# **BULKERS**



2020 Bulkers Q4 2024 Results presentation February 12, 2025

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# Highlights



#### Q4 2024 Highlights:

- Net profit of US\$5.1 million, EPS of US\$0.23
- Achieved time charter equivalent earnings of approximately US\$27,100 per day, gross
- Declared total dividends of US\$0.34 per share for the months of October December 2024

#### **Subsequent events:**

- Achieved time charter equivalent earnings for January 2025 of approximately US\$16,700 per day, gross
- Declared a dividend of US\$0.03 per share for the month of January 2025

# Key Financials Q4 2024



#### **Income Statement**

#### Q4 2024 USD million, except per share data **Operating Revenues** 14.8 Vessel operating expenses (4.0)Voyage expenses and commission (0.2)General and administrative expenses (0.9)(2.3)Depreciation and amortization **Total operating expenses** (7.4)**Operating Profit** 7.4 (2.1)Interest expense Other financial income (expense) Total financial expense, net (2.1)Net income before income taxes 5.3 (0.2)Tax expense Net profit 5.1 Earnings per share (USD/share) 0.23

#### **Comments**

- Net profit of US\$5.1 million
- Operating profit of US\$7.4 million
- EBITDA of US\$9.7 million
- Earnings per share of US\$0.23
- Operating revenues of US\$14.8 million. Average time charter equivalent earnings of approx. US\$27,100 per day, gross.
- Vessel operating expenses of US\$4.0 million. Average operating expenses of approx. US\$7,300 per day per vessel
- G&A was US\$0.9 million. 2020 Bulkers charged Himalaya Shipping approx. US\$0.4 million in management fees for Q4 included in Operating revenues.
- Interest expense of US\$2.1 million.

# Key Financials Q4 2024



#### **Balance Sheet Summary**

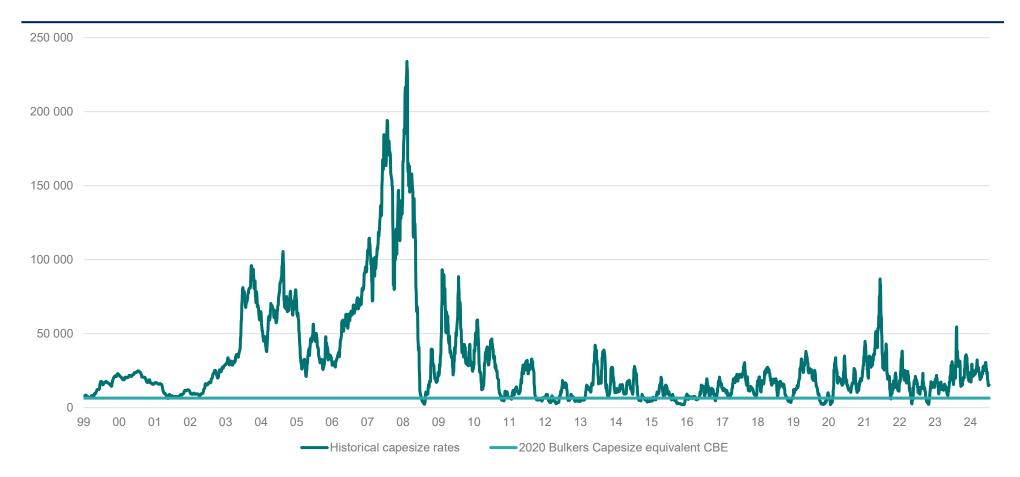
USD million	December 31, 2024
Total assets	266.6
Equity	151.9
Cash and cash equivalents	16.1
Interest bearing debt	112.5

#### Comments

- Shareholders' equity of US\$151.9 million
- Interest bearing debt of US\$112.5 million. No amortization until maturity in April 2029.
- Cash flow from operations was US\$6.4 million in Q4 2024
- Dividends in total of US\$0.34 per share declared for the months of October, November and December 2024.
- Solid liquidity position with US\$16.1 million of cash.

## Robust cash breakeven



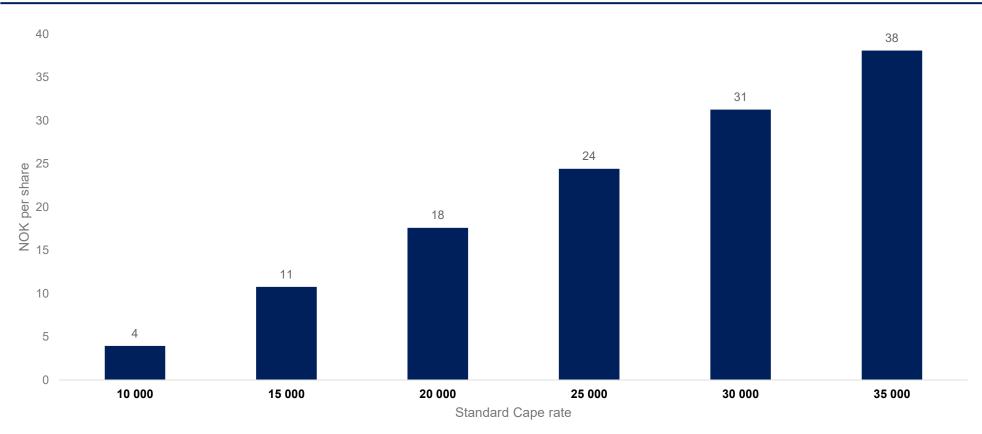


• Cash breakeven of US\$11,500 per day, requires Capesize rates of US\$6,800 per day < OPEX for a standard 180k DWT Capesize







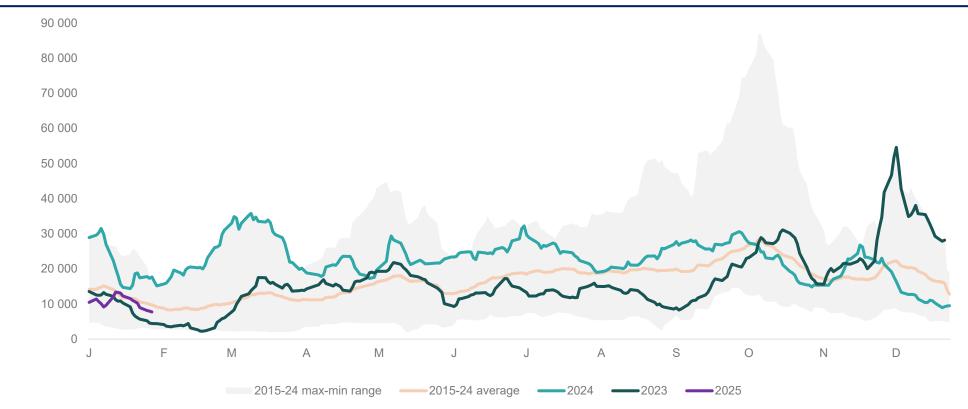


2025 FFA curve is US\$19,000 for a standard Capesize

<sup>1)</sup> Indicative calculation based on current operating budgets, vessel employment, FX rates and fuel prices. Actual results may deviate.



#### **Baltic 5TC Index**



- Capesize ton-miles grew 3.1% from 2023
- Brazilian Iron Ore shipments up 5,2% from 2023 and all-time high
- Bauxite exports up 17% from 2023

Source: Shipping Intelligence Network, Arrow

# 2024 total growth healthy - Capesize market correction in q4



#### Capesize Daily Billion Tonne-mile Development (30dms\*)

#### Capesize ton-miles grew 3.1% from 2023







#### Loss in coal demand to Pmax wiped out Cape gains from Bauxite and Iron Ore in 2H2024

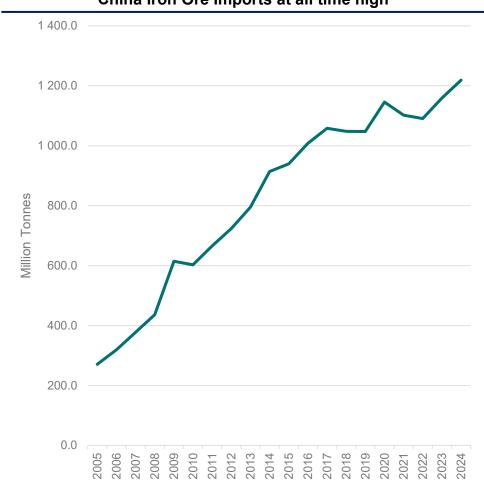


Source: Arrow

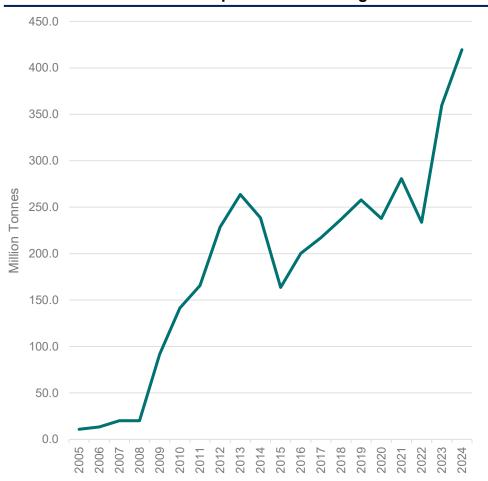
# Iron Ore and Coal







#### China Coal Imports at all time high



Sources: Shipping Intelligence Network, Clarksons Securities

## Steel market

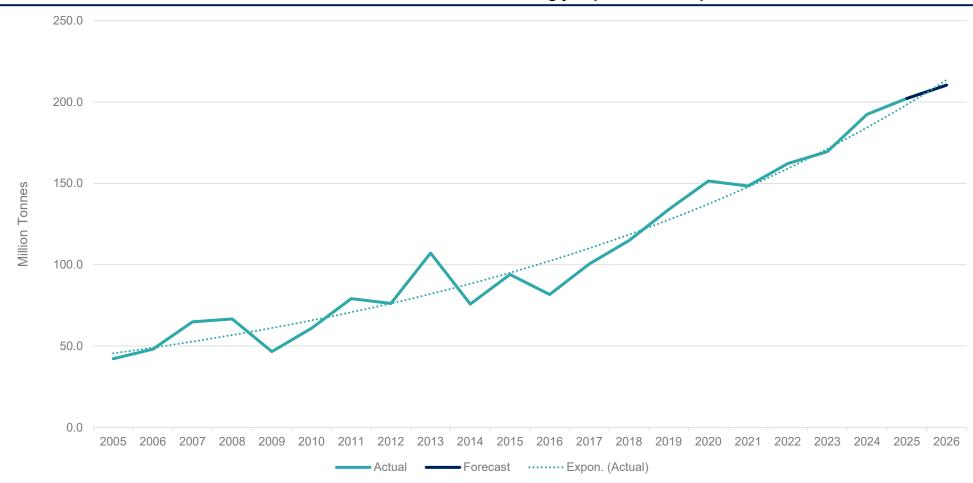




Source: Shipping Intelligence Network



#### World Seabourne Bauxite Trade increasingly important for Capesize



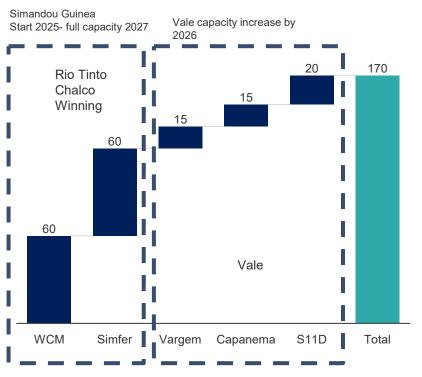
Source: Arrow Shipbroking

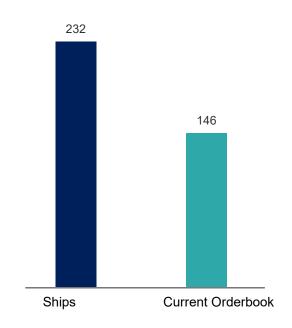




#### Atlantic volumes increasing

# Will require 158% of the orderbook\*



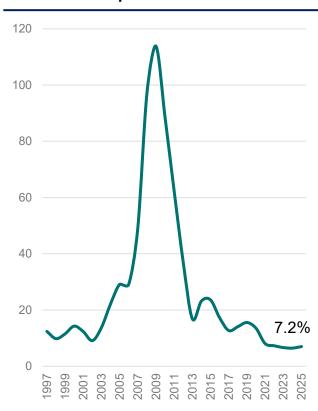


Sources: Rio Tinto, Vale, Clarksons. \*) Assumed 170MT per year carried on a 210 DWT Newcastlemax (Fully laden). Each ship able to do 3.65 RV's pr year

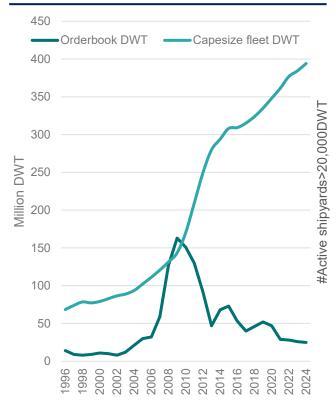
# Favorable supply side dynamics

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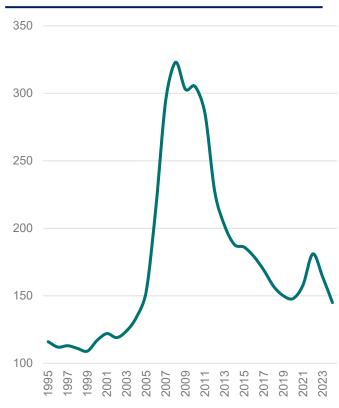
% of Capesize fleet on order



Nominal orderbook vs existing fleet



Active shipyards down 50% from peak



Limited yard capacity before 2028 for Capesize / Newcastlemax Pricing \$78-80 mill for a Newcastlemax with scrubber

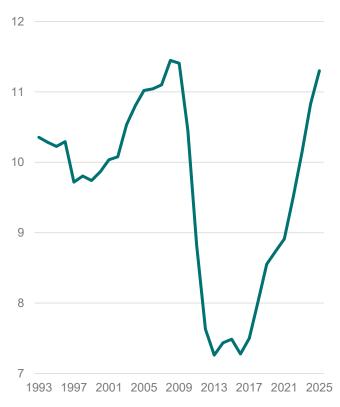
# Mandatory dry docking to increase in 2025

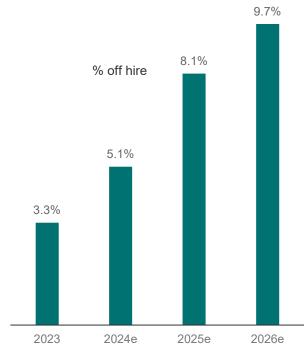




# Off hire due to increase from docking schedule

#### **Supply constraints**





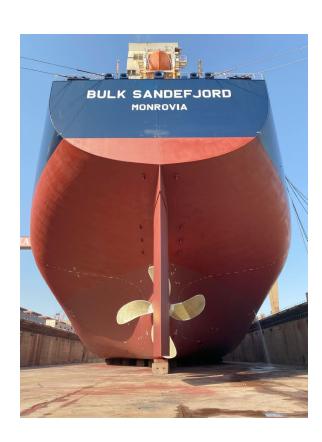
- 2010 was a big delivery year hence over 10% of the fleet will engage in 15 year SS in 2025 (23% of the Capesize fleet will need dry dock in total)
- With an aging fleet forced to drydock or be scrapped, this will be an additional positive impact on Capesize/Newcastlemax vessel freight rates
- The large number of dry dockings in 2025 may lead to yard congestion



## 2020 Bulkers dry dock schedule

#### 4 vessels will dry dock 1st half 2025 - Fully funded by cash reserves set aside from vessel sales in 2024

- Bulk Shenzhen End February
- Bulk Sydney Early March
- Bulk Sao Paulo Mid March
- Bulk Santos End April
- Mandatory 5 year class special survey.
- Drydock slots have been booked well in advance and we estimate an approximate average of 13 days offhire per vessel.
- Trusted quality-supplier in Zhoushan, with previous drydockings of sister vessels within budget and time scope.
- Upgraded anti-fouling paint system to first tier Jotun X-200 for further improved emission performance.
- MAN Eco Torque and Adaptive cylinder control installed to further optimize emission performance.
- All vessel on target to meet IMO 2030 emission trajectory.



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