



ViaCon acquires assets from Bergschenhoek Civiele Techniek B.V. and further strengthens its market leader position in Europe.

ViaCon has today, through its subsidiary ViaCon Netherlands B.V. (ViaCon), signed an agreement to acquire assets from Bergschenhoek Civiele Techniek B.V. (BCT) related to the product range of MultiPlate, SuperCor, HelCor/Spirosol, and plastic pipes. Through this acquisition ViaCon further strengthens its market leadership position in Europe for corrugated steel-based civil engineering solutions, providing an even stronger platform for delivering competitive and sustainable customer solutions. The purchase price amounts to EUR 3.7 million (approx. SEK 38,3 million) and will be paid in cash.

BCT, located in Bergschenhoek and Zevenbergen in the Netherlands, is the largest producer of steel culverts in the Benelux region and holds a strong market position, both in the Netherlands and in nearby markets. In relation to the assets to be acquired by ViaCon, BCT develops, produces, and trade various solutions for culverts, tunnels and bridges, drainage and water storage. BCT has long relations with the ViaCon Group and ViaCon Hamco in Germany (which was acquired by ViaCon in April 2021). Hamco started the production site in Zevenbergen, NL, and it was acquired by Bergschenhoek Group in 1993, and up until today BCT has sourced MultiPlate and SuperCor from Hamco and ViaCon.

ViaCon acquires assets from BCT related to the product range of MultiPlate, SuperCor, HelCor /Spirosol, and plastic pipes and plastic pipes accessories, used mainly for the applications of culverts, tunnels and bridges, drainage and water storage. The acquisition is aligned with ViaCon's strategy to grow further into Western Europe and to build a stronger foothold in the Benelux area as well as to develop and grow a high-margin business for all our business units.

"I am very pleased about the acquisition, and we see very promising operational as well as commercial synergies. It will further strengthen and build ViaCon's market leadership position in Europe for corrugated steel-based civil engineering solutions, providing an even stronger platform for delivering competitive and sustainable customer solutions", says Stefan Nordström, President and CEO of ViaCon Group.

"Over the last decades Bergschenhoek Civiele Techniek (BCT) has successfully built a strong market position in the Benelux region, based on market leading customer service and product performance. Bergschenhoek Group are very pleased with this step and comfortable with that BCT, as part of ViaCon, will provide the market and our customers an even better proposition towards the future", says Jeroen Rook, Directeur (CEO) Bergschenhoek Group.



In relation to the products and segments ViaCon is set to acquire as part of the asset deal, the annual sales of the business have historically been around EUR 2.6 million (approximately SEK 26,9 million) with a normalized EBITDA margin of approximately 21 percent.

The financing of the acquisition will be handled within the existing financial setup. ViaCon's transaction costs in relation to the acquisition is estimated to EUR 0,2 million.

Closing is expected to take place on May 2, 2022. The completion of the acquisition is conditional upon certain actions taken by the seller.

ViaCon Netherlands B.V. will change its company name to ViaCon Bergschenhoek Civiele Techniek B.V., and will have exclusive rights to the name Bergschenhoek Civiele Techniek (BCT) B.V. The company will be a sales company and the products will be delivered from ViaCon's current production setup. After completion of the transaction, the current owners of BCT will continue to sell products not in scope of ViaCon's acquisition, but under a different company name.

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About Us

ViaCon constructs connections. Consciously.

ViaCon, founded in 1986 in Sweden and Norway, is a market-leading European provider of sustainable civil engineering corrugated steel-based solutions, with a comprehensive local market know-how and manufacturing footprint, with presence in 20 countries and employing ~800 people. Combining more than three decades of experience with today's cutting-edge technology, ViaCon is a pioneer in the field of Bridges & Culverts-, GeoTechnical- and StormWater Solutions, which make up the three business units in the Company.

ViaCon offers its customers a host of distinct state-of-the-art, mission-critical solutions for various infrastructure products and solutions that are reliable, long-lasting and designed to meet the challenges of a changing world.

ViaCon is owned by funds advised by FSN Capital Partners, a leading private equity advisor in Northern Europe.

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Attachments

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