

engcon secures important order in the DACH region

engcon, the leading global manufacturer of tiltrotators, has secured an important order in the DACH region, including Germany, Austria, and Switzerland. This order, with a total value of 12 MSEK marks the first step of the collaboration with ZD – Solution KG, engcons new distributor in the region. The primary focus of this partnership is the sale of tiltrotators.

–This is a strategically important order for us, states Krister Blomgren, CEO of the engcon Group. The partnership with ZD – Solution KG allows us to expand our market presence in Germany, Austria, and Switzerland without creating unnecessary challenges to our own sales and production lines. Taking this crucial initial step in that direction is a positive indicator for the future, he adds.

The collaboration agreement was signed in October 2023. Under this agreement, ZD – Solution KG commits to purchasing engcon's tiltrotator bodies and installing them on quick couplers not offered by engcon, such as Lehnhoff, Likufix, System Martin and other widely used couplers in the DACH region.

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engcon is the leading global supplier of tiltrotators and associated equipment that enhance efficiency, flexibility, profitability, safety and sustainability of excavators. With knowledge, commitment and a high level of service, engcon's slightly more than 400 employees create success for their customers. engcon was founded in 1990, headquartered in Strömsund, Sweden and address the market through 14 local sales companies and an established network of resellers around the world. Net sales amounted to approximately SEK 1.9 billion in 2022. engcon's B share is listed on Nasdaq Stockholm.

For more information, visit www.engcongroup.com

Attachments

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