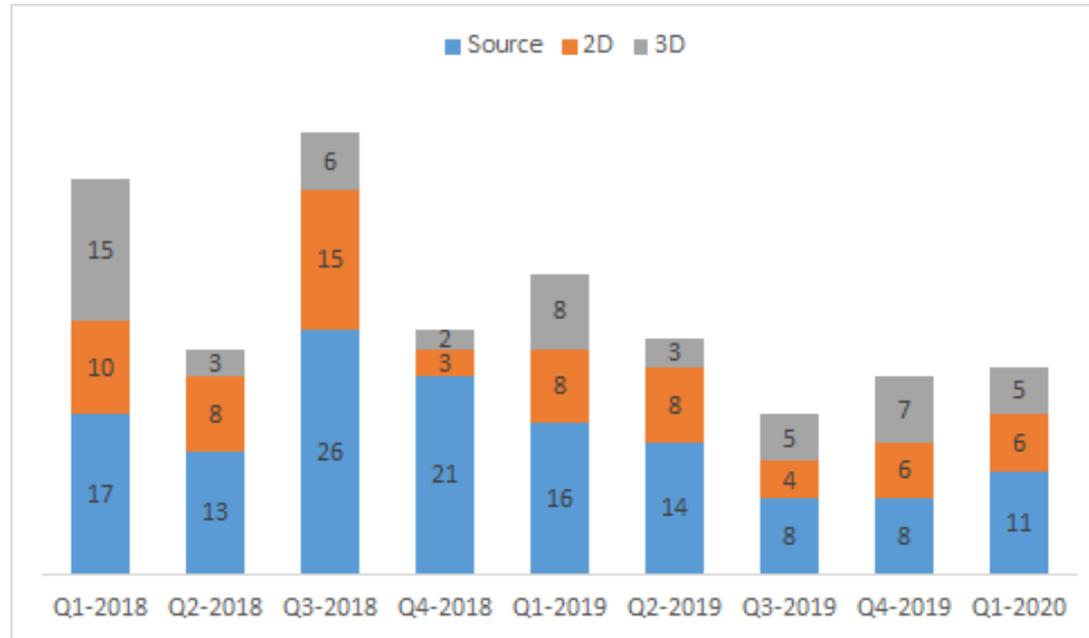
Ocean bottom seismic

- Oil & gas companies' focus on increased oil recovery on producing fields, as well as near-field exploration
- Tendency for increased multi-client activity relative to proprietary surveys

Proprietary 2D and niche 3D surveys

- License obligations
- High conversion ratio, but surveys are relatively small
- Energy security emerging as a demand driver in select regions – Far East and Africa

Tender activity in SeaBird segments



- Stable tendering activity across segments
- However, effects of COVID-19 and OPEC+ breakdown came late in the quarter
- Still short lead-time from contract award to project start-up

Financial review



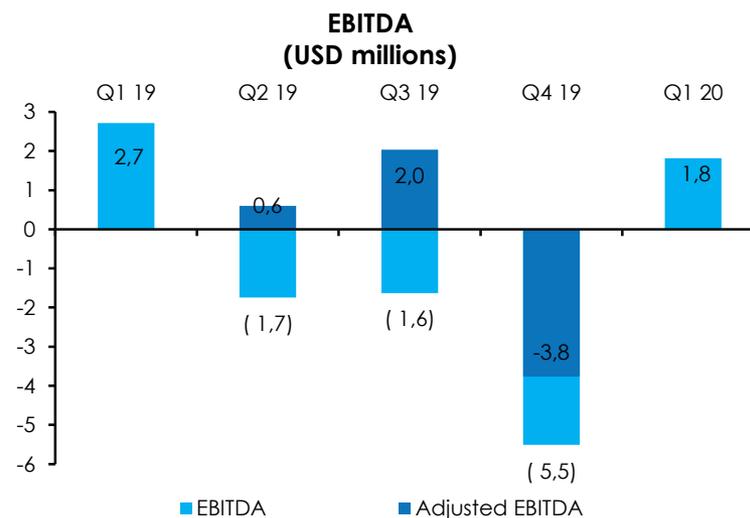
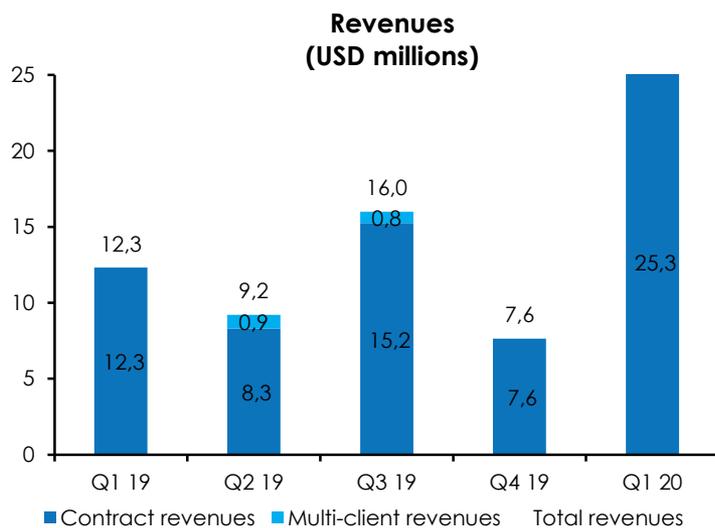
Key figures

Unaudited figures

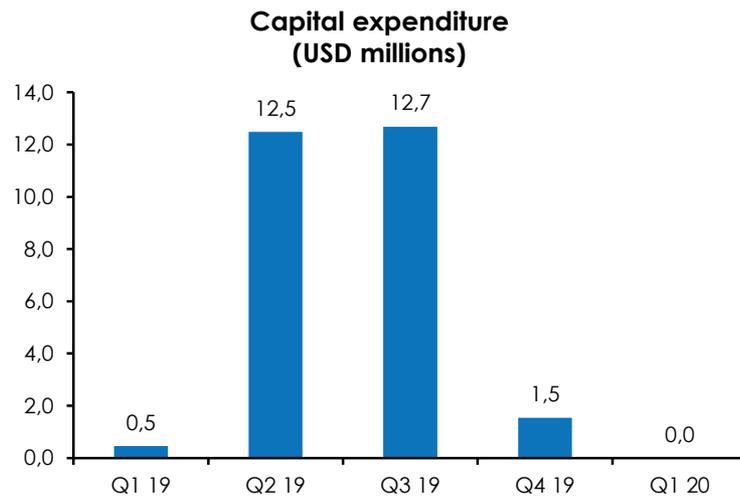
	Q1 2020	Q1 2019	FS 2019
Revenues	25 341	12 311	45 136
EBITDA	1 814	2 720	(5 638)
EBIT	(734)	138	(22 379)
Profit/(loss)	(334)	(404)	(23 315)
Earnings per share (diluted)	(0,00)	(0,01)	(0,07)
Utilization	44 %	76 %	64 %
Cash and cash equivalents	4 081	4 279	3 645
Cash flow operating activities	1 115	(991)	(8 065)
Total assets	82 576	59 313	70 876
Net interest bearing debt	1 230	420	1 507
Equity ratio	57 %	63 %	66 %

All figures in USD 1 000's (except Utilization, EPS and equity ratio)

Historical operating comparison



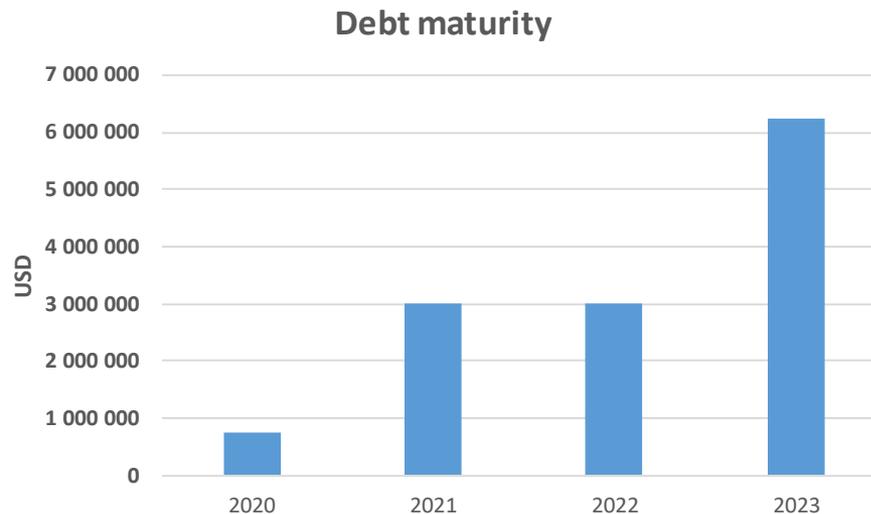
Investments



- Remaining outfitting of Fulmar Explorer has been postponed and will be subject to contract award
- Rigging of Geo Barents will take place upon contract award
- Outfitting of Fulmar Explorer and rigging of Geo Barents will be covered by USD 16m credit facility from SMN

Financing

- Signed loan agreement for \$16m credit facility with SMN
Shall be applied to:
 1. Refinance SBX04 bond loan with maturity 30 June 2020
 2. Seismic rigging of Geo Barents and Fulmar Explorer



Summary



Summary



High share of 3D in Q1. Positive operating cash flow



Operational performance satisfactory. Low TD



Continuing to deliver on costs. Prepared for low activity



All about covid-19 and breakdown of OPEC+ from late Q1



Cash preservation mode. Ready to ramp quickly when activity returns

Q&A

